

***WORKERS' COMPENSATION – NEW YORK***



**NYCIRB**

***2019 CLASSIFICATION EXPERIENCE***



2019 CLASSIFICATION EXPERIENCE - NEW YORK

The New York Compensation Insurance Rating Board (NYCIRB) derived the 2019 classification pure premiums in accordance with a class ratemaking methodology which was approved for use by the Department of Financial Services in 2015.

This NYCIRB compiled classification experience using the latest available five policy years of experience, with the incurred losses modified by loss development factors, law amendment factors, excess loss factors, together with the indicated, underlying, and formula pure premiums.

Note that the experience for Maritime classifications was grouped by type of operation, and the combined experience is shown under the Program I Maritime class codes.

A. BASIC DATA

The basic data for the five policy years are from the New York Workers Compensation Statistical Plan excluding the experience of self-rated risks. The report level for each year is listed as below:

|              |       |        |       |        |       |
|--------------|-------|--------|-------|--------|-------|
| Policy Year  | 2012  | 2013   | 2014  | 2015   | 2016  |
| Report Level | Fifth | Fourth | Third | Second | First |

The experience of the five policy years has been developed to an estimated ultimate reporting basis by factors reflecting the development of both payrolls and losses. For purposes of loss development, the methodology categorizes the claims into Likely-to-develop and Not-Likely-to-Develop, separately for indemnity and medical. The claim categorization depends on three claim characteristics: injury type, body part, and the claim status at the first report level. In addition, each claim is limited at \$500,000 and loss development factors are derived using limited losses. The loss development factors appear below:

| <u>PY</u> | <u>Loss Development Factors</u> |                   |                |                   |
|-----------|---------------------------------|-------------------|----------------|-------------------|
|           | <u>Indemnity</u>                |                   | <u>Medical</u> |                   |
|           | <u>Likely</u>                   | <u>Not Likely</u> | <u>Likely</u>  | <u>Not Likely</u> |
| 2012      | 1.1800                          | 1.1000            | 1.2890         | 1.1390            |
| 2013      | 1.2280                          | 1.1330            | 1.3430         | 1.1670            |
| 2014      | 1.3470                          | 1.2280            | 1.4610         | 1.2170            |
| 2015      | 1.6880                          | 1.4390            | 1.7110         | 1.2840            |
| 2016      | 2.7870                          | 1.9600            | 2.3060         | 1.4050            |

The incurred losses have been adjusted to eliminate excess amounts on catastrophe and high cost cases. The experience excludes a-rated classifications, discontinued classifications without assignment to other classifications and classifications with insufficient experience.



The incurred losses have been trended to the midpoint of the prospective pricing period, using the 2018 approved trend factors. The annual loss trend factors with wage trend are .998 for indemnity and .972 for medical. The products of loss development factors and trend factors appear below:

Development Factors Combined with Trend Factors

| <u>PY</u> | <u>Indemnity</u> |                   | <u>Medical</u> |                   |
|-----------|------------------|-------------------|----------------|-------------------|
|           | <u>Likely</u>    | <u>Not Likely</u> | <u>Likely</u>  | <u>Not Likely</u> |
| 2012      | 1.1618           | 1.0831            | 1.0343         | .9140             |
| 2013      | 1.2115           | 1.1178            | 1.1087         | .9634             |
| 2014      | 1.3316           | 1.2139            | 1.2409         | 1.0336            |
| 2015      | 1.6720           | 1.4254            | 1.4951         | 1.1220            |
| 2016      | 2.7662           | 1.9453            | 2.0730         | 1.2631            |

The following benefit level factors convert incurred losses under the New York Law to the benefit level effective October 1, 2018:

NEW YORK BENEFIT LEVEL FACTORS

| <u>PY</u> | <u>Death</u> | <u>P.T.</u> | <u>Major</u> | <u>Minor</u> | <u>Temporary</u> | <u>Medical</u> |
|-----------|--------------|-------------|--------------|--------------|------------------|----------------|
| 2012      | 1.3472       | 1.3472      | 1.0910       | 1.1955       | 1.3472           | 1.1757         |
| 2013      | 1.3337       | 1.3337      | 1.0895       | 1.1938       | 1.3337           | 1.1757         |
| 2014      | 1.3209       | 1.3209      | 1.0878       | 1.1920       | 1.3209           | 1.1757         |
| 2015      | 1.2931       | 1.2931      | 1.0829       | 1.1866       | 1.2931           | 1.1757         |
| 2016      | 1.2714       | 1.2714      | 1.0860       | 1.1900       | 1.2714           | 1.1757         |

The following amendment factors convert incurred losses under the United States Longshore Act to the benefit level effective October 1, 2018:

FEDERAL BENEFIT LEVEL FACTORS

| <u>PY</u> | <u>Death</u> | <u>P.T.</u> | <u>Major</u> | <u>Minor</u> | <u>Temporary</u> | <u>Medical</u> |
|-----------|--------------|-------------|--------------|--------------|------------------|----------------|
| 2012      | 1.1778       | 1.1450      | 1.1491       | 1.1494       | 1.1450           | 1.1757         |
| 2013      | 1.1480       | 1.1160      | 1.1187       | 1.1189       | 1.1160           | 1.1757         |
| 2014      | 1.1218       | 1.0904      | 1.0927       | 1.0928       | 1.0904           | 1.1757         |
| 2015      | 1.0909       | 1.0603      | 1.0615       | 1.0615       | 1.0603           | 1.1757         |
| 2016      | 1.0598       | 1.0302      | 1.0301       | 1.0301       | 1.0302           | 1.1757         |



**B. ADJUSTMENT FOR CATASTROPHE AND HIGH COST CASES**

In the classification experience, the loss amounts are limited to \$500,000 per claim for both state and federal coverage. Expected excess factors bring the capped losses to the uncapped level.

The following shows the applicable excess factors by hazard group. An excess factor is defined as  $[1 / (1 - \text{excess ratio})]$ . The excess ratio is defined as the ratio of excess loss above \$500K to the total unlimited loss.

| A     | B     | C     | D     | E     | F     | G     |
|-------|-------|-------|-------|-------|-------|-------|
| 1.239 | 1.266 | 1.288 | 1.350 | 1.397 | 1.543 | 1.654 |

In determining the final loss experience for each classification, limit reported losses to \$500,000, and then developed to ultimate, trend and adjust to current benefit levels. Expected excess factors are then applied by Hazard Group. Generally, most of the excess portion of large losses is medical, however the excess factor is applied to the entire loss. Therefore, 40% of the indemnity excess losses for claims that are strictly workers' compensation are re-assigned to medical excess losses; If a claim is an Employers Liability (EL) only claim, then 100% of the medical excess losses are reassigned to indemnity excess losses; If a claim covers both WC and EL, then 40% of the medical excess losses are reassigned to indemnity excess losses. The resulting quantities, after the reassignment, are the final adjusted excess losses. The final ultimate losses equal the limited ultimate losses plus the final adjusted excess losses.

**C. INDICATED PURE PREMIUM**

The indicated pure premiums are the ratios of the final ultimate losses to the payrolls for policy years 2012 - 2016.

**D. PURE PREMIUM UNDERLYING PRESENT RATE**

The October 1, 2018 pure premiums were modified by the following factors to derive the PP underlying the present rate used for the current year. The factor is calculated as the ratio of the indicated PP from the current analysis to the indicated PP underlying the latest approved loss costs.

|           |        |
|-----------|--------|
| Indemnity | 0.8959 |
| Medical   | 0.8265 |

**E. CREDIBILITY**

To derive the credibility for each classification, the full credibility standards (FCS) claim count for indemnity (850) and medical (400) are first multiplied by the state average cost per case to determine the FCS expected losses. The expected losses FCS for indemnity and medical are listed below:

|               |               |
|---------------|---------------|
| \$ 55,439,749 | For Indemnity |
| \$ 17,501,164 | For Medical   |



Multiplying classification payrolls by the pure premiums underlying present rates, separately for indemnity and medical, determines expected losses for each classification. The ratio of expected losses to expected losses needed for full credibility raised to the power of 0.4 provides partial credibility by individual class in 1% intervals for indemnity and medical. Expected losses less than the minimum necessary for the 1% credibility level are assigned a credibility value of 0%.

F. DERIVED BY FORMULA

The proposed pure premiums result from the credibility described in item E, weighting the pure premiums indicated by the experience described in item C, with the pure premiums underlying the present rate described in item D.

Note that, for the maritime classes, the proposed pure premiums for “Program II –State Act” were derived by multiplying the Formula Pure Premium for Program I by a relativity factor of 1.111, which reflects the experience differential for state benefits between Program I and Program II. Similarly, the proposed pure premiums for “Program II – USL Act” were derived by multiplying the Formula Pure Premium for Program I by a factor of 1.975, which is derived by multiplying the relativity factor of 1.111 by 1.778, which represents the difference between benefits provided under the United States Longshore & Harbor Workers’ Act and those provided by the New York Workers’ Compensation Law.

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| CLASS                                | 0005                       | NURSERY EMPLOYEES & DRIVERS |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-----------------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES           |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 638,790                    | 3                           | 142,951   | 20                    | 698,052   | 132,600       | 362,173           | 1,335,776 | 2.09         |                    |
| 2013                                 | 631,690                    |                             |           | 18                    | 633,200   |               | 439,242           | 1,072,442 | 1.70         |                    |
| 2014                                 | 639,276                    | 6                           | 768,776   | 20                    | 791,160   | 642,917       | 613,624           | 2,816,477 | 4.41         |                    |
| 2015                                 | 676,086                    | 2                           | 533,040   | 16                    | 427,141   | 231,216       | 369,218           | 1,560,615 | 2.31         |                    |
| 2016                                 | 683,063                    | 1                           | 56,652    | 10                    | 357,426   | 86,087        | 261,629           | 761,794   | 1.12         |                    |
| TOTAL                                | 3,268,905                  | 12                          | 1,501,419 | 84                    | 2,906,979 | 1,092,820     | 2,045,886         | 7,547,104 | 2.31         |                    |
|                                      |                            |                             |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                             |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                             |           |                       |           | 40            | 1.349             | 62        | 0.960        | 2.31               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                             |           |                       |           | 60            | 1.677             | 38        | 1.612        | 3.29               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                             |           |                       |           |               | 1.546             |           | 1.208        | 2.75               |

| CLASS                                | 0006                       | FARM NOC & DRIVERS |           |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--------------------|-----------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES          | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 3,194,461                  | 21                 | 794,500   | 142                   | 3,579,261  | 677,974       | 2,422,499         | 7,474,234  | 2.34         |                    |
| 2013                                 | 3,446,965                  | 19                 | 1,663,238 | 147                   | 6,897,391  | 2,420,776     | 4,039,951         | 15,021,356 | 4.36         |                    |
| 2014                                 | 3,590,070                  | 20                 | 1,432,105 | 130                   | 6,483,814  | 1,751,799     | 3,194,565         | 12,862,283 | 3.58         |                    |
| 2015                                 | 3,551,687                  | 11                 | 1,723,561 | 128                   | 5,751,854  | 1,157,120     | 3,125,130         | 11,757,665 | 3.31         |                    |
| 2016                                 | 3,779,879                  | 17                 | 2,342,367 | 142                   | 4,641,582  | 2,104,054     | 3,942,775         | 13,030,778 | 3.45         |                    |
| TOTAL                                | 17,563,062                 | 88                 | 7,955,771 | 689                   | 27,353,902 | 8,111,723     | 16,724,920        | 60,146,316 | 3.42         |                    |
|                                      |                            |                    |           |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                    |           |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                    |           |                       |            | 89            | 2.010             | 100        | 1.414        | 3.42               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                    |           |                       |            | 11            | 2.369             | 0          | 1.470        | 3.84               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                    |           |                       |            |               | 2.049             |            | 1.414        | 3.46               |

| CLASS                                | 0007                       | FRUIT FARM & DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|----------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES    |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES            | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 952,834                    | 8                    | 538,118   | 22                    | 619,345   | 213,749       | 459,086           | 1,830,298  | 1.92         |                    |
| 2013                                 | 951,888                    | 7                    | 627,347   | 28                    | 861,051   | 401,377       | 568,199           | 2,457,974  | 2.58         |                    |
| 2014                                 | 1,011,628                  | 10                   | 629,476   | 20                    | 351,110   | 503,877       | 301,622           | 1,786,085  | 1.77         |                    |
| 2015                                 | 1,052,532                  | 2                    | 15,569    | 39                    | 1,020,536 | 35,920        | 1,165,724         | 2,237,749  | 2.13         |                    |
| 2016                                 | 1,101,184                  | 5                    | 83,668    | 35                    | 993,550   | 95,780        | 1,064,127         | 2,237,125  | 2.03         |                    |
| TOTAL                                | 5,070,066                  | 32                   | 1,894,178 | 144                   | 3,845,592 | 1,250,703     | 3,558,758         | 10,549,231 | 2.08         |                    |
|                                      |                            |                      |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                      |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                      |           |                       |           | 46            | 1.132             | 63         | 0.949        | 2.08               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                      |           |                       |           | 54            | 1.571             | 37         | 1.070        | 2.64               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                      |           |                       |           |               | 1.369             |            | 0.994        | 2.36               |

| CLASS                                | 0031                       | VEGETABLE, BERRY OR GRAPE FARM & DRIVERS |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                        |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                                | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,020,182                  | 6  | 414,569   | 31                    | 726,700   | 382,994       | 628,022           | 2,152,285          | 2.11         |
| 2013                                 | 1,010,954                  | 4  | 750,218   | 27                    | 795,931   | 407,856       | 643,025           | 2,597,030          | 2.57         |
| 2014                                 | 1,039,210                  | 9  | 1,781,097 | 23                    | 228,969   | 865,761       | 397,133           | 3,272,960          | 3.15         |
| 2015                                 | 1,124,657                  | 5  | 618,638   | 33                    | 988,422   | 552,528       | 870,666           | 3,030,254          | 2.69         |
| 2016                                 | 1,238,671                  | 2  | 267,419   | 31                    | 1,070,062 | 148,688       | 1,084,259         | 2,570,428          | 2.08         |
| TOTAL                                | 5,433,674                  | 26                                       | 3,831,941 | 145                   | 3,810,084 | 2,357,827     | 3,623,105         | 13,622,957         | 2.51         |
|                                      |                            | INDEMNITY                                |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                    |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |           | 51                    | 1.406     | 69            | 1.101             | 2.51               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 49                    | 1.908     | 31            | 1.259             | 3.17               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       | 1.652     |               | 1.150             | 2.80               |              |

| CLASS                                | 0034                       | POULTRY FARM & DRIVERS |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES              | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 225,649                    | 4                      | 372,520   | 8                     | 143,714   | 412,236       | 77,378            | 1,005,848          | 4.46         |
| 2013                                 | 242,156                    |                        |           | 10                    | 203,216   |               | 164,641           | 367,857            | 1.52         |
| 2014                                 | 265,265                    | 3                      | 576,411   | 18                    | 390,132   | 280,836       | 276,725           | 1,524,104          | 5.75         |
| 2015                                 | 294,368                    | 2                      | 373,123   | 16                    | 944,875   | 150,352       | 403,054           | 1,871,404          | 6.36         |
| 2016                                 | 300,342                    | 4                      | 633,484   | 7                     | 178,207   | 399,881       | 152,452           | 1,364,024          | 4.54         |
| TOTAL                                | 1,327,780                  | 13                     | 1,955,538 | 59                    | 1,860,144 | 1,243,305     | 1,074,250         | 6,133,237          | 4.62         |
|                                      |                            | INDEMNITY              |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                        |           | 34                    | 2.874     | 41            | 1.745             | 4.62               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |           | 66                    | 2.735     | 59            | 1.451             | 4.19               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |           |                       | 2.782     |               | 1.572             | 4.35               |              |

| CLASS                                | 0035                       | FLORIST-CULTIVATE OR GARDENING & DRIVERS |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                        |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                                | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 664,173                    | 10                                       | 663,016   | 19                    | 413,081   | 475,204       | 383,338           | 1,934,639          | 2.91         |
| 2013                                 | 643,058                    | 5  | 401,111   | 23                    | 972,850   | 348,749       | 506,740           | 2,229,450          | 3.47         |
| 2014                                 | 676,619                    | 3  | 803,098   | 27                    | 822,003   | 293,100       | 437,047           | 2,355,248          | 3.48         |
| 2015                                 | 766,740                    | 7  | 599,242   | 23                    | 801,381   | 441,571       | 580,921           | 2,423,115          | 3.16         |
| 2016                                 | 819,495                    | 5  | 913,695   | 19                    | 659,200   | 349,829       | 1,012,674         | 2,935,398          | 3.58         |
| TOTAL                                | 3,570,085                  | 30                                       | 3,380,162 | 111                   | 3,668,515 | 1,908,453     | 2,920,720         | 11,877,850         | 3.33         |
|                                      |                            | INDEMNITY                                |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                    |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |           | 44                    | 1.974     | 58            | 1.353             | 3.33               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 56                    | 1.968     | 42            | 1.231             | 3.20               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       | 1.971     |               | 1.302             | 3.27               |              |

| CLASS                                | 0042                       | LANDSCAPE GARDENING & DRIVERS |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|-------------------------------|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES             |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                     | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 5,537,208                  | 68                            | 7,498,035  | 343                   | 11,356,113 | 4,751,786     | 8,767,343         | 32,373,277  | 5.85         |                    |
| 2013                                 | 6,059,687                  | 75                            | 10,164,226 | 299                   | 11,651,553 | 8,132,870     | 9,229,277         | 39,177,926  | 6.47         |                    |
| 2014                                 | 6,509,023                  | 58                            | 7,291,910  | 269                   | 9,363,014  | 6,157,422     | 7,861,414         | 30,673,760  | 4.71         |                    |
| 2015                                 | 7,042,250                  | 72                            | 13,714,148 | 320                   | 19,084,057 | 9,262,112     | 12,578,331        | 54,638,648  | 7.76         |                    |
| 2016                                 | 7,503,786                  | 56                            | 9,903,781  | 354                   | 16,860,716 | 7,971,934     | 12,216,650        | 46,953,081  | 6.26         |                    |
| TOTAL                                | 32,651,954                 | 329                           | 48,572,100 | 1,585                 | 68,315,453 | 36,276,124    | 50,653,015        | 203,816,692 | 6.24         |                    |
|                                      |                            |                               |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |                               |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                               |            |                       |            | 100           | 3.580             | 100         | 2.662        | 6.24               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                               |            |                       |            | 0             | 3.738             | 0           | 2.798        | 6.54               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                               |            |                       |            |               | 3.580             |             | 2.662        | 6.24               |

| CLASS                                | 0050                       | FARM MACHINERY OPERATION-BY CONTRACTOR-& DRIVERS |        |                       |         |               |                   |         |              |                    |
|--------------------------------------|----------------------------|--|--------|-----------------------|---------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 53,409                     |  |        | 3                     | 33,501  |               | 97,910            | 131,411 | 2.46         |                    |
| 2013                                 | 58,442                     | 1  | 60,288 | 3                     | 12,151  | 89,867        | 27,734            | 190,040 | 3.25         |                    |
| 2014                                 | 63,868                     |  |        | 3                     | 61,211  |               | 46,864            | 108,075 | 1.69         |                    |
| 2015                                 | 70,419                     |  |        | 1                     | 13,379  |               | 21,503            | 34,882  | 0.50         |                    |
| 2016                                 | 81,534                     |  |        | 5                     | 239,652 |               | 180,191           | 419,843 | 5.15         |                    |
| TOTAL                                | 327,672                    | 1  | 60,288 | 15                    | 359,894 | 89,867        | 374,202           | 884,251 | 2.70         |                    |
|                                      |                            |  |        |                       |         | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |  |        |                       |         | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |        |                       |         | 21            | 1.282             | 27      | 1.416        | 2.70               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |        |                       |         | 79            | 3.380             | 73      | 2.101        | 5.48               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |        |                       |         |               | 2.939             |         | 1.916        | 4.86               |

| CLASS                                | 0106                       | TREE PRUNING, REPAIRING OR TRIMMING & DRIVERS |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                             |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                                     | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 1,131,670                  | 18  | 3,652,477  | 66                    | 4,196,645  | 2,724,341     | 2,634,336         | 13,207,799 | 11.67        |                    |
| 2013                                 | 1,120,005                  | 13  | 1,954,071  | 69                    | 2,571,854  | 1,587,266     | 2,529,804         | 8,642,995  | 7.72         |                    |
| 2014                                 | 1,080,301                  | 18  | 2,055,938  | 79                    | 3,613,339  | 2,201,934     | 2,532,677         | 10,403,888 | 9.63         |                    |
| 2015                                 | 1,181,125                  | 15  | 3,275,542  | 67                    | 3,370,564  | 2,029,753     | 1,914,003         | 10,589,862 | 8.97         |                    |
| 2016                                 | 1,255,002                  | 15  | 1,391,165  | 62                    | 4,332,789  | 2,118,980     | 2,487,516         | 10,330,450 | 8.23         |                    |
| TOTAL                                | 5,768,103                  | 79  | 12,329,193 | 343                   | 18,085,191 | 10,662,274    | 12,098,336        | 53,174,994 | 9.22         |                    |
|                                      |                            |   |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |   |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |            |                       |            | 81            | 5.273             | 100        | 3.946        | 9.22               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            |                       |            | 19            | 5.635             | 0          | 4.429        | 10.06              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       |            |               | 5.342             |            | 3.946        | 9.29               |



| CLASS                                | 0251                       | IRRIGATION WORKS OPERATION & DRIVERS |        |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|--------------------------------------|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                    |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                            | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 4,668                      |                                      |        | 1                     | 101,879 |               | 106,256           | 208,135            | 44.59        |
| 2013                                 | 2,502                      |                                      |        |                       |         |               |                   |                    |              |
| 2014                                 | 628                        |                                      |        |                       |         |               |                   |                    |              |
| 2015                                 | 229                        |                                      |        |                       |         |               |                   |                    |              |
| 2016                                 | 378                        |                                      |        |                       |         |               |                   |                    |              |
| TOTAL                                | 8,405                      |                                      |        | 1                     | 101,879 |               | 106,256           | 208,135            | 24.76        |
|                                      |                            | INDEMNITY                            |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 8                                    |        | 12.121                |         | 11            |                   | 12.642             |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 92                                   |        | 11.166                |         | 89            |                   | 8.911              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                      |        | 11.242                |         |               |                   | 9.321              |              |

| CLASS                                | 0908                       | DOMESTIC WORKERS-INSIDE-OCCASIONAL |         |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|------------------------------------|---------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                  |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                          | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 4,755                      | 2                                  | 180,555 | 3                     | 18,370    | 181,669       | 104,661           | 485,255            | 102.05       |
| 2013                                 | 4,747                      | 3                                  | 118,978 | 7                     | 683,046   | 39,702        | 276,404           | 1,118,130          | 235.54       |
| 2014                                 | 4,879                      | 2                                  | 46,953  | 7                     | 229,649   | 112,749       | 480,837           | 870,188            | 178.35       |
| 2015                                 | 5,183                      | 2                                  | 170,253 | 3                     | 72,202    | 58,984        | 82,595            | 384,034            | 74.09        |
| 2016                                 | 4,941                      | 1                                  | 79,345  | 1                     | 577       | 51,524        | 6,758             | 138,204            | 27.97        |
| TOTAL                                | 24,505                     | 10                                 | 596,084 | 21                    | 1,003,844 | 444,628       | 951,255           | 2,995,811          | 122.25       |
|                                      |                            | INDEMNITY                          |         |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                              |         | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 31                                 |         | 65.290                |           | 41            |                   | 56.963             |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 69                                 |         | 121.712               |           | 59            |                   | 75.718             |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                    |         | 104.221               |           |               |                   | 68.028             |              |

| CLASS                                | 0909                       | DOMESTIC WORKERS-OUTSIDE-OCCASIONAL-INCL OCCASIONAL CHAUFFEURS |        |                       |        |               |                   |                    |              |
|--------------------------------------|----------------------------|--|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 564                        | 1  | 11,481 | 2                     | 40,571 | 8,776         | 9,817             | 70,645             | 125.26       |
| 2013                                 | 629                        |  |        | 2                     | 18,883 |               | 36,226            | 55,109             | 87.61        |
| 2014                                 | 584                        |  |        | 1                     | 32,941 |               | 41,484            | 74,425             | 127.44       |
| 2015                                 | 578                        |  |        | 1                     | 3,270  |               | 6,616             | 9,886              | 17.10        |
| 2016                                 | 659                        |  |        |                       |        |               | 7,566             | 7,566              | 11.48        |
| TOTAL                                | 3,014                      | 1  | 11,481 | 6                     | 95,665 | 8,776         | 101,709           | 217,631            | 72.21        |
|                                      |                            | INDEMNITY  |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 13   |        | 35.549                |        | 23            |                   | 36.657             |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 87   |        | 113.960               |        | 77            |                   | 144.340            |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |        | 103.767               |        |               |                   | 119.573            |              |

| CLASS                                | 0912                       | DOMESTIC WORKERS-OUTSIDE-INCLUDING PRIVATE CHAUFFEURS |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                     |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 1,999                      | 5   | 667,916   | 14                    | 605,715   | 380,656       | 316,791           | 1,971,078 | 986.03       |                    |
| 2013                                 | 3,083                      | 5   | 545,248   | 17                    | 402,550   | 220,641       | 380,461           | 1,548,900 | 502.40       |                    |
| 2014                                 | 2,054                      | 5   | 989,631   | 16                    | 846,578   | 502,793       | 516,736           | 2,855,738 | 1390.33      |                    |
| 2015                                 | 2,171                      | 3   | 224,453   | 11                    | 422,692   | 132,520       | 281,988           | 1,061,653 | 489.02       |                    |
| 2016                                 | 2,008                      | 7   | 663,221   | 12                    | 642,001   | 444,034       | 392,174           | 2,141,430 | 1066.45      |                    |
| TOTAL                                | 11,315                     | 25  | 3,090,469 | 70                    | 2,919,536 | 1,680,644     | 1,888,150         | 9,578,799 | 846.56       |                    |
|                                      |                            |   |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |   |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |           |                       |           | 45            | 531.154           | 57        | 315.404      | 846.56             |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           |                       |           | 55            | 683.383           | 43        | 381.193      | 1064.58            |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       |           |               | 614.880           |           | 343.693      | 958.57             |

| CLASS                                | 0913                       | DOMESTIC WORKERS-INSIDE |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------------|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES       |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES               | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 20,428                     | 16                      | 2,579,626  | 57                    | 2,754,241  | 1,652,420     | 2,009,400         | 8,995,687  | 440.36       |                    |
| 2013                                 | 19,569                     | 28                      | 2,670,985  | 48                    | 2,432,319  | 1,635,490     | 2,212,019         | 8,950,813  | 457.40       |                    |
| 2014                                 | 19,449                     | 15                      | 3,484,772  | 37                    | 2,954,150  | 2,041,665     | 1,722,564         | 10,203,151 | 524.61       |                    |
| 2015                                 | 20,085                     | 14                      | 1,946,873  | 49                    | 3,402,806  | 1,379,992     | 2,518,142         | 9,247,813  | 460.43       |                    |
| 2016                                 | 20,373                     | 23                      | 3,490,346  | 44                    | 3,472,109  | 3,879,009     | 2,068,327         | 12,909,791 | 633.67       |                    |
| TOTAL                                | 99,904                     | 96                      | 14,172,602 | 235                   | 15,015,625 | 10,588,576    | 10,530,452        | 50,307,255 | 503.56       |                    |
|                                      |                            |                         |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                         |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                         |            |                       |            | 72            | 292.163           | 100        | 211.393      | 503.56             |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                         |            |                       |            | 28            | 245.601           | 0          | 180.342      | 425.94             |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                         |            |                       |            |               | 279.126           |            | 211.393      | 490.52             |

| CLASS                                | 0917                       | DOMESTIC SERVICE CONTRACTORS-INSIDE |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                   |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                           | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 321,758                    | 2                                   | 7,637     | 23                    | 466,377   | 43,969        | 447,025           | 965,008   | 3.00         |                    |
| 2013                                 | 315,284                    | 8                                   | 667,660   | 27                    | 934,553   | 336,228       | 728,539           | 2,666,980 | 8.46         |                    |
| 2014                                 | 352,992                    | 11                                  | 855,807   | 21                    | 678,343   | 823,781       | 616,731           | 2,974,662 | 8.43         |                    |
| 2015                                 | 384,842                    | 3                                   | 344,551   | 12                    | 206,782   | 108,735       | 255,736           | 915,804   | 2.38         |                    |
| 2016                                 | 384,784                    | 4                                   | 135,517   | 13                    | 286,790   | 236,818       | 183,968           | 843,093   | 2.19         |                    |
| TOTAL                                | 1,759,660                  | 28                                  | 2,011,172 | 96                    | 2,572,845 | 1,549,531     | 2,231,999         | 8,365,547 | 4.75         |                    |
|                                      |                            |                                     |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                                     |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                     |           |                       |           | 39            | 2.605             | 59        | 2.149        | 4.75               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                     |           |                       |           | 61            | 3.025             | 41        | 2.632        | 5.66               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                     |           |                       |           |               | 2.861             |           | 2.347        | 5.21               |

| CLASS                                | 1170                       | MINING NOC-WITH SHAFTS, TUNNELS OR DRIFTS-& DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 226,691                    | 3   | 103,948    | 6                     | 250,877    | 58,827        | 113,070           | 526,722            | 2.32         |
| 2013                                 | 264,932                    | 2   | 152,427    | 10                    | 600,239    | 139,290       | 702,379           | 1,594,335          | 6.02         |
| 2014                                 | 327,619                    | 1   | 571,177    | 8                     | 343,064    | 443,132       | 138,136           | 1,495,509          | 4.56         |
| 2015                                 | 283,141                    | 3   | 354,175    | 10                    | 677,293    | 216,396       | 299,032           | 1,546,896          | 5.46         |
| 2016                                 | 326,498                    |   |            | 3                     | 132,034    |               | 104,223           | 236,257            | 0.72         |
| TOTAL                                | 1,428,881                  | 9   | 1,181,727  | 37                    | 2,003,507  | 857,645       | 1,356,840         | 5,399,719          | 3.78         |
|                                      |                            | INDEMNITY   |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |   | 37         | 2.229                 | 46         | 1.550         | 3.78              |                    |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   | 63         | 3.292                 | 54         | 1.742         | 5.03              |                    |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            | 2.899                 |            | 1.654         | 4.55              |                    |              |

| CLASS                                | 1320                       | GAS OR OIL LEASE OPERATOR-NATURAL GAS-ALL OPERATIONS-& DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 160,003                    | 1  | 5,800      | 1                     | 568,009    | 48,157        | 307,274           | 929,240            | 5.81         |
| 2013                                 | 125,233                    |  |            | 7                     | 154,454    |               | 311,078           | 465,532            | 3.72         |
| 2014                                 | 135,739                    | 1  | 2,104      | 7                     | 782,998    | 1,175         | 533,706           | 1,319,983          | 9.72         |
| 2015                                 | 197,723                    | 1  | 303,685    | 6                     | 338,920    | 321,250       | 298,733           | 1,262,588          | 6.39         |
| 2016                                 | 108,371                    |  |            | 3                     | 207,980    |               | 85,070            | 293,050            | 2.70         |
| TOTAL                                | 727,069                    | 3  | 311,589    | 24                    | 2,052,361  | 370,582       | 1,535,861         | 4,270,393          | 5.87         |
|                                      |                            | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |  | 29         | 3.251                 | 44         | 2.622         | 5.87              |                    |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  | 71         | 3.494                 | 56         | 3.031         | 6.53              |                    |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            | 3.424                 |            | 2.851         | 6.28              |                    |              |

| CLASS                                | 1430                       | SMELTING, SINTERING OR REFINING LEAD & DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                              |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                                      | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 160,990                    |  |            | 1                     | 31,661     |               | 9,613             | 41,274             | 0.26         |
| 2013                                 | 169,529                    |  |            | 3                     | 367,775    |               | 140,885           | 508,660            | 3.00         |
| 2014                                 | 180,246                    |  |            | 2                     | 106,187    |               | 101,107           | 207,294            | 1.15         |
| 2015                                 | 191,375                    | 1  | 185,120    | 1                     | 123,960    | 146,403       | 40,638            | 496,121            | 2.59         |
| 2016                                 | 199,969                    | 1  | 50,491     | 1                     | 122,797    | 104,470       | 284,144           | 561,902            | 2.81         |
| TOTAL                                | 902,109                    | 2  | 235,611    | 8                     | 752,380    | 250,873       | 576,387           | 1,815,251          | 2.01         |
|                                      |                            | INDEMNITY                                      |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |  | 30         | 1.095                 | 35         | 0.917         | 2.01              |                    |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  | 70         | 3.034                 | 65         | 1.448         | 4.48              |                    |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            | 2.452                 |            | 1.262         | 3.71              |                    |              |

| CLASS                                | 1438                       | SMELTING, SINTERING REFINING-METALS-NOT IRON OR LEAD-NOC-& DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 380,912                    | 5  | 590,979    | 33                    | 2,565,951  | 182,370       | 1,288,611         | 4,627,911          | 12.15        |
| 2013                                 | 311,410                    | 4  | 973,957    | 33                    | 2,793,120  | 597,360       | 916,449           | 5,280,886          | 16.96        |
| 2014                                 | 293,906                    | 2  | 285,493    | 26                    | 1,107,463  | 225,394       | 582,667           | 2,201,017          | 7.49         |
| 2015                                 | 241,957                    | 2  | 653,463    | 8                     | 134,858    | 341,869       | 179,686           | 1,309,876          | 5.41         |
| 2016                                 | 282,987                    | 5  | 1,136,969  | 13                    | 1,355,274  | 624,377       | 594,964           | 3,711,584          | 13.12        |
| TOTAL                                | 1,511,172                  | 18   | 3,640,861  | 113                   | 7,956,666  | 1,971,370     | 3,562,377         | 17,131,274         | 11.34        |
|                                      |                            | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  | PURE PREM. | CRED.                 | PURE PREM. |               |                   |                    |              |
| INDICATED PURE PREMIUM               |                            |  |            | 49                    | 7.675      | 60            | 3.662             | 11.34              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            | 51                    | 6.280      | 40            | 3.240             | 9.52               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       |            |               |                   | 6.964              | 10.46        |

| CLASS                                | 1439                       | SMELTING-ELECTRIC PROCESS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES         |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                 | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 9,441                      | 1                         | 16,779     | 2                     | 374,650    | 81,995        | 49,402            | 522,826            | 55.38        |
| 2013                                 | 11,361                     |                           |            |                       |            |               | 490               | 490                | 0.04         |
| 2014                                 | 14,395                     |                           |            |                       |            |               | 1,060             | 1,060              | 0.07         |
| 2015                                 | 47,932                     | 1                         | 4,451      |                       |            | 28,734        | 13,314            | 46,499             | 0.97         |
| 2016                                 | 21,718                     |                           |            |                       |            |               |                   |                    |              |
| TOTAL                                | 104,847                    | 2                         | 21,230     | 2                     | 374,650    | 110,729       | 64,266            | 570,875            | 5.45         |
|                                      |                            | INDEMNITY                 |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                     | PURE PREM. | CRED.                 | PURE PREM. |               |                   |                    |              |
| INDICATED PURE PREMIUM               |                            |                           |            | 15                    | 3.776      | 17            | 1.669             | 5.45               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                           |            | 85                    | 4.612      | 83            | 1.916             | 6.53               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                           |            |                       |            |               |                   | 4.487              | 6.36         |

| CLASS                                | 1452                       | ORE MILLING & DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-----------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES     |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES             | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 63,644                     |                       |            | 3                     | 30,049     |               | 24,669            | 54,718             | 0.86         |
| 2013                                 | 78,174                     |                       |            | 3                     | 57,839     |               | 39,578            | 97,417             | 1.25         |
| 2014                                 | 71,990                     | 1                     | 182,319    | 4                     | 13,355     | 105,927       | 14,052            | 315,653            | 4.38         |
| 2015                                 | 48,229                     | 1                     | 422,658    | 5                     | 107,085    | 517,584       | 73,157            | 1,120,484          | 23.23        |
| 2016                                 | 93,536                     |                       |            | 8                     | 863,183    |               | 779,952           | 1,643,135          | 17.57        |
| TOTAL                                | 355,573                    | 2                     | 604,977    | 23                    | 1,071,511  | 623,511       | 931,408           | 3,231,407          | 9.09         |
|                                      |                            | INDEMNITY             |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                 | PURE PREM. | CRED.                 | PURE PREM. |               |                   |                    |              |
| INDICATED PURE PREMIUM               |                            |                       |            | 26                    | 4.715      | 32            | 4.373             | 9.09               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                       |            | 74                    | 5.254      | 68            | 2.775             | 8.03               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                       |            |                       |            |               |                   | 5.114              | 8.40         |

| CLASS                                | 1463                       | ASPHALT WORKS & DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES       |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES               | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 538,818                    | 5                       | 1,813,477 | 24                    | 1,675,810 | 1,258,012     | 919,234           | 5,666,533  | 10.52        |                    |
| 2013                                 | 528,817                    | 4                       | 1,002,312 | 18                    | 2,627,072 | 396,125       | 963,342           | 4,988,851  | 9.43         |                    |
| 2014                                 | 530,628                    | 1                       | 13,868    | 18                    | 1,450,480 | 55,956        | 799,689           | 2,319,993  | 4.37         |                    |
| 2015                                 | 539,290                    | 1                       | 576,979   | 14                    | 509,575   | 570,405       | 293,021           | 1,949,980  | 3.62         |                    |
| 2016                                 | 528,635                    | 1                       | 278,414   | 16                    | 2,157,497 | 1,262,398     | 962,032           | 4,660,341  | 8.82         |                    |
| TOTAL                                | 2,666,188                  | 12                      | 3,685,050 | 90                    | 8,420,434 | 3,542,896     | 3,937,318         | 19,585,698 | 7.35         |                    |
|                                      |                            |                         |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                         |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                         |           |                       |           | 57            | 4.540             | 69         | 2.806        | 7.35               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                         |           |                       |           | 43            | 5.044             | 31         | 2.609        | 7.65               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                         |           |                       |           |               | 4.757             |            | 2.745        | 7.50               |

| CLASS                                | 1470                       | ALCOHOL MFG.-WOOD-& DRIVERS |         |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-----------------------------|---------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES           |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                   | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 51,299                     | 4                           | 696,307 | 1                     | 53,256    | 742,221       | 24,632            | 1,516,416 | 29.56        |                    |
| 2013                                 | 45,552                     | 1                           | 70,781  | 3                     | 307,230   | 49,374        | 96,221            | 523,606   | 11.49        |                    |
| 2014                                 | 45,998                     |                             |         | 2                     | 93,253    |               | 57,292            | 150,545   | 3.27         |                    |
| 2015                                 | 54,034                     |                             |         | 3                     | 648,479   |               | 107,378           | 755,857   | 13.99        |                    |
| 2016                                 | 54,372                     |                             |         | 3                     | 337,351   |               | 159,225           | 496,576   | 9.13         |                    |
| TOTAL                                | 251,255                    | 5                           | 767,088 | 12                    | 1,439,569 | 791,595       | 444,748           | 3,443,000 | 13.70        |                    |
|                                      |                            |                             |         |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                             |         |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                             |         |                       |           | 26            | 8.783             | 35        | 4.921        | 13.70              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                             |         |                       |           | 74            | 7.757             | 65        | 4.899        | 12.66              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                             |         |                       |           |               | 8.024             |           | 4.907        | 12.93              |

| CLASS                                | 1624                       | QUARRY NOC & DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|----------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES    |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES            | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 666,442                    | 3                    | 308,157   | 32                    | 1,373,280 | 234,990       | 556,091           | 2,472,518  | 3.71         |                    |
| 2013                                 | 676,238                    | 2                    | 74,324    | 29                    | 2,147,357 | 49,711        | 613,474           | 2,884,866  | 4.27         |                    |
| 2014                                 | 600,147                    | 8                    | 1,654,359 | 28                    | 1,121,892 | 791,507       | 593,137           | 4,160,895  | 6.93         |                    |
| 2015                                 | 766,233                    | 4                    | 719,059   | 33                    | 1,719,165 | 288,591       | 1,045,204         | 3,772,019  | 4.92         |                    |
| 2016                                 | 641,860                    | 4                    | 723,224   | 28                    | 2,067,730 | 704,336       | 838,031           | 4,333,321  | 6.75         |                    |
| TOTAL                                | 3,350,920                  | 21                   | 3,479,123 | 150                   | 8,429,424 | 2,069,135     | 3,645,937         | 17,623,619 | 5.26         |                    |
|                                      |                            |                      |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                      |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                      |           |                       |           | 54            | 3.554             | 66         | 1.706        | 5.26               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                      |           |                       |           | 46            | 3.524             | 34         | 1.836        | 5.36               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                      |           |                       |           |               | 3.540             |            | 1.750        | 5.29               |

| CLASS                                | 1701                       | CEMENT MFG.       |         |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------|---------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 375,588                    | 3                 | 154,592 | 16                    | 675,990   | 374,932       | 350,662           | 1,556,176 | 4.14         |                    |
| 2013                                 | 390,809                    | 4                 | 211,953 | 25                    | 1,873,161 | 156,696       | 1,161,892         | 3,403,702 | 8.71         |                    |
| 2014                                 | 408,198                    | 2                 | 164,994 | 8                     | 993,020   | 110,240       | 346,391           | 1,614,645 | 3.96         |                    |
| 2015                                 | 465,582                    | 1                 | 22,460  | 10                    | 578,711   | 14,657        | 515,653           | 1,131,481 | 2.43         |                    |
| 2016                                 | 481,967                    | 4                 | 349,096 | 16                    | 775,584   | 241,580       | 483,445           | 1,849,705 | 3.84         |                    |
| TOTAL                                | 2,122,144                  | 14                | 903,095 | 75                    | 4,896,466 | 898,105       | 2,858,043         | 9,555,709 | 4.50         |                    |
|                                      |                            |                   |         |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |         |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |         |                       |           | 48            | 2.733             | 59        | 1.770        | 4.50               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |         |                       |           | 52            | 4.150             | 41        | 2.213        | 6.36               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |         |                       |           |               | 3.470             |           | 1.952        | 5.42               |

| CLASS                                | 1710                       | STONE CRUSHING & DRIVERS |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|--------------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES        |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 100,190                    |                          |           | 5                     | 495,991   |               | 398,486           | 894,477   | 8.93         |                    |
| 2013                                 | 103,765                    | 2                        | 60,203    | 2                     | 112,103   | 53,657        | 126,747           | 352,710   | 3.40         |                    |
| 2014                                 | 152,931                    | 1                        | 735,373   | 4                     | 196,907   | 175,837       | 388,712           | 1,496,829 | 9.79         |                    |
| 2015                                 | 178,598                    | 2                        | 323,594   | 8                     | 1,009,906 | 213,395       | 479,455           | 2,026,350 | 11.35        |                    |
| 2016                                 | 155,376                    |                          |           | 7                     | 583,109   |               | 816,017           | 1,399,126 | 9.00         |                    |
| TOTAL                                | 690,860                    | 5                        | 1,119,170 | 26                    | 2,398,016 | 442,889       | 2,209,417         | 6,169,492 | 8.93         |                    |
|                                      |                            |                          |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                          |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                          |           |                       |           | 32            | 5.091             | 41        | 3.839        | 8.93               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                          |           |                       |           | 68            | 4.815             | 59        | 2.651        | 7.47               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                          |           |                       |           |               | 4.903             |           | 3.138        | 8.04               |

| CLASS                                | 1741                       | FLINT OR SPAR GRINDING & DRIVERS |         |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|----------------------------------|---------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                        | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 29,603                     | 1                                | 16,401  | 1                     | 58,010  | 21,196        | 40,218            | 135,825   | 4.59         |                    |
| 2013                                 | 33,939                     |                                  |         | 3                     | 141,766 |               | 72,258            | 214,024   | 6.31         |                    |
| 2014                                 | 32,944                     |                                  |         | 1                     | 12,387  |               | 12,125            | 24,512    | 0.74         |                    |
| 2015                                 | 44,595                     |                                  |         | 1                     | 251,573 |               | 102,996           | 354,569   | 7.95         |                    |
| 2016                                 | 26,262                     | 1                                | 219,229 | 2                     | 271,150 | 354,057       | 112,083           | 956,519   | 36.42        |                    |
| TOTAL                                | 167,343                    | 2                                | 235,630 | 8                     | 734,886 | 375,253       | 339,680           | 1,685,449 | 10.07        |                    |
|                                      |                            |                                  |         |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                                  |         |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                  |         |                       |         | 18            | 5.800             | 21        | 4.272        | 10.07              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                  |         |                       |         | 82            | 4.812             | 79        | 2.028        | 6.84               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                  |         |                       |         |               | 4.990             |           | 2.499        | 7.49               |

| CLASS                                | 1747                       | EMERY WORKS & DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-----------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES     |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES             | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 27,075                     | 1                     | 334,487    | 4                     | 344,498    | 187,021       | 100,443           | 966,449            | 35.70        |
| 2013                                 | 24,259                     | 2                     | 421,517    | 3                     | 65,834     | 504,333       | 30,418            | 1,022,102          | 42.13        |
| 2014                                 | 27,977                     | 2                     | 52,271     | 2                     | 302,282    | 36,096        | 186,558           | 577,207            | 20.63        |
| 2015                                 | 24,410                     | 1                     | 1,228      | 3                     | 183,333    | 36,992        | 90,370            | 311,923            | 12.78        |
| 2016                                 | 25,623                     |                       |            |                       |            |               |                   |                    |              |
| TOTAL                                | 129,344                    | 6                     | 809,503    | 12                    | 895,947    | 764,442       | 407,789           | 2,877,681          | 22.25        |
|                                      |                            | INDEMNITY             |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                 | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                       |            | 27                    | 13.185     | 32            | 9.063             | 22.25              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                       |            | 73                    | 15.668     | 68            | 7.826             | 23.49              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                       |            |                       | 14.998     |               | 8.222             | 23.22              |              |

| CLASS                                | 1748                       | ABRASIVE WHEEL MFG. & DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES             |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                     | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 47,289                     | 1                             | 97,924     | 6                     | 186,466    | 41,005        | 133,417           | 458,812            | 9.70         |
| 2013                                 | 45,212                     | 2                             | 63,289     | 4                     | 146,151    | 108,901       | 81,115            | 399,456            | 8.84         |
| 2014                                 | 39,964                     |                               |            | 5                     | 88,052     |               | 54,759            | 142,811            | 3.57         |
| 2015                                 | 32,463                     |                               |            | 4                     | 223,509    |               | 123,510           | 347,019            | 10.69        |
| 2016                                 | 37,675                     | 1                             | 67,882     | 1                     | 457        | 60,994        | 22,362            | 151,695            | 4.03         |
| TOTAL                                | 202,603                    | 4                             | 229,095    | 20                    | 644,635    | 210,900       | 415,163           | 1,499,793          | 7.40         |
|                                      |                            | INDEMNITY                     |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                         | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                               |            | 23                    | 4.313      | 29            | 3.090             | 7.40               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                               |            | 77                    | 6.792      | 71            | 4.071             | 10.86              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                               |            |                       | 6.222      |               | 3.787             | 10.01              |              |

| CLASS                                | 1809                       | STONE CUTTING OR POLISHING-MARBLE OR LIMESTONE-& DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 151,842                    | 3  | 241,870    | 3                     | 35,751     | 167,483       | 50,639            | 495,743            | 3.26         |
| 2013                                 | 152,822                    | 6  | 1,118,797  | 13                    | 305,905    | 791,472       | 244,793           | 2,460,967          | 16.10        |
| 2014                                 | 148,488                    | 2  | 791,201    | 4                     | 109,939    | 407,249       | 86,881            | 1,395,270          | 9.40         |
| 2015                                 | 141,572                    | 4  | 604,031    | 8                     | 487,956    | 553,307       | 646,138           | 2,291,432          | 16.19        |
| 2016                                 | 146,301                    | 2  | 376,504    | 8                     | 481,169    | 238,165       | 327,026           | 1,422,864          | 9.73         |
| TOTAL                                | 741,025                    | 17   | 3,132,403  | 36                    | 1,420,720  | 2,157,676     | 1,355,477         | 8,066,276          | 10.89        |
|                                      |                            | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |  |            | 41                    | 6.144      | 56            | 4.741             | 10.89              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            | 59                    | 8.231      | 44            | 5.620             | 13.85              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       | 7.375      |               | 5.128             | 12.50              |              |

| CLASS                                | 1810                       | STONE CUTTING OR POLISHING NOC & DRIVERS |           |                       |           |               |                   |                    |              |       |  |       |  |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|--|-------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                        |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |       |  |
|                                      |                            | NO. CASES                                | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |       |  |
| 2012                                 | 225,244                    | 4  | 1,195,545 | 10                    | 535,633   | 512,447       | 208,956           | 2,452,581          | 10.89        |       |  |       |  |
| 2013                                 | 277,495                    | 5  | 775,786   | 24                    | 2,049,071 | 1,152,099     | 1,147,235         | 5,124,191          | 18.47        |       |  |       |  |
| 2014                                 | 287,660                    | 2  | 161,475   | 13                    | 430,080   | 117,491       | 396,695           | 1,105,741          | 3.84         |       |  |       |  |
| 2015                                 | 309,432                    | 3  | 143,594   | 14                    | 628,465   | 155,384       | 953,979           | 1,881,422          | 6.08         |       |  |       |  |
| 2016                                 | 323,261                    | 3  | 787,535   | 12                    | 417,397   | 571,410       | 377,073           | 2,153,415          | 6.66         |       |  |       |  |
| TOTAL                                | 1,423,092                  | 17                                       | 3,063,935 | 73                    | 4,060,646 | 2,508,831     | 3,083,938         | 12,717,350         | 8.94         |       |  |       |  |
|                                      |                            | INDEMNITY                                |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |       |  |
|                                      |                            | CRED.                                    |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |  |       |  |
| INDICATED PURE PREMIUM               |                            |  |           | 47                    |           | 5.006         |                   | 66                 |              | 3.930 |  | 8.94  |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 53                    |           | 6.015         |                   | 34                 |              | 4.364 |  | 10.38 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |           | 5.541         |                   |                    |              | 4.078 |  | 9.62  |  |

| CLASS                                | 1860                       | ABRASIVE PAPER OR CLOTH PREPARATION |         |                       |         |               |                   |                    |              |       |  |       |  |
|--------------------------------------|----------------------------|-------------------------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|-------|--|-------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                   |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |       |  |
|                                      |                            | NO. CASES                           | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |       |  |
| 2012                                 | 27,828                     | 2                                   | 359,546 | 4                     | 184,463 | 885,803       | 83,146            | 1,512,958          | 54.37        |       |  |       |  |
| 2013                                 | 28,362                     |                                     |         | 2                     | 6,896   |               | 12,173            | 19,069             | 0.67         |       |  |       |  |
| 2014                                 | 50,650                     | 2                                   | 57,667  | 2                     | 15,861  | 61,475        | 22,719            | 157,722            | 3.11         |       |  |       |  |
| 2015                                 | 41,845                     |                                     |         | 2                     | 30,706  |               | 22,037            | 52,743             | 1.26         |       |  |       |  |
| 2016                                 | 41,968                     |                                     |         | 3                     | 16,069  |               | 36,644            | 52,713             | 1.26         |       |  |       |  |
| TOTAL                                | 190,653                    | 4                                   | 417,213 | 13                    | 253,995 | 947,278       | 176,719           | 1,795,205          | 9.42         |       |  |       |  |
|                                      |                            | INDEMNITY                           |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |       |  |
|                                      |                            | CRED.                               |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |       |  |       |  |
| INDICATED PURE PREMIUM               |                            |                                     |         | 23                    |         | 3.521         |                   | 35                 |              | 5.896 |  | 9.42  |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                     |         | 77                    |         | 7.391         |                   | 65                 |              | 6.587 |  | 13.98 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                     |         |                       |         | 6.501         |                   |                    |              | 6.345 |  | 12.85 |  |

| CLASS                                | 1924                       | WIRE DRAWING-NOT IRON OR STEEL |           |                       |           |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|--------------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES              |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES                      | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 311,137                    | 6                              | 823,634   | 24                    | 639,717   | 550,370       | 497,733           | 2,511,454          | 8.07         |       |  |      |  |
| 2013                                 | 367,850                    | 4                              | 526,844   | 21                    | 1,028,898 | 173,998       | 548,504           | 2,278,244          | 6.19         |       |  |      |  |
| 2014                                 | 371,155                    | 6                              | 418,792   | 22                    | 1,384,026 | 260,859       | 902,520           | 2,966,197          | 7.99         |       |  |      |  |
| 2015                                 | 393,255                    | 3                              | 34,973    | 14                    | 351,897   | 388,349       | 280,677           | 1,055,896          | 2.69         |       |  |      |  |
| 2016                                 | 355,832                    |                                |           | 16                    | 632,076   |               | 393,353           | 1,025,429          | 2.88         |       |  |      |  |
| TOTAL                                | 1,799,229                  | 19                             | 1,804,243 | 97                    | 4,036,614 | 1,373,576     | 2,622,787         | 9,837,220          | 5.47         |       |  |      |  |
|                                      |                            | INDEMNITY                      |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.                          |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |                                |           | 45                    |           | 3.246         |                   | 56                 |              | 2.221 |  | 5.47 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                |           | 55                    |           | 4.129         |                   | 44                 |              | 2.279 |  | 6.41 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                |           |                       |           | 3.732         |                   |                    |              | 2.247 |  | 5.98 |  |



| CLASS                                | 1925                       | DIE CASTING MFG.  |         |                       |         |               |                   |                    |              |  |
|--------------------------------------|----------------------------|-------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|--|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES         | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 47,906                     |                   |         | 4                     | 132,880 |               | 65,214            | 198,094            | 4.14         |  |
| 2013                                 | 43,812                     | 1                 | 223,499 | 4                     | 115,450 | 66,138        | 77,644            | 482,731            | 11.02        |  |
| 2014                                 | 36,175                     | 1                 | 9,730   | 5                     | 41,328  | 6,632         | 23,087            | 80,777             | 2.23         |  |
| 2015                                 | 25,479                     |                   |         | 2                     | 166,253 |               | 100,219           | 266,472            | 10.46        |  |
| 2016                                 | 21,362                     |                   |         | 4                     | 81,120  |               | 147,924           | 229,044            | 10.72        |  |
| TOTAL                                | 174,734                    | 2                 | 233,229 | 19                    | 537,031 | 72,770        | 414,088           | 1,257,118          | 7.19         |  |
|                                      |                            | INDEMNITY         |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.             |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                   |         | 20                    | 4.408   | 26            | 2.786             | 7.19               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |         | 80                    | 5.576   | 74            | 3.441             | 9.02               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |         |                       | 5.342   |               | 3.271             | 8.61               |              |  |

| CLASS                                | 2001                       | COOKIE MFG.       |           |                       |           |               |                   |                    |              |  |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|--|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 297,798                    | 4                 | 487,139   | 20                    | 699,895   | 329,199       | 399,851           | 1,916,084          | 6.43         |  |
| 2013                                 | 257,992                    | 3                 | 425,640   | 14                    | 198,075   | 181,301       | 339,780           | 1,144,796          | 4.44         |  |
| 2014                                 | 248,254                    | 3                 | 442,387   | 11                    | 399,441   | 116,464       | 303,430           | 1,261,722          | 5.08         |  |
| 2015                                 | 207,563                    | 1                 | 52,893    | 7                     | 241,395   | 65,598        | 310,107           | 669,993            | 3.23         |  |
| 2016                                 | 247,065                    | 3                 | 216,798   | 10                    | 499,890   | 101,705       | 327,597           | 1,145,990          | 4.64         |  |
| TOTAL                                | 1,258,672                  | 14                | 1,624,857 | 62                    | 2,038,696 | 794,267       | 1,680,765         | 6,138,585          | 4.88         |  |
|                                      |                            | INDEMNITY         |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.             |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                   |           | 37                    | 2.911     | 49            | 1.966             | 4.88               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           | 63                    | 3.756     | 51            | 2.359             | 6.12               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       | 3.443     |               | 2.166             | 5.61               |              |  |

| CLASS                                | 2002                       | MACARONI MFG.     |         |                       |           |               |                   |                    |              |  |
|--------------------------------------|----------------------------|-------------------|---------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|--|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES         | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 244,760                    | 3                 | 103,504 | 20                    | 827,701   | 83,204        | 328,101           | 1,342,510          | 5.49         |  |
| 2013                                 | 267,936                    | 1                 | 152,195 | 15                    | 330,559   | 74,528        | 203,224           | 760,506            | 2.84         |  |
| 2014                                 | 291,774                    | 5                 | 188,619 | 10                    | 460,165   | 170,421       | 254,774           | 1,073,979          | 3.68         |  |
| 2015                                 | 331,035                    | 3                 | 296,071 | 20                    | 228,075   | 134,252       | 178,479           | 836,877            | 2.53         |  |
| 2016                                 | 351,453                    | 2                 | 91,288  | 18                    | 741,031   | 63,517        | 649,183           | 1,545,019          | 4.40         |  |
| TOTAL                                | 1,486,958                  | 14                | 831,677 | 83                    | 2,587,531 | 525,922       | 1,613,761         | 5,558,891          | 3.74         |  |
|                                      |                            | INDEMNITY         |         |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.             |         | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                   |         | 40                    | 2.299     | 50            | 1.439             | 3.74               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |         | 60                    | 3.766     | 50            | 2.048             | 5.81               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |         |                       | 3.179     |               | 1.744             | 4.92               |              |  |

| CLASS                                | 2003                       | BAKERY& ROUTE SALESPERSONS, ROUTE SUPERVISORS, DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                      |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 4,354,324                  | 65   | 7,566,210  | 228                   | 8,711,471  | 5,130,654     | 4,359,156         | 25,767,491         | 5.92         |
| 2013                                 | 4,409,848                  | 68   | 8,355,755  | 210                   | 9,000,278  | 5,374,097     | 5,239,386         | 27,969,516         | 6.34         |
| 2014                                 | 4,675,935                  | 65   | 6,440,974  | 247                   | 11,994,856 | 3,721,383     | 6,984,874         | 29,142,087         | 6.23         |
| 2015                                 | 4,718,969                  | 73   | 8,873,961  | 245                   | 11,078,127 | 4,463,504     | 6,569,185         | 30,984,777         | 6.57         |
| 2016                                 | 5,009,147                  | 62   | 12,198,150 | 220                   | 11,069,619 | 6,164,014     | 5,769,800         | 35,201,583         | 7.03         |
| TOTAL                                | 23,168,223                 | 333  | 43,435,050 | 1,150                 | 51,854,351 | 24,853,652    | 28,922,401        | 149,065,454        | 6.43         |
|                                      |                            | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 100  |            | 4.113                 |            | 100           |                   | 2.321              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 0  |            | 4.103                 |            | 0             |                   | 2.410              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            | 4.113                 |            |               |                   | 2.321              |              |

