

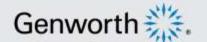
#### YOU-CENTRIC SOLUTIONS THAT MATTER



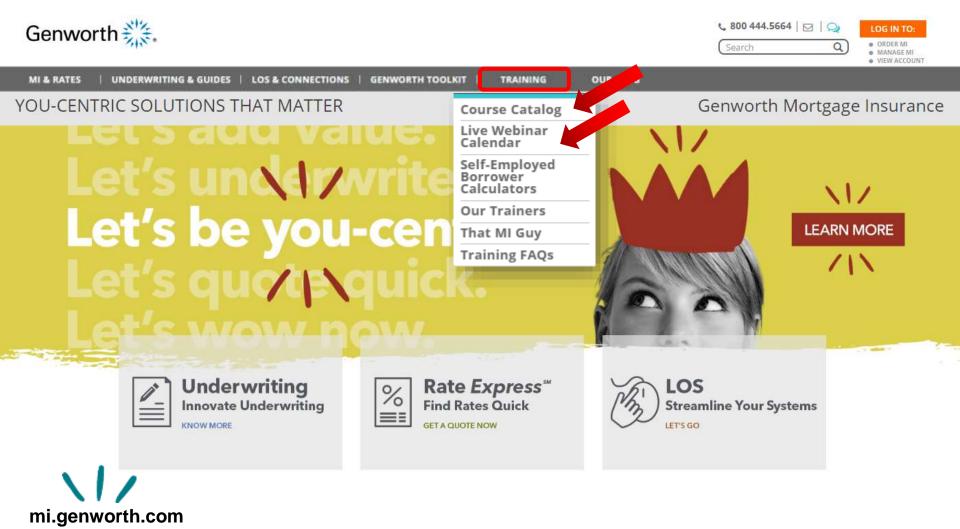
# **Objectives**

### What we will cover:

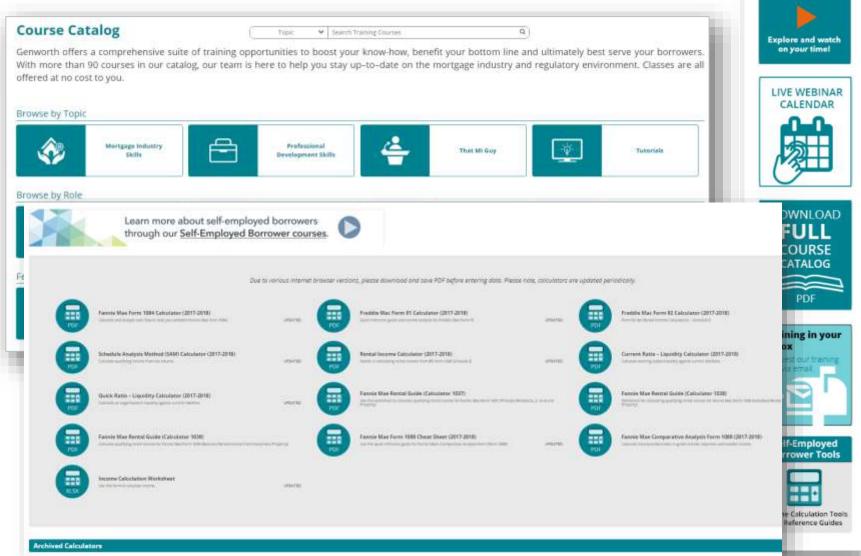
- General guidelines for calculation of rental income for Fannie Mae and Freddie Mac
- Recent changes relating to rental properties from Fannie Mae Announcements and Freddie Mac Bulletins
- Overview of Freddie Mac Rental Form 92
- Overview of Fannie Mae Rental Forms 1037, 1038, 1039
- Calculation of rental income from the Schedule E
- Questions



# **Training Tools and Information**

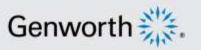


# **Training Tools and Information**



Recorded webinars

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اد^	culator and Quick R	of	orono	o Guid	٠.
		CI	erenc	e Guide	₽.
Rer	ntal Income				
provide nethod ental inc	se the following calculator and quick reference guide to es suggested guidance only and does not replace Fann should not be used when calculating rental income on a come is declining year to year. Please check with your or alle to your business.	ie Ma	e or Freddie Mar rower's primary r	cinstructions or app esidence. Check ap	plicable guidelines. This plicable guidelines when
roper	rty 1		Calculator Usas	ge Note: Click Grey Bu	ittons to Divide for Monthly Total
Rental	Income Calculation		2018	2017	NOTES
1 Gr	ross Rents (Line 3)				*Only include if using the full
Ex	penses (Line 20)	-			PtTI payment on Line 12 of this calculator or qualifying ratios.
B De	spreciation (Line 18)	+			**Net rental losses are
4 Ar	nortization/Casualty Loss/Nonrecurring Expenses (Line 19)	+			typically included with
5 lm	surance (Line 9)*	.+			liabilities when calculating the debt ratio.
M	ortgage Interest (Line 12)*	+			
	ses (Line 16)*	+			***Check applicable guidelines if not using 12
1 1	ther:	+			months.
A	nnual Rental Income/Loss	-	\$ 0.0	0 50.00	]
10 No	umber of Months Considered (Line 2)***	1			1
IT M	onthly Income/Lass		0	0	
12 M	onthly Mortgage Payment (Venified)				
13 M	onthly Net Rental Income/Lass**	*	\$ 0.0	0 \$0.00	
roper	rty 2				
осонцине	Income Calculation		2018	2017	NOTES
-	ross Rents (Line 3)				*Only include if using the full PITI payment on Line 12 of this
_	penses (Line 20)			_	calculator or qualifying ratios.
_	opreciation (Line 18)			_	**Net rental losses are
_	nortization/Casualty Loss/Nonrecurring Expenses (Line 19)	+	-	-	typically included with
_	surance (Line 9)* ortgage Interest (Line 12)*	*		-	liabilities when calculating the debt ratio.
_	use (Line 16)*	-		+	***Check applicable
_	ther:	-	-	-	guidelines if not using 12
	nnual Rental Income/Loss	-	\$ 0.0	0 50.00	months.
			70.0	70.00	1
_	umber of Months Considered (Line 2)***	1	-		
_	onthly Income/Lass		0	9	
_	onthly Mortgage Payment (Verified)	-		_	
13 M	onthly Net Rental Income/Loss**		\$ 0.0	0 5 0.00	

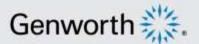


### **Rental Income**

### **Basics about rental income requirements:**

- Rental income must be supported by the borrower's most recent personal tax returns if used for qualification purposes\*
  - Follow the underwrite you are utilizing
    - Desktop Underwriter® follow the DU findings report
    - Loan Product Advisor® follow the Feedback certificate
    - Manual underwrite, follow the appropriate seller guide for your investor as the documentation rules vary
- Use of rental income (boarder income) from a single family property is typically not allowed except for certain Affordable Lending Products
- Rental income from a second home is not allowed for qualifying purposes
- A Primary residence that applicant's intend to "convert", make sure occupancy makes sense. Check for investor guidelines as Fannie has no policy and Freddie does as of March 6, 2019.
- Gift funds are not allowed for investment property transactions

<sup>\*</sup>Documentation will vary, See <a href="www.freddiemac.com">www.freddiemac.com</a> or <a href="https://www.fanniemae.com/singlefamily/index">https://www.fanniemae.com/singlefamily/index</a>



# **Freddie Mac Rental Income Guidelines**

# **Updates For Freddie Mac 2017-12**

# Effective for loans with settlement dates on or after March 6, 2019; Final Policy Updates include:

- Updates policy for rental properties NOT owned in the prior calendar year
- Reintroduces Guide Form 1000 and retires Operating Income Form 998
- Expanding requirements, additional specificity and guidance for
  - Accessory units
  - Leases
  - Net rental income calculations
  - Establishment of DTI ratios
  - Rental Income from form 8825
- New Rental Form 92
- History of owning/managing properties





#### Form 92

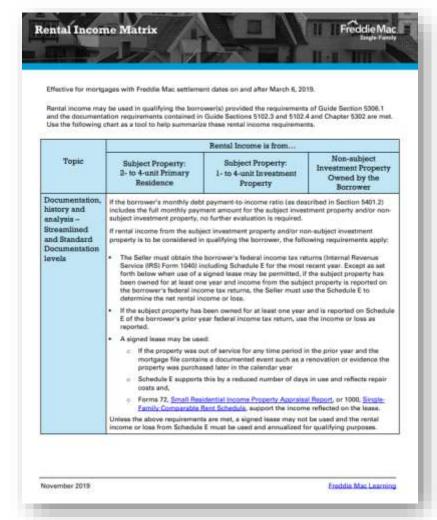
#### Net Rental Income Calculations - Schedule E

Form 92 is to be used to document the Seller's calculation of net rental income from Schedule E. This form is a tool to help the Seller calculate the net rental income from Schedule E; the Seller's calculations must be based on the requirements and guidance for the determination of stable monthly income in Guide Chapter 5306. This form does not replace the requirements and guidance for the analysis and treatment of rental income as described in Chapter 5306.

