#### **Questionnaire for Customers**

The objective of the study is to identify and analyse the factors influencing the customer's adoption/usage of technology in banking services in Visakhapatnam city. The impact of technology on banking operations, A comparative analysis between Public and Private sector banks survey is conducted by A. Prameela (Research Scholar, DCMS, Andhra University) under the guidance of Prof. N.L. Narasimha Rao (Director, School of Distance Education, Andhra University). Please be assured that your responses will be strictly confidential. Please put a (  $\checkmark$  ) mark to indicate your preference.

#### **General Questions**

G,	cheral Questions			
1.	Name:			
2.	Name of the Bank &	Branch:		
3.	Gender			
	A. Male	B. Female		
4.	Age			
5.	A. 18 - 25 years D. 51 – 60 years Education	B. 26 - 30 years E. Above 60 years	B. 31 – 40 years	C. 41 – 50 years
6.		B. High school F. Others (please spe		•
	A. Married	B. Un married C.	widowed D. Di	vorced
7.	Profession			
8.	A. Govt Employee E. Student Monthly Income	B. Private Employed F. House Wife		D. Self Employee specify)
	A. Upto 10,000 E. 25,001-30,000 I. 50,001 and above	B. 10,000- 15,000 F. 30,001 - 35,000		
9.	Status of usage			
	A. Less than 1 year D. 10 – 15 yeas	<ul><li>B. 1 – 5 years</li><li>E. Above 15 years</li></ul>	•	

# **Specific Questions:**

1.	Which category of the banks do yo	ou consider	as mo	st techn	ologically	advance	ed?	
	A. Public sector bank	B. Priva	te sec	tor ban	k			
2.	Which attribute of the bank do you	u value the r	nost?					
3.	•	Technology Type of the the new tec	bank		. Trust	Tick all t	that are app	olicable )
	<ul><li>B. Reduced time of transactions</li><li>C. Ease of use</li></ul>			ctivenes gy savv				
4.	How familiar are you with compu	ter usage lev	vel of	your ba	nk?			
	A. No knowledge of computer D. Advanced computer knowledg	e E.	Expe			rage kno		
<ol> <li>6.</li> </ol>	Customer level of usage of technical A. Connected to the Internet at B. Uses E – mail C. ATM / Debit card service D. Credit card service E. Online banking services F. E – payments G. Electronic Fund Transfer (F. How frequently do you use the fo	home or wo	ork to	do their	financial	transacti		
	1 ,	_	to3	3to 8	8to 12	over 1	12	
			nes	times	times	times		
	<ul><li>A. Branch Banking</li><li>B. ATM</li></ul>		$\supset$	0	0	0		
	C. Internet Banking	0	$\supset$	0	0	0		
	D. Tele Phone banking		) )	00				
	E. Mobile banking		$\supset$	0	0	0 0 0		
	Satisfaction on Technology usag	ge	Extr	emely	Satisfied	Neutral	Dissatisfied	Extremely
	A. ATM Services	_	Sa	tisfied	$\bigcirc$	$\bigcirc$	$\bigcirc$	Dissatisfied
	<ul><li>7. Promptness of card delivery</li><li>8. Number of Transactions</li></ul>	•		$\frac{1}{2}$	$\bigcirc$	$\bigcirc$	$\circ$	0
	9. The quality of notes (curren	cy)		$\circ$	$\circ$	$\bigcirc$	$\circ$	
	10. Conveniently located	<b>3</b> /		$\tilde{C}$	$\circ$	$\tilde{O}$	$\circ$	00
	B. Internet banking Services				•			
	11. Account information and ba	lance enqui	ry	$\bigcirc$	0	$\circ$	0	$\circ$
	12. E- payments	•		$\circ$	0	0	$\circ$	0
	<ul><li>13. Account to Account transfer</li><li>14. Due installment enquiry</li></ul>	l		0000	0000	$\mathcal{C}$	0000	0000
		c						
	15. Statement request( by email	, tax, mail)		$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$

