

TEXAS ALCOHOLIC BEVERAGE COMMISSION

MANUFACTURERS, WHOLESALERS, DISTRIBUTORS & RETAILERS

OF ALCOHOLIC BEVERAGES IN TEXAS

December 1, 2017

www.tabc.texas.gov

Disclaimer:

This guide is for informational purposes only and reflects the agency's attempt to address the most commonly asked questions. The information contained in this guide was current as of December 1, 2017, but is subject to change at any time.

The guide was prepared by the TABC staff as a starting point for research by industry members. Staff has found that the answer to a question is frequently affected by the individual factual circumstances that provide the context for the question and therefore it is often impossible to provide a definitive answer that applies in all situations. Industry members should not rely on or make business decisions based solely on the statements in this guide.

The guide should not be considered as legally binding either by the TABC or anyone subject to TABC's regulation. Industry members are bound by and are responsible for adhering to the *Texas Alcoholic Beverage Code* and the *Texas Alcoholic Beverage Commission Administrative Rules*, both of which may be found on the TABC website at:

www.tabc.texas.gov/laws/index.asp

The statements in this guide have not been approved by the Commissioners and do not constitute statements of general applicability that implement, interpret or prescribe law or policy. The statements in this guide do not constitute statements of general applicability that describe the procedure or practice requirements of TABC.

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TABC

Texas Alcoholic Beverage Commission P.O. Box 13127 Austin, TX 78711

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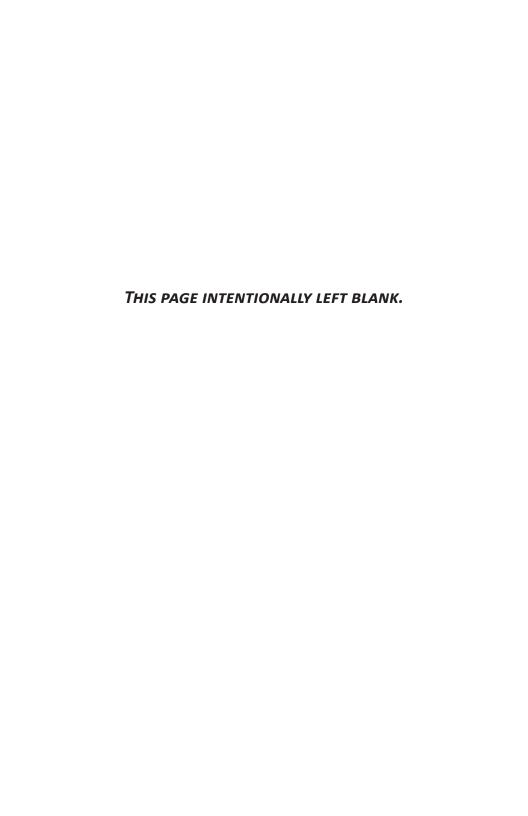


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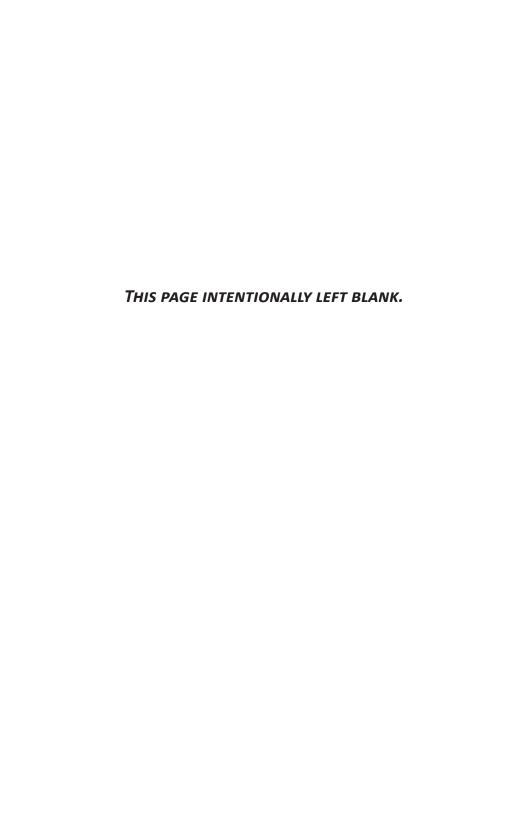
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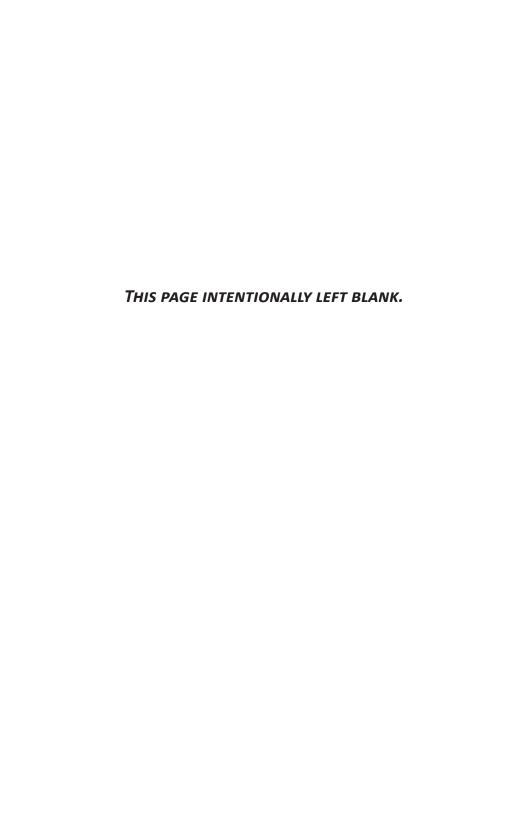
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CHAPTER I: INTRODUCTION AND TABC CONTACT INFORMATION

INTRODUCTION

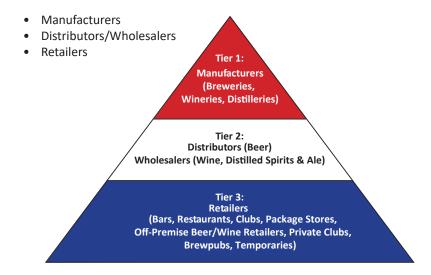
The purpose of this guidebook is to provide the alcoholic beverage industry with a reference document related to the sale and delivery of alcoholic beverages in Texas. The guidebook is intended for informational purposes and although TABC is committed to providing updates to this document, it is only current up to December 2017. Information covered can change at any time. For the most up-to-date information, refer to the *Texas Alcoholic Beverage Code (Code)* and *Texas Alcoholic Beverage Commission Administrative Rules (Rules)*. These can be found online at:

www.tabc.texas.gov/laws/code and rules.asp

Copies of those books, as well as additional copies of this book, may be ordered at:

education@tabc.texas.gov or (512) 206-3420

Since the Texas Liquor Control Board was established in 1935, Texas has adopted a three tier system to regulate the manufacturing, distribution and retail sales of alcoholic beverages. This guidebook divides topics into chapters related to this system of regulation. The topics covered are based upon commonly asked questions received by TABC staff and are not intended to address every scenario. The three tiers are:



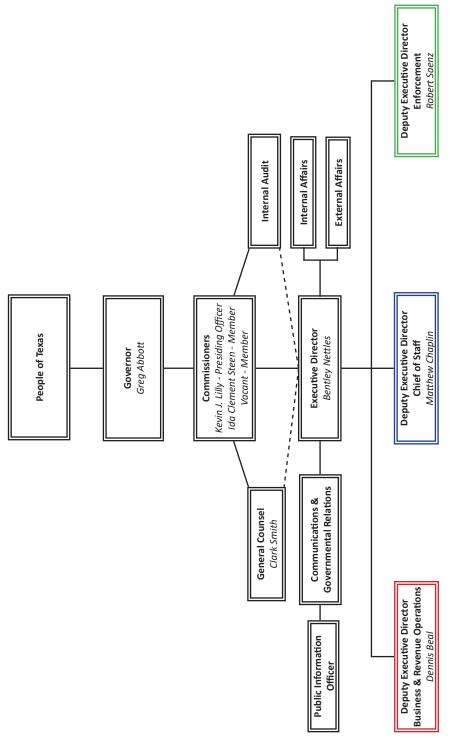
The guidebook also includes some additional information related directly to the TABC. This information is for reference purposes only.

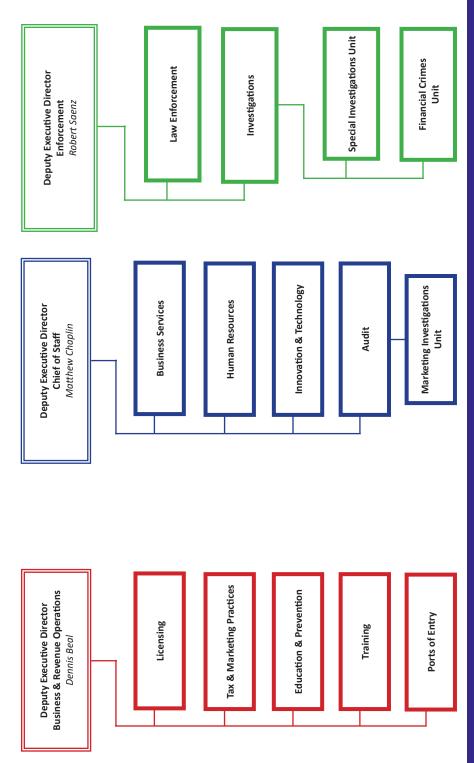
For questions not addressed in this book or for additional clarification, please contact the TABC directly. Contact information for all of the offices statewide, including TABC's Headquarters in Austin, is available in this section or on TABC's public website:

www.tabc.texas.gov

THE TABC ORGANIZATION







TABC CONTACT INFORMATION

EXECUTIVE DIVISION

An Executive Director, appointed by the three-member governing board, directs the daily operations of the Texas Alcoholic Beverage Commission (TABC). The Executive Director is responsible for employing staff to ensure that the policies established by the TABC and the laws enacted by the legislature are implemented in an efficient and cost-effective manner.

Assisting with that responsibility are the deputy executive directors, and offices of general counsel, internal affairs, external affairs and communications and governmental relations.

EXECUTIVE

512-206-3221

INTERNAL AFFAIRS

512-206-3405

opr@tabc.texas.gov

COMMUNICATIONS AND GOVERNMENTAL RELATIONS

512-206-3347

EXTERNAL AFFAIRS

512-206-3327

OFFICE OF GENERAL COUNSEL

The Office of General Counsel (OGC) contributes to the commission's objectives through legal opinions and advice that is consistent and fair with regard to state law and specifically with regard to the alcoholic beverage industry and employees. OGC supports transparency to its constituents and agency employees by advising on the standards of the Open Meetings Act, Administrative Procedures Act, Public Information Act, agency policy, and state and federal statutes.

Under supervision of the OGC, the key function of the Legal Services Division (Legal) is to prosecute violations of the Code and Rules and protest applications at the State Office of Administrative Hearings (SOAH) and in county courts. In addition, at the request of local governments or the State Comptroller, Legal brings administrative actions for cancellation or denial of a renewal application due to permit holders' non-payment of local fees, ad valorem taxes, mixed beverage or sales taxes.

General Counsel 512-206-3491

Legal Division 512-206-3490

Open Records

The Office of General Counsel also houses the Open Records Department. Open Records requests may be submitted in many ways.

By mail to: Legal Division

Texas Alcoholic Beverage Commission

P.O. Box 13127 Austin, Texas 78711

In person at: Suite 380

5806 Mesa Drive

Austin, Texas 78731

By e-mail to: open.records@tabc.texas.gov

By fax to: (512) 206-3226

BUSINESS AND REVENUE OPERATIONS

LICENSING

The Licensing Division's primary function is to process and issue licenses and permits for all phases of the alcoholic beverage industry including transportation, distribution, storage, sale, or service in compliance with the Alcoholic Beverage Code. The issuance of these licenses and permits enables businesses within Texas and across the world to participate in the alcoholic beverage industry, providing jobs for Texans, growth for the economy, and revenue for the government.

Licensing 512-206-3360 licensing@tabc.texas.gov

EXCISE TAX AND MARKETING PRACTICES DIVISION

The Excise Tax and Marketing Practices Division conducts two major programs. The tax program staff processes and reviews monthly taxes, shipping, and transport reports related to excise taxes. The tax program also controls the issuance of temporary membership cards for private clubs and the issuance of identification stamps for distilled spirits sold through local distributors. The marketing practices program reviews and approves alcoholic beverage labels and tests certain alcoholic beverages entering the Texas market. The marketing practices program also monitors and responds to marketing issues and inquiries within the industry and provides industry and agency training regarding legal industry alcoholic beverage marketing practices. Finally, the laboratory and chemist serve to assist the Enforcement Division in the testing of seized beverages for administrative cases against permit holders.

Marketing Practices 512-206-3411 marketing.practices@tabc.texas.gov Excise Tax 512-206-3342 excise.tax@tabc.texas.gov

Label Approval 512-206-3410 label.approval@tabc.texas.gov

EDUCATION AND PREVENTION

The Education and Prevention Division consists of three operating units — educational program development, seller server training, and grants. Program Development creates educational materials/campaigns and develops curricula used by the TABC for public education. The programs include various media including videos, print materials, social media campaigns and more. The division manages all areas of the Seller Server Training program—approving training schools and trainers, writing the curriculum, providing customer service to trainers and students, and monitoring schools for compliance. Grants are found, secured, and managed by the division to support educational funding programs as well as benefit initiatives of other divisions.

Education and Prevention 512-206-3420 education@tabc.texas.gov

TRAINING (INTERNAL)

TABC's Training Division develops and promotes contemporary training opportunities relevant to job functions focusing on the Alcoholic Beverage Code, customer service, and regulatory and enforcement functions. The objective of all training programs is to assist employees in performing their duties to better serve Texans.

Training provided to commissioned peace officers (CPOs) is in compliance with the Texas Commission on Law Enforcement (TCOLE) training standards with an extensive focus on enforcement and application of the Alcoholic Beverage Code.

Training 512-206-3440

PORTS OF ENTRY

The Ports of Entry Division is responsible for ensuring compliance with personal importation laws and the collection of taxes and fees on alcoholic beverages and cigarettes brought into Texas at the Texas/Mexico border as well as two cruise ship terminals in Galveston. Cigarette taxes are collected on behalf of the Comptroller of Public Accounts.

Ports of Entry 512-206-3351 poe@tabc.texas.gov

CHIEF OF STAFF

BUSINESS SERVICES

The Fiscal Services (FSD) program includes all financial functions in the agency: payroll, accounting, budget, time and leave, accounts payable, revenue, Centralized Accounting & Payroll/Personnel System (CAPPS) maintenance and travel reimbursement. FSD is responsible for completing the Legislative Appropriations Request (LAR), Annual Financial Report (AFR) and submitting fiscal note analyses. This program is also responsible for all financial and performance measure reporting. FSD manages the CAPPS deployment and maintenance for the agency.

The General Services (GSD) program is a support program including records retention, research and planning, purchasing, contract management, mail operations, asset management and office space leasing. Research and planning is responsible for assisting all agency management with trend and market analysis along with completing the Non-Financial Annual Report (NFAR). GSD is also responsible for the agency's Historically Underutilized Business (HUB) program and reporting.

Business Services 512-206-3225

INNOVATION AND TECHNOLOGY

TABC operates an information technology infrastructure to directly support its mission. This function supports the baseline operations of the agency and includes the installation, configuration, operation, maintenance, and management of computer hardware, operating systems, applications software, voice networks, network security, and voice/data networks. The Innovation and Technology Division (ITD) is responsible for developing and maintaining the core technology applications for the agency, which includes licensing, enforcement, compliance, legal, tax, and business services. ITD also maintains multiple public- and industry-facing systems such as online renewal transactions, Public Inquiry, and the TABC:Mobile smartphone app.

Innovation and Technology 512-206-3409

AUDIT

The division's primary responsibility is to ensure compliance with regulatory and tax requirements by initiating a variety of audits, conducting inspections, and administering education initiatives aimed at seeking voluntary compliance from industry members. The division plays a role in the initial phases of the licensing process by conducting new location inspections, interviewing applicants, and reviewing management and concessions contracts as requested by the Licensing Division. In addition, auditors conduct investigations of marketing practices, subterfuge and cash/credit law activities, review financial records, and assists the enforcement and investigations units in various types of operations. The division is also responsible for monitoring seller/server training schools to ensure their adherence with agency standards.

Auditors provide training classes to permit holders and their employees upon request as well as in response to violations by permittees related to sales of alcohol to minors. In addition, presentations are delivered to school students, ranging from elementary to university settings. Finally, the unit's employees provide presentations to civic organizations, media groups, and industry trade associations in an attempt to promote a better understanding of the law and the roles and responsibilities of the agency.

Audit 512-206-3300

HUMAN RESOURCES

The objective for the Human Resources Division is to provide oversight, governance, and cross-divisional support in the areas of recruiting, staff development, staff training, and leadership support with regard to retaining valued staff.

Human Resources 512-206-3220

ENFORCEMENT

LAW ENFORCEMENT

The Law Enforcement Division is the agency's largest and most visible division, responsible for enforcement activities across the state in five regions. Commissioned peace officers (CPOs), known as TABC agents, inspect businesses licensed by the agency and investigate alleged violations of the Alcoholic Beverage Code and other state laws. TABC agents provide a day-to-day public safety presence at more than 51,000 licensed businesses across the state.

SPECIAL INVESTIGATIONS UNIT

The Special Investigations Unit (SIU) conducts long-term investigations to identify and interdict organized criminal activity taking place at locations operating under a TABC permit. Investigations conducted by SIU include narcotics trafficking, human trafficking, alcohol beverage counterfeiting, tax stamp fraud, cargo theft, carrier-related crimes, alcohol beverage theft, organized crime, and other violations.

SIU pro-actively seeks out investigations through various sources, such as intelligence gathering, data mining, and the agents personal knowledge. They also conduct reactive investigations based on complaints received, task force participation and the use of confidential sources. The unit also utilizes other internal TABC divisions to assist in gathering intelligence and coordinating investigations.

FINANCIAL CRIMES UNIT

The Financial Crimes Unit's (FCU) mission is to pro-actively gather and analyze financial intelligence while providing auxiliary support to SIU, Audit, Licensing, Ports of Entry, and Law Enforcement divisions on joint or internal investigations of a financial nature. The FCU focuses its efforts primarily on the prevention, investigation and detection of finance-related crimes. Investigations include money laundering, prohibited tier relationships, tax fraud, business and corporate fraud, and other organized financial crimes committed by persons/entities which hold a permit issued by the commission. Other activities include the identification, seizure and forfeiture of assets associated with alcohol beverage permittees engaged in organized criminal activity on their licensed premises.

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TABC OFFICES

REGION ONE - LUBBOCK

Regional Office

612 West Loop 289 Suite 100 Lubbock, Texas 79416 (806) 793-3221 (806) 793-3222 Fax

Abilene

Enterprise Tower 500 Chestnut Street Suite 1573 Abilene, Texas 79602 (325) 672-8111 (325) 670-9838 Fax

Amarillo

Palo Duro Office Plaza 3131 Bell Street Suite 106 Amarillo, Texas 79106 (806) 353-1286 x2886 (806) 353-1287 Fax

El Paso

El Paso State Office Building 401 East Franklin Avenue Suite 120 El Paso, Texas 79901 (915) 351-3697 (915) 351-2458 Fax

Fort Davis Outpost*

103 Court Avenue Fort Davis, Texas 79734 (432) 426-3623 (432) 426-3682 Fax

Odessa

6010 East Highway 191 Suite 234 Odessa, Texas 79762 (432) 367-0760 (432) 367-0808 Fax

San Angelo*

622 South Oakes Suite P San Angelo, Texas 76903 (325) 659-7931 (325) 659-7933 Fax

^{*}Licensing business conducted by appointment only.

REGION TWO - ARLINGTON

Regional Office

2225 East Randol Mill Suite 200 Arlington, TX 76011 (817) 652-5912 (817) 607-2492 Fax

Cleburne Outpost*

1102 East Kilpatrick Cleburne, Texas 76031 (817) 556-6058 (817) 202-9596 Fax

Denton Outpost*

121 North Woodrow Lane Suite 101 Denton, TX 76205 (940) 349-2877 (940) 349-2879 Fax

Greenville Outpost*

Hunt County Criminal Justice Center 2801 Stuart Street Greenville, Texas 75401 (903) 453-6884 (903) 453-6886 Fax

Longview Outpost*

2800 Gilmer Road Suite 4 Longview, Texas 75604-1824 (903) 759-7828 (903) 759-7834 Fax

McKinney*

825 North McDonald Suite 180 McKinney, Texas 75069 (972) 547-5099 (972) 547-5093 Fax

Mineral Wells Outpost*

109 North Oak Mineral Wells, Texas 76067 (940) 325-9372 (940) 325-1834 Fax

Sherman Outpost*

Grayson County Courthouse 100 West Houston Street Third Floor Sherman, Texas 75090 (903) 813-4256 (903) 898-2629 Fax

Tyler

3800 Paluxy Drive Suite 501 Tyler, Texas 75703-1666 (903) 939-0481 (903) 939-0485 Fax

Wichita Falls

624 Indiana Street Suite 300 Wichita Falls, Texas 76301 (940) 322-8606 x2786 (940) 322-8607 Fax

^{*}Licensing business conducted by appointment only.

REGION THREE - HOUSTON

Regional Office

427 West 20th Street Suite 600 Houston, Texas 77008-2497 (713) 426-7900 (713) 426-7979 Fax

Beaumont

3535 Calder Avenue Suite 238 Beaumont, Texas 77706 (409) 838-9040 (409) 832-0851 Fax

Brazoria Outpost*

202 South Main Street Brazoria, Texas 77422 (979) 798-7441 (979) 798-7442 Fax

Conroe

North Thompson Professional Plaza 702 North Thompson Suite 120 Conroe, Texas 77301 (936) 756-0050 x1386 (936) 756-1710 Fax

Dickinson Outpost

4403 Highway 3 Dickinson, Texas 77539 (281) 337-5611 (281) 337-5612 Fax

Huntsville Outpost*

1220 11th Street Huntsville, Texas 77340 (936) 291-5434 (936) 291-5455 Fax

Lufkin*

Angelina County Sheriff's Office 2311 East Lufkin Avenue Lufkin, Texas 75901 (936) 634-1030

Richmond

Fort Bend County Sheriff's Office 1521 Eugene Heimann Circle 2nd Floor Richmond, Texas 77469 (281) 239-2607 (281) 239-2545 Fax

Wharton Outpost*

Wharton County Sheriff's Office 315 East Elm Wharton, Texas 77488 (979) 532-1550 (979) 282-2849 Fax

^{*}Licensing business conducted by appointment only.

REGION FOUR - AUSTIN

Regional Office

7700 Chevy Chase Drive Suite 200 Austin, Texas 78752 (512) 451-0231 (512) 451-0240 Fax

Belton Outpost

550 East Second Street Belton, Texas 76513 (254) 933-5380 (254) 933-5369 Fax

Bryan

1716 Briarcrest Drive Suite 508 Bryan, Texas 77802-2700 (979) 260-8222 (979) 260-8224 Fax

Georgetown Outpost*

517 Pine Georgetown, Texas 78626 (512) 930-3203 (512) 930-3116 Fax

Llano Outpost*

Llano County Sheriff's Office 2001 North State Highway 16 Suite A Llano, Texas 78643 (325) 247-3550 (325) 247-3273 Fax

New Braunfels Outpost*

1297 Church Hill Drive New Braunfels, Texas 78130 (830) 221-1175 (830) 620-5380 Fax

San Marcos

Hays County Courthouse 111 East San Antonio Street Suite 100 San Marcos, Texas 78666 (512) 393-7744 (512) 392-7260 Fax

Waco

900 Washington Avenue Suite 600 Waco, Texas 76701 (254) 776-7626 (254) 776-7628 Fax

^{*}Licensing business conducted by appointment only.

REGION FIVE - SAN ANTONIO

Regional Office

Goliad Building 4203 Woodcock Drive Suite 120 San Antonio, Texas 78228-1372 (210) 731-1720 (210) 731-1759 Fax

Cameron County*

1390 West Expressway 83 San Benito, Texas 78586 (956) 361-9348 (956) 361-1572 Fax

Corpus Christi

2820 S. Padre Island Drive Suite 120 Corpus Christi, Texas 78415 (361) 851-2531 (361) 851-2536 Fax

Del Rio Outpost*

101 Lowe Drive Del Rio, Texas 78840 (830) 775-6582 (830) 774-8716 Fax

Floresville Outpost*

800 10th Street Floresville, Texas 78114 (830) 393-2535 x252 (830) 393-3259

Hondo*

Medina County Sheriff's Office 801 Avenue Y Hondo, Texas 78861 (830) 741-6150 x112 (830) 426-7106 Fax

Laredo*

1601 Ortiz Street Laredo, Texas 78041 (956) 722-0404 (956) 722-1414 Fax

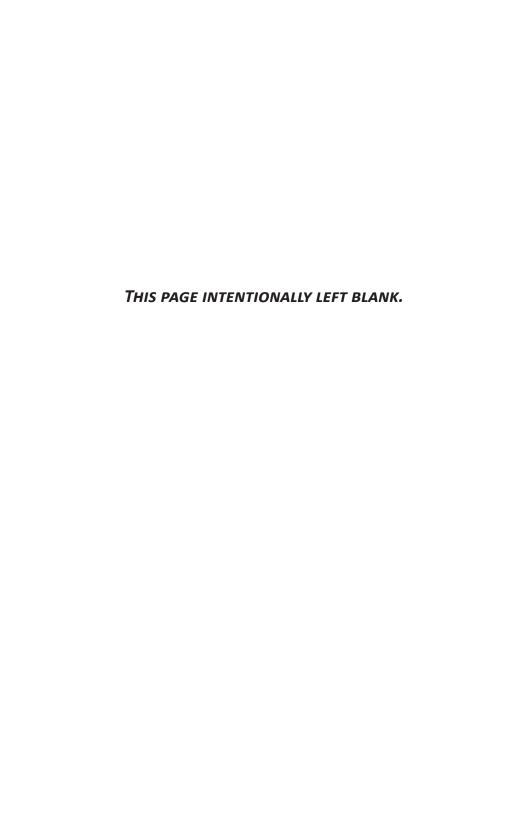
McAllen

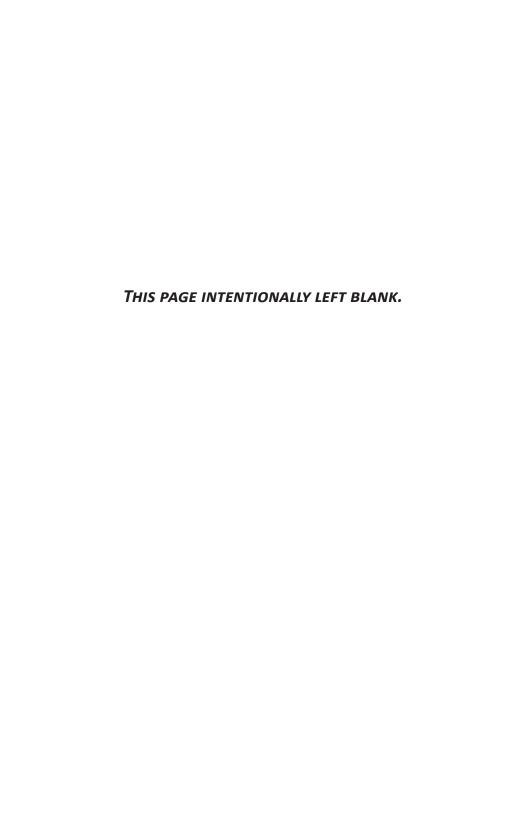
Nightingale Plaza 6521 North 10th Street Suite D McAllen, Texas 78504-3016 (956) 687-5141 (956) 687-5585 Fax

Uvalde Outpost*

117 East Nopal Street Uvalde, Texas 78801 (830) 278-3415 (830) 591-0398 Fax

^{*}Licensing business conducted by appointment only.





CHAPTER II: MANUFACTURING THER MEMBERS

Manufacturers may sell alcoholic beverages to other manufacturers, wholesalers/distributors, retailers and consumers depending on their license/permit type.

There are some manufacturing tier members that have the ability to sell directly to retailers.

In addition, breweries and beer manufacturers who produce less than 125,000 barrels annually may obtain a Self-Distribution License and/or Permit and sell up to 40,000 barrels annually directly to retailers. (See the *Texas Alcoholic Beverage Code* Chapters 12 and 62.)

SECTION I: GIFTS, SERVICES & SALES

The *Texas Alcoholic Beverage Code* prohibits many gifts, services and promotions offered to retailers by upper tier members.

Different restrictions apply to wholesalers and manufacturers of liquor (distilled spirits, wine, malt liquor and ale) than to beer distributors and manufacturers.

This section highlights those prohibitions and differences.

DISTRIBUTORS, MANUFACTURERS & RETAILERS (BEER)

Retailers may not accept, purchase or borrow from a manufacturer or distributor (beer):

- equipment
- premiums
- fixtures
- gifts
- supplies
- other inducements
- prizes

PERMISSIBLE PROMOTIONAL ITEMS FOR BEER

Distributors and manufacturers:

 may sell promotional items (things designed to promote a specific product or brand) for use by the consumer either on or off the retailer's premises.

Items:

must bear a manufacturer's logo, brand or product name;

- may not be sold for less than the manufacturer's regularly published wholesale price; and
- must be paid for in cash on or before delivery.

BEER SIGNS PROVIDED TO RETAILERS

Distributors (and manufacturers authorized to sell to retailers) may furnish, give or sell interior signs to retailers if:

- a sign's primary purpose is to advertise a brand, product or price;
- the sign does not bear the name, logo or trademark of a specific retailer; and
- the distributor does not paint, improve or remodel a retailer's buildings or parts of buildings, inside or out or finance any building improvements.

BEER SERVICES PROVIDED TO RETAILERS

Distributors and manufacturers may:

- service and repair promotional items and signs furnished or sold to the retailer;
- furnish meeting rooms to retailers on the distributor's or manufacturer's premises providing nothing more than product samples with food to accompany the samples; and
- furnish and install shanks, washers, hose and hose connections, tap rods, tap markers, coil cleaning service needed for proper delivery and dispensing of draft malt beverages.