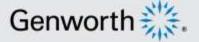
#### 1. Net Rental Income from Schedule E (Subject 2- to 4-unit Primary Residence)

IRS 1040 Schedule E – Supplemental Income and Loss	Subject Property Address		
	Year:	Year:	
Rents received	(+)	(+)	
Less total expenses	(-)	(-)	
Insurance <sup>2</sup>	(+)	(+)	
Mortgage interest paid to banks, etc. <sup>2</sup>	(+)	(+)	
Taxes (real extate only) <sup>23</sup>	(*)	(*)	
Depreciation and/or depirtion	(+)	(+)	
Homeowners essociation (HOA) dues (if specifically reported as an expense)*	(+)	(+)	
One time losses (e.g., casualty loss) if documented	(+)	(+)	
Subtotal(s)	\$	5	

<sup>&</sup>lt;sup>1</sup>Refer to Section S306.5(c)(iii) for set rental income calculation requirements



### Let's Review The New Rental Income Matrix And Form 92



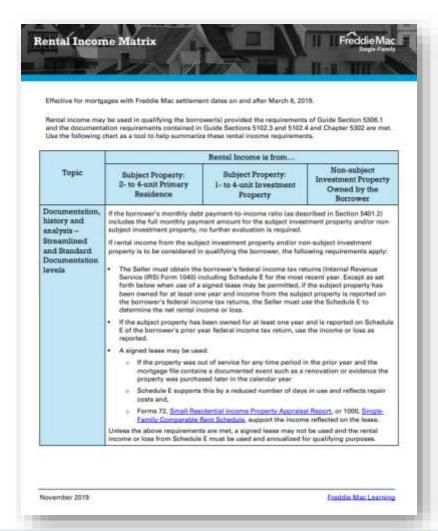
<sup>&</sup>lt;sup>2</sup>This expense, if added back, must be included in the monthly housing expense being used to establish the DTI ratio

<sup>&</sup>lt;sup>3</sup> The taxes added back must represent only real estate taxes included in the monthly housing expense

Establishing DTI ratio (Section S306.10d)): The monthly housing expense must be added as a lisbility; the net rental income may be added to the stable monthly income.

### **Use Rental Income Matrix Updated November 2019**

- Documentation and History
- Lease requirements
- Properties placed into service in current calendar year
- Maximum eligible amount rent
- Rental Income calculations
- Establishing the DTI
- Appraisal Forms
- Investment Property Management Experience
- Form 8825
- Max number of financed properties

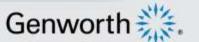


Rental income may be used in qualifying the borrower(s) provided the requirements of Guide Section 5306.1 and the documentation requirements contained in Guide Sections 5102.3 and 5102.4 and Chapter 5302 are met. Use the following chart as a tool to help summarize these rental income requirements.

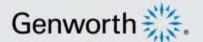
		Rental Income is from								
Topic	Subject Property: 2- to 4-unit Primary Residence	Non-subject Investment Propert Owned by the Borrower								
Documentation, history and analysis –	If the borrower's monthly debt payment-to-income ratio (as described in Section 5401.									
Streamlined and Standard Documentation	If rental income from the subject investment property and/or non-subject investment property is to be considered in qualifying the borrower, the following requirements apply:									
levels	<ul> <li>The Seller must obtain the borrower's federal income tax returns (Internal Rev Service (IRS) Form 1040) including Schedule E for the most recent year. Excep forth below when use of a signed lease may be permitted, if the subject prope been owned for at least one year and income from the subject property is report the borrower's federal income tax returns, the Seller must use the Schedule E determine the net rental income or loss.</li> </ul>									
	<ul> <li>If the subject property has E of the borrower's prior y reported.</li> </ul>	and is reported on Schedule the income or loss as								
	A signed lease may be use									
	mortgage file contain	ut of service for any time period in as a documented event such as a sed later in the calendar year								
	<ul> <li>Schedule E supports costs and,</li> </ul>	this by a reduced number of days	s in use and reflects repair							
		idential Income Property Appraisa Rent Schedule, support the incom								
		s are met, a signed lease may not E must be used and annualized fo								

	Rental Income is from					
Topic	Subject Property: 2- to 4-unit Primary Residence Subject Property: 1- to 4-unit Investment Property Owned by the Borrower					
Documentation, history and analysis – purchased or placed in service for use as a rental in the current calendar year	Subject property purchase transaction:  Lease, if available, must be used to determine the net rental income or					
Lease Requirements	lease is documented as assig	ully executed, with a minimum ori ned from the property seller to the oth-to-month phase of an original of term is acceptable.	borrower and is in the			

Rental income may be used in qualifying the borrower(s) provided the requirements of Guide Section 5306.1 and the documentation requirements contained in Guide Sections 5102.3 and 5102.4 and Chapter 5302 are met. Use the following chart as a tool to help summarize these rental income requirements.

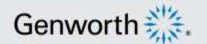


	Rental Income is from					
Topic	Subject Property: 2- to 4-unit Primary Residence	Subject Property: 1- to 4-unit Investment Property	Non-subject Investment Property Owned by the Borrower			
Maximum eligible amount of net rental income	<ul> <li>The borrower must currently own a primary residence to use rental income to qua when purchasing a new rental property in the current calendar year. In such instan rental income can only offset the principal, interest, taxes and insurance (PITI) and applicable, mortgage insurance premiums, leasehold payments, homeowner's association dues (excluding unity utility charges) and payments on secondary final (full monthly payment) of the new rental property.</li> <li>If the borrower's current primary residence is being converted to a rental property, rental income can only offset the full monthly payment of that primary residence.</li> <li>If the rental income exceeds the full monthly payment of the new rental property of converted primary residence, as applicable, the excess rental income cannot be add to the borrower's gross monthly income to qualify unless the file documentation demonstrates the borrower has a minimum of one-year investment property</li> </ul>					
Net Rental Income Calculation Requirements	Form 72 or Form 1000: 759     Schedule E: Calculate the Income Calculations – Schreceived (-) less total experiented as an expense), a catastrophic event). When the following expenses repeace included in the schedule	onthly rent or gross monthly mark % of the gross monthly rent or gro net rental income from Schedule E edule E, or a similar alternative fo nses (+) plus insurance, mortgage and/or depletion, homeowners as and one-time losses (e.g., casualty calculating the net rental income ported on Schedule E (and noted a the payment amount being used or that property: insurance, mortg ners association dues.	ess monthly market rent  E using Form 92, Net Rental rm, as follows: Rents interest paid to banks, real sociation dues (if specifically loss due to documented for each individual property, above) can only be added to establish the debt			



	Rental Income is from						
Topic	Subject Property: 2- to 4-unit Primary Residence	Subject Property: 1- to 4-unit Investment Property	Non-subject Investment Property Owned by the Borrower				
Establishing the debt payment-to- income (DTI) ratio	The monthly housing expense (as described in Section 5401.1) must be added as a liability  The net rental income may be added to the stable monthly income	Subtract the monthly payment amount (as described in Section 5401.2(a)(7) from the net rental income:  If the result is positive, add it to the stable monthly income  If the result is negative, add it to the monthly liabilities	Subtract the monthly payment amount (as described in Section 5401.2(a)(7) from the net rental income:  If the result is positive, add it to the stable monthly income  If the result is negative, add it to the monthly liabilities  For multiple non-subject investment properties, apply the calculation above to each property, and:  If the combined result is positive, add it to the stable monthly income  If the combined result is negative, add it to the stable monthly income				
Appraisal Forms 72 or 1000	Form 72	Form 1000 or Form 72, as applicable	Not applicable – unless the non-subject investment property was out of use for a portion of the previous year and the borrower is using a lease instead of the income or loss reported on Schedule E in the prior year 5306.1(c)(ii).				

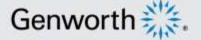
	Rental Income is from						
Topic	Subject Property: 2- to 4-unit Primary Residence Subject Property: 1- to 4-unit Investment Property Non-subject Investment Owned by t						
Appraisal forms – Comparable rent data analysis	<ul> <li>Analyze the rental market viability and income producing potential for the subject property</li> <li>Determine whether the current market rents reasonably support the gross rents reported on Schedule E or the gross monthly lease income, if applicable</li> <li>If the current market rents do not reasonably support the gross rents reported on Schedule E or the gross monthly lease income, you must determine if additional documentation is necessary to support income stability, and provide a written analysis explaining the discrepancy and justifying the determination that the rental income used to qualify the borrower is stable and reasonably expected to continue</li> </ul>						
Investment Property Management Experience	referenced above in "maximus	quirement for counting net rental m eligible amount of net rental inc management experience is requir	come" when a minimum of				
IRS Form 8825, Rental Real Estate Income and Expenses	IRS Form 8825, which reflects	ment of all rental real estate incon all income and expenses for the re ne borrower's proportionate share	ental property and the IRS				
from a Partnership or an S Corporation		304 are applicable regardless of the nership or S corporation and regarded on the Note.					



