

Conventional Mortgage Loans for Primary & Secondary Residences Fixed Rate - Serviced by NEFCU **Points** Loan Term Rate APR Payment Per \$1,000 30 Year 5.500% 0.00% 5.527% \$5.68 30 Year Low Cost* \$6.40 6.625% 0.00% 6.653% 20 Year \$6.81 5.375% 0.00% 5.411% 15 Year 4.750% 0.00% 4.794% \$7.78 10 Year 4.250% 0.00% 4.313% \$10.24 30 Year 100% Financing 5.625% 0.00% 5.652% \$5.76

| <u>H</u> ome <u>O</u> wnership <u>M</u> ade <u>E</u> asier - For 1st Time Homebuyers | | | | | |
|--|--------|--------|--------|---------------------|--|
| HOME <u>D</u> own <u>P</u> ayment <u>A</u> ssistance - Serviced by NEFCU | | | | | |
| Loan Term | Rate | Points | APR | Payment Per \$1,000 | |
| 30 Year Fixed HOME DPA | 5.625% | 0.00% | 5.652% | \$5.76 | |
| 7/1 ARM HOME DPA - 1 YR T-Bill; Margin 2.875; Caps 2/5 | 4.125% | 0.00% | 4.632% | \$4.85 | |
| 10/1 ARM HOME DPA - 1 YR T-Bill; Margin 2.875, Caps 2/5 | 4.375% | 0.00% | 4.659% | \$4.99 | |
| HOME Adjustable Rate Mortgage (ARM) - Serviced by NEFCU | | | | | |
| Loan Term | Rate | Points | APR | Payment Per \$1,000 | |
| 5/1 ARM HOME - 1 YR T-Bill; Margin 2.875; Caps 2/5 | 3.750% | 0.00% | 4.598% | \$4.63 | |
| 5/5 ARM HOME - 5 YR T-Bill; Margin 2.75; Caps 2/5 | 4.000% | 0.00% | 5.088% | \$4.77 | |
| 7/1 ARM HOME - 1 YR T-Bill; Margin 2.875; Caps 2/5 | 4.125% | 0.00% | 4.632% | \$4.85 | |
| 10/1 ARM HOME - 1 YR T-Bill; Margin 2.875; Caps 2/5 | 4.375% | 0.00% | 4.659% | \$4.99 | |

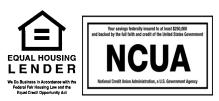
| Adjustable Rate Mortgage (ARM) for Primary Residences | | | | | |
|--|--------|--------|--------|---------------------|--|
| Serviced by NEFCU | | | | | |
| Loan Term | Rate | Points | APR | Payment Per \$1,000 | |
| 3/1 ARM 1 YR T-Bill; Margin 2.875; Caps 2/6 | 3.625% | 0.00% | 4.735% | \$4.56 | |
| 3/3 ARM 3 YR T-Bill; Margin 2.875; Caps 2/6 | 3.750% | 0.00% | 5.267% | \$4.63 | |
| 5/1 ARM 1 YR T-Bill; Margin 2.875; Caps 2/6 | 3.875% | 0.00% | 4.643% | \$4.70 | |
| 5/5 ARM 5 YR T-Bill; Margin 2.75; Caps 2/6 | 4.125% | 0.00% | 5.134% | \$4.85 | |
| 7/1 ARM 1 YR T-Bill; Margin 2.875; Caps 2/6 | 4.250% | 0.00% | 4.692% | \$4.92 | |
| 10/1 ARM 1 YR T-Bill; Margin 2.875, Caps 2/6 | 4.500% | 0.00% | 4.737% | \$5.07 | |
| Products listed above available to Secondary Residences for a max term of 15 years and a rate reduction of .125% | | | | | |
| 15/15 ARM 10 YR T-Bill; Margin 2.875; Cap 6 | 5.000% | 0.00% | 5.195% | \$5.37 | |
| 7/1 ARM 100% Financing 1 YR T-Bill; Margin 2.875; Caps 2/5 | 4.250% | 0.00% | 4.692% | \$4.92 | |
| 10/1 ARM 100% Financing 1 YR T-Bill; Margin 2.875; Caps 2/5 | 4.500% | 0.00% | 4.737% | \$5.07 | |

Jumbo Mortgage Loans for Primary Residences Add .125% above \$800,000 to \$2,000,000. Contact Secondary above \$2,000,000. Fixed Rate - Serviced by NEFCU **Loan Term Points** APR Payment Per \$1,000 30 Year Jumbo 5.625% 0.00% 5.652% \$5.76 20 Year Jumbo 5.500% 0.00% 5.536% \$6.88 15 Year Jumbo 5.375% 0.00% 5.420% \$8.10 10 Year Jumbo 5.250% 0.00% \$10.73 5.314% Adjustable Rate Mortgage (ARM) - Serviced by NEFCU Loan Term Rate Points APR Payment Per \$1,000 5/1 ARM Jumbo 1 YR T-Bill; Margin 2.875; Caps 2/6 3.875% 0.00% \$4.70 4.643% 5/5 ARM Jumbo 5 YR T-Bill; Margin 2.75; Caps 2/6 4.125% 0.00% 5.134% \$4.85 **7/1 ARM Jumbo** 1 YR T-Bill; Margin 2.875; Caps 2/6 4.250% 0.00% 4.692% \$4.92 10/1 ARM Jumbo 1 YR T-Bill; Margin 2.875; Caps 2/6 4.500% 0.00% 4.737% \$5.07 **15/15 ARM Jumbo** 10 YR T-Bill; Margin 2.875; Cap 6 5.000% 0.00% 5.195% \$5.37