| CLASS                                | 2014                       | FEED MFG.         |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 454,064                    | 4                 | 573,293   | 20                    | 596,472   | 393,157       | 377,860           | 1,940,782          | 4.27         |
| 2013                                 | 459,904                    | 3                 | 149,612   | 23                    | 827,805   | 176,652       | 483,461           | 1,637,530          | 3.56         |
| 2014                                 | 498,412                    | 3                 | 215,006   | 11                    | 542,709   | 248,032       | 519,826           | 1,525,573          | 3.06         |
| 2015                                 | 499,370                    | 2                 | 206,584   | 15                    | 474,363   | 336,091       | 367,800           | 1,384,838          | 2.77         |
| 2016                                 | 526,175                    | 3                 | 171,717   | 24                    | 1,210,029 | 80,165        | 812,794           | 2,274,705          | 4.32         |
| TOTAL                                | 2,437,925                  | 15                | 1,316,212 | 93                    | 3,651,378 | 1,234,097     | 2,561,741         | 8,763,428          | 3.60         |
|                                      |                            | INDEMNITY         |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 46                |           | 2.038                 |           | 59            |                   | 1.557              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 54                |           | 3.274                 |           | 41            |                   | 1.927              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           | 2.705                 |           |               |                   | 1.709              |              |

| CLASS                                | 2021                       | SUGAR REFINING    |         |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|---------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 187,132                    | 1                 | 68,487  | 6                     | 460,081   | 53,461        | 152,736           | 734,765            | 3.93         |
| 2013                                 | 192,776                    |                   |         | 3                     | 56,009    |               | 32,115            | 88,124             | 0.46         |
| 2014                                 | 193,542                    | 3                 | 238,791 | 5                     | 208,588   | 129,579       | 85,867            | 662,825            | 3.42         |
| 2015                                 | 197,225                    | 3                 | 127,976 | 2                     | 67,890    | 53,962        | 57,619            | 307,447            | 1.56         |
| 2016                                 | 188,869                    | 4                 | 429,329 | 5                     | 1,003,275 | 285,396       | 305,304           | 2,023,304          | 10.71        |
| TOTAL                                | 959,544                    | 11                | 864,583 | 21                    | 1,795,843 | 522,398       | 633,641           | 3,816,465          | 3.98         |
|                                      |                            | INDEMNITY         |         |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |         | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 30                |         | 2.773                 |           | 36            |                   | 1.205              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 70                |         | 2.897                 |           | 64            |                   | 1.423              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |         | 2.860                 |           |               |                   | 1.345              |              |

| CLASS                                | 2039                       | ICE CREAM MFG. & ROUTE SALESPERSONS, ROUTE SUPERVISORS, DRIVERS |           |                       |           |               |                   |                    |              |  |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 594,865                    | 6   | 618,274   | 39                    | 1,979,933 | 373,784       | 1,090,812         | 4,062,803          | 6.83         |  |
| 2013                                 | 555,474                    | 9   | 1,138,502 | 35                    | 1,082,513 | 395,926       | 731,725           | 3,348,666          | 6.03         |  |
| 2014                                 | 301,752                    | 6   | 1,068,746 | 28                    | 1,418,685 | 598,886       | 1,011,591         | 4,097,908          | 13.58        |  |
| 2015                                 | 337,915                    | 4   | 654,816   | 25                    | 798,374   | 236,104       | 584,106           | 2,273,400          | 6.73         |  |
| 2016                                 | 392,390                    | 4   | 188,666   | 30                    | 1,380,964 | 495,966       | 617,398           | 2,682,994          | 6.84         |  |
| TOTAL                                | 2,182,396                  | 29  | 3,669,004 | 157                   | 6,660,469 | 2,100,666     | 4,035,632         | 16,465,771         | 7.55         |  |
|                                      |                            | INDEMNITY   |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.   |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |   |           | 49                    | 4.733     | 63            | 2.812             | 7.55               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           | 51                    | 4.215     | 37            | 2.500             | 6.72               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           | 4.469                 |           | 2.697         |                   | 7.17               |              |  |

| CLASS                                | 2041                       | CANDY, CHOCOLATE OR COCOA MFG. |           |                       |           |               |                   |                    |              |  |
|--------------------------------------|----------------------------|--------------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES              |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES                      | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 559,880                    | 15                             | 1,046,910 | 25                    | 1,157,876 | 662,284       | 584,418           | 3,451,488          | 6.16         |  |
| 2013                                 | 596,953                    | 9                              | 891,086   | 37                    | 1,076,180 | 645,864       | 873,191           | 3,486,321          | 5.84         |  |
| 2014                                 | 615,686                    | 3                              | 280,367   | 39                    | 1,263,174 | 196,499       | 758,472           | 2,498,512          | 4.06         |  |
| 2015                                 | 559,582                    | 6                              | 497,177   | 26                    | 536,414   | 533,398       | 467,816           | 2,034,805          | 3.64         |  |
| 2016                                 | 645,518                    | 4                              | 326,835   | 21                    | 939,422   | 440,863       | 579,487           | 2,286,607          | 3.54         |  |
| TOTAL                                | 2,977,619                  | 37                             | 3,042,375 | 148                   | 4,973,066 | 2,478,908     | 3,263,384         | 13,757,733         | 4.62         |  |
|                                      |                            | INDEMNITY                      |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.                          |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                                |           | 50                    | 2.692     | 68            | 1.928             | 4.62               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                |           | 50                    | 3.344     | 32            | 2.275             | 5.62               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                |           | 3.018                 |           | 2.039         |                   | 5.06               |              |  |

| CLASS                                | 2065                       | MILK PRODUCTS MFG. NOC |           |                       |           |               |                   |                    |              |  |
|--------------------------------------|----------------------------|------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES              | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 781,860                    | 4                      | 314,581   | 28                    | 544,417   | 145,221       | 390,885           | 1,395,104          | 1.78         |  |
| 2013                                 | 978,483                    | 6                      | 1,405,528 | 34                    | 1,894,756 | 860,519       | 981,303           | 5,142,106          | 5.26         |  |
| 2014                                 | 1,093,787                  | 9                      | 1,538,197 | 20                    | 1,458,536 | 606,938       | 630,761           | 4,234,432          | 3.87         |  |
| 2015                                 | 895,818                    | 3                      | 679,027   | 24                    | 849,307   | 317,045       | 627,567           | 2,472,946          | 2.76         |  |
| 2016                                 | 897,114                    | 1                      | 38,142    | 22                    | 954,720   | 29,829        | 533,415           | 1,556,106          | 1.73         |  |
| TOTAL                                | 4,647,062                  | 23                     | 3,975,475 | 128                   | 5,701,736 | 1,959,552     | 3,163,931         | 14,800,694         | 3.19         |  |
|                                      |                            | INDEMNITY              |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.                  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                        |           | 57                    | 2.082     | 71            | 1.103             | 3.19               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |           | 43                    | 2.951     | 29            | 1.622             | 4.57               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |           | 2.456                 |           | 1.254         |                   | 3.71               |              |  |

| CLASS                                | 2070                       | MILK DEPOT OR DEALER-& RTE SALESPERSONS, RTE SUPERVISORS, DRIVERS |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 2,006,216                  | 24  | 3,269,081  | 106                   | 4,372,140  | 1,888,644     | 2,593,104         | 12,122,969 | 6.04         |                    |
| 2013                                 | 1,873,834                  | 21  | 2,766,836  | 102                   | 4,858,455  | 1,666,194     | 2,658,263         | 11,949,748 | 6.38         |                    |
| 2014                                 | 2,287,817                  | 19  | 3,246,545  | 136                   | 6,086,845  | 1,306,454     | 3,407,016         | 14,046,860 | 6.14         |                    |
| 2015                                 | 2,572,023                  | 25  | 4,822,835  | 127                   | 9,187,409  | 1,923,664     | 4,240,932         | 20,174,840 | 7.84         |                    |
| 2016                                 | 2,352,382                  | 16  | 2,822,746  | 100                   | 5,781,232  | 2,601,373     | 3,034,947         | 14,240,298 | 6.05         |                    |
| TOTAL                                | 11,092,272                 | 105   | 16,928,043 | 571                   | 30,286,081 | 9,386,329     | 15,934,262        | 72,534,715 | 6.54         |                    |
|                                      |                            |   |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |   |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |            |                       |            | 95            | 4.256             | 100        | 2.283        | 6.54               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            |                       |            | 5             | 4.415             | 0          | 2.312        | 6.73               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       |            |               | 4.264             |            | 2.283        | 6.55               |

| CLASS                                | 2081                       | BUTCHERING        |         |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------|---------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 27,670                     |                   |         | 1                     | 49,781  |               | 82,869            | 132,650   | 4.79         |                    |
| 2013                                 | 29,899                     |                   |         | 2                     | 4,019   |               | 24,071            | 28,090    | 0.94         |                    |
| 2014                                 | 31,216                     |                   |         | 3                     | 190,839 |               | 290,467           | 481,306   | 15.42        |                    |
| 2015                                 | 57,237                     | 1                 | 197,760 | 7                     | 249,708 | 93,337        | 229,956           | 770,761   | 13.47        |                    |
| 2016                                 | 51,158                     | 1                 | 437,155 | 4                     | 69,080  | 127,276       | 53,752            | 687,263   | 13.43        |                    |
| TOTAL                                | 197,180                    | 2                 | 634,915 | 17                    | 563,427 | 220,613       | 681,115           | 2,100,070 | 10.65        |                    |
|                                      |                            |                   |         |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |         |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |         |                       |         | 24            | 6.077             | 33        | 4.573        | 10.65              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |         |                       |         | 76            | 7.531             | 67        | 5.537        | 13.07              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |         |                       |         |               | 7.182             |           | 5.219        | 12.40              |

| CLASS                                | 2089                       | PACKING HOUSE-ALL OPERATIONS |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|------------------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES            |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                    | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 146,864                    | 2                            | 72,166    | 13                    | 752,648   | 99,627        | 419,839           | 1,344,280 | 9.15         |                    |
| 2013                                 | 145,386                    | 5                            | 253,345   | 12                    | 548,528   | 183,537       | 267,125           | 1,252,535 | 8.62         |                    |
| 2014                                 | 199,199                    | 2                            | 133,786   | 14                    | 169,895   | 250,301       | 269,500           | 823,482   | 4.13         |                    |
| 2015                                 | 208,070                    | 5                            | 228,690   | 13                    | 320,380   | 276,382       | 254,957           | 1,080,409 | 5.19         |                    |
| 2016                                 | 224,942                    | 7                            | 675,160   | 14                    | 445,981   | 328,168       | 300,002           | 1,749,311 | 7.78         |                    |
| TOTAL                                | 924,461                    | 21                           | 1,363,147 | 66                    | 2,237,432 | 1,138,015     | 1,511,423         | 6,250,017 | 6.76         |                    |
|                                      |                            |                              |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                              |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                              |           |                       |           | 41            | 3.895             | 57        | 2.866        | 6.76               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                              |           |                       |           | 59            | 6.338             | 43        | 4.557        | 10.90              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                              |           |                       |           |               | 5.336             |           | 3.593        | 8.93               |

| CLASS                                | 2095                       | MEAT PRODUCTS MFG. NOC |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES              | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 553,523                    | 16                     | 2,174,220 | 33                    | 1,550,253 | 1,411,390     | 1,027,394         | 6,163,257          | 11.13        |
| 2013                                 | 500,415                    | 11                     | 1,893,472 | 40                    | 1,883,084 | 733,171       | 1,072,631         | 5,582,358          | 11.16        |
| 2014                                 | 495,997                    | 11                     | 1,606,146 | 24                    | 798,604   | 925,100       | 369,066           | 3,698,916          | 7.46         |
| 2015                                 | 385,246                    | 1                      | 48,105    | 18                    | 676,504   | 54,751        | 316,979           | 1,096,339          | 2.85         |
| 2016                                 | 379,559                    | 6                      | 561,232   | 18                    | 724,414   | 315,686       | 347,230           | 1,948,562          | 5.13         |
| TOTAL                                | 2,314,740                  | 45                     | 6,283,175 | 133                   | 5,632,859 | 3,440,098     | 3,133,300         | 18,489,432         | 7.99         |
|                                      |                            | INDEMNITY              |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                        |           | 56                    | 5.148     | 71            | 2.840             | 7.99               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |           | 44                    | 5.645     | 29            | 3.163             | 8.81               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |           |                       | 5.367     |               | 2.934             | 8.30               |              |

| CLASS                                | 2101                       | FISH CURING       |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 96,924                     |                   |           | 3                     | 124,238   |               | 57,611            | 181,849            | 1.88         |
| 2013                                 | 107,316                    | 2                 | 813,843   | 3                     | 178,828   | 672,681       | 63,399            | 1,728,751          | 16.11        |
| 2014                                 | 116,435                    |                   |           | 4                     | 46,449    |               | 30,569            | 77,018             | 0.66         |
| 2015                                 | 110,540                    | 1                 | 109,558   | 11                    | 524,776   | 21,133        | 270,916           | 926,383            | 8.38         |
| 2016                                 | 123,231                    | 2                 | 891,311   | 8                     | 1,241,716 | 953,621       | 510,583           | 3,597,231          | 29.19        |
| TOTAL                                | 554,446                    | 5                 | 1,814,712 | 29                    | 2,116,007 | 1,647,435     | 933,078           | 6,511,232          | 11.74        |
|                                      |                            | INDEMNITY         |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                   |           | 26                    | 7.089     | 30            | 4.654             | 11.74              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           | 74                    | 3.369     | 70            | 1.600             | 4.97               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       | 4.336     |               | 2.516             | 6.85               |              |

| CLASS                                | 2105                       | FRUIT PACKING     |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 118,654                    | 4                 | 768,022   | 4                     | 118,155   | 326,897       | 42,725            | 1,255,799          | 10.58        |
| 2013                                 | 162,328                    | 2                 | 59,295    | 7                     | 229,644   | 27,657        | 184,608           | 501,204            | 3.09         |
| 2014                                 | 149,448                    | 5                 | 842,339   | 5                     | 41,333    | 784,207       | 59,844            | 1,727,723          | 11.56        |
| 2015                                 | 158,655                    | 2                 | 146,077   | 12                    | 363,031   | 68,566        | 233,591           | 811,265            | 5.11         |
| 2016                                 | 171,954                    | 1                 | 2,845     | 9                     | 301,250   | 12,541        | 194,565           | 511,201            | 2.97         |
| TOTAL                                | 761,039                    | 14                | 1,818,578 | 37                    | 1,053,413 | 1,219,868     | 715,333           | 4,807,192          | 6.32         |
|                                      |                            | INDEMNITY         |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                   |           | 34                    | 3.774     | 45            | 2.543             | 6.32               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           | 66                    | 4.871     | 55            | 3.209             | 8.08               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       | 4.498     |               | 2.909             | 7.41               |              |

| CLASS                                | 2111                       | CANNERY NOC       |         |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------|---------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 342,932                    | 1                 | 272,024 | 10                    | 395,080   | 167,706       | 226,346           | 1,061,156 | 3.09         |                    |
| 2013                                 | 339,564                    | 1                 | 63,598  | 12                    | 317,332   | 39,504        | 285,137           | 705,571   | 2.08         |                    |
| 2014                                 | 381,650                    | 1                 | 25,908  | 14                    | 489,537   | 7,794         | 317,887           | 841,126   | 2.20         |                    |
| 2015                                 | 397,496                    | 1                 | 13,406  | 11                    | 514,951   | 7,884         | 196,607           | 732,848   | 1.84         |                    |
| 2016                                 | 434,137                    | 2                 | 209,876 | 3                     | 82,319    | 61,240        | 101,013           | 454,448   | 1.05         |                    |
| TOTAL                                | 1,895,779                  | 6                 | 584,812 | 50                    | 1,799,219 | 284,128       | 1,126,990         | 3,795,149 | 2.00         |                    |
|                                      |                            |                   |         |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |         |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |         |                       |           | 36            | 1.258             | 46        | 0.744        | 2.00               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |         |                       |           | 64            | 2.236             | 54        | 1.347        | 3.58               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |         |                       |           |               | 1.884             |           | 1.070        | 2.95               |

| CLASS                                | 2112                       | FRUIT EVAPORATING OR PRESERVING |           |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|---------------------------------|-----------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES               |           | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                       | AMOUNT    | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 90,123                     | 1                               | 4,804     | 2                     | 173,270 | 3,393         | 264,827           | 446,294   | 4.95         |                    |
| 2013                                 | 87,831                     | 4                               | 976,379   | 7                     | 300,594 | 735,913       | 138,112           | 2,150,998 | 24.49        |                    |
| 2014                                 | 92,247                     | 2                               | 26,789    | 8                     | 277,067 | 40,568        | 102,310           | 446,734   | 4.84         |                    |
| 2015                                 | 103,697                    | 1                               | 16,468    | 5                     | 18,159  | 9,240         | 37,998            | 81,865    | 0.79         |                    |
| 2016                                 | 101,402                    |                                 |           | 4                     | 194,421 |               | 95,715            | 290,136   | 2.86         |                    |
| TOTAL                                | 475,300                    | 8                               | 1,024,440 | 26                    | 963,511 | 789,114       | 638,962           | 3,416,027 | 7.19         |                    |
|                                      |                            |                                 |           |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                                 |           |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                 |           |                       |         | 31            | 4.183             | 41        | 3.005        | 7.19               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                 |           |                       |         | 69            | 6.140             | 59        | 3.927        | 10.07              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                 |           |                       |         |               | 5.533             |           | 3.549        | 9.08               |

| CLASS                                | 2114                       | OYSTER PROCESSING |         |                       |        |               |                   |         |              |                    |
|--------------------------------------|----------------------------|-------------------|---------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |         | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT  | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 8,151                      |                   |         | 1                     | 35,727 |               | 24,928            | 60,655  | 7.44         |                    |
| 2013                                 | 6,012                      |                   |         |                       |        |               |                   |         |              |                    |
| 2014                                 | 5,647                      |                   |         |                       |        |               |                   |         |              |                    |
| 2015                                 | 5,617                      |                   |         |                       |        |               |                   |         |              |                    |
| 2016                                 | 7,740                      | 1                 | 311,035 |                       |        | 105,294       |                   | 416,329 | 53.79        |                    |
| TOTAL                                | 33,167                     | 1                 | 311,035 | 1                     | 35,727 | 105,294       | 24,928            | 476,984 | 14.38        |                    |
|                                      |                            |                   |         |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |         |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |         |                       |        | 8             | 10.455            | 13      | 3.926        | 14.38              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |         |                       |        | 92            | 3.462             | 87      | 3.266        | 6.73               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |         |                       |        |               | 4.021             |         | 3.352        | 7.37               |

| CLASS                                | 2121                       | BREWERY & DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 662,331                    | 8                 | 1,171,822 | 18                    | 1,373,202 | 424,549       | 494,419           | 3,463,992  | 5.23         |                    |
| 2013                                 | 676,975                    | 8                 | 367,398   | 24                    | 1,287,627 | 139,953       | 486,240           | 2,281,218  | 3.37         |                    |
| 2014                                 | 712,834                    | 4                 | 550,224   | 30                    | 1,566,461 | 211,652       | 694,532           | 3,022,869  | 4.24         |                    |
| 2015                                 | 754,559                    | 5                 | 771,855   | 16                    | 1,179,466 | 207,045       | 449,676           | 2,608,042  | 3.46         |                    |
| 2016                                 | 799,175                    | 7                 | 940,185   | 19                    | 1,653,564 | 525,386       | 945,351           | 4,064,486  | 5.09         |                    |
| TOTAL                                | 3,605,874                  | 32                | 3,801,484 | 107                   | 7,060,320 | 1,508,585     | 3,070,218         | 15,440,607 | 4.28         |                    |
|                                      |                            |                   |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |           |                       |           | 55            | 3.012             | 60         | 1.270        | 4.28               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           |                       |           | 45            | 3.433             | 40         | 1.380        | 4.81               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       |           |               | 3.201             |            | 1.314        | 4.52               |

| CLASS                                | 2143                       | FRUIT JUICE MFG.-ALL OPERATIONS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---------------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES               |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                       | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 689,930                    | 6                               | 810,121   | 25                    | 1,108,689 | 753,107       | 557,599           | 3,229,516  | 4.68         |                    |
| 2013                                 | 720,528                    | 10                              | 1,462,252 | 29                    | 827,756   | 1,076,563     | 411,105           | 3,777,676  | 5.24         |                    |
| 2014                                 | 784,291                    | 8                               | 919,897   | 37                    | 769,124   | 1,158,039     | 553,821           | 3,400,881  | 4.34         |                    |
| 2015                                 | 816,348                    | 3                               | 374,220   | 28                    | 1,185,247 | 154,781       | 671,907           | 2,386,155  | 2.92         |                    |
| 2016                                 | 835,344                    | 3                               | 702,986   | 40                    | 1,463,067 | 381,565       | 1,086,772         | 3,634,390  | 4.35         |                    |
| TOTAL                                | 3,846,441                  | 30                              | 4,269,476 | 159                   | 5,353,883 | 3,524,055     | 3,281,204         | 16,428,618 | 4.27         |                    |
|                                      |                            |                                 |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                                 |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                 |           |                       |           | 52            | 2.502             | 73         | 1.769        | 4.27               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                 |           |                       |           | 48            | 2.787             | 27         | 2.105        | 4.89               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                 |           |                       |           |               | 2.639             |            | 1.860        | 4.50               |

| CLASS                                | 2150                       | ICE MFG.          |        |                       |        |               |                   |         |              |                    |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 1,365                      |                   |        |                       |        |               |                   |         |              |                    |
| 2013                                 | 1,185                      |                   |        | 1                     | 3,706  |               | 1,593             | 5,299   | 4.47         |                    |
| 2014                                 | 2,051                      |                   |        |                       |        |               |                   |         |              |                    |
| 2015                                 | 3,258                      |                   |        | 1                     | 1,737  |               | 6,840             | 8,577   | 2.63         |                    |
| 2016                                 | 4,100                      |                   |        |                       |        |               |                   |         |              |                    |
| TOTAL                                | 11,959                     |                   |        | 2                     | 5,443  |               | 8,433             | 13,876  | 1.16         |                    |
|                                      |                            |                   |        |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |        |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |        |                       |        | 8             | 0.455             | 10      | 0.705        | 1.16               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |        |                       |        | 92            | 7.859             | 90      | 4.955        | 12.81              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        |                       |        |               | 7.267             |         | 4.530        | 11.80              |

| CLASS                                | 2157                       | BOTTLING NOC & DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES              | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 2,843,238                  | 89                     | 10,506,420 | 432                   | 17,816,192 | 5,271,039     | 6,202,051         | 39,795,702         | 14.00        |
| 2013                                 | 2,550,326                  | 74                     | 8,971,343  | 346                   | 14,212,673 | 3,867,171     | 5,625,700         | 32,676,887         | 12.81        |
| 2014                                 | 3,012,540                  | 82                     | 7,334,115  | 363                   | 19,187,710 | 3,362,441     | 7,392,603         | 37,276,869         | 12.37        |
| 2015                                 | 3,276,730                  | 93                     | 12,389,376 | 373                   | 18,726,784 | 5,511,656     | 6,517,965         | 43,145,781         | 13.17        |
| 2016                                 | 3,401,319                  | 119                    | 20,336,905 | 373                   | 18,822,713 | 9,627,076     | 7,448,519         | 56,235,213         | 16.53        |
| TOTAL                                | 15,084,153                 | 457                    | 59,538,159 | 1,887                 | 88,766,072 | 27,639,383    | 33,186,838        | 209,130,452        | 13.86        |
|                                      |                            | INDEMNITY              |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                  |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 100                    |            | 9.832                 |            | 100           |                   | 4.032              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 0                      |            | 8.534                 |            | 0             |                   | 3.747              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |            | 9.832                 |            |               |                   | 4.032              |              |

| CLASS                                | 2172                       | CIGARETTE, CIGAR OR TOBACCO MFG. |        |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|----------------------------------|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                        | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 50,467                     | 1                                | 1,419  | 2                     | 77,819  | 542           | 21,008            | 100,788            | 2.00         |
| 2013                                 | 30,982                     |                                  |        | 4                     | 49,454  |               | 40,695            | 90,149             | 2.91         |
| 2014                                 | 29,804                     |                                  |        | 1                     | 4,617   |               | 5,773             | 10,390             | 0.35         |
| 2015                                 | 25,345                     |                                  |        | 2                     | 141,830 |               | 66,434            | 208,264            | 8.22         |
| 2016                                 | 29,018                     |                                  |        | 1                     | 19,866  |               | 18,367            | 38,233             | 1.32         |
| TOTAL                                | 165,616                    | 1                                | 1,419  | 10                    | 293,586 | 542           | 152,277           | 447,824            | 2.70         |
|                                      |                            | INDEMNITY                        |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                            |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 13                               |        | 1.781                 |         | 19            |                   | 0.923              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 87                               |        | 2.094                 |         | 81            |                   | 1.711              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                  |        | 2.053                 |         |               |                   | 1.561              |              |

| CLASS                                | 2288                       | FELT MFG.         |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 12,842                     |                   |         |                       |         |               |                   |                    |              |
| 2013                                 | 16,577                     |                   |         |                       |         |               | 1,735             | 1,735              | 0.10         |
| 2014                                 | 19,497                     | 1                 | 262,016 | 1                     | 2,621   | 42,338        | 3,955             | 310,930            | 15.95        |
| 2015                                 | 20,314                     |                   |         | 1                     | 106,754 |               | 28,922            | 135,676            | 6.68         |
| 2016                                 | 18,524                     |                   |         |                       |         |               | 1,014             | 1,014              | 0.05         |
| TOTAL                                | 87,754                     | 1                 | 262,016 | 2                     | 109,375 | 42,338        | 35,626            | 449,355            | 5.12         |
|                                      |                            | INDEMNITY         |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 15                |         | 4.232                 |         | 20            |                   | 0.888              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 85                |         | 5.907                 |         | 80            |                   | 3.454              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |         | 5.656                 |         |               |                   | 2.941              |              |



| CLASS                                | 2302                       | SILK THREAD OR YARN MFG. |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES        |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 189,845                    | 1                        | 18,786     | 3                     | 230,173    | 9,971         | 107,663           | 366,593            | 1.93         |
| 2013                                 | 230,074                    | 4                        | 321,860    | 6                     | 179,668    | 95,916        | 172,468           | 769,912            | 3.35         |
| 2014                                 | 218,688                    | 1                        | 2,286      | 8                     | 174,779    | 1,936         | 110,915           | 289,916            | 1.33         |
| 2015                                 | 181,898                    |                          |            | 6                     | 213,392    |               | 119,298           | 332,690            | 1.83         |
| 2016                                 | 170,956                    |                          |            | 5                     | 202,687    |               | 105,153           | 307,840            | 1.80         |
| TOTAL                                | 991,461                    | 6                        | 342,932    | 28                    | 1,000,699  | 107,823       | 615,497           | 2,066,951          | 2.09         |
|                                      |                            | INDEMNITY                |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                    | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                          |            | 27                    | 1.355      | 33            | 0.730             | 2.09               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                          |            | 73                    | 2.186      | 67            | 1.068             | 3.25               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                          |            |                       |            |               |                   | 1.962              | 2.92         |

| CLASS                                | 2362                       | KNIT GOODS MFG. NOC |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES           | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 164,626                    | 1                   | 225,831    | 4                     | 28,494     | 48,808        | 33,485            | 336,618            | 2.04         |
| 2013                                 | 196,845                    | 4                   | 51,088     | 5                     | 227,412    | 43,395        | 103,306           | 425,201            | 2.16         |
| 2014                                 | 185,424                    | 1                   | 398,474    | 8                     | 190,173    | 103,958       | 99,782            | 792,387            | 4.27         |
| 2015                                 | 170,003                    |                     |            | 3                     | 130,060    |               | 77,988            | 208,048            | 1.22         |
| 2016                                 | 153,215                    |                     |            | 3                     | 186,568    |               | 86,792            | 273,360            | 1.78         |
| TOTAL                                | 870,113                    | 6                   | 675,393    | 23                    | 762,707    | 196,161       | 401,353           | 2,035,614          | 2.34         |
|                                      |                            | INDEMNITY           |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.               | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                     |            | 24                    | 1.653      | 27            | 0.687             | 2.34               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                     |            | 76                    | 1.728      | 73            | 0.773             | 2.50               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                     |            |                       |            |               |                   | 1.710              | 2.46         |

| CLASS                                | 2380                       | NET MFG.          |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 45,242                     |                   |            | 1                     | 1,710      |               | 2,196             | 3,906              | 0.09         |
| 2013                                 | 24,455                     |                   |            |                       |            |               | 4,972             | 4,972              | 0.20         |
| 2014                                 | 29,503                     |                   |            | 1                     | 3,212      |               | 3,073             | 6,285              | 0.21         |
| 2015                                 | 29,799                     |                   |            |                       |            |               |                   |                    |              |
| 2016                                 | 27,987                     | 1                 | 80,042     |                       |            | 301,588       | 8,255             | 389,885            | 13.93        |
| TOTAL                                | 156,986                    | 1                 | 80,042     | 2                     | 4,922      | 301,588       | 18,496            | 405,048            | 2.58         |
|                                      |                            | INDEMNITY         |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                   |            | 20                    | 0.541      | 27            | 2.039             | 2.58               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |            | 80                    | 6.313      | 73            | 4.332             | 10.65              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |            |                       |            |               |                   | 5.159              | 8.87         |

| CLASS                                | 2387                       | BRAID OR FRINGE MFG. |         |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|----------------------|---------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES    |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES            | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 68,346                     | 1                    | 112,616 | 3                     | 90,964  | 67,816        | 27,882            | 299,278   | 4.38         |                    |
| 2013                                 | 59,010                     |                      |         | 5                     | 70,370  |               | 31,845            | 102,215   | 1.73         |                    |
| 2014                                 | 63,309                     |                      |         | 2                     | 290,258 |               | 115,125           | 405,383   | 6.40         |                    |
| 2015                                 | 62,366                     |                      |         | 2                     | 50,122  |               | 215,075           | 265,197   | 4.25         |                    |
| 2016                                 | 57,108                     | 1                    | 422,277 | 4                     | 20,559  | 128,938       | 22,114            | 593,888   | 10.40        |                    |
| TOTAL                                | 310,139                    | 2                    | 534,893 | 16                    | 522,273 | 196,754       | 412,041           | 1,665,961 | 5.37         |                    |
|                                      |                            |                      |         |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                      |         |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                      |         |                       |         | 19            | 3.409             | 25        | 1.963        | 5.37               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                      |         |                       |         | 81            | 2.659             | 75        | 1.719        | 4.38               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                      |         |                       |         |               | 2.802             |           | 1.780        | 4.58               |

| CLASS                                | 2388                       | EMBROIDERY MFG.   |         |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------|---------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 154,498                    | 1                 | 4,568   | 1                     | 3,007   | 2,311         | 12,733            | 22,619    | 0.15         |                    |
| 2013                                 | 155,514                    | 2                 | 295,778 | 2                     | 198,940 | 175,601       | 167,013           | 837,332   | 5.38         |                    |
| 2014                                 | 151,868                    |                   |         | 5                     | 36,841  |               | 80,174            | 117,015   | 0.77         |                    |
| 2015                                 | 147,516                    | 1                 | 102,197 | 6                     | 272,402 | 79,282        | 139,004           | 592,885   | 4.02         |                    |
| 2016                                 | 153,191                    | 2                 | 152,380 | 8                     | 190,074 | 223,099       | 188,547           | 754,100   | 4.92         |                    |
| TOTAL                                | 762,587                    | 6                 | 554,923 | 22                    | 701,264 | 480,293       | 587,471           | 2,323,951 | 3.05         |                    |
|                                      |                            |                   |         |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |         |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |         |                       |         | 25            | 1.647             | 31        | 1.400        | 3.05               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |         |                       |         | 75            | 2.243             | 69        | 1.206        | 3.45               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |         |                       |         |               | 2.094             |           | 1.266        | 3.36               |

| CLASS                                | 2402                       | CARPET OR RUG MFG. NOC |        |                       |        |               |                   |         |              |                    |
|--------------------------------------|----------------------------|------------------------|--------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES              | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 15,984                     | 1                      | 53,258 |                       |        | 20,838        | 115               | 74,211  | 4.64         |                    |
| 2013                                 | 12,702                     |                        |        |                       |        |               |                   |         |              |                    |
| 2014                                 | 6,814                      |                        |        |                       |        |               | 425               | 425     | 0.06         |                    |
| 2015                                 | 8,458                      |                        |        | 1                     | 7,657  |               | 4,494             | 12,151  | 1.44         |                    |
| 2016                                 | 6,783                      |                        |        | 1                     | 3,832  |               | 7,286             | 11,118  | 1.64         |                    |
| TOTAL                                | 50,741                     | 1                      | 53,258 | 2                     | 11,489 | 20,838        | 12,320            | 97,905  | 1.93         |                    |
|                                      |                            |                        |        |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                        |        |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                        |        |                       |        | 8             | 1.276             | 9       | 0.653        | 1.93               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |        |                       |        | 92            | 2.035             | 91      | 0.878        | 2.91               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |        |                       |        |               | 1.974             |         | 0.858        | 2.83               |

| CLASS                                | 2413                       | TEXTILE-BLEACHING, DYEING, MERCERIZING, FINISHING |         |                       |        |               |                   |         |              |                    |
|--------------------------------------|----------------------------|---|---------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                 |         | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT  | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 26,173                     | 1   | 96,532  |                       |        | 17,313        | 1,618             | 115,463 | 4.41         |                    |
| 2013                                 | 39,779                     |   |         | 1                     | 16,009 |               | 8,906             | 24,915  | 0.63         |                    |
| 2014                                 | 37,386                     |   |         | 1                     | 10,084 |               | 31,058            | 41,142  | 1.10         |                    |
| 2015                                 | 29,989                     |   |         |                       |        |               |                   |         |              |                    |
| 2016                                 | 27,012                     | 1   | 83,120  |                       |        | 195,578       |                   | 278,698 | 10.32        |                    |
| TOTAL                                | 160,339                    | 2   | 179,652 | 2                     | 26,093 | 212,891       | 41,582            | 460,218 | 2.87         |                    |
|                                      |                            |   |         |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |   |         |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |         |                       |        | 15            | 1.283             | 19      | 1.587        | 2.87               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |         |                       |        | 85            | 3.086             | 81      | 1.805        | 4.89               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         |                       |        |               | 2.816             |         | 1.764        | 4.58               |

| CLASS                                | 2417                       | CLOTH PRINTING    |        |                       |        |               |                   |         |              |                    |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 17,205                     |                   |        |                       |        |               |                   |         |              |                    |
| 2013                                 | 16,350                     |                   |        |                       |        |               |                   |         |              |                    |
| 2014                                 | 17,444                     |                   |        | 1                     | 10,249 |               | 4,191             | 14,440  | 0.83         |                    |
| 2015                                 | 11,958                     |                   |        |                       |        |               |                   |         |              |                    |
| 2016                                 | 7,379                      |                   |        |                       |        |               |                   |         |              |                    |
| TOTAL                                | 70,336                     |                   |        | 1                     | 10,249 |               | 4,191             | 14,440  | 0.21         |                    |
|                                      |                            |                   |        |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |        |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |        |                       |        | 11            | 0.146             | 11      | 0.060        | 0.21               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |        |                       |        | 89            | 2.913             | 89      | 1.083        | 4.00               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        |                       |        |               | 2.609             |         | 0.970        | 3.58               |

| CLASS                                | 2501                       | CLOTHING MFG.     |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 5,016,734                  | 13                | 957,887   | 34                    | 964,659   | 631,506       | 1,042,731         | 3,596,783  | 0.72         |                    |
| 2013                                 | 5,232,543                  | 11                | 1,342,066 | 36                    | 1,286,588 | 1,027,256     | 813,566           | 4,469,476  | 0.85         |                    |
| 2014                                 | 5,083,982                  | 10                | 944,332   | 42                    | 1,698,124 | 703,955       | 1,063,864         | 4,410,275  | 0.87         |                    |
| 2015                                 | 4,668,407                  | 12                | 1,743,251 | 44                    | 1,518,208 | 1,124,208     | 1,165,753         | 5,551,420  | 1.19         |                    |
| 2016                                 | 4,553,367                  | 12                | 2,130,753 | 20                    | 481,089   | 1,138,704     | 668,219           | 4,418,765  | 0.97         |                    |
| TOTAL                                | 24,555,033                 | 58                | 7,118,289 | 176                   | 5,948,668 | 4,625,629     | 4,754,133         | 22,446,719 | 0.91         |                    |
|                                      |                            |                   |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |           |                       |           | 57            | 0.532             | 79         | 0.382        | 0.91               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           |                       |           | 43            | 0.566             | 21         | 0.393        | 0.96               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       |           |               | 0.547             |            | 0.384        | 0.93               |

| CLASS                                | 2503                       | CUSTOM CLOTHING TAILOR SHOP-ALTERATIONS-NO MASS MFG., DRY CLEANING LAUNDERING |           |                       |         |               |                   |                    |              |      |
|--------------------------------------|----------------------------|---|-----------|-----------------------|---------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 419,305                    | 3   | 361,678   | 3                     | 67,636  | 643,500       | 35,125            | 1,107,939          | 2.64         |      |
| 2013                                 | 428,881                    | 1   | 105,459   | 3                     | 13,848  | 16,390        | 21,056            | 156,753            | 0.37         |      |
| 2014                                 | 419,429                    | 2   | 471,704   | 3                     | 93,391  | 163,353       | 20,675            | 749,123            | 1.79         |      |
| 2015                                 | 402,316                    | 1   | 225,454   | 4                     | 514,263 | 40,715        | 170,272           | 950,704            | 2.36         |      |
| 2016                                 | 401,134                    | 1   | 412,130   | 2                     | 88,317  | 83,869        | 29,309            | 613,625            | 1.53         |      |
| TOTAL                                | 2,071,065                  | 8   | 1,576,425 | 15                    | 777,455 | 947,827       | 276,437           | 3,578,144          | 1.73         |      |
|                                      |                            | INDEMNITY   |           |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.   |           | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 24  |           | 1.137                 |         | 30            |                   | 0.591              |              | 1.73 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 76  |           | 0.793                 |         | 70            |                   | 0.402              |              | 1.20 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           | 0.876                 |         |               |                   | 0.459              |              | 1.34 |

| CLASS                                | 2534                       | FEATHER OR FLOWER MFG.-ARTIFICIAL |         |                       |        |               |                   |                    |              |      |
|--------------------------------------|----------------------------|-----------------------------------|---------|-----------------------|--------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                 |         | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES                         | AMOUNT  | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 25,750                     | 1                                 | 148,787 |                       |        | 253,429       |                   | 402,216            | 15.62        |      |
| 2013                                 | 33,638                     |                                   |         |                       |        |               |                   |                    |              |      |
| 2014                                 | 23,589                     |                                   |         |                       |        |               |                   |                    |              |      |
| 2015                                 | 28,574                     |                                   |         |                       |        |               | 234               | 234                | 0.01         |      |
| 2016                                 | 20,899                     |                                   |         |                       |        |               |                   |                    |              |      |
| TOTAL                                | 132,450                    | 1                                 | 148,787 |                       |        | 253,429       | 234               | 402,450            | 3.04         |      |
|                                      |                            | INDEMNITY                         |         |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.                             |         | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 14                                |         | 1.123                 |        | 20            |                   | 1.915              |              | 3.04 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 86                                |         | 3.342                 |        | 80            |                   | 2.444              |              | 5.79 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                   |         | 3.031                 |        |               |                   | 2.338              |              | 5.37 |

| CLASS                                | 2553                       | FURNISHING GOODS MFG. NOC-FROM TEXTILE FABRICS |           |                       |           |               |                   |                    |              |      |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                              |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES                                      | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 711,344                    | 2  | 48,678    | 25                    | 820,233   | 37,188        | 395,141           | 1,301,240          | 1.83         |      |
| 2013                                 | 710,553                    | 2  | 406,523   | 13                    | 306,013   | 241,351       | 275,121           | 1,229,008          | 1.73         |      |
| 2014                                 | 662,092                    | 5  | 583,662   | 21                    | 1,078,793 | 320,526       | 617,192           | 2,600,173          | 3.93         |      |
| 2015                                 | 719,551                    | 2  | 27,588    | 20                    | 414,858   | 24,852        | 283,073           | 750,371            | 1.04         |      |
| 2016                                 | 665,046                    | 3  | 338,309   | 21                    | 712,328   | 334,411       | 590,837           | 1,975,885          | 2.97         |      |
| TOTAL                                | 3,468,586                  | 14   | 1,404,760 | 100                   | 3,332,225 | 958,328       | 2,161,364         | 7,856,677          | 2.27         |      |
|                                      |                            | INDEMNITY                                      |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 42   |           | 1.366                 |           | 58            |                   | 0.899              |              | 2.27 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 58   |           | 1.786                 |           | 42            |                   | 1.299              |              | 3.09 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           | 1.610                 |           |               |                   | 1.067              |              | 2.68 |

| CLASS                                | 2570                       | BOX SPRING OR MATTRESS MFG. |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-----------------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES           |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 189,563                    | 2                           | 361,636   | 11                    | 207,420   | 98,660        | 120,479           | 788,195   | 4.16         |                    |
| 2013                                 | 220,492                    | 1                           | 40,072    | 10                    | 1,279,322 | 19,249        | 558,928           | 1,897,571 | 8.61         |                    |
| 2014                                 | 236,283                    | 5                           | 1,163,544 | 11                    | 502,742   | 464,409       | 156,947           | 2,287,642 | 9.68         |                    |
| 2015                                 | 233,834                    | 2                           | 154,658   | 7                     | 451,229   | 195,468       | 116,386           | 917,741   | 3.92         |                    |
| 2016                                 | 232,694                    |                             |           | 4                     | 383,168   |               | 225,674           | 608,842   | 2.62         |                    |
| TOTAL                                | 1,112,866                  | 10                          | 1,719,910 | 43                    | 2,823,881 | 777,786       | 1,178,414         | 6,499,991 | 5.84         |                    |
|                                      |                            |                             |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                             |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                             |           |                       |           | 36            | 4.083             | 44        | 1.758        | 5.84               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                             |           |                       |           | 64            | 3.771             | 56        | 2.034        | 5.81               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                             |           |                       |           |               | 3.883             |           | 1.913        | 5.80               |

| CLASS                                | 2571                       | PILLOW, QUILT OR CUSHION MFG. |         |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------------------|---------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES             |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                     | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 80,021                     | 1                             | 22,707  | 5                     | 105,103 | 20,311        | 117,181           | 265,302   | 3.32         |                    |
| 2013                                 | 68,677                     |                               |         | 2                     | 26,153  |               | 20,520            | 46,673    | 0.68         |                    |
| 2014                                 | 70,990                     | 1                             | 140,894 | 1                     | 60,426  | 86,032        | 15,846            | 303,198   | 4.27         |                    |
| 2015                                 | 82,222                     | 1                             | 87,939  | 5                     | 201,120 | 40,993        | 134,890           | 464,942   | 5.65         |                    |
| 2016                                 | 85,281                     | 1                             | 81,031  | 3                     | 56,494  | 69,943        | 76,018            | 283,486   | 3.32         |                    |
| TOTAL                                | 387,191                    | 4                             | 332,571 | 16                    | 449,296 | 217,279       | 364,455           | 1,363,601 | 3.52         |                    |
|                                      |                            |                               |         |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                               |         |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                               |         |                       |         | 20            | 2.019             | 26        | 1.502        | 3.52               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                               |         |                       |         | 80            | 2.457             | 74        | 1.598        | 4.06               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                               |         |                       |         |               | 2.369             |           | 1.573        | 3.94               |

| CLASS                                | 2576                       | AWNING OR TENT MFG.- SHOP ONLY |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|--------------------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES              |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                      | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 301,661                    | 3                              | 215,942   | 11                    | 357,828   | 104,635       | 245,561           | 923,966   | 3.06         |                    |
| 2013                                 | 274,544                    | 1                              | 204,269   | 14                    | 344,546   | 163,995       | 194,400           | 907,210   | 3.30         |                    |
| 2014                                 | 289,720                    | 4                              | 83,009    | 10                    | 318,469   | 155,015       | 213,912           | 770,405   | 2.66         |                    |
| 2015                                 | 297,289                    | 4                              | 1,211,246 | 7                     | 70,535    | 456,190       | 58,092            | 1,796,063 | 6.04         |                    |
| 2016                                 | 332,951                    | 1                              | 64,969    | 13                    | 377,533   | 164,364       | 168,651           | 775,517   | 2.33         |                    |
| TOTAL                                | 1,496,165                  | 13                             | 1,779,435 | 55                    | 1,468,911 | 1,044,199     | 880,616           | 5,173,161 | 3.46         |                    |
|                                      |                            |                                |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                                |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                |           |                       |           | 36            | 2.171             | 44        | 1.286        | 3.46               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                |           |                       |           | 64            | 2.828             | 56        | 1.533        | 4.36               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                |           |                       |           |               | 2.591             |           | 1.424        | 4.02               |

| CLASS                                | 2578                       | BAG OR SACK MFG.-CLOTH |        |                       |         |               |                   |                    |              |      |
|--------------------------------------|----------------------------|------------------------|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES              | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 14,526                     |                        |        |                       |         |               |                   |                    |              |      |
| 2013                                 | 17,294                     |                        |        |                       |         |               |                   |                    |              |      |
| 2014                                 | 19,397                     |                        |        |                       |         |               |                   |                    |              |      |
| 2015                                 | 20,510                     |                        |        | 2                     | 176,202 |               | 72,833            | 249,035            | 12.14        |      |
| 2016                                 | 19,224                     |                        |        | 1                     | 4,650   |               | 8,621             | 13,271             | 0.69         |      |
| TOTAL                                | 90,951                     |                        |        | 3                     | 180,852 |               | 81,454            | 262,306            | 2.88         |      |
|                                      |                            | INDEMNITY              |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.                  |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 11                     |        | 1,988                 |         | 13            |                   | 0.896              |              | 2.88 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 89                     |        | 2,484                 |         | 87            |                   | 1,075              |              | 3.56 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |        | 2,429                 |         |               |                   | 1,052              |              | 3.48 |

| CLASS                                | 2590                       | DRY CLEANING-RETAIL-& ROUTE SALESPERSONS, DRIVERS |           |                       |           |               |                   |                    |              |      |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                 |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 1,359,016                  | 9   | 1,284,368 | 26                    | 983,580   | 1,061,571     | 971,271           | 4,300,790          | 3.16         |      |
| 2013                                 | 1,425,428                  | 12  | 1,194,871 | 13                    | 429,619   | 752,190       | 493,125           | 2,869,805          | 2.01         |      |
| 2014                                 | 1,479,611                  | 13  | 1,043,207 | 35                    | 1,720,080 | 1,633,830     | 1,223,806         | 5,620,923          | 3.80         |      |
| 2015                                 | 1,515,060                  | 13  | 1,417,342 | 27                    | 1,281,102 | 1,656,146     | 1,025,519         | 5,380,109          | 3.55         |      |
| 2016                                 | 1,537,412                  | 9   | 1,236,896 | 30                    | 1,796,263 | 821,059       | 1,476,302         | 5,330,520          | 3.47         |      |
| TOTAL                                | 7,316,527                  | 56  | 6,176,684 | 131                   | 6,210,644 | 5,924,796     | 5,190,023         | 23,502,147         | 3.21         |      |
|                                      |                            | INDEMNITY   |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.   |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 55  |           | 1,693                 |           | 83            |                   | 1,519              |              | 3.21 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 45  |           | 1,675                 |           | 17            |                   | 1,499              |              | 3.17 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           | 1,685                 |           |               |                   | 1,516              |              | 3.20 |

| CLASS                                | 2591                       | DRY CLEANING LAUNDRY COMMERCIAL-& RTE SALESPERSONS, DRIVERS |           |                       |            |               |                   |                    |              |      |
|--------------------------------------|----------------------------|---|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 953,657                    | 11  | 1,143,645 | 38                    | 1,824,240  | 803,103       | 893,559           | 4,664,547          | 4.89         |      |
| 2013                                 | 1,001,804                  | 14  | 1,590,175 | 40                    | 1,500,781  | 1,198,498     | 881,019           | 5,170,473          | 5.16         |      |
| 2014                                 | 1,036,488                  | 11  | 1,284,147 | 45                    | 2,144,664  | 1,856,617     | 1,523,451         | 6,808,879          | 6.57         |      |
| 2015                                 | 1,023,448                  | 9   | 1,202,407 | 47                    | 2,517,656  | 817,143       | 2,135,558         | 6,672,764          | 6.52         |      |
| 2016                                 | 1,188,620                  | 15  | 2,674,539 | 62                    | 3,190,016  | 1,525,622     | 2,149,446         | 9,539,623          | 8.03         |      |
| TOTAL                                | 5,204,017                  | 60  | 7,894,913 | 232                   | 11,177,357 | 6,200,983     | 7,583,033         | 32,856,286         | 6.31         |      |
|                                      |                            | INDEMNITY   |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.   |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 64  |           | 3,665                 |            | 88            |                   | 2,649              |              | 6.31 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 36  |           | 3,455                 |            | 12            |                   | 2,442              |              | 5.90 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           | 3,589                 |            |               |                   | 2,624              |              | 6.21 |

| CLASS                                | 2593                       | CARPET, RUG UPHOLSTERY CLEANING-SHOP OR OUTSIDE-& RTE SALESPERSONS, DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 336,447                    | 9   | 1,880,883 | 15                    | 550,427   | 963,157       | 194,793           | 3,589,260  | 10.67        |                    |
| 2013                                 | 340,937                    | 6   | 707,078   | 13                    | 571,431   | 527,375       | 408,679           | 2,214,563  | 6.50         |                    |
| 2014                                 | 341,300                    | 6   | 533,517   | 11                    | 824,605   | 1,067,140     | 389,682           | 2,814,944  | 8.25         |                    |
| 2015                                 | 348,730                    | 3   | 407,287   | 24                    | 619,685   | 259,863       | 470,142           | 1,756,977  | 5.04         |                    |
| 2016                                 | 283,101                    | 6   | 1,192,332 | 10                    | 194,846   | 882,118       | 86,537            | 2,355,833  | 8.32         |                    |
| TOTAL                                | 1,650,515                  | 30  | 4,721,097 | 73                    | 2,760,994 | 3,699,653     | 1,549,833         | 12,731,577 | 7.71         |                    |
|                                      |                            |   |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |   |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |           |                       |           | 42            | 4.533             | 61         | 3.181        | 7.71               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           |                       |           | 58            | 3.773             | 39         | 3.029        | 6.80               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       |           |               | 4.092             |            | 3.122        | 7.21               |

| CLASS                                | 2594                       | LINEN, TOWEL, UNIFORM APRON RENTAL & CLEANING COMPANY & ROUTE |           |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---|-----------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 941,412                    | 12  | 1,243,743 | 54                    | 2,238,685  | 845,888       | 1,059,916         | 5,388,232  | 5.72         |                    |
| 2013                                 | 999,428                    | 27  | 2,203,411 | 82                    | 2,506,221  | 1,492,482     | 1,705,777         | 7,907,891  | 7.91         |                    |
| 2014                                 | 961,431                    | 15  | 3,381,765 | 74                    | 2,574,836  | 1,605,970     | 1,860,917         | 9,423,488  | 9.80         |                    |
| 2015                                 | 1,065,106                  | 17  | 1,796,702 | 61                    | 2,642,920  | 1,258,552     | 1,448,234         | 7,146,408  | 6.71         |                    |
| 2016                                 | 1,003,812                  | 10  | 670,841   | 50                    | 2,368,970  | 527,683       | 1,765,758         | 5,333,252  | 5.31         |                    |
| TOTAL                                | 4,971,189                  | 81  | 9,296,462 | 321                   | 12,331,632 | 5,730,575     | 7,840,602         | 35,199,271 | 7.08         |                    |
|                                      |                            |   |           |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |   |           |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |           |                       |            | 69            | 4.351             | 95         | 2.730        | 7.08               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           |                       |            | 31            | 4.471             | 5          | 3.114        | 7.59               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       |            |               | 4.388             |            | 2.749        | 7.14               |

| CLASS                                | 2623                       | LEATHER MFG.-PATENT OR ENAMEL |         |                       |        |               |                   |         |              |                    |
|--------------------------------------|----------------------------|-------------------------------|---------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES             |         | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES                     | AMOUNT  | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 30,942                     |                               |         | 2                     | 39,286 |               | 19,491            | 58,777  | 1.90         |                    |
| 2013                                 | 28,071                     | 1                             | 277,131 |                       |        | 164,043       | 392               | 441,566 | 15.73        |                    |
| 2014                                 | 30,225                     |                               |         |                       |        |               | 1,320             | 1,320   | 0.04         |                    |
| 2015                                 | 27,385                     |                               |         | 1                     | 3,073  |               | 3,243             | 6,316   | 0.23         |                    |
| 2016                                 | 25,833                     |                               |         | 1                     | 4,146  |               | 5,467             | 9,613   | 0.37         |                    |
| TOTAL                                | 142,456                    | 1                             | 277,131 | 4                     | 46,505 | 164,043       | 29,913            | 517,592 | 3.63         |                    |
|                                      |                            |                               |         |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                               |         |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                               |         |                       |        | 15            | 2.272             | 17      | 1.362        | 3.63               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                               |         |                       |        | 85            | 3.389             | 83      | 1.374        | 4.76               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                               |         |                       |        |               | 3.221             |         | 1.372        | 4.59               |

| CLASS                                | 2640                       | LEATHER EMBOSSING |        |                       |         |               |                   |         |              |                    |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|---------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 12,396                     |                   |        | 1                     | 115,732 |               | 169,878           | 285,610 | 23.04        |                    |
| 2013                                 | 10,308                     |                   |        |                       |         |               | 72                | 72      | 0.01         |                    |
| 2014                                 | 10,968                     |                   |        |                       |         |               |                   |         |              |                    |
| 2015                                 | 8,690                      |                   |        |                       |         |               | 2,363             | 2,363   | 0.27         |                    |
| 2016                                 | 7,144                      | 1                 | 52,081 | 1                     | 110,974 | 32,715        | 35,080            | 230,850 | 32.31        |                    |
| TOTAL                                | 49,506                     | 1                 | 52,081 | 2                     | 226,706 | 32,715        | 207,393           | 518,895 | 10.48        |                    |
|                                      |                            |                   |        |                       |         | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |        |                       |         | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |        |                       |         | 16            | 5.631             | 20      | 4.850        | 10.48              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |        |                       |         | 84            | 11.331            | 80      | 6.174        | 17.51              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        |                       |         |               | 10.419            |         | 5.909        | 16.33              |

| CLASS                                | 2660                       | SHOE OR BOOT MFG. NOC |         |                       |         |               |                   |         |              |                    |
|--------------------------------------|----------------------------|-----------------------|---------|-----------------------|---------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES     |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES             | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 56,266                     | 1                     | 31,437  | 4                     | 100,391 | 13,413        | 39,052            | 184,293 | 3.28         |                    |
| 2013                                 | 76,827                     |                       |         | 2                     | 7,877   |               | 13,399            | 21,276  | 0.28         |                    |
| 2014                                 | 61,685                     | 1                     | 102,134 | 1                     | 238,052 | 15,291        | 62,117            | 417,594 | 6.77         |                    |
| 2015                                 | 53,503                     |                       |         |                       |         |               | 242               | 242     | 0.00         |                    |
| 2016                                 | 52,193                     |                       |         | 1                     | 9,636   |               | 9,597             | 19,233  | 0.37         |                    |
| TOTAL                                | 300,474                    | 2                     | 133,571 | 8                     | 355,956 | 28,704        | 124,407           | 642,638 | 2.14         |                    |
|                                      |                            |                       |         |                       |         | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                       |         |                       |         | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                       |         |                       |         | 16            | 1.629             | 20      | 0.510        | 2.14               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                       |         |                       |         | 84            | 2.020             | 80      | 1.096        | 3.12               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                       |         |                       |         |               | 1.957             |         | 0.979        | 2.94               |

| CLASS                                | 2670                       | GLOVE MFG.-LEATHER OR TEXTILE |        |                       |        |               |                   |         |              |                    |
|--------------------------------------|----------------------------|-------------------------------|--------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES             |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES                     | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 12,714                     |                               |        | 1                     | 651    |               | 3,474             | 4,125   | 0.32         |                    |
| 2013                                 | 12,960                     |                               |        |                       |        |               |                   |         |              |                    |
| 2014                                 | 11,715                     |                               |        |                       |        |               | 141               | 141     | 0.01         |                    |
| 2015                                 | 12,503                     |                               |        | 2                     | 50,981 |               | 26,079            | 77,060  | 6.16         |                    |
| 2016                                 | 14,851                     | 1                             | 76,726 |                       |        | 86,224        | 286               | 163,236 | 10.99        |                    |
| TOTAL                                | 64,743                     | 1                             | 76,726 | 3                     | 51,632 | 86,224        | 29,980            | 244,562 | 3.78         |                    |
|                                      |                            |                               |        |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                               |        |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                               |        |                       |        | 9             | 1.983             | 13      | 1.795        | 3.78               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                               |        |                       |        | 91            | 2.055             | 87      | 1.584        | 3.64               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                               |        |                       |        |               | 2.049             |         | 1.611        | 3.66               |



| CLASS                                | 2683                       | LUGGAGE MFG.      |        |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 14,615                     |                   |        |                       |         |               | 700               | 700                | 0.05         |
| 2013                                 | 18,373                     |                   |        | 1                     | 3,713   |               | 6,535             | 10,248             | 0.56         |
| 2014                                 | 20,075                     |                   |        |                       |         |               |                   |                    |              |
| 2015                                 | 23,953                     |                   |        | 3                     | 385,143 |               | 90,236            | 475,379            | 19.85        |
| 2016                                 | 21,068                     |                   |        | 2                     | 891     |               | 14,907            | 15,798             | 0.75         |
| TOTAL                                | 98,084                     |                   |        | 6                     | 389,747 |               | 112,378           | 502,125            | 5.12         |
|                                      |                            | INDEMNITY         |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                   |        | 14                    | 3,974   | 16            | 1,146             | 5.12               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |        | 86                    | 4,269   | 84            | 1,753             | 6.02               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        |                       | 4,228   |               | 1,656             | 5.88               |              |

| CLASS                                | 2688                       | LEATHER GOODS MFG. NOC |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|------------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES              | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 204,841                    | 1                      | 36,264  | 8                     | 184,352 | 3,420         | 145,134           | 369,170            | 1.80         |
| 2013                                 | 206,763                    |                        |         | 6                     | 145,226 |               | 88,730            | 233,956            | 1.13         |
| 2014                                 | 201,830                    |                        |         | 3                     | 38,411  |               | 42,687            | 81,098             | 0.40         |
| 2015                                 | 236,841                    |                        |         | 4                     | 57,295  |               | 59,775            | 117,070            | 0.49         |
| 2016                                 | 210,798                    | 1                      | 157,161 | 7                     | 79,767  | 60,474        | 65,729            | 363,131            | 1.72         |
| TOTAL                                | 1,061,073                  | 2                      | 193,425 | 28                    | 505,051 | 63,894        | 402,055           | 1,164,425          | 1.10         |
|                                      |                            | INDEMNITY              |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                  |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                        |         | 22                    | 0.658   | 28            | 0.439             | 1.10               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |         | 78                    | 1.127   | 72            | 0.659             | 1.79               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |         |                       | 1.024   |               | 0.597             | 1.62               |              |