		Rental Income is from					
Topic	Subject Property: 2- to 4-unit Primary Residence	Subject Property: 1- to 4-unit Investment Property	Non-subject Investment Property Owned by the Borrower				
Reserves – Guide Section 5501.2	Loan Product Advisor® Mortgag stated on the Feedback Certifica	ges: Verify all reserves required by ate.	Loan Product Advisor as				
	Manually underwritten mortgages: Verified reserves must equal or exceed six months reserves*, regardless of whether rental income is used in qualifying the borrower.  * Reserves are measured by the number of months of the monthly payment amount.						
	1-6 financed properties residence: Two months	s where the borrower** is obligate including the subject property and of reserves (as described in Section	d the borrower's primary on 5501.2(a)) for each				
	on which the borrower	e and/or 1- to 4-unit investment pr is obligated, regardless of whethe for both Loan Product Advisor m s.	er rental income is used in				
	residence: Eight months investment property that regardless of whether re Product Advisor mortga	s including the subject property at s reserves for each additional sect at is financed and on which the bot ental income is used in qualifying ages only. Manually underwritten idually and all borrowers collectiv	ond home and/or 1- to 4-un errower is obligated, the borrower for Loan mortgages not permitted.				

#### **Additional Notes:**

- 1. Rental income generated from the borrower's second home may not be used as stable monthly income.
- Rental income from the borrower's 1-unit primary residence may not be used to qualify the borrower unless it meets the requirements in Guide Section 5306.1 (b) or Guide Section 4501.9 for Home Possible Mortgages.
- Rental Income from an accessory unit may be considered for a subject 1-unit investment property and nonsubject investment property. Refer to sections 5306.1(b) and 4501.9(a) for information on a 1-unit primary residence with an accessory unit. Refer to Chapter 5601 for property eligibility and appraisal requirements.
- 4. When rental income from other investment properties owned by the borrower in the previous tax year is reported on the borrower's individual federal tax returns, the Seller must use Schedule E of the borrower's tax returns to determine the net rental income. Signed leases may be used to determine the net rental income for an investment property not owned during the previous tax year.



# Freddie Mac Form 92



### Form 92

#### Net Rental Income Calculations - Schedule E

Form 92 is to be used to document the Seller's calculation of net rental income from Schedule E. This form is a tool to help the Seller calculate the net rental income from Schedule E; the Seller's calculations must be based on the requirements and guidance for the determination of stable monthly income in Guide Chapter 5306. This form does not replace the requirements and guidance for the analysis and treatment of rental income as described in Chapter 5306.

#### 1. Net Rental Income from Schedule E (Subject 2- to 4-unit Primary Residence)

SUBJECT 2- TO 4-UNIT PRIMARY RESIDE RENTAL INCOME CALCULATION — SCH Refinance Transaction owned in the prior y	EDULE E		
IRS 1040 Schedule E – Supplemental Income and Loss	Subject Property Address:		
	Year:	Year:	
Rents received	(+)	(+)	
Less total expenses	(-)	(-)	
Imurance <sup>2</sup>	(+)	(+)	
Mortgage interest paid to banks, etc.2	(+)	(*)	
Taxes (real estate only) <sup>2,5</sup>	(+)	(*)	
Depreciation and/or depirition	(+)	(+)	
Homeowners association (HOA) dues (if specifically reported as an expense) <sup>2</sup>	(+)	(+)	
One time losses (e.g., casualty loss) if documented	(+)	(+)	
Subtotal(s)	s	5	
Result: Net Rentalincome (calculated to a monthly amount)* (Sum of subtonic) (divided by number of applicable months - Net Rental Income)	\$\$	_'	

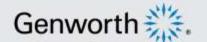
<sup>&</sup>lt;sup>1</sup>Refer to Section S306.5(c)(iii) for set rental income calculation requirements

#### II. Net Rental Income from Schedule E (Subject Investment Property)

SUBJECT INVESTMENT PROP NET RENTAL INCOME CALCULATION - Refinance Tramaction owned in the	SCHEDULE E <sup>1</sup>		
IRS 1040 Schedule E – Supplemental Income and Loss	Subject Property Address:		
	Year:	Year:	
Rents received	(*)	(+)	
Less total expenses	(-)	(-)	
Imurance <sup>2</sup>	(+)	(+)	
Mortgage interest paid to banks, etc. <sup>2</sup>	(+)	(*)	
Taxes (real estate only) <sup>2,3</sup>	(+)	(*)	
Depreciation and/or depletion	(+)	(*)	
HOA dues (if specifically reported as an expense) <sup>2</sup>	(+)	(+)	
One time losses (e.g., casualty loss) if documented	(+)	(+)	
Subtotal(s)	5	5	
Result: Net Rental Income (calculated to a monthly amount)* (Sun of outcooks) divised by number of applicable monthly. Net Plental Income)	S		

<sup>\*</sup>Refer to Section 5306.1(c)(iii) for net rental income oxiculation requirements

### **Check Out Genworth Website for Calculator**



<sup>&</sup>lt;sup>2</sup>This expense, if added back, must be included in the monthly housing expense being used to establish the DTI ratio.

<sup>3</sup> The taxes added back must represent only real estate taxes included in the monthly housing expense

Pithis expense, if edded back, must be included in the monthly payment amount being used to establish the DTI ratio

<sup>&</sup>lt;sup>8</sup>The taxes added back must represent only real estate taxes included in the monthly payment amount

<sup>\*</sup>Entablishing DTI ratio (Section \$306.1(d)): Subtract the monthly payment amount from the net rental income. If the result is positive, it may be added to income; if the result is negative, add it to the monthly liabilities

# Freddie Mac Form 92

#### III. Net Rental Income from Schedule E (Non-subject investment property(s))

NON-SUBJECT INVESTMENT PROPERTY(S)  NET RENTAL INCOME CALCULATION – SCHEDULE E <sup>Q2</sup> Refinance Transactions owned in the prior year(s)							
Property Address*	Property Address		dress #I: Property Address #2:		Property Address #3:		
IRS 1040 Schedule E - Supplemental income and Loss	Year:	Year:	Years	Years	Years	Years	
Rents received	(+)	1+)	(+)	(+)	(+)	(+)	
Less total expenses	(-)	(-)	(-)	(-)	(-)	(-)	
insurance*	(+)	(+)	(+)	(+)	(+)	(+)	
Mortgage interest paid to banks, etc.*	(+)	(+)	(+)	(+)	(+)	(+)	
Taxes (real estate only) 4.9	(+)	(+)	(+)	(+)	(+)	(+)	
Depreciation and/or depletion	(+)	(+)	(+)	(+)	(+)	(+)	
HDA dues (If specifically reported as an expense) *	(+)	(+)	(+)	(+)	(+)	(+)	
One time losses (e.g., casualty loss) if documented	(+)	(+)	(+)	(+)	(+)	(+)	
Subtotals	\$	\$	5	5	5	\$	
Result: Net Rental Income (calculated to a monthly amount)	s		\$s	<u>-i</u> -	\$	<i>i</i>	

<sup>\*</sup>Refer to Section 5306.1(c)(iii) for net rental income calculation requirements

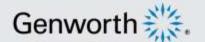
NON SUBJECT INVESTMENT PROPERTY(S)  NET RENTAL INCOME CALCULATION – SCHEDULE E <sup>L2</sup> Refinance Transactions owned in the prior year(s)							
Property Address #4:		Property Address #5:		Property Address #6			
Year:	Year	Years	Year:	Year:	Year:		
(+)	(+)	(+)	(+)	(+)	(+)		
(-)	(-)	(-)	1-9	(-)	4-3		
(+)	(+)	(+)	(+)	(+)	(+)		
(+)	(+)	(+)	(+)	(*)	(+):		
(+)	4+2	(+)	(+)	(+)	(+)		
(+)	(+)	(+)	(+)	(+)	(*)		
(+)	(+)	(+)	(+)	(+)	(-)		
(+)	(+)	(+)	(+)	(+)	(*)		
\$	\$	\$	\$	\$	\$		
	T RENTAL offmance Propert  Year: (+) (+) (+) (+) (+) (+) (+)	TRENTAL INCOME CALC   Offinance Transactions of     Property Address #4:	TRENTAL INCOME CALCULATION -	TRENTAL INCOME CALCULATION - SCHEDULE E <sup>12</sup>	TRENTAL INCOME CALCULATION - SCHEDULE E <sup>1,3</sup> offinance Transactions owned in the prior year(s)   Property Address #8:		

<sup>&</sup>lt;sup>2</sup>Refer to Section 5306.3(c)(iii) for net rental income calculation requirements

<sup>7</sup> Net Rental Income + the sum of the supportal(s) divided by the number of applicable months

Property	Monthly fiet Rental Income	Less Monthly Payment Amount (Section 5401.2(a)(7))	Result (4) Positive / (-) Negative		
Property #1	5	3	(*/-)\$		
Property #2	5	\$	(4/-)5		
Property #3	5	\$	(4/-)5		
Property #4	5	\$	(4/-)5		
Property #5	5	\$	(4/-)5		
Property #6	S		(4/-)\$		
Contributed Base	& Inquition and to Income	nagettim and to lightlifting	(47.16		

**Check Out Genworth Website for Calculator** 



Refer to Chapter 5304 and Form 51 for the treatment of all rental real extete income or loss reported on IRS Form 8805, regardless of Borrower's percentage of ownership interest in the bullitiess or lengther the Borrower is personally obligated on the note.