		Extremely atisfied	Satisfied	Neutral Dissat	isfied	Extremely Dissatisfied
~	<b></b>	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
C.	Telephone Banking Services	$\circ$				
	16. Pleasant musical background	0		0		
	17. Reasonable number of voice prompts	_			$\cup$	$\circ$
	18. Clear instructions	00	00	$\bigcirc$	$\circ$	$\circ$
	19. voice directions / on line directions for new users	0	$\circ$	$\circ$	$\circ$	$\circ$
	20. Provide additional options	Q	Q	Q	Q	Q
D.	Mobile Banking services	0000	00	00	$\circ$	$\circ$
	21. Reward point status		$\mathcal{O}$	$\mathcal{O}$	$\circ$	00
	22. Prepaid Mobile Recharge	$\bigcirc$	$\circ$	0	$\circ$	$\circ$
	23. SMS alerts about specific information	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\circ$
	to the bank services / new products	$\bigcirc$	$\bigcirc$	$\circ$	$\bigcirc$	$\bigcirc$
	24. Transactions status	_	_		_	_
	25. expensive	$\circ$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\circ$
Pı	oblems of technology Usage :					
Ε.	ATM Problems		Often	Rarely		Never
	26. Cards get blocked		$\bigcirc$	$\circ$		$\bigcirc$
	27. Machine out of cash		$\circ$	$\bigcirc$		$\bigcirc$
	28. Non printing of statement		$\circ$	000		$\circ$
	29. Machine out of order		$\circ$	$\circ$		$\circ$
	30. long waiting time in queues		$\bigcirc$	$\circ$		$\circ$
	31. Reduction in balance without cash pays	ment	$\bigcirc$			$\bigcirc$
F.	Internet Banking Problems		000000			000000000000
	32. Not providing information		$\bigcirc$			
	33. Not being able to maintain security					
	34. Not giving fast response		0	0		$\circ$
	35. Leaving the operation unfinished		$\circ$	$\circ$		$\circ$
	36. Internet banking can be tampered with	•	$\bigcirc$	$\bigcirc$		$\bigcirc$
	37. Waiting for long time for conducting of		$\circ$	$\bigcirc$		
	38. Too many steps inprocessing transaction	on	$\bigcirc$			$\bigcirc$
G.	Tele Phone Banking Problems					
	39. Lack knowledge of customer service re	-	e 🔾	$\bigcirc$		$\circ$
	40. Absence immediate connection to the s	ervice	$\overline{\bigcirc}$	$\overline{\bigcirc}$		$\overline{\bigcirc}$
	41. Lack of prompt service.		$\circ$	$\bigcirc$		$\bigcirc$
	42. Lack of clear guidelines.		$\bigcirc$	$\circ$		$\bigcirc$
H.	Mobile Banking Problems			0000000		000 000
	43. Login / Sign off are not easy.		$\overline{)}$			) (
	44. Lack of security in transactions.					$\mathcal{O}$
	45. Lack of appropriate software.		$\circ$	$\circ$		$\bigcirc$

### Satisfaction levels regarding the various Services Quality Dimensions:

At what level your satisfied with the following service quality dimensions? Tick ( $\checkmark$ ) any option that represents your answer.