| CLASS                                | 2689                       | POCKETBOOK MFG.   |        |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 36,858                     |                   |        |                       |         |               | 503               | 503                | 0.01         |
| 2013                                 | 43,297                     |                   |        | 2                     | 114,251 |               | 52,344            | 166,595            | 3.85         |
| 2014                                 | 41,486                     |                   |        |                       |         |               | 363               | 363                | 0.01         |
| 2015                                 | 44,455                     |                   |        |                       |         |               |                   |                    |              |
| 2016                                 | 48,090                     |                   |        |                       |         |               |                   |                    |              |
| TOTAL                                | 214,186                    |                   |        | 2                     | 114,251 |               | 53,210            | 167,461            | 0.78         |
|                                      |                            | INDEMNITY         |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                   |        | 10                    | 0.533   | 11            | 0.248             | 0.78               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |        | 90                    | 0.810   | 89            | 0.343             | 1.15               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        |                       | 0.782   |               | 0.333             | 1.12               |              |

| CLASS                                | 2702                       | LOGGING OR LUMBERING & DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--------------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES              |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                      | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 62,087                     | 2                              | 227,875    | 3                     | 65,054     | 482,971       | 129,185           | 905,085            | 14.58        |
| 2013                                 | 51,360                     |                                |            | 2                     | 15,971     |               | 21,188            | 37,159             | 0.72         |
| 2014                                 | 52,405                     | 2                              | 504,018    | 5                     | 213,086    | 348,722       | 204,654           | 1,270,480          | 24.24        |
| 2015                                 | 46,543                     |                                |            | 1                     | 11,219     |               | 17,250            | 28,469             | 0.61         |
| 2016                                 | 43,509                     |                                |            | 3                     | 70,838     |               | 62,045            | 132,883            | 3.05         |
| TOTAL                                | 255,904                    | 4                              | 731,893    | 14                    | 376,168    | 831,693       | 434,322           | 2,374,076          | 9.28         |
|                                      |                            | INDEMNITY                      |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                          | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                                |            | 29                    | 4.330      | 42            | 4.947             | 9.28               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                |            | 71                    | 10.204     | 58            | 7.746             | 17.95              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                |            |                       | 8.501      |               | 6.570             | 15.07              |              |

| CLASS                                | 2710                       | SAW MILL          |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 95,798                     | 1                 | 158,806    | 5                     | 253,931    | 60,626        | 108,311           | 581,674            | 6.07         |
| 2013                                 | 103,589                    | 1                 | 313,100    | 11                    | 370,142    | 174,644       | 402,788           | 1,260,674          | 12.17        |
| 2014                                 | 121,503                    |                   |            | 11                    | 188,189    |               | 165,599           | 353,788            | 2.91         |
| 2015                                 | 128,749                    |                   |            | 9                     | 279,666    |               | 253,464           | 533,130            | 4.14         |
| 2016                                 | 132,932                    |                   |            | 5                     | 49,122     |               | 75,735            | 124,857            | 0.94         |
| TOTAL                                | 582,571                    | 2                 | 471,906    | 41                    | 1,141,050  | 235,270       | 1,005,897         | 2,854,123          | 4.90         |
|                                      |                            | INDEMNITY         |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                   |            | 31                    | 2.769      | 39            | 2.130             | 4.90               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |            | 69                    | 4.903      | 61            | 2.888             | 7.79               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |            |                       | 4.241      |               | 2.592             | 6.83               |              |

| CLASS                                | 2714                       | VENEER MFG.       |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 30,107                     | 1                 | 2,415      | 3                     | 30,787     | 671           | 39,351            | 73,224             | 2.43         |
| 2013                                 | 46,702                     | 1                 | 26,784     | 8                     | 188,673    | 4,314         | 154,197           | 373,968            | 8.01         |
| 2014                                 | 40,791                     |                   |            | 7                     | 76,020     |               | 68,935            | 144,955            | 3.55         |
| 2015                                 | 31,282                     |                   |            | 3                     | 95,239     |               | 153,850           | 249,089            | 7.96         |
| 2016                                 | 30,585                     |                   |            | 1                     | 6,819      |               | 20,728            | 27,547             | 0.90         |
| TOTAL                                | 179,467                    | 2                 | 29,199     | 22                    | 397,538    | 4,985         | 437,061           | 868,783            | 4.84         |
|                                      |                            | INDEMNITY         |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                   |            | 21                    | 2.378      | 28            | 2.463             | 4.84               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |            | 79                    | 5.978      | 72            | 4.137             | 10.12              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |            |                       | 5.222      |               | 3.668             | 8.89               |              |

| CLASS                                | 2731                       | MOLDING OR PLANING MILL |         |                       |         |               |                   |                    |              |  |
|--------------------------------------|----------------------------|-------------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES       |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES               | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 83,761                     |                         |         | 7                     | 193,304 |               | 104,910           | 298,214            | 3.56         |  |
| 2013                                 | 92,367                     | 1                       | 1,632   | 3                     | 19,201  | 2,713         | 28,178            | 51,724             | 0.56         |  |
| 2014                                 | 96,191                     | 3                       | 447,747 | 9                     | 161,934 | 273,563       | 146,791           | 1,030,035          | 10.71        |  |
| 2015                                 | 101,117                    | 1                       | 498     | 9                     | 217,938 | 2,198         | 198,824           | 419,458            | 4.15         |  |
| 2016                                 | 103,946                    |                         |         | 9                     | 209,003 |               | 246,143           | 455,146            | 4.38         |  |
| TOTAL                                | 477,382                    | 5                       | 449,877 | 37                    | 801,380 | 278,474       | 724,846           | 2,254,577          | 4.72         |  |
|                                      |                            | INDEMNITY               |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.                   |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                         |         | 25                    | 2.621   | 32            | 2.102             | 4.72               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                         |         | 75                    | 3.694   | 68            | 2.198             | 5.89               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                         |         |                       | 3.426   |               | 2.167             | 5.59               |              |  |

| CLASS                                | 2737                       | DOOR, SASH OR ASSEMBLED MILLWORK MFG. & DRIVERS |           |                       |           |               |                   |                    |              |  |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                               |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES                                       | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 253,901                    | 4   | 453,582   | 20                    | 473,343   | 239,346       | 302,865           | 1,469,136          | 5.79         |  |
| 2013                                 | 268,227                    | 4   | 97,026    | 23                    | 480,744   | 50,051        | 418,927           | 1,046,748          | 3.90         |  |
| 2014                                 | 253,298                    | 3   | 581,770   | 22                    | 901,160   | 229,122       | 372,646           | 2,084,698          | 8.23         |  |
| 2015                                 | 266,852                    | 1   | 395,616   | 22                    | 874,901   | 128,862       | 596,698           | 1,996,077          | 7.48         |  |
| 2016                                 | 245,545                    | 4   | 440,709   | 22                    | 695,579   | 321,707       | 344,067           | 1,802,062          | 7.34         |  |
| TOTAL                                | 1,287,823                  | 16  | 1,968,703 | 109                   | 3,425,727 | 969,088       | 2,035,203         | 8,398,721          | 6.52         |  |
|                                      |                            | INDEMNITY                                       |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.   |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |   |           | 40                    | 4.189     | 49            | 2.333             | 6.52               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           | 60                    | 4.325     | 51            | 2.318             | 6.64               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       | 4.271     |               | 2.325             | 6.60               |              |  |

| CLASS                                | 2759                       | BOX OR BOX SHOOK MFG. |           |                       |           |               |                   |                    |              |  |
|--------------------------------------|----------------------------|-----------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES     |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES             | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 138,109                    | 9                     | 1,172,873 | 14                    | 695,776   | 708,363       | 186,983           | 2,763,995          | 20.01        |  |
| 2013                                 | 128,838                    | 7                     | 922,048   | 17                    | 141,202   | 788,352       | 149,892           | 2,001,494          | 15.53        |  |
| 2014                                 | 110,803                    | 5                     | 391,849   | 10                    | 118,812   | 381,681       | 113,195           | 1,005,537          | 9.07         |  |
| 2015                                 | 110,153                    |                       |           | 12                    | 497,904   |               | 282,949           | 780,853            | 7.09         |  |
| 2016                                 | 108,638                    | 2                     | 77,342    | 11                    | 204,456   | 40,007        | 123,947           | 445,752            | 4.10         |  |
| TOTAL                                | 596,541                    | 23                    | 2,564,112 | 64                    | 1,658,150 | 1,918,403     | 856,966           | 6,997,631          | 11.73        |  |
|                                      |                            | INDEMNITY             |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.                 |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                       |           | 38                    | 7.078     | 51            | 4.652             | 11.73              |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                       |           | 62                    | 8.371     | 49            | 5.433             | 13.80              |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                       |           |                       | 7.880     |               | 5.035             | 12.92              |              |  |

| CLASS                                | 2790                       | PATTERN MAKING NOC |        |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|--------------------|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES          | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 187,096                    | 1                  | 42,456 | 5                     | 205,693 | 16,372        | 108,635           | 373,156            | 1.99         |
| 2013                                 | 169,186                    |                    |        |                       |         |               | 26,913            | 26,913             | 0.16         |
| 2014                                 | 172,005                    | 1                  | 44,359 | 3                     | 15,832  | 33,253        | 25,020            | 118,464            | 0.69         |
| 2015                                 | 166,715                    |                    |        | 2                     | 63,623  |               | 22,107            | 85,730             | 0.51         |
| 2016                                 | 142,832                    |                    |        | 3                     | 87,076  |               | 20,458            | 107,534            | 0.75         |
| TOTAL                                | 837,834                    | 2                  | 86,815 | 13                    | 372,224 | 49,625        | 203,133           | 711,797            | 0.85         |
|                                      |                            | INDEMNITY          |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.              |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                    |        | 22                    | 0.548   | 24            | 0.302             | 0.85               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                    |        | 78                    | 1.571   | 76            | 0.589             | 2.16               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                    |        |                       | 1.346   |               | 0.520             | 1.87               |              |

| CLASS                                | 2802                       | CARPENTRY-SHOP ONLY-& DRIVERS |           |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------------------|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES             |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                     | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 666,900                    | 10                            | 1,441,836 | 48                    | 1,539,029  | 1,001,698     | 902,942           | 4,885,505          | 7.33         |
| 2013                                 | 772,317                    | 12                            | 2,535,596 | 54                    | 2,436,301  | 1,852,514     | 1,501,162         | 8,325,573          | 10.78        |
| 2014                                 | 923,328                    | 16                            | 2,804,603 | 59                    | 3,000,998  | 1,527,952     | 1,845,774         | 9,179,327          | 9.94         |
| 2015                                 | 901,421                    | 13                            | 976,709   | 61                    | 2,727,801  | 1,356,294     | 1,671,852         | 6,732,656          | 7.47         |
| 2016                                 | 968,707                    | 5                             | 1,076,392 | 62                    | 2,760,632  | 546,714       | 1,694,059         | 6,077,797          | 6.27         |
| TOTAL                                | 4,232,673                  | 56                            | 8,835,136 | 284                   | 12,464,761 | 6,285,172     | 7,615,789         | 35,200,858         | 8.32         |
|                                      |                            | INDEMNITY                     |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                         |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                               |           | 66                    | 5.032      | 92            | 3.284             | 8.32               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                               |           | 34                    | 4.707      | 8             | 3.394             | 8.10               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                               |           |                       | 4.922      |               | 3.293             | 8.22               |              |

| CLASS                                | 2817                       | CABINET WORK WITH POWER MACHINERY |           |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-----------------------------------|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                 |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                         | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,844,464                  | 12                                | 1,466,693 | 70                    | 3,091,697  | 945,654       | 1,499,576         | 7,003,620          | 3.80         |
| 2013                                 | 1,941,217                  | 11                                | 1,493,927 | 83                    | 4,186,981  | 1,567,165     | 2,189,176         | 9,437,249          | 4.86         |
| 2014                                 | 1,874,528                  | 12                                | 1,713,063 | 73                    | 2,894,331  | 1,452,938     | 1,879,030         | 7,939,362          | 4.24         |
| 2015                                 | 1,973,335                  | 12                                | 2,236,098 | 67                    | 2,714,110  | 1,364,325     | 1,746,388         | 8,060,921          | 4.08         |
| 2016                                 | 2,044,790                  | 8                                 | 1,184,152 | 82                    | 4,261,915  | 786,342       | 2,125,851         | 8,358,260          | 4.09         |
| TOTAL                                | 9,678,334                  | 55                                | 8,093,933 | 375                   | 17,149,034 | 6,116,424     | 9,440,021         | 40,799,412         | 4.22         |
|                                      |                            | INDEMNITY                         |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                             |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                                   |           | 78                    | 2.608      | 100           | 1.607             | 4.22               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                   |           | 22                    | 3.085      | 0             | 1.794             | 4.88               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                   |           |                       | 2.713      |               | 1.607             | 4.32               |              |

| CLASS                                | 2835                       | BRUSH OR BROOM MFG. NOC |         |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------------|---------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES       |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES               | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 138,484                    | 1                       | 935     | 3                     | 144,118 | 829           | 84,481            | 230,363   | 1.66         |                    |
| 2013                                 | 126,322                    |                         |         | 10                    | 296,340 |               | 215,597           | 511,937   | 4.05         |                    |
| 2014                                 | 138,586                    |                         |         | 4                     | 60,241  |               | 25,429            | 85,670    | 0.62         |                    |
| 2015                                 | 142,549                    | 1                       | 175,222 | 6                     | 122,912 | 87,444        | 97,640            | 483,218   | 3.39         |                    |
| 2016                                 | 143,087                    | 1                       | 102,087 | 1                     | 9,068   | 46,046        | 25,467            | 182,668   | 1.28         |                    |
| TOTAL                                | 689,028                    | 3                       | 278,244 | 24                    | 632,679 | 134,319       | 448,614           | 1,493,856 | 2.17         |                    |
|                                      |                            |                         |         |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                         |         |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                         |         |                       |         | 22            | 1.322             | 31        | 0.846        | 2.17               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                         |         |                       |         | 78            | 1.870             | 69        | 1.334        | 3.20               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                         |         |                       |         |               | 1.749             |           | 1.183        | 2.93               |

| CLASS                                | 2841                       | WOODENWARE MFG. NOC |         |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|---------------------|---------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES           | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 177,592                    |                     |         | 11                    | 257,743   |               | 136,762           | 394,505   | 2.22         |                    |
| 2013                                 | 173,347                    | 2                   | 190,961 | 10                    | 180,443   | 503,405       | 105,984           | 980,793   | 5.66         |                    |
| 2014                                 | 136,657                    | 1                   | 15,913  | 8                     | 99,744    | 6,858         | 52,859            | 175,374   | 1.28         |                    |
| 2015                                 | 129,823                    | 1                   | 188,790 | 12                    | 496,860   | 153,058       | 281,578           | 1,120,286 | 8.63         |                    |
| 2016                                 | 117,346                    | 2                   | 128,794 | 11                    | 783,790   | 109,899       | 402,652           | 1,425,135 | 12.14        |                    |
| TOTAL                                | 734,765                    | 6                   | 524,458 | 52                    | 1,818,580 | 773,220       | 979,835           | 4,096,093 | 5.58         |                    |
|                                      |                            |                     |         |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                     |         |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                     |         |                       |           | 27            | 3.189             | 37        | 2.386        | 5.58               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                     |         |                       |           | 73            | 2.863             | 63        | 2.002        | 4.87               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                     |         |                       |           |               | 2.951             |           | 2.144        | 5.10               |

| CLASS                                | 2881                       | FURNITURE ASSEMBLY-WOOD-FROM MANUFACTURED PARTS |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                               |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                                       | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 315,109                    |   |           | 13                    | 299,244   |               | 246,515           | 545,759   | 1.73         |                    |
| 2013                                 | 346,791                    | 1   | 164,356   | 10                    | 245,954   | 52,862        | 155,007           | 618,179   | 1.78         |                    |
| 2014                                 | 412,983                    | 2   | 330,506   | 9                     | 459,437   | 290,392       | 614,962           | 1,695,297 | 4.11         |                    |
| 2015                                 | 418,455                    | 4   | 521,193   | 13                    | 251,779   | 347,286       | 274,264           | 1,394,522 | 3.33         |                    |
| 2016                                 | 439,430                    | 1   | 344,403   | 8                     | 1,364,248 | 144,559       | 323,413           | 2,176,623 | 4.95         |                    |
| TOTAL                                | 1,932,768                  | 8   | 1,360,458 | 53                    | 2,620,662 | 835,099       | 1,614,161         | 6,430,380 | 3.33         |                    |
|                                      |                            |   |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |   |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |           |                       |           | 35            | 2.060             | 47        | 1.267        | 3.33               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           |                       |           | 65            | 2.091             | 53        | 1.387        | 3.48               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       |           |               | 2.080             |           | 1.331        | 3.41               |

| CLASS                                | 2883                       | FURNITURE MFG. NOC-WOOD |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES       |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES               | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 902,233                    | 3                       | 384,174   | 38                    | 1,921,488 | 487,574       | 1,314,140         | 4,107,376  | 4.55         |                    |
| 2013                                 | 922,527                    | 6                       | 1,101,776 | 42                    | 1,772,017 | 309,965       | 1,306,817         | 4,490,575  | 4.87         |                    |
| 2014                                 | 987,920                    | 8                       | 1,572,074 | 37                    | 1,496,479 | 917,424       | 933,407           | 4,919,384  | 4.98         |                    |
| 2015                                 | 1,019,204                  | 7                       | 972,024   | 35                    | 964,555   | 323,835       | 751,910           | 3,012,324  | 2.96         |                    |
| 2016                                 | 998,965                    | 3                       | 909,176   | 29                    | 1,062,337 | 262,131       | 598,698           | 2,832,342  | 2.84         |                    |
| TOTAL                                | 4,830,849                  | 27                      | 4,939,224 | 181                   | 7,216,876 | 2,300,929     | 4,904,972         | 19,362,001 | 4.01         |                    |
|                                      |                            |                         |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                         |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                         |           |                       |           | 55            | 2.516             | 74         | 1.492        | 4.01               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                         |           |                       |           | 45            | 2.609             | 26         | 1.722        | 4.33               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                         |           |                       |           |               | 2.558             |            | 1.552        | 4.11               |

| CLASS                                | 2913                       | RATTAN, WILLOW OR TWISTED FIBER PRODUCTS MFG. |        |                       |         |               |                   |         |              |                    |
|--------------------------------------|----------------------------|---|--------|-----------------------|---------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                             |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES                                     | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 3,585                      |   |        |                       |         |               |                   |         |              |                    |
| 2013                                 | 3,036                      |   |        |                       |         |               |                   |         |              |                    |
| 2014                                 | 2,010                      |   |        | 2                     | 174,074 |               | 112,873           | 286,947 | 142.76       |                    |
| 2015                                 | 2,437                      |   |        |                       |         |               |                   |         |              |                    |
| 2016                                 | 3,837                      |   |        |                       |         |               |                   |         |              |                    |
| TOTAL                                | 14,905                     |   |        | 2                     | 174,074 |               | 112,873           | 286,947 | 19.25        |                    |
|                                      |                            |   |        |                       |         | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |   |        |                       |         | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |        |                       |         | 6             | 11.679            | 7       | 7.573        | 19.25              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |        |                       |         | 94            | 3.551             | 93      | 1.739        | 5.29               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |        |                       |         |               | 4.039             |         | 2.147        | 6.19               |

| CLASS                                | 2916                       | VENEER PRODUCTS MFG. |        |                       |        |               |                   |         |              |                    |
|--------------------------------------|----------------------------|----------------------|--------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES    |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES            | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 20,304                     | 1                    | 38,654 | 1                     | 49,252 | 33,858        | 22,015            | 143,779 | 7.08         |                    |
| 2013                                 | 18,201                     |                      |        | 1                     | 4,819  |               | 3,374             | 8,193   | 0.45         |                    |
| 2014                                 | 21,382                     |                      |        |                       |        |               | 4,001             | 4,001   | 0.19         |                    |
| 2015                                 | 24,170                     |                      |        | 1                     | 220    |               | 3,406             | 3,626   | 0.15         |                    |
| 2016                                 | 22,295                     |                      |        |                       |        |               |                   |         |              |                    |
| TOTAL                                | 106,352                    | 1                    | 38,654 | 3                     | 54,291 | 33,858        | 32,796            | 159,599 | 1.50         |                    |
|                                      |                            |                      |        |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                      |        |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                      |        |                       |        | 13            | 0.874             | 15      | 0.627        | 1.50               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                      |        |                       |        | 87            | 3.447             | 85      | 1.544        | 4.99               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                      |        |                       |        |               | 3.113             |         | 1.406        | 4.52               |

| CLASS                                | 2923                       | MUSICAL INSTRUMENT MFG. NOC-WOOD |           |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|----------------------------------|-----------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                |           | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                        | AMOUNT    | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 71,654                     |                                  |           | 1                     | 8,108   |               | 18,073            | 26,181    | 0.37         |                    |
| 2013                                 | 212,882                    | 1                                | 509,059   | 4                     | 14,784  | 248,037       | 25,271            | 797,151   | 3.74         |                    |
| 2014                                 | 230,185                    | 1                                | 8,685     | 9                     | 349,993 | 7,498         | 149,710           | 515,886   | 2.24         |                    |
| 2015                                 | 254,777                    | 3                                | 340,986   | 10                    | 56,047  | 139,091       | 29,288            | 565,412   | 2.22         |                    |
| 2016                                 | 254,441                    | 3                                | 521,970   | 17                    | 367,599 | 435,011       | 145,758           | 1,470,338 | 5.78         |                    |
| TOTAL                                | 1,023,939                  | 8                                | 1,380,700 | 41                    | 796,531 | 829,637       | 368,100           | 3,374,968 | 3.30         |                    |
|                                      |                            |                                  |           |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                                  |           |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                  |           |                       |         | 23            | 2.126             | 29        | 1.170        | 3.30               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                  |           |                       |         | 77            | 1.425             | 71        | 0.796        | 2.22               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                  |           |                       |         |               | 1.586             |           | 0.904        | 2.49               |

| CLASS                                | 3004                       | IRON OR STEEL-MANUFACTURING-STEEL MAKING-& DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                  |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 689,426                    | 5  | 1,588,459 | 44                    | 2,440,183 | 819,696       | 937,142           | 5,785,480  | 8.39         |                    |
| 2013                                 | 761,324                    | 8  | 1,005,877 | 34                    | 1,555,325 | 272,971       | 505,889           | 3,340,062  | 4.39         |                    |
| 2014                                 | 761,206                    | 6  | 889,125   | 34                    | 2,170,975 | 496,756       | 739,254           | 4,296,110  | 5.64         |                    |
| 2015                                 | 732,195                    | 4  | 342,177   | 29                    | 1,865,047 | 210,813       | 628,497           | 3,046,534  | 4.16         |                    |
| 2016                                 | 770,263                    | 3  | 606,367   | 27                    | 1,399,614 | 190,320       | 765,370           | 2,961,671  | 3.85         |                    |
| TOTAL                                | 3,714,414                  | 26   | 4,432,005 | 168                   | 9,431,144 | 1,990,556     | 3,576,152         | 19,429,857 | 5.23         |                    |
|                                      |                            |  |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |           |                       |           | 62            | 3.732             | 70         | 1.499        | 5.23               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           |                       |           | 38            | 4.575             | 30         | 1.898        | 6.47               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |           |               | 4.052             |            | 1.619        | 5.67               |

| CLASS                                | 3018                       | IRON OR STEEL-MANUFACTURING-ROLLING MILL-& DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                  |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 195,263                    | 3  | 594,628   | 14                    | 620,515   | 205,527       | 603,162           | 2,023,832  | 10.36        |                    |
| 2013                                 | 219,901                    | 3  | 699,689   | 22                    | 1,292,510 | 329,929       | 378,715           | 2,700,843  | 12.28        |                    |
| 2014                                 | 245,054                    | 3  | 230,826   | 22                    | 1,368,844 | 210,925       | 721,150           | 2,531,745  | 10.33        |                    |
| 2015                                 | 230,880                    | 3  | 1,237,534 | 13                    | 1,265,872 | 369,063       | 576,737           | 3,449,206  | 14.94        |                    |
| 2016                                 | 225,989                    | 1  | 9,681     | 11                    | 999,822   | 21,389        | 390,373           | 1,421,265  | 6.29         |                    |
| TOTAL                                | 1,117,087                  | 13   | 2,772,358 | 82                    | 5,547,563 | 1,136,833     | 2,670,137         | 12,126,891 | 10.86        |                    |
|                                      |                            |  |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |           |                       |           | 47            | 7.448             | 54         | 3.408        | 10.86              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           |                       |           | 53            | 7.374             | 46         | 3.393        | 10.77              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |           |               | 7.409             |            | 3.401        | 10.81              |

| CLASS                                | 3022                       | PIPE OR TUBE MFG. NOC & DRIVERS |           |                       |           |               |                   |                    |              |       |  |       |  |
|--------------------------------------|----------------------------|---------------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|--|-------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES               |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |       |  |
|                                      |                            | NO. CASES                       | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |       |  |
| 2012                                 | 170,839                    | 3                               | 230,349   | 13                    | 81,946    | 83,905        | 75,072            | 471,272            | 2.76         |       |  |       |  |
| 2013                                 | 7,215                      |                                 |           |                       |           |               | 833               | 833                | 0.12         |       |  |       |  |
| 2014                                 | 184,948                    | 2                               | 560,928   | 14                    | 366,882   | 352,913       | 216,949           | 1,497,672          | 8.10         |       |  |       |  |
| 2015                                 | 188,471                    | 1                               | 56,525    | 11                    | 641,139   | 20,572        | 1,115,220         | 1,833,456          | 9.73         |       |  |       |  |
| 2016                                 | 195,113                    | 4                               | 194,675   | 21                    | 468,327   | 214,299       | 327,347           | 1,204,648          | 6.17         |       |  |       |  |
| TOTAL                                | 746,586                    | 10                              | 1,042,477 | 59                    | 1,558,294 | 671,689       | 1,735,421         | 5,007,881          | 6.71         |       |  |       |  |
|                                      |                            | INDEMNITY                       |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |       |  |
|                                      |                            | CRED.                           |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |  |       |  |
| INDICATED PURE PREMIUM               |                            |                                 |           | 39                    |           | 3.484         |                   | 45                 |              | 3.224 |  | 6.71  |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                 |           | 61                    |           | 6.929         |                   | 55                 |              | 3.113 |  | 10.04 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                 |           |                       |           | 5.585         |                   |                    |              | 3.163 |  | 8.75  |  |

| CLASS                                | 3027                       | ROLLING MILL NOC & DRIVERS |           |                       |           |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|----------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES          |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES                  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 664,436                    | 5                          | 711,017   | 22                    | 1,444,596 | 384,542       | 540,844           | 3,080,999          | 4.64         |       |  |      |  |
| 2013                                 | 747,487                    | 1                          | 856,447   | 16                    | 1,017,706 | 240,332       | 426,527           | 2,541,012          | 3.40         |       |  |      |  |
| 2014                                 | 886,120                    | 2                          | 249,069   | 27                    | 1,774,447 | 174,090       | 565,364           | 2,762,970          | 3.12         |       |  |      |  |
| 2015                                 | 944,788                    | 4                          | 668,624   | 9                     | 920,577   | 793,993       | 685,765           | 3,068,959          | 3.25         |       |  |      |  |
| 2016                                 | 952,741                    | 1                          | 26,084    | 15                    | 841,408   | 121,921       | 430,938           | 1,420,351          | 1.49         |       |  |      |  |
| TOTAL                                | 4,195,572                  | 13                         | 2,511,241 | 89                    | 5,998,734 | 1,714,878     | 2,649,438         | 12,874,291         | 3.07         |       |  |      |  |
|                                      |                            | INDEMNITY                  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.                      |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |                            |           | 50                    |           | 2.028         |                   | 61                 |              | 1.040 |  | 3.07 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                            |           | 50                    |           | 2.347         |                   | 39                 |              | 1.202 |  | 3.55 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                            |           |                       |           | 2.188         |                   |                    |              | 1.103 |  | 3.29 |  |

| CLASS                                | 3028                       | PIPE OR TUBE MFG. IRON OR STEEL & DRIVERS |         |                       |           |               |                   |                    |              |       |  |       |  |
|--------------------------------------|----------------------------|---|---------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|--|-------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                         |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |       |  |
|                                      |                            | NO. CASES                                 | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |       |  |
| 2012                                 | 47,070                     | 1   | 386,798 | 7                     | 219,168   | 366,905       | 83,446            | 1,056,317          | 22.44        |       |  |       |  |
| 2013                                 | 66,744                     |   |         | 13                    | 266,549   |               | 134,256           | 400,805            | 6.01         |       |  |       |  |
| 2014                                 | 91,343                     |   |         | 12                    | 484,559   |               | 236,631           | 721,190            | 7.90         |       |  |       |  |
| 2015                                 | 73,390                     | 1   | 7,850   | 5                     | 227,867   | 13,223        | 71,979            | 320,919            | 4.37         |       |  |       |  |
| 2016                                 | 103,761                    |   |         | 7                     | 202,973   |               | 90,982            | 293,955            | 2.83         |       |  |       |  |
| TOTAL                                | 382,308                    | 2   | 394,648 | 44                    | 1,401,116 | 380,128       | 617,294           | 2,793,186          | 7.31         |       |  |       |  |
|                                      |                            | INDEMNITY                                 |         |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |       |  |
|                                      |                            | CRED.                                     |         | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |  |       |  |
| INDICATED PURE PREMIUM               |                            |   |         | 33                    |           | 4.697         |                   | 43                 |              | 2.609 |  | 7.31  |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |         | 67                    |           | 9.358         |                   | 57                 |              | 5.521 |  | 14.88 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         |                       |           | 7.820         |                   |                    |              | 4.269 |  | 12.09 |  |



| CLASS                                | 3030                       | IRON STEEL FABRICATION -IRON STEEL WORKS SHOP-STRUCTURAL-& DRIVERS |           |                       |            |               |                   |                    |              |       |
|--------------------------------------|----------------------------|--|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |
| 2012                                 | 499,490                    | 9  | 2,046,159 | 39                    | 2,607,837  | 1,291,476     | 956,417           | 6,901,889          | 13.82        |       |
| 2013                                 | 543,332                    | 6  | 1,251,693 | 43                    | 1,861,942  | 668,916       | 1,312,396         | 5,094,947          | 9.38         |       |
| 2014                                 | 576,517                    | 9  | 1,778,408 | 45                    | 1,853,724  | 2,320,148     | 1,099,679         | 7,051,959          | 12.23        |       |
| 2015                                 | 672,053                    | 6  | 1,226,625 | 48                    | 4,567,228  | 616,543       | 2,122,796         | 8,533,192          | 12.70        |       |
| 2016                                 | 743,026                    | 4  | 867,222   | 41                    | 3,311,609  | 818,751       | 2,139,977         | 7,137,559          | 9.61         |       |
| TOTAL                                | 3,034,418                  | 34   | 7,170,107 | 216                   | 14,202,340 | 5,715,834     | 7,631,265         | 34,719,546         | 11.44        |       |
|                                      |                            | INDEMNITY  |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |
|                                      |                            | CRED.  |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |       |
| INDICATED PURE PREMIUM               |                            | 70   |           | 7.043                 |            | 91            |                   | 4.399              |              | 11.44 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 30   |           | 7.390                 |            | 9             |                   | 4.542              |              | 11.93 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           | 7.147                 |            |               |                   | 4.412              |              | 11.56 |

| CLASS                                | 3040                       | IRON STEEL FABRICATION-IRON STEEL WORKS SHOP-ORNAMENTAL-& DRIVERS |           |                       |            |               |                   |                    |              |       |
|--------------------------------------|----------------------------|---|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |
| 2012                                 | 563,750                    | 8   | 1,585,374 | 56                    | 2,873,830  | 1,250,731     | 2,284,114         | 7,994,049          | 14.18        |       |
| 2013                                 | 530,004                    | 10  | 527,926   | 34                    | 2,166,537  | 322,558       | 788,774           | 3,805,795          | 7.18         |       |
| 2014                                 | 544,381                    | 6   | 613,773   | 33                    | 2,118,191  | 299,294       | 631,184           | 3,662,442          | 6.73         |       |
| 2015                                 | 572,680                    | 8   | 1,192,705 | 29                    | 1,678,130  | 614,014       | 1,332,770         | 4,817,619          | 8.41         |       |
| 2016                                 | 589,301                    | 7   | 1,803,251 | 37                    | 2,738,336  | 1,001,046     | 1,354,581         | 6,897,214          | 11.70        |       |
| TOTAL                                | 2,800,116                  | 39  | 5,723,029 | 189                   | 11,575,024 | 3,487,643     | 6,391,423         | 27,177,119         | 9.71         |       |
|                                      |                            | INDEMNITY   |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |
|                                      |                            | CRED.   |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |       |
| INDICATED PURE PREMIUM               |                            | 65  |           | 6.178                 |            | 91            |                   | 3.528              |              | 9.71  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 35  |           | 6.699                 |            | 9             |                   | 4.879              |              | 11.58 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           | 6.360                 |            |               |                   | 3.650              |              | 10.01 |

| CLASS                                | 3041                       | IRON STEEL FABRICATION-IRON STEEL WORKS SHOP-DECORATIVE ART & FOUNDRIES, DRIVERS |           |                       |           |               |                   |                    |              |      |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 189,806                    | 2  | 570,697   | 9                     | 269,139   | 402,764       | 111,848           | 1,354,448          | 7.14         |      |
| 2013                                 | 206,477                    | 4  | 577,480   | 8                     | 552,796   | 312,060       | 241,541           | 1,683,877          | 8.16         |      |
| 2014                                 | 215,173                    | 1  | 37,788    | 7                     | 446,537   | 21,312        | 209,393           | 715,030            | 3.32         |      |
| 2015                                 | 215,525                    | 2  | 206,816   | 5                     | 71,049    | 51,065        | 69,056            | 397,986            | 1.85         |      |
| 2016                                 | 206,983                    | 1  | 177,033   | 2                     | 54,853    | 100,583       | 45,625            | 378,094            | 1.83         |      |
| TOTAL                                | 1,033,964                  | 10   | 1,569,814 | 31                    | 1,394,374 | 887,784       | 677,463           | 4,529,435          | 4.38         |      |
|                                      |                            | INDEMNITY  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 36   |           | 2.867                 |           | 47            |                   | 1.514              |              | 4.38 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 64   |           | 4.056                 |           | 53            |                   | 2.614              |              | 6.67 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           | 3.628                 |           |               |                   | 2.097              |              | 5.73 |

| CLASS                                | 3042                       | ELEVATOR OR ESCALATOR MFG. |         |                       |         |               |                   |                    |              |      |
|--------------------------------------|----------------------------|----------------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES          |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES                  | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 35,468                     |                            |         |                       |         |               |                   |                    |              |      |
| 2013                                 | 30,686                     |                            |         |                       |         |               | 6,910             | 6,910              | 0.23         |      |
| 2014                                 | 26,973                     |                            |         | 4                     | 100,867 |               | 52,504            | 153,371            | 5.69         |      |
| 2015                                 | 29,256                     |                            |         | 1                     | 87,415  |               | 90,712            | 178,127            | 6.09         |      |
| 2016                                 | 37,811                     | 1                          | 216,490 | 2                     | 217,356 | 286,961       | 82,959            | 803,766            | 21.26        |      |
| TOTAL                                | 160,194                    | 1                          | 216,490 | 7                     | 405,638 | 286,961       | 233,085           | 1,142,174          | 7.13         |      |
|                                      |                            | INDEMNITY                  |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.                      |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 17                         |         | 3.884                 |         | 17            |                   | 3.246              |              | 7.13 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 83                         |         | 4.078                 |         | 83            |                   | 1.275              |              | 5.35 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                            |         | 4.045                 |         |               |                   | 1.610              |              | 5.66 |

| CLASS                                | 3060                       | DOOR, DOOR FRAME OR SASH MFG.-WOOD-METAL COVERED |        |                       |         |               |                   |                    |              |       |
|--------------------------------------|----------------------------|--|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|-------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |
|                                      |                            | NO. CASES  | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |
| 2012                                 | 47,821                     | 1  | 33,840 | 4                     | 282,459 | 18,678        | 137,525           | 472,502            | 9.88         |       |
| 2013                                 | 39,169                     | 1  | 44,518 | 3                     | 46,134  | 35,755        | 58,758            | 185,165            | 4.73         |       |
| 2014                                 | 33,197                     |  |        | 2                     | 157,939 |               | 60,932            | 218,871            | 6.59         |       |
| 2015                                 | 29,593                     | 1  | 681    | 9                     | 271,484 | 4,300         | 135,315           | 411,780            | 13.91        |       |
| 2016                                 | 37,773                     |  |        | 4                     | 127,696 |               | 75,780            | 203,476            | 5.39         |       |
| TOTAL                                | 187,553                    | 3  | 79,039 | 22                    | 885,712 | 58,733        | 468,310           | 1,491,794          | 7.95         |       |
|                                      |                            | INDEMNITY  |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |
|                                      |                            | CRED.  |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |       |
| INDICATED PURE PREMIUM               |                            | 26   |        | 5.144                 |         | 32            |                   | 2.810              |              | 7.95  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 74   |        | 9.756                 |         | 68            |                   | 5.330              |              | 15.09 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |        | 8.557                 |         |               |                   | 4.524              |              | 13.08 |

| CLASS                                | 3064                       | SIGN MFG. OR REPAIR-METAL-SHOP ONLY |         |                       |           |               |                   |                    |              |      |
|--------------------------------------|----------------------------|-------------------------------------|---------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                   |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES                           | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 148,704                    | 1                                   | 11,764  | 15                    | 951,939   | 2,599         | 555,320           | 1,521,622          | 10.23        |      |
| 2013                                 | 151,117                    |                                     |         | 6                     | 697,356   |               | 341,018           | 1,038,374          | 6.87         |      |
| 2014                                 | 140,816                    | 2                                   | 42,415  | 9                     | 134,602   | 37,931        | 111,030           | 325,978            | 2.31         |      |
| 2015                                 | 141,970                    |                                     |         | 9                     | 226,083   |               | 145,970           | 372,053            | 2.62         |      |
| 2016                                 | 150,307                    | 2                                   | 127,040 | 4                     | 160,313   | 183,934       | 70,842            | 542,129            | 3.61         |      |
| TOTAL                                | 732,914                    | 5                                   | 181,219 | 43                    | 2,170,293 | 224,464       | 1,224,180         | 3,800,156          | 5.19         |      |
|                                      |                            | INDEMNITY                           |         |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.                               |         | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 34                                  |         | 3.208                 |           | 44            |                   | 1.977              |              | 5.19 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 66                                  |         | 5.163                 |           | 56            |                   | 3.124              |              | 8.29 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                     |         | 4.498                 |           |               |                   | 2.619              |              | 7.12 |

| CLASS                                | 3066                       | SHEET METAL WORK-SHOP ONLY |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|----------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES          |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 330,700                    |                            |           | 11                    | 283,644   |               | 384,859           | 668,503            | 2.02         |
| 2013                                 | 331,902                    | 1                          | 10,812    | 19                    | 711,056   | 10,036        | 366,981           | 1,098,885          | 3.31         |
| 2014                                 | 360,403                    | 1                          | 198,548   | 17                    | 179,302   | 58,588        | 328,951           | 765,389            | 2.12         |
| 2015                                 | 381,301                    | 4                          | 275,305   | 20                    | 822,374   | 97,229        | 651,255           | 1,846,163          | 4.84         |
| 2016                                 | 480,359                    | 4                          | 780,769   | 11                    | 213,002   | 237,814       | 292,842           | 1,524,427          | 3.17         |
| TOTAL                                | 1,884,665                  | 10                         | 1,265,434 | 78                    | 2,209,378 | 403,667       | 2,024,888         | 5,903,367          | 3.13         |
|                                      |                            | INDEMNITY                  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                      |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                            |           | 37                    | 1.844     | 48            | 1.289             | 3.13               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                            |           | 63                    | 2.506     | 52            | 1.479             | 3.99               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                            |           |                       | 2.261     |               | 1.388             | 3.65               |              |

| CLASS                                | 3067                       | SHEET METAL WORK-SHOP ONLY |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|----------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES          |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 633,455                    | 6                          | 483,725   | 31                    | 865,355   | 325,049       | 701,267           | 2,375,396          | 3.75         |
| 2013                                 | 605,155                    | 2                          | 855,957   | 19                    | 388,041   | 371,959       | 235,961           | 1,851,918          | 3.06         |
| 2014                                 | 606,008                    | 1                          | 223,352   | 29                    | 1,048,874 | 50,314        | 1,129,206         | 2,451,746          | 4.05         |
| 2015                                 | 682,513                    | 2                          | 274,328   | 28                    | 941,275   | 107,300       | 611,473           | 1,934,376          | 2.83         |
| 2016                                 | 683,703                    | 2                          | 377,147   | 19                    | 943,596   | 274,700       | 590,527           | 2,185,970          | 3.20         |
| TOTAL                                | 3,210,834                  | 13                         | 2,214,509 | 126                   | 4,187,141 | 1,129,322     | 3,268,434         | 10,799,406         | 3.36         |
|                                      |                            | INDEMNITY                  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                      |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                            |           | 46                    | 1.994     | 59            | 1.370             | 3.36               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                            |           | 54                    | 2.413     | 41            | 1.487             | 3.90               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                            |           |                       | 2.220     |               | 1.418             | 3.64               |              |

| CLASS                                | 3076                       | FIREPROOF EQUIPMENT MFG. |           |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--------------------------|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES        |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 2,147,347                  | 11                       | 1,093,359 | 77                    | 2,407,013  | 698,543       | 1,784,924         | 5,983,839          | 2.79         |
| 2013                                 | 2,163,730                  | 15                       | 2,115,900 | 91                    | 2,521,173  | 850,188       | 1,383,281         | 6,870,542          | 3.18         |
| 2014                                 | 2,252,766                  | 13                       | 1,795,133 | 117                   | 4,266,089  | 1,880,398     | 2,026,273         | 9,967,893          | 4.42         |
| 2015                                 | 2,325,969                  | 20                       | 3,176,813 | 100                   | 3,832,995  | 1,918,885     | 3,179,603         | 12,108,296         | 5.21         |
| 2016                                 | 2,499,137                  | 8                        | 1,113,355 | 93                    | 4,970,271  | 607,768       | 2,781,109         | 9,472,503          | 3.79         |
| TOTAL                                | 11,388,949                 | 67                       | 9,294,560 | 478                   | 17,997,541 | 5,955,782     | 11,155,190        | 44,403,073         | 3.90         |
|                                      |                            | INDEMNITY                |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                    |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                          |           | 75                    | 2.396      | 98            | 1.502             | 3.90               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                          |           | 25                    | 2.333      | 2             | 1.443             | 3.78               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                          |           |                       | 2.380      |               | 1.501             | 3.88               |              |

| CLASS                                | 3081                       | FOUNDRY NOC-FERROUS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES           | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 175,936                    | 3                   | 156,016    | 14                    | 1,261,579  | 54,616        | 503,824           | 1,976,035          | 11.23        |
| 2013                                 | 214,268                    | 2                   | 162,987    | 6                     | 291,060    | 49,799        | 119,164           | 623,010            | 2.91         |
| 2014                                 | 219,158                    | 1                   | 44,414     | 13                    | 319,982    | 39,325        | 144,056           | 547,777            | 2.50         |
| 2015                                 | 198,079                    |                     |            | 8                     | 201,627    |               | 109,698           | 311,325            | 1.57         |
| 2016                                 | 175,987                    |                     |            | 8                     | 567,411    |               | 205,693           | 773,104            | 4.39         |
| TOTAL                                | 983,428                    | 6                   | 363,417    | 49                    | 2,641,659  | 143,740       | 1,082,435         | 4,231,251          | 4.30         |
|                                      |                            | INDEMNITY           |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.               | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                     |            | 39                    | 3.056      | 44            | 1.247             | 4.30               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                     |            | 61                    | 5.272      | 56            | 2.346             | 7.62               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                     |            | 4.408                 |            | 1.862         |                   | 6.27               |              |

| CLASS                                | 3085                       | FOUNDRY NON FERROUS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES           | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 121,377                    | 1                   | 51,990     | 10                    | 611,557    | 25,878        | 438,563           | 1,127,988          | 9.29         |
| 2013                                 | 96,338                     | 3                   | 94,495     | 7                     | 171,185    | 77,325        | 93,266            | 436,271            | 4.53         |
| 2014                                 | 102,187                    | 1                   | 323,128    | 5                     | 197,228    | 83,564        | 129,116           | 733,036            | 7.17         |
| 2015                                 | 108,076                    |                     |            | 8                     | 288,644    |               | 233,995           | 522,639            | 4.84         |
| 2016                                 | 116,122                    | 4                   | 1,607,622  | 2                     | 13,053     | 1,188,176     | 66,837            | 2,875,688          | 24.76        |
| TOTAL                                | 544,100                    | 9                   | 2,077,235  | 32                    | 1,281,667  | 1,374,943     | 961,777           | 5,695,622          | 10.47        |
|                                      |                            | INDEMNITY           |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.               | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                     |            | 29                    | 6.173      | 36            | 4.295             | 10.47              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                     |            | 71                    | 4.615      | 64            | 2.519             | 7.13               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                     |            | 5.067                 |            | 3.158         |                   | 8.23               |              |

| CLASS                                | 3110                       | FORGING WORK-DROP OR MACHINE |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|------------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES            |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                    | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 93,727                     | 1                            | 186,207    | 9                     | 451,896    | 25,883        | 228,801           | 892,787            | 9.53         |
| 2013                                 | 105,729                    | 1                            | 45,362     | 13                    | 886,962    | 24,786        | 316,535           | 1,273,645          | 12.05        |
| 2014                                 | 49,124                     |                              |            | 3                     | 98,888     |               | 22,627            | 121,515            | 2.47         |
| 2015                                 | 44,473                     | 1                            | 600,902    | 3                     | 43,949     | 182,359       | 57,783            | 884,993            | 19.90        |
| 2016                                 | 53,953                     |                              |            | 5                     | 168,408    |               | 95,497            | 263,905            | 4.89         |
| TOTAL                                | 347,006                    | 3                            | 832,471    | 33                    | 1,650,103  | 233,028       | 721,243           | 3,436,845          | 9.90         |
|                                      |                            | INDEMNITY                    |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                        | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                              |            | 33                    | 7.154      | 40            | 2.750             | 9.90               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                              |            | 67                    | 10.254     | 60            | 4.992             | 15.25              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                              |            | 9.231                 |            | 4.095         |                   | 13.33              |              |

| CLASS                                | 3111            | BLACKSMITH        |            |                       |            |               |                   |                    |              |
|--------------------------------------|-----------------|-------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY                               | PAYROLL         | IND LIKELY LOSSES |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
| YEAR                                 | ( IN HUNDREDS ) | NO. CASES         | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 58,552          |                   |            | 2                     | 94,355     |               | 27,738            | 122,093            | 2.09         |
| 2013                                 | 56,231          |                   |            | 2                     | 43,824     |               | 19,560            | 63,384             | 1.13         |
| 2014                                 | 56,721          |                   |            | 3                     | 67,340     |               | 39,414            | 106,754            | 1.88         |
| 2015                                 | 59,536          |                   |            | 2                     | 15,426     |               | 5,902             | 21,328             | 0.36         |
| 2016                                 | 59,347          |                   |            | 7                     | 454,203    |               | 119,218           | 573,421            | 9.66         |
| TOTAL                                | 290,387         |                   |            | 16                    | 675,148    |               | 211,832           | 886,980            | 3.05         |
|                                      |                 | INDEMNITY         |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                 | CRED.             | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                 |                   |            | 22                    | 2.325      | 27            | 0.729             | 3.05               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                 |                   |            | 78                    | 4.396      | 73            | 2.325             | 6.72               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                 |                   |            |                       | 3.940      |               | 1.894             | 5.83               |              |

| CLASS                                | 3113            | TOOL MFG. NOC-NOT DROP OR MACHINE FORGED |            |                       |            |               |                   |                    |              |
|--------------------------------------|-----------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY                               | PAYROLL         | IND LIKELY LOSSES                        |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
| YEAR                                 | ( IN HUNDREDS ) | NO. CASES                                | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,687,259       | 8  | 1,177,265  | 49                    | 1,148,013  | 466,153       | 721,231           | 3,512,662          | 2.08         |
| 2013                                 | 1,878,698       | 5  | 1,002,606  | 33                    | 1,108,862  | 621,763       | 570,487           | 3,303,718          | 1.76         |
| 2014                                 | 1,909,137       | 2  | 83,451     | 48                    | 1,896,053  | 62,688        | 1,054,961         | 3,097,153          | 1.62         |
| 2015                                 | 1,962,667       | 7  | 1,274,321  | 53                    | 2,655,906  | 792,520       | 778,567           | 5,501,314          | 2.80         |
| 2016                                 | 1,896,054       | 9  | 1,319,305  | 50                    | 3,035,194  | 468,329       | 1,369,519         | 6,192,347          | 3.27         |
| TOTAL                                | 9,333,815       | 31                                       | 4,856,948  | 233                   | 9,844,028  | 2,411,453     | 4,494,765         | 21,607,194         | 2.32         |
|                                      |                 | INDEMNITY                                |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                 | CRED.                                    | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                 |  |            | 58                    | 1.575      | 71            | 0.740             | 2.32               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                 |  |            | 42                    | 1.528      | 29            | 0.786             | 2.31               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                 |  |            |                       | 1.555      |               | 0.753             | 2.31               |              |

| CLASS                                | 3114            | TOOL MFG. NOC-DROP MACHINE FORGED-MACHINING FINISH TOOLS DIE MAKING OPERATIONS |            |                       |            |               |                   |                    |              |
|--------------------------------------|-----------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY                               | PAYROLL         | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
| YEAR                                 | ( IN HUNDREDS ) | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 89,011          |  |            | 5                     | 294,953    |               | 90,702            | 385,655            | 4.33         |
| 2013                                 | 86,182          |  |            | 3                     | 271,004    |               | 201,387           | 472,391            | 5.48         |
| 2014                                 | 142,983         | 2  | 98,459     | 5                     | 246,932    | 63,674        | 78,809            | 487,874            | 3.41         |
| 2015                                 | 113,430         |  |            | 2                     | 40,315     |               | 15,530            | 55,845             | 0.49         |
| 2016                                 | 104,758         | 1  | 159,650    | 1                     | 44,844     | 167,018       | 111,925           | 483,437            | 4.61         |
| TOTAL                                | 536,364         | 3  | 258,109    | 16                    | 898,048    | 230,692       | 498,353           | 1,885,202          | 3.52         |
|                                      |                 | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                 | CRED.  | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                 |  |            | 21                    | 2.156      | 28            | 1.359             | 3.52               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                 |  |            | 79                    | 1.978      | 72            | 1.326             | 3.30               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                 |  |            |                       | 2.015      |               | 1.335             | 3.35               |              |

| CLASS                                | 3118                       | SAW MFG.          |        |                       |        |               |                   |         |              |                    |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 42,444                     | 2                 | 13,799 | 2                     | 8,591  | 23,096        | 23,047            | 68,533  | 1.61         |                    |
| 2013                                 | 45,612                     |                   |        |                       |        |               | 12,208            | 12,208  | 0.27         |                    |
| 2014                                 | 50,755                     | 1                 | 38,556 | 2                     | 7,488  | 117,326       | 11,369            | 174,739 | 3.44         |                    |
| 2015                                 | 55,544                     |                   |        |                       |        |               | 3,320             | 3,320   | 0.06         |                    |
| 2016                                 | 51,743                     |                   |        | 1                     | 75,874 |               | 74,359            | 150,233 | 2.90         |                    |
| TOTAL                                | 246,098                    | 3                 | 52,355 | 5                     | 91,953 | 140,422       | 124,303           | 409,033 | 1.66         |                    |
|                                      |                            |                   |        |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |        |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |        |                       |        | 15            | 0.586             | 19      | 1.076        | 1.66               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |        |                       |        | 85            | 1.867             | 81      | 1.104        | 2.97               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        |                       |        |               | 1.675             |         | 1.099        | 2.77               |

| CLASS                                | 3122                       | CUTLERY MFG. NOC. |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 313,613                    | 2                 | 84,631    | 15                    | 437,361   | 109,578       | 580,356           | 1,211,926 | 3.86         |                    |
| 2013                                 | 310,882                    | 3                 | 731,770   | 21                    | 917,799   | 629,400       | 489,002           | 2,767,971 | 8.90         |                    |
| 2014                                 | 290,892                    | 2                 | 141,159   | 19                    | 591,826   | 162,158       | 335,787           | 1,230,930 | 4.23         |                    |
| 2015                                 | 278,198                    | 3                 | 158,152   | 17                    | 996,414   | 69,560        | 361,929           | 1,586,055 | 5.70         |                    |
| 2016                                 | 295,062                    | 2                 | 406,478   | 12                    | 1,210,757 | 227,560       | 350,696           | 2,195,491 | 7.44         |                    |
| TOTAL                                | 1,488,647                  | 12                | 1,522,190 | 84                    | 4,154,157 | 1,198,256     | 2,117,770         | 8,992,373 | 6.04         |                    |
|                                      |                            |                   |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |           |                       |           | 39            | 3.813             | 49        | 2.228        | 6.04               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           |                       |           | 61            | 3.636             | 51        | 1.943        | 5.58               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       |           |               | 3.705             |           | 2.083        | 5.79               |

| CLASS                                | 3129                       | BUCKLE OR BUTTON MFG.-METAL |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-----------------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES           |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 305,645                    | 2                           | 14,729    | 19                    | 1,110,275 | 17,076        | 860,910           | 2,002,990 | 6.55         |                    |
| 2013                                 | 327,915                    | 3                           | 490,962   | 19                    | 495,736   | 138,438       | 319,273           | 1,444,409 | 4.40         |                    |
| 2014                                 | 334,441                    | 3                           | 457,557   | 13                    | 355,485   | 284,042       | 181,050           | 1,278,134 | 3.82         |                    |
| 2015                                 | 348,671                    | 2                           | 333,623   | 10                    | 252,558   | 228,341       | 151,640           | 966,162   | 2.77         |                    |
| 2016                                 | 302,236                    | 1                           | 278,610   | 15                    | 1,770,175 | 125,789       | 1,183,503         | 3,358,077 | 11.11        |                    |
| TOTAL                                | 1,618,908                  | 11                          | 1,575,481 | 76                    | 3,984,229 | 793,686       | 2,696,376         | 9,049,772 | 5.59         |                    |
|                                      |                            |                             |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                             |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                             |           |                       |           | 37            | 3.434             | 46        | 2.156        | 5.59               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                             |           |                       |           | 63            | 2.760             | 54        | 1.532        | 4.29               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                             |           |                       |           |               | 3.009             |           | 1.819        | 4.83               |

| CLASS                                | 3132                       | BOLT OR NUT MFG.  |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 208,943                    | 1                 | 288,889    | 4                     | 19,486     | 63,656        | 25,366            | 397,397            | 1.90         |
| 2013                                 | 266,638                    | 1                 | 39,189     | 13                    | 294,930    | 11,821        | 164,091           | 510,031            | 1.91         |
| 2014                                 | 258,097                    | 1                 | 182        | 7                     | 93,606     | 18            | 57,577            | 151,383            | 0.59         |
| 2015                                 | 279,928                    |                   |            | 5                     | 173,544    |               | 79,848            | 253,392            | 0.91         |
| 2016                                 | 314,329                    | 1                 | 77,010     | 14                    | 665,482    | 44,704        | 373,512           | 1,160,708          | 3.69         |
| TOTAL                                | 1,327,935                  | 4                 | 405,270    | 43                    | 1,247,048  | 120,199       | 700,394           | 2,472,911          | 1.86         |
|                                      |                            | INDEMNITY         |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             | PURE PREM. | CRED.                 | PURE PREM. |               |                   |                    |              |
| INDICATED PURE PREMIUM               |                            |                   |            | 29                    | 1.244      | 33            | 0.618             | 1.86               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |            | 71                    | 1.821      | 67            | 0.853             | 2.67               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |            | 1.654                 |            | 0.775         |                   | 2.43               |              |

| CLASS                                | 3145                       | AUTOMATIC SCREW MACHINE PRODUCTS MFG. |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---------------------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                     |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                             | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 578,628                    | 1                                     | 28,885     | 22                    | 1,227,124  | 21,923        | 652,986           | 1,930,918          | 3.34         |
| 2013                                 | 612,096                    | 2                                     | 5,486      | 19                    | 531,099    | 9,537         | 175,053           | 721,175            | 1.18         |
| 2014                                 | 683,122                    | 1                                     | 8,794      | 18                    | 502,186    | 19,654        | 261,650           | 792,284            | 1.16         |
| 2015                                 | 758,217                    | 8                                     | 488,230    | 23                    | 1,160,934  | 360,934       | 683,392           | 2,693,490          | 3.55         |
| 2016                                 | 760,687                    | 6                                     | 1,454,052  | 21                    | 876,078    | 936,727       | 522,924           | 3,789,781          | 4.98         |
| TOTAL                                | 3,392,750                  | 18                                    | 1,985,447  | 103                   | 4,297,421  | 1,348,775     | 2,296,005         | 9,927,648          | 2.93         |
|                                      |                            | INDEMNITY                             |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                 | PURE PREM. | CRED.                 | PURE PREM. |               |                   |                    |              |
| INDICATED PURE PREMIUM               |                            |                                       |            | 40                    | 1.852      | 52            | 1.074             | 2.93               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                       |            | 60                    | 1.632      | 48            | 0.989             | 2.62               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                       |            | 1.720                 |            | 1.033         |                   | 2.75               |              |