<sup>\*</sup>Review rental properties on Schedule Eagehat Uniform Residential Loan Application ("URLA"). If properties are on the tax return(s) but not on the URLA, provide evidence the Sorrower no longer costs the property.

<sup>\*</sup>This expense, if added back, must be included in the monthly payment emount used to establish the DTI ratio

The taxes added back must represent only real estate taxes that are included in the monthly payment amount used to establish the DTI ratio

Establishing DTI ratio (Section 5306.5(d)): Subtract the monthly payment amount from the net rental income. For one property, if the result in positive, add it to the victories, if the result in regative, add it to the monthly liabilities. For multiple properties, subtract the monthly payment amount from the net rental income for each property. Combine the results and if the combined result is positive, add it to the income, if the combined result is negative, add it to the monthly liabilities.

Third World Community and the control of the contro

<sup>&</sup>lt;sup>2</sup> Refer to Chapter 5304 and Form \$1 for the treatment of all rental real entate income or loss reported on IRS Form \$625, regardless of Borrower's percentage of ownership interest in the business or whether the Borrower's personally obligated on the Note.

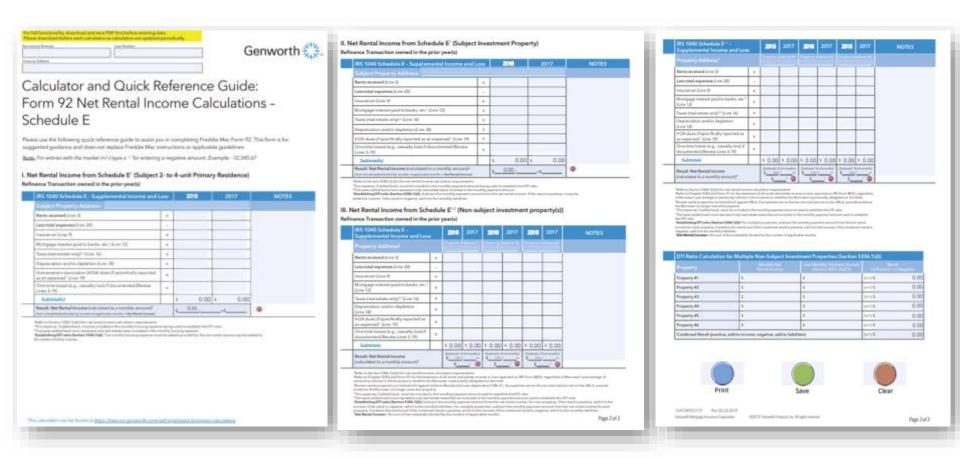
<sup>&</sup>lt;sup>3</sup> Review rental properties on Schedule Cagainst URLA. If properties are on the tax return(s) but not on the URLA, provide evidence the Borrower no longer owns the property.

<sup>&</sup>lt;sup>4</sup> This expense, if added back, must be included in the monthly payment amount used to establish the DTI ratio

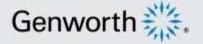
The tases added back must represent only real estate tases that are included in the monthly payment amount used to establish the DTI ratio.

Establishing DTI ratio (Section S306.bid): For multiple properties, subtract the monthly payment amount from the net rintel income for each property. Combine the results and if the combined result is positive, add it to the income; if the combined result is negative, add it to the income; if the combined result is negative, add it to the income; if the combined result is negative.

# **Genworth's Freddie Mac Form 92 Calculator**



https://new-content.mortgageinsurance.genworth.com/documents/calculators/Freddie%20Mac%20Form%2092%2002.19.pdf



# Freddie Mac Seller/Servicer Guide

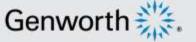
### Chapter 5306: Rental Income

### 5306.1: Rental income (03/06/19)

This chapter contains requirements and guidance for the use of rental income:

- General eligibility requirements (Refer to Section 5306.1(a))
- Rental income from the Borrower's 1-unit Primary Residence (Refer to Section 5306.1(b))
- Rental income from the Borrower's subject 2- to 4-unit Primary Residence, subject 1- to 4-unit Investment Property and non-subject investment property (Refer to Section 5306.1(c))
- Establishing the debt payment-to-income ratio (Refer to Section 5306.1(d))
- IRS Form 8825, Rental Real Estate Income and Expenses of a Partnership or an S Corporation (Refer to Section 5306.1(e))
- Data delivery requirements for rental income (Refer to Section 5306.1(f))
- Other Guide provisions related to rental income (Refer to Section 5306.1(g))
- (a) General eligibility requirements

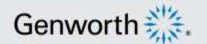
For Complete Rental Income Policy Refer To The Updated Chapter 5306.1 Of The Freddie Mac Seller/Servicer Guide



# **Freddie Mac Form Updates**

### **Guide Impacts:**

- Guide Form 1000 Comparable Rent Schedule reintroduced
  - Used for single family properties and completed by the appraiser
- Form 998, Operating Income Statement, retired
- Form 91, Income Calculations- Updated to remove the Schedule E rental income calculation section
- Form 92, Net Rental Income Calculations Schedule E-
  - Introducing Form 92 to support calculation of net rental income when Schedule E is being used.
    - Three sections are provided for ease of use when determining the debt payment-to-income ratio
    - Subject 2-4 unit Primary Residence
    - Subject Investment property
    - Non-Subject investment Property



# **Important Updates About Reserves**

Effective For Loans Submitted and Resubmitted On Or After

**November 12, 2017** 

- Loan Product Advisor will determine reserves for additional properties owned and obligated on when subject is a second home or investment property
- Data accuracy is critical
- Enter details for each additional 1-4 unit residential property in which the borrower has ownership interest and is obligated on the financing
- Specifically:
  - Property disposition
  - Subject property
  - Current Resident
  - Liabilities associated with each property?



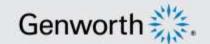
#### LOAN PRODUCT ADVISOR - RESERVES

Effective for all Mortgages submitted or resubmitted to Loan Product Advisor on and after November 12, 2017 with Settlement Dates on and after November 13, 2017

As announced in our November 8, 2017, Single-Family News Center article, to help streamline the underwriting process Loan Product Advisor has been enhanced to calculate the additional required reserves when the subject property is a second home or Investment Property. The Seller is no longer required to manually calculate the additional required reserves as they will be included in the amount of reserves required to be verified on the Feedback Certificate.

Guide impact: Section 5501.2

- 3-year ARMs to 3/3 ARMs
- 5-year ARMs to 5/5 ARMs



### **Bulletin 2018-10**

### Selling Updates

- Increased number of financed properties to 10 when subject is a second home or investment. When 7-10 range loan must have:
  - 720 credit score
  - 8 months reserves for each second home or investment property borrower is obligated on
  - Accept/Eligible recommendation from Loan Product Advisor





TO: Freddie Mac Sellers

June 27, 2018 | 2018-10

#### SUBJECT: SELLING UPDATES

This Guide Bulletin announces:

Property eligibility and appraisal requirements

- Eligibility of Condominium Units for automated collateral evaluation July 16, 2018 (New)
- . Updates to our comparable sales selection requirements

#### Condominium Projects

- Revisions to our requirements for Detached Condominium Projects June 28, 2018
- Updates to our requirements for <u>Freddie Mac-owned "no cash-out" refinance</u> Condominium Unit Mortgages
- Updates to our requirements for New Condominium Projects
- Revisions to our general <u>Condominium Project eliqibility</u> requirements

#### Maximum number of financed properties

 Increase in the <u>maximum number of financed properties</u> that a Borrower may be obligated on when the subject property is a second home or an Investment Property, provided that additional requirements are met – August 20, 2018

#### Cash-Released XChangesM

- . Guide revisions to reflect the rebranding of our Servicing-released executions
- Implementation of Freddie Automated Servicing Transfer<sup>SM</sup> (FAST<sup>SM</sup>) October 1, 2018 (New)

#### Additional Guide updates and reminders

 Further updates and reminders as described in the Additional Guide Updates and Reminders section of this Bulletin

#### EFFECTIVE DATE

All of the changes announced in this Bulletin are effective immediately unless otherwise noted.