WHOLESALERS, LIQUOR MANUFACTURERS & RETAILERS (DISTILLED SPIRITS, MALT LIQUOR, WINE & ALE)

A retailer may not accept, purchase or borrow from a wholesaler or any of their agents, affiliates, officers, directors or firm members:

- equipment
- fixtures
- supplies
- prizes

- premiums
- gifts
- other inducements

ADVERTISING SPECIALTIES FOR LIQUOR

Manufacturers and wholesalers may give advertising specialities to retailers. Advertising specialities are things designed to advertise or promote a specific product or brand.

The Texas Alcoholic Beverage Commission Administrative Rules §45.117 regulates advertising specialities.

- They may have a utilitarian (useful) function in addition to product promotion.
- The total cost to retailer shall not exceed \$101.00 per brand, per retailer, per calendar year.
- Different upper tier permittees may not work together to pool their dollar limitations to provide a retailer with advertising specialities in excess of the maximum permitted under this subsection.
- A manufacturer may however, pool the dollar amounts for its own brands to give an advertising specialty provided the aggregate value of the advertising specialty does not exceed \$101.00 per brand.

NOVELTY ITEMS FOR LIQUOR AND BEER

Manufacturers and wholesalers may:

- give consumers novelty items of limited value designed to promote a specific product or brand.
 - Novelty items may only be distributed to consumers 21 years of age or older.
 - Novelty items cannot be used to induce consumers to purchase alcohol. They must upon request be given to legal age consumers regardless of whether or not the consumer is participating in the promotion.
 - Beer novelty items may not be more than \$1.00 per unit wholesale cost.
 - Liquor novelty items must be of limited value.

Upper tier members may offer items to consumers that are valued over \$1.00 per unit (beer) or more than a limited value (liquor). There are only two ways to do this:

- 1. Sweepstakes *Texas Alcoholic Beverage Commission Administrative Rules §45.106.* (Distributors cannot offer sweepstakes.)
- 2. Discount Coupons *Texas Alcoholic Beverage Commission Administrative Rules §45.101(c)*. Members of the manufacturing and wholesaling tiers can provide coupons to the consumer for items the manufacturer produces with the exception of alcoholic and non-alcoholic beverages. For example, a manufacturer or wholesaler could offer the consumer a coupon for a discount on a T-shirt or glassware. The manufacturer or wholesaler who provided the coupon must redeem the coupon without going through the retailer. It cannot be redeemed at a retailer's location. An alcoholic beverage purchase cannot be required to redeem or receive the coupon.

Upper tier members may not give novelty items to retailers or retail employees. (i.e. T-shirts, hats and other gifts).

BEER AND LIQUOR FOR CONSUMERS

Beer and liquor may be purchased for consumers (by members of the manufacturing and wholesaling tiers) if:

- beverages are consumed at the retailer's licensed premises in the purchaser's presence; and
- purchases are not excessive.

Members of the manufacturing and wholesaling tiers may prearrange promotions with the retailer and preannounce the promotion to the consumer.

SERVICES TO RETAILER

Liquor manufacturers and wholesalers may service and repair items furnished to retailers as allowed in the *Texas Alcoholic Beverage Commission Administrative Rules §45.109 and §45.117*. For example, they may:

- service and repair promotional items and signs furnished or sold to the retailer; and
- furnish and install shanks, washers, hose and hose connections, tap rods, tap markers, coil cleaning service needed for proper delivery and dispensing of draft malt beverages.

Upper tier members may provide retailers with "display enhancement/ enhancer items" including televisions, grills, etc. provided these items are used for the sole purpose of product promotion. However, "enhancer items" may only be provided to the retailer on a temporary basis of not more than 30 days.

SECTION II: INDUCEMENTS

PROHIBITED ACTIVITIES

Inducements are defined as any practice not offered to all retailers in the local market on the same terms without business reasons to justify the difference in treatment. Manufacturers, distributors or wholesalers may *not* offer inducements, such as:

- purchasing or renting floor, shelf or warehouse space to or from the retailer;
- requiring a retailer to purchase one product in order to purchase another product at the same time;
- providing or purchasing, in whole or in part, any type of advertising benefiting any retailer;
- furnishing service trailers with equipment to a retailer; or

 furnishing transportation or other things of value to organized groups of retailers.

APPROVED ACTIVITIES

Manufacturers, distributors and wholesalers may provide food, beverages and entertainment to retail tier members, if:

- food and beverages are consumed in the presence of the manufacturing or wholesale tier member; and
- food, beverages and entertainment cost no more than \$500 per occasion.

Manufacturing and wholesale tier members may:

- advertise in convention programs;
- sponsor functions or meetings; and otherwise
- participate in meetings and conventions of trade associations of general membership.

SECTION III: PROMOTIONAL PERMITS (PR)

The *Texas Alcoholic Beverage Code Chapter 50* regulates promotional permits. The holder of a promotional permit may, on behalf of a distiller, brewer, rectifier, manufacturer, winery or wine bottler with whom the promotional permit holder has entered into a contract, engage in activities to promote and enhance the sale of an alcoholic beverage in this state. This includes activities that take place on the premises of the license/permit holder under the *Texas Alcoholic Beverage Code*.

The holder of a promotional permit may not hold an interest, directly or indirectly, in a license/permit issued under the *Texas Alcoholic Beverage Code* other than a contract to promote and enhance the sale of alcoholic beverages as authorized by the *Texas Alcoholic Beverage Code Chapter 50*.

Persons that own a portion of an alcoholic beverage business may not be a promotional permit holder.

Persons that work for a distributor or manufacturer are not eligible to obtain the promotional permit or work for a promotional permit holder.

All agents, servants or employees that are participating in a promotional event must have an employment card. The card must contain:

- name of employee, agent or servant;
- effective date of employment:
- name of the promotional permit holder; and
- the promotional permit number.

The card must be kept on the person during promotional events and available for inspection by any authorized representative of the Texas Alcoholic Beverage Commission or other law enforcement personnel.

SECTION IV: CO-PACKS

The Texas Alcoholic Beverage Commission Administrative Rules §45.120 regulates Co-Packaging of Alcoholic Beverages. The Texas Alcoholic Beverage Code §102.07(a)(5) defines co-packs as alcoholic beverages packaged in combination with other items if the package is designed to be delivered intact to the ultimate consumer and the additional items have no value or benefit to the retailer other than that of having the potential of attracting purchases and promoting sales.

If an alcoholic beverage is sold by a wholesaler/distributor as a "co-pack", no retailer may separate the other packaged item and sell it by any other means other than the way it was originally packaged when received.

SECTION V: COUPONS

Members of the manufacturing and wholesaling tiers can provide coupons to the consumer for items the manufacturer produces with the exception of alcoholic and non-alcoholic beverages. For example, a manufacturer or wholesaler could offer the consumer a coupon for a discount on a T-shirt or glassware. The manufacturer or wholesaler who provided the coupon must redeem the coupon without going through the retailer. It cannot be redeemed at a retailer's location. An alcoholic beverage purchase cannot be required to redeem or receive the coupon.

Coupons and rebates for the purchase of, discount on or for a free alcoholic beverage are prohibited. Coupons or rebates requiring the purchase of an alcoholic beverage to receive a discount on or for a free non-alcohol item are also prohibited.

For questions or assistance:

marketing.practices@tabc.texas.gov or (512) 206-3411

SECTION VI: LABEL/PRODUCT APPROVAL

The Texas Alcoholic Beverage Commission regulates every phase of the business relating to alcoholic beverages, including labeling. A certificate of label approval, issued by TABC, is required for all alcoholic beverages marketed in the State of Texas.

By law, no person may ship or cause to be shipped into the State of Texas any alcoholic beverage unless the product has received label approval from TABC. The label approval process may only be completed after the appropriate TABC license/permit is issued.

The manufacturer, brewer, winery, distiller or owner of the product when it becomes a marketable product is responsible for completing the label approval process. Each product will fall into one of the following classes:

- Beer a malt beverage containing four percent of alcohol by weight or less;
- Ale/Malt Liquor a malt beverage containing more than four percent of alcohol by weight;
- Wine a product obtained from the fermentation of sound ripe grapes, fruits, berries or honey; or
- Distilled Spirit alcohol or liquor produced in whole or in part by the process of distillation.

LABEL APPROVAL APPLICATIONS

Label approval applications can be submitted online. The label online application system can be found on the TABC website at:

www.tabc.texas.gov/forms/label_approval.asp

Applicants must register in the system, which verifies the individual's identity and authorization. That person can then add authorized representatives, such as an employee or a Licensing Service, who can submit applications for label approval on the owner's behalf.

Label Approval Forms:

Applications for label approval must be submitted on the current forms listed below. Any outdated forms will not be accepted.

- C-270DS Application for Approval of Labels for Distilled Spirits
- C-270W Application for Approval of Labels for Wine
- C-270MB Application for Approval of Labels for Malt Beverages

If you need assistance with the application process, please contact:

label.approval@tabc.texas.gov or (512) 206-3410

PRODUCT SAMPLES

Product samples may be required when applying for label approval.

• Malt Beverage: All new product label approvals will require product samples for analysis. In lieu of samples, an analysis stating the alcohol content both by volume and by weight may be provided from an independent laboratory. Analyses from the brewery will not be accepted unless the brewery laboratory is certified by the Alcohol and Tobacco Tax and Trade Bureau (TTB). TABC may request a copy of the TTB certification certificate. For label revisions or size additions, a product sample or qualifying laboratory analysis will be required if the product test result on file at TABC is more than 5 years old. If the manufacturer is unsure of the date of the last test result, they may contact TABC at:

label.approval@tabc.texas.gov

The alcohol content on file will be listed on the certificate of label approval. A Certificate of Label Approval (COLA) from the Alcohol and Tobacco Tax and Trade Bureau (TTB) is required with all applications for label approval unless the product will only be sold in Texas.

- Spirits: A Certificate of Label Approval (COLA) from the Alcohol and Tobacco Tax and Trade Bureau (TTB) is required. However, product samples are not mandatory for Texas label approval.
- Wine: A product sample will be required if the alcohol content is less than 7% alc/vol and there is no TTB COLA available. A TTB COLA is required if the alcohol content is over 7%.

Samples must be sent/delivered to:

TABC - Labeling, Suite 210 5806 Mesa Drive Austin, TX 78731

Note: It is illegal to send alcoholic beverages through the U.S. Postal Service. Most large carriers (FEDEX, UPS, etc.) have the appropriate permits to transport alcohol in Texas, but manufacturers must confirm this prior to shipment.

LABEL APPROVAL CERTIFICATES

Label approval certificates will be sent through the U.S. postal service. To view labels approved since May 2005, go to the Approved Label/Product Inquiry database at:

www.label.tabc.texas.gov/esd3-tlabel/

For more detailed information on label approvals, see the *TABC Administrative Rules Chapter 45*. Information about the U.S. Department of Treasury, Alcohol and Tobacco Tax and Trade Bureau (TTB) rules for federal Certificates of Label Approval (COLA) may be found on the TTB website at:

www.ttb.gov/labeling/

APPROVED LABEL DATABASE INQUIRY

The TABC gives consumers access to a list of what alcoholic beverage products are legal for sale in Texas and those products' alcohol content. The database includes all alcoholic beverages that have had labels approved since 2005. Consumers can search the database by permit number, brand name, trade (manufacturer) name, type of product, approval date or percent alcohol by volume. Each record includes all of this information and an image of the approved label. To access the database go to:

www.label.tabc.texas.gov/esd3-tlabel/

For assistance:

label.approval@tabc.texas.gov or (512) 206-3410

SECTION VII: MANUFACTURERS ENGAGED IN RETAILER ACTIVITIES

By law, some manufacturers in Texas engage in retailer activities.

BREWERS AND MANUFACTURERS

- Brewers and manufacturers that produce malt beverages can hold a
 Brewers (B) or Manufacturers (BA) license or both. The *Texas Alcoholic*Beverage Code Chapter 12 states that brewers can produce ale or malt
 beverages with more than 4.0 percent alcohol by weight. The *Texas*Alcoholic Beverage Code Chapter 62 states that manufacturers can
 produce malt beverages up to 4.0 percent alcohol by weight.
- Brewers and manufacturers that produce less than 225,000 barrels annually including combined production at all affiliated and subsidiary brewing facilities, may sell up to 5,000 barrels for on-premises consumption of their product if produced on the premises to the ultimate consumer. Certain exceptions may apply, please see Chapters 12 and 62 of the Texas Alcoholic Beverage Code or contact your local TABC office for further clarification.
- In addition, brewers and manufacturers that produce less than 125,000 barrels may self-distribute 40,000 barrels of their product direct to retailers if they have the appropriate license. Brewers must

have a Brewer's Self Distribution Permit (DA) and manufacturers must have a Manufacturer's Self Distribution License (DB).

DISTILLERIES

Distilleries (D) are governed by the *Texas Alcoholic Beverage Code Chapter 14*. Holders of a Distiller's and Rectifier's Permit (D) whose permitted premises is located in an area where the sale of alcoholic beverages is legal as provided by a ballot issue approved by the voters under Section 501.035(b)(7), (8) or (9), Election Code, may sell to ultimate consumer:

- for consumption on the licensed premises (up to 3,000 gallons annually); and
- for consumption off the premises
 - in unbroken packages containing not more than 750 ml
 - up to 3,500 gallons annually
 - no more than two 750 ml bottles or the equivalent to the same consumer in a 30-day period
 - in a bottle that must "bear a notice affixed to the bottle that" says the bottle is commemorative, states the month and year the bottle is sold and is signed by an agent/employee of the permit holder.

Hours of sale are the same as a Mixed Beverage or Package Store Permit, depending on whether the sale is for on-premises or off-premises consumption.

Distilleries may not engage in shipping or delivery to the ultimate consumer.

If an employee of a distillery holds a Distiller's Agent's Permit, they may conduct free tastings for consumers at package stores in accordance with the *Texas Alcoholic Beverage Code Chapter 52*.

WINERIES

Wineries (G) are governed by the *Texas Alcoholic Beverage Code Chapter 16* and are allowed to produce, bottle, label and package wine to sell to wholesalers or retailers and with some restrictions, the ultimate consumer. Wineries may sell to the ultimate consumer for both on and off premises consumption. The combination of wine shipped to consumers and sold for off-premises consumption may not exceed 35,000 gallons annually. Wineries may obtain a Winery Festival Permit (GF) and sell to the ultimate consumer at civic or wine festivals, farmers markets or or other special events. Wineries can operate in dry areas and ship wine directly to the ultimate consumer in both wet and dry areas. Shipments to the same ultimate consumer may not exceed nine gallons per month or 36 gallons in a 12-month period.

Wineries may also:

- Give wine away to the ultimate consumer on or off of their premises;
- Sell wine out of state to qualified entities or individuals;
- Purchase wine to sell in Texas directly from permit holders who can sell wine - wholesalers, non-resident sellers and other wineries included; and
- Import, buy or sell fruit brandy to fortify wine.

SALES AND CONSUMPTION AT WINERIES

Texas Alcoholic Beverage Code §105.08

Wineries may sell wine and a customer may consume wine on the premises of a winery:

Monday-Saturday:	8 A.M. to midnight
Sunday:	10 A.M. to midnight
New Year's Day:	Midnight to 2 A.M.

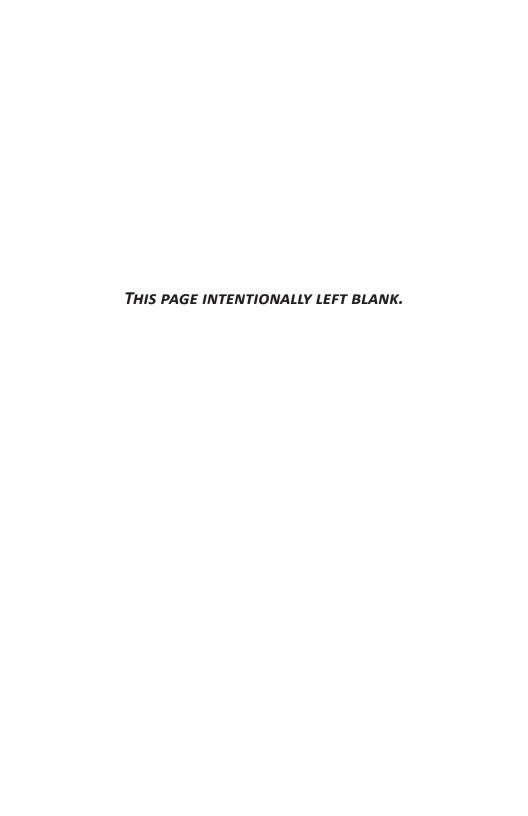
SECTION VIII: MARKETING PRACTICES ADVISORIES

TABC develops Marketing Practices Advisories pursuant to the Texas Alcoholic Beverage Code §5.57 to improve internal and external communications. These advisories reflect TABC staff opinions on inquiries presented to us after taking into consideration the specific circumstances involved and the relevant statutes. TABC continuously reviews these opinions and issues new advisories as necessary. Bulletins and advisories can be found on our home page under the bulletins section at:

www.tabc.texas.gov/marketing practices/advisories.asp

For assistance:

marketing.practices@tabc.texas.gov or (512) 206-3411



CHAPTER III: DISTRIBUTOR/WHOLESALER TIER MEMBERS

Manufacturers may sell alcoholic beverages to other manufacturers, wholesalers/distributors, retailers and consumers depending on their license/permit type. Wholesalers and distributors may sell to other wholesalers/distributors and retailers.

The difference between distributors and wholesalers is the products sold.

Distributors = Beer (no more than 4% alcohol by weight)
Wholesalers = All other alcoholic beverages (over 4% alcohol by weight)

The alcoholic beverages are taxed when the beverages are sold to the retail level.

SECTION I: CASH AND CREDIT LAWS

CASH LAW

Malt beverage (beer, ale, malt liquor) purchases must be paid in cash (no credit) on or before delivery. Cash laws that apply to a package store apply to a local distributor's permittee and their sales to private club, mixed beverage and mixed beverage with food and beverage permittees.

Distributors and wholesalers are required to report to TABC any retailers who do not pay cash for beer.

CREDIT LAW

Payment of distilled spirits and wine purchases made:

- from the 1st through 15th day of a month is due on or before the 25th day of that month; and
- from the 16th through the last day of a month is due on or before the 10th day of the following month.

An account is not delinquent if the payment is received by the wholesaler no later than the fourth business day after the date payment is due.

If a retailer becomes delinquent, the wholesaler must report this to the Texas Alcoholic Beverage Commission. Local distributor's permittees and other wholesalers can do this by entering the data into the TABC Cash Credit Law system on the TABC website at:

www.tabc.texas.gov/forms/credit_law.asp

DELINQUENT PERMITTEE LIST

The TABC compiles and publishes the Credit Law Delinquent List twice a month, listing all retailers who are delinquent. This list is available on the TABC website at:

www.tabc.texas.gov/credit law/complete delinquent list.asp

Wineries, wholesalers and local distributors may not sell wine and distilled spirits to these permittees until they have paid for the product and have been released by the TABC Audit and Investigations Division.

Note: Violations under the *Texas Alcoholic Beverage Code* section 102.32 (d) and 16 *Texas Administrative Code* (TAC) 45.121 (f) and (g) regarding sales to and purchases by a retailer who appears on the delinquent list **will not be enforced so long as the retailer is protected under the United States Bankruptcy Code.** This policy does not *require* a seller to sell to any particular retailer, but allows that a seller *may* sell to retailers on the delinquent list who are protected. The terms of sale must otherwise comply with the *Texas Alcoholic Beverage Code* and all applicable rules of the Commission. All reporting requirements of Code section 102 and 16 *TAC* 45.121 are still in effect. Retailers must inform the TABC Audit and Investigations Division immediately upon filing for bankruptcy and immediately upon release from bankruptcy protection. All communications with the Audit and Investigations Division should clearly indicate the party's license/permit number(s). Please contact the TABC Audit and Investigations Division at (512) 206-3300.

SECTION II: EXCISE TAX

The alcoholic beverages become taxable when the beverages are sold to the retail level.

The *Texas Alcoholic Beverage Code Chapters 201 and 203* require that taxes be paid on the "first sale" of alcohol in Texas. This is known as "excise tax".

TABC receives and processes monthly excise tax reports and ensures that proper taxes have been paid.

The alcoholic beverages are also taxable when the beverages are sold at the retail level. The Comptroller of Public Accounts maintains the Gross Receipts/ Mixed Beverage Tax and the Sales and Use Tax. Information on this tax can be found on the Comptroller's web site at:

www.comptroller.texas.gov/taxes/

SECTION III: GIFTS, SERVICES & SALES

The *Texas Alcoholic Beverage Code* prohibits many gifts, services and promotions offered to retailers by the distributing or manufacturing tier.

Different restrictions apply to wholesalers and manufacturers of liquor (distilled spirits, wine, malt liquor and ale) than to beer distributors and manufacturers.

This section highlights those prohibitions and differences.

DISTRIBUTORS, MANUFACTURERS & RETAILERS (BEER)

Retailers may not accept, purchase or borrow from a manufacturer or distributor (beer):

- equipment
- premiums
- fixtures
- gifts
- supplies
- other inducements
- prizes

PERMISSIBLE PROMOTIONAL ITEMS

Distributors and manufacturers:

 may sell promotional items (things designed to promote a specific product or brand) for use by the consumer either on or off the retailer's premises.

Items:

- must bear a manufacturer's logo, brand or product name;
- may not be sold for less than the manufacturer's regularly published wholesale price; and
- must be paid for in cash on or before the delivery.

BEER FOR CONSUMERS

Beer may be purchased for consumers (by distributor's or manufacturer's agents) if:

- beverages are consumed at the retailer's licensed premises in the presence of the purchaser; and
- purchases are not excessive.

BEER SERVICES PROVIDED TO RETAILERS

Distributors and manufacturers may:

- service and repair promotional items and signs furnished or sold to the retailer;
- furnish meeting rooms to retailers on the distributor's or manufacturer's premises providing nothing more than product samples with food to accompany the samples; and
- furnish and install shanks, washers, hose and hose connections, tap rods, tap markers, coil cleaning service needed for proper delivery and dispensing of draft malt beverages.

Distributors and manufacturers authorized to sell to retailers may furnish draft beer dispensing equipment for use at civic, religious or charitable temporary events, provided that such equipment may not be given in exchange for an exclusive sales privilege.

WHOLESALERS, LIQUOR MANUFACTURERS & RETAILERS (DISTILLED SPIRITS, MALT LIQUOR, WINE & ALE)

A retailer may not accept, purchase or borrow from a wholesaler or any of their agents, affiliates, officers, directors or firm members:

- equipment
- fixtures
- supplies
- prizes

- premiums
- gifts
- other inducements

ADVERTISING SPECIALTIES FOR LIQUOR

Manufacturers and wholesalers may sell advertising specialities to retailers. Advertising specialities are things designed to advertise or promote a specific product or brand.

The *Texas Alcoholic Beverage Commission Administrative Rules §45.117* regulates advertising specialities.

They may have a utilitarian (useful) function in addition to product promotion.

The total cost to retailer shall not exceed \$101.00 per brand, per retailer, per calendar year.

The *Texas Alcoholic Beverage Administrative Rules §45.117* states that different upper tier permittees may not work together to pool their dollar limitations

to provide a retailer with advertising specialities in excess of the maximum permitted.

NOVELTY ITEMS FOR LIQUOR AND BEER

Manufacturers and wholesalers may:

- purchase liquor/beer for self or others if consumed on the premises in the purchaser's presence;
- prearrange promotions with the retailer and pre-announce the promotion to the consumer; and
- give consumers novelty items of limited value designed to promote a specific product or brand. Novelty items:
 - may only be distributed to consumers 21 years of age or older;
 - cannot be used to induce consumers to purchase alcohol;
 - must upon request be given to legal age consumers regardless of whether or not the consumer is participating in the promotion;
 - must be of limited value.

Upper tier members often want to offer items to consumers that are valued over the limited value. There are only two ways to do this:

- 1. Sweepstakes Texas Alcoholic Beverage Commission Administrative Rules §45.106.
- 2. Discount Coupons *Texas Alcoholic Beverage Commission Administrative Rules §45.101(c).*

Upper tier members may not give novelty items to retailers or their employees. (i.e. T-shirts, hats and other gifts). Upper tier members may sell these items to retailers, but the price is limited to the cost of the item to the upper tier member.

SERVICES TO RETAILER

Liquor manufacturers and wholesalers may service and repair items furnished to retailers as allowed in the *Texas Alcoholic Beverage Commission Administrative Rules §45.109*. For example, they may:

- service and repair promotional items and signs furnished or sold to the retailer; and
- furnish and install shanks, washers, hose and hose connections, tap rods, tap markers, coil cleaning service needed for proper delivery and dispensing of draft malt beverages.

Upper tier members may provide retailers with "display enhancement/ enhancer items" including televisions, grills, etc. provided these items are used for the sole purpose of product promotion. However, "enhancer items" may only be provided to the retailer on a temporary basis of not more than 30 days.

LIVE SAMPLES

Texas Alcoholic Beverage Code §102.02

Liquor wholesalers may give a limited amount of ale/malt liquor (one six pack of twelve ounce per brand) or wine or distilled spirits (not to exceed 750mL) to a retailer to sample. It must be a product that the retailer has never purchased. The wholesaler must be present when the bottle is opened and sampled. If the wholesaler then leaves the rest of the bottle with the retailer, the bottle must be immediately removed from the premises of the licensed establishment.

Live samples of beer are not permitted.

SECTION IV: ON-PREMISE PROMOTIONAL ACTIVITIES

Wholesalers and distributors may conduct on-premise promotional activities at retailers' premises to promote their products. Texas Alcoholic Beverage Commission Administrative Rules §45.113(b) & §45.117(b) define novelty items and govern on-premise promotions.

Wholesalers and distributors may provide alcoholic beverages and furnish novelty items to consumers.

- 1. Wholesalers and distributors may prearrange and pre-announce promotional activities.
- Alcohol may be purchased for consumers provided that such beverages are consumed at retail licensed premises in the presence of the purchaser. Such purchases cannot be excessive. All wholesalers and distributors participating in promotions authorized by these sections must hold an agent's license/permit.
- 3. Novelty items are things designed to advertise or promote a specific product or brand. Such items may have a utilitarian function in addition to product promotion.
- 4. Such items may not exceed: Beer novelty items may not be more than \$1.00 per unit wholesale cost. Liquor novelty items must be of limited value.

Wholesalers and distributors may prearrange or pre-announce a promotional activity pursuant to the *Texas Alcoholic Beverage Code §102.07 (g) (1) (2*). Notwithstanding any other provision, a permittee may:

- 1. Pre-announce a promotion to a consumer; and
- 2. Pre-announce the purchase of alcoholic beverages to a consumer.
 - Alcoholic beverages may be purchased for consumers provided that such beverages are consumed on retailer licensed premises in the presence of the purchaser.

- Such purchases shall not be excessive.

All members of the manufacturing and wholesaler tiers participating in a promotional activity must hold an agent's permit or manufacturer's agent's permit.

SECTION V: PROMOTIONAL PERMITS

The *Texas Alcoholic Beverage Code Chapter 50* regulates promotional permits. The holder of a promotional permit may, on behalf of a distiller, brewer, rectifier, manufacturer, winery or wine bottler with whom the promotional permit holder has entered into a contract for the purposes of this chapter, engage in activities to promote and enhance the sale of an alcoholic beverage in this state, including activities that take place on the premises of the holder of a license/permit under the *Texas Alcoholic Beverage Code*.

The holder of a promotional permit may not hold an interest, directly or indirectly, in a license/permit issued under the *Texas Alcoholic Beverage Code* other than a contract to promote and enhance the sale of alcoholic beverages as authorized by this chapter.

Persons that own a portion of an alcoholic beverage business may not be a promotional permit holder.

Persons that work for a distributor or manufacturer are not eligible to obtain the promotional permit or work for a promotional permit holder.

All agents, servants or employees that are participating in a promotional event must have an employment card. The card must contain:

- name of employee, agent or servant;
- · effective date of employment;
- name of the promotional permit holder; and
- the promotional permit number.

The card must be kept on the person during promotional events and available for inspection by any authorized representative of the Texas Alcoholic Beverage Commission or other law enforcement personnel.

SECTION VI: TEMPORARIES

Members of the manufacturer and wholesale tiers, as a social courtesy, may provide money or other things of value to:

unlicensed persons who are not affiliated or employed with the holder

of a retail license/permit; or

• to a charity that may obtain a temporary license/permit.

The *Texas Alcoholic Beverage Code §109.58* states that the TABC by rule may set definite limitations consistent with the general provisions of the Code that relax the restrictions of this code with respect to making a gift to civic, religious or charitable organizations by the liquor and wine industry.

While a distributor may give beer to an unlicensed group, the distributor may only deliver beer to licensed locations; therefore, unlicensed groups must pick up the donated beer from the distributor.

There are several provisions in the *Texas Alcoholic Beverage Code* that prohibit gifts to retailers by members of the manufacturing and wholesaling tiers. However, the law provides a means for members of the manufacturing and wholesaling tiers to contribute to charitable causes while upholding the three tier laws. It has been the TABC's discretion to allow members of the manufacturing and wholesaling tiers to contribute cash only "no strings attached" donations to bona fide charitable organizations regardless of the charitable organizations license/permit status.

GIFTS TO UNLICENSED ORGANIZATIONS (BEER)

Texas Alcoholic Beverage Commission Administrative Rules §45.113 governs gifts (beer) to unlicensed organizations.

- Unlicensed means the charity does not have a license/permit authorizing the sale or service of alcoholic beverages.
- Manufacturers and distributors may donate money, beer or other things of value to an unlicensed civic, religious or charitable organization.
- Beer may only be given for consumption in a wet area.
- Advertising of events sponsored by organizations receiving donations shall include promotion of the organization sponsor (the charity) or cause in a manner at least equal to or greater than the advertising of the industry donor. This presumes that the unlicensed charity would contact a licensed retailer to handle alcohol sales during the charitable event.
- Distributors and manufacturers authorized to sell to retailers may furnish draft beer dispensing equipment to a permitted charity for use at a temporary charity event.
- Manufacturers, distributors and their employees and agents may not serve or dispense malt beverages at temporary events.

GIFTS TO UNLICENSED ORGANIZATIONS (LIQUOR)

Texas Alcoholic Beverage Commission Administrative Rules §45.117 governs gifts (liquor) to unlicensed organizations.

- "Unlicensed" means the charity does not have a license/permit authorizing the sale or service of alcoholic beverages.
- Manufacturers and wholesalers may donate money, liquor or other things of value to an unlicensed civic, religious or charitable organization.
- Liquor may only be given for consumption in a wet area.
- Advertising of events sponsored by organizations receiving donations shall include promotion of the organization sponsor (the charity) or cause in a manner at least equal to or greater than the advertising of the industry donor.