| Government & Other Mortgage Loan Programs | | | | | | |
|--|--------|--------|--------|---------------------|--|--|
| Fixed Rate - Serviced by NEFCU | | | | | | |
| Loan Term | Rate | Points | APR | Payment Per \$1,000 | | |
| 30 Year VA Min. loan amt \$25k | 5.250% | 0.00% | 5.258% | \$5.52 | | |
| 30 Year CHT .125 rate mark up applies if loan not saleable to inv. | 5.500% | 0.00% | 5.527% | \$5.68 | | |
| 15 Year CHT .125 rate mark up applies if loan not saleable to inv. | 4.750% | 0.00% | 4.794% | \$7.78 | | |
| Fixed Rate - Servicing Released | | | | | | |
| Rate could differ with manual Underwriting. | | | | | | |
| Loan Term | Rate | Points | APR | Payment Per \$1,000 | | |
| 30 Year VHFA Advantage | 6.500% | 0.00% | 6.528% | \$6.32 | | |
| 30 Year VHFA Advantage 100% RD | 6.125% | 0.00% | 6.153% | \$6.08 | | |
| 30 Year VHFA Move | 5.250% | 0.00% | 5.276% | \$5.52 | | |
| 30 Year VHFA Move 100% RD | 5.000% | 0.00% | 5.026% | \$5.37 | | |

| Mortgage Loans for Investment Properties | | | | | |
|--|--------|--------|--------|---------------------|--|
| Fixed Rate - Serviced by NEFCU | | | | | |
| Loan Term | Rate | Points | APR | Payment Per \$1,000 | |
| 30 Year Investment Properties held in an LLC not eligible | 6.625% | 0.00% | 6.653% | \$6.40 | |
| 20 Year Investment Properties held in an LLC not eligible | 5.375% | 0.00% | 5.411% | \$6.81 | |
| 15 Year Investment Properties held in an LLC not eligible | 4.750% | 0.00% | 4.794% | \$7.78 | |
| 10 Year Term/25 Year Amort. | 5.750% | 0.00% | 5.781% | \$6.29 | |
| ARM - Serviced by NEFCU - Call for rate if loan is above \$500,000 | | | | | |
| Loan Term | Rate | Points | APR | Payment Per \$1,000 | |
| 3/1 ARM 10 Yr Balloon/25 Yr Amort.; Margin 3.125; Caps 2/6 | 4.000% | 0.00% | 4.978% | \$5.28 | |
| 5/1 ARM 10 Yr Balloon/25 Yr Amort.; Margin 3.125; Caps 2/6 | 4.250% | 0.00% | 4.895% | \$5.42 | |
| 7/1 ARM 10 Yr Balloon/25 Yr Amort.; Margin 3.125; Caps 2/6 | 4.625% | 0.00% | 4.970% | \$5.63 | |

| Mortgage Loans for Land and Construction - Serviced by NEFCU | | | | |
|--|--------|--------|--------|---------------------|
| Loan Term | Rate | Points | APR | Payment Per \$1,000 |
| 1/1 ARM Land Loan 10 Yr Balloon/Variable Amortization up to 20 | | | | |
| yrs.; 1 Yr T-Bill; 3.125% Margin; 2/6 Caps | 3.375% | 0.00% | 5.112% | \$5.74 |
| 3/1 ARM Land Loan 10 Yr Balloon/Variable Amortization up to 20 | | | | |
| yrs.; 1 Yr T-Bill; 3.125% Margin; 2/6 Caps | 4.125% | 0.00% | 4.968% | \$6.13 |
| | | | | |
| Construction Primary Residence 6-12 Month Fixed; Interest Only | 6.375% | 0.00% | 6.925% | N/A |



All rates quoted above are for a rate lock period of 60 Days. Rate locks are available. Rates can vary according to individual loan situations. Rates and lock periods are subject to change. The payment amount may be higher if escrows for property taxes, homeowner's insurance, or mortgage insurance are applicable.

NEFCU Adjustable Rate Mortgages (ARMs) begin with a fixed rate and adjust upward or downward after the initial fixed term. ARM products contain two numbers. The first number refers to the number of years the interest rate at closing remains fixed. The second number is the number of years in between interest rate changes after the initial fixed term expires.

| Rate Lock Expiration Dates | | | | |
|---|----------------------------|--|--|--|
| 60 Day | 8/9/22 Rate Sheet Price | | | |
| 75 Day | 8/24/22 Add .125 to Points | | | |
| 90 Day | 9/8/22 Add .25 to Points | | | |
| 60 days is max lock period for VA loans | | | | |

| Conventional Loan Amount Limit | | | | | |
|--------------------------------|---|-----|-------------|--|--|
| Unit Count | | Мах | Loan Amount | | |
| | 1 | \$ | 647,200 | | |
| | 2 | \$ | 828,700 | | |
| | 3 | \$ | 1,001,650 | | |
| | 4 | \$ | 1,244,850 | | |

| Treasury Bill Weekly Average Index | | | | |
|------------------------------------|------|--|--|--|
| 1 Year | 2.14 | | | |
| 3 Year | 2.81 | | | |
| 5 Year | 2.91 | | | |
| 10 Year | 2.92 | | | |

^{*} Low cost programs include customary settlement charges only