#### PROPERTY ELIGIBILITY AND APPRAISAL REQUIREMENTS

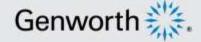
#### Automated collateral evaluation

Effective for new submissions and resubmissions to Loan Product Advisor® on and after July 16, 2018

As part of our continued focus on leveraging big data and advanced analytics to bring greater efficiencies to the loan origination process, we are expanding eligibility for automated collateral evaluation (ACE) appraisal waives to include Mortgages secured by Condominium Units. As a result, Mortgages secured by Condominium Units that qualify for ACE may receive relief from representation and warranties related to the property's value, condition and marketability, providing Sellers with greater purchase certainty.

Additionally, we are updating the Guide to specifically state that to qualify for an ACE appraisal waiver, the Mortgage must receive a Loan Product Advisor® Risk Classification of Accept.

See Freddie Mac Single-Family Seller/Servicer Guide For Complete Details

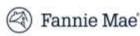


# **Fannie Mae Rental Income Guidelines**

# **Selling Announcement SEL 2019-08**

### Selling Updates

 Effective for all new DU casefiles submitted on or after the weekend of December 7 and for manually underwritten loans with application dates on or after December 7, 2019.



#### Selling Guide Announcement SEL-2019-08

October 2, 2019

#### Selling Guide Updates

The Seiling Guide has been updated to include changes to the following:

To determine the amount of rental income from the subject property that can be used for qualifying purposes when the borrower is purchasing a two- to four-unit principal residence or one- to four-unit investment property, the lender must consider the following:

If the borrower	Then for qualifying purposes				
currently owns a principal residence (or has a current housing expense), and     has at least a one-year history of receiving rental income or documented property management experience	there is no restriction on the amount of rental income that can be used.				
currently owns a principal residence (or has a current housing expense), and     has less than one-year history of receiving rental income or documented property management experience	for a principal residence, rental income in an amount not exceeding the PITIA of the subject property can be added to the borrower's gross income, or for an investment property, rental income can only be used to offset the PITIA of the subject property.				
does not own a principal residence, and     does not have a current housing expense	rental income from the subject property cannot be used.				

Note: This policy does not apply to HomeReady loans with rental income from an accessory unit.

#### Effective Date

The updated requirements will apply to all loan casefiles submitted to DU on or after the weekend of December 7, 2019, and for manually underwritten loans with application dates on or after December 7, 2019.

o Requirements Contracts

andering Activity ide Updates

ed below. The affected topics for each policy change are fisted on the Attachment. The also of the policy changes. The updated topics are dated October 2, 2019.

pages 7 and 8 of the <u>Eliphith Mairix</u> for the following: ad housing as an exception for construction-to-permanent transactions to align with a

condos are not permitted (detached are permitted); and paint borrower Note and Footnote (1) with respect to allowable LTV and CLTV ratio

#### cation Requirements

ducation helps borrowers gain essential knowledge to prepare for sustainable we are updating our homeownership education requirements. Currently, our policy requires lette homebuyer education prior to closing

to an are retying solely on nontraditional credit to qualify, or surchase transactions.

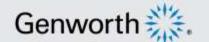
liamower must complete homeituryer education for the following transactions: I can are relying solely on nontraditional credit to quality, regardless of the loan product or a are first-time bome buryers (no change to ournet requirement);

e transactions when all occupying torrowers are first-time homebuyers, regardless of the

s with LTV, CLTV, or HCLTV ratios greater than 95% when all borrowers are first-time

to homebuyer education, beginning October 23, 2019, we will waive the fee for the LLC (Framework®) course for lenders, removing the cost burden for borrowers. Additional coming.

Lapply to new loan casefiles submitted to Desktop Underwriter\* (DU\*) on or after the 2. For manually underwritten HomeReady loans, the updates are required for new loan December 7, 2019.



# **Selling Guide October**

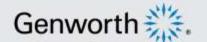
B3-3.1-08: Rental Income (10/02/2019)

The lender must establish a history of property management experience by obtaining one of the following:

- The borrower's most recent signed federal income tax return, including Schedules 1 and E. Schedule E should reflect rental income received for any property and Fair Rental Days of 365;
- If the property has been owned for at least one year, but there are less than 365 Fair Rental Days on Schedule E, a current signed lease agreement may be used to supplement the federal income tax return; or
- A current signed lease may be used to supplement a federal income tax return if the property was out
  of service for any time period in the prior year. Schedule E must support this by reflecting a reduced
  number of days in use and related repair costs. Form 1007 or Form 1025 must support the income
  reflected on the lease.

The lender must document the borrower has at least a one-year history of receiving rental income in accordance with *Documenting Rental Income From Property Other Than the Subject Property* above.

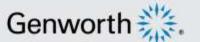
Note: This policy does not apply to HomeReady loans with rental income from an accessory unit.



# **Fannie Mae Seller Guide**

### General Guidelines (Until December 7, 2019) and Rental Income Forms

- Borrowers that have a history of renting the subject or another property, typically income is reported on IRS Form 1040 Schedule E
- Properties owned by businesses, such as an LLC or S Corp or Partnership,
   rental income is found on IRS Form 8825 (attached to the business return)
- If borrower's tax returns do not accurately reflect the ongoing income and expenses of the property, lenders may be justified in using fully executed current leases for:
  - Purchases
  - Refinance in which the borrower purchased the rental during or subsequent to the last tax return filing and is properly documented
  - Refinance of a property that experienced significant rental interruptions such as renovation or a casualty loss that is properly documented
- When the subject property will generate rental income and is NOT on the tax returns, one of the following Fannie Mae forms must be used to support the income-earning potential
  - One-unit properties: Single-Family Comparable Rent Schedule (Form 1007)
  - For two-to-four unit properties: Small Residential Income Appraisal Report (Form 1025)



# Fannie Mae Seller Guide Updates

### 2017-02 Updates Market Rent

Use 75% of the market rents (from form 1007 or form 1025) or leases.



Fannie Mae

#### Selling Guide Announcement SEL-2017-02

February 28, 2017

#### Selling Guide Updates

The Selling Guide has been updated to include changes to the following:

- IRS Form 4506-T for Loans with Validated Income
- Homebuyer Education and Counseling
- Calculation of Rental Income When Using Market Rent

The updates described below simplify and clarify several policies. The affected topics for each policy change are listed on the Attachment. Lenders should review each topic to gain a full understanding of the policy changes. The updated topics are dated February 28, 2017.

### Calculation of Rental Income When Using Market Rent

We have clarified how to calculate monthly qualifying rental income (or loss) when using market rents reported on Form 1007 or Form 1025. There is now consistency in the calculation, whether using lease agreements or market rents, by using 75% of the monthly lease or market rent amount.

This clarification is effective immediately

#### Homebuyer Education and Counseling

In response to lender feedback, we have updated the Selling Guide to clarify our requirements pertaining to homeownership education and housing counseling. Clarifications include updated definitions that more clearly distinguish homeownership education from housing counseling, and more specific information about when education or counseling must be completed. We have also updated and renamed the Certificate of Completion of Housing Counseling (Form 1017) to align with the changes in the Guide.

#### Effective Date

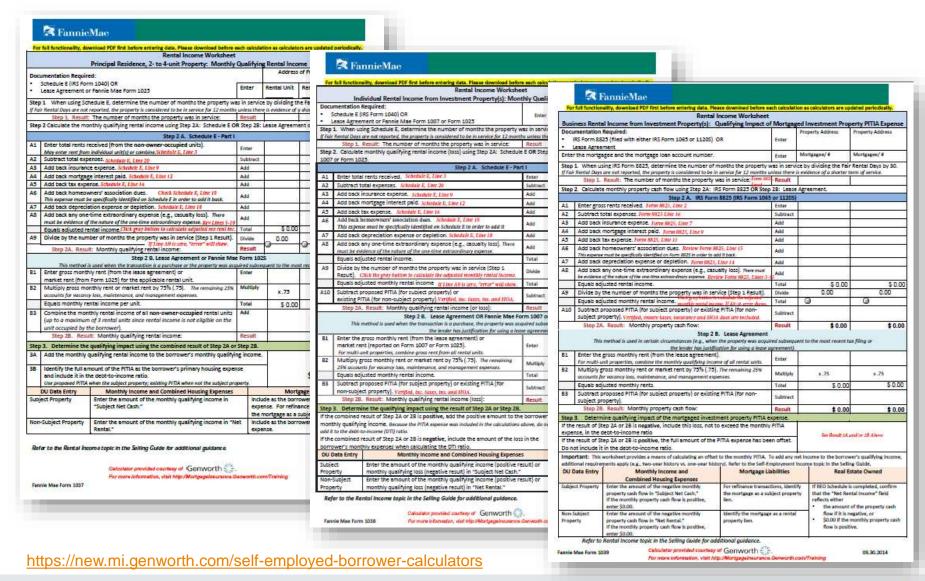
This clarification is effective immediately.