| CLASS                                | 3146                       | HARDWARE MFG. NOC. |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES          | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,197,427                  | 4                  | 718,487    | 25                    | 805,408    | 509,892       | 413,345           | 2,447,132          | 2.04         |
| 2013                                 | 1,214,433                  | 10                 | 1,111,474  | 24                    | 871,709    | 848,020       | 759,075           | 3,590,278          | 2.96         |
| 2014                                 | 1,192,158                  | 3                  | 301,861    | 28                    | 867,504    | 356,191       | 552,488           | 2,078,044          | 1.74         |
| 2015                                 | 1,288,247                  | 3                  | 992,198    | 30                    | 918,592    | 388,943       | 703,694           | 3,003,427          | 2.33         |
| 2016                                 | 1,350,754                  | 1                  | 111,875    | 23                    | 775,935    | 66,398        | 432,915           | 1,387,123          | 1.03         |
| TOTAL                                | 6,243,019                  | 21                 | 3,235,895  | 130                   | 4,239,148  | 2,169,444     | 2,861,517         | 12,506,004         | 2.00         |
|                                      |                            | INDEMNITY          |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.              | PURE PREM. | CRED.                 | PURE PREM. |               |                   |                    |              |
| INDICATED PURE PREMIUM               |                            |                    |            | 46                    | 1.197      | 61            | 0.806             | 2.00               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                    |            | 54                    | 1.251      | 39            | 0.824             | 2.08               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                    |            | 1.226                 |            | 0.813         |                   | 2.04               |              |

| CLASS                                | 3169                       | STOVE MFG.        |        |                       |         |               |                   |                    |              |      |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 13,321                     |                   |        |                       |         |               |                   |                    |              |      |
| 2013                                 | 12,245                     |                   |        |                       |         |               | 1,714             | 1,714              | 0.14         |      |
| 2014                                 | 8,966                      |                   |        | 1                     | 147     |               | 305               | 452                | 0.05         |      |
| 2015                                 | 24,070                     |                   |        | 1                     | 314,383 |               | 94,669            | 409,052            | 16.99        |      |
| 2016                                 | 21,874                     |                   |        |                       |         |               | 124               | 124                | 0.01         |      |
| TOTAL                                | 80,476                     |                   |        | 2                     | 314,530 |               | 96,812            | 411,342            | 5.11         |      |
|                                      |                            | INDEMNITY         |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.             |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 12                |        | 3.908                 |         | 14            |                   | 1.203              |              | 5.11 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 88                |        | 3.632                 |         | 86            |                   | 1.491              |              | 5.12 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        | 3.665                 |         |               |                   | 1.451              |              | 5.12 |

| CLASS                                | 3179                       | ELECTRICAL APPARATUS MFG. NOC. |           |                       |            |               |                   |                    |              |      |
|--------------------------------------|----------------------------|--------------------------------|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES              |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES                      | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 3,035,257                  | 11                             | 1,044,622 | 77                    | 2,528,257  | 1,135,038     | 1,490,297         | 6,198,214          | 2.04         |      |
| 2013                                 | 2,991,719                  | 14                             | 1,393,247 | 93                    | 4,571,107  | 1,255,687     | 2,378,274         | 9,598,315          | 3.21         |      |
| 2014                                 | 3,759,150                  | 24                             | 2,401,182 | 89                    | 5,581,795  | 1,218,487     | 2,660,398         | 11,861,862         | 3.16         |      |
| 2015                                 | 4,100,152                  | 14                             | 1,707,073 | 82                    | 5,278,159  | 1,718,657     | 2,622,201         | 11,326,090         | 2.76         |      |
| 2016                                 | 3,667,262                  | 8                              | 780,744   | 71                    | 4,162,405  | 535,183       | 2,282,439         | 7,760,771          | 2.12         |      |
| TOTAL                                | 17,553,540                 | 71                             | 7,326,868 | 412                   | 22,121,723 | 5,863,052     | 11,433,609        | 46,745,252         | 2.66         |      |
|                                      |                            | INDEMNITY                      |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.                          |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 80                             |           | 1.678                 |            | 100           |                   | 0.985              |              | 2.66 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 20                             |           | 1.821                 |            | 0             |                   | 1.074              |              | 2.90 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                |           | 1.707                 |            |               |                   | 0.985              |              | 2.69 |

| CLASS                                | 3188                       | PLUMBERS SUPPLIES MFG. NOC. |           |                       |           |               |                   |                    |              |      |
|--------------------------------------|----------------------------|-----------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES           |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES                   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 538,836                    | 4                           | 327,036   | 29                    | 833,323   | 227,865       | 390,154           | 1,778,378          | 3.30         |      |
| 2013                                 | 630,880                    | 3                           | 41,246    | 28                    | 655,215   | 187,626       | 370,060           | 1,254,147          | 1.99         |      |
| 2014                                 | 771,736                    | 10                          | 1,229,459 | 42                    | 1,989,194 | 598,143       | 715,800           | 4,532,596          | 5.87         |      |
| 2015                                 | 690,412                    | 3                           | 388,735   | 37                    | 949,808   | 342,195       | 563,218           | 2,243,956          | 3.25         |      |
| 2016                                 | 704,195                    | 2                           | 153,510   | 26                    | 1,470,048 | 90,180        | 555,921           | 2,269,659          | 3.22         |      |
| TOTAL                                | 3,336,059                  | 22                          | 2,139,986 | 162                   | 5,897,588 | 1,446,009     | 2,595,153         | 12,078,736         | 3.62         |      |
|                                      |                            | INDEMNITY                   |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.                       |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 48                          |           | 2.409                 |           | 57            |                   | 1.211              |              | 3.62 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 52                          |           | 2.613                 |           | 43            |                   | 1.279              |              | 3.89 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                             |           | 2.515                 |           |               |                   | 1.240              |              | 3.76 |



| CLASS                                | 3190                       | ELECTRIC LIGHTING FIXTURE, LANTERN LAMP MFG.-ASSEMBLY & FINISHING |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 444,807                    | 5   | 294,891   | 13                    | 359,416   | 539,757       | 295,273           | 1,489,337 | 3.35         |                    |
| 2013                                 | 437,792                    | 1   | 30,278    | 24                    | 677,874   | 9,379         | 522,178           | 1,239,709 | 2.83         |                    |
| 2014                                 | 498,855                    | 7   | 434,319   | 9                     | 101,918   | 310,380       | 146,641           | 993,258   | 1.99         |                    |
| 2015                                 | 491,649                    | 7   | 359,599   | 19                    | 822,720   | 910,044       | 426,479           | 2,518,842 | 5.12         |                    |
| 2016                                 | 478,666                    | 8   | 620,005   | 12                    | 415,708   | 440,971       | 315,015           | 1,791,699 | 3.74         |                    |
| TOTAL                                | 2,351,769                  | 28  | 1,739,092 | 77                    | 2,377,636 | 2,210,531     | 1,705,586         | 8,032,845 | 3.42         |                    |
|                                      |                            |   |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |   |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |           |                       |           | 37            | 1.750             | 52        | 1.665        | 3.42               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           |                       |           | 63            | 2.027             | 48        | 1.459        | 3.49               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       |           |               | 1.925             |           | 1.566        | 3.49               |

| CLASS                                | 3191                       | ELECTRIC LIGHTING FIXTURE, LANTERN LAMP MFG.-ALL OTHER OPERATIONS |         |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|---|---------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 235,460                    | 2   | 339,828 | 7                     | 45,861    | 184,531       | 34,888            | 605,108   | 2.57         |                    |
| 2013                                 | 240,207                    |   |         | 7                     | 369,989   |               | 211,845           | 581,834   | 2.42         |                    |
| 2014                                 | 264,061                    | 3   | 295,268 | 10                    | 794,784   | 155,481       | 509,877           | 1,755,410 | 6.65         |                    |
| 2015                                 | 241,356                    |   |         | 5                     | 66,139    |               | 59,577            | 125,716   | 0.52         |                    |
| 2016                                 | 271,257                    |   |         | 4                     | 363,783   |               | 136,195           | 499,978   | 1.84         |                    |
| TOTAL                                | 1,252,341                  | 5   | 635,096 | 33                    | 1,640,556 | 340,012       | 952,382           | 3,568,046 | 2.85         |                    |
|                                      |                            |   |         |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |   |         |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |         |                       |           | 35            | 1.817             | 44        | 1.032        | 2.85               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |         |                       |           | 65            | 3.173             | 56        | 1.794        | 4.97               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         |                       |           |               | 2.698             |           | 1.459        | 4.16               |

| CLASS                                | 3200                       | ARMS MFG. NOC     |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 819,270                    | 5                 | 775,024   | 21                    | 719,293   | 265,549       | 276,385           | 2,036,251  | 2.49         |                    |
| 2013                                 | 790,161                    | 3                 | 397,587   | 38                    | 1,569,903 | 143,295       | 640,031           | 2,750,816  | 3.48         |                    |
| 2014                                 | 741,565                    | 2                 | 387,604   | 21                    | 794,783   | 180,646       | 315,844           | 1,678,877  | 2.26         |                    |
| 2015                                 | 824,569                    | 9                 | 1,889,978 | 22                    | 1,353,613 | 1,215,951     | 689,372           | 5,148,914  | 6.24         |                    |
| 2016                                 | 731,602                    | 4                 | 469,383   | 16                    | 1,273,476 | 320,101       | 489,618           | 2,552,578  | 3.49         |                    |
| TOTAL                                | 3,907,167                  | 23                | 3,919,576 | 118                   | 5,711,068 | 2,125,542     | 2,411,250         | 14,167,436 | 3.63         |                    |
|                                      |                            |                   |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |           |                       |           | 50            | 2.465             | 58         | 1.161        | 3.63               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           |                       |           | 50            | 2.500             | 42         | 1.146        | 3.65               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       |           |               | 2.483             |            | 1.155        | 3.64               |

| CLASS                                | 3220                       | CAN MFG.          |         |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------|---------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 134,761                    | 2                 | 201,193 | 5                     | 221,338 | 75,653        | 59,183            | 557,367   | 4.14         |                    |
| 2013                                 | 139,666                    |                   |         | 1                     | 47,320  |               | 52,786            | 100,106   | 0.72         |                    |
| 2014                                 | 143,121                    | 1                 | 64,220  | 2                     | 14,179  | 20,401        | 29,438            | 128,238   | 0.90         |                    |
| 2015                                 | 147,905                    | 2                 | 240,689 | 4                     | 140,076 | 128,397       | 60,669            | 569,831   | 3.85         |                    |
| 2016                                 | 134,735                    |                   |         | 2                     | 19,915  |               | 21,078            | 40,993    | 0.30         |                    |
| TOTAL                                | 700,188                    | 5                 | 506,102 | 14                    | 442,828 | 224,451       | 223,154           | 1,396,535 | 1.99         |                    |
|                                      |                            |                   |         |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |         |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |         |                       |         | 25            | 1.355             | 28        | 0.639        | 1.99               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |         |                       |         | 75            | 2.394             | 72        | 1.069        | 3.46               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |         |                       |         |               | 2.134             |           | 0.949        | 3.08               |

| CLASS                                | 3241                       | WIRE DRAWING-IRON OR STEEL |        |                       |         |               |                   |         |              |                    |
|--------------------------------------|----------------------------|----------------------------|--------|-----------------------|---------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES          |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES                  | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 33,701                     |                            |        | 2                     | 28,022  |               | 19,909            | 47,931  | 1.42         |                    |
| 2013                                 | 31,945                     |                            |        | 1                     | 3,996   |               | 6,757             | 10,753  | 0.34         |                    |
| 2014                                 | 30,173                     |                            |        | 3                     | 168,737 |               | 91,675            | 260,412 | 8.63         |                    |
| 2015                                 | 14                         |                            |        |                       |         |               |                   |         |              |                    |
| 2016                                 | 22                         |                            |        |                       |         |               |                   |         |              |                    |
| TOTAL                                | 95,855                     |                            |        | 6                     | 200,755 |               | 118,341           | 319,096 | 3.33         |                    |
|                                      |                            |                            |        |                       |         | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                            |        |                       |         | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                            |        |                       |         | 13            | 2.094             | 16      | 1.235        | 3.33               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                            |        |                       |         | 87            | 3.871             | 84      | 1.943        | 5.81               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                            |        |                       |         |               | 3.640             |         | 1.830        | 5.47               |

| CLASS                                | 3257                       | WIRE GOODS MFG. NOC |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES           | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 501,827                    | 4                   | 53,409    | 28                    | 1,031,590 | 78,552        | 579,859           | 1,743,410  | 3.47         |                    |
| 2013                                 | 528,282                    | 3                   | 626,977   | 31                    | 772,566   | 351,874       | 616,032           | 2,367,449  | 4.48         |                    |
| 2014                                 | 559,774                    | 2                   | 31,855    | 18                    | 539,134   | 19,470        | 498,628           | 1,089,087  | 1.95         |                    |
| 2015                                 | 881,356                    | 5                   | 701,707   | 32                    | 1,305,847 | 464,839       | 719,116           | 3,191,509  | 3.62         |                    |
| 2016                                 | 538,060                    | 4                   | 158,975   | 24                    | 1,242,529 | 145,971       | 783,564           | 2,331,039  | 4.33         |                    |
| TOTAL                                | 3,009,299                  | 18                  | 1,572,923 | 133                   | 4,891,666 | 1,060,706     | 3,197,199         | 10,722,494 | 3.56         |                    |
|                                      |                            |                     |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                     |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                     |           |                       |           | 45            | 2.148             | 59         | 1.415        | 3.56               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                     |           |                       |           | 55            | 2.491             | 41         | 1.549        | 4.04               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                     |           |                       |           |               | 2.337             |            | 1.470        | 3.81               |

| CLASS                                | 3270                       | FASTENER MFG.- METAL |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|----------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES    |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES            | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 71,171                     | 1                    | 301,837 | 4                     | 36,113  | 409,423       | 31,255            | 778,628            | 10.94        |
| 2013                                 | 76,347                     |                      |         |                       |         |               |                   |                    |              |
| 2014                                 | 110,205                    |                      |         | 6                     | 340,008 |               | 190,203           | 530,211            | 4.81         |
| 2015                                 | 90,809                     |                      |         |                       |         |               | 2,187             | 2,187              | 0.02         |
| 2016                                 | 63,658                     | 1                    | 38,217  |                       |         | 23,245        | 61                | 61,523             | 0.97         |
| TOTAL                                | 412,190                    | 2                    | 340,054 | 10                    | 376,121 | 432,668       | 223,706           | 1,372,549          | 3.33         |
|                                      |                            | INDEMNITY            |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                |         | PURE PREM.            |         | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                      |         | 18                    | 1.737   | 23            | 1.592             | 3.33               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                      |         | 82                    | 1.774   | 77            | 1.044             | 2.82               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                      |         |                       | 1.767   |               | 1.170             | 2.94               |              |

| CLASS                                | 3307                       | HEAT TREATING-METAL |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|---------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES           | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 112,645                    |                     |         | 2                     | 549     |               | 20,483            | 21,032             | 0.19         |
| 2013                                 | 96,051                     |                     |         | 4                     | 198,021 |               | 74,272            | 272,293            | 2.83         |
| 2014                                 | 113,686                    | 2                   | 113,980 | 5                     | 116,757 | 30,043        | 84,530            | 345,310            | 3.04         |
| 2015                                 | 114,506                    |                     |         | 1                     | 95,251  |               | 83,499            | 178,750            | 1.56         |
| 2016                                 | 109,368                    |                     |         | 5                     | 252,113 |               | 128,512           | 380,625            | 3.48         |
| TOTAL                                | 546,256                    | 2                   | 113,980 | 17                    | 662,691 | 30,043        | 391,296           | 1,198,010          | 2.19         |
|                                      |                            | INDEMNITY           |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.               |         | PURE PREM.            |         | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                     |         | 25                    | 1.422   | 29            | 0.771             | 2.19               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                     |         | 75                    | 3.175   | 71            | 1.451             | 4.63               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                     |         |                       | 2.737   |               | 1.254             | 3.99               |              |

| CLASS                                | 3315                       | BRASS OR COPPER GOODS MFG. |           |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|----------------------------|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES          |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                  | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 220,213                    | 2                          | 366,100   | 23                    | 1,464,977  | 159,578       | 642,910           | 2,633,565          | 11.96        |
| 2013                                 | 388,379                    | 3                          | 216,679   | 33                    | 2,274,373  | 65,586        | 754,405           | 3,311,043          | 8.53         |
| 2014                                 | 404,016                    | 5                          | 1,497,800 | 26                    | 1,983,659  | 640,777       | 698,654           | 4,820,890          | 11.93        |
| 2015                                 | 372,846                    | 5                          | 862,551   | 31                    | 2,044,339  | 447,095       | 570,606           | 3,924,591          | 10.53        |
| 2016                                 | 386,600                    | 4                          | 1,680,916 | 39                    | 3,043,375  | 559,501       | 1,016,662         | 6,300,454          | 16.30        |
| TOTAL                                | 1,772,054                  | 19                         | 4,624,046 | 152                   | 10,810,723 | 1,872,537     | 3,683,237         | 20,990,543         | 11.85        |
|                                      |                            | INDEMNITY                  |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                      |           | PURE PREM.            |            | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                            |           | 60                    | 8.710      | 59            | 3.135             | 11.85              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                            |           | 40                    | 8.580      | 41            | 2.595             | 11.18              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                            |           |                       | 8.658      |               | 2.914             | 11.57              |              |

| CLASS                                | 3336                       | TYPE FOUNDRY      |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 276,748                    | 4                 | 482,314    | 10                    | 344,726    | 601,725       | 224,922           | 1,653,687          | 5.98         |
| 2013                                 | 319,107                    | 2                 | 141,082    | 8                     | 120,765    | 63,116        | 111,582           | 436,545            | 1.37         |
| 2014                                 | 331,805                    | 2                 | 774,198    | 8                     | 878,592    | 498,155       | 316,598           | 2,467,543          | 7.44         |
| 2015                                 | 337,374                    |                   |            | 10                    | 401,027    |               | 284,240           | 685,267            | 2.03         |
| 2016                                 | 340,761                    |                   |            | 11                    | 546,908    |               | 279,270           | 826,178            | 2.42         |
| TOTAL                                | 1,605,795                  | 8                 | 1,397,594  | 47                    | 2,292,018  | 1,162,996     | 1,216,612         | 6,069,220          | 3.78         |
|                                      |                            | INDEMNITY         |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                   |            | 29                    | 2.298      | 40            | 1.482             | 3.78               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |            | 71                    | 1.545      | 60            | 1.118             | 2.66               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |            |                       | 1.763      |               | 1.264             | 3.03               |              |

| CLASS                                | 3365                       | WELDING OR CUTTING NOC & DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|----------------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                        | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 139,110                    |                                  |            | 11                    | 225,384    |               | 157,956           | 383,340            | 2.76         |
| 2013                                 | 150,192                    | 2                                | 84,256     | 16                    | 654,588    | 24,456        | 357,840           | 1,121,140          | 7.46         |
| 2014                                 | 166,707                    | 1                                | 252,405    | 20                    | 837,571    | 144,482       | 410,100           | 1,644,558          | 9.86         |
| 2015                                 | 177,077                    | 1                                | 318,344    | 11                    | 1,257,843  | 114,497       | 475,371           | 2,166,055          | 12.23        |
| 2016                                 | 191,391                    | 3                                | 412,031    | 11                    | 284,153    | 262,319       | 208,072           | 1,166,575          | 6.10         |
| TOTAL                                | 824,477                    | 7                                | 1,067,036  | 69                    | 3,259,539  | 545,754       | 1,609,339         | 6,481,668          | 7.86         |
|                                      |                            | INDEMNITY                        |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                            | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                                  |            | 38                    | 5.248      | 52            | 2.614             | 7.86               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                  |            | 62                    | 6.010      | 48            | 4.117             | 10.13              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                  |            |                       | 5.720      |               | 3.335             | 9.06               |              |

| CLASS                                | 3372                       | ELECTROPLATING    |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 482,094                    | 2                 | 389,333    | 16                    | 922,519    | 323,417       | 526,552           | 2,161,821          | 4.48         |
| 2013                                 | 502,041                    | 4                 | 229,210    | 11                    | 346,519    | 255,253       | 265,479           | 1,096,461          | 2.18         |
| 2014                                 | 514,302                    | 1                 | 67,518     | 10                    | 112,120    | 13,412        | 112,592           | 305,642            | 0.59         |
| 2015                                 | 472,036                    | 2                 | 544,824    | 15                    | 364,147    | 278,097       | 374,050           | 1,561,118          | 3.31         |
| 2016                                 | 474,345                    | 4                 | 350,890    | 17                    | 604,003    | 342,877       | 679,931           | 1,977,701          | 4.17         |
| TOTAL                                | 2,444,818                  | 13                | 1,581,775  | 69                    | 2,349,308  | 1,213,056     | 1,958,604         | 7,102,743          | 2.91         |
|                                      |                            | INDEMNITY         |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                   |            | 39                    | 1.608      | 51            | 1.297             | 2.91               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |            | 61                    | 2.119      | 49            | 1.311             | 3.43               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |            |                       | 1.920      |               | 1.304             | 3.22               |              |

| CLASS                                | 3381                       | SILVERWARE MFG.   |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 48,481                     |                   |            |                       |            |               |                   |                    |              |
| 2013                                 | 57,206                     | 1                 | 9,721      | 2                     | 50,595     | 5,365         | 48,185            | 113,866            | 1.99         |
| 2014                                 | 59,096                     |                   |            |                       |            |               | 626               | 626                | 0.01         |
| 2015                                 | 69,766                     |                   |            |                       |            |               | 1,332             | 1,332              | 0.02         |
| 2016                                 | 78,443                     |                   |            | 3                     | 30,949     |               | 34,470            | 65,419             | 0.83         |
| TOTAL                                | 312,992                    | 1                 | 9,721      | 5                     | 81,544     | 5,365         | 84,613            | 181,243            | 0.58         |
|                                      |                            | INDEMNITY         |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                   |            | 15                    | 0.292      | 20            | 0.287             | 0.58               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |            | 85                    | 1.571      | 80            | 1.040             | 2.61               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |            |                       |            |               |                   | 0.889              | 2.27         |

| CLASS                                | 3383                       | JEWELRY MFG.      |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,644,190                  | 1                 | 3,343      | 20                    | 847,225    | 11,487        | 354,195           | 1,216,250          | 0.74         |
| 2013                                 | 1,765,721                  | 1                 | 11,811     | 15                    | 427,548    | 11,674        | 320,428           | 771,461            | 0.44         |
| 2014                                 | 1,720,249                  | 2                 | 107,272    | 9                     | 192,272    | 113,020       | 125,648           | 538,212            | 0.31         |
| 2015                                 | 1,635,507                  |                   |            | 11                    | 502,717    |               | 290,540           | 793,257            | 0.49         |
| 2016                                 | 1,683,751                  | 1                 | 20,293     | 12                    | 602,917    | 17,214        | 356,836           | 997,260            | 0.59         |
| TOTAL                                | 8,449,418                  | 5                 | 142,719    | 67                    | 2,572,679  | 153,395       | 1,447,647         | 4,316,440          | 0.51         |
|                                      |                            | INDEMNITY         |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                   |            | 34                    | 0.321      | 41            | 0.189             | 0.51               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |            | 66                    | 0.433      | 59            | 0.217             | 0.65               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |            |                       |            |               |                   | 0.206              | 0.60         |

| CLASS                                | 3384                       | PRECIOUS STONE SETTING |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES              | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 261,192                    |                        |            |                       |            |               |                   |                    |              |
| 2013                                 | 285,865                    |                        |            |                       |            |               | 5,249             | 5,249              | 0.02         |
| 2014                                 | 323,463                    |                        |            | 1                     | 74,443     |               | 48,466            | 122,909            | 0.38         |
| 2015                                 | 354,539                    |                        |            |                       |            |               |                   |                    |              |
| 2016                                 | 392,199                    |                        |            | 1                     | 3,195      |               | 13,663            | 16,858             | 0.04         |
| TOTAL                                | 1,617,258                  |                        |            | 2                     | 77,638     |               | 67,378            | 145,016            | 0.09         |
|                                      |                            | INDEMNITY              |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                  | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                        |            | 14                    | 0.048      | 14            | 0.042             | 0.09               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |            | 86                    | 0.260      | 86            | 0.074             | 0.33               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |            |                       |            |               |                   | 0.070              | 0.30         |

| CLASS                                | 3385                       | CLOCK MFG.        |        |                       |         |               |                   |                    |              |  |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 89,847                     | 1                 | 16,105 | 2                     | 5,519   | 2,093         | 11,435            | 35,152             | 0.39         |  |
| 2013                                 | 86,157                     |                   |        | 2                     | 98,919  |               | 58,052            | 156,971            | 1.82         |  |
| 2014                                 | 87,046                     |                   |        |                       |         |               | 5,581             | 5,581              | 0.06         |  |
| 2015                                 | 61,922                     |                   |        | 1                     | 40,824  |               | 33,641            | 74,465             | 1.20         |  |
| 2016                                 | 112,511                    |                   |        | 1                     | 51,377  |               | 51,836            | 103,213            | 0.92         |  |
| TOTAL                                | 437,483                    | 1                 | 16,105 | 6                     | 196,639 | 2,093         | 160,545           | 375,382            | 0.86         |  |
|                                      |                            | INDEMNITY         |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.             |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                   |        | 13                    | 0.486   | 17            | 0.372             | 0.86               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |        | 87                    | 0.744   | 83            | 0.504             | 1.25               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        |                       | 0.710   |               | 0.482             | 1.19               |              |  |

| CLASS                                | 3400                       | METAL STAMPED PRODUCTS MFG. NOC |           |                       |            |               |                   |                    |              |  |
|--------------------------------------|----------------------------|---------------------------------|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES               |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES                       | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 679,566                    | 10                              | 1,827,612 | 48                    | 1,800,613  | 1,042,983     | 893,357           | 5,564,565          | 8.19         |  |
| 2013                                 | 672,819                    | 4                               | 791,269   | 54                    | 3,135,275  | 758,645       | 1,007,170         | 5,692,359          | 8.46         |  |
| 2014                                 | 637,106                    | 18                              | 2,943,921 | 60                    | 5,189,198  | 1,730,456     | 1,559,114         | 11,422,689         | 17.93        |  |
| 2015                                 | 601,710                    | 8                               | 2,177,327 | 61                    | 6,196,996  | 827,431       | 2,242,445         | 11,444,199         | 19.02        |  |
| 2016                                 | 567,906                    | 5                               | 727,738   | 31                    | 2,753,417  | 328,431       | 1,398,776         | 5,208,362          | 9.17         |  |
| TOTAL                                | 3,159,107                  | 45                              | 8,467,867 | 254                   | 19,075,499 | 4,687,946     | 7,100,862         | 39,332,174         | 12.45        |  |
|                                      |                            | INDEMNITY                       |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.                           |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                                 |           | 66                    | 8.719      | 80            | 3.732             | 12.45              |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                 |           | 34                    | 6.295      | 20            | 3.127             | 9.42               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                 |           |                       | 7.895      |               | 3.611             | 11.51              |              |  |

| CLASS                                | 3507                       | AGRICULTURAL OR CONSTRUCTION MACHINERY MFG. |           |                       |           |               |                   |                    |              |  |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                           |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES                                   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 237,248                    |   |           | 9                     | 252,225   |               | 165,416           | 417,641            | 1.76         |  |
| 2013                                 | 249,235                    | 3   | 490,240   | 9                     | 98,407    | 480,111       | 223,458           | 1,292,216          | 5.18         |  |
| 2014                                 | 281,350                    | 1   | 162,794   | 12                    | 179,516   | 239,402       | 97,180            | 678,892            | 2.41         |  |
| 2015                                 | 296,280                    | 2   | 1,124,403 | 20                    | 512,581   | 565,967       | 384,164           | 2,587,115          | 8.73         |  |
| 2016                                 | 333,907                    | 4   | 312,705   | 22                    | 784,098   | 162,365       | 454,882           | 1,714,050          | 5.13         |  |
| TOTAL                                | 1,398,020                  | 10  | 2,090,142 | 72                    | 1,826,827 | 1,447,845     | 1,325,100         | 6,689,914          | 4.79         |  |
|                                      |                            | INDEMNITY                                   |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.                                       |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |   |           | 32                    | 2.802     | 43            | 1.983             | 4.79               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           | 68                    | 2.291     | 57            | 1.489             | 3.78               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       | 2.455     |               | 1.701             | 4.16               |              |  |

| CLASS                                | 3515                       | TEXTILE MACHINERY MFG. |         |                       |         |                          |                              |                    |                       |       |  |      |  |
|--------------------------------------|----------------------------|------------------------|---------|-----------------------|---------|--------------------------|------------------------------|--------------------|-----------------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |         | IND NOT-LIKELY LOSSES |         | MEDICAL<br>LIKELY LOSSES | MEDICAL<br>NOT-LIKELY LOSSES | TOTAL<br>LOSSES    | TOTAL<br>PURE PREMIUM |       |  |      |  |
|                                      |                            | NO. CASES              | AMOUNT  | NO. CASES             | AMOUNT  |                          |                              |                    |                       |       |  |      |  |
| 2012                                 | 87,056                     | 1                      | 115,825 | 3                     | 32,947  | 28,756                   | 26,246                       | 203,774            | 2.34                  |       |  |      |  |
| 2013                                 | 94,008                     | 1                      | 27,453  | 5                     | 228,375 | 55,275                   | 101,254                      | 412,357            | 4.39                  |       |  |      |  |
| 2014                                 | 102,298                    | 2                      | 45,601  | 7                     | 55,375  | 34,635                   | 49,140                       | 184,751            | 1.81                  |       |  |      |  |
| 2015                                 | 108,487                    | 1                      | 142,753 | 8                     | 239,436 | 51,004                   | 219,163                      | 652,356            | 6.01                  |       |  |      |  |
| 2016                                 | 63,576                     |                        |         | 2                     | 225,398 |                          | 64,654                       | 290,052            | 4.56                  |       |  |      |  |
| TOTAL                                | 455,425                    | 5                      | 331,632 | 25                    | 781,531 | 169,670                  | 460,457                      | 1,743,290          | 3.83                  |       |  |      |  |
|                                      |                            | INDEMNITY              |         |                       |         | MEDICAL                  |                              | TOTAL PURE PREMIUM |                       |       |  |      |  |
|                                      |                            | CRED.                  |         | PURE PREM.            |         | CRED.                    |                              | PURE PREM.         |                       |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |                        |         | 22                    |         | 2,444                    |                              | 25                 |                       | 1.384 |  | 3.83 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |         | 78                    |         | 2.811                    |                              | 75                 |                       | 1.155 |  | 3.97 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |         |                       |         | 2.730                    |                              |                    |                       | 1.212 |  | 3.94 |  |

| CLASS                                | 3548                       | BOOKBINDING OR PRINTING MACHINERY MFG. |         |                       |        |                          |                              |                    |                       |       |  |      |  |
|--------------------------------------|----------------------------|--|---------|-----------------------|--------|--------------------------|------------------------------|--------------------|-----------------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                      |         | IND NOT-LIKELY LOSSES |        | MEDICAL<br>LIKELY LOSSES | MEDICAL<br>NOT-LIKELY LOSSES | TOTAL<br>LOSSES    | TOTAL<br>PURE PREMIUM |       |  |      |  |
|                                      |                            | NO. CASES                              | AMOUNT  | NO. CASES             | AMOUNT |                          |                              |                    |                       |       |  |      |  |
| 2012                                 | 61,713                     |  |         |                       |        |                          | 875                          | 875                | 0.01                  |       |  |      |  |
| 2013                                 | 66,059                     |  |         | 1                     | 6,360  |                          | 11,288                       | 17,648             | 0.27                  |       |  |      |  |
| 2014                                 | 60,026                     |  |         |                       |        |                          | 450                          | 450                | 0.01                  |       |  |      |  |
| 2015                                 | 62,612                     | 1                                      | 134,228 |                       |        | 36,373                   | 116                          | 170,717            | 2.73                  |       |  |      |  |
| 2016                                 | 73,267                     |  |         | 1                     | 14,781 |                          | 6,667                        | 21,448             | 0.29                  |       |  |      |  |
| TOTAL                                | 323,677                    | 1                                      | 134,228 | 2                     | 21,141 | 36,373                   | 19,396                       | 211,138            | 0.65                  |       |  |      |  |
|                                      |                            | INDEMNITY                              |         |                       |        | MEDICAL                  |                              | TOTAL PURE PREMIUM |                       |       |  |      |  |
|                                      |                            | CRED.                                  |         | PURE PREM.            |        | CRED.                    |                              | PURE PREM.         |                       |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |  |         | 17                    |        | 0.480                    |                              | 19                 |                       | 0.172 |  | 0.65 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |         | 83                    |        | 2.078                    |                              | 81                 |                       | 0.848 |  | 2.93 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |         |                       |        | 1.806                    |                              |                    |                       | 0.720 |  | 2.53 |  |

| CLASS                                | 3559                       | CONFECTION MACHINERY MFG. |         |                       |           |                          |                              |                    |                       |       |  |      |  |
|--------------------------------------|----------------------------|---------------------------|---------|-----------------------|-----------|--------------------------|------------------------------|--------------------|-----------------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES         |         | IND NOT-LIKELY LOSSES |           | MEDICAL<br>LIKELY LOSSES | MEDICAL<br>NOT-LIKELY LOSSES | TOTAL<br>LOSSES    | TOTAL<br>PURE PREMIUM |       |  |      |  |
|                                      |                            | NO. CASES                 | AMOUNT  | NO. CASES             | AMOUNT    |                          |                              |                    |                       |       |  |      |  |
| 2012                                 | 114,223                    |                           |         | 2                     | 30,238    |                          | 22,045                       | 52,283             | 0.46                  |       |  |      |  |
| 2013                                 | 96,875                     | 3                         | 31,402  | 3                     | 254,681   | 86,463                   | 85,638                       | 458,184            | 4.73                  |       |  |      |  |
| 2014                                 | 107,232                    | 2                         | 13,857  | 10                    | 197,174   | 40,367                   | 172,920                      | 424,318            | 3.96                  |       |  |      |  |
| 2015                                 | 114,627                    |                           |         | 11                    | 388,353   |                          | 255,721                      | 644,074            | 5.62                  |       |  |      |  |
| 2016                                 | 111,557                    | 5                         | 398,343 | 9                     | 403,872   | 421,557                  | 260,018                      | 1,483,790          | 13.30                 |       |  |      |  |
| TOTAL                                | 544,514                    | 10                        | 443,602 | 35                    | 1,274,318 | 548,387                  | 796,342                      | 3,062,649          | 5.63                  |       |  |      |  |
|                                      |                            | INDEMNITY                 |         |                       |           | MEDICAL                  |                              | TOTAL PURE PREMIUM |                       |       |  |      |  |
|                                      |                            | CRED.                     |         | PURE PREM.            |           | CRED.                    |                              | PURE PREM.         |                       |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |                           |         | 22                    |           | 3.155                    |                              | 27                 |                       | 2.470 |  | 5.63 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                           |         | 78                    |           | 2.362                    |                              | 73                 |                       | 1.267 |  | 3.63 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                           |         |                       |           | 2.536                    |                              |                    |                       | 1.592 |  | 4.13 |  |

| CLASS                                | 3574                       | OFFICE COMPUTING OR RECORDING MACHINE MFG. NOC |           |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|-----------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                              |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                                      | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 6,432,574                  | 8  | 908,085   | 33                    | 1,947,479  | 215,916       | 803,190           | 3,874,670  | 0.60         |                    |
| 2013                                 | 5,714,789                  | 14   | 1,322,488 | 51                    | 2,215,909  | 740,436       | 1,114,764         | 5,393,597  | 0.94         |                    |
| 2014                                 | 5,470,092                  | 10   | 835,626   | 50                    | 2,711,474  | 578,681       | 1,444,364         | 5,570,145  | 1.02         |                    |
| 2015                                 | 6,086,876                  | 15   | 1,667,064 | 46                    | 2,224,275  | 969,087       | 1,136,312         | 5,996,738  | 0.99         |                    |
| 2016                                 | 3,540,672                  | 4  | 474,020   | 49                    | 3,261,249  | 308,801       | 1,183,235         | 5,227,305  | 1.48         |                    |
| TOTAL                                | 27,245,003                 | 51   | 5,207,283 | 229                   | 12,360,386 | 2,812,921     | 5,681,865         | 26,062,455 | 0.96         |                    |
|                                      |                            |  |           |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |           |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |           |                       |            | 61            | 0.645             | 73         | 0.312        | 0.96               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           |                       |            | 39            | 0.591             | 27         | 0.291        | 0.88               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |            |               | 0.624             |            | 0.306        | 0.93               |

| CLASS                                | 3581                       | FUEL INJECTION DEVICE MFG. |         |                       |         |               |                   |         |              |                    |
|--------------------------------------|----------------------------|----------------------------|---------|-----------------------|---------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES          |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES                  | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 47,534                     |                            |         |                       |         |               |                   |         |              |                    |
| 2013                                 | 52,505                     |                            |         |                       |         |               | 4,034             | 4,034   | 0.08         |                    |
| 2014                                 | 102,430                    | 1                          | 208,494 | 4                     | 152,556 | 55,553        | 91,016            | 507,619 | 4.96         |                    |
| 2015                                 | 102,024                    |                            |         | 2                     | 15,206  |               | 15,839            | 31,045  | 0.30         |                    |
| 2016                                 | 104,864                    |                            |         | 3                     | 25,980  |               | 49,524            | 75,504  | 0.72         |                    |
| TOTAL                                | 409,357                    | 1                          | 208,494 | 9                     | 193,742 | 55,553        | 160,413           | 618,202 | 1.51         |                    |
|                                      |                            |                            |         |                       |         | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                            |         |                       |         | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                            |         |                       |         | 16            | 0.983             | 20      | 0.528        | 1.51               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                            |         |                       |         | 84            | 1.368             | 80      | 0.782        | 2.15               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                            |         |                       |         |               | 1.306             |         | 0.731        | 2.04               |

| CLASS                                | 3612                       | PUMP MFG.         |           |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 2,178,979                  | 7                 | 934,821   | 75                    | 4,006,271  | 610,532       | 1,617,891         | 7,169,515  | 3.29         |                    |
| 2013                                 | 2,619,930                  | 14                | 930,355   | 75                    | 3,893,955  | 713,876       | 1,920,849         | 7,459,035  | 2.85         |                    |
| 2014                                 | 2,216,462                  | 12                | 1,447,423 | 64                    | 2,698,429  | 813,753       | 1,148,845         | 6,108,450  | 2.76         |                    |
| 2015                                 | 1,180,094                  | 5                 | 408,558   | 43                    | 1,547,025  | 216,152       | 825,128           | 2,996,863  | 2.54         |                    |
| 2016                                 | 2,292,885                  | 6                 | 1,005,145 | 52                    | 2,070,385  | 245,693       | 1,291,274         | 4,612,497  | 2.01         |                    |
| TOTAL                                | 10,488,350                 | 44                | 4,726,302 | 309                   | 14,216,065 | 2,600,006     | 6,803,987         | 28,346,360 | 2.70         |                    |
|                                      |                            |                   |           |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |           |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |           |                       |            | 71            | 1.806             | 84         | 0.897        | 2.70               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           |                       |            | 29            | 2.235             | 16         | 1.074        | 3.31               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       |            |               | 1.930             |            | 0.925        | 2.86               |



| CLASS                                | 3620                       | TANK BUILDING-METAL-SHOP |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES        |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 552,912                    | 4                        | 859,269   | 26                    | 1,627,612 | 430,366       | 830,013           | 3,747,260  | 6.78         |                    |
| 2013                                 | 497,026                    | 3                        | 503,597   | 32                    | 1,563,265 | 242,632       | 752,855           | 3,062,349  | 6.16         |                    |
| 2014                                 | 492,934                    | 8                        | 839,470   | 20                    | 1,001,396 | 488,281       | 552,902           | 2,882,049  | 5.85         |                    |
| 2015                                 | 549,202                    | 4                        | 317,091   | 18                    | 1,053,457 | 127,480       | 666,044           | 2,164,072  | 3.94         |                    |
| 2016                                 | 528,152                    | 5                        | 574,831   | 24                    | 947,255   | 332,238       | 468,708           | 2,323,032  | 4.40         |                    |
| TOTAL                                | 2,620,226                  | 24                       | 3,094,258 | 120                   | 6,192,985 | 1,620,997     | 3,270,522         | 14,178,762 | 5.41         |                    |
|                                      |                            |                          |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                          |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                          |           |                       |           | 52            | 3.544             | 64         | 1.867        | 5.41               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                          |           |                       |           | 48            | 4.047             | 36         | 2.226        | 6.27               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                          |           |                       |           |               | 3.785             |            | 1.996        | 5.78               |

| CLASS                                | 3629                       | PRECISION MACHINED PARTS MFG. NOC |           |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-----------------------------------|-----------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                 |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                         | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 2,783,876                  | 9                                 | 1,501,182 | 40                    | 818,431    | 1,292,109     | 569,180           | 4,180,902  | 1.50         |                    |
| 2013                                 | 2,599,922                  | 13                                | 1,504,145 | 40                    | 1,645,281  | 843,447       | 1,208,134         | 5,201,007  | 2.00         |                    |
| 2014                                 | 2,616,092                  | 10                                | 2,233,236 | 53                    | 2,087,648  | 1,554,770     | 1,512,890         | 7,388,544  | 2.82         |                    |
| 2015                                 | 2,498,041                  | 8                                 | 1,910,797 | 56                    | 3,504,989  | 853,924       | 2,084,253         | 8,353,963  | 3.34         |                    |
| 2016                                 | 2,549,150                  | 4                                 | 335,646   | 37                    | 2,496,254  | 189,659       | 1,141,756         | 4,163,315  | 1.63         |                    |
| TOTAL                                | 13,047,081                 | 44                                | 7,485,006 | 226                   | 10,552,603 | 4,733,909     | 6,516,213         | 29,287,731 | 2.25         |                    |
|                                      |                            |                                   |           |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                                   |           |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                   |           |                       |            | 61            | 1.383             | 82         | 0.862        | 2.25               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                   |           |                       |            | 39            | 1.235             | 18         | 0.807        | 2.04               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                   |           |                       |            |               | 1.325             |            | 0.852        | 2.18               |

| CLASS                                | 3632                       | MACHINE SHOP NOC  |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|-------------------|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 7,395,806                  | 48                | 7,495,308  | 361                   | 14,199,962 | 4,043,648     | 6,544,534         | 32,283,452  | 4.37         |                    |
| 2013                                 | 7,260,228                  | 45                | 6,429,725  | 300                   | 13,212,763 | 3,250,393     | 5,704,025         | 28,596,906  | 3.94         |                    |
| 2014                                 | 7,898,152                  | 48                | 7,304,802  | 290                   | 13,711,674 | 4,810,775     | 7,808,829         | 33,636,080  | 4.26         |                    |
| 2015                                 | 7,874,174                  | 43                | 8,892,544  | 246                   | 12,511,492 | 3,934,412     | 6,030,145         | 31,368,593  | 3.98         |                    |
| 2016                                 | 7,647,432                  | 43                | 10,173,683 | 215                   | 15,565,096 | 5,586,169     | 6,740,246         | 38,065,194  | 4.98         |                    |
| TOTAL                                | 38,075,792                 | 227               | 40,296,062 | 1,412                 | 69,200,987 | 21,625,397    | 32,827,779        | 163,950,225 | 4.31         |                    |
|                                      |                            |                   |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |            |                       |            | 100           | 2.876             | 100         | 1.430        | 4.31               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |            |                       |            | 0             | 2.697             | 0           | 1.359        | 4.06               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |            |                       |            |               | 2.876             |             | 1.430        | 4.31               |

| CLASS                                | 3634                       | VALVE MFG.        |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 2,043,455                  | 11                | 1,035,523 | 48                    | 1,756,330 | 977,630       | 798,037           | 4,567,520  | 2.24         |                    |
| 2013                                 | 2,060,075                  | 5                 | 702,092   | 49                    | 3,579,747 | 692,115       | 1,348,568         | 6,322,522  | 3.07         |                    |
| 2014                                 | 1,992,139                  | 4                 | 519,915   | 40                    | 1,348,114 | 338,410       | 747,241           | 2,953,680  | 1.48         |                    |
| 2015                                 | 1,880,907                  |                   |           | 31                    | 1,404,511 |               | 448,555           | 1,853,066  | 0.99         |                    |
| 2016                                 | 1,862,771                  | 6                 | 896,165   | 16                    | 1,246,097 | 496,362       | 561,167           | 3,199,791  | 1.72         |                    |
| TOTAL                                | 9,839,347                  | 26                | 3,153,695 | 184                   | 9,334,799 | 2,504,517     | 3,903,568         | 18,896,579 | 1.92         |                    |
|                                      |                            |                   |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |           |                       |           | 61            | 1.269             | 70         | 0.651        | 1.92               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           |                       |           | 39            | 1.623             | 30         | 0.740        | 2.36               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       |           |               | 1.407             |            | 0.678        | 2.09               |

| CLASS                                | 3635                       | GEAR MFG. OR GRINDING |         |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-----------------------|---------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES     |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES             | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 276,187                    | 1                     | 164,034 | 10                    | 508,828   | 69,563        | 208,848           | 951,273   | 3.44         |                    |
| 2013                                 | 284,408                    |                       |         | 9                     | 192,709   |               | 79,371            | 272,080   | 0.96         |                    |
| 2014                                 | 325,551                    | 2                     | 265,044 | 7                     | 286,999   | 139,896       | 192,331           | 884,270   | 2.72         |                    |
| 2015                                 | 289,918                    |                       |         | 5                     | 422,953   |               | 228,154           | 651,107   | 2.25         |                    |
| 2016                                 | 329,530                    |                       |         | 2                     | 9,371     |               | 23,386            | 32,757    | 0.10         |                    |
| TOTAL                                | 1,505,594                  | 3                     | 429,078 | 33                    | 1,420,860 | 209,459       | 732,090           | 2,791,487 | 1.85         |                    |
|                                      |                            |                       |         |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                       |         |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                       |         |                       |           | 31            | 1.229             | 41        | 0.625        | 1.85               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                       |         |                       |           | 69            | 2.011             | 59        | 1.274        | 3.29               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                       |         |                       |           |               | 1.769             |           | 1.008        | 2.78               |

| CLASS                                | 3638                       | BALL OR ROLLER BEARING MFG. |         |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-----------------------------|---------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES           |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                   | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 99,855                     | 3                           | 247,946 | 4                     | 226,381 | 133,274       | 102,312           | 709,913   | 7.11         |                    |
| 2013                                 | 77,649                     |                             |         | 4                     | 336,450 |               | 142,561           | 479,011   | 6.17         |                    |
| 2014                                 | 77,423                     | 1                           | 1,760   |                       |         | 2,376         | 54,012            | 58,148    | 0.75         |                    |
| 2015                                 | 71,800                     |                             |         |                       |         |               | 947               | 947       | 0.01         |                    |
| 2016                                 | 68,272                     | 1                           | 7,306   | 2                     | 66,180  | 6,043         | 38,780            | 118,309   | 1.73         |                    |
| TOTAL                                | 394,999                    | 5                           | 257,012 | 10                    | 629,011 | 141,693       | 338,612           | 1,366,328 | 3.46         |                    |
|                                      |                            |                             |         |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                             |         |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                             |         |                       |         | 20            | 2.243             | 25        | 1.216        | 3.46               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                             |         |                       |         | 80            | 2.501             | 75        | 1.438        | 3.94               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                             |         |                       |         |               | 2.449             |           | 1.383        | 3.83               |

| CLASS                                | 3642                       | BATTERY MFG.-DRY  |        |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 405,759                    |                   |        | 8                     | 520,968   |               | 259,933           | 780,901   | 1.92         |                    |
| 2013                                 | 477,120                    |                   |        | 11                    | 602,353   |               | 313,663           | 916,016   | 1.92         |                    |
| 2014                                 | 495,392                    |                   |        | 8                     | 313,836   |               | 153,965           | 467,801   | 0.94         |                    |
| 2015                                 | 646,448                    | 1                 | 7,708  | 2                     | 148,610   | 24,769        | 73,911            | 254,998   | 0.39         |                    |
| 2016                                 | 396,921                    |                   |        | 5                     | 53,540    |               | 35,934            | 89,474    | 0.23         |                    |
| TOTAL                                | 2,421,640                  | 1                 | 7,708  | 34                    | 1,639,307 | 24,769        | 837,406           | 2,509,190 | 1.04         |                    |
|                                      |                            |                   |        |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |        |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |        |                       |           | 33            | 0.680             | 42        | 0.356        | 1.04               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |        |                       |           | 67            | 1.457             | 58        | 0.843        | 2.30               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        |                       |           |               | 1.201             |           | 0.638        | 1.84               |

| CLASS                                | 3643                       | ELECTRIC POWER OR TRANSMISSION EQUIPMENT MFG. |           |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---|-----------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                             |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                                     | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 2,138,221                  | 6   | 1,513,402 | 46                    | 2,170,400  | 435,918       | 1,426,738         | 5,546,458  | 2.59         |                    |
| 2013                                 | 2,043,485                  | 5   | 97,984    | 37                    | 1,567,982  | 138,133       | 900,464           | 2,704,563  | 1.32         |                    |
| 2014                                 | 1,198,934                  | 9   | 746,490   | 44                    | 2,079,054  | 535,588       | 1,675,579         | 5,036,711  | 4.20         |                    |
| 2015                                 | 1,133,078                  | 8   | 2,111,873 | 50                    | 2,654,914  | 836,019       | 1,113,240         | 6,716,046  | 5.93         |                    |
| 2016                                 | 2,241,337                  | 7   | 1,576,607 | 47                    | 3,433,209  | 698,662       | 1,580,582         | 7,289,060  | 3.25         |                    |
| TOTAL                                | 8,755,055                  | 35  | 6,046,356 | 224                   | 11,905,559 | 2,644,320     | 6,696,603         | 27,292,838 | 3.12         |                    |
|                                      |                            |   |           |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |   |           |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |           |                       |            | 63            | 2.050             | 76         | 1.067        | 3.12               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           |                       |            | 37            | 1.966             | 24         | 0.998        | 2.96               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       |            |               | 2.019             |            | 1.050        | 3.07               |

| CLASS                                | 3647                       | BATTERY MFG.-STORAGE |        |                       |        |               |                   |         |              |                    |
|--------------------------------------|----------------------------|----------------------|--------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES    |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES            | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 3,146                      |                      |        |                       |        |               |                   |         |              |                    |
| 2013                                 | 5,392                      |                      |        |                       |        |               |                   |         |              |                    |
| 2014                                 | 6,016                      |                      |        |                       |        |               |                   |         |              |                    |
| 2015                                 | 7,169                      |                      |        |                       |        |               |                   |         |              |                    |
| 2016                                 | 9,712                      |                      |        |                       |        |               |                   |         |              |                    |
| TOTAL                                | 31,435                     |                      |        |                       |        |               |                   |         |              |                    |
|                                      |                            |                      |        |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                      |        |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                      |        |                       |        | 8             |                   | 9       |              |                    |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                      |        |                       |        | 92            | 3.657             | 91      | 1.536        | 5.19               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                      |        |                       |        |               | 3.364             |         | 1.398        | 4.76               |

| CLASS                                | 3648                       | AUTOMOBILE LIGHTING, IGNITION OR STARTING APPARATUS MFG. NOC |         |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|--|---------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 309,856                    | 1  | 7,757   | 11                    | 138,625   | 4,373         | 130,098           | 280,853            | 0.91         |
| 2013                                 | 297,554                    |  |         | 10                    | 462,941   |               | 230,419           | 693,360            | 2.33         |
| 2014                                 | 310,870                    | 4  | 65,536  | 9                     | 532,463   | 43,285        | 278,030           | 919,314            | 2.96         |
| 2015                                 | 331,027                    | 1  | 54,889  | 10                    | 402,976   | 26,362        | 208,662           | 692,889            | 2.09         |
| 2016                                 | 256,239                    | 1  | 360,118 | 7                     | 238,001   | 440,495       | 210,209           | 1,248,823          | 4.87         |
| TOTAL                                | 1,505,546                  | 7  | 488,300 | 47                    | 1,775,006 | 514,515       | 1,057,418         | 3,835,239          | 2.55         |
|                                      |                            | INDEMNITY  |         |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |         | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |         | 29                    | 1.503     | 35            | 1.044             | 2.55               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |         | 71                    | 1.600     | 65            | 0.864             | 2.46               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |         |                       | 1.572     |               | 0.927             | 2.50               |              |

| CLASS                                | 3681                       | RADIO, TELEPHONE OR TELEVISION MFG. NOC |           |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                       |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                               | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 6,840,907                  | 16                                      | 2,169,669 | 102                   | 4,896,355  | 1,417,824     | 2,558,802         | 11,042,650         | 1.61         |
| 2013                                 | 7,049,194                  | 18                                      | 2,990,050 | 108                   | 5,182,275  | 1,934,112     | 2,832,450         | 12,938,887         | 1.84         |
| 2014                                 | 7,101,674                  | 21                                      | 2,176,628 | 114                   | 4,188,378  | 1,547,783     | 2,366,664         | 10,279,453         | 1.45         |
| 2015                                 | 8,074,094                  | 18                                      | 1,482,077 | 97                    | 5,220,724  | 825,283       | 2,667,775         | 10,195,859         | 1.26         |
| 2016                                 | 8,635,609                  | 13                                      | 1,050,124 | 108                   | 4,862,870  | 1,077,396     | 3,491,495         | 10,481,885         | 1.21         |
| TOTAL                                | 37,701,478                 | 86                                      | 9,868,548 | 529                   | 24,350,602 | 6,802,398     | 13,917,186        | 54,938,734         | 1.46         |
|                                      |                            | INDEMNITY                               |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                   |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |   |           | 88                    | 0.908      | 100           | 0.550             | 1.46               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           | 12                    | 1.060      | 0             | 0.617             | 1.68               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       | 0.926      |               | 0.550             | 1.48               |              |

| CLASS                                | 3685                       | INSTRUMENT MFG. NOC |           |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---------------------|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES           | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 6,372,531                  | 25                  | 1,983,844 | 93                    | 3,616,011  | 963,929       | 1,762,614         | 8,326,398          | 1.31         |
| 2013                                 | 6,037,994                  | 19                  | 1,441,157 | 121                   | 4,760,982  | 1,185,126     | 2,920,202         | 10,307,467         | 1.71         |
| 2014                                 | 6,256,960                  | 21                  | 1,731,837 | 89                    | 3,347,049  | 1,077,194     | 1,898,790         | 8,054,870          | 1.29         |
| 2015                                 | 5,560,213                  | 20                  | 2,002,502 | 114                   | 5,510,383  | 1,479,269     | 2,429,626         | 11,421,780         | 2.05         |
| 2016                                 | 6,317,200                  | 16                  | 2,047,177 | 114                   | 7,160,337  | 1,133,999     | 2,725,116         | 13,066,629         | 2.07         |
| TOTAL                                | 30,544,898                 | 101                 | 9,206,517 | 531                   | 24,394,762 | 5,839,517     | 11,736,348        | 51,177,144         | 1.68         |
|                                      |                            | INDEMNITY           |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.               |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                     |           | 81                    | 1.100      | 100           | 0.575             | 1.68               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                     |           | 19                    | 1.066      | 0             | 0.607             | 1.67               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                     |           |                       | 1.094      |               | 0.575             | 1.67               |              |

| CLASS                                | 3686                       | MUSICAL INSTRUMENT MFG. NOC-METAL |         |                       |        |               |                   |         |              |                    |
|--------------------------------------|----------------------------|-----------------------------------|---------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                 |         | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES                         | AMOUNT  | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 31,095                     | 1                                 | 117,622 | 1                     | 15,839 | 56,865        | 4,902             | 195,228 | 6.28         |                    |
| 2013                                 | 29,972                     |                                   |         |                       |        |               |                   |         |              |                    |
| 2014                                 | 27,604                     |                                   |         | 1                     | 1,787  |               | 1,600             | 3,387   | 0.12         |                    |
| 2015                                 | 31,201                     |                                   |         |                       |        |               |                   |         |              |                    |
| 2016                                 | 25,122                     |                                   |         |                       |        |               | 1,062             | 1,062   | 0.04         |                    |
| TOTAL                                | 144,994                    | 1                                 | 117,622 | 2                     | 17,626 | 56,865        | 7,564             | 199,677 | 1.38         |                    |
|                                      |                            |                                   |         |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                                   |         |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                   |         |                       |        | 11            | 0.933             | 14      | 0.444        | 1.38               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                   |         |                       |        | 89            | 1.496             | 86      | 0.854        | 2.35               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                   |         |                       |        |               | 1.434             |         | 0.797        | 2.23               |

| CLASS                                | 3724                       | MACHINERY OR EQUIPMENT ERECTION OR INSTALLATION NOC & DRIVERS |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 3,606,642                  | 42  | 6,554,090  | 128                   | 6,515,444  | 5,453,739     | 4,893,558         | 23,416,831  | 6.49         |                    |
| 2013                                 | 3,644,018                  | 27  | 4,938,461  | 156                   | 8,345,502  | 3,157,551     | 4,471,018         | 20,912,532  | 5.74         |                    |
| 2014                                 | 3,821,994                  | 29  | 6,645,757  | 137                   | 7,125,512  | 3,245,763     | 5,572,393         | 22,589,425  | 5.91         |                    |
| 2015                                 | 4,231,013                  | 28  | 5,925,792  | 153                   | 10,845,658 | 3,626,114     | 5,890,523         | 26,288,087  | 6.21         |                    |
| 2016                                 | 4,474,523                  | 25  | 5,051,936  | 131                   | 11,215,780 | 2,788,777     | 5,386,050         | 24,442,543  | 5.46         |                    |
| TOTAL                                | 19,778,190                 | 151   | 29,116,036 | 705                   | 44,047,896 | 18,271,944    | 26,213,542        | 117,649,418 | 5.95         |                    |
|                                      |                            |   |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |   |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |            |                       |            | 100           | 3.699             | 100         | 2.249        | 5.95               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            |                       |            | 0             | 3.599             | 0           | 2.203        | 5.80               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       |            |               | 3.699             |             | 2.249        | 5.95               |

| CLASS                                | 3726                       | BOILER INSTALLATION OR REPAIR-STEAM |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                   |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                           | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 267,515                    | 3                                   | 1,428,444 | 16                    | 1,212,288 | 864,775       | 500,712           | 4,006,219  | 14.98        |                    |
| 2013                                 | 238,212                    | 2                                   | 70,504    | 13                    | 1,345,191 | 286,750       | 918,318           | 2,620,763  | 11.00        |                    |
| 2014                                 | 314,318                    | 3                                   | 1,372,595 | 9                     | 407,623   | 760,075       | 429,524           | 2,969,817  | 9.45         |                    |
| 2015                                 | 401,259                    | 3                                   | 216,307   | 13                    | 935,088   | 456,810       | 1,013,158         | 2,621,363  | 6.53         |                    |
| 2016                                 | 366,101                    | 1                                   | 62,378    | 6                     | 502,499   | 59,852        | 480,944           | 1,105,673  | 3.02         |                    |
| TOTAL                                | 1,587,405                  | 12                                  | 3,150,228 | 57                    | 4,402,689 | 2,428,262     | 3,342,656         | 13,323,835 | 8.39         |                    |
|                                      |                            |                                     |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                                     |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                     |           |                       |           | 53            | 4.758             | 69         | 3.635        | 8.39               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                     |           |                       |           | 47            | 7.260             | 31         | 4.371        | 11.63              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                     |           |                       |           |               | 5.934             |            | 3.863        | 9.80               |