NON-PROFIT ORGANIZATION VS. FOR-PROFIT RETAILER

The statutes and regulatory provisions relating to such entities clearly distinguish the two and make a profound statement that a licensed retailer shall not directly nor indirectly derive any benefit from alcoholic beverage sponsorship of charitable events.

PRODUCT EXCLUSIVITY

There are no laws or rules that prohibit a retailer at its own discretion from selling particular brands or one brand of alcohol during a non-profit event. To determine the legality of such an act, the TABC must look at all factors relating to the retailer's decision to only sell particular brands or one brand. Some factors that the TABC considers are:

- 1. Did the industry sponsor or affiliate influence the retailer?
- 2. Did the industry sponsor or affiliate provide incentives to the retailer?
- 3. Did the industry sponsor or affiliate conspire with the charitable entity to coerce the retailer to sell one brand?

The retailer must be able to justify its decision to carry only one brand.

EXCLUSIVE ADVERTISING

If the entire area where the charitable event is to take place is permitted, then an industry sponsor may not enter into an agreement with a charitable entity for exclusive rights to advertising upon a retailer's premises.

An industry sponsor may enter into an agreement with a charitable entity (independent of the retailer) for areas that are not covered by a license/permit. (The 200 foot rule as defined by the *Texas Alcoholic Beverage Code §108.53* is not applicable at charitable events.)

Despite any agreement between charitable entity and industry sponsor, a retailer reserves the right to hang or post any advertising sign which identifies the brands or alcohol available for sale during the event.

No industry member nor charitable organization may restrict the retailer's right to advertise its products.

SECTION VII: COUPONS

Texas Alcoholic Beverage Commission Administrative Rules §45.113 governs gifts (beer) to unlicensed organizations.

Members of the manufacturing and wholesaling tiers can provide coupons to the consumer for items the manufacturer produces with the exception of alcoholic and non-alcoholic beverages. For example, a manufacturer or wholesaler could offer the consumer a coupon for a discount on a T-shirt or glassware. The manufacturer or wholesaler who provided the coupon must redeem the coupon without going through the retailer. It cannot be redeemed at a retailer's location. An alcoholic beverage purchase cannot be required to redeem or receive the coupon.

SECTION VIII: INDUCEMENTS

Texas Alcoholic Beverage Commission Administrative Rules §45.110 governs inducements to retailers.

PROHIBITED ACTIVITIES

Inducements are defined as any practice not offered to all retailers in the local market on the same terms without business reasons to justify the difference in treatment. Manufacturers, distributors or wholesalers may not offer inducements, such as:

- purchasing or renting floor, shelf or warehouse space to or from the retailer;
- requiring a retailer to purchase one product in order to purchase another product at the same time;
- providing or purchasing, in whole or in part, any type of advertising benefiting any retailer;
- furnishing service trailers with equipment to a retailer; or
- furnishing transportation or other things of value to organized groups of retailers.

APPROVED ACTIVITIES

Manufacturers, distributors and wholesalers may provide food, beverages and entertainment to retail tier members, if:

- food and beverages are consumed in the presence of the manufacturing or wholesale tier member; and
- food, beverages and entertainment cost no more than \$500 per person per occasion.

Manufacturing and distribution tier members may:

- advertise in convention programs;
- sponsor functions or meetings and otherwise; and
- participate in meetings and conventions of trade associations of general membership.

SECTION IX: STOCKING & ROTATING

The *Texas Alcoholic Beverage Commission Administrative Rules §45.109* regulates stocking and rotating products.

A distributor or wholesaler may:

- stock a retailer's shelves with brands of products they have the authority to sell;
- move product they sold from the storeroom to shelves/displays and rotate old product forward;
- rotate the stock of their brand;
- put prices on the stock;
- reset or rearrange alcoholic beverages of their product only;
- provide retailers with shelf plans or schematics; and
- organize and construct displays of alcoholic beverages.

Note: Displays must be accessible to the consumer.

These activities may only be performed during the hours when the sale or delivery of specific alcoholic beverages are legal. They may also be performed for malt beverages and wine from 5:00 a.m. to noon on Sunday.

Products provided by other industry members must not be altered or disturbed.

The wholesale tier member may only move product they sell. If a competitor's product shows up in another wholesale tier member's shelf area and it's a small amount (1-bottle, 1 six-pack) that a customer may have placed there, they may move it.

Competitor's products can be moved to the back room from an end-cap display if the retailer is allowing the distributor to setup there. Product cannot be moved to another display or restocked if it is not their product.

If it looks like a competitor has taken over some of the shelf space assigned to a wholesaler/distributor, contact the retailer. It may have been re-set. Re-sets are legal if done in accordance with the *Texas Alcoholic Beverage Commission Administrative Rules §45.109*.

SECTION X: DAMAGED PRODUCTS (CHIPS & FLATS)

Chips & Flats is a term used to describe damaged products such as broken bottles or carbonated alcoholic beverages that have gone flat.

The *Texas Alcoholic Beverage Code* states that a distributor, winery or wholesaler cannot refund or exchange products sold to a retailer, with the exception of the circumstances listed in §104.05(d) and (e). See relevant sections of the *Texas Alcoholic Beverage Code* below.

In accordance with §104.05(d), alcoholic beverages may be replaced with like product, provided the product was damaged upon or prior to delivery or was unfit for consumption upon delivery or is determined to be a consumer safety issue caused during the manufacturing process. TABC shall be notified immediately regarding any consumer safety issues that result in an exchange.

In accordance with §104.05(e), malt beverages that have not passed their expiration date may be replaced with like product, as long as the amount does not exceed 25 cases of 24 12-ounce containers.

In addition, the TABC will not consider the following a violation of the *Texas Alcoholic Beverage Code*: Within 48 hours time after delivery to a retailer, a refund or credit may be provided for a delivery that was inconsistent with the order originally placed by the retailer. Sellers to retailers should provide retailers with a credit memo or exchange receipt stating the reason and date of the exchange. This document shall be kept on the retailer's premises for inspection by authorized Texas Alcoholic Beverage Commission employees and other law enforcement personnel.

The TABC may take regulatory action against all involved parties in cases where the seller's actions relating to \$102.07(a)(4)\$ allow a retailer to exchange product or obtain a refund or credit for reasons other than those stated above.

SECTION XI: CONSIGNMENT SALES

The *Texas Alcoholic Beverage Code §101.68* states that a person commits an offense if he is a party to or directly or indirectly interested in or connected with, a consignment sale of an alcoholic beverage.

The Texas Alcoholic Beverage Code §1.04(2) defines consignment sales as:

- (A) the delivery of alcoholic beverages under an agreement, arrangement, condition, or system by which the person receiving the beverages has the right at any time to relinquish possession to them or to return them to the shipper and in which title to the beverages remains in the shipper;
- (B) the delivery of alcoholic beverages under an agreement, arrangement, condition, or system by which the person designated as the receiver merely acts as an intermediary for the shipper or seller and the actual receiver;
- (C) the delivery of alcoholic beverages to a factor or broker;
- (D) any method employed by a shipper or seller by which a person designated as the purchaser of alcoholic beverages does not in fact purchase the beverages;
- (E) any method employed by a shipper or seller by which a person is placed in actual or constructive possession of an alcoholic beverage without acquiring title to the beverage; or
- (F) any other type of transaction which may legally be construed as a consignment sale.

SECTION XII: SALES AND DELIVERIES

SALE AND DELIVERY OF BEER BY DISTRIBUTOR'S LICENSEE TO RETAILERS

General, local or branch distributor's license:

Monday-Saturday:	24 hours a day
Sunday:	midnight to 1:00 a.m. and noon to midnight

SALE AND DELIVERY OF LIQUOR BY WHOLESALER'S PERMITTEE TO RETAILERS

Monday-Saturday:	24 hours a day
Sunday and Christmas Day:	No Sale or Delivery

SALE AND DELIVERY BY LOCAL DISTRIBUTOR'S PERMITTEE TO RETAILERS

Monday-Saturday:	5:00 a.m. to 9:00 p.m.
Sunday, Christmas	No Sale or Delivery
Day or any day on	
which a package	
store permittee is	
prohibited from	
selling liquor:	

SECTION XIII: IDENTIFICATION STAMPS

The Commission furnishes the serially numbered identification stamps required under the *Texas Alcoholic Beverage Code §§28.15 and 32.20*. The stamps are affixed to the distilled spirit bottle upon sale to a Mixed Beverage permittee, Private Club Registration permittee and Private Club Exemption Certificate permittee and are tracked both by the Local Distributor permit holder and the Texas Alcoholic Beverage Commission.

All Local Distributor permit holders may place online orders through a third-party online ordering system for identification stamps. All orders are individually reviewed by the Commission for compliance before approval and shipping. For initial logon instructions, please contact:

idstamps@tabc.texas.gov or (512) 206-3341

ID stamps issued to a local distributor must be tracked and issued properly. A local distributor must:

- Keep a record of stamp usage showing the quantity of identification stamps received and serial numbers of stamps affixed, lost, damaged, etc.
- Record serial numbers of stamps on the invoice.
- Issue an original and one copy of an invoice when selling distilled spirits to mixed beverage, mixed beverage with a food and beverage and private club permittees. Give one copy of the invoice to the permittee receiving the liquor and keep one copy.
- Keep all invoices and stamp transaction records on the licensed premises for four years. Upon request, any record must be made available to a TABC representative within a reasonable time.
- Upon cancellation of any Local Distributor's Permit, all unaffixed identification stamps on hand must be returned to the TABC.
- For more information or questions about the content of invoices and records for ID stamps, contact the local TABC Office or visit our website

at:

www.tabc.texas.gov/excise tax/id stamps.asp

Mixed beverage, mixed beverage with a food and beverage and private club permittees are prohibited from possessing identification stamps unless they are affixed to a bottle or container.

SECTION XIV: SIGNS

TABC regulates signage provided by upper tier members to retailers to ensure that the signs are not used to illegally influence retailers.

The Texas Alcoholic Beverage Commission Administrative Rules §45.113(d)(2) defines a sign as:

"...a thing whose primary purpose is the advertisement of a brand or product or price thereof."

Distributors and members of the manufacturing tier authorized to sell to retailers may furnish, give or sell <u>interior</u> signs to retailers. However, a sign furnished by a distributor or authorized member of the manufacturing tier may not bear the name, logo or trademark of a specific retailer.

No manufacturer or distributor may paint, improve or remodel a retailer's buildings or parts of buildings, inside or out or finance any improvements thereto.

The following are examples of illegal improvements or remodeling when it comes to signage:

- Custom signage (Interior or Exterior)
- Building permanent structures
- Supplying materials that add value to the premise

SECTION XV: OUTDOOR ADVERTISING

The Texas Alcoholic Beverage Code §108.51 defines and regulates "outdoor advertising." Outdoor advertising means any sign bearing a word, mark, description or other device that is used to advertise an alcoholic beverage or the business of a person who manufactures, sells or distributes an alcoholic beverage if the sign is displayed outside the walls or enclosure of a building or structure where a license/permit is issued or if it is displayed inside a building but within five feet of an exterior wall facing a street or highway so that it is visible by a person of ordinary vision from outside the building. Outdoor advertising does not include advertising appearing on or in:

- radio or television;
- a public vehicular conveyance for hire, (pedicabs, buses, taxicabs);
- a race car while participating at a professional racing event or at a permanent motorized racetrack facility;
- a boat participating in a racing event or a boat show;
- · an aircraft;
- a bicycle or on the clothing of a member of a bicycle team participating in an organized bicycle race; or
- a newspaper, magazine or other literary publication published periodically.

The Texas Alcoholic Beverage Code §108.53 states that no person may erect a billboard or electric sign advertising an alcoholic beverage within 200 feet of a retail establishment authorized to sell that beverage unless he has first obtained a permit for the purpose from the TABC. No permit is required for a billboard or electric sign that is not located within 200 feet of a retail establishment authorized to sell the advertised alcoholic beverage.

A "billboard" is defined as a structure directly attached to the land, a house or a building having one or more spaces used to display a sign or advertisement of an alcoholic beverage or a person engaged in the manufacture, sale or distribution of alcoholic beverages, whether or not the structure is artificially lighted. "Billboard" does not include a bench or a wall or other part of a structure used as a building, fence, screen, front or barrier.

An "electric sign" is defined as a structure or device other than an illuminated billboard by which artificial light produced by electricity is used to advertise the alcoholic beverage business by a person who manufactures, sells or distributes alcoholic beverages or to advertise an alcoholic beverage.

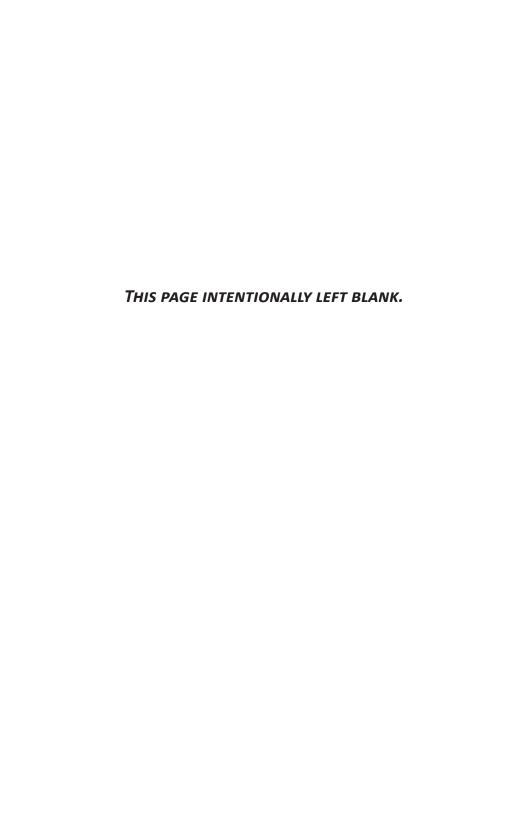
SECTION XVI: MARKETING PRACTICES ADVISORIES

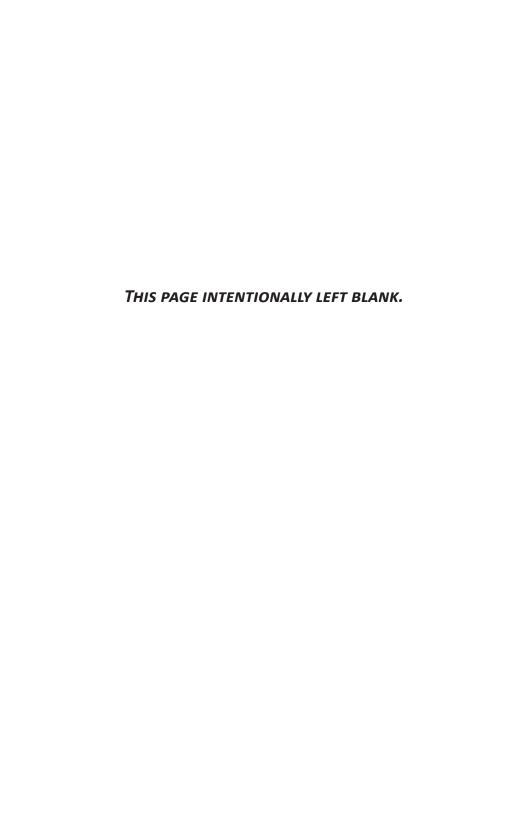
TABC develops Marketing Practices Advisories pursuant to the Texas Alcoholic Beverage Code §5.57 to improve internal and external communications. These advisories reflect TABC staff opinions on inquiries presented to us after taking into consideration the specific circumstances involved and the relevant statutes. TABC continuously reviews these opinions and issues new advisories as necessary. Bulletins and advisories can be found on our home page under the bulletins section at:

www.tabc.texas.gov/marketing_practices/advisories.asp

For assistance:

marketing.practices@tabc.texas.gov or (512) 206-3411





CHAPTER IV: RETAILERS

Retailers are license/permit holders that sell to the end consumer for consumption of the alcohol on or off the premises depending on the type of license/permit held.

SECTION I: LICENSES & PERMITS

PART ONE: OFF-PREMISES LICENSES & PERMITS

BEER RETAILER'S OFF-PREMISE LICENSE (BF)

Texas Alcoholic Beverage Code Chapter 71

SALES FOR BEER RETAILER'S OFF-PREMISE LICENSE HOLDERS

These retailers may sell beer:

Monday-Friday:	7 A.M. to midnight
Saturday:	7 A.M. to 1 A.M. (Sunday)
Sunday:	noon to midnight

DELIVERIES FOR BEER RETAILER'S OFF-PREMISE LICENSE HOLDERS

These retailers may accept beer deliveries from beer distributors:

Monday-Friday:	5 A.M. to midnight
Saturday:	5 A.M. to 1 A.M. (Sunday)
Sunday:	noon to midnight (Beer may be stocked or rotated by beer distributor from 5 A.M. to midnight on Sunday but may not be delivered until noon.)

AUTHORIZED ACTIVITIES FOR BEER RETAILER'S OFF-PREMISE LICENSE HOLDERS

- These retailers are authorized to possess and sell beer to go only.
 Note: Look carefully on the label for the word "beer" or the alcohol content which should be less than 4% alcohol by weight or 5.1% alcohol by volume.
- These retailers, their employees and customers may not consume any alcoholic beverages or possess an open container of alcoholic beverages on the premises except during an authorized tasting.

WINE & BEER RETAILER'S OFF-PREMISE PERMIT (BQ)

Texas Alcoholic Beverage Code Chapter 26

SALES FOR WINE & BEER RETAILER'S OFF-PREMISE PERMIT HOLDERS

These retailers may sell beer, ale and malt liquor. Retailers may also sell wine not to exceed 14% or 17% alcohol by volume. The maximum alcohol content that the wine retailers are authorized to possess and sell will be indicated on the face of the retailer's permit. See **AUTHORIZED ACTIVITIES** in this section to determine which amount applies to the retailer's situation.

Monday-Friday:	7 A.M. to midnight
Saturday:	7 A.M. to 1 A.M. (Sunday)
Sunday:	noon to midnight

DELIVERIES FOR WINE & BEER RETAILER'S OFF-PREMISE PERMIT HOLDERS

These retailers may accept deliveries of beer, ale, malt liquor and wine:

Monday-Friday:	7 A.M. to midnight
Saturday:	7 A.M. to 1 A.M.
Sunday:	noon to midnight

Texas Alcoholic Beverage Code §105.02. HOURS OF SALE: WHOLESALERS AND LOCAL DISTRIBUTORS TO RETAILERS. (a) A holder of a wholesaler's permit may sell, offer for sale, or deliver liquor to a retailer anytime except Sunday and Christmas Day.

Texas Alcoholic Beverage Code §105.051. SALE OF BEER BY DISTRIBUTOR'S LICENSEE. The holder of a general, local, or branch distributor's license may sell, offer for sale, or deliver beer 24 hours a day Monday through Saturday and between midnight and 1 A.M. and between noon and midnight on Sunday.

AUTHORIZED ACTIVITIES FOR WINE & BEER RETAILER'S OFF-PREMISE PERMIT HOLDERS

- These retailers are authorized only to possess and sell beer, ale, malt liquor and wine not to exceed 14% or 17% alcohol by volume as stipulated on their permit.
- These retailers may sell alcoholic beverages to go only.
- These retailers, their employees and customers may not consume or possess an open container of alcohol on the premises except during an authorized tasting.

• The face of the permit will designate "Wine 14%" or "Wine 17%" to indicate the upper limit of alcohol content for wine sales.

If permit location is in a precinct, city or county:	Then retailers may:
wet for all types of alcoholic beverages (i.e., distilled spirits, beer, wine)	sell wine 17% or less
where a local option election was held after Aug. 31, 1999, and wine and beer were approved	sell wine 17% or less
wet for beer and wine only and the election was held before Sept. 1, 1999	sell wine 14% or less

WINE SAMPLING FOR WINE & BEER RETAILER'S OFF-PREMISE PERMIT HOLDERS

Permittees, their employees or customers may not consume or possess an open container of alcohol on the premises of Wine and Beer Retailer's Off- Premise Permit holder. There are some exceptions to this restriction that these permit holders should become acquainted with:

- These retail permit holders or their employee may remove product from their inventory. A retail permit holder or their employee may open, touch or pour product, make a presentation or answer questions at a sampling. This sampling must be free of charge to their customers and the product must come from their inventory.
- These retail permit holders may allow a non-resident manufacturer, manufacturer, non-resident brewer, brewer, non-resident seller or an agent of a manufacturer or manufacturer's agent to conduct a sampling of product they produce at the retailer's permitted premises provided the manufacturer or agent purchases the product from the retailer and must come from the retail permit holder's inventory.
- These retail permit holders may allow a Texas winery or an agent of the winery to conduct a wine sampling on the retail permit holder's premises with wine from the retail permit holder's inventory or with wine produced and supplied by the Texas winery.

To request additional information, contact the local TABC office. Local TABC office contact information may be found at:

www.tabc.texas.gov/contact_us/local_field_office.asp

PACKAGE STORE PERMIT (P)

Texas Alcoholic Beverage Code Chapter 22

SALES FOR PACKAGE STORE PERMIT HOLDERS

Package stores *must be closed* during hours when liquor sales are prohibited by law. These retailers may sell distilled spirits, wine, ale and malt liquor:

Monday-Saturday:	10 A.M. to 9 P.M.
Sunday:	Closed (Also closed on Thanksgiving Day, Christmas Day and New Year's Day. If Christmas Day or New Year's Day falls on Sunday, then retailers must close the following Monday.)

Note: These retailers may sell beer if they hold a Beer Retail Dealer's Off-Premise License (BF). Sales hours are the same as for liquor.

DELIVERIES FOR PACKAGE STORE PERMIT HOLDERS

Texas Alcoholic Beverage Code §105.01. HOURS OF SALE: LIQUOR. (a) Except as provided in Sections 105.02, 105.03, 105.04 and 105.08, no person may sell, offer for sale, or deliver any liquor:

- (1) on New Year's Day, Thanksgiving Day, or Christmas Day;
- (2) on Sunday; or
- (3) before 10 a.m. or after 9 p.m. on any other day.
- (b) When Christmas Day or New Year's Day falls on a Sunday, Subsection (a) of this section applies to the following Monday.

Texas Alcoholic Beverage Code §105.02. HOURS OF SALE: WHOLESALERS AND LOCAL DISTRIBUTORS TO RETAILERS. (a) A holder of a wholesaler's permit may sell, offer for sale, or deliver liquor to a retailer anytime except Sunday and Christmas Day.

- (b) A local distributor's permittee may sell, offer for sale, or deliver liquor to a retailer between 5 a.m. and 9 p.m. on any day except:
 - (1) Sunday;
 - (2) Christmas Day; or
 - (3) a day on which a package store permittee is prohibited from selling liquor.

AUTHORIZED ACTIVITIES FOR PACKAGE STORE PERMIT HOLDERS

 These retailers are authorized only to possess and sell distilled spirits, ale, malt liquor and wine not to exceed 24% alcohol by volume. If they

- hold a Beer Retailer's Off-Premise License (BF), they may sell beer.
- Package store permit holders may sell alcoholic beverages to go only.
- Wholesalers and those who sell to retailers may restock and rotate alcoholic beverages and construct displays:
 - only during hours when specific alcoholic beverage sales and deliveries are legal;
 - for malt liquor and wine from 5 A.M. to noon on Sunday.

PACKAGE STORE TASTING PERMIT (PS)

Texas Alcoholic Beverage Code Chapter 52

The holder of a Package Store Tasting Permit (PS) may allow a non-resident seller, manufacturer, brewer, non-resident manufacturer, non-resident brewer, distillery and winery to conduct a sampling of their product on the retailer's premises providing the product used for the sampling is purchased from the package store. The following package store tasting permit sampling restrictions apply to both manufacturing tier members and package store permit holders when conducting a tasting on the permitted premises.

These retailers must:

- post written notice on licensed premises no later than 48 hours before
- product tasting and state:
 - type and brand of alcohol to be tasted
 - date and hours of tasting
 - address of premises where tasting will occur
- keep a copy of the notification on the premises for inspection during all tasting hours; and
- at the end of the tasting, remove the empty or open containers from the premises or store in a locked, secure area on the premises.

These retailers may not:

- offer at one time more than 20 different products for tasting;
- charge for sample serving;
- serve minors or intoxicated persons;
- serve more than:
 - one-half ounce of distilled spirits
 - one ounce of wine
 - one ounce of beer and coolers
- advertise except by direct mail, on-site, e-mail or permit holder's Internet website/social media site; and
- allow anyone other than the permittee, permittee's agent or employee or the holder of a nonresident seller's or manufacturer's agent's permit or that permit holder's agent or employee to dispense alcoholic beverages.

Note: These retail permit holders may allow a Texas winery or an agent of the winery to conduct a wine sampling on the retail permit holder's premises with wine from the retail permit holder's inventory or with wine produced and supplied by the Texas winery.

LOCAL DISTRIBUTOR'S PERMIT (LP)

Texas Alcoholic Beverage Code Chapter 23

If a retailer holds a Local Distributor's Permit (LP) with a Package Store Permit (P), special privileges are granted to sell distilled spirits, wine, beer, ale and malt liquor to holders of Mixed Beverage (MB), Private Club (N, NE, NB) and Mixed Beverage Permit with Food and Beverage (RM).

SALES FOR LOCAL DISTRIBUTOR'S PERMIT HOLDERS

These retailers may sell alcoholic beverages to any type of mixed beverage permittees and private clubs:

Monday-Saturday:	5 A.M. to 9 P.M.
Sunday:	Closed (Also closed on Thanksgiving Day, Christmas Day and New Year's Day. If Christmas Day or New Year's Day falls on Sunday, then retailers must close the following Monday.)

DELIVERIES FOR LOCAL DISTRIBUTOR'S PERMIT HOLDERS

These retailers may:

- deliver alcoholic beverages to MB permittees and private clubs within the city or county where permit is located during the same hours retailers may sell if they hold a Local Cartage Permit (E)
- accept deliveries of alcoholic beverages from liquor wholesalers, beer distributors and wineries:

Worlday-Saturday. S A.W. to 9 P.W.	İ	Monday-Saturday:	5 A.M. to 9 P.M.
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These retailers may **not**:

- sell or deliver on a day in which a package store is not allowed to sell liquor; or
- deliver less than 2.4 gallons of distilled spirits in a single delivery.

AUTHORIZED ACTIVITIES FOR LOCAL DISTRIBUTOR'S PERMIT HOLDERS

These retailers may:

- sell and distribute alcoholic beverages to holders of Mixed Beverage,
 Mixed Beverage with Food and Beverage and Private Club Permits; and
- rent or sell to any type of mixed beverage, mixed beverage with food and beverage and private club permittees any equipment, fixtures or supplies used to sell or dispense distilled spirits.

IDENTIFICATION STAMPS FOR LOCAL DISTRIBUTOR'S PERMIT HOLDERS

The Commission furnishes the serially numbered identification stamps required under the *Texas Alcoholic Beverage Code §§28.15 and 32.20*. The stamps are affixed to the distilled spirit bottle upon sale to a Mixed Beverage permittee, Private Club Registration permittee and Private Club Exemption Certificate permittee and are tracked both by the Local Distributor permit holder and the Texas Alcoholic Beverage Commission.

All Local Distributor permit holders may place online orders through a third-party online ordering system for identification stamps. All orders are individually reviewed by the Commission for compliance before approval and shipping. For initial logon instructions, please contact:

idstamps@tabc.texas.gov or (512) 206-3341

ID stamps issued to a local distributor must be tracked and issued properly. A local distributor must:

- Keep a record of stamp usage showing the quantity of identification stamps received and serial numbers of stamps affixed, lost, damaged, etc.
- Record serial numbers of stamps on the invoice.
- Issue an original and one copy of an invoice when selling distilled spirits to mixed beverage, mixed beverage with a food and beverage and private club permittees. Give one copy of the invoice to the permittee receiving the liquor and keep one copy.
- Keep all invoices and stamp transaction records on the licensed premises for four years. Upon request, any record must be made available to a TABC representative within a reasonable time.
- Upon cancellation of any Local Distributor's Permit, all unaffixed identification stamps on hand must be returned to the TABC.

For more information or questions about the content of invoices and records for ID stamps, contact the local TABC Office or visit our website at:

www.tabc.texas.gov/excise tax/id stamps.asp

Mixed beverage, mixed beverage with a food and beverage and private club permittees are prohibited from possessing identification stamps unless they are affixed to a bottle or container.

WINE ONLY PACKAGE STORE PERMIT (Q)

Texas Alcoholic Beverage Code Chapter 24

SALES FOR WINE ONLY PACKAGE STORE PERMIT HOLDERS

If retailers hold only a Wine Only Package Store Permit (Q), they may sell wine, not to exceed 24% alcohol by volume and malt liquor and ale:

Monday-Saturday:	10 A.M. to 9 P.M.
Sunday:	Closed (Also closed on Thanksgiving Day, Christmas Day and New Year's Day. If Christmas Day or New Year's Day falls on Sunday, then retailers must close the following Monday.)

Note: These retailers may sell beer, if they also hold a Beer Retailer's Off-Premise License (BF).

If retailers hold a Beer Retailer's Off Premise License (BF) and a Wine Only Package Store Permit (Q), sales hours for wine, beer, ale and malt liquor are:

Monday-Friday:	7 A.M. to midnight (wine up to 17%, beer, malt liquor and ale) 7 A.M. to 10 P.M. (wine containing more than
	17% alcohol by volume)
Saturday:	7 A.M. to 1 A.M. (Sunday) (wine 17% or less, beer, malt liquor and ale)
	7 A.M. to 10 P.M. (wine containing more than 17%)
Sunday:	noon to midnight (wine 17% or less, beer, malt liquor and ale)
	No sales of wine more than 17% alcohol by volume.

DELIVERIES FOR WINE ONLY PACKAGE STORE PERMIT HOLDERS

These retailers may accept deliveries of ale, malt liquor and wine from liquor wholesalers and wineries. If these retailers also hold a Beer Retailer's Off-Premise License (BF), they may accept deliveries of beer from beer distributors:

Monday-Friday:	5 A.M. to midnight (beer)
	5 A.M. to 9 P.M. (wine, malt liquor and ale except Sunday and Christmas Day)
Saturday:	5 A.M. to 1 A.M. (beer only)
	5 A.M. to 9 P.M. (wine, malt liquor and ale)
Sunday:	noon to midnight (beer only)
Restocking:	5 A.M. to midnight with a BF license (beer, ale, malt liquor) Wine may be restocked and rotated by the seller.
	5 A.M. to 9 P.M. without a BF license (ale, malt liquor and wine) may be restocked and rotated by the seller.
	Wine, malt liquor and ale may <i>not</i> be delivered on Sunday.