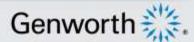
#### Calculation of Rental Income When Using Market Rent

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# **Fannie Mae Rental Calculators**





# **Borrowers with Multiple Financed Properties**

# DU uses the number of financed properties to apply the following eligibility guidelines:

- A minimum credit score of 720 is required for borrowers with 7-10 financed properties
- Borrowers are limited to a maximum of 10 financed properties

**Applies When The Subject Transaction Is A Second Home Or Investment Property AND The Borrower is Personal Obligated On The Financing** 

# Multiple Financed Properties Fannie Mae

B2-2-03: Multiple Financed Properties for the Same Borrower (10/31/2017)

#### Limits on the Number of Financed Properties

If the mortgage loan being delivered to Fannie Mae is secured by the borrower's principal residence, there are no limitations on the number of other properties that the borrower will have financed. If the mortgage is secured by a second home or an investment property, the multiple financed properties policy applies. The maximum number of financed properties that are permitted is based on the underwriting method, as described later in this topic.

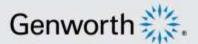
#### The financed property limit

- applies to the number of one- to four-unit residential properties where the borrower is personally
  obligated on the mortgage(s), even if the monthly housing expense is excluded from the borrower's
  DTI in accordance with B3-6-05, Monthly Debt Obligations;
- applies to the total number of properties financed, not to the number of mortgages on the property or the number of mortgages sold to Fannie Mae;
- · includes the borrower's principal residence if it is financed; and
- · is cumulative for all borrowers (though jointly financed properties are only counted once).

The following property types are not subject to these limitations, even if the borrower is personally obligated on a mortgage on the property:

- · commercial real estate,
- · multifamily property consisting of more than four units,
- · ownership in a timeshare,
- ownership of a vacant lot (residential or commercial), or
- ownership of a manufactured home on a leasehold estate not titled as real property (chattel lien on the home).

Applies When The Subject Transaction Is A Second Home Or Investment Property AND The Borrower is Personal Obligated On The Financing



# Reserves- Fannie Mae Multiple Financed Properties DU Versions 10.0 And Higher

B3-4.1-01: Minimum Reserve Requirements (04/03/2018)

#### Calculation of Reserves for Multiple Financed Properties

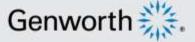
If the borrower owns other financed properties (determined in accordance with <u>B2-2-03</u>, <u>Multiple Financed Properties for the Same Borrower</u>), additional reserves must be calculated and documented for financed properties other than the subject property and the borrower's principal residence. The other financed properties reserves amount must be determined by applying a specific percentage to the aggregate of the outstanding unpaid principal balance (UPB) for mortgages and HELOCs on these other financed properties. The percentages are based on the number of financed properties:

- 2% of the aggregate UPB if the borrower has one to four financed properties,
- 4% of the aggregate UPB if the borrower has five to six financed properties, or
- 6% of the aggregate UPB if the borrower has seven to ten financed properties (DU only).

The aggregate UPB calculation does not include the mortgages and HELOCs that are on

- · the subject property,
- the borrower's principal residence,
- · properties that are sold or pending sale, and
- accounts that will be paid by closing (or omitted in DU on the online loan application).

Applies When The Subject Transaction Is A Second Home Or Investment Property AND The Borrower is Personally Obligated On The Financing



# Reserves- Fannie Mae Multiple Financed Property Examples

#### **Examples of Reserves Calculations**

The following tables contain examples of reserves calculations for borrowers with multiple financed properties.

#### **Example 1: Three Financed Properties**

Occupancy	Outstanding UPB	Monthly PITIA	Reserves Calculations			
Subject: Second Home	\$78,750	\$776	2 Months PITIA =	\$1,552		
Principal	\$0	\$179	N/A	\$0		
Investor	\$87,550	\$787	\$230,050 x 2% =	£4 £04		
Investor	\$142,500	\$905		\$4,601		
	\$230,050		Total =	<b>\$</b> 6,153		

Applies When The Subject Transaction Is A Second Home Or Investment Property AND The Borrower is Personally Obligated On The Financing

# Rental Income-Fannie Mae

### **Fannie Mae Requirements 2-4 Unit Primary Residence**

- Purchase: Gross income is calculated from Form 1025 (small residential properties).
- Net rental income is determined by taking the lesser of 75% of the gross rent from form 1025 or 75% of the existing leases. Note: Do NOT subtract to mortgage payment as this is the primary housing payment.
- Refinance: Document the rental cash flow by obtaining copies of the borrower's most recent one years signed federal tax returns.

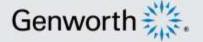
### Fannie Mae Requirements 1-4 Unit Investment

- Purchase: Gross income is calculated from Form 1025 (2-4 unit properties) or Single Family Rent Schedule Form 1007 for a single family property.
- Net rental income is determined by taking the lesser of 75% of the gross rent (from Form 1025 or Form 1007) minus the full mortgage payment for the property or 75% of the existing leases.
- Refinance: Document the rental cash flow by obtaining copies of the borrower's most recent one years signed federal tax returns.

# You Need....

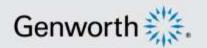
- 2018 Schedule "E" handout
- Rental Income Calculation Form
  - Impounded/non-impounded are calculated the same
  - Training today assume a escrowed or impounded loan

SCHEDULE E Supplemental Income and Loss								1000	OMB No. 1545-0074					
koartm	(From rental real estate, royalties, partnerships, S corporations, estates, trusts, REMICs partnersh of the Trassury  ➤ Attach to Form 1040, 1040NB, or Form 1041.  ► Go to www.irs.gov/Schedules for instructions and the latest information.										2018 Attachment Sequence No. 13			
	shown on raturn		GO to www.irs.go	V/ScrieduleE IC	OF RESI	rucuons	and un	e idlest	mormado					
										r social security - X - XX - XXXX				
Part	Income o	r Loss	From Rental Real Es	tate and Roy	alties	Note	: If you	are in the	business				erty, use	
		C or C-E	EZ (see instructions). If yo	u are an Individ	lual, re	port fam	n rental	Income	or loss from	Form	4835 on	page 2	, line 40.	
A Die	d you make any	payme	ents in 2018 that would	require you to	file F	orm(s) 1	10997 (	see inst	ructions)	2 200	ou good	Пу	es 🛛 No	
			ou file required Forms										es 🗌 No	
1a	Physical addr	ess of	each property (street,	city, state, ZIP	code	9)						(F)(S)	70	
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В		17.000		(4)-49,000										
C		- 2							1 400	WOT-S	2335			
1b	Type of Pro (from list be		2 For each rental r above, report the personal use day	eal estate prop	erty l	isted al and	s - 0		Rental ays	Per	Days QJV			
Α	1		only if you meet	the requiremen	ents to file as		Α	365		0				
В		W 0	a qualified joint	enture. See in	struct	ions.	В					- 81		
C	Appen						C					10		
	of Property:													
	gle Family Resid		3 Vacation/Short-					7 Self-	100000000000000000000000000000000000000					
ncon	ti-Family Resid	ance			6 Royalties				er (describe)					
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12	Mortgage inte	rest pai	id to banks, etc. (see in	nstructions)	12		8,001.							
13	Other interest.			* =0.00 (* <sup>*</sup> )	13									
14	Repairs			. 1995/1	14			322.						
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20			lines 5 through 19 .		20		39,982.							
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**	result is a (los	s), see	instructions to find ou	t if you must	21		-7.	382.						
22	Deductible rer	ital rea	al estate loss after limit	ation, if any,	22	(		0.)	(		) (			
23a			reported on line 3 for a		rties	11 48		23a		32,6	500.			
b			reported on line 4 for a				* +	23b	3	47.				
c			reported on line 12 for					23c			001.			
d			reported on line 18 for					23d	il.	-	27.			
е	Total of all amounts reported on line 20 for all properties 23e 39,9													
24			re amounts shown on I							+ +	24		37	
25			osses from line 21 and re								25 (		0.	
26	here. If Parts	11, 111,	tate and royalty incor IV, and line 40 on pa 040), line 17, or Form	age 2 do not	apply	to you	ı, also	enter th	nis amour	nt on				
	total on line 41										26			