| CLASS                                | 3737                       | MACHINERY EQUIP REPAIR SERVICING CUSTOMERS PREMISES NOC & DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 3,239,445                  | 31  | 6,847,766  | 116                   | 5,558,675  | 3,583,962     | 2,997,086         | 18,987,489         | 5.86         |
| 2013                                 | 3,513,082                  | 23  | 3,822,730  | 119                   | 6,794,068  | 2,543,966     | 3,652,283         | 16,813,047         | 4.79         |
| 2014                                 | 3,694,460                  | 27  | 4,058,597  | 133                   | 8,009,997  | 2,650,615     | 4,690,029         | 19,409,238         | 5.25         |
| 2015                                 | 4,091,295                  | 39  | 7,477,845  | 127                   | 6,382,409  | 4,062,417     | 4,157,539         | 22,080,210         | 5.40         |
| 2016                                 | 4,216,144                  | 30  | 9,528,495  | 124                   | 8,553,914  | 5,575,685     | 4,950,774         | 28,608,868         | 6.79         |
| TOTAL                                | 18,754,426                 | 150   | 31,735,433 | 619                   | 35,299,063 | 18,416,645    | 20,447,711        | 105,898,852        | 5.65         |
|                                      |                            | INDEMNITY   |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 100   |            | 3.574                 |            | 100           |                   | 2.072              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 0   |            | 3.581                 |            | 0             |                   | 2.041              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            | 3.574                 |            |               |                   | 2.072              |              |

| CLASS                                | 3807                       | AUTO RADIATOR MFG. |         |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|--------------------|---------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES          | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 101,817                    | 2                  | 305,242 | 9                     | 408,037   | 397,919       | 96,715            | 1,207,913          | 11.86        |
| 2013                                 | 100,535                    | 4                  | 157,055 | 8                     | 201,521   | 71,561        | 218,439           | 648,576            | 6.45         |
| 2014                                 | 99,572                     |                    |         | 5                     | 120,877   |               | 69,018            | 189,895            | 1.91         |
| 2015                                 | 94,336                     | 1                  | 3,380   | 4                     | 150,760   | 310           | 110,318           | 264,768            | 2.81         |
| 2016                                 | 87,333                     | 1                  | 165,037 | 8                     | 339,410   | 131,338       | 233,506           | 869,291            | 9.95         |
| TOTAL                                | 483,593                    | 8                  | 630,714 | 34                    | 1,220,605 | 601,128       | 727,996           | 3,180,443          | 6.58         |
|                                      |                            | INDEMNITY          |         |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.              |         | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 26                 |         | 3.828                 |           | 34            |                   | 2.748              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 74                 |         | 4.045                 |           | 66            |                   | 2.434              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                    |         | 3.989                 |           |               |                   | 2.541              |              |

| CLASS                                | 3808                       | AUTOMOBILE MFG. OR ASSEMBLY |         |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|-----------------------------|---------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES           |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                   | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 313,856                    | 5                           | 234,521 | 28                    | 890,430   | 142,663       | 541,241           | 1,808,855          | 5.76         |
| 2013                                 | 219,751                    | 1                           | 153,035 | 10                    | 796,657   | 45,032        | 602,493           | 1,597,217          | 7.27         |
| 2014                                 | 214,924                    |                             |         | 9                     | 568,469   |               | 268,459           | 836,928            | 3.89         |
| 2015                                 | 250,910                    | 1                           | 55,597  | 11                    | 456,387   | 102,846       | 317,395           | 932,225            | 3.72         |
| 2016                                 | 300,780                    | 1                           | 36,590  | 7                     | 296,463   | 28,787        | 257,349           | 619,189            | 2.06         |
| TOTAL                                | 1,300,221                  | 8                           | 479,743 | 65                    | 3,008,406 | 319,328       | 1,986,937         | 5,794,414          | 4.46         |
|                                      |                            | INDEMNITY                   |         |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                       |         | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 34                          |         | 2.683                 |           | 46            |                   | 1.774              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 66                          |         | 2.784                 |           | 54            |                   | 1.898              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                             |         | 2.750                 |           |               |                   | 1.841              |              |

| CLASS                                | 3821                       | AUTO DISMANTLING & DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|----------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES          |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 416,099                    | 3                          | 771,577   | 30                    | 1,298,809 | 538,693       | 870,720           | 3,479,799  | 8.36         |                    |
| 2013                                 | 406,286                    | 9                          | 1,280,854 | 19                    | 586,475   | 1,289,616     | 555,077           | 3,712,022  | 9.14         |                    |
| 2014                                 | 413,183                    | 6                          | 1,314,305 | 19                    | 549,255   | 649,519       | 368,136           | 2,881,215  | 6.97         |                    |
| 2015                                 | 466,618                    | 8                          | 1,544,611 | 20                    | 690,431   | 1,082,438     | 601,157           | 3,918,637  | 8.40         |                    |
| 2016                                 | 418,858                    | 5                          | 1,322,666 | 19                    | 461,718   | 1,116,492     | 642,796           | 3,543,672  | 8.46         |                    |
| TOTAL                                | 2,121,044                  | 31                         | 6,234,013 | 107                   | 3,586,688 | 4,676,758     | 3,037,886         | 17,535,345 | 8.27         |                    |
|                                      |                            |                            |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                            |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                            |           |                       |           | 55            | 4.630             | 80         | 3.637        | 8.27               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                            |           |                       |           | 45            | 5.907             | 20         | 4.683        | 10.59              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                            |           |                       |           |               | 5.205             |            | 3.846        | 9.05               |

| CLASS                                | 3823                       | AUTOMOBILE, BUS, TRUCK OR TRAILER BODY MFG.-RIVETED OR WELDED |         |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|---|---------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 78,077                     | 2   | 31,904  | 3                     | 74,785  | 25,791        | 70,536            | 203,016   | 2.60         |                    |
| 2013                                 | 79,779                     |   |         | 2                     | 7,785   |               | 28,942            | 36,727    | 0.46         |                    |
| 2014                                 | 80,714                     |   |         | 3                     | 31,738  |               | 43,902            | 75,640    | 0.94         |                    |
| 2015                                 | 102,627                    |   |         | 3                     | 31,473  |               | 47,358            | 78,831    | 0.77         |                    |
| 2016                                 | 89,039                     | 3   | 644,761 | 8                     | 254,149 | 307,206       | 207,929           | 1,414,045 | 15.88        |                    |
| TOTAL                                | 430,236                    | 5   | 676,665 | 19                    | 399,930 | 332,997       | 398,667           | 1,808,259 | 4.20         |                    |
|                                      |                            |   |         |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |   |         |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |         |                       |         | 25            | 2.502             | 31        | 1.701        | 4.20               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |         |                       |         | 75            | 4.139             | 69        | 2.129        | 6.27               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         |                       |         |               | 3.730             |           | 1.996        | 5.73               |

| CLASS                                | 3824                       | AUTOMOBILE, BUS, TRUCK OR TRAILER BODY MFG.-NOC |         |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|---|---------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                               |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                                       | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 110,195                    |   |         | 6                     | 207,193 |               | 74,518            | 281,711   | 2.56         |                    |
| 2013                                 | 122,474                    | 2   | 19,091  | 6                     | 183,082 | 11,581        | 102,934           | 316,688   | 2.59         |                    |
| 2014                                 | 138,221                    |   |         | 7                     | 178,639 |               | 80,434            | 259,073   | 1.87         |                    |
| 2015                                 | 149,387                    | 3   | 190,441 | 8                     | 128,328 | 368,141       | 84,407            | 771,317   | 5.16         |                    |
| 2016                                 | 114,630                    | 1   | 147,211 | 8                     | 232,433 | 110,011       | 241,721           | 731,376   | 6.38         |                    |
| TOTAL                                | 634,907                    | 6   | 356,743 | 35                    | 929,675 | 489,733       | 584,014           | 2,360,165 | 3.72         |                    |
|                                      |                            |   |         |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |   |         |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |         |                       |         | 28            | 2.026             | 41        | 1.691        | 3.72               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |         |                       |         | 72            | 3.483             | 59        | 2.965        | 6.45               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         |                       |         |               | 3.075             |           | 2.443        | 5.52               |

| CLASS                                | 3826                       | AIRCRAFT ENGINE MFG. |         |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|----------------------|---------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES    |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES            | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 243,291                    | 1                    | 24,627  | 1                     | 3,297     | 38,097        | 12,342            | 78,363    | 0.32         |                    |
| 2013                                 | 289,373                    | 4                    | 132,993 | 4                     | 105,231   | 63,044        | 48,469            | 349,737   | 1.21         |                    |
| 2014                                 | 402,077                    |                      |         | 1                     | 6,621     |               | 30,961            | 37,582    | 0.09         |                    |
| 2015                                 | 312,157                    | 4                    | 384,418 | 8                     | 707,251   | 217,412       | 220,465           | 1,529,546 | 4.90         |                    |
| 2016                                 | 538,559                    | 1                    | 211,128 | 6                     | 351,662   | 157,550       | 144,356           | 864,696   | 1.61         |                    |
| TOTAL                                | 1,785,457                  | 10                   | 753,166 | 20                    | 1,174,062 | 476,103       | 456,593           | 2,859,924 | 1.60         |                    |
|                                      |                            |                      |         |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                      |         |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                      |         |                       |           | 29            | 1.079             | 34        | 0.522        | 1.60               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                      |         |                       |           | 71            | 1.351             | 66        | 0.672        | 2.02               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                      |         |                       |           |               | 1.272             |           | 0.621        | 1.89               |

| CLASS                                | 3827                       | AUTOMOBILE ENGINE MFG. |        |                       |         |               |                   |         |              |                    |
|--------------------------------------|----------------------------|------------------------|--------|-----------------------|---------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES              | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 43,597                     | 1                      | 35,408 | 4                     | 160,369 | 31,233        | 137,521           | 364,531 | 8.36         |                    |
| 2013                                 | 28,041                     | 2                      | 7,379  |                       |         | 42,031        | 3,423             | 52,833  | 1.88         |                    |
| 2014                                 | 39,616                     |                        |        | 2                     | 20,487  |               | 12,678            | 33,165  | 0.84         |                    |
| 2015                                 | 19,816                     |                        |        | 2                     | 19,658  |               | 22,363            | 42,021  | 2.12         |                    |
| 2016                                 | 14,684                     |                        |        |                       |         |               |                   |         |              |                    |
| TOTAL                                | 145,754                    | 3                      | 42,787 | 8                     | 200,514 | 73,264        | 175,985           | 492,550 | 3.38         |                    |
|                                      |                            |                        |        |                       |         | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                        |        |                       |         | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                        |        |                       |         | 16            | 1.669             | 22      | 1.710        | 3.38               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |        |                       |         | 84            | 4.129             | 78      | 2.580        | 6.71               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |        |                       |         |               | 3.735             |         | 2.389        | 6.12               |

| CLASS                                | 3830                       | AIRPLANE MFG.     |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 389,144                    | 2                 | 326,803   | 12                    | 307,840   | 304,241       | 283,947           | 1,222,831 | 3.14         |                    |
| 2013                                 | 269,844                    | 3                 | 702,245   | 5                     | 243,497   | 960,044       | 110,285           | 2,016,071 | 7.47         |                    |
| 2014                                 | 245,207                    |                   |           | 4                     | 125,061   |               | 101,066           | 226,127   | 0.92         |                    |
| 2015                                 | 319,090                    |                   |           | 3                     | 208,873   |               | 53,398            | 262,271   | 0.82         |                    |
| 2016                                 | 271,439                    |                   |           | 6                     | 158,574   |               | 87,874            | 246,448   | 0.91         |                    |
| TOTAL                                | 1,494,724                  | 5                 | 1,029,048 | 30                    | 1,043,845 | 1,264,285     | 636,570           | 3,973,748 | 2.66         |                    |
|                                      |                            |                   |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |           |                       |           | 31            | 1.387             | 41        | 1.272        | 2.66               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           |                       |           | 69            | 1.944             | 59        | 1.277        | 3.22               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       |           |               | 1.771             |           | 1.275        | 3.05               |



| CLASS                                | 3832                       | SHEET METAL AIRPLANE PARTS MFG. |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|---------------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES               |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                       | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 272,018                    | 1                               | 307,643   | 6                     | 260,797   | 173,745       | 167,230           | 909,415            | 3.34         |
| 2013                                 | 324,319                    | 3                               | 301,907   | 4                     | 32,561    | 203,810       | 77,102            | 615,380            | 1.90         |
| 2014                                 | 337,954                    | 2                               | 603,256   | 7                     | 245,517   | 314,317       | 220,282           | 1,383,372          | 4.09         |
| 2015                                 | 349,645                    | 3                               | 274,250   | 5                     | 417,812   | 148,102       | 354,425           | 1,194,589          | 3.42         |
| 2016                                 | 342,476                    |                                 |           | 5                     | 320,889   |               | 123,965           | 444,854            | 1.30         |
| TOTAL                                | 1,626,412                  | 9                               | 1,487,056 | 27                    | 1,277,576 | 839,974       | 943,004           | 4,547,610          | 2.80         |
|                                      |                            | INDEMNITY                       |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                           |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                                 |           | 35                    | 1.700     | 43            | 1.096             | 2.80               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                 |           | 65                    | 2.449     | 57            | 1.312             | 3.76               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                 |           |                       | 2.187     |               | 1.219             | 3.41               |              |

| CLASS                                | 3865                       | BABY CARRIAGE MFG. |        |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|--------------------|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES          | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 39,594                     |                    |        | 1                     | 193,840 |               | 183,406           | 377,246            | 9.53         |
| 2013                                 | 31,733                     |                    |        |                       |         |               |                   |                    |              |
| 2014                                 | 30,127                     |                    |        | 1                     | 11,410  |               | 29,393            | 40,803             | 1.35         |
| 2015                                 | 41,650                     |                    |        | 1                     | 92,450  |               | 63,806            | 156,256            | 3.75         |
| 2016                                 | 50,355                     |                    |        |                       |         |               | 3,570             | 3,570              | 0.07         |
| TOTAL                                | 193,459                    |                    |        | 3                     | 297,700 |               | 280,175           | 577,875            | 2.99         |
|                                      |                            | INDEMNITY          |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.              |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                    |        | 14                    | 1.539   | 17            | 1.448             | 2.99               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                    |        | 86                    | 1.986   | 83            | 1.084             | 3.07               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                    |        |                       | 1.923   |               | 1.146             | 3.07               |              |

| CLASS                                | 4000                       | SAND OR GRAVEL DIGGING & DRIVERS |           |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|----------------------------------|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                        | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 618,256                    | 2                                | 9,221     | 25                    | 1,600,395  | 11,573        | 1,160,790         | 2,781,979          | 4.50         |
| 2013                                 | 725,747                    | 8                                | 1,472,097 | 36                    | 2,369,483  | 1,599,136     | 1,220,287         | 6,661,003          | 9.18         |
| 2014                                 | 745,661                    | 5                                | 1,234,288 | 34                    | 2,522,322  | 935,736       | 1,582,099         | 6,274,445          | 8.41         |
| 2015                                 | 831,091                    | 7                                | 2,002,236 | 38                    | 2,735,059  | 865,343       | 2,316,422         | 7,919,060          | 9.53         |
| 2016                                 | 863,442                    | 4                                | 1,607,844 | 26                    | 2,412,988  | 2,380,783     | 1,213,449         | 7,615,064          | 8.82         |
| TOTAL                                | 3,784,197                  | 26                               | 6,325,686 | 159                   | 11,640,247 | 5,792,571     | 7,493,047         | 31,251,551         | 8.26         |
|                                      |                            | INDEMNITY                        |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                            |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                                  |           | 62                    | 4.748      | 85            | 3.511             | 8.26               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                  |           | 38                    | 4.454      | 15            | 3.101             | 7.56               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                  |           |                       | 4.636      |               | 3.450             | 8.09               |              |

| CLASS                                | 4024                       | BRICK MFG.-FIRE OR ENAMELED-& DRIVERS |           |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|---------------------------------------|-----------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                     |           | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                             | AMOUNT    | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 111,707                    |                                       |           | 5                     | 180,885 |               | 67,991            | 248,876            | 2.23         |
| 2013                                 | 113,790                    |                                       |           | 5                     | 43,340  |               | 23,798            | 67,138             | 0.59         |
| 2014                                 | 90,606                     |                                       |           | 6                     | 142,186 |               | 74,561            | 216,747            | 2.39         |
| 2015                                 | 102,358                    | 3                                     | 388,592   | 9                     | 209,760 | 337,536       | 133,744           | 1,069,632          | 10.45        |
| 2016                                 | 127,413                    | 2                                     | 1,132,771 | 7                     | 68,309  | 1,094,845     | 35,228            | 2,331,153          | 18.30        |
| TOTAL                                | 545,874                    | 5                                     | 1,521,363 | 32                    | 644,480 | 1,432,381     | 335,322           | 3,933,546          | 7.21         |
|                                      |                            | INDEMNITY                             |           |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                 |           | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                                       |           | 25                    | 3.968   | 31            | 3.238             | 7.21               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                       |           | 75                    | 3.186   | 69            | 1.750             | 4.94               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                       |           |                       | 3.382   |               | 2.211             | 5.59               |              |

| CLASS                                | 4034                       | CONCRETE PRODUCTS MFG. & DRIVERS |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|----------------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                        | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 425,701                    | 9                                | 1,232,801 | 27                    | 1,596,871 | 954,876       | 938,498           | 4,723,046          | 11.09        |
| 2013                                 | 450,395                    | 5                                | 688,512   | 32                    | 1,338,008 | 425,575       | 564,648           | 3,016,743          | 6.70         |
| 2014                                 | 481,728                    | 8                                | 1,877,160 | 39                    | 1,499,235 | 1,685,268     | 1,259,746         | 6,321,409          | 13.12        |
| 2015                                 | 561,653                    | 8                                | 1,614,454 | 46                    | 2,590,236 | 604,555       | 1,111,614         | 5,920,859          | 10.54        |
| 2016                                 | 569,376                    | 7                                | 2,573,490 | 45                    | 1,818,645 | 1,707,810     | 956,062           | 7,056,007          | 12.39        |
| TOTAL                                | 2,488,853                  | 37                               | 7,986,417 | 189                   | 8,842,995 | 5,378,084     | 4,830,568         | 27,038,064         | 10.86        |
|                                      |                            | INDEMNITY                        |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                            |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                                  |           | 63                    | 6.762     | 82            | 4.102             | 10.86              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                  |           | 37                    | 7.095     | 18            | 4.275             | 11.37              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                  |           |                       | 6.885     |               | 4.133             | 11.02              |              |

| CLASS                                | 4038                       | PLASTER STATUARY OR ORNAMENT MFG. |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|-----------------------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                 |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                         | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 137,512                    |                                   |         | 2                     | 192,569 |               | 32,877            | 225,446            | 1.64         |
| 2013                                 | 149,930                    | 1                                 | 331,995 | 2                     | 50,842  | 84,284        | 17,110            | 484,231            | 3.23         |
| 2014                                 | 158,467                    |                                   |         | 6                     | 101,092 |               | 49,803            | 150,895            | 0.95         |
| 2015                                 | 175,667                    |                                   |         | 2                     | 454,668 |               | 294,435           | 749,103            | 4.26         |
| 2016                                 | 163,021                    |                                   |         | 2                     | 100,427 |               | 713,162           | 813,589            | 4.99         |
| TOTAL                                | 784,597                    | 1                                 | 331,995 | 14                    | 899,598 | 84,284        | 1,107,387         | 2,423,264          | 3.09         |
|                                      |                            | INDEMNITY                         |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                             |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                                   |         | 26                    | 1.570   | 34            | 1.519             | 3.09               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                   |         | 74                    | 2.334   | 66            | 1.471             | 3.81               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                   |         |                       | 2.135   |               | 1.487             | 3.62               |              |

| CLASS                                | 4053                       | POTTERY MFG.-CHINA OR TABLEWARE |        |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|---------------------------------|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES               |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                       | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 56,480                     |                                 |        | 2                     | 43,598  |               | 17,318            | 60,916             | 1.08         |
| 2013                                 | 49,809                     |                                 |        | 1                     | 66,945  |               | 225,063           | 292,008            | 5.86         |
| 2014                                 | 34,668                     | 1                               | 6,895  | 2                     | 2,576   | 24,700        | 3,810             | 37,981             | 1.10         |
| 2015                                 | 45,040                     |                                 |        | 1                     | 647     |               | 5,546             | 6,193              | 0.14         |
| 2016                                 | 43,871                     |                                 |        |                       |         |               | 12,757            | 12,757             | 0.29         |
| TOTAL                                | 229,868                    | 1                               | 6,895  | 6                     | 113,766 | 24,700        | 264,494           | 409,855            | 1.78         |
|                                      |                            | INDEMNITY                       |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                           |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                                 |        | 20                    | 0.525   | 23            | 1.258             | 1.78               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                 |        | 80                    | 4.084   | 77            | 1.946             | 6.03               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                 |        |                       |         |               |                   | 1.788              | 5.16         |

| CLASS                                | 4061                       | POTTERY MFG.-EARTHENWARE-GLAZED PORCELAIN-HAND MOLDED CAST |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|--|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 66,028                     |  |         | 3                     | 43,400  |               | 16,657            | 60,057             | 0.91         |
| 2013                                 | 94,719                     |  |         | 2                     | 13,458  |               | 35,609            | 49,067             | 0.52         |
| 2014                                 | 75,365                     | 3  | 451,144 | 3                     | 109,818 | 142,096       | 48,346            | 751,404            | 9.97         |
| 2015                                 | 98,082                     |  |         | 5                     | 27,000  |               | 50,532            | 77,532             | 0.79         |
| 2016                                 | 102,811                    | 3  | 397,110 | 1                     | 12,382  | 181,498       | 43,198            | 634,188            | 6.17         |
| TOTAL                                | 437,005                    | 6  | 848,254 | 14                    | 206,058 | 323,594       | 194,342           | 1,572,248          | 3.60         |
|                                      |                            | INDEMNITY  |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |         | 24                    | 2.413   | 28            | 1.185             | 3.60               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |         | 76                    | 3.701   | 72            | 1.616             | 5.32               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |         |                       |         |               |                   | 1.495              | 4.89         |

| CLASS                                | 4062                       | POTTERY MFG.-PORCELAIN WARE-MECHANICAL PRESS FORMING |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                    |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 139,613                    | 1  | 11,361    | 17                    | 626,422   | 14,836        | 277,977           | 930,596            | 6.67         |
| 2013                                 | 71,957                     | 1  | 47,346    | 3                     | 53,089    | 172,541       | 58,240            | 331,216            | 4.60         |
| 2014                                 | 118,523                    | 1  | 263,988   | 19                    | 1,099,970 | 91,911        | 340,999           | 1,796,868          | 15.16        |
| 2015                                 | 128,215                    | 1  | 206,494   | 6                     | 133,802   | 39,326        | 75,106            | 454,728            | 3.55         |
| 2016                                 | 110,651                    | 2  | 580,511   | 13                    | 579,153   | 182,807       | 268,780           | 1,611,251          | 14.56        |
| TOTAL                                | 568,959                    | 6  | 1,109,700 | 58                    | 2,492,436 | 501,421       | 1,021,102         | 5,124,659          | 9.01         |
|                                      |                            | INDEMNITY  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |           | 29                    | 6.331     | 36            | 2.676             | 9.01               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 71                    | 4.430     | 64            | 2.356             | 6.79               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |           |               |                   | 2.471              | 7.45         |

| CLASS                                | 4101                       | GLASS MFG. NOC & DRIVERS |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|--------------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES        |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 148,449                    | 1                        | 66,314    |                       |           | 20,131        | 782               | 87,227    | 0.59         |                    |
| 2013                                 | 150,815                    | 3                        | 588,620   | 5                     | 139,680   | 596,109       | 87,554            | 1,411,963 | 9.36         |                    |
| 2014                                 | 261,726                    | 3                        | 200,469   | 8                     | 52,675    | 68,873        | 67,603            | 389,620   | 1.49         |                    |
| 2015                                 | 277,802                    | 2                        | 262,039   | 12                    | 310,347   | 334,084       | 217,107           | 1,123,577 | 4.04         |                    |
| 2016                                 | 345,027                    |                          |           | 5                     | 500,140   |               | 351,989           | 852,129   | 2.47         |                    |
| TOTAL                                | 1,183,819                  | 9                        | 1,117,442 | 30                    | 1,002,842 | 1,019,197     | 725,035           | 3,864,516 | 3.26         |                    |
|                                      |                            |                          |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                          |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                          |           |                       |           | 31            | 1.791             | 40        | 1.473        | 3.26               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                          |           |                       |           | 69            | 2.420             | 60        | 1.460        | 3.88               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                          |           |                       |           |               | 2.225             |           | 1.465        | 3.69               |

| CLASS                                | 4111                       | GLASSWARE MFG.-NO AUTOMATIC BLOWING MACHINES |           |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|-----------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                            |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                                    | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 1,032,141                  | 9  | 624,099   | 58                    | 2,926,574  | 248,936       | 1,907,582         | 5,707,191  | 5.53         |                    |
| 2013                                 | 1,557,434                  | 3  | 41,094    | 47                    | 2,891,742  | 29,263        | 1,302,408         | 4,264,507  | 2.74         |                    |
| 2014                                 | 1,724,301                  | 6  | 927,095   | 33                    | 1,875,062  | 453,330       | 871,326           | 4,126,813  | 2.39         |                    |
| 2015                                 | 1,842,391                  | 1  | 178,868   | 36                    | 2,482,540  | 43,899        | 1,281,842         | 3,987,149  | 2.16         |                    |
| 2016                                 | 1,797,821                  | 4  | 587,819   | 29                    | 2,250,259  | 276,877       | 956,418           | 4,071,373  | 2.26         |                    |
| TOTAL                                | 7,954,088                  | 23   | 2,358,975 | 203                   | 12,426,177 | 1,052,305     | 6,319,576         | 22,157,033 | 2.79         |                    |
|                                      |                            |  |           |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |           |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |           |                       |            | 67            | 1.859             | 79         | 0.927        | 2.79               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           |                       |            | 33            | 2.586             | 21         | 1.208        | 3.79               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |            |               | 2.099             |            | 0.986        | 3.09               |

| CLASS                                | 4112                       | INCANDESCENT LAMP MFG. |         |                       |         |               |                   |         |              |                    |
|--------------------------------------|----------------------------|------------------------|---------|-----------------------|---------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES              | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 211,373                    | 1                      | 234,233 | 2                     | 7,579   | 64,651        | 15,072            | 321,535 | 1.52         |                    |
| 2013                                 | 227,265                    | 1                      | 89,075  | 2                     | 160,723 | 24,068        | 41,064            | 314,930 | 1.39         |                    |
| 2014                                 | 120,186                    |                        |         |                       |         |               | 1,328             | 1,328   | 0.01         |                    |
| 2015                                 | 131,058                    |                        |         | 1                     | 3,657   |               | 12,752            | 16,409  | 0.13         |                    |
| 2016                                 | 103,026                    |                        |         |                       |         |               | 3,481             | 3,481   | 0.03         |                    |
| TOTAL                                | 792,908                    | 2                      | 323,308 | 5                     | 171,959 | 88,719        | 73,697            | 657,683 | 0.83         |                    |
|                                      |                            |                        |         |                       |         | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                        |         |                       |         | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                        |         |                       |         | 23            | 0.625             | 24      | 0.205        | 0.83               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |         |                       |         | 77            | 1.681             | 76      | 0.615        | 2.30               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |         |                       |         |               | 1.438             |         | 0.517        | 1.96               |

| CLASS                                | 4114                       | GLASSWARE MFG. NOC |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|--------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES          | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 476,998                    | 2                  | 185,159   | 12                    | 605,494   | 37,412        | 277,975           | 1,106,040 | 2.32         |                    |
| 2013                                 | 492,308                    |                    |           | 4                     | 275,328   |               | 112,259           | 387,587   | 0.79         |                    |
| 2014                                 | 501,164                    | 5                  | 1,316,873 | 23                    | 966,601   | 502,579       | 414,282           | 3,200,335 | 6.39         |                    |
| 2015                                 | 475,180                    | 6                  | 691,687   | 9                     | 705,555   | 520,130       | 318,901           | 2,236,273 | 4.71         |                    |
| 2016                                 | 520,742                    |                    |           | 7                     | 573,682   |               | 285,237           | 858,919   | 1.65         |                    |
| TOTAL                                | 2,466,392                  | 13                 | 2,193,719 | 55                    | 3,126,660 | 1,060,121     | 1,408,654         | 7,789,154 | 3.16         |                    |
|                                      |                            |                    |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                    |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                    |           |                       |           | 38            | 2.157             | 47        | 1.001        | 3.16               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                    |           |                       |           | 62            | 2.054             | 53        | 1.064        | 3.12               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                    |           |                       |           |               | 2.093             |           | 1.034        | 3.13               |

| CLASS                                | 4130                       | GLASS MERCHANT    |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 226,320                    | 3                 | 549,302   | 17                    | 517,487   | 314,978       | 264,204           | 1,645,971 | 7.27         |                    |
| 2013                                 | 240,992                    | 4                 | 316,315   | 16                    | 731,309   | 221,798       | 716,566           | 1,985,988 | 8.24         |                    |
| 2014                                 | 261,750                    | 9                 | 942,722   | 12                    | 693,042   | 474,171       | 533,006           | 2,642,941 | 10.10        |                    |
| 2015                                 | 268,779                    | 3                 | 366,647   | 18                    | 607,940   | 130,602       | 568,595           | 1,673,784 | 6.23         |                    |
| 2016                                 | 279,725                    | 2                 | 105,315   | 16                    | 902,572   | 77,863        | 540,924           | 1,626,674 | 5.82         |                    |
| TOTAL                                | 1,277,566                  | 21                | 2,280,301 | 79                    | 3,452,350 | 1,219,412     | 2,623,295         | 9,575,358 | 7.50         |                    |
|                                      |                            |                   |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |           |                       |           | 43            | 4.487             | 58        | 3.008        | 7.50               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           |                       |           | 57            | 5.353             | 42        | 3.536        | 8.89               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       |           |               | 4.981             |           | 3.230        | 8.21               |

| CLASS                                | 4133                       | CATHEDRAL OR ART GLASS WINDOW MFG. |         |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|------------------------------------|---------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                  |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                          | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 76,280                     |                                    |         | 1                     | 9,339   |               | 11,534            | 20,873    | 0.27         |                    |
| 2013                                 | 75,917                     | 2                                  | 235,182 | 2                     | 245,420 | 203,779       | 101,857           | 786,238   | 10.36        |                    |
| 2014                                 | 49,625                     | 1                                  | 478,713 | 2                     | 36,781  | 293,270       | 24,678            | 833,442   | 16.79        |                    |
| 2015                                 | 49,072                     |                                    |         |                       |         |               |                   |           |              |                    |
| 2016                                 | 43,739                     |                                    |         | 1                     | 7,136   |               | 8,137             | 15,273    | 0.35         |                    |
| TOTAL                                | 294,633                    | 3                                  | 713,895 | 6                     | 298,676 | 497,049       | 146,206           | 1,655,826 | 5.62         |                    |
|                                      |                            |                                    |         |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                                    |         |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                    |         |                       |         | 15            | 3.437             | 19        | 2.183        | 5.62               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                    |         |                       |         | 85            | 1.727             | 81        | 0.927        | 2.65               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                    |         |                       |         |               | 1.984             |           | 1.166        | 3.15               |

| CLASS                                | 4150                       | OPTICAL GOODS MFG. NOC |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES              | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 1,547,025                  | 8                      | 515,082   | 35                    | 1,102,139 | 309,433       | 1,121,123         | 3,047,777  | 1.97         |                    |
| 2013                                 | 1,565,269                  | 7                      | 799,752   | 35                    | 1,582,012 | 362,136       | 1,061,793         | 3,805,693  | 2.43         |                    |
| 2014                                 | 1,671,147                  | 8                      | 931,593   | 34                    | 2,339,830 | 888,340       | 1,006,001         | 5,165,764  | 3.09         |                    |
| 2015                                 | 1,787,218                  | 6                      | 659,144   | 35                    | 1,309,966 | 491,695       | 583,590           | 3,044,395  | 1.70         |                    |
| 2016                                 | 2,024,012                  | 4                      | 436,040   | 32                    | 1,372,733 | 174,351       | 928,008           | 2,911,132  | 1.44         |                    |
| TOTAL                                | 8,594,671                  | 33                     | 3,341,611 | 171                   | 7,706,680 | 2,225,955     | 4,700,515         | 17,974,761 | 2.09         |                    |
|                                      |                            |                        |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                        |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                        |           |                       |           | 52            | 1.285             | 70         | 0.806        | 2.09               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |           |                       |           | 48            | 1.286             | 30         | 0.822        | 2.11               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |           |                       |           |               | 1.285             |            | 0.811        | 2.10               |

| CLASS                                | 4207                       | PULP MFG.-CHEMICAL PROCESS |        |                       |        |               |                   |         |              |                    |
|--------------------------------------|----------------------------|----------------------------|--------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES          |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES                  | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 56,112                     |                            |        | 2                     | 89,647 |               | 34,661            | 124,308 | 2.22         |                    |
| 2013                                 | 41,745                     |                            |        | 1                     | 3,557  |               | 5,677             | 9,234   | 0.22         |                    |
| 2014                                 | 43,498                     |                            |        |                       |        |               |                   |         |              |                    |
| 2015                                 | 39,791                     |                            |        |                       |        |               | 2,640             | 2,640   | 0.07         |                    |
| 2016                                 | 33,256                     |                            |        |                       |        |               |                   |         |              |                    |
| TOTAL                                | 214,402                    |                            |        | 3                     | 93,204 |               | 42,978            | 136,182 | 0.64         |                    |
|                                      |                            |                            |        |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                            |        |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                            |        |                       |        | 10            | 0.435             | 12      | 0.200        | 0.64               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                            |        |                       |        | 90            | 0.844             | 88      | 0.443        | 1.29               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                            |        |                       |        |               | 0.803             |         | 0.414        | 1.22               |

| CLASS                                | 4239                       | PAPER MFG.        |           |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 933,684                    | 8                 | 854,108   | 37                    | 1,664,729  | 348,845       | 808,137           | 3,675,819  | 3.94         |                    |
| 2013                                 | 1,098,143                  | 4                 | 637,881   | 37                    | 2,455,462  | 326,732       | 1,013,436         | 4,433,511  | 4.04         |                    |
| 2014                                 | 1,229,161                  | 6                 | 405,837   | 33                    | 2,588,780  | 168,030       | 986,687           | 4,149,334  | 3.38         |                    |
| 2015                                 | 1,335,719                  | 6                 | 892,523   | 28                    | 1,472,994  | 568,975       | 575,103           | 3,509,595  | 2.63         |                    |
| 2016                                 | 1,581,427                  | 8                 | 690,122   | 39                    | 3,390,459  | 454,963       | 1,453,925         | 5,989,469  | 3.79         |                    |
| TOTAL                                | 6,178,134                  | 32                | 3,480,471 | 174                   | 11,572,424 | 1,867,545     | 4,837,288         | 21,757,728 | 3.52         |                    |
|                                      |                            |                   |           |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |           |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |           |                       |            | 60            | 2.436             | 70         | 1.085        | 3.52               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           |                       |            | 40            | 2.540             | 30         | 1.174        | 3.71               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       |            |               | 2.478             |            | 1.112        | 3.59               |

| CLASS                                | 4240                       | BOX MFG.-SET UP-PAPER |         |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-----------------------|---------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES     |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES             | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 75,480                     | 1                     | 207,640 | 6                     | 257,292   | 283,135       | 188,549           | 936,616   | 12.41        |                    |
| 2013                                 | 72,553                     | 1                     | 31,813  | 4                     | 108,416   | 14,543        | 42,867            | 197,639   | 2.72         |                    |
| 2014                                 | 72,704                     | 2                     | 56,868  | 2                     | 137,058   | 22,957        | 99,965            | 316,848   | 4.36         |                    |
| 2015                                 | 73,955                     |                       |         | 6                     | 379,020   |               | 140,327           | 519,347   | 7.02         |                    |
| 2016                                 | 66,555                     |                       |         | 8                     | 164,101   |               | 102,089           | 266,190   | 4.00         |                    |
| TOTAL                                | 361,247                    | 4                     | 296,321 | 26                    | 1,045,887 | 320,635       | 573,797           | 2,236,640 | 6.19         |                    |
|                                      |                            |                       |         |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                       |         |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                       |         |                       |           | 22            | 3.715             | 30        | 2.476        | 6.19               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                       |         |                       |           | 78            | 3.374             | 70        | 2.332        | 5.71               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                       |         |                       |           |               | 3.449             |           | 2.375        | 5.82               |

| CLASS                                | 4243                       | BOX MFG. NOC-FOLDING PAPER |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|----------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES          |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 722,784                    | 12                         | 1,078,819 | 41                    | 1,694,385 | 637,759       | 846,343           | 4,257,306  | 5.89         |                    |
| 2013                                 | 810,618                    | 5                          | 624,901   | 32                    | 1,430,444 | 325,961       | 1,011,662         | 3,392,968  | 4.19         |                    |
| 2014                                 | 815,419                    | 3                          | 513,677   | 32                    | 1,449,625 | 338,623       | 921,077           | 3,223,002  | 3.95         |                    |
| 2015                                 | 718,048                    | 7                          | 450,889   | 25                    | 837,657   | 393,856       | 617,967           | 2,300,369  | 3.20         |                    |
| 2016                                 | 653,941                    | 3                          | 258,961   | 31                    | 1,516,731 | 88,020        | 770,242           | 2,633,954  | 4.03         |                    |
| TOTAL                                | 3,720,810                  | 30                         | 2,927,247 | 161                   | 6,928,842 | 1,784,219     | 4,167,291         | 15,807,599 | 4.25         |                    |
|                                      |                            |                            |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                            |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                            |           |                       |           | 52            | 2.649             | 65         | 1.600        | 4.25               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                            |           |                       |           | 48            | 2.896             | 35         | 1.574        | 4.47               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                            |           |                       |           |               | 2.768             |            | 1.591        | 4.36               |

| CLASS                                | 4244                       | CORRUG OR FIBERBOARD CONTAINER MFG. |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                   |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                           | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 861,661                    | 1                                   | 45,018    | 22                    | 525,565   | 154,805       | 395,159           | 1,120,547  | 1.30         |                    |
| 2013                                 | 950,524                    | 6                                   | 1,101,317 | 34                    | 1,135,843 | 875,717       | 543,402           | 3,656,279  | 3.85         |                    |
| 2014                                 | 1,063,013                  | 4                                   | 467,069   | 26                    | 1,799,747 | 212,611       | 862,059           | 3,341,486  | 3.14         |                    |
| 2015                                 | 1,085,943                  | 5                                   | 1,023,822 | 30                    | 1,390,746 | 487,057       | 866,203           | 3,767,828  | 3.47         |                    |
| 2016                                 | 1,101,517                  | 5                                   | 735,338   | 32                    | 2,491,700 | 766,678       | 1,278,691         | 5,272,407  | 4.79         |                    |
| TOTAL                                | 5,062,658                  | 21                                  | 3,372,564 | 144                   | 7,343,601 | 2,496,868     | 3,945,514         | 17,158,547 | 3.39         |                    |
|                                      |                            |                                     |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                                     |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                     |           |                       |           | 51            | 2.117             | 63         | 1.273        | 3.39               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                     |           |                       |           | 49            | 2.048             | 37         | 1.104        | 3.15               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                     |           |                       |           |               | 2.083             |            | 1.210        | 3.29               |

| CLASS                                | 4250                       | PAPER COATING     |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 268,628                    | 1                 | 291,417   | 6                     | 478,459   | 112,787       | 246,005           | 1,128,668          | 4.20         |
| 2013                                 | 337,765                    | 2                 | 366,745   | 7                     | 332,821   | 158,358       | 140,785           | 998,709            | 2.96         |
| 2014                                 | 357,248                    | 3                 | 296,255   | 7                     | 549,077   | 596,949       | 190,005           | 1,632,286          | 4.57         |
| 2015                                 | 379,858                    | 1                 | 3,572     | 7                     | 604,870   | 18,107        | 400,256           | 1,026,805          | 2.70         |
| 2016                                 | 341,737                    | 3                 | 190,804   | 4                     | 251,732   | 116,338       | 155,193           | 714,067            | 2.09         |
| TOTAL                                | 1,685,236                  | 10                | 1,148,793 | 31                    | 2,216,959 | 1,002,539     | 1,132,244         | 5,500,535          | 3.26         |
|                                      |                            | INDEMNITY         |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                   |           | 34                    | 1.997     | 40            | 1.267             | 3.26               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           | 66                    | 2.167     | 60            | 1.073             | 3.24               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       | 2.109     |               | 1.151             | 3.26               |              |

| CLASS                                | 4251                       | STATIONERY MFG.   |         |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|---------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 394,480                    | 2                 | 14,940  | 15                    | 730,666   | 19,734        | 404,390           | 1,169,730          | 2.97         |
| 2013                                 | 482,084                    | 6                 | 199,931 | 17                    | 502,455   | 171,759       | 383,874           | 1,258,019          | 2.61         |
| 2014                                 | 509,550                    | 2                 | 197,186 | 18                    | 843,933   | 54,963        | 381,573           | 1,477,655          | 2.90         |
| 2015                                 | 505,904                    | 2                 | 104,053 | 7                     | 419,983   | 72,481        | 202,679           | 799,196            | 1.58         |
| 2016                                 | 464,512                    | 2                 | 196,272 | 10                    | 130,236   | 166,755       | 196,644           | 689,907            | 1.49         |
| TOTAL                                | 2,356,530                  | 14                | 712,382 | 67                    | 2,627,273 | 485,692       | 1,569,160         | 5,394,507          | 2.29         |
|                                      |                            | INDEMNITY         |         |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |         | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                   |         | 37                    | 1.417     | 48            | 0.872             | 2.29               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |         | 63                    | 2.016     | 52            | 1.160             | 3.18               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |         |                       | 1.794     |               | 1.022             | 2.82               |              |

| CLASS                                | 4263                       | FIBRE GOODS MFG.  |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 421,490                    | 3                 | 1,274,617 | 26                    | 1,242,243 | 346,870       | 447,711           | 3,311,441          | 7.86         |
| 2013                                 | 414,750                    | 5                 | 915,001   | 18                    | 1,174,038 | 492,623       | 418,256           | 2,999,918          | 7.23         |
| 2014                                 | 451,484                    | 1                 | 7,417     | 12                    | 714,913   | 31,266        | 304,507           | 1,058,103          | 2.34         |
| 2015                                 | 477,860                    | 4                 | 481,928   | 7                     | 561,881   | 239,043       | 328,098           | 1,610,950          | 3.37         |
| 2016                                 | 430,415                    | 3                 | 228,955   | 14                    | 877,964   | 128,350       | 443,004           | 1,678,273          | 3.90         |
| TOTAL                                | 2,195,999                  | 16                | 2,907,918 | 77                    | 4,571,039 | 1,238,152     | 1,941,576         | 10,658,685         | 4.85         |
|                                      |                            | INDEMNITY         |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                   |           | 49                    | 3.406     | 54            | 1.448             | 4.85               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           | 51                    | 4.183     | 46            | 1.737             | 5.92               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       | 3.802     |               | 1.581             | 5.38               |              |



| CLASS                                | 4273                       | BAG MFG.-PAPER OR PLASTIC |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES         |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                 | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 671,936                    | 1                         | 514,324   | 28                    | 662,519   | 151,481       | 538,738           | 1,867,062  | 2.78         |                    |
| 2013                                 | 710,597                    | 8                         | 678,716   | 26                    | 262,902   | 1,145,427     | 283,856           | 2,370,901  | 3.34         |                    |
| 2014                                 | 777,712                    | 4                         | 599,107   | 33                    | 1,364,052 | 930,766       | 1,320,164         | 4,214,089  | 5.42         |                    |
| 2015                                 | 658,288                    | 3                         | 360,686   | 28                    | 1,575,732 | 213,826       | 1,467,660         | 3,617,904  | 5.50         |                    |
| 2016                                 | 833,065                    | 1                         | 530,135   | 20                    | 771,755   | 177,347       | 919,428           | 2,398,665  | 2.88         |                    |
| TOTAL                                | 3,651,598                  | 17                        | 2,682,968 | 135                   | 4,636,960 | 2,618,847     | 4,529,846         | 14,468,621 | 3.96         |                    |
|                                      |                            |                           |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                           |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                           |           |                       |           | 45            | 2.005             | 67         | 1.958        | 3.96               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                           |           |                       |           | 55            | 2.074             | 33         | 1.776        | 3.85               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                           |           |                       |           |               | 2.043             |            | 1.898        | 3.94               |

| CLASS                                | 4279                       | PAPER GOODS MFG. NOC |           |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|----------------------|-----------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES    |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES            | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 1,579,942                  | 16                   | 2,254,050 | 65                    | 2,449,284  | 2,222,153     | 1,172,939         | 8,098,426  | 5.13         |                    |
| 2013                                 | 1,574,787                  | 10                   | 1,755,128 | 70                    | 4,053,447  | 1,426,324     | 1,778,832         | 9,013,731  | 5.72         |                    |
| 2014                                 | 1,688,878                  | 11                   | 1,681,888 | 73                    | 5,270,687  | 978,932       | 2,983,892         | 10,915,399 | 6.46         |                    |
| 2015                                 | 1,680,143                  | 12                   | 1,754,238 | 75                    | 3,192,358  | 1,303,296     | 1,675,448         | 7,925,340  | 4.72         |                    |
| 2016                                 | 1,550,424                  | 8                    | 1,322,893 | 51                    | 2,693,780  | 509,054       | 1,613,379         | 6,139,106  | 3.96         |                    |
| TOTAL                                | 8,074,174                  | 57                   | 8,768,197 | 334                   | 17,659,556 | 6,439,759     | 9,224,490         | 42,092,002 | 5.21         |                    |
|                                      |                            |                      |           |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                      |           |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                      |           |                       |            | 72            | 3.273             | 92         | 1.940        | 5.21               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                      |           |                       |            | 28            | 3.054             | 8          | 1.757        | 4.81               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                      |           |                       |            |               | 3.212             |            | 1.925        | 5.14               |

| CLASS                                | 4282                       | DRESS PATTERN MFG.-PAPER |        |                       |        |               |                   |         |              |                    |
|--------------------------------------|----------------------------|--------------------------|--------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES        |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES                | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 171,999                    |                          |        |                       |        |               | 8,227             | 8,227   | 0.05         |                    |
| 2013                                 | 168,622                    |                          |        |                       |        |               | 1,578             | 1,578   | 0.01         |                    |
| 2014                                 | 121,198                    |                          |        |                       |        |               |                   |         |              |                    |
| 2015                                 | 92,414                     |                          |        |                       |        |               |                   |         |              |                    |
| 2016                                 | 78,710                     |                          |        |                       |        |               | 943               | 943     | 0.01         |                    |
| TOTAL                                | 632,943                    |                          |        |                       |        |               | 10,748            | 10,748  | 0.02         |                    |
|                                      |                            |                          |        |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                          |        |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                          |        |                       |        | 11            |                   | 14      | 0.017        | 0.02               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                          |        |                       |        | 89            | 0.347             | 86      | 0.187        | 0.53               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                          |        |                       |        |               | 0.309             |         | 0.163        | 0.47               |

| CLASS                                | 4298                       | SAMPLE CARD MFG.  |        |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 49,719                     |                   |        | 2                     | 11,659  |               | 11,051            | 22,710             | 0.46         |
| 2013                                 | 59,924                     |                   |        | 4                     | 116,786 |               | 87,141            | 203,927            | 3.40         |
| 2014                                 | 60,975                     |                   |        | 3                     | 66,928  |               | 60,223            | 127,151            | 2.09         |
| 2015                                 | 63,452                     |                   |        | 2                     | 68,103  |               | 28,028            | 96,131             | 1.52         |
| 2016                                 | 59,357                     |                   |        | 6                     | 53,455  |               | 33,542            | 86,997             | 1.47         |
| TOTAL                                | 293,427                    |                   |        | 17                    | 316,931 |               | 219,985           | 536,916            | 1.83         |
|                                      |                            | INDEMNITY         |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                   |        | 15                    | 1.080   | 21            | 0.750             | 1.83               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |        | 85                    | 1.608   | 79            | 1.162             | 2.77               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        |                       | 1.529   |               | 1.075             | 2.60               |              |

| CLASS                                | 4299                       | PRINTING          |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 4,375,017                  | 33                | 4,050,645  | 140                   | 4,589,425  | 2,510,961     | 2,173,930         | 13,324,961         | 3.05         |
| 2013                                 | 4,581,635                  | 26                | 3,029,780  | 125                   | 3,878,978  | 2,231,782     | 2,541,797         | 11,682,337         | 2.55         |
| 2014                                 | 4,458,617                  | 30                | 3,517,400  | 108                   | 4,261,607  | 2,406,791     | 2,650,692         | 12,836,490         | 2.88         |
| 2015                                 | 4,425,712                  | 34                | 5,199,434  | 101                   | 3,793,914  | 3,017,530     | 2,714,075         | 14,724,953         | 3.33         |
| 2016                                 | 4,828,439                  | 21                | 2,105,866  | 128                   | 4,982,989  | 1,695,901     | 2,795,660         | 11,580,416         | 2.40         |
| TOTAL                                | 22,669,420                 | 144               | 17,903,125 | 602                   | 21,506,913 | 11,862,965    | 12,876,154        | 64,149,157         | 2.83         |
|                                      |                            | INDEMNITY         |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                   |            | 89                    | 1.738      | 100           | 1.091             | 2.83               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |            | 11                    | 1.824      | 0             | 1.122             | 2.95               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |            |                       | 1.747      |               | 1.091             | 2.84               |              |

| CLASS                                | 4301                       | WALLPAPER MFG.    |        |                       |        |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 6,058                      |                   |        |                       |        |               |                   |                    |              |
| 2013                                 | 1,770                      |                   |        |                       |        |               |                   |                    |              |
| 2014                                 | 2,117                      |                   |        |                       |        |               | 324               | 324                | 0.15         |
| 2015                                 | 3,154                      |                   |        |                       |        |               |                   |                    |              |
| 2016                                 | 2,216                      |                   |        |                       |        |               | 289               | 289                | 0.13         |
| TOTAL                                | 15,315                     |                   |        |                       |        |               | 613               | 613                | 0.04         |
|                                      |                            | INDEMNITY         |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                   |        | 8                     |        | 9             | 0.040             | 0.04               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |        | 92                    | 6.379  | 91            | 3.156             | 9.54               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        |                       | 5.869  |               | 2.876             | 8.75               |              |

| CLASS                                | 4304                       | NEWSPAPER PUBLISHING |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|----------------------|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES    |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES            | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 1,136,879                  | 22                   | 3,351,839  | 98                    | 4,233,790  | 1,827,245     | 1,584,769         | 10,997,643 | 9.67         |                    |
| 2013                                 | 1,195,428                  | 18                   | 2,142,432  | 94                    | 4,082,795  | 1,137,992     | 2,037,932         | 9,401,151  | 7.86         |                    |
| 2014                                 | 1,109,445                  | 21                   | 1,661,655  | 89                    | 5,618,917  | 997,003       | 3,080,111         | 11,357,686 | 10.24        |                    |
| 2015                                 | 1,120,063                  | 22                   | 5,991,074  | 86                    | 5,103,308  | 2,781,484     | 2,636,969         | 16,512,835 | 14.74        |                    |
| 2016                                 | 1,023,358                  | 24                   | 5,694,157  | 89                    | 5,637,590  | 1,762,688     | 3,171,702         | 16,266,137 | 15.89        |                    |
| TOTAL                                | 5,585,173                  | 107                  | 18,841,157 | 456                   | 24,676,400 | 8,506,412     | 12,511,483        | 64,535,452 | 11.56        |                    |
|                                      |                            |                      |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                      |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                      |            |                       |            | 86            | 7.792             | 100        | 3.763        | 11.56              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                      |            |                       |            | 14            | 6.843             | 0          | 3.629        | 10.47              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                      |            |                       |            |               | 7.659             |            | 3.763        | 11.42              |

| CLASS                                | 4307                       | BOOKBINDING       |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 248,628                    | 1                 | 171,250   | 10                    | 365,722   | 158,099       | 178,804           | 873,875   | 3.51         |                    |
| 2013                                 | 242,609                    | 2                 | 142,175   | 9                     | 155,536   | 66,228        | 156,054           | 519,993   | 2.14         |                    |
| 2014                                 | 215,595                    | 1                 | 329,669   | 7                     | 114,870   | 290,060       | 72,984            | 807,583   | 3.75         |                    |
| 2015                                 | 171,486                    |                   |           | 7                     | 489,372   |               | 201,104           | 690,476   | 4.03         |                    |
| 2016                                 | 154,306                    | 1                 | 441,671   | 7                     | 331,162   | 259,439       | 159,826           | 1,192,098 | 7.73         |                    |
| TOTAL                                | 1,032,624                  | 5                 | 1,084,765 | 40                    | 1,456,662 | 773,826       | 768,772           | 4,084,025 | 3.96         |                    |
|                                      |                            |                   |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |           |                       |           | 29            | 2.461             | 37        | 1.494        | 3.96               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           |                       |           | 71            | 2.330             | 63        | 1.417        | 3.75               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       |           |               | 2.368             |           | 1.445        | 3.81               |

| CLASS                                | 4310                       | GREETING CARD DEALER-WHOLESALE |        |                       |        |               |                   |         |              |                    |
|--------------------------------------|----------------------------|--------------------------------|--------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES              |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES                      | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 8,041                      |                                |        |                       |        |               |                   |         |              |                    |
| 2013                                 | 7,163                      |                                |        |                       |        |               |                   |         |              |                    |
| 2014                                 | 6,416                      |                                |        |                       |        |               |                   |         |              |                    |
| 2015                                 | 4,471                      |                                |        |                       |        |               | 148               | 148     | 0.03         |                    |
| 2016                                 | 3,358                      |                                |        |                       |        |               |                   |         |              |                    |
| TOTAL                                | 29,449                     |                                |        |                       |        |               | 148               | 148     | 0.01         |                    |
|                                      |                            |                                |        |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                                |        |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                |        |                       |        | 7             |                   | 7       | 0.005        | 0.01               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                |        |                       |        | 93            | 2.810             | 93      | 0.800        | 3.61               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                |        |                       |        |               | 2.613             |         | 0.744        | 3.36               |

| CLASS                                | 4312                       | NEWSPAPER CARRIERS-INCLUDING USE OF BICYCLES |         |                       |         |               |                   |                    |              |  |
|--------------------------------------|----------------------------|--|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                            |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES                                    | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 139,107                    | 1  | 2,720   | 5                     | 130,761 | 3,325         | 134,048           | 270,854            | 1.95         |  |
| 2013                                 | 121,091                    | 2  | 363,681 | 6                     | 100,440 | 305,205       | 53,662            | 822,988            | 6.80         |  |
| 2014                                 | 141,163                    | 2  | 127,642 | 4                     | 55,429  | 366,775       | 53,194            | 603,040            | 4.27         |  |
| 2015                                 | 127,093                    | 1  | 128,117 | 5                     | 142,642 | 62,561        | 84,607            | 417,927            | 3.29         |  |
| 2016                                 | 91,434                     |  |         | 5                     | 259,784 |               | 158,735           | 418,519            | 4.58         |  |
| TOTAL                                | 619,888                    | 6  | 622,160 | 25                    | 689,056 | 737,866       | 484,246           | 2,533,328          | 4.09         |  |
|                                      |                            | INDEMNITY                                    |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.  |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |  |         | 21                    | 2.115   | 31            | 1.972             | 4.09               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |         | 79                    | 1.766   | 69            | 1.464             | 3.23               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |         |                       | 1.839   |               | 1.621             | 3.46               |              |  |

| CLASS                                | 4351                       | PHOTOENGRAVING    |        |                       |         |               |                   |                    |              |  |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 71,519                     |                   |        | 2                     | 12,648  |               | 27,661            | 40,309             | 0.56         |  |
| 2013                                 | 55,165                     |                   |        | 1                     | 64,929  |               | 37,368            | 102,297            | 1.85         |  |
| 2014                                 | 53,247                     | 1                 | 24,501 | 1                     | 20,749  | 18,849        | 8,224             | 72,323             | 1.36         |  |
| 2015                                 | 52,592                     |                   |        | 2                     | 230,052 |               | 76,465            | 306,517            | 5.83         |  |
| 2016                                 | 42,750                     |                   |        | 1                     | 48,705  |               | 41,308            | 90,013             | 2.11         |  |
| TOTAL                                | 275,273                    | 1                 | 24,501 | 7                     | 377,083 | 18,849        | 191,026           | 611,459            | 2.22         |  |
|                                      |                            | INDEMNITY         |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.             |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                   |        | 16                    | 1.459   | 16            | 0.762             | 2.22               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |        | 84                    | 1.957   | 84            | 0.660             | 2.62               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        |                       | 1.877   |               | 0.676             | 2.55               |              |  |

| CLASS                                | 4352                       | ENGRAVING         |         |                       |         |               |                   |                    |              |  |
|--------------------------------------|----------------------------|-------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES         | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 470,689                    | 1                 | 1,380   | 3                     | 71,794  | 3,888         | 60,884            | 137,946            | 0.29         |  |
| 2013                                 | 480,575                    |                   |         | 3                     | 474,419 |               | 331,075           | 805,494            | 1.68         |  |
| 2014                                 | 520,796                    | 1                 | 303,060 | 2                     | 9,932   | 243,783       | 13,961            | 570,736            | 1.10         |  |
| 2015                                 | 512,057                    | 1                 | 22,661  | 3                     | 152,169 | 24,333        | 96,740            | 295,903            | 0.58         |  |
| 2016                                 | 511,169                    | 1                 | 20,499  | 1                     | 33,323  | 48,241        | 21,570            | 123,633            | 0.24         |  |
| TOTAL                                | 2,495,286                  | 4                 | 347,600 | 12                    | 741,637 | 320,245       | 524,230           | 1,933,712          | 0.78         |  |
|                                      |                            | INDEMNITY         |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.             |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                   |         | 22                    | 0.437   | 29            | 0.338             | 0.78               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |         | 78                    | 0.512   | 71            | 0.327             | 0.84               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |         |                       | 0.496   |               | 0.330             | 0.83               |              |  |