A	. Ta	angibility	Extremely Satisfied	Satisfied	Neutral	Dissatisfied	Extremely Dissatisfied
	46.	Bank has up - to - date equipment & technology	_	$\bigcirc$	00	00	
	47.	Location of the Bank		$\bigcirc$		$\bigcirc$	
	48.	Sufficient number of ATM machines	00	00	00	00	00
	49.	Cash counting machines		$\bigcirc$	$\circ$	$\bigcirc$	$\circ$
	50.	Counter partitions in bank and its branches	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
	51.	Materials associated with the banks office					
		(Pamphlets, brochures) are visually appealing					
		at the banks office	0	_	0	<u> </u>	
	52.	The employees approach	00	00	00	00	$\circ$
	53.	Guide signs indicating as to which counters are	$\circ$	$\bigcirc$	$\circ$	$\bigcirc$	$\circ$
		offering which services					
В.		iability					
	54.	The bank website does not freeze					
		after customer put in all the information				<u> </u>	_
		Information provided on website	$\bigcirc$	$\bigcirc$	00	$\bigcirc$	$\bigcirc$
		Up to date content	$\circ$	$\mathcal{O}$	$\circ$	$\circ$	$\circ$
		Process of transactions	0000	0000	00	0000	$\circ$
		Wide range of products and services provided	$\bigcirc$	$\circ$	$\circ$	$\circ$	$\circ$
C.		ponsiveness					
		customer service representative.	$\bigcirc$	$\bigcirc$	0	$\bigcirc$	$\circ$
		Bank performs the services right the first time	00	00	00	00	00
	61.	Quick confirmation					$\circ$
		Our requests are handled promptly	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
D.		urance					
	63.	Employees of bank have the knowledge	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\circ$
		to answer customer questions					
		Politeness and friendly staff	$\bigcirc$	$\circ$	$\circ$	$\bigcirc$	$\circ$
		Employees are always willing to help you.	$\bigcirc$	2	8	2	$\bigcirc$
		Experienced management team.	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\circ$
Ε.		npathy					
		Time bound work of employee					
		Help desks, call centers of bank	$\mathcal{O}$	$\mathcal{O}$	$\mathcal{O}$	$\bigcirc$	$\bigcirc$
	69.	Specific needs understood	9	9	$\bigcirc$	9	9
_	70.	Provisions of financial advices	$\bigcirc$	$\circ$	$\bigcirc$	$\circ$	$\circ$
ľ.		ciency					
		Faster log in facility	$\sim$	$\overline{\mathcal{O}}$	$\overline{\bigcirc}$	$\mathcal{O}$	$\mathcal{O}$
		Performance of Plastic cards(ATM, Debit/Credit	(;)	00	$\bigcirc$	00	0
	13.	Transfer of Funds(NEFT, RTGS)	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$

74. Clearing Services(ECS-Credit/Debit) <b>G. Accuracy</b>	$\circ$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
75. Problem solving through instant information	$\circ$	$\circ$	$\circ$	$\bigcirc$	$\circ$
76. Bank insists on error-free transaction records	_		$\bigcirc$		
77. Electronic Bills payments	$\circ$	$\circ$		$\circ$	$\bigcirc$
		· • • • • • •	1 D'	· e 1 E	. 1
	Extremely Sati Satisfied	isfied Neut	ral Dissat		tremely satisfied
78. Service charges	$\circ$	$\circ$	$\circ$	$\circ$	$\bigcirc$
H. Security					
79. Security for ATMs	0	$\overline{\bigcirc}$	0	$\bigcirc$	$\overline{\mathcal{O}}$
80. Online filling	$\circ$	$\circ$	$\bigcirc$	$\bigcirc$	$\circ$
81. Protection of banking transactins	_	_	_	_	_
82. Privacy / Confidentiality of the bank.	$\bigcirc$	$\circ$	$\circ$	$\bigcirc$	$\circ$
83. Care in collection of personal information	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
I. Easy and Convenient Banking	_	_	_		_
<ul><li>84. Language and information content</li><li>85. Easy to find and change</li></ul>	$\bigcirc$	$\circ$	$\bigcirc$	$\circ$	$\circ$
<ul><li>85. Easy to find and change</li><li>86. Instructions on the website</li></ul>					
87. User friendly system					
88. Convenient hours of operation (24 X7)					
J. Customer Service	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
89. Customer friendly environment at Bank					
90. customer feedback services	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\circ$
91. capable of solving complaints adequately	$\otimes$	$\bigcirc$	$\geq$	$\geq$	$\otimes$
92. brochures to educate new users	$\sim$	$\sim$	$\sim$		$\sim$
93. Special services for the elders and disabled	$\tilde{\bigcirc}$	$\bigcirc$	$\tilde{\bigcirc}$	$\bigcirc$	$\tilde{\bigcirc}$
94. Are you satisfied with the overall technological	services of v	our bank'	?		_
A. Yes B. No C. Can Not	-				
95. The contribution of new technology to the success A. Very high B. High	s of banks in	your opir	nion is:		
C. Average					
D. Low					
E. Nil					
96. What suggestions you can give to the developmen	t of technolo	gy to the	Indian ba	anking in	dustry?
				-5 11	J -

Signature of the customer

THANK YOU VERY MUCH FOR YOUR VALUABLE TIME, COOPERATION, PATIENCE & INFORMATION

## **Questionnaire for Employees**

We are conducting a study on Technology in Banking-An Impact study in the operations of Andhra Bank & ICICI Bank- Vizag city. We are interested in the reasons why customers of bank do or do not use new technological advancements available in banking services. We would appreciate your responses to some questions about this. There are no right or wrong answers. Please tell us what you really think.