# **Schedule E Handout**

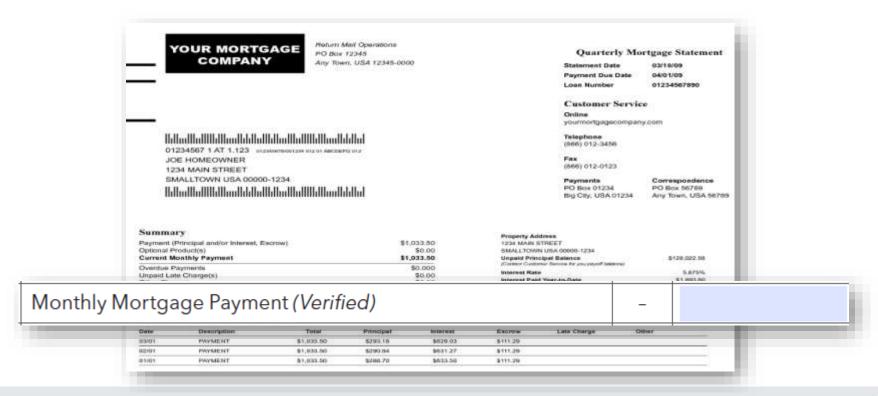
SCHEDULE E (Form 1040)  Department of the Treasury Internal Revenue Service (99)  Supplemental Income and Loss (From rental real estate, royalties, partnerships, S corporations, estates, trusts, REMICs, etc.)  Attach to Form 1040, 1040NR, or Form 1041.  Go to www.irs.gov/ScheduleE for instructions and the latest information.									OMB No. 1545-0074 2018 Attachment Sequence No. 13	
-		Loss Fron	n Rental Real Estate and Ro	The state of the s				X-XXXX sonal pro	perty, use	
B If "\	you make any p Yes," did you or Physical addre	ayments in will you file ss of each	2018 that would require you to required Forms 1099? property (street, city, state, ZI	o file Form(s)	1099? (	see instructions)	40 (5 t) 15	. 🗆 Y	es ⊠ No es □ No	
B	234C Condo	Court 1	Dallas TX 75432							
1b	Type of Prope (from list belo		For each rental real estate property above, report the number of fair repersonal use days. Check the QJV only if you meet the requirements to a qualified joint venture. See instru-	roperty listed fair rental and	1	Fair Rental Days	Personal Days	Section Co.	QJV	
Α	1			ents to file as	Α	365		0		
В		C 1000 A 7000 A	a qualified joint venture. See i	oint venture. See instructions.						
C	ROOM STREET	222000000000			C		1	- 1		



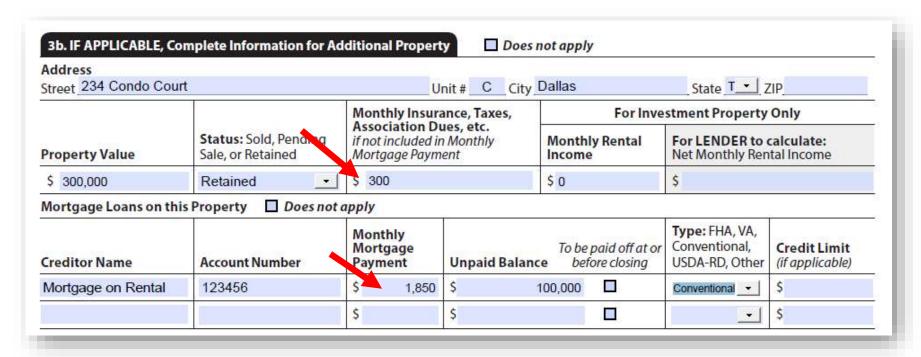
## Mortgage Statement/Payment Coupon

#### Always ask for one

- If loan is impounded or escrowed
- What property the mortgage payment is associated with
- If non impounded, obtain current tax and insurance information
- If condo, PUD or Coop, most investors want verification of current HOA dues

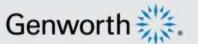


### Mortgage Statement/Payment Coupon

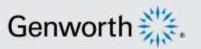


**Total monthly payment is \$2150 PITIA** 

Payment Above Came From Mortgage Statement And HOA Coupon/Statement From Borrower And Is Impounded; For Non-impounded Loans Obtain Tax And Insurance Information



each	full functionality, download PDF first before entering data. Please is calculation as calculators are updated periodically.  **Reverbit Name(s)**  **Reverbit**  **Reverbi	e dow	micad before		G	ienworth 🕺	
C	alculator and Quick R	ef	erenc	e (	Guide	e:	
2,	ental Income						
lea: pro neti	se use the following calculator and quick reference guide to ovides suggested guidance only and does not replace Fann nod should not be used when calculating rental income on a al income is declining year to year. Please check with your or iscable to your business.	ie Ma bon	e or Freddie Ma ower's primary	c instru residen	actions or app ice. Check app	licable guidelines. This plicable guidelines when	
ro	perty 1	Calculator Usage Note: Click Grey Buttons to Divide for Monthly Totals					
er	ntal Income Calculation		2018		2017	NOTES	
	Gross Rents (Line 3)					*Only include if using the full	
	Expenses (Line 20)	-				PITI payment on Line 12 of this calculator or qualifying ratios.	
	Depreciation (Line 18)	+					
	Amortization/Casualty Loss/Nonrecurring Expenses (Line 19)	+				**Net rental losses are typically included with	
	Insurance (Line 9)*	.+				liabilities when calculating	
	Mortgage Interest (Line 12)*	+				the debt ratio.	
	Taxes (Line 16)**	+				***Check applicable guidelines if not using 12	
	Other:	+				months.	
	Annual Rental Income/Loss		\$ 0.0	00	\$ 0.00		
0	Number of Months Considered (Line 2)***	1		1			
7	Monthly income/Lass		0	0			
2	Monthly Mortgage Payment (Verified)	-					
3	Monthly Net Rental Income/Lass**		50.0	00	\$ 0.00		
-	perty 2 Intal Income Calculation		2018	ļ	2017	NOTES	
	Gross Rents (Line 3)					*Only include if using the full	
	Expenses (Line 20)					PITI payment on Line 12 of this calculator or qualifying ratios.	
	Depreciation (Line 18)						
-1	Amortization/Casualty Loss/Nonrecurring Expenses (Line 19)	+				**Net rental losses are typically included with	
	Insurance (Line 9)*					liabilities when calculating the debt ratio.	
ð.	Mortgage Interest (Line 12)*	+				Control of the contro	
	Taxes (Line 16)*	. +				***Check applicable guidelines if not using 12	
	Other:	+				months.	
,	Annual Rental Income/Loss	-	\$ 0.	00	\$ 0.00		
10	Number of Months Considered (Line 2)***	1					
11	Monthly Income/Lass		0	9			
12	Monthly Mortgage Payment (Verified)	-					
_	Monthly Net Rental Income/Lous**						

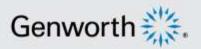


### **2018 Schedule E Rental Income**

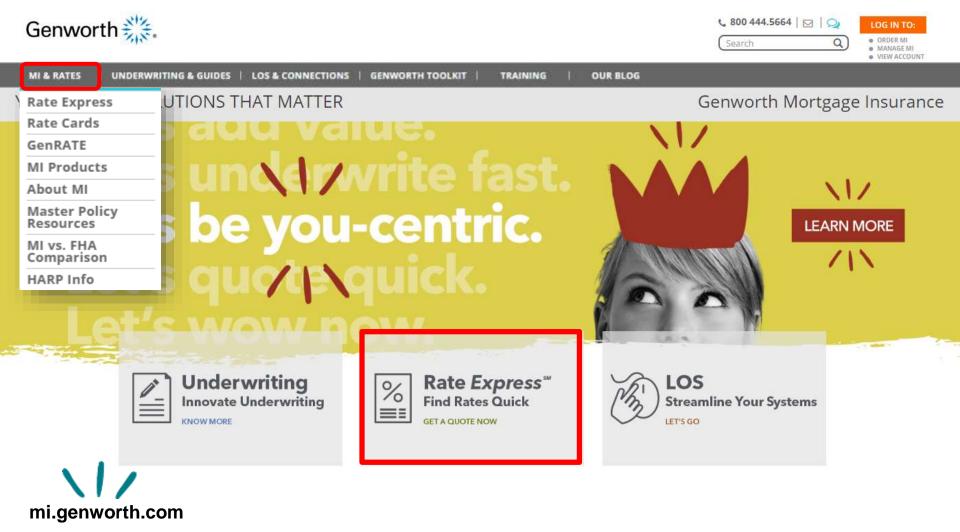
Ren	ntal Income Calculation		2018	2017	NOTES	
1	Gross Rents (Line 3)					*Only include if using the full
2	Expenses (Line 20)	+				PITI payment on Line 12 of thi calculator or qualifying ratios
3	Depreciation (Line 18)					
4	Amortization/Casualty Loss/Nonrecurring Expenses (Line 19)	+				**Net rental losses are typically included with
5	Insurance (Line 9)*	+				liabilities when calculating the debt ratio.
6	Mortgage Interest (Line 12)*	+				***Check applicable guidelines if not using 12
7	Taxes (Line 16)*	+				
8	Other:					months.
9	Annual Rental Income/Loss	-		\$ 0.00	\$ 0.00	
10	Number of Months Considered (Line 2)***	1				
11	Monthly Income/Loss	=	0		0	
12	Monthly Mortgage Payment (Verified)	ě				
13	Monthly Net Rental Income/Loss**	=		\$ 0.00	\$ 0.00	