| CLASS                                | 4360                       | MOTION PICTURE-DEVELOPMENT NEGATIVES, PRINTING \$ ALL SUBSEQUENT OPERATIONS |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 3,181,099                  | 2   | 40,021    | 6                     | 77,300    | 175,567       | 75,018            | 367,906            | 0.12         |
| 2013                                 | 3,055,888                  | 2   | 7,761     | 3                     | 29,381    | 24,349        | 46,020            | 107,511            | 0.04         |
| 2014                                 | 3,725,830                  | 2   | 1,375,892 | 9                     | 494,049   | 268,752       | 212,831           | 2,351,524          | 0.63         |
| 2015                                 | 3,727,160                  | 3   | 524,302   | 6                     | 101,473   | 262,668       | 128,964           | 1,017,407          | 0.27         |
| 2016                                 | 3,998,748                  | 1   | 45,606    | 5                     | 383,937   | 14,295        | 206,282           | 650,120            | 0.16         |
| TOTAL                                | 17,688,725                 | 10  | 1,993,582 | 29                    | 1,086,140 | 745,631       | 669,115           | 4,494,468          | 0.25         |
|                                      |                            | INDEMNITY   |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 33  |           | 0.174                 |           | 44            |                   | 0.080              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 67  |           | 0.197                 |           | 56            |                   | 0.126              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           | 0.189                 |           |               |                   | 0.106              |              |

| CLASS                                | 4361                       | PHOTOGRAPHERS-ALL EMPLOYEES & DRIVERS |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|---------------------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                     |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                             | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 2,519,130                  | 5                                     | 844,696   | 17                    | 485,961   | 263,760       | 480,200           | 2,074,617          | 0.82         |
| 2013                                 | 2,585,890                  | 4                                     | 246,516   | 20                    | 565,721   | 80,484        | 651,705           | 1,544,426          | 0.60         |
| 2014                                 | 2,581,354                  | 6                                     | 381,613   | 12                    | 178,496   | 493,695       | 484,565           | 1,538,369          | 0.60         |
| 2015                                 | 2,663,875                  | 2                                     | 46,086    | 18                    | 707,419   | 134,090       | 403,246           | 1,290,841          | 0.48         |
| 2016                                 | 2,614,717                  | 4                                     | 624,900   | 13                    | 446,281   | 471,335       | 274,758           | 1,817,274          | 0.70         |
| TOTAL                                | 12,964,966                 | 21                                    | 2,143,811 | 80                    | 2,383,878 | 1,443,364     | 2,294,474         | 8,265,527          | 0.64         |
|                                      |                            | INDEMNITY                             |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                 |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 42                                    |           | 0.349                 |           | 58            |                   | 0.288              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 58                                    |           | 0.477                 |           | 42            |                   | 0.349              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                       |           | 0.423                 |           |               |                   | 0.314              |              |

| CLASS                                | 4362                       | FILM EXCHANGE-MOTION PICTURE-& CLERICAL |         |                       |        |               |                   |                    |              |
|--------------------------------------|----------------------------|---|---------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                       |         | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                               | AMOUNT  | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 114,363                    | 1                                       | 208,255 | 1                     | 13,270 | 73,016        | 37,281            | 331,822            | 2.90         |
| 2013                                 | 110,331                    | 1                                       | 88,185  |                       |        | 9,028         | 1,009             | 98,222             | 0.89         |
| 2014                                 | 72,365                     |   |         |                       |        |               |                   |                    |              |
| 2015                                 | 98,530                     |   |         |                       |        |               |                   |                    |              |
| 2016                                 | 122,181                    |   |         |                       |        |               |                   |                    |              |
| TOTAL                                | 517,770                    | 2                                       | 296,440 | 1                     | 13,270 | 82,044        | 38,290            | 430,044            | 0.83         |
|                                      |                            | INDEMNITY                               |         |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                   |         | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 10                                      |         | 0.598                 |        | 14            |                   | 0.232              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 90                                      |         | 0.349                 |        | 86            |                   | 0.261              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         | 0.374                 |        |               |                   | 0.257              |              |

| CLASS                                | 4410                       | RUBBER GOODS MFG. NOC |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-----------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES     |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES             | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 469,582                    | 4                     | 587,827   | 27                    | 813,662   | 270,890       | 476,451           | 2,148,830  | 4.58         |                    |
| 2013                                 | 440,015                    | 4                     | 277,273   | 33                    | 853,591   | 116,603       | 428,202           | 1,675,669  | 3.81         |                    |
| 2014                                 | 460,070                    | 6                     | 732,286   | 23                    | 1,854,701 | 240,018       | 789,828           | 3,616,833  | 7.86         |                    |
| 2015                                 | 456,580                    | 4                     | 507,977   | 35                    | 1,421,517 | 330,997       | 819,319           | 3,079,810  | 6.75         |                    |
| 2016                                 | 521,043                    | 7                     | 2,547,025 | 26                    | 1,080,485 | 1,319,163     | 628,700           | 5,575,373  | 10.70        |                    |
| TOTAL                                | 2,347,290                  | 25                    | 4,652,388 | 144                   | 6,023,956 | 2,277,671     | 3,142,500         | 16,096,515 | 6.86         |                    |
|                                      |                            |                       |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                       |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                       |           |                       |           | 48            | 4.548             | 61         | 2.309        | 6.86               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                       |           |                       |           | 52            | 3.748             | 39         | 2.127        | 5.88               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                       |           |                       |           |               | 4.132             |            | 2.238        | 6.37               |

| CLASS                                | 4420                       | RUBBER TIRE MFG.  |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 671,849                    | 6                 | 1,271,354  | 82                    | 7,135,141  | 889,455       | 2,434,458         | 11,730,408 | 17.46        |                    |
| 2013                                 | 647,624                    | 6                 | 1,205,878  | 70                    | 6,532,394  | 691,856       | 2,442,437         | 10,872,565 | 16.79        |                    |
| 2014                                 | 743,994                    | 5                 | 703,172    | 71                    | 3,910,397  | 358,431       | 1,252,554         | 6,224,554  | 8.37         |                    |
| 2015                                 | 1,262,748                  | 26                | 5,400,050  | 101                   | 10,001,938 | 2,204,778     | 3,117,244         | 20,724,010 | 16.41        |                    |
| 2016                                 | 744,594                    | 9                 | 1,601,216  | 44                    | 4,410,175  | 870,784       | 1,847,558         | 8,729,733  | 11.72        |                    |
| TOTAL                                | 4,070,809                  | 52                | 10,181,670 | 368                   | 31,990,045 | 5,015,304     | 11,094,251        | 58,281,270 | 14.32        |                    |
|                                      |                            |                   |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |            |                       |            | 89            | 10.360            | 96         | 3.957        | 14.32              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |            |                       |            | 11            | 10.300            | 4          | 3.915        | 14.22              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |            |                       |            |               | 10.353            |            | 3.955        | 14.31              |

| CLASS                                | 4431                       | DIGITAL OR MAGNETIC RECORDING/STORAGE MEDIA MFG. |        |                       |        |               |                   |         |              |                    |
|--------------------------------------|----------------------------|--|--------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 5,928                      |  |        |                       |        |               |                   |         |              |                    |
| 2013                                 | 3,749                      |  |        |                       |        |               |                   |         |              |                    |
| 2014                                 | 4,391                      |  |        | 1                     | 82,427 |               | 9,277             | 91,704  | 20.88        |                    |
| 2015                                 | 2,895                      |  |        |                       |        |               |                   |         |              |                    |
| 2016                                 | 5,907                      |  |        |                       |        |               |                   |         |              |                    |
| TOTAL                                | 22,870                     |  |        | 1                     | 82,427 |               | 9,277             | 91,704  | 4.01         |                    |
|                                      |                            |  |        |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |  |        |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |        |                       |        | 7             | 3.604             | 10      | 0.406        | 4.01               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |        |                       |        | 93            | 3.146             | 90      | 2.477        | 5.62               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |        |                       |        |               | 3.178             |         | 2.270        | 5.45               |

| CLASS                                | 4432                       | FOUNTAIN PEN MFG. |        |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 26,510                     |                   |        |                       |         |               |                   |                    |              |
| 2013                                 | 25,654                     |                   |        | 1                     | 40,824  |               | 15,616            | 56,440             | 2.20         |
| 2014                                 | 26,533                     |                   |        |                       |         |               | 10,525            | 10,525             | 0.40         |
| 2015                                 | 28,634                     |                   |        | 1                     | 129,383 |               | 84,551            | 213,934            | 7.47         |
| 2016                                 | 28,980                     |                   |        |                       |         |               |                   |                    |              |
| TOTAL                                | 136,311                    |                   |        | 2                     | 170,207 |               | 110,692           | 280,899            | 2.06         |
|                                      |                            | INDEMNITY         |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                   |        | 11                    | 1.249   | 14            | 0.812             | 2.06               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |        | 89                    | 1.576   | 86            | 0.890             | 2.47               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        |                       | 1.540   |               | 0.879             | 2.42               |              |

| CLASS                                | 4452                       | PLASTICS MFG.-FABRICATED PRODUCTS NOC |           |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---------------------------------------|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                     |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                             | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,431,052                  | 11                                    | 1,019,760 | 69                    | 1,915,257  | 956,952       | 1,100,784         | 4,992,753          | 3.49         |
| 2013                                 | 1,593,938                  | 16                                    | 1,323,796 | 73                    | 2,964,452  | 1,043,509     | 2,005,936         | 7,337,693          | 4.60         |
| 2014                                 | 1,553,880                  | 12                                    | 1,280,490 | 52                    | 1,109,206  | 710,227       | 864,009           | 3,963,932          | 2.55         |
| 2015                                 | 1,612,674                  | 7                                     | 537,396   | 47                    | 1,965,167  | 457,497       | 1,620,615         | 4,580,675          | 2.84         |
| 2016                                 | 1,542,634                  | 5                                     | 1,704,202 | 49                    | 2,848,618  | 772,747       | 1,715,596         | 7,041,163          | 4.56         |
| TOTAL                                | 7,734,178                  | 51                                    | 5,865,644 | 290                   | 10,802,700 | 3,940,932     | 7,306,940         | 27,916,216         | 3.61         |
|                                      |                            | INDEMNITY                             |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                 |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                                       |           | 64                    | 2.155      | 87            | 1.454             | 3.61               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                       |           | 36                    | 2.375      | 13            | 1.589             | 3.96               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                       |           |                       | 2.234      |               | 1.472             | 3.71               |              |

| CLASS                                | 4459                       | PLASTICS MFG.-SHEETS, RODS, OR TUBES |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|--------------------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                    |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                            | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 424,099                    | 6                                    | 549,904   | 22                    | 1,196,143 | 325,797       | 262,915           | 2,334,759          | 5.51         |
| 2013                                 | 459,702                    | 3                                    | 184,056   | 18                    | 612,644   | 107,213       | 485,977           | 1,389,890          | 3.02         |
| 2014                                 | 547,971                    | 2                                    | 1,073,905 | 26                    | 1,359,545 | 223,692       | 684,113           | 3,341,255          | 6.10         |
| 2015                                 | 608,979                    | 6                                    | 1,355,179 | 24                    | 1,219,056 | 564,102       | 885,295           | 4,023,632          | 6.61         |
| 2016                                 | 542,827                    | 2                                    | 116,641   | 27                    | 1,456,438 | 44,254        | 855,057           | 2,472,390          | 4.55         |
| TOTAL                                | 2,583,578                  | 19                                   | 3,279,685 | 117                   | 5,843,826 | 1,265,058     | 3,173,357         | 13,561,926         | 5.25         |
|                                      |                            | INDEMNITY                            |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                                      |           | 45                    | 3.531     | 57            | 1.718             | 5.25               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                      |           | 55                    | 2.933     | 43            | 1.632             | 4.57               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                      |           |                       | 3.202     |               | 1.681             | 4.88               |              |

| CLASS                                | 4470                       | CABLE MFG.-INSULATED ELECTRICAL |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|---------------------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES               |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                       | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 244,532                    | 2                               | 210,058   | 5                     | 50,785    | 55,140        | 48,698            | 364,681   | 1.49         |                    |
| 2013                                 | 248,495                    | 3                               | 514,502   | 9                     | 931,196   | 492,115       | 451,576           | 2,389,389 | 9.62         |                    |
| 2014                                 | 248,855                    | 2                               | 467,543   | 6                     | 283,364   | 204,179       | 299,878           | 1,254,964 | 5.04         |                    |
| 2015                                 | 195,196                    | 2                               | 168,741   | 8                     | 353,877   | 57,898        | 252,712           | 833,228   | 4.27         |                    |
| 2016                                 | 199,904                    | 1                               | 446,485   | 3                     | 465,756   | 259,825       | 366,070           | 1,538,136 | 7.69         |                    |
| TOTAL                                | 1,136,982                  | 10                              | 1,807,329 | 31                    | 2,084,978 | 1,069,157     | 1,418,934         | 6,380,398 | 5.61         |                    |
|                                      |                            |                                 |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                                 |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                 |           |                       |           | 33            | 3.423             | 40        | 2.188        | 5.61               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                 |           |                       |           | 67            | 2.976             | 60        | 1.605        | 4.58               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                 |           |                       |           |               | 3.124             |           | 1.838        | 4.96               |

| CLASS                                | 4475                       | PLASTICS MFG.-MOLDED PRODUCTS NOC |           |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-----------------------------------|-----------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                 |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                         | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 2,702,632                  | 31                                | 2,437,410 | 79                    | 1,501,170  | 1,921,420     | 1,017,683         | 6,877,683  | 2.54         |                    |
| 2013                                 | 2,505,215                  | 17                                | 1,575,507 | 74                    | 2,089,992  | 1,540,219     | 1,326,467         | 6,532,185  | 2.61         |                    |
| 2014                                 | 2,302,676                  | 16                                | 1,478,809 | 66                    | 2,098,456  | 1,470,929     | 1,458,890         | 6,507,084  | 2.83         |                    |
| 2015                                 | 2,705,928                  | 9                                 | 798,280   | 98                    | 3,803,081  | 384,078       | 2,310,314         | 7,295,753  | 2.70         |                    |
| 2016                                 | 2,657,088                  | 15                                | 1,901,200 | 67                    | 2,606,889  | 1,164,490     | 1,985,062         | 7,657,641  | 2.88         |                    |
| TOTAL                                | 12,873,539                 | 88                                | 8,191,206 | 384                   | 12,099,588 | 6,481,136     | 8,098,416         | 34,870,346 | 2.71         |                    |
|                                      |                            |                                   |           |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                                   |           |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                   |           |                       |            | 72            | 1.576             | 95         | 1.133        | 2.71               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                   |           |                       |            | 28            | 1.889             | 5          | 1.207        | 3.10               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                   |           |                       |            |               | 1.664             |            | 1.137        | 2.80               |

| CLASS                                | 4476                       | PLASTICS MFG.-MOLDED PRODUCTS NOC-ASSEMBLING AND SUBSEQUENT FINISHING ONLY |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 938,571                    | 5  | 392,301   | 17                    | 598,917   | 113,109       | 367,346           | 1,471,673  | 1.57         |                    |
| 2013                                 | 963,409                    | 3  | 361,270   | 20                    | 375,315   | 116,188       | 461,177           | 1,313,950  | 1.36         |                    |
| 2014                                 | 892,506                    | 8  | 1,123,741 | 26                    | 578,976   | 727,778       | 354,305           | 2,784,800  | 3.12         |                    |
| 2015                                 | 1,017,726                  | 8  | 927,943   | 23                    | 236,693   | 487,151       | 285,498           | 1,937,285  | 1.90         |                    |
| 2016                                 | 1,110,493                  | 5  | 1,661,564 | 28                    | 867,936   | 653,571       | 747,776           | 3,930,847  | 3.54         |                    |
| TOTAL                                | 4,922,705                  | 29   | 4,466,819 | 114                   | 2,657,837 | 2,097,797     | 2,216,102         | 11,438,555 | 2.32         |                    |
|                                      |                            |  |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |           |                       |           | 44            | 1.447             | 57         | 0.876        | 2.32               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           |                       |           | 56            | 1.456             | 43         | 0.888        | 2.34               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |           |               | 1.452             |            | 0.881        | 2.33               |



| CLASS                                | 4479                       | BUTTON MFG. NOC   |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 8,691                      |                   |            | 1                     | 110        |               | 327               | 437                | 0.05         |
| 2013                                 | 7,442                      | 1                 | 49         |                       |            | 18,330        | 219               | 18,598             | 2.50         |
| 2014                                 | 9,422                      |                   |            | 2                     | 4,057      |               | 7,921             | 11,978             | 1.27         |
| 2015                                 | 10,325                     |                   |            | 1                     | 190        |               | 753               | 943                | 0.09         |
| 2016                                 | 11,391                     |                   |            |                       |            |               | 873               | 873                | 0.08         |
| TOTAL                                | 47,271                     | 1                 | 49         | 4                     | 4,357      | 18,330        | 10,093            | 32,829             | 0.69         |
|                                      |                            | INDEMNITY         |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                   |            | 8                     | 0.093      | 9             | 0.601             | 0.69               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |            | 92                    | 2.227      | 91            | 0.921             | 3.15               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |            |                       |            |               |                   | 0.892              | 2.95         |

| CLASS                                | 4493                       | FABRIC COATING OR IMPREGNATING NOC |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|------------------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                          | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 187,255                    |                                    |            | 9                     | 278,809    |               | 139,081           | 417,890            | 2.23         |
| 2013                                 | 206,898                    | 4                                  | 819,134    | 6                     | 114,110    | 366,913       | 80,560            | 1,380,717          | 6.67         |
| 2014                                 | 219,363                    | 4                                  | 941,916    | 7                     | 274,908    | 691,234       | 90,072            | 1,998,130          | 9.11         |
| 2015                                 | 225,106                    | 4                                  | 195,817    | 8                     | 318,556    | 121,484       | 228,996           | 864,853            | 3.84         |
| 2016                                 | 227,965                    | 2                                  | 49,757     | 8                     | 630,651    | 40,809        | 249,453           | 970,670            | 4.26         |
| TOTAL                                | 1,066,587                  | 14                                 | 2,006,624  | 38                    | 1,617,034  | 1,220,440     | 788,162           | 5,632,260          | 5.28         |
|                                      |                            | INDEMNITY                          |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                              | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                                    |            | 35                    | 3.397      | 46            | 1.883             | 5.28               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                    |            | 65                    | 3.886      | 54            | 2.331             | 6.22               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                    |            |                       |            |               |                   | 2.125              | 5.84         |

| CLASS                                | 4511                       | ANALYTICAL CHEMIST |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES          | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 10,507,201                 | 13                 | 652,810    | 52                    | 2,231,248  | 429,314       | 1,589,597         | 4,902,969          | 0.47         |
| 2013                                 | 11,385,344                 | 29                 | 3,369,682  | 62                    | 3,391,576  | 2,977,753     | 1,977,166         | 11,716,177         | 1.03         |
| 2014                                 | 11,942,814                 | 28                 | 3,045,454  | 64                    | 3,278,343  | 1,871,611     | 2,999,914         | 11,195,322         | 0.94         |
| 2015                                 | 12,660,537                 | 21                 | 2,069,115  | 81                    | 3,239,385  | 1,275,721     | 2,322,608         | 8,906,829          | 0.70         |
| 2016                                 | 14,331,040                 | 29                 | 4,237,268  | 81                    | 4,317,732  | 2,749,763     | 2,788,590         | 14,093,353         | 0.98         |
| TOTAL                                | 60,826,936                 | 120                | 13,374,329 | 340                   | 16,458,284 | 9,304,162     | 11,677,875        | 50,814,650         | 0.84         |
|                                      |                            | INDEMNITY          |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.              | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                    |            | 77                    | 0.490      | 100           | 0.345             | 0.84               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                    |            | 23                    | 0.474      | 0             | 0.355             | 0.83               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                    |            |                       |            |               |                   | 0.345              | 0.83         |

| CLASS                                | 4557                       | INK MFG.-PRINTING |        |                       |        |               |                   |                    |              |  |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 112,054                    |                   |        | 1                     | 2,885  |               | 9,234             | 12,119             | 0.11         |  |
| 2013                                 | 105,012                    | 1                 | 14,980 |                       |        | 4,717         | 2,515             | 22,212             | 0.21         |  |
| 2014                                 | 93,406                     |                   |        | 3                     | 11,928 |               | 61,678            | 73,606             | 0.79         |  |
| 2015                                 | 96,839                     |                   |        | 2                     | 4,919  |               | 3,591             | 8,510              | 0.09         |  |
| 2016                                 | 96,599                     | 1                 | 26,787 |                       |        | 31,625        | 2,563             | 60,975             | 0.63         |  |
| TOTAL                                | 503,910                    | 2                 | 41,767 | 6                     | 19,732 | 36,342        | 79,581            | 177,422            | 0.35         |  |
|                                      |                            | INDEMNITY         |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.             |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                   |        | 16                    | 0.122  | 19            | 0.230             | 0.35               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |        | 84                    | 1.179  | 81            | 0.566             | 1.75               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        |                       | 1.010  |               | 0.502             | 1.51               |              |  |

| CLASS                                | 4558                       | PAINT MFG.        |           |                       |           |               |                   |                    |              |  |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 368,383                    | 2                 | 414,032   | 9                     | 395,038   | 129,017       | 174,766           | 1,112,853          | 3.02         |  |
| 2013                                 | 297,019                    | 1                 | 422,685   | 7                     | 314,575   | 506,259       | 146,465           | 1,389,984          | 4.68         |  |
| 2014                                 | 311,657                    | 1                 | 148,866   | 6                     | 464,561   | 55,962        | 283,638           | 953,027            | 3.06         |  |
| 2015                                 | 391,732                    | 5                 | 676,854   | 14                    | 1,456,120 | 315,367       | 882,549           | 3,330,890          | 8.50         |  |
| 2016                                 | 443,455                    | 2                 | 280,086   | 14                    | 1,322,500 | 116,608       | 399,367           | 2,118,561          | 4.78         |  |
| TOTAL                                | 1,812,246                  | 11                | 1,942,523 | 50                    | 3,952,794 | 1,123,213     | 1,886,785         | 8,905,315          | 4.91         |  |
|                                      |                            | INDEMNITY         |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.             |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                   |           | 39                    | 3.253     | 48            | 1.661             | 4.91               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           | 61                    | 2.891     | 52            | 1.508             | 4.40               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       | 3.032     |               | 1.581             | 4.61               |              |  |

| CLASS                                | 4568                       | BORAX POTASH OR SALT PRODUCING OR REFINING & DRIVERS |         |                       |         |               |                   |                    |              |  |
|--------------------------------------|----------------------------|--|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                    |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES  | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 180,062                    |  |         | 5                     | 294,193 |               | 229,780           | 523,973            | 2.91         |  |
| 2013                                 | 129,866                    |  |         | 3                     | 158,622 |               | 273,786           | 432,408            | 3.33         |  |
| 2014                                 | 208,768                    | 1  | 267,890 | 3                     | 206,589 | 79,621        | 87,292            | 641,392            | 3.07         |  |
| 2015                                 | 225,823                    |  |         | 4                     | 70,393  |               | 75,049            | 145,442            | 0.64         |  |
| 2016                                 | 239,828                    |  |         | 6                     | 166,642 |               | 90,691            | 257,333            | 1.07         |  |
| TOTAL                                | 984,347                    | 1  | 267,890 | 21                    | 896,439 | 79,621        | 756,598           | 2,000,548          | 2.03         |  |
|                                      |                            | INDEMNITY  |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.  |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |  |         | 27                    | 1.183   | 33            | 0.850             | 2.03               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |         | 73                    | 2.085   | 67            | 1.109             | 3.19               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |         |                       | 1.841   |               | 1.024             | 2.87               |              |  |

| CLASS                                | 4583                       | FERTILIZER MFG. & DRIVERS |         |                       |         |               |                   |                    |              |  |
|--------------------------------------|----------------------------|---------------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES         |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES                 | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 114,880                    | 2                         | 108,028 | 3                     | 114,769 | 97,495        | 339,587           | 659,879            | 5.74         |  |
| 2013                                 | 94,793                     |                           |         | 2                     | 11,354  |               | 30,663            | 42,017             | 0.44         |  |
| 2014                                 | 78,827                     | 1                         | 118,226 | 2                     | 51,950  | 1,006,322     | 43,577            | 1,220,075          | 15.48        |  |
| 2015                                 | 90,637                     | 1                         | 137,389 | 5                     | 190,283 | 103,876       | 80,318            | 511,866            | 5.65         |  |
| 2016                                 | 92,277                     |                           |         | 2                     | 194,427 |               | 185,361           | 379,788            | 4.12         |  |
| TOTAL                                | 471,414                    | 4                         | 363,643 | 14                    | 562,783 | 1,207,693     | 679,506           | 2,813,625          | 5.97         |  |
|                                      |                            | INDEMNITY                 |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.                     |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                           |         | 27                    | 1,965   | 41            | 4,003             | 5.97               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                           |         | 73                    | 4,323   | 59            | 3,984             | 8.31               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                           |         |                       | 3.686   |               | 3.992             | 7.68               |              |  |

| CLASS                                | 4597                       | INK (WRITING), MUCILAGE OR PASTE MFG. |        |                       |         |               |                   |                    |              |  |
|--------------------------------------|----------------------------|---------------------------------------|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                     |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES                             | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 113,205                    |                                       |        | 4                     | 631,795 |               | 201,424           | 833,219            | 7.36         |  |
| 2013                                 | 126,300                    |                                       |        | 3                     | 31,397  |               | 27,525            | 58,922             | 0.47         |  |
| 2014                                 | 138,774                    |                                       |        | 1                     | 47,684  |               | 27,933            | 75,617             | 0.54         |  |
| 2015                                 | 143,449                    | 1                                     | 17,010 | 4                     | 83,555  | 12,618        | 41,681            | 154,864            | 1.08         |  |
| 2016                                 | 136,510                    |                                       |        | 1                     | 57,034  |               | 39,978            | 97,012             | 0.71         |  |
| TOTAL                                | 658,238                    | 1                                     | 17,010 | 13                    | 851,465 | 12,618        | 338,541           | 1,219,634          | 1.85         |  |
|                                      |                            | INDEMNITY                             |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.                                 |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                                       |        | 22                    | 1,319   | 25            | 0,533             | 1.85               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                       |        | 78                    | 2,008   | 75            | 0,817             | 2.83               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                       |        |                       | 1.856   |               | 0.746             | 2.60               |              |  |

| CLASS                                | 4611                       | DRUG, MEDICINE OR PHARMACEUTICAL PREPARATION-NO MFG. OF INGREDIENTS |            |                       |            |               |                   |                    |              |  |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 7,264,049                  | 39  | 4,067,377  | 173                   | 6,001,275  | 2,118,982     | 4,615,477         | 16,803,111         | 2.31         |  |
| 2013                                 | 8,056,451                  | 43  | 3,929,137  | 190                   | 5,758,017  | 2,711,980     | 3,698,151         | 16,097,285         | 2.00         |  |
| 2014                                 | 7,986,744                  | 53  | 5,892,985  | 166                   | 4,925,628  | 4,158,675     | 3,912,124         | 18,889,412         | 2.37         |  |
| 2015                                 | 9,090,467                  | 37  | 3,871,304  | 196                   | 7,134,934  | 3,085,583     | 4,910,949         | 19,002,770         | 2.09         |  |
| 2016                                 | 8,970,301                  | 34  | 3,462,492  | 181                   | 7,168,974  | 2,714,159     | 5,285,116         | 18,630,741         | 2.08         |  |
| TOTAL                                | 41,368,012                 | 206   | 21,223,295 | 906                   | 30,988,828 | 14,789,379    | 22,421,817        | 89,423,319         | 2.16         |  |
|                                      |                            | INDEMNITY   |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.   |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |   |            | 97                    | 1,262      | 100           | 0,900             | 2.16               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            | 3                     | 1,236      | 0             | 0,922             | 2.16               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       | 1.261      |               | 0,900             | 2.16               |              |  |

| CLASS                                | 4628                       | EXTRACT MFG.      |         |                       |           |                          |                              |                 |                       |                    |
|--------------------------------------|----------------------------|-------------------|---------|-----------------------|-----------|--------------------------|------------------------------|-----------------|-----------------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |         | IND NOT-LIKELY LOSSES |           | MEDICAL<br>LIKELY LOSSES | MEDICAL<br>NOT-LIKELY LOSSES | TOTAL<br>LOSSES | TOTAL<br>PURE PREMIUM |                    |
|                                      |                            | NO. CASES         | AMOUNT  | NO. CASES             | AMOUNT    |                          |                              |                 |                       |                    |
| 2012                                 | 326,160                    |                   |         | 3                     | 241,808   |                          | 223,052                      | 464,860         | 1.43                  |                    |
| 2013                                 | 310,166                    |                   |         | 6                     | 118,574   |                          | 92,049                       | 210,623         | 0.68                  |                    |
| 2014                                 | 314,718                    | 3                 | 312,012 | 5                     | 30,477    | 683,543                  | 45,879                       | 1,071,911       | 3.41                  |                    |
| 2015                                 | 369,577                    | 1                 | 66,091  | 7                     | 329,250   | 60,352                   | 336,972                      | 792,665         | 2.14                  |                    |
| 2016                                 | 396,824                    |                   |         | 9                     | 1,700,379 |                          | 415,929                      | 2,116,308       | 5.33                  |                    |
| TOTAL                                | 1,717,445                  | 4                 | 378,103 | 30                    | 2,420,488 | 743,895                  | 1,113,881                    | 4,656,367       | 2.71                  |                    |
|                                      |                            |                   |         |                       |           | INDEMNITY                |                              | MEDICAL         |                       | TOTAL PURE PREMIUM |
|                                      |                            |                   |         |                       |           | CRED.                    | PURE PREM.                   | CRED.           | PURE PREM.            |                    |
| INDICATED PURE PREMIUM               |                            |                   |         |                       |           | 24                       | 1.630                        | 37              | 1.082                 | 2.71               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |         |                       |           | 76                       | 0.882                        | 63              | 0.859                 | 1.74               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |         |                       |           |                          | 1.062                        |                 | 0.942                 | 2.00               |

| CLASS                                | 4635                       | OXYGEN OR HYDROGEN MFG. & DRIVERS |           |                       |           |                          |                              |                 |                       |                    |
|--------------------------------------|----------------------------|-----------------------------------|-----------|-----------------------|-----------|--------------------------|------------------------------|-----------------|-----------------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                 |           | IND NOT-LIKELY LOSSES |           | MEDICAL<br>LIKELY LOSSES | MEDICAL<br>NOT-LIKELY LOSSES | TOTAL<br>LOSSES | TOTAL<br>PURE PREMIUM |                    |
|                                      |                            | NO. CASES                         | AMOUNT    | NO. CASES             | AMOUNT    |                          |                              |                 |                       |                    |
| 2012                                 | 653,589                    | 7                                 | 1,870,568 | 15                    | 935,331   | 1,140,255                | 719,472                      | 4,665,626       | 7.14                  |                    |
| 2013                                 | 669,869                    | 11                                | 2,195,736 | 26                    | 1,458,287 | 1,683,784                | 877,683                      | 6,215,490       | 9.28                  |                    |
| 2014                                 | 689,310                    | 8                                 | 1,798,615 | 30                    | 2,024,282 | 1,019,468                | 1,096,362                    | 5,938,727       | 8.62                  |                    |
| 2015                                 | 686,492                    | 2                                 | 157,540   | 18                    | 1,394,831 | 102,864                  | 851,594                      | 2,506,829       | 3.65                  |                    |
| 2016                                 | 693,690                    | 4                                 | 745,289   | 12                    | 789,402   | 444,582                  | 481,300                      | 2,460,573       | 3.55                  |                    |
| TOTAL                                | 3,392,950                  | 32                                | 6,767,748 | 101                   | 6,602,133 | 4,390,953                | 4,026,411                    | 21,787,245      | 6.42                  |                    |
|                                      |                            |                                   |           |                       |           | INDEMNITY                |                              | MEDICAL         |                       | TOTAL PURE PREMIUM |
|                                      |                            |                                   |           |                       |           | CRED.                    | PURE PREM.                   | CRED.           | PURE PREM.            |                    |
| INDICATED PURE PREMIUM               |                            |                                   |           |                       |           | 54                       | 3.940                        | 72              | 2.481                 | 6.42               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                   |           |                       |           | 46                       | 3.459                        | 28              | 2.294                 | 5.75               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                   |           |                       |           |                          | 3.719                        |                 | 2.429                 | 6.15               |

| CLASS                                | 4653                       | GLUE MFG. & DRIVERS |         |                       |         |                          |                              |                 |                       |                    |
|--------------------------------------|----------------------------|---------------------|---------|-----------------------|---------|--------------------------|------------------------------|-----------------|-----------------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |         | IND NOT-LIKELY LOSSES |         | MEDICAL<br>LIKELY LOSSES | MEDICAL<br>NOT-LIKELY LOSSES | TOTAL<br>LOSSES | TOTAL<br>PURE PREMIUM |                    |
|                                      |                            | NO. CASES           | AMOUNT  | NO. CASES             | AMOUNT  |                          |                              |                 |                       |                    |
| 2012                                 | 48,100                     |                     |         | 1                     | 1,339   |                          | 43,235                       | 44,574          | 0.93                  |                    |
| 2013                                 | 48,479                     |                     |         | 2                     | 116,800 |                          | 78,468                       | 195,268         | 4.03                  |                    |
| 2014                                 | 46,539                     |                     |         |                       |         |                          |                              |                 |                       |                    |
| 2015                                 | 34,905                     |                     |         | 2                     | 37,702  |                          | 8,360                        | 46,062          | 1.32                  |                    |
| 2016                                 | 20,276                     | 1                   | 387,710 | 1                     | 5,138   | 83,823                   | 11,129                       | 487,800         | 24.06                 |                    |
| TOTAL                                | 198,299                    | 1                   | 387,710 | 6                     | 160,979 | 83,823                   | 141,192                      | 773,704         | 3.90                  |                    |
|                                      |                            |                     |         |                       |         | INDEMNITY                |                              | MEDICAL         |                       | TOTAL PURE PREMIUM |
|                                      |                            |                     |         |                       |         | CRED.                    | PURE PREM.                   | CRED.           | PURE PREM.            |                    |
| INDICATED PURE PREMIUM               |                            |                     |         |                       |         | 13                       | 2.767                        | 15              | 1.135                 | 3.90               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                     |         |                       |         | 87                       | 1.770                        | 85              | 0.823                 | 2.59               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                     |         |                       |         |                          | 1.900                        |                 | 0.870                 | 2.77               |

| CLASS                                | 4665                       | RENDERING WORKS NOC & DRIVERS |         |                       |         |               |                   |         |              |                    |
|--------------------------------------|----------------------------|-------------------------------|---------|-----------------------|---------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES             |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES                     | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 22,266                     | 4                             | 164,411 | 1                     | 3,734   | 58,111        | 4,846             | 231,102 | 10.38        |                    |
| 2013                                 | 18,072                     |                               |         | 1                     | 7,839   |               | 11,559            | 19,398  | 1.07         |                    |
| 2014                                 | 18,179                     |                               |         | 2                     | 40,798  |               | 64,682            | 105,480 | 5.80         |                    |
| 2015                                 | 17,054                     |                               |         | 4                     | 76,289  |               | 48,475            | 124,764 | 7.32         |                    |
| 2016                                 | 16,912                     |                               |         | 1                     | 3,658   |               | 16,325            | 19,983  | 1.18         |                    |
| TOTAL                                | 92,483                     | 4                             | 164,411 | 9                     | 132,318 | 58,111        | 145,887           | 500,727 | 5.41         |                    |
|                                      |                            |                               |         |                       |         | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                               |         |                       |         | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                               |         |                       |         | 18            | 3.208             | 23      | 2.206        | 5.41               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                               |         |                       |         | 82            | 8.506             | 77      | 4.628        | 13.13              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                               |         |                       |         |               | 7.552             |         | 4.071        | 11.62              |

| CLASS                                | 4692                       | DENTAL LABORATORY |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 894,853                    | 2                 | 44,941    | 5                     | 19,104    | 63,666        | 38,657            | 166,368   | 0.19         |                    |
| 2013                                 | 882,778                    | 3                 | 759,330   | 12                    | 1,217,216 | 350,920       | 477,352           | 2,804,818 | 3.18         |                    |
| 2014                                 | 867,354                    | 2                 | 447,149   | 7                     | 425,569   | 549,656       | 489,228           | 1,911,602 | 2.20         |                    |
| 2015                                 | 849,168                    | 1                 | 45,231    | 6                     | 260,565   | 16,023        | 95,917            | 417,736   | 0.49         |                    |
| 2016                                 | 899,069                    | 2                 | 144,050   | 9                     | 429,473   | 55,568        | 178,382           | 807,473   | 0.90         |                    |
| TOTAL                                | 4,393,222                  | 10                | 1,440,701 | 39                    | 2,351,927 | 1,035,833     | 1,279,536         | 6,107,997 | 1.39         |                    |
|                                      |                            |                   |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |           |                       |           | 32            | 0.863             | 43        | 0.527        | 1.39               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           |                       |           | 68            | 0.736             | 57        | 0.473        | 1.21               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       |           |               | 0.777             |           | 0.496        | 1.27               |

| CLASS                                | 4693                       | PHARMACEUTICAL GOODS MFG. NOC |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES             |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                     | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 1,564,478                  | 5                             | 438,606   | 47                    | 2,130,621 | 591,021       | 1,162,782         | 4,323,030  | 2.76         |                    |
| 2013                                 | 1,182,147                  | 5                             | 486,975   | 31                    | 1,124,453 | 273,143       | 1,043,347         | 2,927,918  | 2.48         |                    |
| 2014                                 | 1,303,262                  | 5                             | 452,773   | 32                    | 1,502,551 | 687,020       | 950,457           | 3,592,801  | 2.76         |                    |
| 2015                                 | 1,311,631                  | 8                             | 596,139   | 33                    | 1,243,968 | 379,594       | 1,036,237         | 3,255,938  | 2.48         |                    |
| 2016                                 | 1,153,874                  | 11                            | 1,066,440 | 23                    | 884,144   | 675,527       | 620,542           | 3,246,653  | 2.81         |                    |
| TOTAL                                | 6,515,392                  | 34                            | 3,040,933 | 166                   | 6,885,737 | 2,606,305     | 4,813,365         | 17,346,340 | 2.66         |                    |
|                                      |                            |                               |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                               |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                               |           |                       |           | 52            | 1.524             | 67         | 1.139        | 2.66               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                               |           |                       |           | 48            | 1.622             | 33         | 0.993        | 2.62               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                               |           |                       |           |               | 1.571             |            | 1.091        | 2.66               |

| CLASS                                | 4710                       | CANDLE MFG.       |        |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 101,487                    |                   |        | 3                     | 120,970 |               | 230,089           | 351,059   | 3.46         |                    |
| 2013                                 | 98,468                     | 1                 | 66,512 | 6                     | 120,825 | 56,006        | 108,657           | 352,000   | 3.57         |                    |
| 2014                                 | 90,105                     | 1                 | 15,378 | 3                     | 31,868  | 125,402       | 25,628            | 198,276   | 2.20         |                    |
| 2015                                 | 135,339                    |                   |        | 2                     | 7,223   |               | 25,246            | 32,469    | 0.24         |                    |
| 2016                                 | 160,146                    |                   |        | 4                     | 210,411 |               | 125,458           | 335,869   | 2.10         |                    |
| TOTAL                                | 585,545                    | 2                 | 81,890 | 18                    | 491,297 | 181,408       | 515,078           | 1,269,673 | 2.17         |                    |
|                                      |                            |                   |        |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |        |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |        |                       |         | 22            | 0.979             | 31        | 1.189        | 2.17               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |        |                       |         | 78            | 2.216             | 69        | 1.660        | 3.88               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        |                       |         |               | 1.944             |           | 1.514        | 3.46               |

| CLASS                                | 4712                       | GREASE OR OIL MIXING OR BLENDING |        |                       |         |               |                   |         |              |                    |
|--------------------------------------|----------------------------|----------------------------------|--------|-----------------------|---------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES                        | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 84,091                     |                                  |        | 2                     | 2,197   |               | 21,593            | 23,790  | 0.28         |                    |
| 2013                                 | 87,818                     |                                  |        |                       |         |               | 1,180             | 1,180   | 0.01         |                    |
| 2014                                 | 89,307                     | 1                                | 18,077 |                       |         | 10,178        | 299               | 28,554  | 0.32         |                    |
| 2015                                 | 86,527                     | 1                                | 8,796  | 1                     | 136     | 25,409        | 9,793             | 44,134  | 0.51         |                    |
| 2016                                 | 98,497                     |                                  |        | 2                     | 105,178 |               | 73,407            | 178,585 | 1.81         |                    |
| TOTAL                                | 446,240                    | 2                                | 26,873 | 5                     | 107,511 | 35,587        | 106,272           | 276,243 | 0.62         |                    |
|                                      |                            |                                  |        |                       |         | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                                  |        |                       |         | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                  |        |                       |         | 20            | 0.301             | 18      | 0.318        | 0.62               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                  |        |                       |         | 80            | 2.216             | 82      | 0.573        | 2.79               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                  |        |                       |         |               | 1.833             |         | 0.527        | 2.36               |

| CLASS                                | 4720                       | SOAP OR SYNTHETIC DETERGENT MFG. |        |                       |         |               |                   |         |              |                    |
|--------------------------------------|----------------------------|----------------------------------|--------|-----------------------|---------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES                        | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 78,884                     |                                  |        | 3                     | 161,886 |               | 96,618            | 258,504 | 3.28         |                    |
| 2013                                 | 66,002                     | 3                                | 38,433 |                       |         | 47,306        | 835               | 86,574  | 1.31         |                    |
| 2014                                 | 70,772                     |                                  |        | 1                     | 620     |               | 11,115            | 11,735  | 0.17         |                    |
| 2015                                 | 77,278                     |                                  |        | 3                     | 89,295  |               | 52,012            | 141,307 | 1.83         |                    |
| 2016                                 | 71,439                     |                                  |        | 1                     | 24,298  |               | 27,319            | 51,617  | 0.72         |                    |
| TOTAL                                | 364,375                    | 3                                | 38,433 | 8                     | 276,099 | 47,306        | 187,899           | 549,737 | 1.51         |                    |
|                                      |                            |                                  |        |                       |         | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                                  |        |                       |         | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                  |        |                       |         | 21            | 0.863             | 24      | 0.646        | 1.51               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                  |        |                       |         | 79            | 3.217             | 76      | 1.320        | 4.54               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                  |        |                       |         |               | 2.723             |         | 1.158        | 3.88               |

| CLASS                                | 4751                       | SYNTHETIC RUBBER MFG. |        |                       |        |               |                   |                    |              |
|--------------------------------------|----------------------------|-----------------------|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES     |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES             | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 17,890                     |                       |        |                       |        |               | 265               | 265                | 0.01         |
| 2013                                 | 15,739                     |                       |        |                       |        |               |                   |                    |              |
| 2014                                 | 16,882                     |                       |        |                       |        |               | 2,855             | 2,855              | 0.17         |
| 2015                                 | 22,656                     |                       |        |                       |        |               |                   |                    |              |
| 2016                                 | 15,897                     |                       |        | 1                     | 20,823 |               | 29,004            | 49,827             | 3.13         |
| TOTAL                                | 89,064                     |                       |        | 1                     | 20,823 |               | 32,124            | 52,947             | 0.60         |
|                                      |                            | INDEMNITY             |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                 |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 10                    |        | 0.234                 |        | 13            |                   | 0.361              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 90                    |        | 2.113                 |        | 87            |                   | 1.173              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                       |        | 1.925                 |        |               |                   | 1.067              |              |

| CLASS                                | 4771                       | EXPLOSIVES OR AMMUNITION MFG.-EXPLOSIVES OR AMMUNITION MFG. NOC-& DRIVERS |        |                       |        |               |                   |                    |              |
|--------------------------------------|----------------------------|---|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 19,455                     |   |        |                       |        |               |                   |                    |              |
| 2013                                 | 18,855                     |   |        |                       |        |               | 65                | 65                 | 0.00         |
| 2014                                 | 8,589                      |   |        |                       |        |               |                   |                    |              |
| 2015                                 | 40,895                     |   |        |                       |        |               | 21,840            | 21,840             | 0.53         |
| 2016                                 | 36,480                     |   |        | 1                     | 8,888  |               | 3,481             | 12,369             | 0.34         |
| TOTAL                                | 124,274                    |   |        | 1                     | 8,888  |               | 25,386            | 34,274             | 0.28         |
|                                      |                            | INDEMNITY   |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 14  |        | 0.072                 |        | 14            |                   | 0.204              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 86  |        | 3.124                 |        | 86            |                   | 1.086              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |        | 2.697                 |        |               |                   | 0.963              |              |

| CLASS                                | 4825                       | DRUG, MEDICINE OR PHARMACEUTICAL PREPARATION MFG.-INCLUDES MFG. INGREDIENTS |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,498,716                  | 2   | 318,055   | 12                    | 331,019   | 77,440        | 219,287           | 945,801            | 0.63         |
| 2013                                 | 3,709,510                  | 9   | 1,432,029 | 31                    | 1,253,840 | 502,571       | 748,014           | 3,936,454          | 1.06         |
| 2014                                 | 3,419,879                  | 5   | 712,068   | 26                    | 626,968   | 233,772       | 626,098           | 2,198,906          | 0.64         |
| 2015                                 | 3,829,882                  | 9   | 559,924   | 26                    | 843,154   | 307,198       | 742,391           | 2,452,667          | 0.64         |
| 2016                                 | 3,030,727                  | 6   | 1,176,551 | 21                    | 703,458   | 788,066       | 599,760           | 3,267,835          | 1.08         |
| TOTAL                                | 15,488,714                 | 31  | 4,198,627 | 116                   | 3,758,439 | 1,909,047     | 2,935,550         | 12,801,663         | 0.83         |
|                                      |                            | INDEMNITY   |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 48  |           | 0.514                 |           | 61            |                   | 0.313              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 52  |           | 0.576                 |           | 39            |                   | 0.322              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           | 0.546                 |           |               |                   | 0.317              |              |

| CLASS                                | 4828                       | CHEMICAL BLENDING OR MIXING NOC-ALL OPERATIONS-& DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 2,128,956                  | 6  | 97,737    | 34                    | 1,725,609 | 111,306       | 1,214,728         | 3,149,380  | 1.48         |                    |
| 2013                                 | 557,301                    | 7  | 661,137   | 21                    | 476,423   | 294,359       | 753,547           | 2,185,466  | 3.92         |                    |
| 2014                                 | 731,332                    | 2  | 210,663   | 14                    | 346,862   | 185,328       | 244,951           | 987,804    | 1.35         |                    |
| 2015                                 | 874,984                    | 3  | 655,211   | 21                    | 1,159,094 | 268,296       | 1,987,596         | 4,070,197  | 4.65         |                    |
| 2016                                 | 905,158                    | 3  | 95,612    | 20                    | 1,027,434 | 299,169       | 349,226           | 1,771,441  | 1.96         |                    |
| TOTAL                                | 5,197,731                  | 21   | 1,720,360 | 110                   | 4,735,422 | 1,158,458     | 4,550,048         | 12,164,288 | 2.34         |                    |
|                                      |                            |  |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |           |                       |           | 41            | 1.242             | 56         | 1.098        | 2.34               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           |                       |           | 59            | 1.131             | 44         | 0.783        | 1.91               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |           |               | 1.177             |            | 0.959        | 2.14               |

| CLASS                                | 4829                       | CHEMICAL MFG. NOC-ALL OPERATIONS-& DRIVERS |           |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|-----------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                          |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                                  | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 2,828,168                  | 6  | 1,507,917 | 30                    | 1,132,718  | 391,592       | 795,594           | 3,827,821  | 1.35         |                    |
| 2013                                 | 3,008,042                  | 14   | 2,576,204 | 52                    | 3,104,101  | 946,875       | 1,274,457         | 7,901,637  | 2.63         |                    |
| 2014                                 | 3,016,409                  | 16   | 2,203,303 | 53                    | 3,233,933  | 1,102,818     | 1,246,364         | 7,786,418  | 2.58         |                    |
| 2015                                 | 2,771,436                  | 12   | 1,120,830 | 49                    | 3,503,296  | 842,629       | 1,543,997         | 7,010,752  | 2.53         |                    |
| 2016                                 | 2,969,896                  | 6  | 402,818   | 59                    | 3,632,284  | 225,025       | 2,241,810         | 6,501,937  | 2.19         |                    |
| TOTAL                                | 14,593,951                 | 54   | 7,811,072 | 243                   | 14,606,332 | 3,508,939     | 7,102,222         | 33,028,565 | 2.26         |                    |
|                                      |                            |  |           |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |           |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |           |                       |            | 75            | 1.536             | 87         | 0.727        | 2.26               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           |                       |            | 25            | 1.820             | 13         | 0.838        | 2.66               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |            |               | 1.607             |            | 0.741        | 2.35               |

| CLASS                                | 4902                       | SPORTING GOODS MFG. NOC |         |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------------|---------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES       |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES               | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 87,171                     |                         |         | 4                     | 131,610 |               | 59,003            | 190,613   | 2.19         |                    |
| 2013                                 | 109,147                    | 2                       | 184,394 | 1                     | 80,453  | 194,423       | 64,785            | 524,055   | 4.80         |                    |
| 2014                                 | 126,969                    |                         |         | 7                     | 170,476 |               | 99,457            | 269,933   | 2.13         |                    |
| 2015                                 | 136,693                    | 1                       | 106,814 | 1                     | 77,618  | 288,968       | 44,206            | 517,606   | 3.79         |                    |
| 2016                                 | 144,494                    |                         |         | 3                     | 138,175 |               | 119,219           | 257,394   | 1.78         |                    |
| TOTAL                                | 604,474                    | 3                       | 291,208 | 16                    | 598,332 | 483,391       | 386,670           | 1,759,601 | 2.91         |                    |
|                                      |                            |                         |         |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                         |         |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                         |         |                       |         | 25            | 1.472             | 30        | 1.439        | 2.91               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                         |         |                       |         | 75            | 2.954             | 70        | 1.379        | 4.33               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                         |         |                       |         |               | 2.584             |           | 1.397        | 3.98               |



| CLASS                                | 4923                       | PHOTOGRAPHIC SUPPLIES MFG. |           |                       |           |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|----------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES          |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES                  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 760,118                    | 2                          | 131,616   | 15                    | 349,966   | 56,157        | 378,768           | 916,507            | 1.21         |       |  |      |  |
| 2013                                 | 864,233                    | 2                          | 45,384    | 3                     | 17,074    | 34,582        | 125,026           | 222,066            | 0.26         |       |  |      |  |
| 2014                                 | 832,181                    | 7                          | 1,043,412 | 12                    | 454,830   | 671,427       | 239,846           | 2,409,515          | 2.90         |       |  |      |  |
| 2015                                 | 670,272                    | 1                          | 11,379    | 9                     | 761,131   | 11,321        | 315,561           | 1,099,392          | 1.64         |       |  |      |  |
| 2016                                 | 699,748                    |                            |           | 14                    | 1,096,082 |               | 434,460           | 1,530,542          | 2.19         |       |  |      |  |
| TOTAL                                | 3,826,552                  | 12                         | 1,231,791 | 53                    | 2,679,083 | 773,487       | 1,493,661         | 6,178,022          | 1.61         |       |  |      |  |
|                                      |                            | INDEMNITY                  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.                      |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |                            |           | 36                    |           | 1.022         |                   | 43                 |              | 0.592 |  | 1.61 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                            |           | 64                    |           | 1.114         |                   | 57                 |              | 0.550 |  | 1.66 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                            |           |                       |           | 1.081         |                   |                    |              | 0.568 |  | 1.65 |  |

| CLASS                                | 5000                       | CHIMNEY CONSTRUCTION-NOT METAL |        |                       |        |               |                   |                    |              |       |  |       |  |
|--------------------------------------|----------------------------|--------------------------------|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|-------|--|-------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES              |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |       |  |
|                                      |                            | NO. CASES                      | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |       |  |
| 2012                                 | 3,112                      |                                |        |                       |        |               | 1,161             | 1,161              | 0.37         |       |  |       |  |
| 2013                                 | 2,479                      |                                |        |                       |        |               |                   |                    |              |       |  |       |  |
| 2014                                 | 7,879                      |                                |        | 1                     | 10,099 |               | 4,183             | 14,282             | 1.81         |       |  |       |  |
| 2015                                 | 14,070                     |                                |        |                       |        |               |                   |                    |              |       |  |       |  |
| 2016                                 | 6,086                      |                                |        | 1                     | 40,203 |               | 85,137            | 125,340            | 20.59        |       |  |       |  |
| TOTAL                                | 33,626                     |                                |        | 2                     | 50,302 |               | 90,481            | 140,783            | 4.19         |       |  |       |  |
|                                      |                            | INDEMNITY                      |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |       |  |
|                                      |                            | CRED.                          |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |       |  |       |  |
| INDICATED PURE PREMIUM               |                            |                                |        | 17                    |        | 1.496         |                   | 14                 |              | 2.691 |  | 4.19  |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                |        | 83                    |        | 20.506        |                   | 86                 |              | 3.501 |  | 24.01 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                |        |                       |        | 17.274        |                   |                    |              | 3.388 |  | 20.66 |  |

| CLASS                                | 5022                       | MASONRY NOC       |             |                       |             |               |                   |                    |              |       |  |       |  |
|--------------------------------------|----------------------------|-------------------|-------------|-----------------------|-------------|---------------|-------------------|--------------------|--------------|-------|--|-------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |       |  |
|                                      |                            | NO. CASES         | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |       |  |
| 2012                                 | 3,815,624                  | 70                | 14,846,276  | 234                   | 22,963,969  | 13,701,015    | 16,189,296        | 67,700,556         | 17.74        |       |  |       |  |
| 2013                                 | 3,687,720                  | 86                | 16,613,446  | 235                   | 20,223,862  | 15,175,662    | 15,435,526        | 67,448,496         | 18.29        |       |  |       |  |
| 2014                                 | 3,673,363                  | 102               | 26,312,928  | 214                   | 21,385,654  | 19,944,126    | 13,692,701        | 81,335,409         | 22.14        |       |  |       |  |
| 2015                                 | 4,206,068                  | 130               | 38,713,527  | 265                   | 29,110,197  | 33,239,455    | 24,898,502        | 125,961,681        | 29.95        |       |  |       |  |
| 2016                                 | 4,299,143                  | 91                | 33,180,596  | 211                   | 24,061,245  | 22,075,291    | 14,788,965        | 94,106,097         | 21.89        |       |  |       |  |
| TOTAL                                | 19,681,918                 | 479               | 129,666,773 | 1,159                 | 117,744,927 | 104,135,549   | 85,004,990        | 436,552,239        | 22.18        |       |  |       |  |
|                                      |                            | INDEMNITY         |             |                       |             | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |       |  |
|                                      |                            | CRED.             |             | PURE PREM.            |             | CRED.         |                   | PURE PREM.         |              |       |  |       |  |
| INDICATED PURE PREMIUM               |                            |                   |             | 100                   |             | 12.571        |                   | 100                |              | 9.610 |  | 22.18 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |             | 0                     |             | 12.361        |                   | 0                  |              | 9.283 |  | 21.64 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |             |                       |             | 12.571        |                   |                    |              | 9.610 |  | 22.18 |  |

| CLASS                                | 5037                       | PAINTING-METAL STRUCTURES-OVER TWO STORIES IN HEIGHT-& DRIVERS |            |                       |            |               |                   |                    |              |       |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |
| 2012                                 | 288,904                    | 12   | 4,258,044  | 22                    | 1,800,890  | 3,354,184     | 1,121,968         | 10,535,086         | 36.47        |       |
| 2013                                 | 309,265                    | 2  | 656,273    | 23                    | 2,176,514  | 222,674       | 2,254,550         | 5,310,011          | 17.17        |       |
| 2014                                 | 331,214                    | 11   | 2,537,384  | 14                    | 1,628,101  | 2,504,997     | 1,275,706         | 7,946,188          | 23.99        |       |
| 2015                                 | 355,659                    | 19   | 11,302,114 | 19                    | 3,622,522  | 8,336,182     | 2,555,214         | 25,816,032         | 72.59        |       |
| 2016                                 | 318,023                    | 6  | 2,239,510  | 15                    | 4,048,048  | 1,157,729     | 2,899,526         | 10,344,813         | 32.53        |       |
| TOTAL                                | 1,603,065                  | 50   | 20,993,325 | 93                    | 13,276,075 | 15,575,766    | 10,106,964        | 59,952,130         | 37.40        |       |
|                                      |                            | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |
|                                      |                            | CRED.  |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |       |
| INDICATED PURE PREMIUM               |                            | 78   |            | 21.377                |            | 100           |                   | 16.021             |              | 37.40 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 22   |            | 18.433                |            | 0             |                   | 14.283             |              | 32.72 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            | 20.729                |            |               |                   | 16.021             |              | 36.75 |

| CLASS                                | 5040                       | IRON OR STEEL ERECTION-FRAME STRUCTURES |            |                       |            |               |                   |                    |              |       |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                       |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |
|                                      |                            | NO. CASES                               | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |
| 2012                                 | 1,212,151                  | 33                                      | 6,567,197  | 91                    | 7,404,058  | 7,132,072     | 6,100,902         | 27,204,229         | 22.44        |       |
| 2013                                 | 1,056,653                  | 30                                      | 10,240,793 | 90                    | 13,086,753 | 9,388,629     | 9,515,966         | 42,232,141         | 39.97        |       |
| 2014                                 | 1,220,216                  | 22                                      | 9,556,302  | 88                    | 10,727,665 | 6,029,686     | 7,383,540         | 33,697,193         | 27.62        |       |
| 2015                                 | 1,781,702                  | 26                                      | 8,451,970  | 114                   | 12,765,397 | 6,964,266     | 9,097,846         | 37,279,479         | 20.92        |       |
| 2016                                 | 1,907,707                  | 35                                      | 11,767,150 | 120                   | 14,323,849 | 5,473,938     | 10,954,478        | 42,519,415         | 22.29        |       |
| TOTAL                                | 7,178,429                  | 146                                     | 46,583,412 | 503                   | 58,307,722 | 34,988,591    | 43,052,732        | 182,932,457        | 25.48        |       |
|                                      |                            | INDEMNITY                               |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |
|                                      |                            | CRED.                                   |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |       |
| INDICATED PURE PREMIUM               |                            | 100                                     |            | 14.612                |            | 100           |                   | 10.872             |              | 25.48 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 0                                       |            | 14.480                |            | 0             |                   | 10.912             |              | 25.39 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            | 14.612                |            |               |                   | 10.872             |              | 25.48 |

| CLASS                                | 5057                       | IRON OR STEEL-ERECTION-NOC |           |                       |            |               |                   |                    |              |       |
|--------------------------------------|----------------------------|----------------------------|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES          |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |
|                                      |                            | NO. CASES                  | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |
| 2012                                 | 250,436                    | 2                          | 288,322   | 9                     | 749,606    | 147,187       | 450,876           | 1,635,991          | 6.53         |       |
| 2013                                 | 264,577                    | 11                         | 3,212,899 | 20                    | 2,746,580  | 1,794,027     | 2,162,708         | 9,916,214          | 37.48        |       |
| 2014                                 | 283,890                    | 4                          | 880,664   | 17                    | 1,819,633  | 656,889       | 1,643,747         | 5,000,933          | 17.62        |       |
| 2015                                 | 363,600                    | 8                          | 2,140,785 | 18                    | 2,581,173  | 983,166       | 1,733,047         | 7,438,171          | 20.46        |       |
| 2016                                 | 593,609                    | 5                          | 1,636,317 | 21                    | 2,736,776  | 1,332,685     | 2,329,794         | 8,035,572          | 13.54        |       |
| TOTAL                                | 1,756,112                  | 30                         | 8,158,987 | 85                    | 10,633,768 | 4,913,954     | 8,320,172         | 32,026,881         | 18.24        |       |
|                                      |                            | INDEMNITY                  |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |
|                                      |                            | CRED.                      |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |       |
| INDICATED PURE PREMIUM               |                            | 65                         |           | 10.701                |            | 89            |                   | 7.536              |              | 18.24 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 35                         |           | 10.844                |            | 11            |                   | 7.422              |              | 18.27 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                            |           | 10.751                |            |               |                   | 7.523              |              | 18.27 |