AUTHORIZED ACTIVITIES FOR WINE ONLY PACKAGE STORE PERMIT HOLDERS

- A package store tasting permit is required in order to conduct tastings.
- These retailers are authorized only to possess and sell wine, not to exceed 24% alcohol by volume, ale and malt liquor and beer if they hold a Beer Retailer's Off-Premise License (BF).
- These retailers, their employees and their customers may not consume any alcoholic beverages or possess an open container of alcoholic beverages on the premises.
- A wholesaler and/or their representative may provide these retailers with a sample of a product that may legally be sold in their store and they may open and consume that sample only in the presence of the wholesaler and/or his representative. These retailers must not have purchased the product in the past and any remaining product must be removed from their premises when the wholesaler and/or his representative leave. The *Texas Alcoholic Beverage Code §102.02* provides retailers with specific amounts that may be made available to them for sampling.

- These retailers may:
 - sell alcoholic beverages to go only;
 - allow a Non-Resident Seller's Permittee (S) or their manufacturer's agent (T) who owns a winery located outside the State of Texas to conduct a wine sampling on their premises. Products sampled must be purchased from the retailer;
 - allow a Texas winery (G) or their agents (A) to conduct a wine sampling on their licensed premises with wine purchased from the retailer or with wine supplied by the winery; and
 - remove wine from their inventory and retailers or their employee may open, touch or pour wine, make a presentation or answer questions at a wine sampling. This wine sampling must be free of charge to their customers and the wine must come from their inventory.

PACKAGE STORE TASTING PERMIT (PS)

If a Wine-Only Package Store Permit holder holds a Package Store Tasting Permit (PS), they may offer restricted samplings of alcoholic beverages that they are authorized to sell. These retailers must:

- post written notice on licensed premises no later than 48 hours before product tasting and state:
 - type and brand of alcohol to be tasted
 - date and hours of tasting
 - address of premises where tasting will occur
- keep a copy of the notification on the premises for inspection during all tasting hours; and
- at the end of the tasting, remove the empty or open containers from the premises or store in a locked, secure area on the premises.

Wine-Only Package Store Permit holders may not:

- offer at one time more than 20 different products for tasting;
- charge for sample serving;
- serve minors or intoxicated persons;
- serve more than:
 - one ounce of wine
 - one ounce of ale or malt liquor
- advertise except by direct mail, on-site, e-mail or permit holder's Internet website/social media site; or
- allow anyone other than the permittee, permittee's agent or employee
 or the holder of a nonresident seller's or manufacturer's agent's
 permit or that permit holder's agent or employee to dispense alcoholic
 beverages.

PART TWO: On-PREMISES LICENSES & PERMITS

BEER RETAILER'S ON-PREMISE LICENSE (BE)

Texas Alcoholic Beverage Code Chapter 69

SALES FOR BEER RETAILER'S ON-PREMISE LICENSE

These retailers may sell beer:

Monday-Friday:	7 A.M. to midnight
Saturday:	7 A.M. to 1 A.M. (Sunday)
Sunday:	noon to midnight
	10 A.M. to noon (if beer is served with food to the customer)

If a Beer Retailer's On-Premise License holder also holds a *Retail Dealer's Late Hours License*:

- sales hours are extended until 2 A.M. every night;
- because of city ordinances or county commissioner's court orders in some areas of the state, a retailer's sales hours may be extended anytime between midnight and 2 A.M.; and
- with a late hours license retailers may not sell to go after midnight,
 Sunday through Friday and after 1 A.M. on Sunday morning.

CONSUMPTION FOR BEER RETAILER'S ON-PREMISE LICENSE

Customers may consume beer on a Beer Retailer's On-Premise License holder's premises from:

Monday-Friday:	7 A.M. to 12:15 A.M.
Saturday:	7 A.M. to 1:15 A.M. (Sunday)
Sunday:	noon to 12:15 A.M.
	10 A.M. to noon (if beer is served with food to the customer)

DELIVERIES FOR BEER RETAILER'S ON-PREMISE LICENSE HOLDERS

These retailers may accept beer deliveries from beer distributors:

Monday-Friday:	5 A.M. to midnight
Saturday:	5 A.M. to 1 A.M. (Sunday)
Sunday:	noon to midnight
	5 A.M. to noon (beer may be stocked/rotated but not delivered until noon)

AUTHORIZED ACTIVITIES FOR BEER RETAILER'S ON-PREMISE LICENSE HOLDERS

These retailers are authorized to possess and sell beer only for consumption on or off premises.

Note: Look carefully on the label for the word "beer" or the alcohol content which should be less than 4% alcohol by weight or 5.1% alcohol by volume.

BREWPUB LICENSE (BP)

Texas Alcoholic Beverage Chapter 74

SALES FOR BREWPUB LICENSE HOLDERS

May sell or offer without charge, malt liquor, ale or beer produced by the holder of the Brewpub License as allowed by the holder's primary license/permit. The primary license/permit must be:

- Wine and Beer Permit (BG);
- Mixed Beverage Permit (MB);
- Mixed Beverage Permit with Food and Beverage (RM); or
- Beer Retailer's On Premises License (BE) beer only.

For **Deliveries** and/or **Consumption** refer to primary license/permit type.

AUTHORIZED ACTIVITIES FOR BREWPUB LICENSE HOLDERS

- Brewpubs may produce no more than 10,000 barrels of malt liquor, ale and beer annually for each licensed brewpub established, operated or maintained by the license holder in Texas.
- Brewpubs that hold a Beer and Wine Permit (BG) and whose sale
 of beer, ale or malt liquor consists only of beer, ale or malt liquor
 produced on the premises may sell up to 1,000 barrels of their product
 annually direct to Texas retailers or 2,500 barrels annually for all
 brewpubs operated by the same licensee if their product is the only

- product offered for sale at their licensed premises. T
- Brewpubs with a BG, MB or RM may manufacturer, brew, bottle, can, package and label malt liquor, ale and beer.
- Brewpubs with a BE may not manufacture, brew, bottle, can, package, label, sell or offer without charge malt liquor or ale.
- Brewpub permit holders may deliver to another location malt liquor, ale or beer manufactured by them for purposes of submitting the malt liquor, ale or beer for an evaluation at an organized malt liquor, ale or beer tasting competition or review and may dispense without charge the malt liquor, ale or beer manufactured by the holder to those attending the event.

WINE & BEER RETAILER'S PERMIT (BG)

Texas Alcoholic Beverage Code Chapter 25

SALES FOR WINE & BEER RETAILER'S PERMIT HOLDERS

These retailers may sell beer, ale, malt liquor, traditional port and sherry. They may also sell wine not to exceed 14% or 17% alcohol by volume. Retailers holding this permit may also sell traditional port or sherry for on-premise consumption only up to 24% alcohol by volume. See **Authorized Activities** in this section for an explanation of which amount refers to a retailer's situation.

Monday-Friday:	7 A.M. to midnight
Saturday:	7 A.M. to 1 A.M. (Sunday)
Sunday:	noon to midnight
	10 A.M. to noon (if the alcoholic beverage is served with food to the customer)

If a Wine and Beer Retailer's Permit holder also holds a *Retail Dealer's Late Hours License*:

- sales hours are extended until 2 A.M. every night;
- because of city ordinances or county commissioner's court orders in some areas of the state, a retailer's sales hours may be extended between midnight and 2 A.M.; and
- with a late hours license, retailers may not sell to go after midnight,
 Sunday through Friday and after 1 A.M. Sunday morning.

CONSUMPTION FOR WINE & BEER RETAILER'S PERMIT HOLDERS

The customers of a Wine and Beer Retailer's Permit holder may consume these beverages from:

Monday-Friday:	7 A.M. to 12:15 A.M.
Saturday:	7 A.M. to 1:15 A.M. (Sunday)
Sunday:	noon to 12:15 A.M.
	10 A.M. to noon (if the alcoholic beverage is served with food to the customer)

DELIVERIES FOR WINE & BEER RETAILER'S PERMIT HOLDERS

These retailers may accept deliveries of beer, ale, malt liquor and wine from beer distributors, liquor wholesalers and wineries:

Monday-Friday:	5 A.M. to midnight (beer)
	5 A.M. to 9 P.M. (wine, ale and malt liquor except Sunday and Christmas Day)
Saturday:	5 A.M. to 1 A.M. (beer only)
	5 A.M. to 9 P.M. (wine, ale and malt liquor)
Sunday:	noon to midnight (beer only)
	5 A.M. to midnight (beer, ale, malt liquor and wine not to exceed 17% alcohol by volume may be restocked and rotated.

AUTHORIZED ACTIVITIES FOR WINE & BEER RETAILER'S PERMIT HOLDERS

These retailers are authorized only to possess and sell beer, ale, malt liquor, traditional port, sherry (24%) and wine not to exceed 14% or 17% alcohol by volume.

- These retailers may sell beer, ale, malt liquor and wine, not to exceed 14% or 17% alcohol by volume, *to go* or for on-premises consumption.
- If a Wine and Beer Retailer's Permit holder sells for off-premises consumption, they need to ensure the product is not opened and consumed on the premises.
- These retailers may sell traditional port and sherry (up to 24% alcohol by volume) only for on-premises consumption.
- Wine, malt liquor, ale and traditional port and sherry may be

- purchased only from a wholesale dealer and wineries.
- The permit will show "Wine 14%" or "Wine 17%" to indicate the upper limit of alcohol content for wine sales.

If permit location is in a precinct, city or county:	Then retailers may:
that is wet for all types of alcoholic beverages (i.e., distilled spirits, beer, wine)	sell wine <i>not more than</i> 17% alcohol by volume.
where a local-option election was held after Aug. 31, 1999 and wine and beer were approved	sell wine <i>not more than</i> 17% alcohol by volume.
wet for beer and wine only and the election was held before Sept. 1, 1999	sell wine 14% or less by volume.

MIXED BEVERAGE PERMIT (MB) AND MIXED BEVERAGE PERMIT WITH FOOD AND BEVERAGE (RM)

Texas Alcoholic Beverage Code Chapter 28

SALES FOR HOLDERS OF MIXED BEVERAGE PERMIT AND MIXED BEVERAGE PERMIT WITH FOOD AND BEVERAGE

Holders of a Mixed Beverage Permit and a Mixed Beverage Permit with Food and Beverage may sell distilled spirits, beer, malt liquor, ale and wine for **on-premise consumption only**:

Monday-Friday:	7 A.M. to midnight
Saturday:	7 A.M. to 1 A.M. (Sunday)
Sunday:	noon to midnight
	10 A.M. to noon (if the alcoholic beverage is served with food to the customer)

Note: If a Mixed Beverage Permit holder or Mixed Beverage Permit with Food and Beverage holder also holds a Mixed Beverage Late Hours Permit (LB), their sales hours are extended until 2 A.M. every night.

DELIVERIES FOR HOLDERS OF MIXED BEVERAGE PERMIT AND MIXED BEVERAGE PERMIT WITH FOOD AND BEVERAGE

These retailers may accept deliveries of alcoholic beverages from beer distributors, wine wholesalers, wineries and holders of Local Distributor's Permit (LP):

Monday-Friday:	5 A.M. to midnight (beer from distributors)
	5 A.M. to 9 P.M. (distilled spirits, wine, ale and malt liquor from wholesale dealers except Sunday, Christmas Day and New Year's Day. If Christmas or New Year's Day falls on Sunday, then close the following Monday.)
Saturday:	Saturday: 5 A.M. to 1 A.M. (beer only)
	5 A.M. to 9 P.M. (distilled spirits, wine, ale and malt liquor)
Sunday:	noon to midnight (beer from a beer distributor only)

CONSUMPTION FOR HOLDERS OF MIXED BEVERAGE PERMIT AND MIXED BEVERAGE PERMIT WITH FOOD AND BEVERAGE

For *on-premises only*, the customers of a Mixed Beverage Permit holder and Mixed Beverage Permit with Food and Beverage holder may drink mixed beverages, wine, beer, ale and malt liquor from:

Monday-Friday:	7 A.M. to 12:15 A.M.
Saturday:	7 A.M. to 1:15 A.M. (Sunday)
Sunday:	noon to 12:15 A.M.
	10 A.M. to noon (if served with food to the customer)

AUTHORIZED ACTIVITIES FOR HOLDERS OF MIXED BEVERAGE PERMIT AND MIXED BEVERAGE PERMIT WITH FOOD AND BEVERAGE

- These retailers are authorized only to possess and sell for on-premises consumption the following if purchased from a beer distributor, wholesaler or holder of a Local Distributor's Permit (LP):
 - beer:
 - ale;
 - malt liquor;

- wine; and
- distilled spirits;
- Their customers may not:
 - bring alcoholic beverages on the premises; or
 - take alcoholic beverages off the premises unless
 - » it is the remainder of an opened bottle of wine served with a meal:
 - » the retailer holds a Brewpub License and sold their own product to go;
 - » the permittee is located in a hotel and the beverage is in an open container and appears to be possessed for present consumption.

IDENTIFICATION STAMPS FOR HOLDERS OF MIXED BEVERAGE PERMIT AND MIXED BEVERAGE PERMIT WITH FOOD AND BEVERAGE

- These permittees may not have distilled spirits on the premises in any container that does not have an identification stamp affixed by a local distributor's permittee.
- Identification stamps on distilled spirits bottles must be defaced or mutilated immediately after emptying.
- These retailers may not possess a bottle with a stamp that has been mutilated, marked or damaged substantially. Mutilate means to scratch, cut, tear or abrade in a manner that inflicts obvious damage to the stamp but does not totally remove or obliterate the stamp.
- Marking a stamp with ink, dye or other material is not authorized as a method for invalidating the stamp.
- If the bottles are locked into a dispensing machine that prevents refilling of the bottle, the stamp is not required to be defaced until the machine has been unlocked and the bottle removed.

Mixed beverage, mixed beverage with food and beverage and private club permittees are prohibited from possessing identification stamps unless they are affixed to a bottle or container.

CATERER'S PERMIT (CB)

Texas Alcoholic Beverage Code Chapter 31

A Caterer's Permit (CB):

- is issued to a mixed beverage and mixed beverage with food and beverage permittee;
- allows permittee to cater functions away from his or her basic premises and sell or serve mixed beverages if the location being catered is in an area wet for mixed beverages;

- is not valid if the Mixed Beverage Permit (MB) or Mixed Beverage Permit with Food and Beverage (RM) is not valid;
- is not authorized for repetitive use at a single location in lieu of a permanent license/permit; and
- may not be used for a location with a suspended license/permit.

Caterers must:

- purchase all alcoholic beverages from authorized sources in the county of the Mixed Beverage Permit (MB) or Mixed Beverage Permit with Food and Beverage (RM);
- return all surplus alcoholic beverages to the mixed beverage premises after the event; and
- hold a Beverage Cartage Permit (PE) to transport liquor legally.

Alcoholic beverages must be transported to the catered location by:

- Mixed Beverage or Mixed Beverage with Food and Beverage permittee holding a Beverage Cartage Permit; or
- Wholesaler's, Local Distributor's or Beer Distributor's Permit holders.

EVENTS

Before catering an event, the permittee must submit a catering request to the local TABC office, preferably 10 days in advance. The request includes:

- Caterer's Permit number;
- trade name of the Mixed Beverage Permit or Mixed Beverage Permit with Food and Beverage associated with the Caterer's Permit;
- event location:
- dates and times:
- brief description of the catered event;
- contracts that are related to alcohol:
- permission from landlord;
- · contact information; and
- notifications and approvals by local authorities, if required, must be attached.

The Texas Alcoholic Beverage Commission Administrative Rules §33.12(g) states that the TABC executive director or the executive director's designated representative shall refuse to issue a catering certificate or repetitive catering certificates to anyone if there is reason to believe the issuance of a certificate is detrimental to the public.

PENDING APPLICATIONS

Caterer's Permits may be used to cater at a location with a pending application to sell alcoholic beverages, under certain conditions.

The pending application:

- · must be for an on-premises permit;
- may not be under any type of protest; and
- must be completed, fees and surcharges paid and determined all qualifications have been met.

Under these conditions, a Caterer's Permit is:

- limited to 10 consecutive days, including the first day of use, unless an exception is granted by the TABC Executive Director; and
- void when original license/permit is issued, regardless of the number of days it has been used.

Contact Licensing Division to obtain exceptions to the time limit for the Caterer's Permit.

licensing@tabc.texas.gov or 512-206-3360

Upon issuance of the original license/permit, all alcohol must be removed and transported to the MB location that obtained the caterer's permit.

PRIVATE CLUB PERMITS (N, NB, NE)

Texas Alcoholic Beverage Code Chapter 32

Note: Private Club Permit holders must provide regular food service to their members and guests.

HOURS OF SERVICE FOR PRIVATE CLUB PERMIT HOLDERS

Private Club Permit holders may serve distilled spirits, beer, malt liquor, ale and wine to club members or guests:

Monday-Friday:	7 A.M. to midnight
Saturday:	7 A.M. to 1 A.M. (Sunday)
Sunday:	noon to midnight
	10 A.M. to noon (if the alcoholic beverage is served with food to the customer)

If a Private Club Permit holder also holds a Private Club Late Hours Permit (NL), service hours are extended until 2 A.M. every night.

CONSUMPTION FOR PRIVATE CLUB PERMIT HOLDERS

Members may drink alcoholic beverages on the premises:

Monday-Friday:	7 A.M. to 12:15 A.M.
Saturday:	7 A.M. to 1:15 A.M. (Sunday)
Sunday:	noon to 12:15 A.M.
	10 A.M. to noon (if served with food to the member)

DELIVERIES FOR PRIVATE CLUB PERMIT HOLDERS

Dry area: May not accept deliveries. These retailers must have a Beverage Cartage Permit (PE) and must pick up purchases from holders of Local Distributor's Permits (LP) and beer distributors.

Wet area: These retailers may accept deliveries of alcoholic beverages from beer distributors and holders of Local Distributor's Permit:

Monday-Friday:	5 A.M. to midnight (beer from beer distributors)
	5 A.M. to 9 P.M. (distilled spirits, wine, beer, ale and malt liquor from LP/package store except Sunday, Thanksgiving, Christmas Day, New Year's Day or the following Monday if Christmas Day or New Year's Day falls on Sunday.)
Saturday:	5 A.M. to 1 A.M. (beer distributors only)
	5 A.M. to 9 P.M. (distilled spirits, wine, beer, ale and malt liquor from LP/package store except Sunday, Thanksgiving, Christmas Day, New Year's Day. If Christmas or New Year's Day falls on Sunday, then close the following Monday.)
Sunday:	noon to midnight (beer distributors only)

AUTHORIZED ACTIVITIES FOR PRIVATE CLUB PERMIT HOLDERS

- Private Club Registration Permit (N) holders are authorized only to possess and serve distilled spirits, beer, malt liquor, ale and wine for on-premises consumption by their members.
- Private club wine and beer permittees are restricted to serving wine, beer and ale and malt liquor for on-premises consumption by their members.

IDENTIFICATION STAMPS FOR PRIVATE CLUB PERMIT HOLDERS

- These retailers may not have on the premises distilled spirits in any
 container that does not have an identification stamp affixed by a local
 distributor's permittee.
- Identification stamps on distilled spirits bottles must be defaced or mutilated immediately after emptying.
- These retailers may *not* possess a bottle with a stamp that has been
 mutilated, marked or damaged substantially. *Mutilate* means to
 scratch, cut, tear or abrade in a manner that inflicts obvious damage to
 the stamp but does not totally remove or obliterate the stamp.
- The marking of a stamp with ink, dye or other material is not authorized to invalidate the stamp.
- If bottles are locked into a dispensing machine that prevents bottle
 refilling, the stamp does not need to be defaced until the machine has
 been unlocked and the bottle removed.
- The Private Club Permit holder commits a separate offense for each empty bottle found in which the stamp has not been defaced.

Mixed beverage, mixed beverage with food and beverage and private club permittees are prohibited from possessing identification stamps unless they are affixed to a bottle or container.

GUESTS

Guests are limited to those brought by a member or temporary member onto the premises or the member has made prior arrangements with management.

A member, but not a temporary member, can make prior arrangements with the club so the member's guest may be served without the member being present.

Note: No guest shall be permitted to pay for any service of alcoholic beverages.

A hotel manager who is a member of a private club located within the hotel may issue a guest card to a hotel patron staying overnight or longer. Guests may be served alcoholic beverages in the club or their hotel room, but guests may **not** pay at the time of service of the alcohol.

Alcoholic beverage charges must be billed to the hotel manager's account at the hotel and shall be collected by the hotel manager with any other hotel charges including those for hotel room use when the patron leaves the hotel.

MEMBERSHIP BOOK

A well-bound membership book must:

- be kept on the private club premises; and
- show
 - full name
 - address
 - date applied
 - initial membership number issued in sequence
 - date member was removed from membership.

Note: If a membership card is issued, the same information in the bound book must be on the membership card.

TEMPORARY MEMBERSHIPS

Texas Alcoholic Beverage Code §32.09

Temporary memberships:

- are sold to individuals who do not want to be a regular member; and
- are prepaid and must be ordered from TABC in a minimum quantity of 50.

Temporary members:

- may have up to three guests;
- may enjoy the club's services and privileges for a period of not more than three days;
- shall pay the club a fee of \$3.00;
- must be on the premises; and
- must order and pay for alcoholic beverages for any guests.

Note: Remember the Three 3s—3 days, \$3, 3 guests!

COMPUTERIZED MEMBERSHIP ROSTER

Upon TABC approval, private clubs may keep membership records on a computerized membership roster.

Clubs wanting to use a computerized record-keeping system must submit *Form C-310, Request for Approval of Machine Bookkeeping System,* to the local TABC Audit Unit for approval.

A computerized membership roster is *not* a private club membership card. Being a member of one private club that uses this method gives that person absolutely *no* membership privileges in *any other* private club. The card simply provides an electronic way to check if that person is a member of a private club.

To determine if a patron is a member of a private club using a computerized system, club employees should:

- look at a current membership roster;
- see if the patron has a card and, if so, enter the patron's card number into a terminal or computer; and
- confirm the patron is a club member at that location and, if so, the patron may be served.

If the patron is *not a current* **member of that particular private club and wants to be served:**

- prepare preliminary application; or
- issue a temporary membership card.

If the person is *not* **a club member** but is enrolled in the system database (sometimes used by private club permittees):

- print a preliminary membership application with the person's address;
 and
- have the preliminary member sign the application.

If a person is *not enrolled* in the computer system:

• manually prepare a preliminary membership application and require the prospective member to sign the application form.

If the computer system is utilized but is inaccurate and the club serves the patron:

 the club may still be held responsible for serving alcoholic beverages to a non-member.

Clubs must:

- keep rosters current; and
- make records for private clubs available for TABC inspection upon request.

Note: If a computer database company is utilized by a private club, the company should provide to the private club:

- rosters (at least once a month correct to the last day of the preceding month); and
- meeting minutes and applications.

LOCKER SYSTEM

Texas Alcoholic Beverage Code §32.05

In this locker storage system:

- the club rents lockers to members where alcoholic beverages may be stored for consumption by members and guests; and
- members must pre-purchase and own all alcoholic beverages.

POOL SYSTEM

Texas Alcoholic Beverage Code §32.06

In this pool storage system:

- all members participate equally in the original purchase of alcoholic beverages; and
- the replacement of all alcoholic beverages shall be paid either by:
 - money assessed equally from each member and collected in advance; or
 - the establishment of an alcoholic beverage replacement account in which a designated percentage of each charge for the service of alcoholic beverage is deposited into the account.

For more information on accounting, record keeping and deposit requirements, refer to the:

- Texas Alcoholic Beverage Code §32.06;
- Texas Alcoholic Beverage Commission Administrative Rules §41.49;
- Texas Alcoholic Beverage Commission Administrative Rules §41.51;
- Texas Alcoholic Beverage Commission Administrative Rules §44.52; and
- Form C-304, Requirement for Records Private Club.

These may be found on the TABC website at: www.tabc.texas.gov

PRIVATE CLUB REGISTRATION PERMIT (N)

Texas Alcoholic Beverage Code §32.01(a)

Private Club Registration Permit (N) allows for:

- alcoholic beverages belonging to club members to be stored, possessed and mixed on the club premises and served (not sold) for on-premises consumption;
- a set number of members for a predetermined fee or unlimited membership based on a set fee; and
- alcoholic beverages to be served by the drink or in sealed, unsealed or broken containers of any legal size only to club members and their families and guests.

A person who orders wine with food and has a portion of the open container remaining may remove the open wine container from the premises.

Note: No one may *take* any other type of alcoholic beverage from the premises where served or *bring* any uninvoiced alcoholic beverages onto the premises. [*Texas Alcoholic Beverage Code §32.15*]

PRIVATE CLUB BEER AND WINE (NB)

Texas Alcoholic Beverage Code §32.01(b)

Private Club Beer and Wine Permit authorizes the same activities except the club may only serve beer, wine and malt liquor.

PRIVATE CLUB EXEMPT (NE) - FRATERNAL/VETERANS ORGANIZATION Texas Alcoholic Beverage Code §32.11

This permit authorizes alcoholic beverages belonging to club members to be stored, possessed and mixed on club premises and served only for on-premises consumption.

Private club exempt permittees:

- do *not* have to pay a permit fee, provide regular food service or have a locker system or pool system;
- may have guests pay in cash for alcoholic beverages; and
- use any club funds owned jointly, including revenue from the service of alcoholic beverages, to replenish their joint stock of alcoholic beverages.

FRATERNAL ORGANIZATIONS

The Texas Alcoholic Beverage Code §32.11 defines a Fraternal Organization as:

 any chapter, aerie, parlor, lodge, or other local unit of an American national fraternal organization or Texas state fraternal organization that as the owner, lessee or occupant has operated an establishment for fraternal purposes for at least one year.

American national fraternal organizations must:

- operate in no fewer than 31 states having at least 300 local units in those 31 states; *and*
- have been in active, continuous existence for at least 20 years.

Texas state fraternal organizations must:

- actively operate in at least two state counties having at least 10 local units in those two counties; and
- have been in active, continuous existence for at least five years.

VETERANS ORGANIZATIONS

Composed of current or former members of the U.S. armed forces organized for patriotic and public service purposes including:

- American Legion
- Jewish War Veterans
- Veterans of Foreign Wars
- American GI Forum
- Disabled American Veterans
- Catholic War Veterans
- any veterans organization chartered by the U.S. Congress.

(See https://www.va.gov/vso/ for more information.)

The permit fee imposed by the *Texas Alcoholic Beverage Code §32.02* and provisions of *§§32.03* and *32.10* requiring regular food service and prohibiting guests from paying in cash do not apply to a private club established by a fraternal or veterans organization. The private club is also exempt from *§§32.05* and 32.06 and the members of the club may use any club funds owned by them jointly, including revenue from the service of alcoholic beverages, to replenish their joint stock of alcoholic beverages. A fraternal or veterans organization that holds a permit under this chapter and the private club established under the permit are considered separate entities for the purposes of determining compliance with and enforcing this code. The fraternal or veterans organization shall establish a membership committee for the permitted entity for the purposes of *§§32.03(c)* and (d). Membership in the private club is governed by the code. Membership in the fraternal or veterans organization is not subject to the requirements of this code.

PART THREE: MISCELLANEOUS LICENSES, PERMITS & CERTIFICATES

FOOD AND BEVERAGE CERTIFICATE (FB)

Texas Alcoholic Beverage Commission Administrative Rules §33.5

USE

A holder of a Wine and Beer Retailer's Permit (BG), Beer Retailer's On Premise License (BE), a Mixed Beverage Permit (MB), Mixed Beverage Permit with Food and Beverage (RM) or a Private Club Registration Permit (N) may be issue a food and beverage certificate by the commission if they meet the requirements set out in Rule 33.5. Alcohol sales cannot exceed 60% of total sales.

LICENSEE RESPONSIBILITIES

Definitions:

- Food service cooking or assembling food on the location primarily for consumption. Commercially pre-packaged items purchased off of the location which require no cooking or assembly do not constitute food service under this section;
- Entrée main dish or course of a meal;
- Food service facilities a designated permanent portion of the licensed location including commercial cooking equipment where food is stored and prepared primarily for consumption at the location:
- Location the designated physical address of a premise, but also including all areas at that address where the permit or license holder may sell, serve or deliver alcoholic beverages for immediate consumption at the address, regardless of whether some of those businesses are contiguous.

An applicant must meet the following conditions to qualify for a food and beverage certificate:

- Multiple entrees must be available to customers; and
- Food service facilities must be maintained at the location

The applicant shall furnish the following, as well as any other information as requested by the commission to ensure compliance:

- The menu or, if no menu available, a listing of the food items;
- Hours of operation of food service and hours of operation for sale or service of alcoholic beverages;
- Sales data including complimentary drinks as recorded or, if not available, projection of sales. The sales data or projection of sales should include sufficient breakdown of revenue of food, alcoholic beverages and other major categories at the location;
- Listing of commercial equipment used in preparation and service of food;
- Copies of the floor plans of the location indicating the licensed premise and permanent areas devoted primarily to the preparation and service of food.

Applicants for renewal of food and beverage certificates shall submit sales data and other data or documents required by the commission.

In verifying that the certificate holder is maintaining food service at the location, the commission may examine all books, papers, records, documents, supplies and equipment of the certificate holder.

CERTIFICATES

There is a biannual certificate fee for each location owned by the licensee/permittee.

The original certificate will expire upon expiration of the primary license/permit. No prorated certificate fees will be given and no refunds made for the issuance of the food and beverage certificate for less than two years.

CATERER'S CERTIFICATE

Texas Alcoholic Beverage Commission Administrative Rules §33.12

USE

A Caterer's Certificate is used as an extension of the permittee's Mixed Beverage Permit or Mixed Beverage Permit with Food and Beverage.

MISUSE

Note: The TABC may deny the use of a Caterer's Certificate if it is determined that its use would be detrimental to the public or acts as a means to circumvent the intent of the statute in its licensing requirements.

PERMITTEE RESPONSIBILITIES

Any act prohibited on the premises of a Mixed Beverage Permit or Mixed Beverage Permit with Food and Beverage is prohibited on the premises of the catered event.