I.	Personal Data:		_			·	•		
	Name:								
2.	Bank & Branch:								
3.	Age								
	A. Less than 25	B. 26 to 30	C. 31 to 40	D. 4	41 to 50	E. Above	50		
4.	Gender								
	A. Male	B. Female							
5.	Marital Status								
	A. Married	B. Un Married	C. Widowe	ed D.	Divorced				
6.	Annual Income (lacks	)							
	A. Less than 1	B.1 to 2	C. 2 to 3	D.	3 to 4	E. 4 and a	above		
7.	<b>Educational Qualifica</b>	tions							
	A. Intermediate	B. Bachelor Degr	ree C. l	Master De	gree	D. Professi	onal		
8.	Category of job								
	A Manager B. Ex	ecutives C. Of	ficers D. C	Clerks I	$\Xi$ . Others ( $P$ l	lease specify)	l		
	Years of experience								
A.	Less than 5 years	B. 6 to 10 years	C. 11 to 15	years	D. Above 16	бyears			
	<b>Transactions Data:</b>								
1.	Approximately how n								
	A. Less than 1000 B				rs (Please sp	ecity)			
2.	How long has your ba								
	A. Less than a year	B. 1 to 5 years	C. More th	ian 5 years	D				
3.	How frequently do yo	u update your web	osite?						
	A. Daily B. Week	cly C. Monthly	D. More than	n once in a	month for $\epsilon$	every updat	.e		
4.	What was the reason b	ehind introduction	n of internet ba	anking?					
	A. Because of compe	tition from foreign	n banks	B. M	an power sh	ortage			
	C. Qualitative custo				D. Faster transactions & Time saving				
	E. Any other (Please specify)								
5.	How do you make y				ion on the N	et?			
	A. Advertising on the		B. News						
	C. Banks publications				se specify)				
6.	Relative importance of		•						
0.									
	A. Vision of the future				tomer accept				
	C Organisational cul		D. Market	snare or st	rength of org	ganization			
	E		_						
	esponses regarding	_	_	S					
	Tick (  ) any number	r that represents y	our answer.		1	2	3		
	Comparative aspect			Tra	ditional banks	E – banks	Both		
	A. More facilities to				$\circ$	$\circ$	$\circ$		
	B. Employees of whi	ch type of banks a	re more satisf	ied from id	oh 🔿	$\bigcirc$	$\circ$		