| CLASS                                | 5059                       | IRON OR STEEL ERECTION-FRAME STRUCTURES-NOT OVER TWO STORIES IN HEIGHT |           |                       |           |               |                   |                    |              |       |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |
| 2012                                 | 24,810                     |  |           |                       |           |               | 1,060             | 1,060              | 0.04         |       |
| 2013                                 | 29,134                     | 1  | 488,863   | 2                     | 157,041   | 300,976       | 49,358            | 996,238            | 34.20        |       |
| 2014                                 | 30,143                     | 3  | 1,845,998 | 1                     | 88,004    | 1,083,219     | 105,602           | 3,122,823          | 103.60       |       |
| 2015                                 | 45,170                     | 2  | 1,060,347 | 6                     | 979,570   | 931,733       | 698,751           | 3,670,401          | 81.26        |       |
| 2016                                 | 44,507                     |  |           | 2                     | 754,207   |               | 443,167           | 1,197,374          | 26.90        |       |
| TOTAL                                | 173,764                    | 6  | 3,395,208 | 11                    | 1,978,822 | 2,315,928     | 1,297,938         | 8,987,896          | 51.73        |       |
|                                      |                            | INDEMNITY  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |
|                                      |                            | CRED.  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |
| INDICATED PURE PREMIUM               |                            | 39   |           | 30.927                |           | 46            |                   | 20.798             |              | 51.73 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 61   |           | 31.088                |           | 54            |                   | 14.389             |              | 45.48 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           | 31.025                |           |               |                   | 17.337             |              | 48.36 |

| CLASS                                | 5102                       | DOOR, DOOR FRAME OR SASH ERECTION-METAL OR METAL COVERED |            |                       |            |               |                   |                    |              |       |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |
| 2012                                 | 1,762,741                  | 30   | 7,426,347  | 97                    | 8,876,354  | 5,624,238     | 6,141,863         | 28,068,802         | 15.92        |       |
| 2013                                 | 2,078,246                  | 28   | 7,357,690  | 104                   | 7,906,586  | 6,921,819     | 6,220,491         | 28,406,586         | 13.67        |       |
| 2014                                 | 2,233,322                  | 33   | 6,773,952  | 114                   | 14,017,546 | 7,360,612     | 10,380,177        | 38,532,287         | 17.25        |       |
| 2015                                 | 2,764,951                  | 41   | 12,985,625 | 115                   | 9,334,372  | 10,068,058    | 7,472,843         | 39,860,898         | 14.42        |       |
| 2016                                 | 2,649,309                  | 41   | 15,394,436 | 110                   | 11,360,511 | 12,152,338    | 7,964,160         | 46,871,445         | 17.69        |       |
| TOTAL                                | 11,488,569                 | 173  | 49,938,050 | 540                   | 51,495,369 | 42,127,065    | 38,179,534        | 181,740,018        | 15.82        |       |
|                                      |                            | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |
|                                      |                            | CRED.  |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |       |
| INDICATED PURE PREMIUM               |                            | 100  |            | 8.829                 |            | 100           |                   | 6.990              |              | 15.82 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 0  |            | 7.753                 |            | 0             |                   | 6.046              |              | 13.80 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            | 8.829                 |            |               |                   | 6.990              |              | 15.82 |

| CLASS                                | 5160                       | ELEVATOR ERECTION OR REPAIR |            |                       |            |               |                   |                    |              |      |
|--------------------------------------|----------------------------|-----------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES           |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES                   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 3,288,445                  | 22                          | 4,308,031  | 86                    | 5,955,107  | 1,853,274     | 3,420,479         | 15,536,891         | 4.72         |      |
| 2013                                 | 3,651,654                  | 15                          | 3,103,167  | 99                    | 8,963,288  | 2,060,733     | 3,857,903         | 17,985,091         | 4.93         |      |
| 2014                                 | 3,682,679                  | 26                          | 8,439,366  | 100                   | 7,950,089  | 4,244,631     | 3,959,512         | 24,593,598         | 6.68         |      |
| 2015                                 | 4,025,890                  | 22                          | 6,858,846  | 116                   | 10,110,536 | 3,175,063     | 5,327,378         | 25,471,823         | 6.33         |      |
| 2016                                 | 4,264,986                  | 29                          | 8,022,625  | 102                   | 8,976,379  | 6,160,799     | 4,146,505         | 27,306,308         | 6.40         |      |
| TOTAL                                | 18,913,654                 | 114                         | 30,732,035 | 503                   | 41,955,399 | 17,494,500    | 20,711,777        | 110,893,711        | 5.86         |      |
|                                      |                            | INDEMNITY                   |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.                       |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 100                         |            | 3.843                 |            | 100           |                   | 2.020              |              | 5.86 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 0                           |            | 3.800                 |            | 0             |                   | 1.856              |              | 5.66 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                             |            | 3.843                 |            |               |                   | 2.020              |              | 5.86 |

| CLASS                                | 5183                       | PLUMBING NOC & DRIVERS |             |                       |             |               |                   |             |              |                    |
|--------------------------------------|----------------------------|------------------------|-------------|-----------------------|-------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES              | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 8,769,108                  | 97                     | 17,865,641  | 355                   | 20,160,742  | 13,027,808    | 12,927,100        | 63,981,291  | 7.30         |                    |
| 2013                                 | 10,062,101                 | 98                     | 23,746,512  | 394                   | 23,477,516  | 13,627,571    | 15,781,516        | 76,633,115  | 7.62         |                    |
| 2014                                 | 10,776,248                 | 117                    | 29,239,417  | 360                   | 26,844,826  | 18,946,024    | 16,386,229        | 91,416,496  | 8.48         |                    |
| 2015                                 | 11,801,521                 | 126                    | 33,574,407  | 405                   | 30,533,152  | 22,570,345    | 19,643,068        | 106,320,972 | 9.01         |                    |
| 2016                                 | 12,316,974                 | 118                    | 31,687,008  | 385                   | 30,325,305  | 19,171,855    | 18,346,170        | 99,530,338  | 8.08         |                    |
| TOTAL                                | 53,725,952                 | 556                    | 136,112,985 | 1,899                 | 131,341,541 | 87,343,603    | 83,084,083        | 437,882,212 | 8.15         |                    |
|                                      |                            |                        |             |                       |             | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |                        |             |                       |             | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                        |             |                       |             | 100           | 4.978             | 100         | 3.172        | 8.15               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |             |                       |             | 0             | 4.976             | 0           | 3.243        | 8.22               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |             |                       |             |               | 4.978             |             | 3.172        | 8.15               |

| CLASS                                | 5184                       | BOILER OR STEAM PIPE INSULATING & DRIVERS |           |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---|-----------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                         |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                                 | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 515,871                    | 3   | 1,501,004 | 17                    | 4,735,252  | 603,709       | 2,898,885         | 9,738,850  | 18.88        |                    |
| 2013                                 | 544,808                    | 4   | 1,576,299 | 23                    | 2,558,706  | 424,497       | 1,048,560         | 5,608,062  | 10.29        |                    |
| 2014                                 | 553,941                    | 5   | 1,414,704 | 11                    | 844,350    | 699,008       | 521,848           | 3,479,910  | 6.28         |                    |
| 2015                                 | 512,990                    | 3   | 2,070,413 | 20                    | 3,235,143  | 795,073       | 1,476,149         | 7,576,778  | 14.77        |                    |
| 2016                                 | 601,732                    | 3   | 623,382   | 9                     | 834,195    | 368,885       | 532,635           | 2,359,097  | 3.92         |                    |
| TOTAL                                | 2,729,342                  | 18  | 7,185,802 | 80                    | 12,207,646 | 2,891,172     | 6,478,077         | 28,762,697 | 10.54        |                    |
|                                      |                            |   |           |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |   |           |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |           |                       |            | 62            | 7.106             | 75         | 3.433        | 10.54              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           |                       |            | 38            | 6.272             | 25         | 3.120        | 9.39               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       |            |               | 6.789             |            | 3.355        | 10.14              |

| CLASS                                | 5188                       | AUTOMATIC SPRINKLER INSTALLATION & DRIVERS |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                          |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                                  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 1,479,684                  | 9  | 1,270,420  | 59                    | 3,107,954  | 769,963       | 1,790,187         | 6,938,524  | 4.69         |                    |
| 2013                                 | 1,655,058                  | 20   | 3,781,088  | 48                    | 4,593,514  | 2,703,366     | 2,813,290         | 13,891,258 | 8.39         |                    |
| 2014                                 | 1,868,771                  | 22   | 4,459,988  | 60                    | 4,913,589  | 2,597,537     | 2,140,211         | 14,111,325 | 7.55         |                    |
| 2015                                 | 2,015,562                  | 16   | 4,416,256  | 69                    | 6,006,470  | 2,951,785     | 2,901,740         | 16,276,251 | 8.08         |                    |
| 2016                                 | 2,081,125                  | 14   | 3,197,806  | 63                    | 5,439,027  | 2,026,455     | 2,868,646         | 13,531,934 | 6.50         |                    |
| TOTAL                                | 9,100,200                  | 81   | 17,125,558 | 299                   | 24,060,554 | 11,049,106    | 12,514,074        | 64,749,292 | 7.12         |                    |
|                                      |                            |  |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |            |                       |            | 89            | 4.526             | 100        | 2.589        | 7.12               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            |                       |            | 11            | 4.578             | 0          | 2.742        | 7.32               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       |            |               | 4.532             |            | 2.589        | 7.12               |

| CLASS                                | 5190                       | ELECTRICAL WIRING-WITHIN BUILDINGS-& DRIVERS |            |                       |             |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|-------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                            |            | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                                    | AMOUNT     | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 9,518,859                  | 63   | 11,207,113 | 291                   | 16,497,532  | 7,000,566     | 9,834,945         | 44,540,156         | 4.68         |
| 2013                                 | 10,426,697                 | 89   | 18,748,551 | 312                   | 17,992,287  | 12,859,998    | 12,369,451        | 61,970,287         | 5.94         |
| 2014                                 | 11,831,395                 | 84   | 17,213,657 | 312                   | 20,173,811  | 10,578,750    | 13,162,564        | 61,128,782         | 5.17         |
| 2015                                 | 12,932,403                 | 103  | 22,997,252 | 350                   | 25,908,927  | 17,665,195    | 17,627,510        | 84,198,884         | 6.51         |
| 2016                                 | 13,932,865                 | 103  | 22,751,127 | 359                   | 29,033,287  | 15,585,046    | 17,976,964        | 85,346,424         | 6.13         |
| TOTAL                                | 58,642,219                 | 442  | 92,917,700 | 1,624                 | 109,605,844 | 63,689,555    | 70,971,434        | 337,184,533        | 5.75         |
|                                      |                            | INDEMNITY                                    |            |                       |             | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |            | PURE PREM.            |             | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 100  |            | 3.454                 |             | 100           |                   | 2.296              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 0  |            | 3.621                 |             | 0             |                   | 2.365              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            | 3.454                 |             |               |                   | 2.296              |              |

| CLASS                                | 5191                       | OFFICE MACHINE INSTALLATION, INSPECTION, ADJUSTMENT OR REPAIR |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 17,531,764                 | 62  | 8,910,306  | 188                   | 9,375,763  | 6,534,164     | 5,282,849         | 30,103,082         | 1.72         |
| 2013                                 | 17,385,308                 | 58  | 9,289,533  | 190                   | 8,302,529  | 5,456,670     | 5,047,792         | 28,096,524         | 1.62         |
| 2014                                 | 17,589,317                 | 53  | 5,338,159  | 176                   | 8,875,494  | 5,347,992     | 6,858,014         | 26,419,659         | 1.50         |
| 2015                                 | 18,063,525                 | 51  | 8,840,876  | 201                   | 12,014,927 | 5,529,606     | 6,365,040         | 32,750,449         | 1.81         |
| 2016                                 | 18,278,664                 | 41  | 7,754,271  | 172                   | 9,615,365  | 5,224,909     | 5,978,843         | 28,573,388         | 1.56         |
| TOTAL                                | 88,848,578                 | 265   | 40,133,145 | 927                   | 48,184,078 | 28,093,341    | 29,532,538        | 145,943,102        | 1.64         |
|                                      |                            | INDEMNITY   |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 100   |            | 0.994                 |            | 100           |                   | 0.649              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 0   |            | 0.990                 |            | 0             |                   | 0.646              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            | 0.994                 |            |               |                   | 0.649              |              |

| CLASS                                | 5192                       | VENDING COIN OPERATED MACHINES-INSTALL, SERVICE REPAIR-& RTE SALES, RTE SUPER, DRIVER |           |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,086,178                  | 7   | 988,599   | 48                    | 1,553,425  | 584,090       | 1,015,774         | 4,141,888          | 3.81         |
| 2013                                 | 1,183,653                  | 12  | 2,295,309 | 48                    | 1,201,301  | 1,634,420     | 682,372           | 5,813,402          | 4.91         |
| 2014                                 | 1,123,973                  | 8   | 710,927   | 56                    | 2,213,919  | 409,475       | 1,195,261         | 4,529,582          | 4.03         |
| 2015                                 | 1,119,995                  | 13  | 1,797,290 | 58                    | 3,195,870  | 1,151,601     | 1,784,190         | 7,928,951          | 7.08         |
| 2016                                 | 1,078,272                  | 15  | 2,398,242 | 42                    | 2,371,020  | 1,694,816     | 1,312,194         | 7,776,272          | 7.21         |
| TOTAL                                | 5,592,071                  | 55  | 8,190,367 | 252                   | 10,535,535 | 5,474,402     | 5,989,791         | 30,190,095         | 5.40         |
|                                      |                            | INDEMNITY   |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 61  |           | 3.349                 |            | 79            |                   | 2.050              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 39  |           | 2.921                 |            | 21            |                   | 1.760              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           | 3.182                 |            |               |                   | 1.989              |              |

| CLASS                                | 5193                       | OIL OR GAS BURNER INSTALLATION, SERVICE OR REPAIR & SHOP & DRIVERS |            |                       |            |               |                   |                    |              |      |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 1,050,668                  | 14   | 1,047,024  | 74                    | 2,871,159  | 934,654       | 1,543,930         | 6,396,767          | 6.09         |      |
| 2013                                 | 1,105,125                  | 21   | 5,096,055  | 93                    | 6,044,388  | 2,019,168     | 2,879,181         | 16,038,792         | 14.51        |      |
| 2014                                 | 1,152,296                  | 14   | 1,657,465  | 65                    | 3,861,589  | 1,089,635     | 1,960,242         | 8,568,931          | 7.44         |      |
| 2015                                 | 1,141,786                  | 15   | 2,959,632  | 77                    | 6,061,490  | 2,031,487     | 3,636,238         | 14,688,847         | 12.86        |      |
| 2016                                 | 1,113,854                  | 9  | 2,392,759  | 47                    | 2,765,720  | 846,831       | 2,028,527         | 8,033,837          | 7.21         |      |
| TOTAL                                | 5,563,729                  | 73   | 13,152,935 | 356                   | 21,604,346 | 6,921,775     | 12,048,118        | 53,727,174         | 9.66         |      |
|                                      |                            | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.  | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |      |
| INDICATED PURE PREMIUM               |                            |  |            | 87                    | 6.247      | 100           | 3.410             | 9.66               |              |      |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            | 13                    | 6.980      | 0             | 3.592             | 10.57              |              |      |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       |            | 6.342         |                   | 3.410              |              | 9.75 |

| CLASS                                | 5213                       | CONCRETE CONSTRUCTION NOC |             |                       |             |               |                   |                    |              |       |
|--------------------------------------|----------------------------|---------------------------|-------------|-----------------------|-------------|---------------|-------------------|--------------------|--------------|-------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES         |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |
|                                      |                            | NO. CASES                 | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |
| 2012                                 | 3,814,534                  | 77                        | 18,454,621  | 223                   | 18,181,222  | 13,453,206    | 12,214,450        | 62,303,499         | 16.33        |       |
| 2013                                 | 4,088,866                  | 87                        | 21,628,834  | 243                   | 21,491,351  | 16,171,151    | 14,886,199        | 74,177,535         | 18.14        |       |
| 2014                                 | 4,941,071                  | 106                       | 32,062,373  | 320                   | 38,378,038  | 22,958,812    | 28,435,345        | 121,834,568        | 24.66        |       |
| 2015                                 | 5,494,092                  | 99                        | 35,352,970  | 362                   | 39,979,553  | 23,278,100    | 25,636,940        | 124,247,563        | 22.61        |       |
| 2016                                 | 5,868,706                  | 102                       | 32,342,341  | 337                   | 38,426,891  | 23,220,606    | 23,483,673        | 117,473,511        | 20.02        |       |
| TOTAL                                | 24,207,269                 | 471                       | 139,841,139 | 1,485                 | 156,457,055 | 99,081,875    | 104,656,607       | 500,036,676        | 20.66        |       |
|                                      |                            | INDEMNITY                 |             |                       |             | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |
|                                      |                            | CRED.                     | PURE PREM.  | CRED.                 | PURE PREM.  | CRED.         | PURE PREM.        |                    |              |       |
| INDICATED PURE PREMIUM               |                            |                           |             | 100                   | 12.240      | 100           | 8.416             | 20.66              |              |       |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                           |             | 0                     | 12.316      | 0             | 8.335             | 20.65              |              |       |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                           |             |                       |             | 12.240        |                   | 8.416              |              | 20.66 |

| CLASS                                | 5221                       | CONCRETE OR CEMENT WORK-FLOORS, DRIVEWAYS, YARDS OR SIDEWALKS-& DRIVERS |            |                       |            |               |                   |                    |              |       |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |
| 2012                                 | 3,002,577                  | 58  | 11,542,600 | 150                   | 10,930,498 | 9,433,099     | 7,103,647         | 39,009,844         | 12.99        |       |
| 2013                                 | 3,445,195                  | 62  | 15,336,233 | 199                   | 17,867,124 | 10,536,913    | 11,889,626        | 55,629,896         | 16.15        |       |
| 2014                                 | 3,878,046                  | 64  | 16,437,972 | 184                   | 14,538,685 | 11,487,931    | 9,645,048         | 52,109,636         | 13.44        |       |
| 2015                                 | 4,393,891                  | 55  | 13,645,314 | 214                   | 17,025,872 | 10,664,405    | 10,613,263        | 51,948,854         | 11.82        |       |
| 2016                                 | 4,455,272                  | 64  | 19,972,962 | 200                   | 17,968,772 | 12,178,225    | 10,865,966        | 60,985,925         | 13.69        |       |
| TOTAL                                | 19,174,981                 | 303   | 76,935,081 | 947                   | 78,330,951 | 54,300,573    | 50,117,550        | 259,684,155        | 13.54        |       |
|                                      |                            | INDEMNITY   |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |
|                                      |                            | CRED.   | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |       |
| INDICATED PURE PREMIUM               |                            |   |            | 100                   | 8.097      | 100           | 5.446             | 13.54              |              |       |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            | 0                     | 8.232      | 0             | 5.519             | 13.75              |              |       |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       |            | 8.097         |                   | 5.446              |              | 13.54 |

| CLASS                                | 5222                       | CONCRETE CONSTRUCTION IN CONNECTION WITH BRIDGES OR CULVERTS |            |                       |            |               |                   |                    |              |       |  |       |  |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|--|-------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |       |  |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |       |  |
| 2012                                 | 595,686                    | 9  | 2,691,682  | 29                    | 1,231,619  | 1,120,878     | 608,766           | 5,652,945          | 9.49         |       |  |       |  |
| 2013                                 | 742,416                    | 2  | 627,493    | 24                    | 1,057,106  | 453,320       | 525,777           | 2,663,696          | 3.59         |       |  |       |  |
| 2014                                 | 720,620                    | 10   | 2,587,136  | 24                    | 2,650,454  | 1,349,727     | 1,750,961         | 8,338,278          | 11.57        |       |  |       |  |
| 2015                                 | 1,003,447                  | 16   | 4,839,830  | 38                    | 7,192,971  | 3,433,999     | 3,642,453         | 19,109,253         | 19.04        |       |  |       |  |
| 2016                                 | 1,196,058                  | 20   | 7,282,348  | 34                    | 4,783,854  | 4,842,831     | 2,629,920         | 19,538,953         | 16.34        |       |  |       |  |
| TOTAL                                | 4,258,227                  | 57   | 18,028,489 | 149                   | 16,916,004 | 11,200,755    | 9,157,877         | 55,303,125         | 12.99        |       |  |       |  |
|                                      |                            | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |       |  |
|                                      |                            | CRED.  |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |       |  |       |  |
| INDICATED PURE PREMIUM               |                            |  |            | 78                    |            | 8.206         |                   | 95                 |              | 4.781 |  | 12.99 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            | 22                    |            | 6.972         |                   | 5                  |              | 3.621 |  | 10.59 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       |            | 7.935         |                   |                    |              | 4.723 |  | 12.66 |  |

| CLASS                                | 5223                       | SWIMMING POOL CONSTRUCTION-NOT IRON OR STEEL-& DRIVERS |           |                       |           |               |                   |                    |              |       |  |       |  |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|--|-------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                      |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |       |  |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |       |  |
| 2012                                 | 247,092                    | 5  | 456,133   | 26                    | 1,422,479 | 404,366       | 926,219           | 3,209,197          | 12.99        |       |  |       |  |
| 2013                                 | 280,911                    | 5  | 346,348   | 12                    | 288,267   | 252,095       | 300,510           | 1,187,220          | 4.23         |       |  |       |  |
| 2014                                 | 284,707                    | 5  | 889,398   | 24                    | 817,196   | 1,054,138     | 381,657           | 3,142,389          | 11.04        |       |  |       |  |
| 2015                                 | 320,437                    | 3  | 555,187   | 20                    | 816,739   | 523,081       | 462,387           | 2,357,394          | 7.36         |       |  |       |  |
| 2016                                 | 328,571                    | 2  | 95,340    | 19                    | 1,897,685 | 81,337        | 914,412           | 2,988,774          | 9.10         |       |  |       |  |
| TOTAL                                | 1,461,718                  | 20   | 2,342,406 | 101                   | 5,242,366 | 2,315,017     | 2,985,185         | 12,884,974         | 8.82         |       |  |       |  |
|                                      |                            | INDEMNITY  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |       |  |
|                                      |                            | CRED.  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |  |       |  |
| INDICATED PURE PREMIUM               |                            |  |           | 48                    |           | 5.189         |                   | 65                 |              | 3.626 |  | 8.82  |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 52                    |           | 5.941         |                   | 35                 |              | 4.056 |  | 10.00 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |           | 5.580         |                   |                    |              | 3.777 |  | 9.36  |  |

| CLASS                                | 5348                       | MARBLE OR STONE SETTING-INSIDE |            |                       |            |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|--------------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES              |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES                      | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 1,818,366                  | 19                             | 3,694,165  | 54                    | 4,311,499  | 2,306,964     | 2,278,269         | 12,590,897         | 6.92         |       |  |      |  |
| 2013                                 | 2,124,725                  | 25                             | 5,808,678  | 70                    | 5,036,225  | 4,433,636     | 4,032,759         | 19,311,298         | 9.09         |       |  |      |  |
| 2014                                 | 2,284,794                  | 34                             | 8,565,671  | 70                    | 5,678,184  | 6,870,350     | 3,899,283         | 25,013,488         | 10.95        |       |  |      |  |
| 2015                                 | 2,653,631                  | 37                             | 8,569,632  | 96                    | 9,845,342  | 5,547,347     | 6,785,700         | 30,748,021         | 11.59        |       |  |      |  |
| 2016                                 | 2,674,846                  | 31                             | 8,806,936  | 84                    | 6,776,904  | 5,935,368     | 3,903,505         | 25,422,713         | 9.50         |       |  |      |  |
| TOTAL                                | 11,556,362                 | 146                            | 35,445,082 | 374                   | 31,648,154 | 25,093,665    | 20,899,516        | 113,086,417        | 9.79         |       |  |      |  |
|                                      |                            | INDEMNITY                      |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.                          |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |                                |            | 100                   |            | 5.806         |                   | 100                |              | 3.980 |  | 9.79 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                |            | 0                     |            | 5.519         |                   | 0                  |              | 3.762 |  | 9.28 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                |            |                       |            | 5.806         |                   |                    |              | 3.980 |  | 9.79 |  |

| CLASS                                | 5402                       | GREENHOUSE ERECTION-ALL OPERATIONS |         |                       |        |               |                   |                    |              |
|--------------------------------------|----------------------------|------------------------------------|---------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                  |         | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                          | AMOUNT  | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 5,403                      |                                    |         | 2                     | 34,220 |               | 58,860            | 93,080             | 17.23        |
| 2013                                 | 24,192                     | 1                                  | 119,126 | 1                     | 61,515 | 114,278       | 33,742            | 328,661            | 13.59        |
| 2014                                 | 19,452                     |                                    |         | 1                     | 818    |               | 25,441            | 26,259             | 1.35         |
| 2015                                 | 22,056                     |                                    |         |                       |        |               |                   |                    |              |
| 2016                                 | 17,730                     |                                    |         |                       |        |               |                   |                    |              |
| TOTAL                                | 88,833                     | 1                                  | 119,126 | 4                     | 96,553 | 114,278       | 118,043           | 448,000            | 5.04         |
|                                      |                            | INDEMNITY                          |         |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                              |         | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                                    |         | 16                    | 2,428  | 20            | 2,615             | 5.04               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                    |         | 84                    | 6,519  | 80            | 3,488             | 10.01              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                    |         |                       | 5,864  |               | 3,313             | 9.18               |              |

| CLASS                                | 5403                       | CARPENTRY NOC     |             |                       |             |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|-------------|-----------------------|-------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 6,993,446                  | 135               | 31,099,607  | 393                   | 28,833,533  | 22,856,119    | 19,807,198        | 102,596,457        | 14.67        |
| 2013                                 | 8,027,448                  | 152               | 37,005,012  | 418                   | 39,391,841  | 29,067,647    | 25,758,789        | 131,223,289        | 16.35        |
| 2014                                 | 9,002,409                  | 158               | 38,376,889  | 498                   | 53,695,056  | 30,408,881    | 40,437,522        | 162,918,348        | 18.10        |
| 2015                                 | 10,675,751                 | 166               | 42,442,080  | 542                   | 52,198,987  | 43,075,708    | 44,442,753        | 182,159,528        | 17.06        |
| 2016                                 | 11,124,892                 | 188               | 55,698,247  | 493                   | 46,512,011  | 45,359,462    | 35,176,847        | 182,746,567        | 16.43        |
| TOTAL                                | 45,823,946                 | 799               | 204,621,835 | 2,344                 | 220,631,428 | 170,767,817   | 165,623,109       | 761,644,189        | 16.62        |
|                                      |                            | INDEMNITY         |             |                       |             | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |             | PURE PREM.            |             | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                   |             | 100                   | 9,280       | 100           | 7,341             | 16.62              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |             | 0                     | 9,415       | 0             | 7,016             | 16.43              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |             |                       | 9,280       |               | 7,341             | 16.62              |              |

| CLASS                                | 5428                       | STORM DOOR, STORM SASH, SCREENS OR WEATHER STRIPPING INSTALLATION |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 150,516                    | 1   | 95,611    | 8                     | 614,236   | 35,919        | 239,333           | 985,099            | 6.54         |
| 2013                                 | 171,747                    | 1   | 3,480     | 15                    | 365,200   | 12,766        | 231,145           | 612,591            | 3.57         |
| 2014                                 | 183,825                    | 2   | 263,767   | 6                     | 423,244   | 54,262        | 253,676           | 994,949            | 5.41         |
| 2015                                 | 222,481                    | 3   | 393,406   | 14                    | 872,443   | 433,233       | 465,602           | 2,164,684          | 9.73         |
| 2016                                 | 229,311                    | 3   | 1,369,571 | 18                    | 903,775   | 725,825       | 584,344           | 3,583,515          | 15.63        |
| TOTAL                                | 957,880                    | 10  | 2,125,835 | 61                    | 3,178,898 | 1,262,005     | 1,774,100         | 8,340,838          | 8.71         |
|                                      |                            | INDEMNITY   |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |   |           | 36                    | 5,538     | 44            | 3,170             | 8.71               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           | 64                    | 4,400     | 56            | 2,312             | 6.71               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       | 4,810     |               | 2,690             | 7.50               |              |



| CLASS                                | 5429                       | CABINET WORK INSTALLATION |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|---------------------------|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES         |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                 | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 3,190,211                  | 36                        | 7,442,485  | 141                   | 7,285,866  | 4,607,406     | 4,840,057         | 24,175,814  | 7.58         |                    |
| 2013                                 | 3,426,596                  | 27                        | 4,682,282  | 144                   | 10,581,039 | 3,346,802     | 6,161,130         | 24,771,253  | 7.23         |                    |
| 2014                                 | 3,662,865                  | 32                        | 6,019,544  | 137                   | 10,357,949 | 4,653,503     | 7,686,904         | 28,717,900  | 7.84         |                    |
| 2015                                 | 4,029,878                  | 34                        | 9,066,870  | 150                   | 12,854,180 | 5,646,190     | 9,648,086         | 37,215,326  | 9.23         |                    |
| 2016                                 | 4,151,010                  | 42                        | 11,133,606 | 129                   | 12,080,266 | 7,532,419     | 7,794,722         | 38,541,013  | 9.28         |                    |
| TOTAL                                | 18,460,560                 | 171                       | 38,344,787 | 701                   | 53,159,300 | 25,786,320    | 36,130,899        | 153,421,306 | 8.31         |                    |
|                                      |                            |                           |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |                           |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                           |            |                       |            | 100           | 4.957             | 100         | 3.354        | 8.31               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                           |            |                       |            | 0             | 5.176             | 0           | 3.295        | 8.47               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                           |            |                       |            |               | 4.957             |             | 3.354        | 8.31               |

| CLASS                                | 5443                       | LATHING & DRIVERS |           |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 59,312                     |                   |           | 1                     | 14,354  |               | 5,244             | 19,598    | 0.33         |                    |
| 2013                                 | 67,217                     |                   |           | 1                     | 161,055 |               | 35,676            | 196,731   | 2.93         |                    |
| 2014                                 | 56,441                     | 2                 | 1,081,632 |                       |         | 726,710       | 1,245             | 1,809,587 | 32.06        |                    |
| 2015                                 | 65,104                     |                   |           | 3                     | 196,788 |               | 48,344            | 245,132   | 3.77         |                    |
| 2016                                 | 68,295                     |                   |           | 3                     | 310,823 |               | 134,050           | 444,873   | 6.51         |                    |
| TOTAL                                | 316,369                    | 2                 | 1,081,632 | 8                     | 683,020 | 726,710       | 224,559           | 2,715,921 | 8.59         |                    |
|                                      |                            |                   |           |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |           |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |           |                       |         | 28            | 5.578             | 34        | 3.007        | 8.59               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           |                       |         | 72            | 7.134             | 66        | 3.727        | 10.86              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       |         |               | 6.698             |           | 3.482        | 10.18              |

| CLASS                                | 5445                       | WALLBOARD INSTALLATION-WITHIN BUILDINGS-& DRIVERS |            |                       |             |               |                   |             |              |                    |
|--------------------------------------|----------------------------|---|------------|-----------------------|-------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                 |            | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 5,560,091                  | 64  | 14,404,571 | 201                   | 17,639,787  | 9,317,388     | 11,457,256        | 52,819,002  | 9.50         |                    |
| 2013                                 | 6,108,413                  | 71  | 15,943,509 | 219                   | 17,152,707  | 10,329,316    | 11,367,668        | 54,793,200  | 8.97         |                    |
| 2014                                 | 6,654,821                  | 79  | 17,807,896 | 232                   | 24,553,173  | 14,821,780    | 16,890,497        | 74,073,346  | 11.13        |                    |
| 2015                                 | 7,215,024                  | 71  | 20,992,148 | 244                   | 28,244,224  | 15,801,543    | 17,745,525        | 82,783,440  | 11.47        |                    |
| 2016                                 | 7,850,665                  | 70  | 27,383,725 | 247                   | 27,764,262  | 15,698,076    | 17,736,087        | 88,582,150  | 11.28        |                    |
| TOTAL                                | 33,389,014                 | 355   | 96,531,849 | 1,143                 | 115,354,153 | 65,968,103    | 75,197,033        | 353,051,138 | 10.57        |                    |
|                                      |                            |   |            |                       |             | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |   |            |                       |             | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |            |                       |             | 100           | 6.346             | 100         | 4.228        | 10.57              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            |                       |             | 0             | 6.124             | 0           | 4.052        | 10.18              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       |             |               | 6.346             |             | 4.228        | 10.57              |

| CLASS                                | 5462                       | GLAZIER AWAY FROM SHOP & DRIVERS |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|----------------------------------|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                        | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 673,522                    | 12                               | 1,696,333  | 31                    | 1,985,003  | 1,720,287     | 1,400,167         | 6,801,790  | 10.10        |                    |
| 2013                                 | 815,814                    | 9                                | 1,819,767  | 33                    | 3,391,602  | 1,654,686     | 2,162,647         | 9,028,702  | 11.07        |                    |
| 2014                                 | 1,085,295                  | 15                               | 2,246,659  | 46                    | 3,312,190  | 2,067,047     | 2,289,987         | 9,915,883  | 9.14         |                    |
| 2015                                 | 1,269,628                  | 9                                | 1,192,024  | 45                    | 3,858,929  | 1,202,440     | 2,216,419         | 8,469,812  | 6.67         |                    |
| 2016                                 | 1,203,658                  | 11                               | 3,364,308  | 47                    | 3,607,740  | 1,836,609     | 2,185,874         | 10,994,531 | 9.13         |                    |
| TOTAL                                | 5,047,917                  | 56                               | 10,319,091 | 202                   | 16,155,464 | 8,481,069     | 10,255,094        | 45,210,718 | 8.96         |                    |
|                                      |                            |                                  |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                                  |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                  |            |                       |            | 77            | 5.245             | 100        | 3.712        | 8.96               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                  |            |                       |            | 23            | 5.638             | 0          | 3.634        | 9.27               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                  |            |                       |            |               | 5.335             |            | 3.712        | 9.05               |

| CLASS                                | 5473                       | ASBESTOS CONTRACTOR |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|---------------------|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES           | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 903,868                    | 23                  | 5,613,378  | 51                    | 5,629,737  | 3,174,233     | 4,029,933         | 18,447,281  | 20.41        |                    |
| 2013                                 | 854,633                    | 33                  | 11,795,176 | 58                    | 7,504,190  | 8,736,386     | 5,115,005         | 33,150,757  | 38.79        |                    |
| 2014                                 | 913,456                    | 26                  | 9,410,278  | 41                    | 4,448,371  | 7,421,772     | 3,470,385         | 24,750,806  | 27.10        |                    |
| 2015                                 | 1,103,967                  | 36                  | 14,852,478 | 55                    | 8,947,375  | 9,819,928     | 5,556,996         | 39,176,777  | 35.49        |                    |
| 2016                                 | 988,278                    | 35                  | 9,409,326  | 56                    | 7,396,719  | 8,109,811     | 6,130,224         | 31,046,080  | 31.41        |                    |
| TOTAL                                | 4,764,202                  | 153                 | 51,080,636 | 261                   | 33,926,392 | 37,262,130    | 24,302,543        | 146,571,701 | 30.77        |                    |
|                                      |                            |                     |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |                     |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                     |            |                       |            | 100           | 17.843            | 100         | 12.922       | 30.77              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                     |            |                       |            | 0             | 16.783            | 0           | 10.866       | 27.65              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                     |            |                       |            |               | 17.843            |             | 12.922       | 30.77              |

| CLASS                                | 5474                       | PAINTING OR DECORATING NOC & DRIVERS |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|--------------------------------------|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                    |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                            | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 3,810,902                  | 56                                   | 10,350,812 | 162                   | 13,757,096 | 7,686,822     | 9,684,000         | 41,478,730  | 10.88        |                    |
| 2013                                 | 4,494,809                  | 65                                   | 13,939,529 | 159                   | 14,368,814 | 10,467,969    | 8,387,072         | 47,163,384  | 10.49        |                    |
| 2014                                 | 4,865,745                  | 53                                   | 11,256,149 | 149                   | 17,191,003 | 9,620,154     | 12,917,533        | 50,984,839  | 10.48        |                    |
| 2015                                 | 5,461,166                  | 73                                   | 22,016,088 | 160                   | 17,613,883 | 18,962,393    | 14,232,004        | 72,824,368  | 13.33        |                    |
| 2016                                 | 5,818,267                  | 60                                   | 16,259,815 | 177                   | 21,862,130 | 13,073,361    | 15,319,275        | 66,514,581  | 11.43        |                    |
| TOTAL                                | 24,450,889                 | 307                                  | 73,822,393 | 807                   | 84,792,926 | 59,810,699    | 60,539,884        | 278,965,902 | 11.41        |                    |
|                                      |                            |                                      |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |                                      |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                      |            |                       |            | 100           | 6.487             | 100         | 4.922        | 11.41              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                      |            |                       |            | 0             | 6.248             | 0           | 4.707        | 10.96              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                      |            |                       |            |               | 6.487             |             | 4.922        | 11.41              |

| CLASS                                | 5479                       | INSULATION WORK NOC & DRIVERS |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------------------|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES             |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                     | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 792,922                    | 9                             | 1,050,089  | 37                    | 1,793,776  | 667,114       | 1,095,044         | 4,606,023  | 5.81         |                    |
| 2013                                 | 820,792                    | 14                            | 2,150,469  | 44                    | 3,326,889  | 1,717,836     | 1,451,646         | 8,646,840  | 10.53        |                    |
| 2014                                 | 858,956                    | 17                            | 3,389,918  | 29                    | 1,213,565  | 2,324,525     | 957,376           | 7,885,384  | 9.18         |                    |
| 2015                                 | 949,030                    | 10                            | 1,699,161  | 46                    | 2,851,773  | 1,394,780     | 1,815,957         | 7,761,671  | 8.18         |                    |
| 2016                                 | 1,114,093                  | 13                            | 2,928,268  | 34                    | 2,416,164  | 1,948,422     | 2,022,966         | 9,315,820  | 8.36         |                    |
| TOTAL                                | 4,535,793                  | 63                            | 11,217,905 | 190                   | 11,602,167 | 8,052,677     | 7,342,989         | 38,215,738 | 8.43         |                    |
|                                      |                            |                               |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                               |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                               |            |                       |            | 69            | 5.031             | 92         | 3.394        | 8.43               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                               |            |                       |            | 31            | 4.883             | 8          | 3.099        | 7.98               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                               |            |                       |            |               | 4.985             |            | 3.370        | 8.36               |

| CLASS                                | 5480                       | PLASTERING NOC & DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES        |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 320,960                    | 6                        | 1,751,843 | 12                    | 2,585,375 | 1,468,757     | 1,477,500         | 7,283,475  | 22.69        |                    |
| 2013                                 | 346,033                    | 5                        | 2,322,766 | 6                     | 1,611,045 | 1,745,458     | 1,050,168         | 6,729,437  | 19.45        |                    |
| 2014                                 | 365,904                    | 6                        | 2,476,153 | 6                     | 1,100,068 | 1,783,283     | 639,706           | 5,999,210  | 16.40        |                    |
| 2015                                 | 457,846                    | 4                        | 1,353,805 | 10                    | 1,280,816 | 1,337,848     | 823,698           | 4,796,167  | 10.48        |                    |
| 2016                                 | 448,293                    | 1                        | 341,706   | 11                    | 1,094,888 | 355,336       | 1,486,955         | 3,278,885  | 7.31         |                    |
| TOTAL                                | 1,939,036                  | 22                       | 8,246,273 | 45                    | 7,672,192 | 6,690,682     | 5,478,027         | 28,087,174 | 14.49        |                    |
|                                      |                            |                          |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                          |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                          |           |                       |           | 59            | 8.209             | 84         | 6.276        | 14.49              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                          |           |                       |           | 41            | 7.534             | 16         | 5.916        | 13.45              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                          |           |                       |           |               | 7.932             |            | 6.218        | 14.15              |

| CLASS                                | 5491                       | WALLPAPER HANGING & DRIVERS |         |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-----------------------------|---------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES           |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                   | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 268,175                    |                             |         | 4                     | 64,788    |               | 20,707            | 85,495    | 0.32         |                    |
| 2013                                 | 338,536                    |                             |         | 6                     | 705,391   |               | 510,918           | 1,216,309 | 3.59         |                    |
| 2014                                 | 368,283                    | 3                           | 523,292 | 6                     | 349,603   | 164,528       | 171,624           | 1,209,047 | 3.28         |                    |
| 2015                                 | 548,163                    | 1                           | 236,324 | 9                     | 375,708   | 161,798       | 187,169           | 960,999   | 1.75         |                    |
| 2016                                 | 488,028                    |                             |         | 8                     | 688,532   |               | 346,328           | 1,034,860 | 2.12         |                    |
| TOTAL                                | 2,011,185                  | 4                           | 759,616 | 33                    | 2,184,022 | 326,326       | 1,236,746         | 4,506,710 | 2.24         |                    |
|                                      |                            |                             |         |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                             |         |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                             |         |                       |           | 37            | 1.464             | 46        | 0.777        | 2.24               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                             |         |                       |           | 63            | 2.301             | 54        | 1.260        | 3.56               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                             |         |                       |           |               | 1.991             |           | 1.038        | 3.03               |

| CLASS                                | 5506                       | STREET OR ROAD CONSTRUCTION-PAVING OR REPAVING-& DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,410,932                  | 27   | 5,760,600  | 103                   | 7,373,060  | 4,107,785     | 4,898,608         | 22,140,053         | 15.69        |
| 2013                                 | 1,473,465                  | 21   | 4,823,348  | 110                   | 9,451,928  | 3,355,203     | 6,397,886         | 24,028,365         | 16.31        |
| 2014                                 | 1,481,451                  | 13   | 3,585,950  | 75                    | 6,689,409  | 3,648,128     | 3,901,115         | 17,824,602         | 12.03        |
| 2015                                 | 1,669,730                  | 26   | 8,281,114  | 96                    | 10,536,986 | 5,924,993     | 4,873,944         | 29,617,037         | 17.74        |
| 2016                                 | 1,760,855                  | 29   | 6,949,488  | 118                   | 13,601,857 | 6,040,607     | 8,132,145         | 34,724,097         | 19.72        |
| TOTAL                                | 7,796,433                  | 116  | 29,400,500 | 502                   | 47,653,240 | 23,076,716    | 28,203,698        | 128,334,154        | 16.46        |
|                                      |                            | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |  |            | 100                   | 9.883      | 100           | 6.577             | 16.46              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            | 0                     | 9.305      | 0             | 5.732             | 15.04              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       | 9.883      |               | 6.577             | 16.46              |              |

| CLASS                                | 5507                       | STREET OR ROAD CONSTRUCTION-SUB-SURFACE WORK-& DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                      |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 845,690                    | 6  | 1,399,526  | 22                    | 2,585,204  | 521,215       | 1,144,098         | 5,650,043          | 6.68         |
| 2013                                 | 786,960                    | 12   | 4,841,104  | 29                    | 3,163,927  | 2,350,395     | 2,106,254         | 12,461,680         | 15.84        |
| 2014                                 | 772,047                    | 4  | 947,232    | 28                    | 2,345,909  | 289,322       | 1,153,965         | 4,736,428          | 6.13         |
| 2015                                 | 864,178                    | 8  | 1,452,981  | 17                    | 2,313,601  | 1,259,797     | 1,882,260         | 6,908,639          | 7.99         |
| 2016                                 | 911,989                    | 6  | 2,465,071  | 27                    | 2,714,905  | 1,851,237     | 1,769,296         | 8,800,509          | 9.65         |
| TOTAL                                | 4,180,864                  | 36   | 11,105,914 | 123                   | 13,123,546 | 6,271,966     | 8,055,873         | 38,557,299         | 9.22         |
|                                      |                            | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |  |            | 71                    | 5.795      | 86            | 3.427             | 9.22               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            | 29                    | 5.659      | 14            | 2.859             | 8.52               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       | 5.756      |               | 3.347             | 9.10               |              |

| CLASS                                | 5508                       | EXCAVATION-ROCK-& DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES         |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                 | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 64,032                     | 1                         | 517,490    | 1                     | 808,883    | 300,929       | 235               | 1,627,537          | 25.42        |
| 2013                                 | 55,697                     |                           |            | 1                     | 2,135      |               | 1,978             | 4,113              | 0.07         |
| 2014                                 | 95,816                     |                           |            | 3                     | 64,025     |               | 18,495            | 82,520             | 0.86         |
| 2015                                 | 104,193                    | 1                         | 85,073     | 3                     | 91,587     | 31,342        | 150,021           | 358,023            | 3.44         |
| 2016                                 | 112,603                    |                           |            | 1                     | 3          |               | 5,103             | 5,106              | 0.05         |
| TOTAL                                | 432,341                    | 2                         | 602,563    | 9                     | 966,633    | 332,271       | 175,832           | 2,077,299          | 4.81         |
|                                      |                            | INDEMNITY                 |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                     | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                           |            | 30                    | 3.630      | 29            | 1.175             | 4.81               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                           |            | 70                    | 6.073      | 71            | 1.785             | 7.86               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                           |            |                       | 5.340      |               | 1.608             | 6.95               |              |

| CLASS                                | 5536                       | AIR CONDITIONING AND HEATING DUCT WORK-SHOP AND OUTSIDE-& DRIVERS |            |                       |            |               |                   |                    |              |  |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 5,613,741                  | 49  | 8,650,160  | 269                   | 15,410,564 | 5,590,907     | 8,400,250         | 38,051,881         | 6.78         |  |
| 2013                                 | 5,993,688                  | 84  | 16,124,611 | 292                   | 17,428,151 | 10,142,920    | 9,978,405         | 53,674,087         | 8.96         |  |
| 2014                                 | 6,322,119                  | 63  | 13,012,037 | 287                   | 19,928,846 | 7,887,542     | 11,743,269        | 52,571,694         | 8.32         |  |
| 2015                                 | 7,105,356                  | 68  | 14,485,929 | 293                   | 17,581,904 | 8,747,917     | 10,392,814        | 51,208,564         | 7.21         |  |
| 2016                                 | 7,829,294                  | 74  | 16,855,991 | 282                   | 23,446,479 | 10,353,319    | 12,020,325        | 62,676,114         | 8.01         |  |
| TOTAL                                | 32,864,198                 | 338   | 69,128,728 | 1,423                 | 93,795,944 | 42,722,605    | 52,535,063        | 258,182,340        | 7.86         |  |
|                                      |                            | INDEMNITY   |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.   |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |   |            | 100                   | 4.958      | 100           | 2.899             | 7.86               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            | 0                     | 4.999      | 0             | 2.960             | 7.96               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            | 4.958                 |            | 2.899         |                   | 7.86               |              |  |

| CLASS                                | 5538                       | SHEET METAL WORK ERECTION, INSTALLATION OR REPAIR NOC-SHOP OR OUTSIDE-& DRIVERS |           |                       |            |               |                   |                    |              |  |
|--------------------------------------|----------------------------|---|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 770,356                    | 9   | 1,920,064 | 25                    | 1,736,853  | 1,376,385     | 784,132           | 5,817,434          | 7.55         |  |
| 2013                                 | 821,846                    | 7   | 1,755,233 | 31                    | 2,269,498  | 1,697,387     | 1,320,367         | 7,042,485          | 8.57         |  |
| 2014                                 | 1,001,267                  | 10  | 2,013,894 | 35                    | 2,224,890  | 1,054,465     | 1,651,218         | 6,944,467          | 6.94         |  |
| 2015                                 | 1,066,126                  | 9   | 1,776,699 | 45                    | 4,935,277  | 1,121,756     | 2,416,359         | 10,250,091         | 9.61         |  |
| 2016                                 | 1,014,729                  | 10  | 2,463,144 | 38                    | 2,575,991  | 1,381,094     | 1,421,972         | 7,842,201          | 7.73         |  |
| TOTAL                                | 4,674,324                  | 45  | 9,929,034 | 174                   | 13,742,509 | 6,631,087     | 7,594,048         | 37,896,678         | 8.11         |  |
|                                      |                            | INDEMNITY   |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.   |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |   |           | 72                    | 5.064      | 96            | 3.043             | 8.11               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           | 28                    | 5.252      | 4             | 3.393             | 8.65               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           | 5.117                 |            | 3.057         |                   | 8.17               |              |  |

| CLASS                                | 5545                       | ROOFING NOC & DRIVERS |            |                       |            |               |                   |                    |              |  |
|--------------------------------------|----------------------------|-----------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES     |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES             | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 606,826                    | 19                    | 3,425,023  | 52                    | 3,229,737  | 2,379,464     | 2,453,715         | 11,487,939         | 18.93        |  |
| 2013                                 | 694,638                    | 22                    | 3,503,102  | 48                    | 2,387,530  | 5,862,698     | 1,942,923         | 13,696,253         | 19.72        |  |
| 2014                                 | 670,148                    | 16                    | 2,555,410  | 63                    | 5,691,645  | 1,848,930     | 3,757,847         | 13,853,832         | 20.67        |  |
| 2015                                 | 742,921                    | 14                    | 3,241,719  | 79                    | 6,681,169  | 1,880,080     | 5,266,924         | 17,069,892         | 22.98        |  |
| 2016                                 | 764,690                    | 27                    | 6,537,047  | 75                    | 6,735,582  | 4,732,640     | 5,626,764         | 23,632,033         | 30.90        |  |
| TOTAL                                | 3,479,223                  | 98                    | 19,262,301 | 317                   | 24,725,663 | 16,703,812    | 19,048,173        | 79,739,949         | 22.92        |  |
|                                      |                            | INDEMNITY             |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.                 |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                       |            | 90                    | 12.643     | 100           | 10.276            | 22.92              |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                       |            | 10                    | 12.303     | 0             | 10.395            | 22.70              |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                       |            | 12.609                |            | 10.276        |                   | 22.89              |              |  |

| CLASS                                | 5547                       | ROOFING-BUILT UP-& DRIVERS |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|----------------------------|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES          |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 853,666                    | 11                         | 2,112,542  | 51                    | 2,684,146  | 1,413,693     | 1,831,150         | 8,041,531  | 9.42         |                    |
| 2013                                 | 976,517                    | 24                         | 4,727,889  | 52                    | 4,894,720  | 4,300,533     | 4,463,314         | 18,386,456 | 18.83        |                    |
| 2014                                 | 965,308                    | 11                         | 2,387,491  | 61                    | 6,362,615  | 1,455,963     | 3,138,794         | 13,344,863 | 13.82        |                    |
| 2015                                 | 1,160,093                  | 19                         | 5,018,296  | 55                    | 4,471,900  | 3,410,377     | 3,179,700         | 16,080,273 | 13.86        |                    |
| 2016                                 | 1,204,429                  | 11                         | 4,038,177  | 46                    | 4,040,677  | 1,909,307     | 2,813,288         | 12,801,449 | 10.63        |                    |
| TOTAL                                | 5,160,013                  | 76                         | 18,284,395 | 265                   | 22,454,058 | 12,489,873    | 15,426,246        | 68,654,572 | 13.31        |                    |
|                                      |                            |                            |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                            |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                            |            |                       |            | 93            | 7.895             | 100        | 5.410        | 13.31              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                            |            |                       |            | 7             | 8.851             | 0          | 5.933        | 14.78              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                            |            |                       |            |               | 7.962             |            | 5.410        | 13.37              |

| CLASS                                | 5606                       | CONTRACTOR-EXEC SUPERVISOR, CONSTRUCTION EXEC, MANAGER, SUPERVISOR PROJECT MGR |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 8,854,223                  | 44   | 11,055,114 | 146                   | 14,732,335 | 5,950,869     | 9,676,891         | 41,415,209  | 4.68         |                    |
| 2013                                 | 9,568,407                  | 55   | 14,092,009 | 161                   | 13,272,351 | 9,188,853     | 9,526,068         | 46,079,281  | 4.82         |                    |
| 2014                                 | 10,652,568                 | 46   | 10,955,189 | 169                   | 14,325,312 | 8,053,042     | 8,368,698         | 41,702,241  | 3.91         |                    |
| 2015                                 | 12,120,047                 | 58   | 18,488,095 | 169                   | 16,554,502 | 13,463,980    | 12,567,698        | 61,074,275  | 5.04         |                    |
| 2016                                 | 13,627,923                 | 62   | 16,586,655 | 166                   | 18,701,645 | 12,170,497    | 11,891,124        | 59,349,921  | 4.36         |                    |
| TOTAL                                | 54,823,168                 | 265  | 71,177,062 | 811                   | 77,586,145 | 48,827,241    | 52,030,479        | 249,620,927 | 4.55         |                    |
|                                      |                            |  |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |  |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |            |                       |            | 100           | 2.714             | 100         | 1.840        | 4.55               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            |                       |            | 0             | 2.959             | 0           | 1.800        | 4.76               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       |            |               | 2.714             |             | 1.840        | 4.55               |

| CLASS                                | 5610                       | CLEANER-DEBRIS REMOVAL-CONSTRUCTION OR ERECTION |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                               |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                                       | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 2,268,505                  | 33  | 5,924,691  | 71                    | 5,715,366  | 4,229,754     | 3,949,345         | 19,819,156  | 8.74         |                    |
| 2013                                 | 2,246,128                  | 29  | 6,989,978  | 93                    | 7,951,129  | 5,213,723     | 5,210,208         | 25,365,038  | 11.29        |                    |
| 2014                                 | 2,533,384                  | 32  | 7,747,973  | 82                    | 7,491,601  | 5,970,636     | 4,846,411         | 26,056,621  | 10.29        |                    |
| 2015                                 | 3,009,317                  | 40  | 9,536,002  | 111                   | 11,732,383 | 7,627,277     | 7,616,872         | 36,512,534  | 12.13        |                    |
| 2016                                 | 2,913,113                  | 33  | 13,624,280 | 103                   | 12,207,175 | 6,370,243     | 5,776,747         | 37,978,445  | 13.04        |                    |
| TOTAL                                | 12,970,447                 | 167   | 43,822,924 | 460                   | 45,097,654 | 29,411,633    | 27,399,583        | 145,731,794 | 11.24        |                    |
|                                      |                            |   |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |   |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |            |                       |            | 100           | 6.856             | 100         | 4.380        | 11.24              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            |                       |            | 0             | 6.377             | 0           | 4.258        | 10.64              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       |            |               | 6.856             |             | 4.380        | 11.24              |

| CLASS                                | 5645                       | CARPENTRY-DETACHED ONE OR TWO-FAMILY DWELLINGS |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                              |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                                      | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 4,188,315                  | 83   | 12,300,244 | 303                   | 11,497,997 | 10,433,079    | 11,024,329        | 45,255,649  | 10.81        |                    |
| 2013                                 | 4,520,757                  | 77   | 9,631,712  | 305                   | 11,840,667 | 7,643,129     | 9,348,836         | 38,464,344  | 8.51         |                    |
| 2014                                 | 4,798,217                  | 71   | 12,190,166 | 330                   | 17,971,613 | 11,247,955    | 12,825,703        | 54,235,437  | 11.30        |                    |
| 2015                                 | 5,184,923                  | 55   | 11,580,963 | 310                   | 19,369,766 | 9,876,459     | 14,814,769        | 55,641,957  | 10.73        |                    |
| 2016                                 | 5,252,839                  | 73   | 15,113,486 | 303                   | 16,778,794 | 12,929,499    | 14,276,870        | 59,098,649  | 11.25        |                    |
| TOTAL                                | 23,945,051                 | 359  | 60,816,571 | 1,551                 | 77,458,837 | 52,130,121    | 62,290,507        | 252,696,036 | 10.55        |                    |
|                                      |                            |  |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |  |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |            |                       |            | 100           | 5.775             | 100         | 4.778        | 10.55              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            |                       |            | 0             | 6.440             | 0           | 5.161        | 11.60              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       |            |               | 5.775             |             | 4.778        | 10.55              |

| CLASS                                | 5648                       | ALUMINUM, PLASTIC OR VINYL SIDING INSTALLATION-& DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 214,420                    | 3  | 331,741   | 16                    | 670,340   | 434,421       | 1,187,515         | 2,624,017  | 12.24        |                    |
| 2013                                 | 243,487                    | 8  | 924,104   | 26                    | 1,330,799 | 1,585,201     | 1,502,550         | 5,342,654  | 21.94        |                    |
| 2014                                 | 260,828                    | 6  | 615,442   | 23                    | 1,458,563 | 554,577       | 1,525,454         | 4,154,036  | 15.93        |                    |
| 2015                                 | 289,435                    | 3  | 136,686   | 33                    | 1,657,162 | 204,484       | 1,483,076         | 3,481,408  | 12.03        |                    |
| 2016                                 | 294,649                    | 4  | 3,161,391 | 19                    | 2,851,621 | 1,560,437     | 2,234,062         | 9,807,511  | 33.29        |                    |
| TOTAL                                | 1,302,819                  | 24   | 5,169,364 | 117                   | 7,968,485 | 4,339,120     | 7,932,657         | 25,409,626 | 19.50        |                    |
|                                      |                            |  |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |           |                       |           | 57            | 10.084            | 87         | 9.419        | 19.50              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           |                       |           | 43            | 10.630            | 13         | 9.427        | 20.06              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |           |               | 10.319            |            | 9.420        | 19.74              |

| CLASS                                | 5651                       | CARPENTRY-DWELLINGS-THREE STORIES OR LESS |         |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|---|---------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                         |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                                 | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 147,631                    | 4   | 257,785 | 2                     | 48,478    | 138,006       | 51,471            | 495,740   | 3.36         |                    |
| 2013                                 | 185,281                    | 3   | 168,471 | 9                     | 1,014,888 | 107,754       | 1,083,844         | 2,374,957 | 12.82        |                    |
| 2014                                 | 139,357                    | 1   | 127,038 | 7                     | 264,624   | 167,209       | 255,544           | 814,415   | 5.84         |                    |
| 2015                                 | 139,567                    | 4   | 313,259 | 5                     | 415,423   | 247,684       | 310,342           | 1,286,708 | 9.22         |                    |
| 2016                                 | 187,694                    | 1   | 65,232  | 13                    | 720,211   | 48,106        | 579,908           | 1,413,457 | 7.53         |                    |
| TOTAL                                | 799,530                    | 13  | 931,785 | 36                    | 2,463,624 | 708,759       | 2,281,109         | 6,385,277 | 7.99         |                    |
|                                      |                            |   |         |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |   |         |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |         |                       |           | 34            | 4.247             | 46        | 3.740        | 7.99               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |         |                       |           | 66            | 4.770             | 54        | 3.117        | 7.89               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         |                       |           |               | 4.592             |           | 3.404        | 8.00               |