Accordingly, violations on the temporary location may cause suspension or cancellation of the permittee's Mixed Beverage Permit or Mixed Beverage Permit with Food and Beverage.

The permittee must:

- maintain control over the temporary location as with the basic location;
- not allow any other person or organization to use the Caterer's Permit for a set fee or in any other way;
- retain all profits and losses from the sales or service of alcohol; and
- collect tax for all beverages sold at a catered function as if sold on the premised of the mixed beverage permittee or mixed beverage with food and beverage permittee.

TEMPORARY LICENSES AND PERMITS

USE

Temporary licenses/permits are:

- an extension of the basic permit;
- issued in areas wet for the type of alcohol to be sold;
- for picnics, celebrations and similar events;
- issued for locations away from a retailer's premises; and
- issued to entities with licenses/permits authorizing:
 - on-premises alcohol sales and consumption
 - sales of same beverages as those under the basic permit.

For example:

- A retailer's on-premises licensee may be issued a Temporary License (BH) for the sale of beer.
- A mixed beverage permittee, mixed beverage with food and beverage permittee or wine and beer retailer's permittee may be issued a Temporary Wine and Beer Retailer's Permit (BH/HP) for the sale of wine and beer.
- A mixed beverage permittee or mixed beverage with food and beverage permittee may be issued a *Daily Temporary Mixed Beverage* Permit (TB).
- A private club registration permittee may be issued a Daily Temporary Private Club Permit (TN).

VIOLATIONS

On-premises violations may result in the same penalties as the basic license/permit as if they had occurred on the retailer's main premises.

RETAILER RESPONSIBILITIES

Retailers issued temporaries must maintain control over:

- temporary location;
- use of license/permit; and
- sale of alcoholic beverages.

These retailers *may not* allow another entity or organization to use their temporary license/permit.

RESTRICTIONS & REQUIREMENTS

TEMPORARY LICENSE (BH)

Texas Alcoholic Beverage Code Chapter 72

- Allows beer sales to the ultimate consumer for on-premises or offpremises consumption;
- Fees plus surcharges apply;
- Is valid for four days; and
- Is issued only to current retail permit holders.

TEMPORARY WINE AND BEER RETAILER'S PERMIT (BH/HP)

Texas Alcoholic Beverage Code Chapter 27 Subchapter A

- Allows sales of beer, ale, wine and malt liquor (not to exceed 14% or 17% alcohol by volume depending on the local option status) to the ultimate consumer for on-premises or off-premises consumption;
- Is issued to nonprofit historic preservation organizations existing for 30 years or more;
- · Fees plus surcharges apply; and
- Is valid for three days.

SPECIAL THREE-DAY WINE AND BEER PERMIT (SB)

Texas Alcoholic Beverage Code Chapter 27 Subchapter B

- Is issued to nonprofit charitable, civic or religious organizations;
- Allows sales of beer, ale, wine and malt liquor (not to exceed 14% or 17% alcohol by volume depending on the local option status) to the ultimate consumer only for on-premises consumption;
- Fees plus surcharges apply; and
- Is valid for three days.

DAILY TEMPORARY MIXED BEVERAGE PERMIT (TB)

Texas Alcoholic Beverage Code Chapter 30

- Issued to:
 - holders of Mixed Beverage Permit and Mixed Beverage Permit with Food and Beverage
 - organizations for specific charitable or civic purposes
 - a political party or association supporting a candidate for public office or a ballot measure
 - religious organizations or a fraternal organization in existence for more than five years and has a regular membership;
- Limited to 10 permits per year for organizations other than a mixed beverage permittee and mixed beverage with food and beverage

permittee;

- Allows sales for all types of beverages to the ultimate consumer for on-premises consumption and must be in an area wet for on-premises consumption of all alcoholic beverages; and
- Fees plus surcharges apply.

DAILY TEMPORARY PRIVATE CLUB PERMIT (TN)

Texas Alcoholic Beverage Code Chapter 33

- Issued to holders of Private Club Permits where events are sponsored by:
 - organizations formed for specific charitable or civic purposes
 - political parties or associations supporting a candidate for public office or a ballot measure
 - religious organizations
 - fraternal organizations in existence for more than five years and with a regular membership;
- Serves all types of beverages to club members and their guests for onpremises consumption only; and
- Fees plus surcharges apply.

Note: The TABC cannot issue more than two Daily Temporary Private Club Permits to the same sponsoring party, association or organization during a 12-month period.

TEMPORARY AUCTION PERMIT (CA)

Texas Alcoholic Beverage Code Chapter 53

- Allows for auctions of alcoholic beverages donated (beer may be purchased or donated) to charitable organizations for off-premises consumption;
- Issued to political action committees (PAC) or non-profit organizations with a 501(c)(3) designation by the IRS;
- Fees apply;
- Is valid for no more than five days; and
- Is valid only in areas wet for the sale of the type of alcohol being auctioned.

Permittee:

- may not pay a commission or allowance to another to
 - conduct an auction or
 - arrange the donation of the alcohol being auctioned
- must provide to the local TABC office auction's
 - date
 - time

- location
- inventory of alcohol to be auctioned

Auction:

- must occur in an area wet for the type of alcoholic beverage being auctioned
- may occur on the premises of another licensee/permittee if
 - auction products are segregated from other alcoholic beverage inventory
 - auctioned products are immediately removed from the premises after the auction

PART FOUR: RENEWALS

The TABC website allows all holders of specific license/permit types to renew their licenses/permits online. This feature eliminates the hand-delivery, mail process and check-writing, as the system is quick and accepts credit cards, debit cards and electronic checks.

To use the online system go to:

www.tabc.texas.gov/PublicInquiry/OnlineServices.aspx

License/permit holders must register in the system, which verifies the individual's identity and authorization. That person can then add authorized representatives, such as an employee or a Licensing Service, who can renew licenses/permits on the owner's behalf.

LICENSES/PERMITS

Licenses/permits:

- generally expire two years after the date of the license/permit (Texas Alcoholic Beverage Code §§11.09 and 61.03); and
- have the expiration date printed on the front.

For example, if the issue date of a license is July 7, 2013, the license expires July 6, 2015.

The TABC, at its discretion, may issue a license/permit with an expiration of one year. License/permit fees are not pro-rated and are non-refundable.

SECONDARY PERMITS

All secondary permits expire when the primary license/permit expires.

CHANGING EXPIRATION DATES

Changing expiration dates:

- fees apply;
- allows licensees/permittees to coordinate expiration dates if they hold more than one license/permit; and
- allows the TABC to authorize a license/permit for less than one year.

Note: There is no refund or abatement of the license/permit fee for the unused portion of the year. A permit period may be changed to a shorter period but not a longer period.

RENEWAL OPTIONS

PERMITTEE RESPONSIBILITIES

Permittees must renew their permit before it expires whether they received a preprinted renewal form or not.

Note: Failure to receive a preprinted renewal does not exempt retailers from the requirement to renew their permit before it expires.

ONLINE RENEWALS

All renewals may be submitted online at:

www.tabc.texas.gov/PublicInquiry/OnlineServices.aspx

This option does not require forms to be submitted and allows for electronic payment via credit card or ACH (electronic check).

FILING RENEWALS BY MAIL

OBTAINING FORMS

As a courtesy, TABC mails a preprinted renewal form to the licensee/permittee approximately 30 days before the expiration date of the license/permit.

If a retailer does not receive a renewal form, he or she may find blank forms at:

www.tabc.texas.gov/forms/licensing.asp

FILING RENEWALS

All renewal applications must be accompanied by the proper fees, surcharges and bonds if required.

Mail application renewals to either address below:

TABC Licensing Division Austin Headquarters P.O. Box 13127 Austin, TX 78711 TABC Licensing Division Austin Headquarters 5806 Mesa Drive Austin, TX 78731

Permit renewals may also be delivered to the local TABC office.

FEE PAYMENTS

Local city or county fees vary from area to area. Check with the city or county before paying such fees.

CHANGES

Permittees should:

- include correct mailing addresses, telephone numbers and email addresses on the renewal form; and
- submit renewals with changes of addresses, officers and stockholders to their local TABC office.

CONTINUING TO OPERATE

CONDITIONS

Licensees/permittees may continue to operate if:

- application has not been denied;
- required renewal forms or online renewal were submitted to TABC before expiration; and
- state fees, surcharges and local fees were paid before expiration.

GRACE PERIOD

(Texas Alcoholic Beverage Code §6.04 AND 16 TAC §33.6)

PURPOSE

The grace period:

 allows a license/permit to be renewed up to 30 days after the expiration date;

- allows the licensee/permittee to file a renewal instead of an original application during those 30 days;
- does not allow a licensee/permittee to operate during those 30 days unless all fees and forms are filed; and
- requires payment of the renewal application, bond, state fee, surcharge plus \$100 fee per expired license/permit held on or before the 30th day.

POSTING RENEWALS

To show the license/permit is current the license/permit holder must post proof of payment next to the expired license/permit so it is visible for inspection. This may be a copy of the payment summary from the online portal or a copy of the form of payment. The local government may have additional requirements in this area.

VOLUNTARY SUSPENSION OR VOLUNTARY CANCELLATION

VOLUNTARY CANCELLATION

To voluntarily cancel a license/permit:

• the licensee/permittee must sign his or her name to the back of the license/permit and indicate the words "voluntarily canceling."

Note: If received *blank* on the back, the Licensing Division will assume the licensee/permittee is placing the license/permit *in suspense*.

EFFECTIVE DATE

The effective date of voluntary suspension or voluntary cancellation is:

 when the license/permit is received in Austin Headquarters Licensing Division unless the licensee/permittee specifically requests an effective date on the back of the license.

SECTION II: TRANSPORTATION

PART ONE: ON-PREMISES RETAILERS

- Certain on-premises retailers need permits to transport alcoholic beverages.
- Holders of Mixed Beverage (MB), Mixed Beverage with Food and Beverage (RM), Private Club (N) and Private Club Beer and Wine (NB) permits must have a Beverage Cartage Permit (PE) to transport alcoholic beverages.

- Wine and beer retailers and beer retailer permittees may transport beer without a permit but not ale or wine.
- No on premise retailer may transport alcoholic beverages between two stores under the same ownership.

BEVERAGE CARTAGE PERMIT (PE)

Texas Alcoholic Beverage Code Chapter 44

A Beverage Cartage Permit is needed to transport alcoholic beverages by the holders of a Mixed Beverage Permit, Mixed Beverage Restaurant with Food and Beverage or Private Club Registration Permit to allow pick up or transfer of alcoholic beverages from place of purchase to their licensed premises.

MIXED BEVERAGE (MB)

Texas Alcoholic Beverage Code Chapter 28

Alcoholic beverages:

- may be acquired by the permitted transporter only on the written order of the mixed beverage permittee; and
- must be with a written statement/invoice furnished and signed by the local distributor showing
 - name and address of seller and purchaser
 - origin and destination of the shipment
 - permit number and other required information.

Note: The person responsible for the alcoholic beverages during transportation must show the written statement to TABC representatives or other law enforcement personnel on demand.

PRIVATE CLUB PERMIT (N, NB, NE)

Texas Alcoholic Beverage Code Chapter 32

A Private Club Permit holder may transport alcoholic beverages to club premises from the place of purchase if that club holds a Beverage Cartage Permit.

A private club may allow only an employee to transport alcoholic beverages to the club. The transporter:

- may acquire alcoholic beverages only on the written order of the club officer or manager holding the permit; and
- must have with the alcoholic beverages a written statement/invoice signed by the local distributor showing
 - name and address of seller and purchaser
 - origin and destination of shipment

- permit numbers
- quantity, brand and class of alcoholic beverages
- total price of brand
- any other required information.

Note: The person responsible for the alcoholic beverages during transportation must show the written statement to TABC representatives or other law enforcement personnel on demand.

BREWPUB (BP)

Texas Alcoholic Beverage Code Chapter 74

A brewpub license holder, qualified to sell their product directly to retailers, may transport their product with the issuance of a private carrier permit (0).

PART TWO: OFF-PREMISES RETAILERS

LOCAL CARTAGE PERMIT (E)

Texas Alcoholic Beverage Code Chapter 43

Purpose

A Local Cartage Permit (E) allows for transportation of alcoholic beverages:

- by the holders of Package Store (P), Wine-Only Package Store (Q) and Local Distributor's (LP) Permits;
- between two stores under the same ownership for Package Stores (P) and Wine-Only Package Stores (Q); and
- in a vehicle plainly marked or lettered as per the *Texas Alcoholic Beverage Code §43.05*.

Holders of:

- Beer Retail Dealer's Off-Premise License (BF) and a Wine and Beer Retailer's Off-Premise Permit (BQ) cannot obtain a Cartage Permit but may only transport beer; and
- Package Store Permit and Wine-Only Package Store Permit can obtain a Local Cartage Permit.

Transportation

Only the holder of a Local Cartage Permit or Carrier Permit may transport liquor:

- in the most direct route from the shipping store to the receiving store
 but
- not to a location outside the county where the shipment originated.

Note: It is unlawful for a Local Cartage Permit holder to transfer liquor to any address other than that of the receiving store shown on the invoice.

PACKAGE STORE (P)

Texas Alcoholic Beverage Code Chapter 22

The owner of more than one package store who is also the holder of a Local Cartage Permit may:

- transfer alcoholic beverages between any of his or her stores covered by the Package Store Permits in the same county.
- deliver alcoholic beverages to a retailer in the same county (if the package store also holds a local distributor permit).
- deliver alcoholic beverages direct to a customer in the same county, in the same city or within two miles of the city limits in response to a bona fide order placed by phone, fax, mail, e-mail or internet.

A package store permit holder may also use the holder of a Carrier Permit to ship alcohol to a customer in the same county, the same city or within two miles of the city limits, in response to a bona fide order placed in person or by phone, fax, mail, e-mail or internet.

WINE ONLY PACKAGE STORE (Q)

Texas Alcoholic Beverage Code Chapter 24

The owner of more than one wine only package store who is also the holder of a Local Cartage Permit and who has designated one of his or her licensed premises as a place of storage may:

- transfer alcoholic beverages <u>from</u> the designated storage location to any of his or her stores covered by a Wine Package Store Permit in the same county; and
- transfer alcoholic beverages from any of his or her stores covered by a Wine Package Store Permit in the same county to the designated storage location.

A wine only package store who is also the holder of a Local Cartage Permit may deliver alcoholic beverages direct to a customer in the same county, in the same city or within two miles of the city limits, in response to a bona fide order

placed by phone, fax, mail, e-mail or internet.

A wine only package store permit holder may also use the holder of a Carrier Permit to ship wine to a customer in the same county, the same city or within two miles of the city limits in response to a bona fide order placed in person or by phone, fax, mail, e-mail or internet.

OFF-PREMISES BEER TRANSPORTATION

No license/permit is required.

Licenses (BE, BG, BF, BQ):

- may deliver beer to consumers only where beer sales are legal, only in the county where the licensee's premises are located; but
- only in response to a bona fide order placed in person or by phone, fax, mail, e-mail or internet.

LIQUOR TRANSFER RECORDS

Texas Alcoholic Beverage Administrative Rules §35.01

Package stores and wine only package stores are required to make and keep a record of the liquor transfer including:

- date;
- store where the liquor was transferred; and
- manner in which the liquor was transported.

Records must be maintained for four years.

PART THREE: DRY AREAS

Alcoholic beverages may be transported in a dry area by a retailer:

- with the proper permits;
- from a location where it is legal to purchase to a location where it is legal to serve; and
- with a written statement (invoice) showing:
 - where and from whom the alcoholic beverages were purchased;
 - who purchased the alcoholic beverages;
 - destination of alcoholic beverages; and
 - permit number.

SECTION III: PURCHASES & SALES

PART ONE: PURCHASES

BEER PURCHASES

RETAILERS

Beer retailers:

- may purchase beer from an authorized beer distributor, manufacturer or brewpub; and
- may **not** purchase beer from another retailer (e.g. at discount wholesale club or a grocery store).

Mixed beverage, mixed beverage restaurant with food and beverage and private club registration permittees may purchase beer from:

- a local distributor's permittee (a package store that holds an LP permit);
- the holder of a distributor's license; and
- an authorized manufacturer or brewpub.

Damaged beer may be replaced only at the time of delivery as long as the damage is not caused by the retailer. Contact the local TABC office about disposing of beer damaged from natural disasters, fires or other catastrophes.

CASH LAW

Beer, ale and malt liquor purchases must be paid in cash (no credit) on or before delivery. Cash laws that apply to a package store apply to a local distributor's permittee and their sales to mixed beverage, mixed beverage with food and beverage and private club permittees.

Licenses/permits can be suspended if:

 retailers or any of their employees pay by a check dishonored for any reason (i.e., insufficient funds, no signature or unauthorized signature).

If the returned check was the result of a bank error:

- get and complete a form from the local TABC Audit Unit; and
- have bank officials notarize the form stating bank error.

Distributors and wholesalers are required to report to the TABC:

 any retailers, mixed beverage permittees, mixed beverage with food and beverage permittees and private club permittees who do not pay cash for beer, ale or malt liquor.

LIQUOR PURCHASES

Distilled spirits and wine may be purchased only from a wholesaler with the following exceptions.

Mixed beverage permittees and mixed beverage with food and beverage permittees:

- must purchase distilled spirits from a local distributor's permittee (a package store that holds an LP permit) in the same county; and
- may purchase wine, ale and malt liquor from any authorized seller.

Private club registration permittees must purchase distilled spirits and wine only from a local distributor's permittee (a package store that holds an LP permit).

Retailers may purchase wine directly from Texas wineries.

CREDIT LAW

Payment of distilled spirits and wine purchases made:

- from the 1st through 15th day of a month is due on or before the 25th day of that month; and
- from the 16th through the last day of a month is due on or before the 10th day of the following month.

An account is not delinquent if the payment is received by the wholesaler no later than the fourth business day after the date payment is due.

Local distributor's permittees and other wholesalers must report to the TABC permittees who do not pay for distilled spirits and wine as required by law.

DELINQUENT PERMITTEE LIST

TABC publishes a delinquent list of permittees who fail to pay for alcoholic beverages as required by the *Texas Alcoholic Beverage Code*. This list is published on the TABC website at:

www.tabc.texas.gov/credit law/complete delinquent list.asp

Wholesalers and local distributors may not sell alcoholic beverages to these permittees until they have paid for the product in a timely manner and have been released by the TABC Audit and Investigation Division.

Note: Violations under Code section 102.32 (d) and 16 TAC 45.121 (f) and (g) regarding sales to and purchases by a retailer who appears on the delinquent list will not be enforced so long as the retailer is protected under the United States Bankruptcy Code. This policy does not require a seller to sell to any particular retailer, but allows that a seller may sell to retailers on the delinquent list who are protected. The terms of sale must otherwise comply with the Code and all applicable rules of the Commission. All reporting requirements of Code section 102 and 16 TAC 45.121 are still in effect. Retailers must inform the TABC Audit and Investigations Division immediately upon filing for bankruptcy and immediately upon release from bankruptcy protection. All communications with the Audit and Investigations Division should clearly indicate the party's license/permit number(s). Please contact the TABC Audit and Investigations Division at (512) 206-3300.

MIXED BEVERAGE (MB) AND MIXED BEVERAGE WITH FOOD AND BEVERAGE (RM)

Mixed beverage permittees and mixed beverage with food and beverage permittees:

- must purchase distilled spirits from a local distributor's permittee (LP) in the same county; or
- in a county without LPs may purchase mixed beverages in the nearest county where LPs are located;
- transport them to permittee's premises if he or she has a Beverage Cartage Permit (PE).

PART TWO: SALES

PROHIBITED SALES

The Texas Alcoholic Beverage Code §1.04(2) defines consignment sales as:

- (A) the delivery of alcoholic beverages under an agreement, arrangement, condition, or system by which the person receiving the beverages has the right at any time to relinquish possession to them or to return them to the shipper and in which title to the beverages remains in the shipper;
- (B) the delivery of alcoholic beverages under an agreement, arrangement, condition, or system by which the person designated as the receiver merely acts as an intermediary for the shipper or seller and the actual receiver;
- (C) the delivery of alcoholic beverages to a factor or broker;
- (D) any method employed by a shipper or seller by which a person designated as the purchaser of alcoholic beverages does not in fact purchase the beverages;
- (E) any method employed by a shipper or seller by which a person is

placed in actual or constructive possession of an alcoholic beverage without acquiring title to the beverage; or

(F) any other type of transaction which may legally be construed as a consignment sale.

RETAILER RESPONSIBILITIES

A retailer may not:

- take an order and collect payment for alcoholic beverages, then give the order to another retailer for delivery; or
- deliver an alcoholic beverage when the order and payment were received by another retailer.

Note: The TABC considers these acts as allowing license/permit use by someone other than the holder.

Retailers must not sell, serve or deliver alcoholic beverages to intoxicated persons.

Intoxication means not having the normal use of mental or physical faculties by reason of the introduction of alcohol, a controlled substance, a drug or a combination; OR having a blood alcohol content (BAC) of 0.08 or more.

PENALTIES

With criminal negligence selling alcoholic beverages to an intoxicated or insane person or a habitual drunkard is a criminal offense punishable by:

- a fine of not less than \$100 nor more than \$500; and/or
- confinement in jail for not more than one year.

EFFECTS OF ALCOHOL

Alcohol affects different people in different ways. Signs of intoxication may include but are not limited to:

Coordination:

- Stands with feet wide apart for balance.
- · Leans against structure for support.
- Fumbles with wallet or money.
- Slurs or trips over words while ordering.

Reduced Judgment and Inhibitions:

- Becomes overly excited.
- Speaks loudly and/or profanely.

- · Throws objects.
- Giggles or laughs for no apparent reason.

Vision:

- · Red or watery eyes.
- Droopy eyelids or tired appearance.
- Squints continuously.
- Closes or covers one eye to remove double vision.

Reflexes:

- Slow or deliberate movements.
- Slow or no response to questions.
- Slow or no reaction to actions such as spilling a beer on oneself.

Appearance:

- Frequently rubs hands through face and hair.
- Sometimes has involuntary eye movement.
- Frequent trips to the bathroom.
- Strong, stale odor of alcohol.

MINORS

Never sell, serve or deliver alcohol to minors. No exceptions.

A minor is anyone under the age of 21. The safest way to avoid a sale to a minor is to check their Identification. Minor driver's licenses and identification cards have a vertical format and indicate "UNDER 21" on the front of the document. The identification card does not have an "Under 21 Until" date; however, it is clearly marked as an Under 21 Identification Card. On the Driver's License, you can check the "UNDER 21 UNTIL" date and as long as the Driver's License is still valid and it is the current date or later, it is a valid ID to purchase alcohol.

Remember, it's 18 for tobacco and 21 for alcohol.

OFFENSES

Sale of an alcoholic beverage to a minor or making alcohol available to a minor is a Class A misdemeanor punishable by:

- a fine not to exceed \$4,000; and/or
- confinement in jail for a term not to exceed one year.

Criminal offenses occur when someone with criminal negligence:

- sells an alcoholic beverage to a minor; or
- makes an alcoholic beverage available to a minor.

Someone who sells an alcoholic beverage to a minor does not commit an offense if the minor falsely represents himself or herself to be 21 years old or older by displaying an apparently valid proof of identification that contains a physical description and photograph consistent with the minor's appearance, purports to establish that the minor is 21 years of age or older and was issued by a governmental agency. The proof of identification could be a:

- driver's license or identification card issued by the Texas Department of Public Safety;
- any other photo ID issued by a U.S. state or federal governmental agency;
- United States passport; or
- military identification card.

Best Practice: Off-premises establishments should keep detailed keg sales records. Copy an ID card and keep with date, time and product description. If no copy machine is available, write driver's license number, name, address and birth date.

A retailer has the right to establish policies and procedures that are more strict than the laws of the State.

POSSESSION

A minor is younger than 21 years of age and may not possess alcoholic beverages, except:

- in the scope of employment (as authorized by code);
- in the *visible* presence of an adult parent, a legal, court-appointed guardian or legal-aged spouse;
- if the minor is under the immediate supervision of a commissioned peace officer engaged in enforcing the *Texas Alcoholic Beverage Code* (Minor Stings); or
- in the scope of higher education (as authorized by the *Texas Alcoholic Beverage Code*.)

PART THREE: CRIME & SAFETY TIPS

RETAILERS

To protect employees and businesses, the Texas Alcoholic Beverage Commission recommends following these safety tips:

- Participate in TABC or local law enforcement programs.
- Contact
 - the local TABC office for information on training programs.
 - the local police department to see if the area has crime prevention programs to help retailers and their employees remain safe.
- Make sure the business has plenty of interior and exterior lighting, including all areas of the parking lot.
- Install a surveillance camera (video) system in the store and parking lot as a crime deterrent. If a crime occurs, the system can help with apprehending the violators or in identifying vehicle license plates and descriptions of drivers.
- Equip the store's rear door with a self-locking mechanism to ensure employees cannot leave the door unlocked.
- Remove graffiti and gang signatures from property as soon as possible.
- Become familiar with the local law enforcement officers patrolling near the business. Crime is less likely the more visible the police are at a location.
- In the event of a theft or other crime, do not place yourself or your employees at risk. Try to get the license plate number and a physical description of the violator. Telephone police and be immediately available to provide information.

OFF-PREMISES ESTABLISHMENTS

- Make sure windows and doors are unobstructed by signs, shelves and other things so the public and law enforcement have a clear view of the interior and transactions.
- Keep one door of a double front door locked if not in violation of the local fire code. Do not leave it propped open. Don't let the thief have an easy way in and out of the store.
- Position merchandise displays away from the door to deter theft. The more difficult it is for someone to steal from an establishment, the less likely they will make the attempt.
- Install a 24-hour monitored alarm system with a panic or robbery alarm to give law enforcement immediate notice of a problem. Post signs at store entrances notifying customers of the monitored alarm system.
- Post a sign in view of customers stating money is deposited into a safe and the clerk can only make change for a certain amount, such as \$20.

PART FOUR: FALSE IDENTIFICATION

FAKE DRIVER'S LICENSES AND IDS

Fake IDs are illegal to use, to possess or to manufacture. If purchased online or from a vendor, the document must indicate "not a government document."

Codes and Rules	What It Means & Key Points
Sec. 521.453. FICTITIOUS LICENSE OR CERTIFICATE. (Texas Transportation Code) (a) Except as provided by Subsection (f), a person under the age of 21 years commits an offense if the person possesses, with the intent to represent that the person is 21 years of age or older, a document that is deceptively similar to a driver's license or a personal identification certificate unless the document displays the statement "NOT A GOVERNMENT DOCUMENT" diagonally printed clearly and indelibly on both the front and back of the document in solid red capital letters at least one-fourth inch in height. (b) For purposes of this section, a document is deceptively similar to a driver's license or personal identification certificate if a reasonable person would assume that it was issued by the department, another agency of this state, another state, or the United States.	 It is a Class C misdemeanor to possess with the intent to use, circulate or pass a fictitious or counterfeit Texas Driver's License or Identification Card. Private citizens are not legally authorized to confiscate an ID.

Codes and Rules

Sec. 521.456. DELIVERY OR MANUFACTURE OF COUNTERFEIT INSTRUMENT. (Texas Transportation Code)

- (a) A person commits an offense if the person possesses with the intent to sell, distribute, or deliver a forged or counterfeit instrument that is not printed, manufactured, or made by or under the direction of, or issued, sold, or circulated by or under the direction of, a person, board, agency, or authority authorized to do so under this chapter or under the laws of the United States, another state, or a Canadian province. An offense under this subsection is a Class A misdemeanor.

 (b) A person commits an offense if the person manufactures or produces with the
- intent to sell, distribute, or deliver a forged or counterfeit instrument that the person knows is not printed, manufactured, or made by or under the direction of, or issued, sold, or circulated by or under the direction of, a person, board, agency, or authority authorized to do so under this chapter or under the laws of the United States, another state, or a Canadian province. An offense under this subsection is a felony of the third degree.

 (c) A person commits an offense if the person
- possesses with the intent to use, circulate, or pass a forged or counterfeit instrument that is not printed, manufactured, or made by or under the direction of, or issued, sold, or circulated by or under the direction of, a person, board, agency, or authority authorized to do so under this chapter or under the laws of the United States, another state, or a Canadian province. An offense under this subsection is a Class C misdemeanor.
- (d) For purposes of this section, "instrument" means a driver's license, driver's license form, personal identification certificate, stamp, permit, license, official signature, certificate, evidence of fee payment, or any other instrument.

What It Means & Key Points

- It is a felony to manufacture or produce with the intent to sell, distribute or deliver any counterfeit or forged Texas Driver's License or Identification Card.
- It is a Class A
 misdemeanor to
 possess with the intent
 to sell, distribute or
 deliver a forged or
 counterfeit Texas
 Driver's License or
 Identification Card.

Codes and Rules

Sec. 521.451. GENERAL VIOLATION. (Texas Transportation Code)

- (a) Except as provided by Section 521.452, a person may not:
 - (1) display, cause or permit to be displayed, or have in the person's possession a driver's license or certificate that the person knows is fictitious or has been altered;
 - (2) lend the person's driver's license or certificate to another person or knowingly permit another person to use the person's driver's license or certificate;
 - (3) display or represent as the person's own a driver's license or certificate not issued to the person;
 - (4) possess more than one currently valid driver's license or more than one currently valid certificate; or
 - (5) in an application for an original, renewal, or duplicate driver's license or certificate:
 - (A) provide a false name, false address, or a counterfeit document; or
 - (B) knowingly make a false statement, conceal a material fact, or otherwise commit fraud.
- (b) An offense under this section is a Class A misdemeanor.
- (c) If conduct that constitutes an offense under Subsection (a) also constitutes an offense under Section 106.07, Alcoholic Beverage Code, the actor may be prosecuted only under Section 106.07, Alcoholic Beverage Code.

What It Means & Key Points

- It is a Class A
 misdemeanor to
 possess a fake or
 altered ID, to lend or
 let another person use
 your driver's license or
 ID or to use another
 person's drivers license
 or ID.
- It is a Class A
 misdemeanor to
 possess more than one
 valid driver's license
 or ID.
- It is a Class A misdemeanor to provide false information when applying for a driver's license or ID.

HOW TO WATCH FOR FAKE IDS

Watch for the following warning signs to identify fake or altered IDs:

- Fuzzy printing on any numbers or letters or red eyes in the photo;
- The words "this is not a valid ID", "for amusement purposes only" or "Not a Government Document";
- An ID marked as a "duplicate" might indicate that the original license holder requested a second license for someone else.