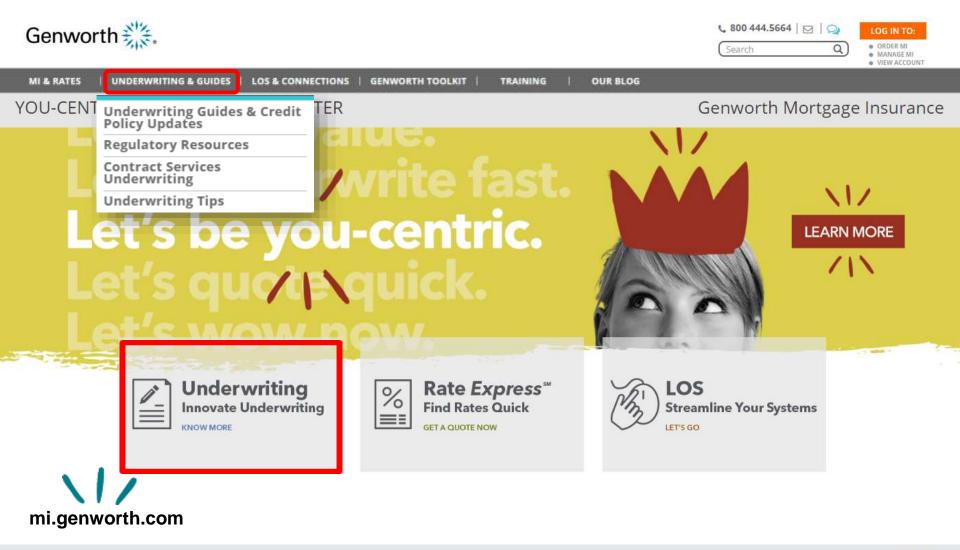
Income:						Α				
3	Rents received		* *						3	32,600.
4	Royalties received .				S		-	586	4	
Expe	nses:									
5	Advertising	x (x) x (y)			*				5	
6	Auto and travel (see i	nstructions)							6	
7	Cleaning and mainter	nance					*		7	2,500.
8	Commissions								8	
9	Insurance		* *	•					9	1,933.
10	Legal and other profe	ssional fees	·	:	50	23			10	- 2/2
11	Management fees .						*	888	11	850.
12	Mortgage interest pai	d to banks,	etc. (s	see	ins	truc	ctio	ns)	12	8,001.
13	Other interest					•			13	
14	Repairs				×		×		14	4,322.
15	Supplies							•	15	1,002.
16	Taxes						*		16	9,211.
17	Utilities		2 %	2	¥.				17	1,866.
18	Depreciation expense	or depletio	n .			*00			18	7,127.
19	Other (list) ► Asso	ciation	Dues						19	3,170.
20	Total expenses. Add	lines 5 throu	igh 19			•			20	39,982.
21	Subtract line 20 from result is a (loss), see file Form 6198		The state of the s			-			21	-7,382.
22	Deductible rental rea on <b>Form 8582</b> (see in							CONTRACTOR DESCRIPTION	22 (	0.)



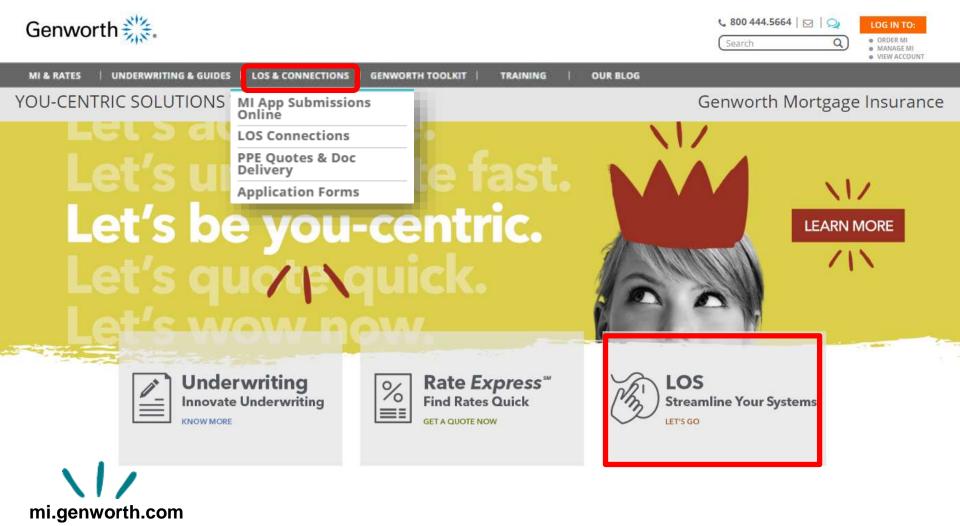
# Genworth Rate Express®



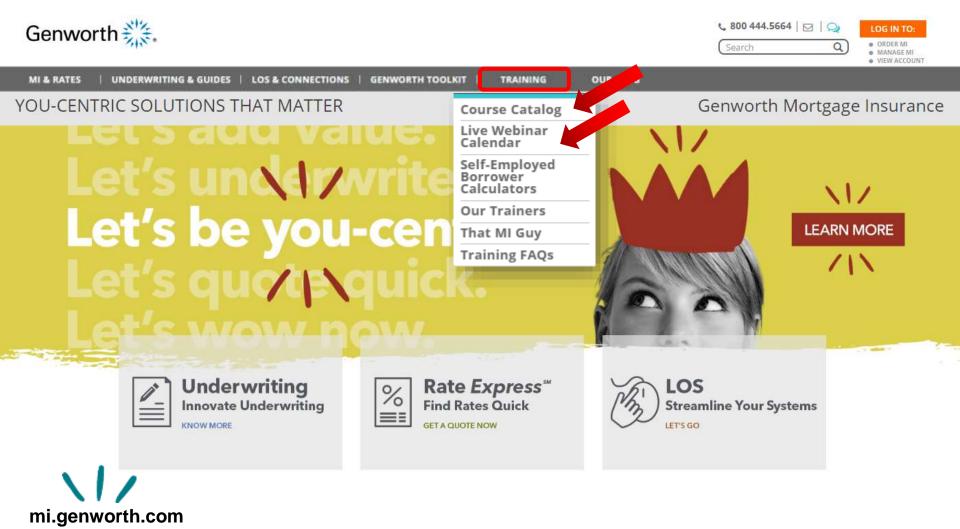
### **Genworth Underwriting Guidelines**

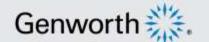


### **LOS Connections**

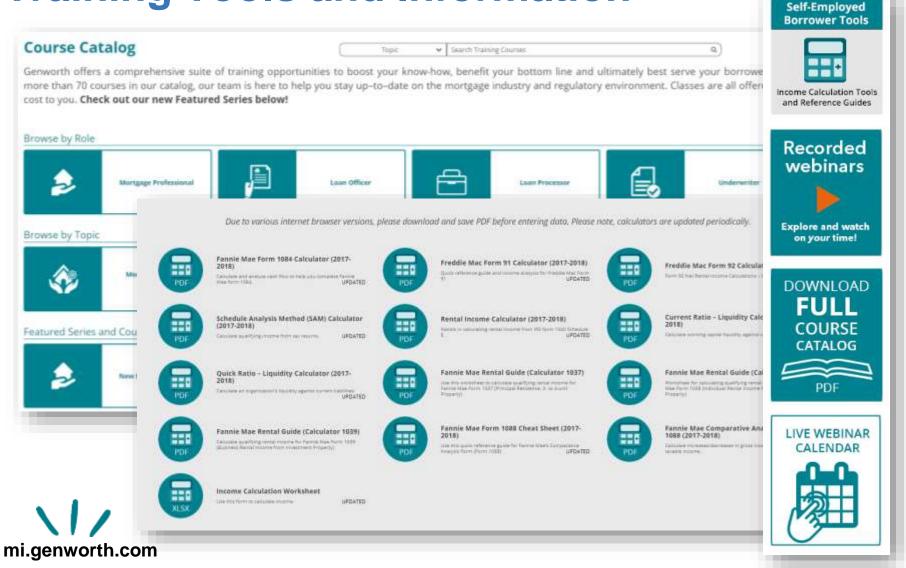


## **Training Tools and Information**





# **Training Tools and Information**



### **Additional MI Site Information**

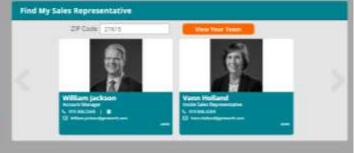














### Your Genworth Resources

- > ActionCenter®: 800 444.5664
- Your Local Genworth Regional Underwriter
- Your Genworth Sales
  Representative



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