		Salary package is comparatively better in	Tra	1 aditional b	anks F	2 E – banks	3 Both
	υ.	Top management involvement branch level is comparatively more in		$\circ$		0	$\bigcirc$
	F	Working hours are comparatively more in		0		0	
		Yearly customers growth is comparatively more	in	0		0	00000000
8.		ifferentiating strategies between	111	$\circ$		$\cup$	$\circ$
0.		More information technology		$\circ$		$\circ$	$\circ$
		Providing better quality of service		$\circ$		$\circ$	$\circ$
		Innovative products and services		0 00 00		0	0
	D.			0		00	$\circ$
	E.	Recruiting young employees		8		0	0
	F.	Expanding branch network		_		$\circ$	$\circ$
		Pitching into mergers and acquisitions		$\circ$		$\circ$	0
9.		e factors that contribute to better services in	Tra	ditional ba	nks F	E – banks	Both
	A.	Higher return in deposits		00		$\circ$	$\circ$
	B.	Overall Efficiency		$\circ$		$\circ$	$\circ$
	C.	Customer shift		$\circ$		$\circ$	00
	D.	More Profit		$\circ$		$\circ$	$\circ$
10	. Nu	umber of customers per branch in the same city	are compa	aratively	Tradition Less/N		E – banks Less/More
To	<b>w</b> ]	hat extent do you agree with the followin	-	_			Less/More 5
To	. "C	hat extent do you agree with the following ollaborative Culture Factor" in e-banks	ng stater 1 Strongly	nents :	Less/N	More 4	Less/More  5 Strongly
To	• w] • "C	hat extent do you agree with the following ollaborative Culture Factor" in e-banks  Brings about group cohesiveness	ng stater 1 Strongly	ments: 2 Agree	3 Neutral	More  4 Disagree	Less/More  5 Strongly
To	• "C A. B.	hat extent do you agree with the following ollaborative Culture Factor" in e-banks  Brings about group cohesiveness  Enhances the collaborative culture	ng stater 1 Strongly	ments: 2 Agree	Less/N	More  4 Disagree	Less/More  5 Strongly
<b>T</b> (	. "C A. B. C.	hat extent do you agree with the following ollaborative Culture Factor" in e-banks Brings about group cohesiveness Enhances the collaborative culture Helps to communicate efficiency with peers	ng stater 1 Strongly	nents :	3 Neutral	More 4	Less/More  5 Strongly
<b>T</b> (	. "C A. B. C.	hat extent do you agree with the following ollaborative Culture Factor" in e-banks  Brings about group cohesiveness  Enhances the collaborative culture  Helps to communicate efficiency with peers ehavioral Factor" in e-banks	ng stater 1 Strongly	ments: 2 Agree	3 Neutral	More  4 Disagree	Less/More  5 Strongly
<b>T</b> (	. "C A. B. C. . "B	hat extent do you agree with the following ollaborative Culture Factor" in e-banks  Brings about group cohesiveness  Enhances the collaborative culture  Helps to communicate efficiency with peers ehavioral Factor" in e-banks  Helped in reducing work stress	ng stater 1 Strongly	ments: 2 Agree	3 Neutral	More  4 Disagree	Less/More  5 Strongly
<b>T</b> (	. "C A. B. C.	hat extent do you agree with the following ollaborative Culture Factor" in e-banks  Brings about group cohesiveness  Enhances the collaborative culture  Helps to communicate efficiency with peers ehavioral Factor" in e-banks	ng stater 1 Strongly	ments: 2 Agree	3 Neutral	More  4 Disagree	Less/More  5 Strongly
<b>T</b> (	. "C A. B. C. . "B	hat extent do you agree with the following ollaborative Culture Factor" in e-banks  Brings about group cohesiveness  Enhances the collaborative culture  Helps to communicate efficiency with peers ehavioral Factor" in e-banks  Helped in reducing work stress helped in reducing chaos and	ng stater 1 Strongly	nents:  2 Agree	3 Neutral  O	More  4 Disagree	Less/More  5 Strongly
<b>T</b> (	) w w d . "C A. B. C "B A. B. C.	hat extent do you agree with the following collaborative Culture Factor" in e-banks  Brings about group cohesiveness  Enhances the collaborative culture  Helps to communicate efficiency with peers ehavioral Factor" in e-banks  Helped in reducing work stress helped in reducing chaos and confusions  Helped to do routine work more efficiently	ng stater 1 Strongly	nents: 2 Agree	3 Neutral	More  4 Disagree	5 Strongly Disagree
<b>T</b> (	. "C A. B. C. "B A. B.	collaborative Culture Factor" in e-banks Brings about group cohesiveness Enhances the collaborative culture Helps to communicate efficiency with peers ehavioral Factor" in e-banks Helped in reducing work stress helped in reducing chaos and confusions Helped to do routine work more efficiently Increased interest in work	ng stater 1 Strongly	nents:  2 Agree	3 Neutral  O O O O	4 Disagree	5 Strongly Disagree