If the retailer suspects that the ID is forged;

- Ask for the ID to be taken out of any type of holder, e.g. wallet.
- Ask about details like middle initials, address and zip code.
- Watch for misspelled words.
- Ask for a second or even third form of ID to match names, pictures or signature.
- Remember, questions that are answered with a hesitating response can mean a forgery.

Note: Even if an ID is a fake or does not belong to the person presenting it, the retailer is not legally authorized to confiscate an ID.

SECTION IV: AT-RISK RETAILERS

PART ONE: RISK-BASED FOCUS

During the 2005 and 2007 review of TABC by the Sunset Commission, Sunset staff recommended that TABC use their resources more efficiently and effectively by focusing on high-risk locations. As a result, TABC agents and audit staff began conducting more frequent inspections on TABC-licensed locations that have a recent violation history. These permit holders became known as "priority locations."

When a licensed establishment is involved in certain administrative or criminal violations, it indicates a risk to public safety. TABC refers to these breaches of the law as "public safety violations," and they include incidents involving:

- Minors;
- Intoxicated Persons;
- Drugs;
- Human Trafficking;
- Breaches of the Peace (fighting); and
- Sales or consumption of alcoholic beverages during prohibited hours.

A location that is cited for a public safety violation is included on the agency's Priority List and risk-based inspections are conducted to ensure that the Priority Location complies with the law.

If an agent issues more than one citation on one occasion, this will only count as one violation for the purpose of the Priority List.

TABC's Enforcement Division monitors the occurrence of these public safety violations. Agents will work with license/permit holders in an effort to eliminate the public safety risk.

PART TWO: PRIORITY LOCATION CLASSIFICATION

PRIORITY ONE. A location will be classified as Priority One when an agent issues an administrative notice for a public safety violation.

PRIORITY TWO. A location will be classified as Priority Two when:

- the location was previously classified as Priority One and completes three consecutive inspections in which no additional public safety violations are found;
- the location was previously classified as Priority Three and an agent issues one or more additional citations for a public safety criminal violation committed on the licensed premises; or
- the location is not classified as a Priority Location and an agent issues
 a citation for a public safety criminal violation committed on the
 licensed premises (felony committed by any person or class A or B
 misdemeanor committed by the permittee).

PRIORITY THREE. A location will be classified as Priority Three when:

- the location was previously classified as Priority Two and it has been six months since the last public safety violation;
- the location has had criminal or administrative violations filed for offenses related to gambling, prostitution, lewd conduct or other vice related offenses; or
- the location was not previously classified as a Priority Location and an agent issues a citation for a public safety criminal violation committed on the licensed premises (misdemeanor usually committed by someone other than the permittee).

PRIORITY FOUR. A location will be classified as Priority Four when:

- the location has two or more warnings for a public safety or vice related offense; or
- the location has two or more complaints for a public safety or vice related offense.

PART THREE: PRIORITY CLASSIFICATION - WHAT TO EXPECT

When a location is first classified as a Priority One or Two Location, an agent will attempt to arrange a meeting with the licensee/permittee.

The agent will explain the following topics:

- the purpose of risk-based enforcement;
- the Priority List;
- the reason the location is on the Priority List;
- the general inspection schedule for the different levels of the Priority

List; and

• the possibility that some inspections may be conducted undercover.

The agent will offer education to the license/permit holder, as well as suggestions of "best practices" and others ways to prevent violations of the law.

TABC will allow time for the license/permit holder to make operational changes before conducting follow-up inspections.

PART FOUR: PRIORITY CLASSIFICATION - INSPECTION FREQUENCY

A location classified as Priority One will be inspected at least once every 14 days until it has undergone three inspections with no public safety violations found. At that time, the location will become a Priority Two.

A location classified as Priority Two will be inspected at least once a month until six months have passed since the last public safety violation. At that time, the location will become a Priority Three.

A location classified as Priority Three will be inspected at least once every three months until it has been 12 months since the last public safety violation or administrative case related to gambling, prostitution, lewd conduct or other vice related offense. At that time, the location will drop off the Priority List.

A location classified as Priority Four will be inspected at least once every six months until it has been 12 months since the last warning for a public safety or vice related offense. At that time, the location will drop off of the Priority List.

Inspections may be conducted in an open or undercover capacity.

SECTION V: SECURITY

Licensees/permittees may hire personnel to protect their property against damage and promote public safety. It is up to the licensee/permittee if they would like to use "staff" or security guards to provide "security" at their establishments.

Texas Law mandates that all security guards be licensed in the State.

All security licenses in the state of Texas are handled through the Texas Department of Public Safety, Private Security Bureau (PSB). PSB regulates the entire private security industry. Licenses need to be renewed every two years. Applicants must be employed or in the process of being employed by a licensed security company before a license application can be processed.

The Texas Alcoholic Beverage Commission strongly recommends that licensees/permittees contact the Texas Department of Public Safety, Private Security Bureau at (512) 424-7293 for information and updates before employing anyone to work in a "security" or "bouncer" type capacity.

Additional information can be found at:

www.dps.texas.gov/rsd/psb/

SECTION VI: MARKETING PRACTICES

PART ONE: ADVERTISING

Licensees/permittees may advertise by:

- radio:
- television;
- newspaper;
- internet;
- · social media site;
- signs;
- · outdoor advertising;
- printed or graphic material;
- periodicals and other publications.

Licensees/permittees may **not** advertise by:

- sound truck on a public street, alley or sidewalk;
- handbills distributed on a public street, alley or sidewalk.

INTERNET ADVERTISING

Retailers may advertise on the internet via their website or through third party advertising, unless the advertising is funded directly or indirectly by an upper tier member.

All retailer advertising on the internet must conform with the on-premises promotion restrictions outlined in the *Texas Alcoholic Beverage Commission Administrative Rules §45.103*, coupon and inducement restrictions in *§45.101* and sweepstakes and giveaway restrictions in *§45.106*.

Social Media Advertising Federal Alcohol Administration Act (FAA Act) 27 CFR parts 4, 5 and 7 **Note:** Additional restrictions may apply in Texas; contact TABC – Marketing Practices for regulations covered in the *Texas Alcoholic Beverage Code* or TABC Rules and Regulations (TAC).

The Alcohol and Tobacco Tax and Trade Bureau (TTB) provides guidance to the alcoholic beverage industry for advertisements appearing in social media outlets to ensure compliance with the Federal Alcohol Administration Act (FAA Act) and other TTB regulations. Social media outlets can include, but are not limited to: social network services (Facebook, Twitter), video/photo sharing sites (You Tube, Instagram), web logs or "blogs," forums, comment sections on web pages and mobile applications.

The advertising portion of the FAA Act and the regulations under 27CFR parts 4, 5 and 7 apply to all advertising including social media in terms of required mandatory statements and required prohibited practices or statements. TTB Industry Circular 2013-01 published May 13, 2013, is available on TTB's website for additional information specific to social media.

www.ttb.gov/industry_circulars/archives/2013/13-01.html

Refer marketing questions related to the FAA Act or TTB regulations to TTB Market Compliance Office by phone at (202) 453-2250 or by e-mail at market.compliance@ttb.gov.

ALCOHOL RELATED OUTDOOR ADVERTISING

Outdoor advertising means a sign:

- on the outside of a building:
- inside the building and within five feet of a door or window that can be seen from the outside.

Permissible outdoor advertising includes billboards and electric signs.

Retailers are encouraged to contact the local TABC office for approval before the sign is erected to ensure it is in compliance with the *Texas Alcoholic Beverage Code*.

The Texas Alcoholic Beverage Code §108.52(i) states that anyone engaged in the manufacture, sale or distribution of alcoholic beverages may advertise on the outside of a public transportation passenger vehicle or a vehicle for hire. A public transportation passenger vehicle includes a vehicle operated by a political subdivision that charges passengers a fee. A vehicle for hire includes a van, taxi, limousine, pedicab or any other transportation vehicle available to the public for hire.

SIGN PLACEMENT

A retailer may put up one sign per location, unless the building faces more than one street or highway.

If a retailer's building faces more than one street or highway, the retailer may erect a sign:

- at each entrance;
- on the sides of the building.

If the retailer's trade name or corporate name includes an alcoholic beverage name, then the retailer may place another sign stating the type of beverage.

For example, if the trade name is Joe's Liquor Barn, the retailer may also have another sign stating: Liquor, Wine and Beer.

APPROVED WORDING FOR SIGNS

The *Texas Alcoholic Beverage Code* restricts wording for outdoor signs based on the type of license/permit. Approved wording for signs include:

License/Permit Approved Wording

Beer Retailer's On-Premise (BE)	"Beer"
Beer Retailer's Off-Premise (BF)	"Beer" or "Beer to Go"
Wine & Beer Retailer's Permit (BG)	"Beer" or "Beer, Wine, Ale" or "Beer & Wine"
Wine & Beer Retailer's "Beer" Off-Premise (BQ)	"Beer" "Beer & Wine" "Beer, Wine & Ale to Go"
Package Store (P)	"Package Store" or "Liquors" or "Wines & Liquors"
Package Store (P) with a (BF)	"Package Store" or "Wines, Liquors & Beer" or "Wine, Liquors & Beer to Go"
Wine-Only Package Store (Q)	"Wine" or "Wines"
Wine-Only Package Store (Q) with (BF)	"Wines & Beer" or "Wine & Beer" or "Wine & Beer to Go"

ILLEGAL SIGNS

With the exception of a Mixed Beverage Permit and Mixed Beverage Permit with Food and Beverage, illegal outdoor advertising includes signs with:

- brand names;
- prices;
- lettering more than 12" in height;
- statements influencing a customer's decision to purchase an alcoholic beverage. For example, "Cold Beer" or "Coldest Beer in Town."

The *Texas Alcoholic Beverage Code §108.07* states that the provisions of this code applicable to outdoor advertising and to advertising in or on the premises do not apply to establishments for which a Mixed Beverage Permit or Mixed Beverage Permit with Food and Beverage has been issued. The TABC should promulgate reasonable rules relating to that type of advertising and violation of any of those rules is a violation of this code.

Texas Alcoholic Beverage Commission Administrative Rules §45.105 states: "the holder of any permit allowing the sale or service of mixed beverages may not advertise any price for an alcoholic beverage on any sign, billboard or marquee, or other display located on the licensed premises in such a manner that the price may be read by persons outside of the premises."

PART TWO: GIFTS, SERVICES & SALES

The *Texas Alcoholic Beverage Code* prohibits many gifts, services and promotions offered to retailers by the distributing or manufacturing tier.

Different restrictions apply to wholesalers and manufacturers of liquor (distilled spirits, wine, malt liquor and ale) than to beer distributors and manufacturers.

This section highlights those prohibitions and differences.

BEER

DISTRIBUTORS, MANUFACTURERS & RETAILERS

Retailers may not accept, purchase or borrow from a manufacturer or distributor or any of their agents, affiliates, officers, directors or firm members (beer):

- equipment
- premiums
- fixtures
- gifts
- supplies
- other inducements
- prizes

PERMISSIBLE PROMOTIONAL ITEMS

Distributors and manufacturers:

 may sell promotional items (things designed to promote a specific product or brand) for use by the consumer either on or off the retailer's premises.

Retail employees:

 may not wear clothing items such as shirts or caps because they are for use by the consumer. (Retail employees may wear and use branded items if purchased on their own.)

Items:

- must bear a manufacturer's logo, brand or product name;
- may not be sold for less than the manufacturer's regularly published wholesale price; and
- must be paid for in cash on or before the delivery.

BEER: UPPER -TIER GIFTS FOR CONSUMERS

Beer manufacturers and distributors may:

- give consumers novelty items that may not exceed \$1.00 per unit wholesale cost that is designed to promote a specific product or brand;
- beer may be purchased for consumers provided that such beverages are consumed on the licensed premise in the presence of the purchaser; and
- purchases shall not be excessive

SIGNS PROVIDED TO RETAILERS

Distributors (and manufacturers authorized to sell to retailers) may furnish, give or sell interior signs to retailers if:

- a sign's primary purpose is to advertise a brand, product or price;
- the sign does not bear the name, logo or trademark of a specific retailer; and
- the distributor does not paint, improve or remodel a retailer's buildings or parts of buildings, inside or out or finance any building improvements.

SERVICES PROVIDED TO RETAILERS

Distributors and manufacturers may:

- service and repair promotional items and signs furnished or sold to the retailer:
- furnish meeting rooms to retailers on the distributor's or

- manufacturer's premises providing nothing more than product samples with food to accompany the samples are dispensed; and
- furnish and install shanks, washers, hose and hose connections, tap rods, tap markers, coil cleaning service needed for proper delivery and dispensing of draft malt beverages.

DISTILLED SPIRITS, MALT LIQUOR, WINE & ALE

WHOLESALERS, LIQUOR MANUFACTURERS & RETAILERS

Retailers may not accept, purchase or borrow from a wholesaler or any of their agents, affiliates, officers, directors or firm members:

- equipment
- fixtures
- supplies
- prizes

- premiums
- gifts
- other inducements

ADVERTISING SPECIALTIES

Advertising specialties promote a specific product or brand. Wholesalers and liquor manufacturers may furnish advertising specialities to a retailer if:

- total cost does not exceed \$101 per brand per calendar year; and
- dollar limitations are not pooled to provide a retailer with advertising specialties in excess of this amount.

LIQUOR: UPPER TIER GIFTS FOR CONSUMERS

Liquor manufacturers and wholesalers may:

- give consumers novelty items of limited value designed to promote a specific product or brand;
- liquor may be purchased for consumers provided that such beverages are consumed on the licensed premise in the presence of the purchaser; and
- purchases shall not be excessive

SERVICES PROVIDED TO RETAILER

Liquor manufacturers and wholesalers may service and repair items furnished to retailers as allowed by the *Texas Alcoholic Beverage Code §108.042*.

The holder of a wholesaler's, general class B wholesaler's, local class B wholesaler's permit or the permit holder's agent, may furnish and install shanks, washers, hose and hose connections, tap rods, tap markers and coil cleaning service necessary for the proper delivery and dispensing of wine.

PART THREE: INDUCEMENTS

Texas Alcoholic Beverage Commission Administrative Rules §45.110

PROHIBITED ACTIVITIES

Inducements are defined as any practice not offered to all retailers in the local market on the same terms without business reasons to justify the difference in treatment. Manufacturers, distributors or wholesalers may *not* offer inducements. Inducements may include but are not limited to:

- purchasing or renting floor, shelf or warehouse space to or from the retailer:
- requiring a retailer to purchase one product in order to purchase another product at the same time;
- providing or purchasing, in whole or in part, any type of advertising benefiting any retailer;
- furnishing service trailers with equipment to a retailer; or
- furnishing transportation or other things of value to organized groups of retailers.

APPROVED ACTIVITIES

Manufacturers, distributors and wholesalers may provide food, beverages and entertainment to retail tier members, if:

- food and beverages are consumed in the presence of the manufacturing or wholesale tier member;
- food, beverages and entertainment cost no more than \$500 per occasion; and
- they furnish only ground transportation associated with these events.

Manufacturing and distribution tier members may:

- advertise in convention programs;
- sponsor functions or meetings and otherwise; and
- participate in meetings and conventions of trade associations of general membership.

Upper tier members shall keep complete and accurate records of all expenses incurred for retailer entertainment for two years.

PART FOUR: HAPPY HOUR

Texas Alcoholic Beverage Commission Administrative Rules §45.103

ON-PREMISES PROMOTIONS

The TABC rule concerning on-premises promotions prohibits practices that result in excessive consumption of alcoholic beverages by consumers. Promotions resulting in public intoxication may violate the rule.

RETAILER PROHIBITIONS

Retailers may **not**:

- serve or sell two or more drinks at a price less than the number of containers actually sold—"two for the price of one";
- increase the amount of alcohol without proportionally increasing price;
- serve more than one free drink a day to any identifiable segment of population;
- sell an undetermined quantity of alcohol for a fixed price—"all you can drink";
- sell alcoholic beverages at a reduced price to consumers paying a fixed "buy-in" price;
- sell alcoholic beverages at a price based on the amount consumed;
- sell alcoholic beverages at a reduced price after 11 P.M.;
- sell or serve more than two drinks to a single customer at a time;
- impose an entry fee or cover charge due to reduced or low drink prices;
- conduct or sponsor contests or allow any person on the premises to conduct, sponsor or participate in contests which are determined by the amount of alcohol consumed or if alcohol is given as a prize;
- engage in practices that are reasonably calculated to induce consumers to drink to excess.

Note: Items 1–7 do **not** apply when a licensed premise is being used for a private party and is agreed upon by the permittee.

RETAILER ACTIVITIES

A retailer may:

- offer free or reduced-price food or entertainment as long as the offer is not based on the purchase of alcoholic beverages;
- include alcoholic beverages as part of a meal or hotel package;
- sell or serve a bottle of wine to a consumer during the service of a meal;
- sell or serve alcoholic beverages in pitchers, buckets or carafes to two or more consumers at a time.

PART FIVE: STOCKING AND ROTATING

Texas Alcoholic Beverage Commission Administrative Rules §45.109

A distributor or wholesaler may:

- stock a retailer's shelves with brands of products they have the authority to sell;
- rotate the stock of their brand;
- put prices on the stock;
- reset or rearrange alcoholic beverages of their product only;
- provide retailers with shelf plans or schematics;
- organize and construct displays of alcoholic beverages;
- have displays that must be accessible to the consumer.

PART SIX: DAMAGED PRODUCTS (CHIPS & FLATS)

Chips & Flats is a term used to describe damaged products such as broken bottles or carbonated alcoholic beverages that have gone flat.

The *Texas Alcoholic Beverage Code* states that a distributor, winery or wholesaler cannot refund or exchange products sold to a retailer, with the exception of the circumstances listed in *Section 104.05(d)* and (e). See relevant sections of the *Texas Alcoholic Beverage Code* below:

In accordance with §104.05(d), alcoholic beverages may be replaced with like product, provided the product was damaged upon or prior to delivery or was unfit for consumption upon delivery or is determined to be a consumer safety issue caused during the manufacturing process. (Wholesalers, distributors or wineries shall notify TABC immediately regarding any consumer safety issues that result in an exchange.)

In accordance with §104.05(e), malt beverages that have not passed their expiration date may be replaced with like product, as long as the amount does not exceed 25 cases of 24 12-ounce containers.

In addition, the TABC will not consider the following a violation of the *Texas Alcoholic Beverage Code*: Within 48 hours time after delivery to a retailer, a refund or credit may be provided for a delivery that was inconsistent with the order originally placed by the retailer. Distributors, wholesalers or wineries should provide retailers with a credit memo or exchange receipt stating the reason and date of the exchange. This document shall be kept on the retailer's premises for inspection by authorized Texas Alcoholic Beverage Commission employees and peace officers certified by the Texas Commission on Law Enforcement (TCOLE).

However, the TABC will be compelled to take regulatory action against all involved parties in cases where the distributor's, wholesaler's or winery's actions relating to Section 102.07 (a)(4) allow a retailer to exchange product or obtain a refund or credit for reasons other than those stated above.

Section 1.04. Definitions.

- (2) "Consignment sale" means:
- (A) the delivery of alcoholic beverages under an agreement, arrangement, condition, or system by which the person receiving the beverages has the right at any time to relinquish possession to them or to return them to the shipper and in which title to the beverages remains in the shipper;
- (B) the delivery of alcoholic beverages under an agreement, arrangement, condition, or system by which the person designated as the receiver merely acts as an intermediary for the shipper or seller and the actual receiver;
- (C) the delivery of alcoholic beverages to a factor or broker;
- (D) any method employed by a shipper or seller by which a person designated as the purchaser of alcoholic beverages does not in fact purchase the beverages;
- (E) any method employed by a shipper or seller by which a person is placed in actual or constructive possession of an alcoholic beverage without acquiring title to the beverage; or
- (F) any other type of transaction which may legally be construed as a consignment sale.

Section 101.68. Consignment Sale Prohibited.

A person commits an offense if he is a party to, or directly or indirectly interested in or connected with, a consignment sale of an alcoholic beverage.

Section 102.07. Prohibited Dealings With Retailer Or Consumer.

- (a), no person who owns or has an interest in the business of a distiller, brewer, rectifier, wholesaler, class B wholesaler, winery, or wine bottler, nor the agent, servant, or employee of such a person, may:
- (4) make or offer to enter an agreement, condition, or system which will in effect amount to the shipment and delivery of alcoholic beverages on consignment.

Section 104.05. Sale In Original Packaging.

- (d) Nothing in this code prevents a retailer from making a claim for the replacement of alcoholic beverages delivered to the retailer by a wholesaler or distributor in a damaged condition. A wholesaler or distributor may not give a refund for or replace alcoholic beverages that were damaged while in the possession of the retailer.
- (e) To assure and control product quality, the holder of a distributor's

license,

wholesaler's permit, or class B wholesaler's permit, at the time of a regular delivery, may withdraw, with the permission of the retailer, a quantity of beer, ale, or malt liquor in its undamaged original packaging from the retailer's stock, if:

- (1) the distributor, wholesaler, or class B wholesaler replaces the stock with beer, ale, or malt liquor of identical brands, quantities and packages as the beer, ale, or malt liquor withdrawn;
- (2) the stock is withdrawn before the date considered by the manufacturer of

the product to be the date the product becomes inappropriate for sale to a consumer; and

- (3) the quantity of stock withdrawn does not exceed the equivalent of 25 cases
- of 24 12-ounce containers.
- (f) A consignment sale of an alcoholic beverage is not authorized under Subsection (e) of this section.

Note: Nothing in the *Texas Alcoholic Beverage Code* prohibits a consumer from returning an open or unopened alcoholic beverage to a retailer. Whether to allow returns is up to the retailer and their store policy.

PART SEVEN: CO-PACKS

The *Texas Alcoholic Beverage Commission Administrative Rules §45.120* regulates co-packaging of alcoholic beverages.

The *Texas Alcoholic Beverage Code* §102.07(a)(5) and §108.035 defines copacks as alcoholic beverages packaged in combination with other items if the package is designed to be delivered intact to the ultimate consumer and the additional items have no value or benefit to the retailer other than that of having the potential of attracting purchases and promoting sales.

If an alcoholic beverage is sold by a wholesaler/distributor as a "co-pack", no retailer may separate the other packaged item and sell it by any means other than the way it was originally packaged when received.

PART EIGHT: COUPONS

Members of the manufacturing and wholesaling tiers can provide coupons to the consumer for items the manufacturer produces with the exception of alcoholic and non-alcoholic beverages. For example, a manufacturer or wholesaler could offer the consumer a coupon for a discount on a T-shirt or glassware. The manufacturer or wholesaler who provided the coupon must redeem the coupon without going through the retailer. It cannot be redeemed at a retailer's location. An alcoholic beverage purchase cannot be required to redeem or receive the coupon.

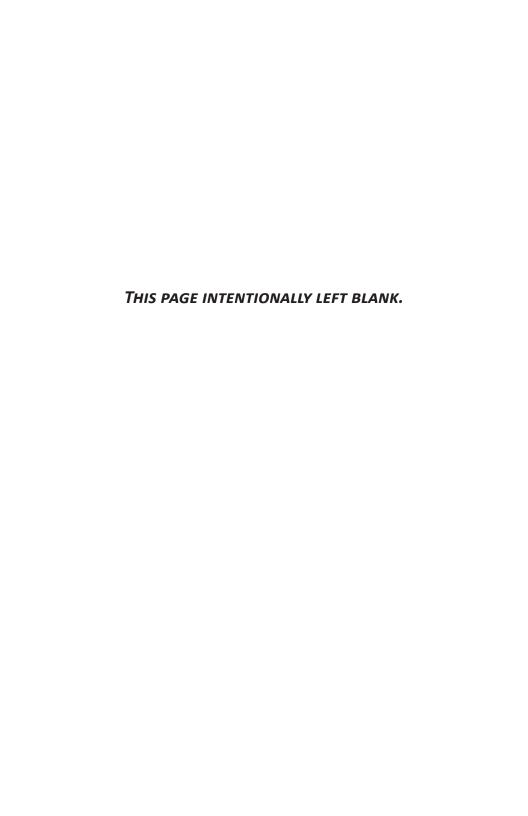
PART NINE: MARKETING PRACTICES ADVISORIES

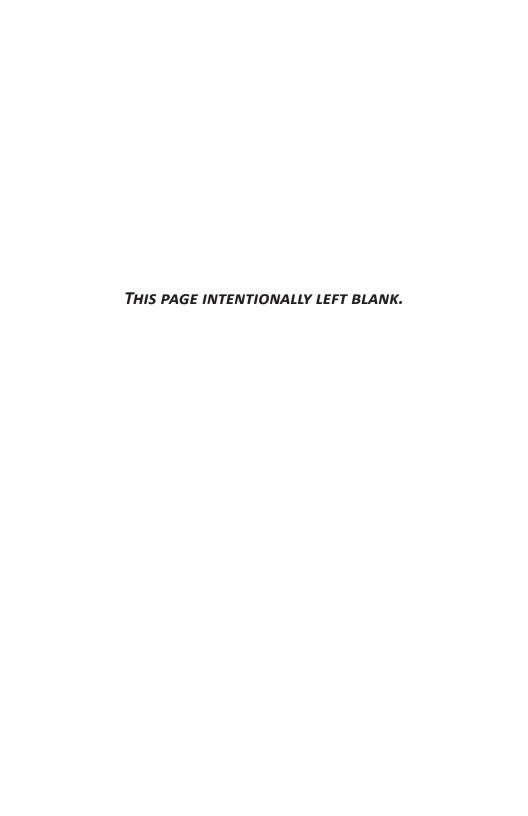
TABC develops Marketing Practices Advisories pursuant to the *Texas Alcoholic Beverage Code §5.57* to improve internal and external communications. These advisories reflect TABC staff opinions on inquiries presented to us after taking into consideration the specific circumstances involved and the relevant statutes. TABC continuously reviews these opinions and issue new advisories as necessary. Bulletins and advisories can be found on our home page under the bulletins section at:

www.tabc.texas.gov/marketing_practices/advisories.asp

For assistance:

marketing.practices@tabc.texas.gov or (512) 206-3411





CHAPTER V: Inspections and Investigations

SECTION I: INSPECTIONS

AUTHORITY

An authorized TABC representative or any law enforcement personnel may enter licensed premises at any time to:

- conduct an investigation; or
- inspect and perform duties imposed by the Texas Alcoholic Beverage Code.

Premises means the grounds and all buildings, vehicles and appurtenances pertaining to the grounds, including any adjacent premises directly/indirectly under control of the permittee.

LICENSE/PERMIT HOLDER RESPONSIBILITIES

The license/permit holder may:

- not interfere with or refuse an inspection of the licensed premises;
- face criminal and/or administrative action for refusing an inspection.

To assist with the inspection, a license/permit holder should:

- know what type of license/permit they have;
- have proper warning signs posted;
- know where their records are kept;
- have keys to everything.

FIREARM POSSESSION

Firearms may be possessed on the licensed premises by:

- licensee/employee supervising business operations;
- on-duty uniformed DPS licensed security guard;
- TCOLE certified peace officer;
- licensed handgun holder, if not otherwise prohibited.

Note: License/permit holders that have a firearm on the premises should inform the agent or investigator immediately.

SECTION II: INVESTIGATIONS

TABC conducts several types of investigations at on-premise and off-premise locations, routine or otherwise, to determine if *Texas Alcoholic Beverage Code* violations have occurred.

COMPLAINT INVESTIGATIONS

TABC investigates all complaints received, even those filed anonymously, on alleged alcoholic beverage law violations and other offenses occurring on licensed premises.

TABC receives complaints by:

- TABC: Mobile application;
- phone;
- letter;
- in person;
- 1-888-THE-TABC complaint line; and
- Internet.

TABC receives complaints on:

- · sale to minors;
- breach of the peace;
- lewd conduct (prostitution);
- marketing practices and happy hour violations;
- intoxicated persons;
- · prohibited hours violations;
- human trafficking;
- drugs, gambling;
- · loud noise: and
- other violations of law.

COMPLAINT PROCESS

For information on the complaint process, go to:

www.tabc.texas.gov/enforcement/complain_about_a_location.asp

Once received, a complaint:

- is forwarded to the appropriate local office for investigation;
- is entered into the TABC database;
- is investigated regardless of the source;
- will be assigned to an agent on at least two separate occasions; and
- may lead to inspections, surveillance, minor stings or other means to ensure the licensed permit holder complies with the law.

If a violation is observed during the investigation, appropriate criminal or administrative charges are pursued.

If a complaint cannot be substantiated, the investigation will be closed.

Note: The agency will inform the complainant of the investigation outcome, if requested.

SOURCE INVESTIGATIONS

INTOXICATED DRIVERS

Every year thousands of people in Texas are injured or killed by drunk drivers. Many minors are found to be driving while intoxicated (DWI) or are involved in alcohol-related accidents.

A source investigation attempts to determine the source of alcoholic beverages consumed by:

- an intoxicated driver involved in an accident with a major injury or death; or
- a minor involved in an alcohol-related accident.

An investigation determines whether the source violated the law when providing alcoholic beverages.

Sources include:

- license/permit holder (on-premises or off-premises);
- anyone purchasing for or giving alcohol to a minor;
- bootlegger.

VIOLATIONS

If a proven violation involved providing alcoholic beverages to a person in an accident, consequences may include:

- criminal charges against the bartender, clerk or person who provided the alcohol;
- possible administrative charges against a licensee/permittee;
- civil dram shop action brought by the person(s) harmed or their families which can result in substantial financial liability.

BREACH INVESTIGATIONS

DEFINITION

A breach investigation involves a disturbance, fight, shooting or violent act on a licensed premises.

REPORTING A BREACH OF THE PEACE

For information on reporting breaches of the peace at licensed locations, go to:

www.tabc.texas.gov/laws/breach of peace.asp

The Texas Alcoholic Beverage Commission Administrative Rules §35.32 requires TABC license/permit holders to report to the Texas Alcoholic Beverage Commission as soon as possible but within 24 hours any incident on the licensed premises where a person shoots, stabs, causes serious* bodily injury to or murders a person.

*Serious bodily injury is defined in the Texas Penal Code §1.07 as "bodily injury that creates a substantial risk of death or that causes death, serious permanent disfigurement or protracted loss or impairment of the function of any bodily member or organ."

Unless required by the previous section to report within 24 hours, TABC license/permit holders are required to report to the Texas Alcoholic Beverage Commission as soon as possible, but not later than five calendar days, any incident on the licensed premises where either:

- 1. Law enforcement or emergency medical services personnel respond to the premises of a license/permit; OR
- A disturbance is created on the premises by a person who does any of the following:
 - Causes bodily injury to another person;
 - b. Threatens another person with a weapon;
 - c. Discharges a firearm on the premises of the license/permit; or
 - d. Destroys the licensee's/permittee's property, if the incident is reported by the licensee/permittee to a law enforcement agency.

An incident described in (1) and (2) above only has to be reported if it:

- Occurs at a time when the licensee/permittee or any person allowed by the licensee/permittee is on the premises; and
- b. Interferes with, interrupts or intrudes upon the operation or management of the licensed premises.

Reports shall be made:

- 1. using the TABC: Mobile app;
- 2. in person at any TABC office;
- 3. by fax to the appropriate TABC office;
- 4. on the TABC website; or
- 5. by e-mail to breachofpeace@tabc.texas.gov.

The Executive Director or their designee may require, in writing, that a licensee/permittee make any breach of peace reports in a specific manner as instructed, if the licensee/permittee has previously violated the *Texas Alcoholic Beverage Code* §11.61(b)(21) or §61.71(a)(31).

INVESTIGATION CRITERIA

TABC investigates to determine if the breach:

- occurred on a licensed premises under the control of the license/ permit holder. Premises is defined as:
 - the grounds and all buildings, vehicles and appurtenances pertaining to the grounds, including any adjacent premises if they are directly or indirectly under the control of the same person.
- was not beyond the control of the licensee/permittee.
- was caused by improper on-premises supervision.

CONTROLLING BREACHES

If a licensee/permittee receives warning of a potential problem that requires action, the license/permit holder must stop the breach or prevent it from escalating.

The responsibility of a licensee/permittee to control breaches is defined by the *Texas Alcoholic Beverage Code* to include an agent, servant or employee.

The licensee/permittee must be alert to situations indicating a breach, such as:

- loud argument before a fight;
- knowing "bad blood" exists between customers;
- customer told licensee/permittee that other customers were threatening each other; or
- knowing a customer possessed a weapon.

Improper supervision of people on the premises may lead to a breach of the peace if the licensee/permittee:

- did not act upon customer activities as needed;
- allowed an argument to continue and it resulted in a fight; or
- did not summon the police to prevent the breach.

License/permit holders should consider:

- What warning signs could signal a problem?
- What corrective action could be taken to prevent further problems?

The TABC or Executive Director without a hearing may, for investigative purposes, summarily suspend a licensee/permittee for not more than seven days if the TABC or Executive Director finds that a shooting, stabbing or murder has occurred on the licensed premises which is likely to result in a subsequent act of violence.

PROTEST INVESTIGATIONS

REASONS

The *Texas Alcoholic Beverage Code* allows protests of an application for an original, renewal or change of location license/permit:

- · for any lawful reason; and
- based on business operations, location and public health, safety and welfare issues.

For information on how to file a protest, go to:

www.tabc.texas.gov/faq/protests.asp

PROCESS

Once received, TABC staff:

- investigate protests;
- · gather factual information which may be used in a hearing;
- remain impartial:
- ensure applicants meet all the qualifications to hold a license/permit;
 and
- forward investigations to TABC Legal Division for review.

HEARINGS

The TABC Legal Division decides if legal grounds exist to schedule a hearing.

If a protest is set for a hearing, a new license/permit will not be issued until a final judgment is rendered.

If a protest is filed on a renewal application, the licensee/permittee continues to operate until judgement is rendered to accept or deny the application.

INFORMATION GATHERED

Information gathered in a protest investigation may include:

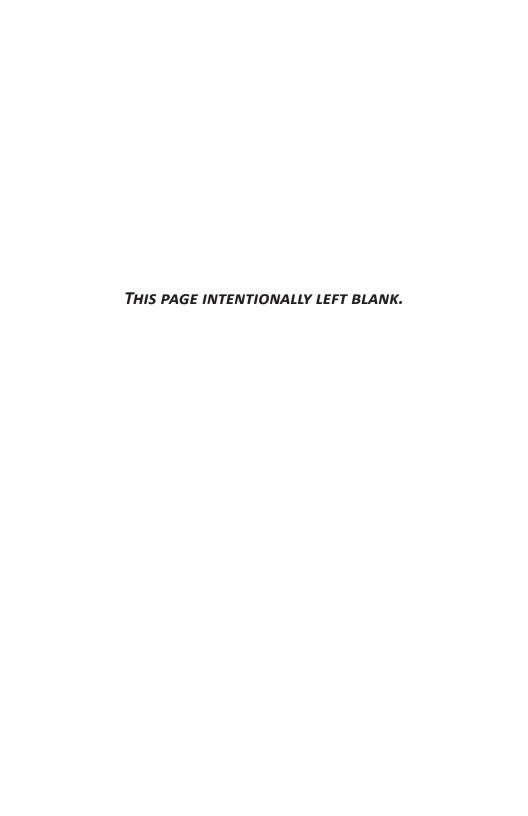
- sworn petition and affidavits provided by the people protesting;
- records of past violations kept by the TABC and local law enforcement agencies; and
- factual information supporting or not supporting the legal grounds stated in the protest.

For assistance:

questions@tabc.texas.gov or contact the local TABC office

To find the local office, go to:

www.tabc.texas.gov/contact us/local field office.asp



CHAPTER VI: VIOLATIONS AND PENALTIES

SECTION I: CRIMINAL & ADMINISTRATIVE CASES

CRIMINAL CASES & PENALTIES

CLASS C MISDEMEANOR

For Class C misdemeanor violations:

- the accused will either be ticketed or arrested;
- the ticket is filed in municipal or justice of the peace court:
- a fine of up to \$500 may be assessed;
- the defendant may do community service or attend an alcohol awareness course;
- the judge must suspend the defendant's driver's license for some offenses.

CLASS A OR B MISDEMEANOR

For Class A or Class B misdemeanor violations:

- the accused is usually arrested;
- a criminal case is filed in county court;
- a judge may assess a fine up to:
 - \$4,000, one year in jail or both for a Class A misdemeanor
 - \$2,000, six months in jail or both for a Class B misdemeanor.

FELONIES

For felony violations:

- the accused is arrested;
- a criminal case is filed in district court;
- the accused may be fined, given a prison term or both.

ADMINISTRATIVE CASES & PENALTIES

Administrative actions may result in a civil penalty or require a license/permit to be refused, suspended or canceled.

ADJUDICATION PROCESS

The agent or TABC representative may issue a warning ticket for the offense or make an administrative case.

If an administrative case is made:

- an administrative notice is issued to the license/permit holder.
 Note: An administrative notice letter may also be mailed to license/permit holder.
- an agent or representative prepares and forwards case to the supervisor.
- the supervisor contacts the license/permit holder for a meeting to discuss options.

RESTRAINED CASES

The administrative case may be restrained (or not carried forward) if:

- 1. the person selling is not the owner or an officer of the company;
- the employer requires its employees to attend a commission-approved seller training program and the employee has actually attended such a training program;
- all employees engaged in the sale, service or delivery of alcoholic beverages, as well as their immediate managers, are certified by a TABC approved seller-server school within 30 days of their hire date;
- 4. the employer has written policies for responsible alcohol service and ensures that each employee has read and understands these policies;
- 5. the employer does not directly or indirectly encourage the employee to violate the law; **AND**
- 6. there are not more than two of these types of violations within a twelve month period.

An employer may be considered to encourage employee violations if the permittee fails to:

- adopt policies and procedures to prevent
 - sales and service of alcoholic beverages to minors and intoxicated persons
 - consumption of alcoholic beverages by minors and intoxicated persons
- ensure employees
 - possess valid certificates of seller training
 - read and understand policies and procedures

Qualifying for an restrained administrative case under these circumstances is called "Safe Harbor."

UNCONTESTED CHARGES

The license/permit holder may:

- choose not to contest the charge; and
- sign a waiver and agreement accepting a penalty or suspension.

If a waiver is signed, the license/permit will be suspended for a number of days. (*Texas Alcoholic Beverage Code §11.61 and §11.64*).

The license/permit holder may have the option of paying a civil penalty in lieu of suspension.

For certain health, safety and welfare violations, the TABC may require the license/permit holder to serve a suspension.

Civil penalties range from \$150 to \$25,000 per day of suspension (*Texas Alcoholic Beverage Code §11.64*).

HEARINGS

If license/permit holder requests a hearing, it is held in:

- the county of the premises;
- the closest office of the State Office of Administrative Hearings (SOAH);
 or
- any location agreed upon by both parties.

Note: Ten days notice of hearing is required. (*Texas Alcoholic Beverage Code* §11.63)

Hearings regarding alleged administrative violations are:

- conducted by administrative law judges for SOAH (*Texas Alcoholic Beverage Code §5.43*);
- decided on a preponderance of evidence with the findings and recommendations forwarded to TABC.

Hearings regarding protests of original or renewal applications may be heard by SOAH or by the county judge where the premises of the application is located.

APPEALS

The license/permit holder has a right to appeal the administrative law judge's decision. TABC is the sole defendant. Neither party is entitled to a jury.

The appeal:

- is filed in the district court of the county of residence for the licensee/ permittee; and
- must be filed within 30 days of TABC's order effective date.

The case:

- must be tried within 20 days of filing; and
- is decided based on the substantial evidence rule.

Note: Pending trial, the court may modify or suspend TABC's order. (*Texas Alcoholic Beverage Code §11.67*)

BOND FORFEITURE

A CONDUCT SURETY BOND is forfeited, if the license/permit:

- · is cancelled; or
- upon a final adjudication that the licensee/permittee has committed three violations of the *Texas Alcoholic Beverage Code* since September 1, 1995.

The license/permit holder:

- is notified by the TABC of intent to revoke;
- may request a hearing within 30 days of the TABC notification to determine if criteria exists to revoke.

PERFORMANCE BOND – A Retail Dealer's On-Premise licensee or a Wine and Beer Retailer's permittee who operates in Harris, Dallas, Tarrant or Bexar Counties and does not hold a Food and Beverage Permit, will be subject to the following bond forfeitures for violations of the Texas Alcoholic Beverage Code:

The first bond filed by a licensee/permittee shall be in the amount of \$2,000. The bond is forfeited for the first time on the suspension or first violation of the license/permit. Before the suspended license/permit may be reinstated a second bond must be filed with the commission in the amount of \$4,000.

In the event the second bond is forfeited, a third bond must be filed with the commission in the amount of \$6,000.

In the event the second bond is forfeited the third time, the license or permit will be cancelled.

If a permit or license bond is cancelled, the performance bond in place at the time of cancellation is forfeited to the commission.

CIVIL LIABILITIES/DRAM SHOP

A civil lawsuit or administrative case may be filed (under *Chapter 2* of the *Texas Alcoholic Beverage Code*) and license/permit canceled if:

- a license/permit holder or employee sold/served alcoholic beverages to an obviously intoxicated person;
- a person was intoxicated to the extent he or she presented a clear and present danger to self or others; and
- the individual's intoxication was a proximate cause of the damages suffered.

This statute does *not* prevent a lawsuit or criminal case against the intoxicated individual who caused the damages.

SECTION II: SANCTIONS AND PENALTIES

Texas Alcoholic Beverage Commission Administrative Rules Chapter 34

Agents, auditors or other specifically designated TABC personnel may offer settlements to persons charged with violating the provisions of the *Texas Alcoholic Beverage Code* or *Texas Alcoholic Beverage Commission Administrative Rules*.

Settlement of those cases, unless otherwise provided for elsewhere in this rule, shall be in compliance with the following standard penalty chart.

The chart has two categories:

- 1. health, safety and welfare violations in which a 36-month history of the retail account (at that location) is considered;
- 2. major regulatory violations, in which a 24-month history of the retail account (at that location) is considered.

STANDARD PENALTY CHART

Texas Alcoholic Beverage Commission Administrative Rules §34.2

Any person responsible for assessing a penalty for a violation may deviate from the standard penalty chart if aggravating or mitigating circumstances are involved.

HEALTH, SAFETY AND WELFARE VIOLATIONS

An act or failure to act which results in a violation of the code or rules that represents a threat to the public health, safety or welfare will be assessed sanctions and penalties.

DESCRIPTION	1st Violation	2nd Violation	3rd Violation
Minor Related Offenses			1 1010101
Employing a minor to sell, serve, prepare or otherwise handle alcoholic beverages in violation of §106.09 or §61.71(a)(12), Alcoholic Beverage Code.	5-7 days \$300 per day	10-14 days \$300 per day	30-Cancel \$300 per day
Permit a minor to possess or consume an alcoholic beverage in violation of §106.13, Alcoholic Beverage Code.	3-5 days \$300 per day	6-10 days \$300 per day	18-Cancel \$300 per day
Sale of an alcoholic beverage to a minor in violation of §106.03, Alcoholic Beverage Code.	8-12 days \$300 per day	16-24 days \$300 per day	48-Cancel \$300 per day
Conducting business in a manner as to allow a simple breach of the peace with no serious bodily injury or deadly weapon involved (as defined in the <i>Texas Penal Code</i>) in violation of §§22.12 and 28.11, <i>Alcoholic Beverage Code</i> .	3-5 days \$300 per day	6-10 days \$300 per day	18-Cancel \$300 per day
Conducting business in a manner as to allow an aggravated breach of the peace with a serious bodily injury, death or involving a deadly weapon (as defined in the <i>Texas Penal Code</i>) in violation of §§22.12, 28.11, 69.13 and 71.09, <i>Alcoholic Beverage Code</i> .	25-35 days \$300 per day	Cancel	Cancel

Failure to report a breach of the peace in violation of <i>Alcoholic Beverage Code</i> §§11.61(b)(21), 61.71(a)(31).	2-5 days \$300 per day	4-10 days \$300 per day	12-Cancel \$300 per day
Possession of, sale or delivery of, or permitting the sale or delivery of narcotics by a licensee or permittee or possession of any equipment used or designed for the administering of a narcotic in violation of §104.01, Alcoholic Beverage Code, or Title 16, §35.41(27), Texas Administrative Code.	25-35 days \$300 per day	Cancel	Cancel
The sale or service of an alcoholic beverage to an intoxicated person in violation of §§11.61(b)(14), 61.71(a) (6) or 101.63, Alcoholic Beverage Code.	8-12 days \$300 per day	16-24 days \$300 per day	Cancel
The license or permit holder or any employee being intoxicated on a licensed premise in violation of §11.61(b)(13) or §104.01, Alcoholic Beverage Code.	17-25 days \$300 per day	34-50 days \$300 per day	Cancel
Permitting public lewdness, sexual contact or obscene acts on a licensed premises in violation of §61.71(a)(11) or §104.01, Alcoholic Beverage Code and commission rule, §35.41(1) or the exposure of a person or permitting a person to expose his person in violation of §104.01(2), Alcoholic Beverage Code.	5-7 days \$300 per day	10-14 days \$300 per day	Cancel
Creating excessive noise or having unsanitary conditions at a licensed premises in violation of §101.62 or §11.61(b)(9), Alcoholic Beverage Code.	3-5 days \$300 per day	6-10 days \$300 per day	18-30 days \$300 per day

Sell, serve or deliver alcoholic beverages during prohibited hours in violation of §105.01, et seq, Alcoholic Beverage Code. Consumption or permitted consumption of an alcoholic beverage during prohibited hours on a licensed premises in violation	5-7 days \$300 per day	10-14 days \$300 per day	Cancel
of §§11.61(b)(22), 61.71(a)(18) or 105.06, Alcoholic Beverage Code.			
Rudely displaying or permitting a person to rudely display a weapon in a retail establishment in violation of §104.01(3), Alcoholic Beverage Code.	5-7 days \$300 per day	10-14 days \$300 per day	30-Cancel \$300 per day

The place and manner of operation of an establishment is such that it constitutes a violation of §§11.46 (a)(8), 11.61(b)(7), 61.42(a)(3) or 61.71(a) (17), *Alcoholic Beverage Code* by committing the below listed violations. Requires detail on offenses. Examples (not limited to the following offenses):

nequires detail on offenses. Examples (not limited to the following offenses).			
Possession of any gambling paraphernalia or device.	5-7/\$300	10-14/\$300	Cancel
Gambling on a licensed premises.	8-12/\$300	16-24/\$300	Cancel
Keeping a gambling place.	13-18/\$300	26-36/\$300	Cancel
Prostitution.	5-7/\$300	10-14/\$300	Cancel
Promotion of prostitution.	13-18/\$300	26-36/\$300	Cancel
Prohibited Activities by Persons Younger Than 18 (See AB Code 106.15, Penal Code 43.05, Penal Code 43.25 or Penal Code 43.251).	Cancel	Cancel	Cancel
Obscenity.	8-12/\$300	16-24/\$300	Cancel
Violation of city codes (relating to health, safety and welfare).	3-5 days \$300 per day	6-10 days \$300 per day	18-Cancel \$300 per day

MAJOR REGULATORY VIOLATIONS

An act or failure to act which results in a violation of a major regulatory provision of the code or rules will be assessed sanctions and penalties as follows:

DESCRIPTION	1st Violation	2nd Violation	3rd Violation
Refusing to allow an inspection of a licensed premises or interfering with an inspection of a licensed premises in violation of §§32.17(a)(2), 61.71(a)(14), 61.74(a)(7) or 101.04, Alcoholic Beverage Code.	8-13 days \$300 per day	16-26 days \$300 per day	Cancel
Operating an establishment as an illegal open saloon in violation of §32.17(a)(1) or §32.01(2), Alcoholic Beverage Code.	5-7 days \$300 per day	10-14 days \$300 per day	Cancel
Selling wine over 17% alcohol content during prohibited hours in violation of §24.07, Alcoholic Beverage Code.	3-5 days \$300 per day	6-10 days \$300 per day	18-30 days \$300 per day
Sale of alcoholic beverages while serving a suspension in violation of §§11.68, 61.71(a)(22) or 61.84, Alcoholic Beverage Code.	Original suspension plus 8-13 days \$300 per day	Original suspension plus 16-26 days \$300 per day	Cancel
Subterfuge – Permitting another person to use a license or permit other than the one it is issued to in violation of §11.05 and §109.53, Alcoholic Beverage Code.	Cancel		
Possession of distilled spirits without local distributor stamps on the container in violation of §28.15 or §32.20, Alcoholic Beverage Code.	6-8 days \$300 per day	12-16 days \$300 per day	Cancel
Possession of an empty distilled spirits container with the local distributor stamp not mutilated in violation of agency rule §41.72.	3-5 days \$300 per day	6-10 days \$300 per day	Cancel

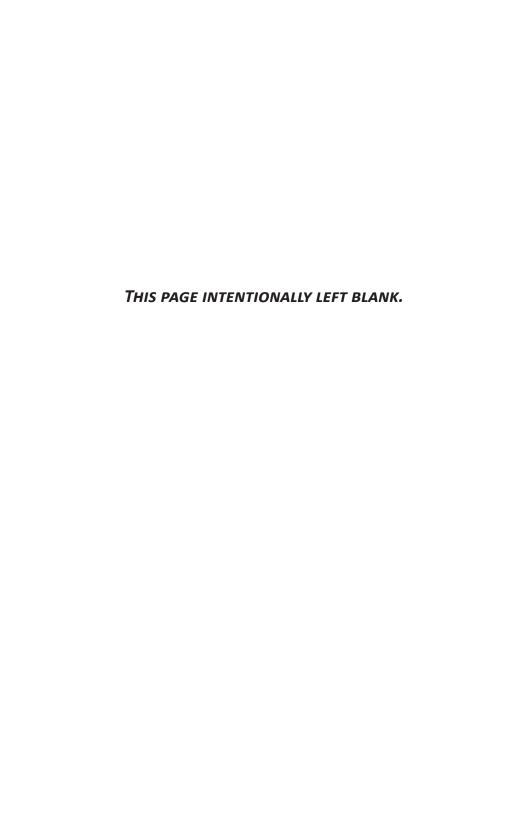
Possession of any uninvoiced alcoholic beverages in violation of §28.06 and §32.08, <i>Alcoholic Beverage Code</i> and agency rule §41.50.	8-13 days \$300 per day	16-26 days \$300 per day	Cancel
Knowingly possess uninvoiced alcoholic beverages in violation of §28.06, <i>Alcoholic Beverage Code</i> and agency rule §41.50 or refilling distilled spirits bottles in violation of §28.08, <i>Alcoholic Beverage Code</i> .	Cancel		
Sale of any unauthorized alcoholic beverage in violation of §11.01, Alcoholic Beverage Code.	8-13 days \$300 per day	16-26 days \$300 per day	Cancel
Possession of any unauthorized alcoholic beverage by a licensee or permittee or his employee in violation of §§69.12 or 61.71(a)(9), Alcoholic Beverage Code.	3-5 days \$300 per day	6-10 days \$300 per day	Cancel
Consumption of or permitting consumption of an alcoholic beverage on the premises of any off-premise license or permit in violation of §§22.10, 22.11, 26.01 or 71.01, Alcoholic Beverage Code.	3-5 days \$300 per day	6-10 days \$300 per day	Cancel
Permitting an open container on the premises of any off-premise license or permit in violation of §§71.01 or 24.09, Alcoholic Beverage Code.	3-5 days \$300 per day	6-10 days \$300 per day	18-30 days \$300 per day
Purchase of an alcoholic beverage from an unauthorized source in violation of §§61.71(a)(19), 61.71(a) (20), 69.09 or 71.05, Alcoholic Beverage Code.	6-8 days \$300 per day	12-16 days \$300 per day	Cancel
Sale of an alcoholic beverage by a retailer for the purpose of resale in violation of §71.05, Alcoholic Beverage Code.	8-13 days \$300 per day	16-26 days \$300 per day	Cancel
Purchasing alcoholic beverages while on the "delinquent list" in violation of §102.32(d), Alcoholic Beverage Code.	5-7 days \$300 per day	10-14 days \$300 per day	Cancel

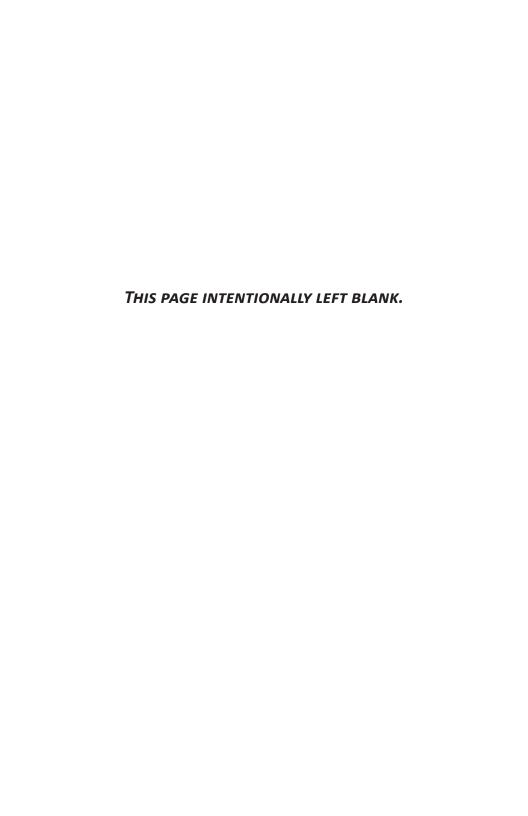
Selling an alcoholic beverage away from a licensed premises in violation of §61.06, Alcoholic Beverage Code.	3-5 days \$300 per day	6-10 days \$300 per day	18-30 days \$300 per day
Storage of alcoholic beverages off a licensed premises in violation of §69.10, Alcoholic Beverage Code.	3-5 days \$300 per day	6-10 days \$300 per day	18-30 days \$300 per day
Making false or misleading statements in original or renewal applications or making false or misleading statements in documents submitted with or attached to applications for licenses or permits in violation of §§11.46(4), 61.71(a) (4) or 61.74(a)(11), Alcoholic Beverage Code.	Cancel		
Sale or delivery of unauthorized alcoholic beverages to a non-licensed business in violation of manufacturing and wholesaler sections of the <i>Alcoholic Beverage Code</i> . §§11.01, 19.01, 61.01 or 62.01	6-8 days \$300 per day	12-16 days \$300 per day	Cancel
Sale to a permittee who is on the delinquent list, failure to timely collect credit payments, or failure to report credit law violations; Failure to notify the Commission of a delinquent account in violation of §102.32, Alcoholic Beverage Code; Failure to report cash law violations or failure to sell beer for cash in violation of §102.31, Alcoholic Beverage Code.	3-5 days \$300 per day	6-10 days \$300 per day	18-30 days \$300 per day
Improper record keeping in violation of agency rules §§41.49, 41.50, 41.51, 41.52 and §§32.03, 32.06, Alcoholic Beverage Code, including invoices, membership records, pool and replacement accounts.	2-4 days \$300 per day	4-8 days \$300 per day	12-24 days \$300 per day

Knowingly filed false report, application, form, or record. §§11.61, 61.71, 62.05, 64.04, or 203.09	Cancel		
Knowingly failed to keep record or file return in manner required. §§61.71, 61.74, 62.05, 64.04, 203.09, or 206.01	6-12 days \$300 per day	12-24 days \$300 per day	Cancel
Retail cash/credit laws violation of cash or credit laws by retail licensee or permittee in violation of §§61.73, 102.31 or 102.32.	2-5 days \$300 per day	4-10 days \$300 per day	12-30 days \$300 per day

For assistance:

Contact the Legal Division at (512) 206-3490 or Enforcement at (512) 206-3400.





CHAPTER VII: VICE-RELATED OFFENSES

SECTION I: TEXAS ALCOHOLIC BEVERAGE CODE

VICE-RELATED OFFENSES

Vice-related offenses may impact license/permit holders in two ways:

- criminal charges that may result in a fine and/or the arrest of all persons involved;
- 2. administrative charges resulting in the suspension, cancellation or civil penalty (fine) levied against the license/permit.

These offenses include but are not limited to:

- public lewdness;
- prostitution;
- promotion of prostitution;
- compelling prostitution;
- gambling offenses; and
- drug offenses.

SUSPENSIONS/CANCELLATIONS

The TABC may suspend for not more than 60 days or cancel an original or renewal license/permit if:

- the place and manner in which licensee/permittee conducts his or her business warrants cancellation;
- suspension of the license/permit based on the general welfare, health, peace, morals and safety of the people and on the public sense of decency. [Texas Alcoholic Beverage Code, §§11.61(b)(7) and 61.71(a) (17)]

CONDUCT PROHIBITIONS

No person, agent or employee authorized to sell beer at retail may engage in or permit conduct on the license/permit holder's premises that:

- is lewd, immoral or offensive to the public decency;
- permits possession of narcotic or synthetic cannabinoid as included in Penalty Group 2-A under Section 481.1031, Health and Safety Code, or equipment used or designed for administering a narcotic or synthetic cannabinoid, or permitting a person to do so. [Texas Alcoholic Beverage Code, 104.01(9)]

DEFINITIONS

The Texas Alcoholic Beverage Commission Administrative Rules §35.41 defines:

- (a) *lewdness* as lewd or vulgar entertainment or acts—any sexual offenses contained in the *Texas Penal Code*, *Chapter 21* or any public indecency offenses contained in the *Texas Penal Code*, *Chapter 43*. [See *Texas Alcoholic Beverage Code*, §104.01(6)]
- (b) narcotic as any substance defined in the Health & Safety Code, §481.002(5),(6),(7) or (26), and synthetic cannabinoid included in Penalty Group 2-A under Section 481.1031, Health and Safety Code [Texas Alcoholic Beverage Code, §104.01(9)]

SECTION II: PENAL CODE DEFINITIONS

LEWD CONDUCT

Texas Penal Code Chapter 21

Deviate Sexual Intercourse:

- any contact between any part of the genitals of one person and the mouth or anus of another person;
- penetration of the genitals or anus of another person with an object.

Sexual contact:

• touching another person's private parts with intent to arouse or gratify the sexual desire of any person.

Sexual intercourse:

penetration of female sex organ by male sex organ.

PUBLIC LEWDNESS

Texas Penal Code §21.07

Class A misdemeanor offenses for public lewdness are committed if a person:

- · knowingly engages in publicly lewd acts; or
- is reckless about whether someone present will be offended or alarmed by his or her:
 - sexual intercourse
 - deviate sexual intercourse
 - sexual contact or
 - act involving contact between the person's mouth or genitals and anus or genitals of an animal or fowl.

PROSTITUTION

Texas Penal Code §43.02

A prostitution offense is committed if a person knowingly:

- offers to engage, agrees to engage or engages in sexual conduct for a fee;
- solicits another in a public place to engage in sexual conduct (including sexual contact, deviate sexual intercourse) for hire.

An offense under this section is a Class B misdemeanor, unless the actor has a previous conviction under this section, in which case the offense is a Class A misdemeanor. (*Texas Penal Code §43.03*)

Promotion of Prostitution

Texas Penal Code §43.03

Class A misdemeanor offenses for promotion of prostitution occur when a person acting other than as a prostitute:

- receives compensation for personally rendered prostitution services;
- knowingly
 - receives money or other property in agreement to participate in the proceeds of prostitution
 - solicits another to engage in sexual conduct with another person for compensation.

Aggravated Promotion of Prostitution

Texas Penal Code §43.04

A third-degree felony offense for aggravated promotion of prostitution occurs when a person knowingly:

- owns:
- invests in;
- finances;
- controls;
- · supervises; or
- manages a prostitution enterprise that uses two or more prostitutes.

Compelling Prostitution

Texas Penal Code §43.05

A second degree felony for compelling prostitution occurs when a person knowingly causes another by force, threat or fraud to commit prostitution.

A first degree felony for compelling prostitution occurs when a person knowingly causes a person younger than 17 years of age to commit prostitution by any means.

GAMBLING

Definitions

Texas Penal Code §47.01

Bet:

 an agreement to win or lose something of value solely or partially by chance.

Note: Bet does not include contracts of indemnity or guaranty or life, health, property or accident insurance.

Private Place:

- a place where the public has no access and excludes:
 - streets:
 - highways;
 - restaurants:
 - taverns;
 - nightclubs;
 - schools;
 - hospitals;
 - common areas of apartment houses, hotels, motels, office building, transportation facilities and shops.

Gambling Device:

 electronic, electromechanical or mechanical contrivance that for consideration gives the opportunity to obtain anything of value determined solely or partially by chance, even though accompanied by some skill.

A gambling device does not include a contrivance designed solely for bona fide amusement purposes that awards prizes from a single play of the game or device:

- having a wholesale value of no more than 10 times the amount charged to play the game once; or
- five dollars, whichever is less.

Gambling Paraphernalia:

 any book, instrument or apparatus by which bets are or may be recorded or registered. For example: Football pot cards.