<b>T</b> (	. "C A. B. C. "B A. B. C.	collaborative Culture Factor" in e-banks Brings about group cohesiveness Enhances the collaborative culture Helps to communicate efficiency with peers ehavioral Factor" in e-banks Helped in reducing work stress helped in reducing chaos and confusions Helped to do routine work more efficiently Increased interest in work Increased level of motivation	ng stater  1 Strongly Agree	nents:  2 Agree	3 Neutral  O O	More  4 Disagree	Less/More  5 Strongly
<b>T</b> (11)	) w w d . "C A. B. C. "B A. B. C. D. E. F.	hat extent do you agree with the following collaborative Culture Factor" in e-banks  Brings about group cohesiveness  Enhances the collaborative culture  Helps to communicate efficiency with peers ehavioral Factor" in e-banks  Helped in reducing work stress helped in reducing chaos and confusions  Helped to do routine work more efficiently  Increased interest in work  Increased level of motivation  Increased level of job satisfaction	ng stater  1 Strongly Agree	nents:  2 Agree	3 Neutral  O O O O	4 Disagree	5 Strongly Disagree
<b>T</b> (11)	D. w	hat extent do you agree with the following collaborative Culture Factor" in e-banks  Brings about group cohesiveness  Enhances the collaborative culture  Helps to communicate efficiency with peers ehavioral Factor" in e-banks  Helped in reducing work stress helped in reducing chaos and confusions  Helped to do routine work more efficiently  Increased interest in work  Increased level of motivation  Increased level of job satisfaction  Training and Development Factor" in e-banks	ng stater  1 Strongly Agree	ments:  2 Agree	3 Neutral  O O O O O O O O O O O O O O O O O O	4 Disagree	5 Strongly Disagree
<b>T</b> (11)	. "C A. B. C. "B A. B. C. D. E. F "T	collaborative Culture Factor" in e-banks Brings about group cohesiveness Enhances the collaborative culture Helps to communicate efficiency with peers ehavioral Factor" in e-banks Helped in reducing work stress helped in reducing chaos and confusions Helped to do routine work more efficiently Increased interest in work Increased level of motivation Increased level of job satisfaction Training and Development Factor" in e-banks Effective Training	ng stater  1 Strongly Agree	ments:  2 Agree	3 Neutral  O O O O O O O O O O O O O O O O O O	4 Disagree	5 Strongly Disagree
<b>T</b> (11)	D. w	hat extent do you agree with the following collaborative Culture Factor" in e-banks  Brings about group cohesiveness Enhances the collaborative culture Helps to communicate efficiency with peers ehavioral Factor" in e-banks Helped in reducing work stress helped in reducing chaos and confusions Helped to do routine work more efficiently Increased interest in work Increased level of motivation Increased level of job satisfaction Training and Development Factor" in e-banks Effective Training Enhanced technical skills	ng stater  1 Strongly Agree	ments:  2 Agree	3 Neutral  O O O O O O O O O O O O O O O O O O	4 Disagree	5 Strongly Disagree
<b>T</b> (11)	D. w	hat extent do you agree with the following collaborative Culture Factor" in e-banks  Brings about group cohesiveness  Enhances the collaborative culture  Helps to communicate efficiency with peers  ehavioral Factor" in e-banks  Helped in reducing work stress  helped in reducing chaos and confusions  Helped to do routine work more efficiently  Increased interest in work  Increased level of motivation  Increased level of job satisfaction  Training and Development Factor" in e-banks  Effective Training  Enhanced technical skills  Increased effectiveness at job	ng stater  1 Strongly Agree	ments:  2 Agree	3 Neutral  O O O O O O O O O O O O O O O O O O	4 Disagree	5 Strongly Disagree
<b>T</b> (11)	D. W	hat extent do you agree with the following collaborative Culture Factor" in e-banks  Brings about group cohesiveness Enhances the collaborative culture Helps to communicate efficiency with peers ehavioral Factor" in e-banks Helped in reducing work stress helped in reducing chaos and confusions Helped to do routine work more efficiently Increased interest in work Increased level of motivation Increased level of job satisfaction Training and Development Factor" in e-banks Effective Training Enhanced technical skills	ng stater  1 Strongly Agree	ments:  2 Agree	3 Neutral  O O O O O O O O O O O O O O O O O O	4 Disagree	5 Strongly Disagree