Gambling Place:

- any real estate, building, room, tent, vehicle, boat or other property whatsoever used:
 - in making and settling bets;
 - in bookmaking;
 - in conducting a lottery;
 - to play gambling devices.

Bookmaking:

To receive and record or forward:

- more than five bets in 24 hours;
- bets or offers to bet totaling more than \$1,000 in 24 hours;
- a bet or offer to bet from three or more persons.

SECTION III: OFFENSES

GAMBLING

Texas Penal Code §47.02

A Class C misdemeanor offense occurs if a person:

- makes a bet on the partial/final result of a game or contest or on the performance of a participant in a game or contest;
- plays and bets for money or other thing of value at any game played with cards, dice, balls or any gambling device.

However, it is a defense to prosecution that:

- the actor engaged in gambling in a private place;
- no person received any economic benefit other than personal winnings;
- except for the advantage of skill or luck, the risks of losing and the chances of winning were the same for all participants;
- · the actor reasonably believed the conduct
 - was permitted under the Bingo Enabling Act, Charitable Raffle Enabling Act or the Texas Racing Act
 - consisted entirely of participation in the state lottery;
- a person played for something of value other than money using an electronic, electromechanical or mechanical contrivance excluded from the definition of "gambling device";
- the conduct consisted entirely of a drawing conducted by the Parks and Wildlife Department.

GAMBLING PROMOTION

Texas Penal Code §47.03

A Class A misdemeanor offense generally occurs when a person intentionally or knowingly for gain:

- operates or participates in the earnings of a gambling place;
- · engages in bookmaking;
- becomes a custodian of anything of value bet or offered to be bet or sells chances on the result or margin of victory in any game.

KEEPING A GAMBLING PLACE

Texas Penal Code §47.04

A Class A misdemeanor occurs when a person knowingly uses or permits another to use as a gambling place any property owned, leased or rented with the expectation that it be used for gambling, such as:

- real estate;
- building;
- room;
- · tent;
- vehicle;
- · boat.

NARCOTICS

DEFINITION

Narcotic is any substance defined in the Texas Controlled Substances Act §§481.002(5)(6)(7) or (26), and synthetic cannabinoid included in Penalty Group 2-A under Section 481.1031, Health and Safety Code including:

- controlled substances;
- counterfeit substances which are controlled substances that bear actual or simulated trademarks other than actual manufacturer or distributor of the substance;
- · marijuana; and
- synthetic cannabinoid

NARCOTIC OFFENSES

Narcotic offenses in *Texas Alcoholic Beverage Code §104.01(9)* include:

- possession of narcotic, to include synthetic cannabinoid, or any equipment used or designed for administering narcotics or allowing a person on the licensed premises to do so by:
 - a licensee/permittee
 - an employee or agent of a licensee/permittee

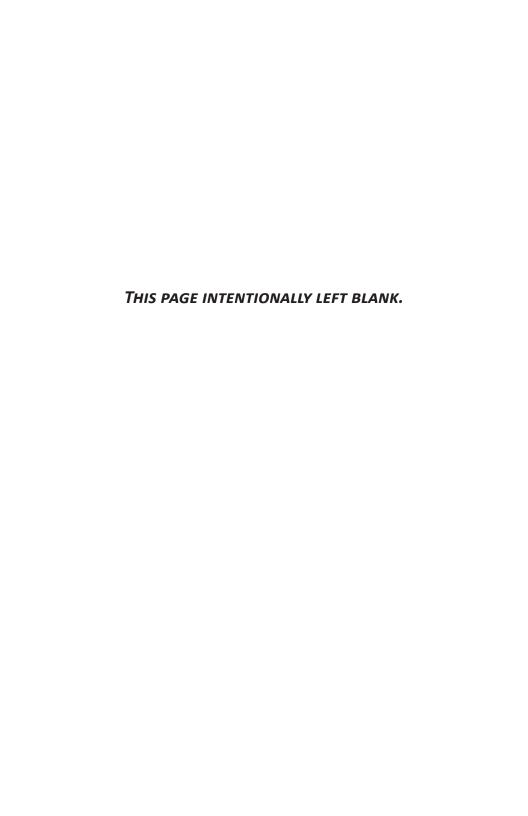
- sale or delivery or permitting the sale or delivery of narcotics by:
 - licensees/permittees
 - employees or agents of a licensee/permittee
- sale, delivery or possession by the:
 - license/permit holder
 - employee of license/permit holders of equipment used or designed for administering narcotics

Note: It is a violation to permit these offenses on the premises under the licensee's/permittee's control. An employee's action is considered the same as if the actual license/permit holder committed the act.

For assistance: Contact the local TABC office.

To find the local office, go to:

www.tabc.texas.gov/contact us/local field office.asp



CHAPTER VIII: IMPORTANT INFORMATION

SECTION I: EMPLOYEE AGE REQUIREMENTS

OFF-PREMISES RETAILERS

(Texas Alcoholic Beverage Code §§22.13, 26.04, 106.09 and 16 TAC §35.21)

Generally, no license/permit holder may employ someone under 18 to sell, prepare, serve or otherwise handle alcoholic beverages or to assist in doing so. Several exceptions to this law apply to most off-premises retailers.

Package Store (P)	21 is minimum age to work on premises in any capacity or to deliver alcohol off premises. Note: Does not apply to someone who: is employed by the person's parent or legal guardian to work in a package store owned by the parent or legal guardian	
Retail Dealer's Off-Premise License (BF)	No minimum age (Unless a Wine-Only Package Store permit is held.)	
Wine & Beer Retailer's Off-Premise Permit (BQ)	No minimum age	
Wine-Only Package Store (Q)	16 years old; any capacity	

ON-PREMISES RETAILERS

(Texas Alcoholic Beverage Code §§25.10, 61.71(a)(12), 106.09 and 16 TAC §35.21)

A license/permit may be suspended or cancelled if a license/permit holder employs anyone under 18 to sell, prepare, serve or handle alcoholic beverages or assist in doing so.

Assist means license/permit holders may employ someone under 18 to work on or about the premises where alcoholic beverages are sold—as long as the person does not have direct and immediate connection with alcoholic beverage sales or delivery.

Those younger than 18 may *not*:

- take orders:
- bring alcohol out of the storeroom;
- stock cold boxes or other bar areas: or
- deliver drinks to tables or waiters and waitresses.

A holder of a license/permit providing for the on-premises consumption of alcoholic beverages may employ someone under 18 to work in a capacity other than selling, preparing or serving alcoholic beverages.

Legal jobs include:

- washing dishes;
- · playing music;
- · sweeping floors;
- busing tables;
- jobs in which an employee has no contact with alcoholic beverages for human consumption (e.g. scientific or cosmetic purposes).

Note: If a licensee/permittee also holds a Food and Beverage Certificate, then anyone younger than 18 may work as a cashier if alcoholic beverages are served by persons 18 years or older.

SECTION II: SELLER/SERVER TRAINING

This program is provided by third party providers, which are regulated by the TABC. People who sell and serve alcohol have a tremendous responsibility to help ensure public safety. The TABC strongly believes that *trained* sellers, servers and managers are better able to identify and prevent sales of alcoholic beverages to minors, intoxicated persons and non-members of a private club.

Seller Training Programs

Seller/server training courses are provided by certified private businesses or license/permit holders that meet TABC requirements. Individuals who successfully complete an approved program are issued a certificate that is good for a period of two years unless earlier revoked. The TABC has adopted rules or policies establishing the minimum requirements for approved seller training programs. Upon application, the TABC approves seller training programs meeting such requirements that are sponsored either privately, by public community colleges or by public or private institutions of higher education that offer a four-year undergraduate program and a degree or certificate in hotel or motel management, restaurant management or travel or tourism management. Texas Alcoholic Beverage Code §106.14 (b)

The TABC may approve a seller training program sponsored by a licensee/permittee for the purpose of training its employees whether or not such employees are located at the same premises. The licensee/permittee must employee at least 150 persons at any one time during the license/permit year who sell, serve or prepare alcoholic beverages. *Texas Alcoholic Beverage Code* §106.14 (c)

The TABC may approve a seller training program conducted by a hotel management company or a hotel operating company for the employees of five or more hotels operated or managed by the company if:

- 1. The seller training program is administered through the corporate offices of the company; and
- 2. The hotels employ a total of at least 200 persons at one time during the license/permit year who sell, serve or prepare alcoholic beverages. Texas Alcoholic Beverage Code §106.14 (d)

The TABC Seller Training course is offered in several formats. A student can take a course through their employer or through a private company authorized to provide the training either in a classroom or online setting.

An internet-based seller server school holds a primary or branch Seller Server School Certificate issued by the TABC to a school offering an interactive course on the internet or intranet that has been approved to offer instruction and issue seller server certificates; and does not qualify for either a Classroom-Based Seller Server School Certificate or an In-House Seller Server School Certificate. Internet-based seller server training is done at an individual pace and certifies one person at a time.

A Classroom-Based Seller Server School holds a primary or branch Seller Server School Certificate issued by the TABC to a school that has been approved to offer instruction and issue seller server certificates; and does not qualify for either an In-House Seller Server School Certificate or an Internet-Based Seller Server School Certificate. A classroom-based seller server course may certify up to 50 people at a time in one class.

License/permit holders that do not meet minimum requirements or do not wish to open their own school may use an approved TABC Program to certify employees. A list of TABC approved programs is provided on the TABC website at:

www.tabc.texas.gov/training_and_certification/approved_seller_training_schools.asp

Courses are available either in a classroom or online setting.

License/permit holders who qualify may open their own Internet-Based (can include Intranet) or Classroom-Based school. To apply for a school, license/permit holders must follow the *Texas Alcoholic Beverage Commission Administrative Rules Chapter 50*.

In-House Seller Server School Certificates are issued by the TABC to a school sponsored or operated by a retail licensee/permittee and that has authority to

offer instruction on either a classroom basis or a computer basis and to issue seller server certificates.

Approved TABC Seller Server Trainers must apply and be associated with an already approved TABC Seller Server Training school or have an application submitted for a school. In order to qualify to become a trainer, an individual must:

- Be at least 21 years of age or older;
- Complete an online trainer certification course and pass a trainer exam with a score of at least 80%;
- Have 2 years of teaching or training experience; or
- 15 hours of secondary education in a related field.

Course Content

The classes are required to cover the following information. All laws and definitions covered in the course are specific to Texas regulations.

- The definition of intoxication.
- Texas law pertaining to intoxicated persons.
- Texas law pertaining to minors.
- Texas law pertaining to legally defensible identification.
- How to detect intoxication.
- How to detect minors.
- How to detect improper identification.
- How to monitor customer behavior.
- How to use a chart showing the effects of alcohol based on: the size, type and number of drinks; body weight; the sex of the drinker; and the passage of time.
- The dangers of alcohol poisoning.
- Intervention pertaining to intoxication.
- Intervention pertaining to minors.
- Sanctions for employee violations.
- Any other topics identified by the TABC as appropriate, giving due consideration to developments in the law, society and the alcoholic beverage industry.

Additional information on the Mandatory Course Curriculum can be found in the *Texas Alcoholic Beverage Commission Administrative Rules §50.3*.

State law does not require those who sell or serve alcoholic beverages to be certified or licensed. However, requiring employees to be seller/server certified is one of the criteria for an establishment to qualify for "Safe Harbor" if an employee sells or serves alcoholic beverages to a non-member of a private club, a minor or an intoxicated person. If all employees are seller/server certified, the permittee's alcoholic beverage license might be protected from a fine,

suspension or cancellation. Only employees certified by an approved TABC program will meet this qualification. In order to qualify for "Safe Harbor":

- The person selling must not be the owner or an officer of the company;
- The person selling must hold a current seller-server training certificate from a TABC approved school;
- All employees engaged in the sale, service or delivery of alcoholic beverages, as well as their immediate managers, must be certified within 30 days of their hire date;
- The employer must have written policies for responsible alcohol service and ensure that each employee has read and understands these policies;
- The employer must not directly or indirectly encourage the employee to violate the law; and

For additional information about Safe Harbor, refer to the *Texas Alcoholic Beverage Commission Administrative Rules §34.4.*

Verifying Employee Certification

Employers can verify employee certifications online at:

https://online.tabc.texas.gov/datamart/searchTrainee.do

Select "Certificate Inquiry" then enter the employee's social security number and date of birth. All Seller Training programs are required to have student data entered within 14 days of the student completing the class. When a certificate is lost or an individual needs proof that they are certified, TABC will e-mail or send them proof from our website.

If an employer cannot find the employee when using the TABC website, contact Seller Training staff at:

seller.training@tabc.texas.gov or (512) 206-3420

Seller Training staff can research the certification. In some instances, the employee is in the database but does not appear due to a typographical error on either the employee's social security number or date of birth. Seller training staff will advise on how to correct this information and will provide proof of certification to the employer.

It is important for the employer to take the responsibility and verify the certification of an employee in order to ensure the certificate the employee provided is valid. If an employee provides a fraudulent or forged certificate to their employer and the employer did not verify the certification on the TABC

website, the employer will still be held accountable for the actions of that employee and "Safe Harbor" will not apply.

Trainees do not have to provide their social security number to be seller server certified. However, TABC cannot validate their certification. If the trainee refused to provide the information, the license/permit holder would need to contact the school providing the program for validation or proof of certification. Trainee information not in the TABC database and that cannot be validated by TABC is not honored by the TABC.

SECTION III: TABC PROGRAMS

Please contact the local TABC office for information about programs which combat alcoholic beverage violations. Some of these are:

- Marketing Practices Program This program was designed by TABC
 Marketing Practices staff for all members of the alcoholic beverage
 industry. It serves as a general overview for all tiers and promotes
 voluntary compliance with the *Texas Alcoholic Beverage Code* through
 education and training. It consists of five different modules:
 - Marketing Practices General Overview;
 - Marketing Practices Distributors;
 - Marketing Practices Media Advertising;
 - Marketing Practices Wholesaler Samplings; and
 - Marketing Practices Beer Manufacturers.
- Retailers Education and Awareness Program (R.E.A.P.) R.E.A.P. focuses on refreshing education for alcohol retail staff and managers on laws and techniques concerning:
 - Minors:
 - Intoxication;
 - Intervention techniques;
 - Marketing Practices Promotions;
 - · Safe Harbor;
 - · Breach of Peace; and
 - Dram Shop Liability.

The course is taught by TABC agents or auditors and can be provided as part of an administrative case settlement or upon request from the alcohol retail establishment.

- Cops in Shops (CIS) During Cops In Shops operations, TABC agents, with the cooperation of retailers and their employees, pose as customers or employees of an establishment and apprehend underage violators as they attempt to purchase alcoholic beverages. TABC agents also have a secondary, educational role, which is to share their expertise with the retailer's employees on such subjects as false or fake ID's, the signs of intoxication and the physical and behavioral characteristics of minors.
- Operation Fake Out To counter the use of fake ID's by underage drinkers, the TABC has developed Operation Fake Out. Operation Fake Out is a cooperative venture involving the alcoholic beverage retailers, the TABC, the Texas Department of Public Safety, U.S. Secret Service and whenever possible, local law enforcement.

TABC agents with expertise in detecting fake ID's work alongside the employees of participating on-premises retailers. The establishment's doorman checks an ID presented and passes it to the TABC agent. The TABC agent re-checks the ID to detect tell-tale imperfections and then closely compares the person to the physical description and photo. Those found to be using fake or altered ID's are arrested and transported to jail.

 Check the Label, Check the ID - Many malt beverages on the market today don't look like traditional beer or malt liquor products. The cans and bottles are similar to non-alcoholic containers and the difference may go unnoticed.

Retailers, parents and teachers should be aware that many alcoholic beverages don't appear to be alcoholic and it's worth taking a second look. All alcoholic beverages are required to state the alcohol content on the label.

TABC promotes safe and responsible practices related to alcoholic beverages by raising awareness. Retailers have a responsibility to check the ID, check the label and educate staff about the items stocked at their location.

 At-Risk Program - The At-Risk program is designed for owners and managers of on-premises licensed establishments only. This program provides education to deter violations and promote voluntary compliance with the *Texas Alcoholic Beverage Code*. This one hour program addresses common issues for on-premises locations that are considered "At Risk" by providing information on Breach of Peace, Risk Management Policies, Emergency Services, Security Staff and Fire Safety.

Inspection Awareness & Safety Campaigns - TABC agents routinely
inspect licensed premises and inspect or patrol other locations
looking for violations of the *Texas Alcoholic Beverage Code* and other
state laws. These inspection and patrol activities constitute a major
portion of the TABC's overall enforcement effort and result in a
substantial share of the criminal and administrative violations found by
enforcement agents.

SECTION IV: SIGNS

The local TABC office provides signs in free of charge to license/permit holders. Signs may also be downloaded from the TABC website as long as they meet minimum standards outlined in the TABC Alcoholic Beverage Code or Texas Alcoholic Commission Administrative Rules.

www.tabc.texas.gov/laws/code_and_rules.asp

PUBLIC INFORMATION SIGN

License/permit holders must provide and prominently display (near the door or cash register) a sign that includes this information:

This sign must be:

- no smaller than 6 inches by 3-1/2 inches;
- large enough in lettering or type size to be conspicuous and readily legible; and
- made of sturdy material (paper weight of no less than 65# stock).

If you have a complaint about the sale or service of alcoholic beverages in this establishment, contact the Texas Alcoholic Beverage Commission



P.O. Box 13127 Austin, Texas 78711-3127 1-888-THE-TABC complaints@tabc.texas.gov



via a TABC-authorized mobile application

CONSUMPTION WARNING SIGN - OFF-PREMISES

PURPOSE

This sign gives notice that it is unlawful to consume alcoholic beverages on the licensed premises.

OF STATEMENTS OF

OFF-PREMISES REQUIREMENTS

Off-premises retailers must prominently display this sign on the premises in letters at least two inches high.

WEAPONS WARNING SIGN - OFF-PREMISES

PURPOSE

This sign gives notice that it is unlawful to carry a weapon on the premises unless the person is licensed to carry the weapon under the handgun law.

OFF-PREMISES REQUIREMENTS

Off-premises retailers must:

- prominently display this sign on the premises at each public entrance;
- make sign at least 6 inches high and 14 inches wide; and
- use contrasting colors.

HEALTH RISK WARNING SIGN - ON-PREMISES

PURPOSE

This sign informs the public of the risks of drinking alcohol during pregnancy.

ON-PREMISES REQUIREMENTS

On-premises retailers must:

make sign not less 8.5 inches by 11 inches in size;

NOTICE

The unlicensed possession of a weapon on these premises is a felony with a maximum penalty of 10 years imprisonment and a fine not to exceed \$10,000.

Texas Alcoholic Beverage Commission P.O. Box 13127 - Austin, Texas 78711-3127 TOLL FREE 1 - 888 - THE - TABC

HEALTH RISK WARNING SIGN

- Drinking any type of alcohol while pregnant can hurt your baby's brain, heart, kidneys, and other organs and can cause birth defects.
- The safest choice is not to drink at all when you are pregnant or trying to become pregnant.
- If you might be pregnant, think before you drink.

AVISO SOBRE RIESGOS DE SALUDA

- Beber cualquier tipo de alcohol cuando está embarazada puede hacerles daño al cerebro, al corazón, a los riñones y a otros órganos de su bebé y puede causar defectos de nacimiento.
- Lo más seguro es no beber nada de alcohol cuando está intentando quedar embarazada o ya lo está.
- Si es posible que esté embarazada, piénselo antes de beber.

Texas Alcoholic Beverage Code §11.042 and Texas Administrative Code §31.4

- make sign in English and Spanish, in bold black type on a white surface or other clearly legible graphic design, with a font or type set size of not less than 28 point Arial or Helvetica; and
- display this sign on the door to each rest room on the permitted premises at a level where the sign can be easily seen by persons exiting the rest room. Hotels need to display the sign on rest room doors in public or common areas.

51% WEAPONS WARNING SIGN - ON-PREMISES

PURPOSE

This sign gives notice that it is unlawful to carry a weapon on the premises.

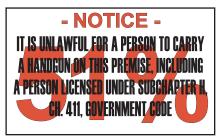
ON-PREMISES REQUIREMENTS

On-premises retailers must post one of two different weapons signs. If:

- the retailer does not hold a Food and Beverage Certificate and their alcoholic beverage sales are 51% or more of their business, they use the "51% Weapons Warning Sign";
- a retailer holds a Food and Beverage Certificate or makes less than 51% of their income from the sale of alcoholic beverages, they use the "Notice Weapons Warning Sign".

On-premises retailers must:

- prominently display this sign on the premises at each public entrance;
- make sign at least 6 inches high and 14 inches wide;
- use contrasting colors; and
- post the 51% sign at each entrance of place of business.



On-premises licensees/permittees must keep detailed records for four years to substantiate the alcoholic beverage sales ratio breakdown between:

- food;
- · alcoholic beverages; and
- other major sales categories.

Note: These records may be examined by a TABC representative.

HUMAN TRAFFICKING WARNING SIGN - ON-PREMISES AND OFF-PREMISES

PURPOSE

This sign gives notice to file a complaint for possible human trafficking.

REQUIREMENTS

Holders of the following licenses/permits are required to display the Human Trafficking Warning Sign on their licensed premise in a conspicuous manner clearly visible to the public and employees.

- Wine and Beer Retailer's Permit (BG)
- Wine and Beer Retailer's Off-Premise Permit (BQ)
- Mixed Beverage Permit (MB)
- Private Club Registration Permit (N)
- Retailer Dealer's On-Premise License (BE)
- Retailer Dealer's Off-Premise License (BF)

Those licensees/permittees that hold a Food and Beverage Certificate are exempt from this requirement.

The sign must be:

- at least 8.5 inches high and 11 inches wide; and
- in English, which covers approximately two-thirds of the sign and in Spanish, which covers the remaining one-third of the sign.





OBTAINING FORCED LABOR OR SERVICES IS A CRIME UNDER TEXAS LAW. CALL THE

NATIONAL HUMAN TRAFFICKING HOTLINE 1-888-3737-888 YOU MAY REMAIN ANONYMOUS.

- ADVERTENCIA -A OBTENCIÓN DE SERVICIOS O TRABAJO FORZADO ES UN DELITO SEGÚN LA LEY DE TEXAS. LLAME A LA LÍNEA DIRECTA NACIONAL DE TRÁFICO HUMANO AL 1-888-3737-888

USTED PUEDE PERMANECER ANÓNIMO

SECTION V: PUBLIC INFORMATION

PUBLIC INQUIRY SYSTEM

A great deal of information about TABC license and permit holders can be found on the Public Inquiry System on the TABC website. Reports can be created in .xls, .pdf. or .csv formats.

Alcoholic Beverage industry members or the public can:

- Check the status of pending, active or inactive licenses/permits;
- Search for a create lists of licenses/permits with administrative violations (pending and final);
- Find license/permit numbers;
- Create lists of licenses/permits by location, type, status or original issue date;
- Create lists of inactive licenses/permits by location, type, status or status date;
- Find retailers on the agency's credit law delinquent list;
- View public complaints lodged against license/permit holders and related violations.

License/permit status and pending original application information is updated daily. Credit Law information is updated hourly.

MOBILE APPLICATION

TABC: Mobile provides the public, alcoholic beverage industry professionals, wholesalers, distributors and retailers a new avenue of communication. The mobile application is available for handheld devices (available in the App Store for Apple devices and in Google Play for Android devices.)

- View license/permit information with dynamic mapping capabilities.
- View pending original licenses/permits in your area.
- View license/permit status, violations, wine percentage and Handgun Warning Sign information.
- Access the TABC Industry Guidebook.
- License/permit holders and authorized employees may report a breach of peace and receive e-mail confirmation.
- Search using GPS, establishment name or address.
- Driving directions to licensed/permitted locations.
- Report violations of the TABC Alcoholic Beverage Code and breaches of the peace which occur on licensed/permitted locations.

OPEN RECORDS REQUESTS

To view or obtain copies of agency records, please send a written request to the following:

By mail to: Legal Division

Texas Alcoholic Beverage Commission

P.O. Box 13127 Austin, Texas 78711

In person at: Suite 380

5806 Mesa Drive Austin, Texas 78731

By e-mail to: <u>open.records@tabc.texas.gov</u>

By fax to: (512) 206-3226

Please include an e-mail address and phone number in the text of the request to ensure that a response is received.

What The Request Should Include

Please include the following information to help ensure you receive the information you want:

- Your name and mailing address;
- Your telephone number (so we can contact you directly if we have a question about your request);
- The trade name or corporate name of the licensee/permittee or;
- The license/permit number or;
- The street address of the business;
- Please indicate if you want certified copies of the documents.

The agency's charges for copies are based on the schedule recommended by the Texas Building and Procurement Commission.

SECTION VI: LICENSE AND PERMIT CHAPTERS

The following licenses/permits are authorized by the Texas Alcoholic Beverage Commission.

LIQUOR PERMITS	TABC CODE CHAPTER
Agent's Permit (A)	Chapter 35
Airline Beverage Permit (AB)	Chapter 34
Beverage Cartage Permit (PE)	Chapter 44
Bonded Warehouse Permit (J)	Chapter 46
Bonded Warehouse Permit Dry Area (JD)	Chapter 46
Brewer's Permit (B)	Chapter 12
Brewer's Self-Distribution Permit (DA)	Chapter 12A
Carrier Permit (C)	Chapter 41
Caterer's Permit (CB)	Chapter 31
Daily Temporary Mixed Beverage Permit (per day) (TB)	Chapter 30
Daily Temporary Private Club Permit (TN)	Chapter 33
Distiller's & Rectifier's Permit (D)	Chapter 14
Distiller's Agent's Permit (DK)	Chapter 15
Food and Beverage Certificate (FB)	Chapter 25
Forwarding Center Authority (FC)	TABC Rule 35.6
General Class B Wholesaler's Permit (X)	Chapter 20
Industrial Permit (I)	Chapter 38
Local Cartage Permit (E)	Chapter 43
Local Cartage Transfer Permit (ET)	Chapter 42
Local Class B Wholesaler's Permit (LX)	Chapter 21
Local Distributer's Permit (LP)	Chapter 23
Local Industrial Alcohol Manufacturer's Permit (LI)	Chapter 47
Manufacturer's Agent's Permit (T)	Chapter 36
Manufacturer's Agent's Warehousing Permit (AW)	Chapter 55
Market Research Packager's Permit (MR)	Chapter 49
Minibar Permit (MI)	Chapter 51
Mixed Beverage Late Hours Permit (LB)	Chapter 29
Mixed Beverage Permit (MB)	Chapter 28
Mixed Beverage Permit w/ Food and Beverage (RM)	Chapter 28
Nonresident Brewer's Permit (U)	Chapter 13

Nonresident Seller's Permit (S) Out-Of-State Winery Direct Shipper's Permit (DS) Package Store Permit (P) Package Store Permit (PS) Passenger Bus Beverage Permit (PB) Private Carrier Permit (O) Private Club Beer and Wine Permit (NB) Private Club Exemption Certificate Permit (NE) Private Club Registration Permit (N) Private Club Registration Permit (N) Private Storage Permit (PR) Public Storage Permit (PR) Wholesaler's Permit (W) Wine and Beer Retailer's Permit (Z) Wine Only Package Store Permit (Q) Winery Permit (G) Reger License (BK) Beer Retailer's Or Premise License (BE) Brewpub License (BP) Prodate Railer's License (BB) Chapter 37 Chapter 34 Chapter 34 Chapter 35 Chapter 36 Chapter 36 Chapter 37 Chapter 36 Chapter 37 Chapter 37 Chapter 38 Chapter 39 Chapter 45 Chapter 46 Chapter 46 Chapter 45 Chapter 45 Chapter 45 Chapter 45 Chapter 46 Chapter 73 Chapter 74 Chapter 74 Chapter 66 Chapter 64 Importer's Carrier's License (BB) Chapter 68 Importer's License (BI) Chapter 68		
Package Store Permit (P) Chapter 22 Package Store Tasting Permit (PS) Chapter 52 Passenger Bus Beverage Permit (PB) Chapter 48A Passenger Train Beverage Permit (PT) Chapter 48 Private Carrier Permit (O) Chapter 42 Private Club Beer and Wine Permit (NB) Chapter 32 Private Club Exemption Certificate Permit (NE) Chapter 33 Private Club Late Hours Permit (NL) Chapter 33 Private Club Registration Permit (NL) Chapter 32 Private Storage Permit (L) Chapter 35 Private Storage Permit (PR) Chapter 45 Promotional Permit (PR) Chapter 45 Special Three-Day Wine and Beer Permit (SB) Chapter 27 Wholesaler's Permit (W) Wine and Beer Retailer's Permit Excursion Boat (V) Wine and Beer Retailer's Permit Railway Car (Y) Wine Bottler's Permit (Z) Chapter 18 Wine Only Package Store Permit (Q) Chapter 24 Winery Permit (GF) Chapter 16 Winery Storage Permit (GS) Chapter 45 BEER LICENSES TABC CODE CHAPTER Agent's Beer License (BK) Beer Retailer's On Premise License (BE) Chapter 66 Brewpub License (BP) Chapter 64 Importer's Carrier's License (BB) Chapter 68	Nonresident Seller's Permit (S)	Chapter 37
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Winery Festival Permit (GF) Chapter 17 Winery Storage Permit (GS) Chapter 45 BEER LICENSES TABC CODE CHAPTER Agent's Beer License (BK) Chapter 73 Beer Retailer's Off Premise License (BF) Chapter 71 Beer Retailer's On Premise License (BE) Chapter 69 Branch Distributor's License (BC) Chapter 66 Brewpub License (BP) Chapter 74 Food and Beverage Certificate (FB) Chapter 25 General Distributor's License (BB) Chapter 64 Importer's Carrier's License (BJ)	Wine Only Package Store Permit (Q)	Chapter 24
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	General Distributor's License (BB)	Chapter 64
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	Importer's License (BI)	Chapter 67

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Manufacturer's Self-Distribution License (DB)	Chapter 62A
Manufacturer's Warehouse License (MW)	Chapter 62
Nonresident Manufacturer's License (BS)	Chapter 63
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Storage License (SL)	Chapter 75
Temporary Auction Permit (CA)	Chapter 53
Temporary License (BH)	Chapter 72
Temporary Wine and Beer Retailer's Permit (BH/HP)	Chapter 27
Water Park Permit (WP)	Chapter 56
Wine and Beer Retailer's Off-Premise Permit (BQ)	Chapter 26
Wine and Beer Retailer's On-Premise Permit (BG)	Chapter 25