	Ag	ongly gree	Agree	Neutral	l Disagre	e Strongly Disagree
14. "Knowledge Management Factor" in e-ban						
A. Empowered with better access to information	on '	$\circ$	$\circ$	$\circ$	0	0
B. Empowered with more control over work	•	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$
C. Enhanced creativity		0	$\circ$	$\circ$	00	0
D. Empowered to solve problems	•	$\circ$	$\circ$	$\circ$	$\circ$	00
E. Enhanced capacity to contribute in						
research & development activities	•	$\circ$	$\circ$	$\circ$	$\circ$	0
F. Increased involvement in		0	0	0	0	0
decision – making						
G. Magnified abilities to think and articulate the	_		O 12245)	$\circ$	$\circ$	$\circ$
15. Employee Benefits with Electronic banking		Rank (1	12345)			
A. Minimizes the cost of transactions		[ r	]			
B. Saves time		L .	]			
C. Minimize inconvenience		[ .	]			
D. Provided up – to date information	1	[ ] [ ]				
E. Facilitates quick responses		[ ]	1			
F. Improves service quality  C. Minimizes the rick of corruins cosh		L .	] 1			
G. Minimizes the risk of carrying cash	1	2	]	ł	4	5
16. Difficulties Faced by the Employees	_				•	
16. Difficulties Faced by the Employees to Work with e-channels	Very	Some	A		Very	Not
to Work with e-channels  A. lack of knowledge regarding how to	_		A Li		•	
to Work with e-channels	Very Much	Some What	A Li	ttle	Very Little	Not at all
to Work with e-channels  A. lack of knowledge regarding how to use/ operate	Very Much	Some What	A Li	ttle	Very Little	Not at all
<ul><li>to Work with e-channels</li><li>A. lack of knowledge regarding how to use/ operate</li><li>B. lack of trust</li></ul>	Very Much	Some What	A Li	ttle	Very Little	Not at all
<ul> <li>to Work with e-channels</li> <li>A. lack of knowledge regarding how to use/ operate</li> <li>B. lack of trust</li> <li>C. Increasing expectations of customers</li> </ul>	Very Much	Some What	A Li	ttle	Very Little	Not at all
<ul> <li>to Work with e-channels</li> <li>A. lack of knowledge regarding how to use/ operate</li> <li>B. lack of trust</li> <li>C. Increasing expectations of customers</li> <li>D. Problem of Security</li> </ul>	Very Much	Some What	A Li	ttle	Very Little	Not at all
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to Work with e-channels  A. lack of knowledge regarding how to use/ operate  B. lack of trust  C. Increasing expectations of customers  D. Problem of Security  E. Resistance to change  F. lack of proper training  G. Technology up gradation  H. Strain, due to e-banking as compared to manual banking	Very Much  O O O O O O O O O O O O O O O O O O	Some What	A Li	ttle	Very Little	Not at all OOOOOOOOOOOOOOOOOOOOOOOOOOOOOOO
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		1	2	3	4	5
18. <b>C</b> ı	ustomer orientation of IT facilities	Strongly Agree	Agree	Neutral	Disagree	Strongl Disagre
A.	Your bank uses the web as a tool to improve customer relationship	0	0	0	0	0
	Internet helps you to identify profitable customers Internet banking customers carry out more	0	0	0	0	0
٠.	Transactions than traditional customers	$\circ$	$\circ$	$\circ$	$\circ$	$\circ$
		1 Strongly Agree	2 Agree	3 Neutral	4 Disagree	5 Strongly Disagre
D.	Internet banking can help to offer more complete products of an equivalent quality with lower costs to more potential customers	5 0	0	0	0	0
E.	Internet banking is helpful in product offerings	$\circ$	0	0	0	0
1	Responses regarding the statement, "There is a down technology but efficiency in terms of productivity has been as a strongly Agree B. Agree C. Neutral ow satisfied are you with Working through e-channels."	as increas			o the emer	
1	A. Highly Satisfied B. Satisfied C. Neutral	D. Diss	atisfied	E. Hig	hly Dissat	isfied
A B C	he technology I work with (Please rank (1234) thes . Enables me to do my job effectively . Is user friendly . Enables me to contact customers easily when I ne . Is flexible enough for me to make adjustments ac	ed to	•		[ [ [	ank ] ] ]
22. A	ny other suggestions					

Signature of the employee

THANK YOU VERY MUCH FOR YOUR VALUABLE TIME AND INFORMATION