| CLASS                                | 5701                       | WRECKING-BUILDINGS-NOT MARINE-& DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                       |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                               | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 458,812                    | 14                                      | 2,046,229  | 27                    | 2,349,078  | 1,996,067     | 1,449,794         | 7,841,168          | 17.09        |
| 2013                                 | 449,428                    | 20                                      | 3,869,999  | 28                    | 1,787,398  | 2,965,700     | 1,185,886         | 9,808,983          | 21.83        |
| 2014                                 | 470,857                    | 14                                      | 3,140,111  | 36                    | 2,921,700  | 2,233,693     | 2,974,341         | 11,269,845         | 23.93        |
| 2015                                 | 505,086                    | 10                                      | 1,963,986  | 34                    | 3,053,073  | 1,162,132     | 2,005,039         | 8,184,230          | 16.20        |
| 2016                                 | 487,001                    | 13                                      | 4,224,596  | 17                    | 1,526,738  | 2,918,561     | 814,356           | 9,484,251          | 19.47        |
| TOTAL                                | 2,371,184                  | 71                                      | 15,244,921 | 142                   | 11,637,987 | 11,276,153    | 8,429,416         | 46,588,477         | 19.65        |
|                                      |                            | INDEMNITY                               |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                   |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 77                                      |            | 11.337                |            | 100           |                   | 8.310              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 23                                      |            | 12.050                |            | 0             |                   | 8.356              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            | 11.501                |            |               |                   | 8.310              |              |

| CLASS                                | 5703                       | BUILDING RAISING OR MOVING-ALL EMPLOYEES-& DRIVERS |         |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|--|---------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                  |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 9,631                      |  |         | 2                     | 116,137   |               | 38,798            | 154,935            | 16.09        |
| 2013                                 | 19,493                     |  |         | 1                     | 2,840     |               | 12,056            | 14,896             | 0.76         |
| 2014                                 | 19,987                     | 1  | 18,474  | 2                     | 802,759   | 139,144       | 209,901           | 1,170,278          | 58.55        |
| 2015                                 | 52,271                     | 2  | 125,307 | 3                     | 108,584   | 106,929       | 50,741            | 391,561            | 7.49         |
| 2016                                 | 57,636                     |  |         | 3                     | 232,664   |               | 179,077           | 411,741            | 7.14         |
| TOTAL                                | 159,018                    | 3  | 143,781 | 11                    | 1,262,984 | 246,073       | 490,573           | 2,143,411          | 13.48        |
|                                      |                            | INDEMNITY  |         |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |         | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 33   |         | 8.847                 |           | 41            |                   | 4.632              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 67   |         | 21.217                |           | 59            |                   | 12.174             |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |         | 17.135                |           |               |                   | 9.082              |              |

| CLASS                                | 5709                       | WRECKING-NOT BUILDING OR MARINE WRECKING |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                        |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                                | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 111,051                    | 5  | 1,190,937 | 10                    | 429,158   | 852,596       | 161,475           | 2,634,166          | 23.72        |
| 2013                                 | 164,862                    | 10                                       | 2,779,091 | 15                    | 2,016,064 | 1,808,791     | 910,396           | 7,514,342          | 45.58        |
| 2014                                 | 223,563                    | 9  | 2,046,534 | 11                    | 889,588   | 1,019,721     | 899,278           | 4,855,121          | 21.72        |
| 2015                                 | 282,415                    | 6  | 1,470,410 | 22                    | 2,145,517 | 2,526,665     | 1,406,241         | 7,548,833          | 26.73        |
| 2016                                 | 244,267                    | 6  | 928,803   | 13                    | 1,430,236 | 1,314,553     | 1,046,213         | 4,719,805          | 19.32        |
| TOTAL                                | 1,026,158                  | 36                                       | 8,415,775 | 71                    | 6,910,563 | 7,522,326     | 4,423,603         | 27,272,267         | 26.58        |
|                                      |                            | INDEMNITY                                |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                    |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 58                                       |           | 14.936                |           | 82            |                   | 11.641             |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 42                                       |           | 13.603                |           | 18            |                   | 10.455             |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           | 14.376                |           |               |                   | 11.428             |              |



| CLASS                                | 5951                       | ANTI-TOXIN, VIRUS OR SERUM MFG. & DRIVERS |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|---|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                         |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                                 | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 46,744                     |   |         |                       |         |               | 4,942             | 4,942              | 0.11         |
| 2013                                 | 86,799                     |   |         |                       |         |               | 576               | 576                | 0.01         |
| 2014                                 | 232,768                    |   |         |                       |         |               | 22,863            | 22,863             | 0.10         |
| 2015                                 | 247,284                    |   |         | 1                     | 113,789 |               | 35,627            | 149,416            | 0.60         |
| 2016                                 | 308,100                    | 1   | 154,204 |                       |         | 68,555        | 655               | 223,414            | 0.73         |
| TOTAL                                | 921,695                    | 1   | 154,204 | 1                     | 113,789 | 68,555        | 64,663            | 401,211            | 0.44         |
|                                      |                            | INDEMNITY                                 |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                     |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 18  |         | 0.291                 |         | 19            |                   | 0.145              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 82  |         | 0.820                 |         | 81            |                   | 0.283              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         | 0.725                 |         |               |                   | 0.257              |              |

| CLASS                                | 5954                       | COLOR GRINDING, BLENDING OR TESTING |         |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------------------------|---------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                   |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                           | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 164,701                    |                                     |         | 6                     | 116,663   |               | 74,558            | 191,221            | 1.16         |
| 2013                                 | 169,975                    | 1                                   | 140,455 | 1                     | 274       | 224,140       | 28,678            | 393,547            | 2.32         |
| 2014                                 | 176,952                    | 3                                   | 491,580 | 6                     | 484,825   | 1,868,546     | 349,184           | 3,194,135          | 18.05        |
| 2015                                 | 174,719                    |                                     |         | 5                     | 375,024   |               | 202,813           | 577,837            | 3.31         |
| 2016                                 | 199,940                    |                                     |         | 5                     | 299,266   |               | 130,891           | 430,157            | 2.15         |
| TOTAL                                | 886,287                    | 4                                   | 632,035 | 23                    | 1,276,052 | 2,092,686     | 786,124           | 4,786,897          | 5.40         |
|                                      |                            | INDEMNITY                           |         |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                               |         | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 30                                  |         | 2.153                 |           | 45            |                   | 3.248              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 70                                  |         | 2.971                 |           | 55            |                   | 2.710              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                     |         | 2.726                 |           |               |                   | 2.952              |              |

| CLASS                                | 6003                       | PILE DRIVING NOC & DRIVERS |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|----------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES          |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 117,725                    |                            |           | 13                    | 410,904   |               | 246,696           | 657,600            | 5.59         |
| 2013                                 | 155,043                    |                            |           | 9                     | 1,065,950 |               | 497,083           | 1,563,033          | 10.08        |
| 2014                                 | 166,930                    | 4                          | 1,377,073 | 8                     | 1,081,629 | 482,061       | 562,325           | 3,503,088          | 20.99        |
| 2015                                 | 138,460                    | 2                          | 654,316   | 3                     | 131,294   | 469,680       | 50,514            | 1,305,804          | 9.43         |
| 2016                                 | 222,282                    | 1                          | 905,613   | 6                     | 343,953   | 539,632       | 214,836           | 2,004,034          | 9.02         |
| TOTAL                                | 800,440                    | 7                          | 2,937,002 | 39                    | 3,033,730 | 1,491,373     | 1,571,454         | 9,033,559          | 11.29        |
|                                      |                            | INDEMNITY                  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                      |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 44                         |           | 7.459                 |           | 50            |                   | 3.826              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 56                         |           | 8.850                 |           | 50            |                   | 3.793              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                            |           | 8.238                 |           |               |                   | 3.810              |              |

| CLASS                                | 6005                       | BREAKWATER OR JETTY CONSTRUCTION-ALL OPERATIONS TO COMPLETION-& DRIVERS |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|---|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 68,748                     |   |         | 4                     | 25,084  |               | 36,878            | 61,962             | 0.90         |
| 2013                                 | 83,326                     |   |         | 3                     | 48,643  |               | 117,924           | 166,567            | 2.00         |
| 2014                                 | 85,942                     | 1   | 6,257   | 2                     | 60,094  | 20,170        | 27,476            | 113,997            | 1.33         |
| 2015                                 | 116,096                    |   |         | 4                     | 320,602 |               | 212,165           | 532,767            | 4.59         |
| 2016                                 | 117,029                    | 2   | 385,545 |                       |         | 278,560       | 13,465            | 677,570            | 5.79         |
| TOTAL                                | 471,141                    | 3   | 391,802 | 13                    | 454,423 | 298,730       | 407,908           | 1,552,863          | 3.30         |
|                                      |                            | INDEMNITY   |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |         | PURE PREM.            |         | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |   |         | 25                    | 1.796   | 31            | 1.500             | 3.30               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |         | 75                    | 3.772   | 69            | 1.927             | 5.70               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         | 3.278                 |         | 1.795         |                   | 5.07               |              |

| CLASS                                | 6017                       | DAM OR LOCK CONSTRUCTION-CONCRETE WORK- & DRIVERS |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|---|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                 |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 40,382                     |   |         |                       |         |               |                   |                    |              |
| 2013                                 | 74,879                     | 1   | 117,740 | 2                     | 239,735 | 20,430        | 56,077            | 433,982            | 5.80         |
| 2014                                 | 34,230                     |   |         |                       |         |               |                   |                    |              |
| 2015                                 | 16,887                     | 1   | 9,523   | 1                     | 72,305  | 5,609         | 41,523            | 128,960            | 7.64         |
| 2016                                 | 33,100                     |   |         | 2                     | 394,309 |               | 86,642            | 480,951            | 14.53        |
| TOTAL                                | 199,478                    | 2   | 127,263 | 5                     | 706,349 | 26,039        | 184,242           | 1,043,893          | 5.23         |
|                                      |                            | INDEMNITY   |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |         | PURE PREM.            |         | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |   |         | 16                    | 4.179   | 16            | 1.054             | 5.23               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |         | 84                    | 2.771   | 84            | 0.898             | 3.67               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         | 2.996                 |         | 0.923         |                   | 3.92               |              |

| CLASS                                | 6018                       | DAM OR LOCK CONSTRUCTION-EARTH MOVING OR PLACING - & DRIVERS |        |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|--|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 11,479                     |  |        | 1                     | 79,174  |               | 41,553            | 120,727            | 10.52        |
| 2013                                 | 17,124                     |  |        |                       |         |               |                   |                    |              |
| 2014                                 | 23,800                     |  |        | 1                     | 82,095  |               | 14,718            | 96,813             | 4.07         |
| 2015                                 | 2,210                      |  |        |                       |         |               |                   |                    |              |
| 2016                                 |                            |  |        |                       |         |               |                   |                    |              |
| TOTAL                                | 54,613                     |  |        | 2                     | 161,269 |               | 56,271            | 217,540            | 3.98         |
|                                      |                            | INDEMNITY  |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |        | PURE PREM.            |         | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |  |        | 17                    | 2.953   | 15            | 1.030             | 3.98               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |        | 83                    | 12.223  | 85            | 2.711             | 14.93              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |        | 10.647                |         | 2.459         |                   | 13.11              |              |

| CLASS                                | 6204                       | DRILLING NOC & DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES              | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 304,014                    | 4                      | 750,189   | 15                    | 883,876   | 814,909       | 574,782           | 3,023,756  | 9.95         |                    |
| 2013                                 | 346,783                    | 4                      | 944,271   | 10                    | 703,431   | 689,391       | 586,994           | 2,924,087  | 8.43         |                    |
| 2014                                 | 362,144                    | 4                      | 2,090,565 | 19                    | 1,248,043 | 933,550       | 1,334,653         | 5,606,811  | 15.48        |                    |
| 2015                                 | 491,627                    | 4                      | 1,902,469 | 13                    | 481,639   | 978,251       | 901,164           | 4,263,523  | 8.67         |                    |
| 2016                                 | 466,888                    | 1                      | 494,111   | 14                    | 1,308,192 | 176,383       | 718,036           | 2,696,722  | 5.78         |                    |
| TOTAL                                | 1,971,456                  | 17                     | 6,181,605 | 71                    | 4,625,181 | 3,592,484     | 4,115,629         | 18,514,899 | 9.39         |                    |
|                                      |                            |                        |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                        |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                        |           |                       |           | 53            | 5.482             | 71         | 3.910        | 9.39               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |           |                       |           | 47            | 5.748             | 29         | 3.732        | 9.48               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |           |                       |           |               | 5.607             |            | 3.858        | 9.47               |

| CLASS                                | 6216                       | GAS OR OIL LEASE WORK NOC-NATURAL GAS-BY CONTRACTOR-& DRIVERS |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 108,686                    | 2   | 716,948   | 5                     | 330,533   | 435,324       | 169,820           | 1,652,625 | 15.21        |                    |
| 2013                                 | 107,898                    | 1   | 477,024   | 6                     | 122,533   | 155,668       | 110,874           | 866,099   | 8.03         |                    |
| 2014                                 | 89,624                     | 1   | 393,313   | 5                     | 291,622   | 87,902        | 368,005           | 1,140,842 | 12.73        |                    |
| 2015                                 | 13,772                     |   |           | 4                     | 391,242   |               | 152,790           | 544,032   | 39.50        |                    |
| 2016                                 | 9,396                      |   |           |                       |           |               |                   |           |              |                    |
| TOTAL                                | 329,376                    | 4   | 1,587,285 | 20                    | 1,135,930 | 678,894       | 801,489           | 4,203,598 | 12.76        |                    |
|                                      |                            |   |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |   |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |           |                       |           | 27            | 8.268             | 35        | 4.495        | 12.76              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           |                       |           | 73            | 6.512             | 65        | 3.798        | 10.31              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       |           |               | 6.986             |           | 4.042        | 11.03              |

| CLASS                                | 6217                       | EXCAVATION NOC & DRIVERS |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|--------------------------|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES        |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 4,145,270                  | 49                       | 12,125,677 | 111                   | 7,592,792  | 8,620,850     | 4,844,703         | 33,184,022  | 8.01         |                    |
| 2013                                 | 4,423,974                  | 33                       | 10,532,938 | 129                   | 9,855,298  | 6,167,120     | 7,148,788         | 33,704,144  | 7.62         |                    |
| 2014                                 | 4,494,629                  | 42                       | 11,155,383 | 138                   | 16,892,477 | 7,459,454     | 10,588,615        | 46,095,929  | 10.26        |                    |
| 2015                                 | 5,135,880                  | 37                       | 9,612,366  | 141                   | 13,574,765 | 6,671,409     | 8,492,004         | 38,350,544  | 7.47         |                    |
| 2016                                 | 5,352,352                  | 37                       | 10,276,201 | 124                   | 16,240,653 | 7,602,692     | 8,212,482         | 42,332,028  | 7.91         |                    |
| TOTAL                                | 23,552,105                 | 198                      | 53,702,565 | 643                   | 64,155,985 | 36,521,525    | 39,286,592        | 193,666,667 | 8.22         |                    |
|                                      |                            |                          |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |                          |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                          |            |                       |            | 100           | 5.004             | 100         | 3.219        | 8.22               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                          |            |                       |            | 0             | 5.348             | 0           | 3.488        | 8.84               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                          |            |                       |            |               | 5.004             |             | 3.219        | 8.22               |

| CLASS                                | 6229                       | IRRIGATION SYSTEM CONSTRUCTION & DRIVERS |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                        |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                                | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 476,256                    | 4  | 1,053,290 | 12                    | 439,458   | 1,704,480     | 291,466           | 3,488,694          | 7.33         |
| 2013                                 | 491,479                    |  |           | 5                     | 359,060   |               | 233,734           | 592,794            | 1.21         |
| 2014                                 | 551,269                    | 4  | 1,254,802 | 17                    | 961,119   | 790,946       | 665,840           | 3,672,707          | 6.66         |
| 2015                                 | 571,149                    | 3  | 517,307   | 10                    | 1,408,238 | 183,431       | 954,139           | 3,063,115          | 5.36         |
| 2016                                 | 555,640                    | 3  | 135,804   | 13                    | 853,547   | 122,680       | 481,072           | 1,593,103          | 2.87         |
| TOTAL                                | 2,645,793                  | 14                                       | 2,961,203 | 57                    | 4,021,422 | 2,801,537     | 2,626,251         | 12,410,413         | 4.69         |
|                                      |                            | INDEMNITY                                |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                    |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |           | 51                    | 2.639     | 66            | 2.051             | 4.69               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 49                    | 3.937     | 34            | 2.367             | 6.30               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       | 3.275     |               | 2.158             | 5.43               |              |

| CLASS                                | 6233                       | GAS OR OIL PIPELINE CONSTRUCTION & DRIVERS |           |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|--|-----------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                          |           | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                                  | AMOUNT    | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 155,762                    |  |           | 3                     | 174,198 |               | 134,818           | 309,016            | 1.98         |
| 2013                                 | 165,050                    | 1  | 318,978   | 2                     | 130,297 | 132,709       | 106,336           | 688,320            | 4.17         |
| 2014                                 | 140,504                    | 4  | 1,327,685 | 5                     | 655,103 | 875,398       | 472,271           | 3,330,457          | 23.70        |
| 2015                                 | 280,828                    | 1  | 47,831    | 1                     | 8,436   | 13,534        | 30,646            | 100,447            | 0.36         |
| 2016                                 | 118,278                    |  |           |                       |         |               | 6,147             | 6,147              | 0.05         |
| TOTAL                                | 860,422                    | 6  | 1,694,494 | 11                    | 968,034 | 1,021,641     | 750,218           | 4,434,387          | 5.15         |
|                                      |                            | INDEMNITY                                  |           |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                      |           | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |           | 32                    | 3.094   | 43            | 2.059             | 5.15               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 68                    | 3.860   | 57            | 2.408             | 6.27               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       | 3.615   |               | 2.258             | 5.87               |              |

| CLASS                                | 6235                       | OIL OR GAS WELL-DRILLING OR REDRILLING-& DRIVERS |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|--|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 40,211                     |  |         |                       |         |               | 981               | 981                | 0.02         |
| 2013                                 | 33,195                     |  |         | 1                     | 10,740  |               | 32,227            | 42,967             | 1.29         |
| 2014                                 | 31,181                     | 1  | 385,013 | 1                     | 111,530 | 153,624       | 27,983            | 678,150            | 21.75        |
| 2015                                 | 15,100                     |  |         |                       |         |               |                   |                    |              |
| 2016                                 | 24,697                     |  |         | 1                     | 46,327  |               | 35,588            | 81,915             | 3.32         |
| TOTAL                                | 144,384                    | 1  | 385,013 | 3                     | 168,597 | 153,624       | 96,779            | 804,013            | 5.57         |
|                                      |                            | INDEMNITY  |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |         | 20                    | 3.834   | 20            | 1.734             | 5.57               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |         | 80                    | 7.053   | 80            | 2.137             | 9.19               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |         |                       | 6.409   |               | 2.056             | 8.47               |              |

| CLASS                                | 6251                       | TUNNELING-NOT PNEUMATIC-ALL OPERATIONS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                      |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                              | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,017,940                  | 13                                     | 3,611,950  | 73                    | 5,158,350  | 2,113,952     | 3,219,730         | 14,103,982         | 13.86        |
| 2013                                 | 255,932                    | 12                                     | 5,085,370  | 24                    | 2,387,601  | 1,973,020     | 1,722,741         | 11,168,732         | 43.64        |
| 2014                                 | 256,602                    |  |            | 14                    | 2,099,139  |               | 1,325,088         | 3,424,227          | 13.34        |
| 2015                                 | 341,578                    | 3                                      | 506,026    | 13                    | 1,360,180  | 348,177       | 943,129           | 3,157,512          | 9.24         |
| 2016                                 | 233,942                    | 6                                      | 2,304,525  | 6                     | 1,030,293  | 1,217,999     | 354,483           | 4,907,300          | 20.98        |
| TOTAL                                | 2,105,994                  | 34                                     | 11,507,871 | 130                   | 12,035,563 | 5,653,148     | 7,565,171         | 36,761,753         | 17.46        |
|                                      |                            | INDEMNITY                              |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                  |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |            | 69                    | 11.179     | 90            | 6.277             | 17.46              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            | 31                    | 10.515     | 10            | 6.419             | 16.93              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       | 10.973     |               | 6.291             | 17.26              |              |

| CLASS                                | 6252                       | CAISSON WORK-ALL OPERATIONS TO COMPLETION |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|---|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                         |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                                 | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 51,607                     |   |         | 1                     | 46,737  |               | 32,554            | 79,291             | 1.54         |
| 2013                                 | 154,652                    | 1   | 227,177 | 7                     | 273,289 | 76,745        | 159,681           | 736,892            | 4.76         |
| 2014                                 | 222,129                    |   |         | 6                     | 216,457 |               | 100,662           | 317,119            | 1.43         |
| 2015                                 | 92,907                     |   |         | 1                     | 70,950  |               | 66,044            | 136,994            | 1.47         |
| 2016                                 | 71,290                     |   |         | 1                     | 45,696  |               | 19,922            | 65,618             | 0.92         |
| TOTAL                                | 592,585                    | 1   | 227,177 | 16                    | 653,129 | 76,745        | 378,863           | 1,335,914          | 2.26         |
|                                      |                            | INDEMNITY                                 |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                     |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |   |         | 24                    | 1.486   | 28            | 0.769             | 2.26               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |         | 76                    | 2.751   | 72            | 1.217             | 3.97               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         |                       | 2.447   |               | 1.092             | 3.54               |              |

| CLASS                                | 6306                       | SEWER CONSTRUCTION-ALL OPERATIONS-& DRIVERS |           |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                           |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                                   | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 369,153                    | 3   | 1,090,917 | 16                    | 2,095,418  | 405,602       | 803,014           | 4,394,951          | 11.91        |
| 2013                                 | 438,938                    | 5   | 588,687   | 13                    | 1,927,744  | 636,142       | 814,275           | 3,966,848          | 9.04         |
| 2014                                 | 503,778                    | 4   | 2,193,153 | 16                    | 724,502    | 1,473,362     | 583,287           | 4,974,304          | 9.87         |
| 2015                                 | 541,995                    | 7   | 3,118,404 | 21                    | 3,117,891  | 1,678,945     | 2,569,622         | 10,484,862         | 19.34        |
| 2016                                 | 516,339                    | 3   | 778,344   | 15                    | 2,429,698  | 1,851,964     | 1,749,971         | 6,809,977          | 13.19        |
| TOTAL                                | 2,370,203                  | 22  | 7,769,505 | 81                    | 10,295,253 | 6,046,015     | 6,520,169         | 30,630,942         | 12.92        |
|                                      |                            | INDEMNITY                                   |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                       |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |   |           | 61                    | 7.622      | 82            | 5.302             | 12.92              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           | 39                    | 6.920      | 18            | 4.451             | 11.37              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       | 7.348      |               | 5.149             | 12.50              |              |

| CLASS                                | 6319                       | GAS MAIN OR CONNECTION CONSTRUCTION & DRIVERS |            |                       |            |               |                   |                    |              |  |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                             |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES                                     | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 1,448,686                  | 9   | 3,093,887  | 36                    | 3,650,028  | 2,230,656     | 2,551,562         | 11,526,133         | 7.96         |  |
| 2013                                 | 1,620,221                  | 9   | 3,529,327  | 43                    | 6,032,637  | 1,389,351     | 2,778,844         | 13,730,159         | 8.47         |  |
| 2014                                 | 1,588,777                  | 9   | 1,624,816  | 39                    | 2,529,198  | 1,220,089     | 1,479,901         | 6,854,004          | 4.31         |  |
| 2015                                 | 1,796,875                  | 11  | 4,264,014  | 32                    | 3,316,682  | 2,217,542     | 2,165,235         | 11,963,473         | 6.66         |  |
| 2016                                 | 2,070,856                  | 10  | 4,157,884  | 36                    | 3,801,644  | 1,876,589     | 3,005,475         | 12,841,592         | 6.20         |  |
| TOTAL                                | 8,525,415                  | 48  | 16,669,928 | 186                   | 19,330,189 | 8,934,227     | 11,981,017        | 56,915,361         | 6.68         |  |
|                                      |                            | INDEMNITY                                     |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.   |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |   |            | 90                    | 4.223      | 100           | 2.453             | 6.68               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            | 10                    | 5.039      | 0             | 2.789             | 7.83               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       | 4.305      |               | 2.453             | 6.76               |              |  |

| CLASS                                | 6325                       | CONDUIT CONSTRUCTION-FOR CABLES OR WIRES-& DRIVERS |            |                       |           |               |                   |                    |              |  |
|--------------------------------------|----------------------------|--|------------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                  |            | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 687,459                    | 8  | 2,159,697  | 17                    | 577,383   | 1,304,164     | 415,075           | 4,456,319          | 6.48         |  |
| 2013                                 | 820,182                    | 5  | 2,005,022  | 21                    | 936,963   | 1,132,206     | 366,533           | 4,440,724          | 5.41         |  |
| 2014                                 | 795,289                    | 12   | 5,581,560  | 21                    | 926,553   | 2,964,277     | 863,451           | 10,335,841         | 13.00        |  |
| 2015                                 | 854,851                    | 10   | 4,846,774  | 22                    | 2,661,209 | 2,254,445     | 1,835,831         | 11,598,259         | 13.57        |  |
| 2016                                 | 927,064                    | 9  | 4,121,483  | 17                    | 1,197,424 | 2,652,001     | 650,570           | 8,621,478          | 9.30         |  |
| TOTAL                                | 4,084,845                  | 44   | 18,714,536 | 98                    | 6,299,532 | 10,307,093    | 4,131,460         | 39,452,621         | 9.66         |  |
|                                      |                            | INDEMNITY  |            |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.  |            | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |  |            | 68                    | 6.124     | 85            | 3.535             | 9.66               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            | 32                    | 5.241     | 15            | 2.857             | 8.10               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       | 5.841     |               | 3.433             | 9.27               |              |  |

| CLASS                                | 6400                       | FENCE ERECTION-METAL |           |                       |           |               |                   |                    |              |  |
|--------------------------------------|----------------------------|----------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES    |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES            | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 412,440                    | 7                    | 1,022,968 | 20                    | 1,476,343 | 1,089,853     | 1,101,604         | 4,690,768          | 11.37        |  |
| 2013                                 | 455,852                    | 5                    | 491,098   | 27                    | 1,170,858 | 624,874       | 839,197           | 3,126,027          | 6.86         |  |
| 2014                                 | 483,792                    | 2                    | 340,873   | 20                    | 1,004,369 | 94,892        | 533,951           | 1,974,085          | 4.08         |  |
| 2015                                 | 558,852                    | 4                    | 771,772   | 23                    | 2,270,511 | 313,597       | 1,144,854         | 4,500,734          | 8.05         |  |
| 2016                                 | 585,429                    | 4                    | 537,648   | 20                    | 800,541   | 344,388       | 470,239           | 2,152,816          | 3.68         |  |
| TOTAL                                | 2,496,365                  | 22                   | 3,164,359 | 110                   | 6,722,622 | 2,467,604     | 4,089,845         | 16,444,430         | 6.59         |  |
|                                      |                            | INDEMNITY            |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.                |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                      |           | 53                    | 3.961     | 70            | 2.627             | 6.59               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                      |           | 47                    | 4.619     | 30            | 2.878             | 7.50               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                      |           |                       | 4.270     |               | 2.702             | 6.97               |              |  |

| CLASS                                | 6504                       | FOOD SUNDRIES MFG. NOC-NO CEREAL MILLING |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                        |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                                | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 3,719,868                  | 45                                       | 4,381,712  | 133                   | 4,834,937  | 2,901,939     | 3,330,548         | 15,449,136         | 4.15         |
| 2013                                 | 3,658,003                  | 32                                       | 4,074,859  | 156                   | 5,690,413  | 3,312,996     | 3,717,727         | 16,795,995         | 4.59         |
| 2014                                 | 4,141,580                  | 40                                       | 5,646,198  | 179                   | 7,926,700  | 3,418,276     | 5,408,133         | 22,399,307         | 5.41         |
| 2015                                 | 4,185,357                  | 29                                       | 4,776,884  | 172                   | 7,742,562  | 5,322,934     | 4,748,078         | 22,590,458         | 5.40         |
| 2016                                 | 4,155,348                  | 46                                       | 6,084,256  | 147                   | 4,503,572  | 4,398,765     | 3,421,076         | 18,407,669         | 4.43         |
| TOTAL                                | 19,860,156                 | 192                                      | 24,963,909 | 787                   | 30,698,184 | 19,354,910    | 20,625,562        | 95,642,565         | 4.82         |
|                                      |                            | INDEMNITY                                |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                    |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 100                                      |            | 2.803                 |            | 100           |                   | 2.013              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 0  |            | 2.767                 |            | 0             |                   | 1.985              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            | 2.803                 |            |               |                   | 2.013              |              |

| CLASS                                | 6811                       | BOAT BUILDING NOC-WOOD-& DRIVERS-COVERAGE UNDER STATE ACT ONLY |        |                       |        |               |                   |                    |              |
|--------------------------------------|----------------------------|--|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 14,183                     |  |        | 1                     | 458    |               | 3,973             | 4,431              | 0.31         |
| 2013                                 | 11,434                     |  |        |                       |        |               | 1,939             | 1,939              | 0.17         |
| 2014                                 | 11,191                     |  |        |                       |        |               | 1,122             | 1,122              | 0.10         |
| 2015                                 | 11,468                     | 2  | 30,738 |                       |        | 67,742        |                   | 98,480             | 8.59         |
| 2016                                 | 8,758                      |  |        |                       |        |               |                   |                    |              |
| TOTAL                                | 57,034                     | 2  | 30,738 | 1                     | 458    | 67,742        | 7,034             | 105,972            | 1.86         |
|                                      |                            | INDEMNITY  |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 12   |        | 0.547                 |        | 16            |                   | 1.311              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 88   |        | 4.498                 |        | 84            |                   | 2.961              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |        | 4.024                 |        |               |                   | 2.697              |              |

| CLASS                                | 6824                       | BOAT BUILDING OR REPAIR & DRIVERS-COVERAGE UNDER U.S. ACT |        |                       |        |               |                   |                    |              |
|--------------------------------------|----------------------------|---|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 37,694                     |   |        |                       |        |               |                   |                    |              |
| 2013                                 | 28,343                     |   |        |                       |        |               |                   |                    |              |
| 2014                                 | 22,203                     |   |        |                       |        |               |                   |                    |              |
| 2015                                 | 25,248                     |   |        |                       |        |               |                   |                    |              |
| 2016                                 | 18,803                     |   |        |                       |        |               |                   |                    |              |
| TOTAL                                | 132,291                    |   |        |                       |        |               |                   |                    |              |
|                                      |                            | INDEMNITY   |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 8   |        |                       |        | 9             |                   |                    |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 92  |        | 0.775                 |        | 91            |                   | 0.284              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |        | 0.713                 |        |               |                   | 0.258              |              |

| CLASS                                | 6824                       | FEDERAL BOAT BUILDING OR REPAIR & DRIVERS-COVERAGE UNDER U.S. ACT |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 37,694                     |   |            | 3                     | 213,837    |               | 64,359            | 278,196            | 7.38         |
| 2013                                 | 28,343                     |   |            |                       |            |               |                   |                    |              |
| 2014                                 | 22,203                     | 1   | 125,081    |                       |            | 56,510        | 9,387             | 190,978            | 8.60         |
| 2015                                 | 25,248                     |   |            |                       |            |               |                   |                    |              |
| 2016                                 | 18,803                     |   |            | 1                     | 237,370    |               | 68,312            | 305,682            | 16.26        |
| TOTAL                                | 132,291                    | 1   | 125,081    | 4                     | 451,207    | 56,510        | 142,058           | 774,856            | 5.86         |
|                                      |                            | INDEMNITY   |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |   | 23         | 4.356                 |            | 25            | 1.501             | 5.86               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   | 77         | 10.395                |            | 75            | 3.932             | 14.33              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            | 9.006                 |            |               | 3.324             | 12.33              |              |

| CLASS                                | 6826                       | MARINA OPERATIONS & DRIVERS-COVERAGE UNDER U.S. ACT |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 12,281                     |   |            | 1                     | 58,900     |               | 70,020            | 128,920            | 10.50        |
| 2013                                 | 11,381                     |   |            | 1                     | 3,063      |               | 2,669             | 5,732              | 0.50         |
| 2014                                 | 12,880                     |   |            |                       |            |               | 2,763             | 2,763              | 0.21         |
| 2015                                 | 12,374                     | 1   | 8,656      | 1                     | 3,358      | 4,526         | 2,209             | 18,749             | 1.52         |
| 2016                                 | 10,127                     |   |            |                       |            |               |                   |                    |              |
| TOTAL                                | 59,043                     | 1   | 8,656      | 3                     | 65,321     | 4,526         | 77,661            | 156,164            | 2.65         |
|                                      |                            | INDEMNITY   |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |   | 12         | 1.253                 |            | 13            | 1.392             | 2.65               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   | 88         | 4.562                 |            | 87            | 1.657             | 6.22               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            | 4.165                 |            |               | 1.623             | 5.79               |              |

| CLASS                                | 6834                       | BOAT BUILDING OR REPAIR & DRIVERS-COVERAGE UNDER STATE ACT ONLY |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 173,994                    | 1   | 560,830    | 11                    | 608,669    | 110,561       | 305,452           | 1,585,512          | 9.11         |
| 2013                                 | 194,548                    | 3   | 281,726    | 9                     | 1,104,962  | 798,076       | 141,512           | 2,326,276          | 11.96        |
| 2014                                 | 200,507                    | 1   | 829        | 6                     | 69,753     | 984           | 112,963           | 184,529            | 0.92         |
| 2015                                 | 197,548                    |   |            | 13                    | 472,259    |               | 235,292           | 707,551            | 3.58         |
| 2016                                 | 208,068                    | 1   | 60,187     | 9                     | 134,004    | 33,155        | 166,732           | 394,078            | 1.89         |
| TOTAL                                | 974,665                    | 6   | 903,572    | 48                    | 2,389,647  | 942,776       | 961,951           | 5,197,946          | 5.33         |
|                                      |                            | INDEMNITY   |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |   | 34         | 3.379                 |            | 45            | 1.954             | 5.33               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   | 66         | 3.975                 |            | 55            | 2.397             | 6.37               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            | 3.772                 |            |               | 2.198             | 5.97               |              |



| CLASS                                | 6836                       | MARINA OPERATIONS & DRIVERS-COVERAGE UNDER STATE ACT ONLY |           |                       |           |               |                   |                    |              |      |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 610,773                    | 4   | 711,696   | 24                    | 768,792   | 218,194       | 663,237           | 2,361,919          | 3.87         |      |
| 2013                                 | 622,342                    | 5   | 1,691,641 | 26                    | 995,873   | 707,682       | 659,662           | 4,054,858          | 6.52         |      |
| 2014                                 | 627,449                    | 4   | 31,470    | 26                    | 586,238   | 54,151        | 350,244           | 1,022,103          | 1.63         |      |
| 2015                                 | 646,545                    | 5   | 896,181   | 17                    | 814,005   | 874,957       | 806,796           | 3,391,939          | 5.25         |      |
| 2016                                 | 723,155                    | 5   | 1,154,686 | 26                    | 1,230,264 | 868,147       | 835,514           | 4,088,611          | 5.65         |      |
| TOTAL                                | 3,230,264                  | 23  | 4,485,674 | 119                   | 4,395,172 | 2,723,131     | 3,315,453         | 14,919,430         | 4.62         |      |
|                                      |                            | INDEMNITY   |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.   |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 49  |           | 2,749                 |           | 64            |                   | 1,869              |              | 4.62 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 51  |           | 2,926                 |           | 36            |                   | 1,806              |              | 4.73 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           | 2,839                 |           |               |                   | 1,846              |              | 4.69 |

| CLASS                                | 6843                       | SHIP BUILDING-IRON OR STEEL NOC-& DRIVERS-COVERAGE UNDER U.S. ACT |         |                       |         |               |                   |                    |              |       |
|--------------------------------------|----------------------------|---|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|-------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |
|                                      |                            | NO. CASES   | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |
| 2012                                 | 16,584                     | 1   | 351,152 | 1                     | 269,427 | 346,049       | 662,300           | 1,628,928          | 98.22        |       |
| 2013                                 | 19,472                     |   |         |                       |         |               | 11,818            | 11,818             | 0.61         |       |
| 2014                                 | 19,021                     |   |         |                       |         |               |                   |                    |              |       |
| 2015                                 | 4,639                      | 1   | 10,749  |                       |         | 89,184        |                   | 99,933             | 21.54        |       |
| 2016                                 |                            | 1   | 5,301   |                       |         | 2,800         |                   | 8,101              |              |       |
| TOTAL                                | 59,716                     | 3   | 367,202 | 1                     | 269,427 | 438,033       | 674,118           | 1,748,780          | 29.29        |       |
|                                      |                            | INDEMNITY   |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |
|                                      |                            | CRED.   |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |       |
| INDICATED PURE PREMIUM               |                            | 13  |         | 10,661                |         | 23            |                   | 18,624             |              | 29.29 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 87  |         | 5,600                 |         | 77            |                   | 7,815              |              | 13.42 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         | 6,258                 |         |               |                   | 10,301             |              | 16.56 |

| CLASS                                | 6872                       | SHIP REPAIR CONVERSION-ALL OPERATIONS-& DRIVERS-COVERAGE U.S. ACT |        |                       |        |               |                   |                    |              |      |
|--------------------------------------|----------------------------|---|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES   | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 9,552                      |   |        |                       |        |               |                   |                    |              |      |
| 2013                                 | 4,444                      |   |        |                       |        |               |                   |                    |              |      |
| 2014                                 | 5,121                      |   |        |                       |        |               |                   |                    |              |      |
| 2015                                 | 6,881                      |   |        |                       |        |               |                   |                    |              |      |
| 2016                                 | 3,981                      |   |        |                       |        |               |                   |                    |              |      |
| TOTAL                                | 29,979                     |   |        |                       |        |               |                   |                    |              |      |
|                                      |                            | INDEMNITY   |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.   |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 3   |        |                       |        | 3             |                   |                    |              |      |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 97  |        | 0.215                 |        | 97            |                   | 0.098              |              | 0.31 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |        | 0.209                 |        |               |                   | 0.095              |              | 0.30 |

| CLASS                                | 6872                       | FEDERAL SHIP REPAIR CONVERSION-ALL OPERATIONS-& DRIVERS-COVERAGE U.S. ACT |        |                       |        |               |                   |                    |              |
|--------------------------------------|----------------------------|---|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 9,552                      |   |        | 1                     | 4,464  |               | 2,602             | 7,066              | 0.74         |
| 2013                                 | 4,444                      |   |        |                       |        |               |                   |                    |              |
| 2014                                 | 5,121                      |   |        |                       |        |               |                   |                    |              |
| 2015                                 | 6,881                      |   |        |                       |        |               | 332               | 332                | 0.05         |
| 2016                                 | 3,981                      |   |        |                       |        |               |                   |                    |              |
| TOTAL                                | 29,979                     |   |        | 1                     | 4,464  |               | 2,934             | 7,398              | 0.25         |
|                                      |                            | INDEMNITY   |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 16  |        | 0.149                 |        | 14            |                   | 0.098              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 84  |        | 20.014                |        | 86            |                   | 4.311              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |        | 16.836                |        |               |                   | 3.721              |              |

| CLASS                                | 6874                       | PAINTING-SHIP HULLS-COVERAGE UNDER U.S. ACT |        |                       |        |               |                   |                    |              |
|--------------------------------------|----------------------------|---|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                           |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                                   | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 |                            |   |        |                       |        |               |                   |                    |              |
| 2013                                 | 42                         |   |        |                       |        |               |                   |                    |              |
| 2014                                 | 66                         |   |        |                       |        |               |                   |                    |              |
| 2015                                 |                            |   |        |                       |        |               |                   |                    |              |
| 2016                                 |                            |   |        |                       |        |               |                   |                    |              |
| TOTAL                                | 108                        |   |        |                       |        |               |                   |                    |              |
|                                      |                            | INDEMNITY                                   |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                       |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 1   |        |                       |        | 0             |                   |                    |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 99  |        | 2.552                 |        | 100           |                   | 0.236              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |        | 2.526                 |        |               |                   | 0.236              |              |

| CLASS                                | 6874                       | FEDERAL PAINTING-SHIP HULLS-COVERAGE UNDER U.S. ACT |        |                       |        |               |                   |                    |              |
|--------------------------------------|----------------------------|---|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                   |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 |                            |   |        |                       |        |               |                   |                    |              |
| 2013                                 | 42                         |   |        |                       |        |               |                   |                    |              |
| 2014                                 | 66                         |   |        |                       |        |               |                   |                    |              |
| 2015                                 |                            |   |        |                       |        |               |                   |                    |              |
| 2016                                 |                            |   |        |                       |        |               |                   |                    |              |
| TOTAL                                | 108                        |   |        |                       |        |               |                   |                    |              |
|                                      |                            | INDEMNITY   |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 2   |        |                       |        | 2             |                   |                    |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 98  |        | 47.932                |        | 98            |                   | 14.427             |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |        | 46.973                |        |               |                   | 14.138             |              |

| CLASS                                | 6882                       | SHIP REPAIR CONVERSION-ALL OPERATIONS-& DRIVERS-COVERAGE STATE ACT ONLY |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 21,921                     |   |            | 1                     | 59,300     |               | 44,127            | 103,427            | 4.72         |
| 2013                                 | 19,216                     |   |            | 1                     | 88,145     |               | 47,270            | 135,415            | 7.05         |
| 2014                                 | 6,702                      |   |            | 1                     | 15,712     |               | 14,427            | 30,139             | 4.50         |
| 2015                                 | 6,367                      | 1   | 178,428    | 1                     | 11,045     | 113,475       | 53,421            | 356,369            | 55.97        |
| 2016                                 | 5,588                      |   |            | 3                     | 218,094    |               | 127,449           | 345,543            | 61.84        |
| TOTAL                                | 59,794                     | 1   | 178,428    | 7                     | 392,296    | 113,475       | 286,694           | 970,893            | 16.24        |
|                                      |                            | INDEMNITY   |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |   |            | 12                    | 9.545      | 14            | 6.692             | 16.24              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            | 88                    | 4.503      | 86            | 2.007             | 6.51               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       |            |               |                   | 7.77               |              |

| CLASS                                | 7016                       | VESSELS NOC-PROGRAM I, INCLUDING PROGRAM II-STATE ACT AND PROGRAM II-USL ACT |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 61,526                     |  |            | 2                     | 313,745    |               | 218,739           | 532,484            | 8.65         |
| 2013                                 | 71,464                     | 1  | 14,087     | 1                     | 14,477     | 66,410        | 20,027            | 115,001            | 1.61         |
| 2014                                 | 83,452                     | 1  | 12,032     | 3                     | 450,962    | 7,044         | 160,021           | 630,059            | 7.55         |
| 2015                                 | 126,099                    | 3  | 785,030    | 4                     | 982,278    | 1,212,063     | 343,978           | 3,323,349          | 26.36        |
| 2016                                 | 106,871                    | 1  | 1,811,994  | 3                     | 755,543    | 854,588       | 379,138           | 3,801,263          | 35.57        |
| TOTAL                                | 449,412                    | 6  | 2,623,143  | 13                    | 2,517,005  | 2,140,105     | 1,121,903         | 8,402,156          | 18.70        |
|                                      |                            | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |  |            | 32                    | 11.437     | 45            | 7.258             | 18.70              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            | 68                    | 6.950      | 55            | 5.370             | 12.32              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       |            |               |                   | 14.61              |              |

| CLASS  | 7024                       | VESSELS NOC-PROGRAM II-STATE ACT |            |                       |            |               |                   |                    |              |
|--|----------------------------|----------------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR  | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|  |                            | NO. CASES                        | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012   |                            |                                  |            |                       |            |               |                   |                    |              |
| 2013   |                            |                                  |            |                       |            |               |                   |                    |              |
| 2014   |                            |                                  |            |                       |            |               |                   |                    |              |
| 2015   |                            |                                  |            |                       |            |               |                   |                    |              |
| 2016   |                            |                                  |            |                       |            |               |                   |                    |              |
| TOTAL  |                            |                                  |            |                       |            |               |                   |                    |              |
|  |                            | INDEMNITY                        |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
| Final Pure Premium reflects differential factor of 1.111 |                            | CRED.                            | PURE PREM. | CRED.                 | PURE PREM. | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM                                   |                            |                                  |            |                       |            |               |                   |                    |              |
| PURE PREMIUM UNDERLYING PRESENT RATE                     |                            |                                  |            |                       |            |               |                   |                    |              |
| PURE PREMIUM DERIVED BY FORMULA                          |                            |                                  |            | 9.317                 |            | 6.910         |                   | 16.23              |              |

| CLASS                                | 7038                       | BOAT LIVERY-BOATS UNDER 15 TONS-PROGRAM I, INCLUDING PROGRAM II-STATE ACT AND PROGRAM II-USL ACT |        |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|--|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 42,102                     |  |        | 2                     | 83,490  |               | 132,420           | 215,910            | 5.13         |
| 2013                                 | 47,327                     | 2  | 8,913  | 2                     | 18,679  | 42,977        | 12,622            | 83,191             | 1.76         |
| 2014                                 | 45,247                     |  |        | 5                     | 347,696 |               | 159,289           | 506,985            | 11.20        |
| 2015                                 | 49,213                     | 1  | 1,852  | 1                     | 5,918   | 8,186         | 27,537            | 43,493             | 0.88         |
| 2016                                 | 50,681                     |  |        | 4                     | 103,480 |               | 100,065           | 203,545            | 4.02         |
| TOTAL                                | 234,570                    | 3  | 10,765 | 14                    | 559,263 | 51,163        | 431,933           | 1,053,124          | 4.49         |
|                                      |                            | INDEMNITY  |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |        | 17                    | 2,430   | 24            | 2,059             | 4.49               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |        | 83                    | 2,677   | 76            | 2,089             | 4.77               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |        |                       | 2,635   |               | 2,082             | 4.72               |              |

| CLASS                                | 7046                       | VESSELS-NOT SELF-PROPELLED-PROGRAM I, INCLUDING PROGRAM II-STATE ACT AND PROGRAM II-USL ACT |        |                       |        |               |                   |                    |              |
|--------------------------------------|----------------------------|---|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,050                      |   |        |                       |        |               |                   |                    |              |
| 2013                                 | 1,350                      |   |        |                       |        |               |                   |                    |              |
| 2014                                 | 750                        |   |        |                       |        |               |                   |                    |              |
| 2015                                 | 750                        |   |        |                       |        |               |                   |                    |              |
| 2016                                 | 750                        |   |        |                       |        |               |                   |                    |              |
| TOTAL                                | 4,650                      |   |        |                       |        |               |                   |                    |              |
|                                      |                            | INDEMNITY   |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |   |        | 4                     |        | 4             |                   |                    |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |        | 96                    | 3.125  | 96            | 1.577             | 4.70               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |        |                       | 3.000  |               | 1.514             | 4.51               |              |

| CLASS  | 7047                       | VESSELS NOC-PROGRAM II-USL ACT |        |                       |        |               |                   |                    |              |
|--|----------------------------|--------------------------------|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR  | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES              |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|  |                            | NO. CASES                      | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012   |                            |                                |        |                       |        |               |                   |                    |              |
| 2013   |                            |                                |        |                       |        |               |                   |                    |              |
| 2014   |                            |                                |        |                       |        |               |                   |                    |              |
| 2015   |                            |                                |        |                       |        |               |                   |                    |              |
| 2016   |                            |                                |        |                       |        |               |                   |                    |              |
| TOTAL  |                            |                                |        |                       |        |               |                   |                    |              |
|  |                            | INDEMNITY                      |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
| Final Pure Premium reflects differential factor of 1.778 |                            | CRED.                          |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM                                   |                            |                                |        |                       |        |               |                   |                    |              |
| PURE PREMIUM UNDERLYING PRESENT RATE                     |                            |                                |        |                       |        |               |                   |                    |              |
| PURE PREMIUM DERIVED BY FORMULA                          |                            |                                |        | 14.910                |        | 11.059        |                   | 25.97              |              |

| CLASS  | 7050                       | BOAT LIVERY-BOATS UNDER 15 TONS-PROGRAM II-USL ACT |        |                       |            |                          |                              |                    |                       |
|--|----------------------------|--|--------|-----------------------|------------|--------------------------|------------------------------|--------------------|-----------------------|
| POLICY YEAR  | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                  |        | IND NOT-LIKELY LOSSES |            | MEDICAL<br>LIKELY LOSSES | MEDICAL<br>NOT-LIKELY LOSSES | TOTAL<br>LOSSES    | TOTAL<br>PURE PREMIUM |
|  |                            | NO. CASES  | AMOUNT | NO. CASES             | AMOUNT     |                          |                              |                    |                       |
| 2012   |                            |  |        |                       |            |                          |                              |                    |                       |
| 2013   |                            |  |        |                       |            |                          |                              |                    |                       |
| 2014   |                            |  |        |                       |            |                          |                              |                    |                       |
| 2015   |                            |  |        |                       |            |                          |                              |                    |                       |
| 2016   |                            |  |        |                       |            |                          |                              |                    |                       |
| TOTAL  |                            |  |        |                       |            |                          |                              |                    |                       |
| Final Pure Premium reflects differential factor of 1.778 |                            |  |        | INDEMNITY             |            | MEDICAL                  |                              | TOTAL PURE PREMIUM |                       |
|  |                            |  |        | CRED.                 | PURE PREM. | CRED.                    | PURE PREM.                   |                    |                       |
|  |                            | INDICATED PURE PREMIUM                             |        |                       |            |                          |                              |                    |                       |
|  |                            | PURE PREMIUM UNDERLYING PRESENT RATE               |        |                       |            |                          |                              |                    |                       |
|  |                            | PURE PREMIUM DERIVED BY FORMULA                    |        |                       | 4.685      |                          | 3.702                        |                    | 8.39                  |

| CLASS  | 7090                       | BOAT LIVERY-BOATS UNDER 15 TONS-PROGRAM II-STATE ACT |        |                       |            |                          |                              |                    |                       |
|--|----------------------------|--|--------|-----------------------|------------|--------------------------|------------------------------|--------------------|-----------------------|
| POLICY YEAR  | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                    |        | IND NOT-LIKELY LOSSES |            | MEDICAL<br>LIKELY LOSSES | MEDICAL<br>NOT-LIKELY LOSSES | TOTAL<br>LOSSES    | TOTAL<br>PURE PREMIUM |
|  |                            | NO. CASES  | AMOUNT | NO. CASES             | AMOUNT     |                          |                              |                    |                       |
| 2012   |                            |  |        |                       |            |                          |                              |                    |                       |
| 2013   |                            |  |        |                       |            |                          |                              |                    |                       |
| 2014   |                            |  |        |                       |            |                          |                              |                    |                       |
| 2015   |                            |  |        |                       |            |                          |                              |                    |                       |
| 2016   |                            |  |        |                       |            |                          |                              |                    |                       |
| TOTAL  |                            |  |        |                       |            |                          |                              |                    |                       |
| Final Pure Premium reflects differential factor of 1.111 |                            |  |        | INDEMNITY             |            | MEDICAL                  |                              | TOTAL PURE PREMIUM |                       |
|  |                            |  |        | CRED.                 | PURE PREM. | CRED.                    | PURE PREM.                   |                    |                       |
|  |                            | INDICATED PURE PREMIUM                               |        |                       |            |                          |                              |                    |                       |
|  |                            | PURE PREMIUM UNDERLYING PRESENT RATE                 |        |                       |            |                          |                              |                    |                       |
|  |                            | PURE PREMIUM DERIVED BY FORMULA                      |        |                       | 2.927      |                          | 2.313                        |                    | 5.24                  |

| CLASS  | 7098                       | VESSELS-NOT SELF-PROPELLED-PROGRAM II-STATE ACT |        |                       |            |                          |                              |                    |                       |
|--|----------------------------|---|--------|-----------------------|------------|--------------------------|------------------------------|--------------------|-----------------------|
| POLICY YEAR  | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                               |        | IND NOT-LIKELY LOSSES |            | MEDICAL<br>LIKELY LOSSES | MEDICAL<br>NOT-LIKELY LOSSES | TOTAL<br>LOSSES    | TOTAL<br>PURE PREMIUM |
|  |                            | NO. CASES                                       | AMOUNT | NO. CASES             | AMOUNT     |                          |                              |                    |                       |
| 2012   |                            |   |        |                       |            |                          |                              |                    |                       |
| 2013   |                            |   |        |                       |            |                          |                              |                    |                       |
| 2014   |                            |   |        |                       |            |                          |                              |                    |                       |
| 2015   |                            |   |        |                       |            |                          |                              |                    |                       |
| 2016   |                            |   |        |                       |            |                          |                              |                    |                       |
| TOTAL  |                            |   |        |                       |            |                          |                              |                    |                       |
| Final Pure Premium reflects differential factor of 1.111 |                            |   |        | INDEMNITY             |            | MEDICAL                  |                              | TOTAL PURE PREMIUM |                       |
|  |                            |   |        | CRED.                 | PURE PREM. | CRED.                    | PURE PREM.                   |                    |                       |
|  |                            | INDICATED PURE PREMIUM                          |        |                       |            |                          |                              |                    |                       |
|  |                            | PURE PREMIUM UNDERLYING PRESENT RATE            |        |                       |            |                          |                              |                    |                       |
|  |                            | PURE PREMIUM DERIVED BY FORMULA                 |        |                       | 3.333      |                          | 1.682                        |                    | 5.02                  |

| CLASS  | 7099                       | VESSELS-NOT SELF-PROPELLED-PROGRAM II-USL ACT |            |                       |            |               |                   |                    |              |
|--|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR  | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                             |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|  |                            | NO. CASES                                     | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012   |                            |   |            |                       |            |               |                   |                    |              |
| 2013   |                            |   |            |                       |            |               |                   |                    |              |
| 2014   |                            |   |            |                       |            |               |                   |                    |              |
| 2015   |                            |   |            |                       |            |               |                   |                    |              |
| 2016   |                            |   |            |                       |            |               |                   |                    |              |
| TOTAL  |                            |   |            |                       |            |               |                   |                    |              |
| Final Pure Premium reflects differential factor of 1.778 |                            | INDEMNITY                                     |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|  |                            | CRED.   | PURE PREM. | CRED.                 | PURE PREM. |               |                   |                    |              |
| INDICATED PURE PREMIUM                                   |                            |   |            |                       |            |               |                   |                    |              |
| PURE PREMIUM UNDERLYING PRESENT RATE                     |                            |   |            |                       |            |               |                   |                    |              |
| PURE PREMIUM DERIVED BY FORMULA                          |                            |   |            |                       | 5.334      |               | 2.692             |                    | 8.03         |

| CLASS                                | 7133                       | RAILROAD-ALL EMPLOYEES-& DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|----------------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                        | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 16,237                     | 1                                | 11,887     | 1                     | 24,240     | 21,346        | 38,661            | 96,134             | 5.92         |
| 2013                                 | 14,038                     |                                  |            |                       |            |               | 79                | 79                 | 0.01         |
| 2014                                 | 14,775                     | 1                                | 111,960    |                       |            | 198,432       | 177               | 310,569            | 21.02        |
| 2015                                 | 12,554                     |                                  |            |                       |            |               | 2,639             | 2,639              | 0.21         |
| 2016                                 | 13,738                     |                                  |            | 1                     | 16,863     |               | 5,449             | 22,312             | 1.62         |
| TOTAL                                | 71,342                     | 2                                | 123,847    | 2                     | 41,103     | 219,778       | 47,005            | 431,733            | 6.05         |
|                                      |                            | INDEMNITY                        |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                            | PURE PREM. | CRED.                 | PURE PREM. |               |                   |                    |              |
| INDICATED PURE PREMIUM               |                            |                                  |            | 12                    | 2.312      | 15            | 3.739             |                    | 6.05         |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                  |            | 88                    | 3.510      | 85            | 2.037             |                    | 5.55         |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                  |            |                       | 3.366      |               | 2.292             |                    | 5.66         |

| CLASS                                | 7197                       | TRUCKING-PARCELS OR PACKAGES-HOME DELIVERY FROM RETAIL STORES-& DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 136,769                    | 4   | 95,292     | 7                     | 330,837    | 48,683        | 571,773           | 1,046,585          | 7.65         |
| 2013                                 | 126,013                    | 1   | 13,257     | 6                     | 184,351    | 6,618         | 96,691            | 300,917            | 2.39         |
| 2014                                 | 105,612                    | 3   | 773,728    | 8                     | 571,431    | 292,280       | 206,679           | 1,844,118          | 17.46        |
| 2015                                 | 112,735                    | 2   | 236,146    | 8                     | 659,980    | 267,848       | 365,695           | 1,529,669          | 13.57        |
| 2016                                 | 143,774                    | 2   | 306,822    | 32                    | 340,154    | 331,625       | 574,246           | 1,552,847          | 10.80        |
| TOTAL                                | 624,903                    | 12  | 1,425,245  | 61                    | 2,086,753  | 947,054       | 1,815,084         | 6,274,136          | 10.04        |
|                                      |                            | INDEMNITY   |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   | PURE PREM. | CRED.                 | PURE PREM. |               |                   |                    |              |
| INDICATED PURE PREMIUM               |                            |   |            | 35                    | 5.620      | 46            | 4.420             |                    | 10.04        |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            | 65                    | 6.278      | 54            | 3.943             |                    | 10.22        |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       | 6.048      |               | 4.162             |                    | 10.21        |

| CLASS                                | 7201                       | BOARDING OR LIVERY STABLE-NOT SALES STABLE-& DRIVERS |           |                       |           |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                    |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 310,475                    | 4  | 124,448   | 14                    | 278,755   | 53,149        | 591,339           | 1,047,691          | 3.37         |       |  |      |  |
| 2013                                 | 321,622                    | 3  | 192,841   | 15                    | 277,960   | 177,245       | 347,358           | 995,404            | 3.09         |       |  |      |  |
| 2014                                 | 326,324                    | 4  | 69,110    | 13                    | 293,608   | 193,143       | 265,531           | 821,392            | 2.52         |       |  |      |  |
| 2015                                 | 327,711                    | 2  | 7,865     | 14                    | 403,039   | 4,654         | 407,576           | 823,134            | 2.51         |       |  |      |  |
| 2016                                 | 350,727                    | 4  | 1,473,458 | 17                    | 487,166   | 597,647       | 426,510           | 2,984,781          | 8.51         |       |  |      |  |
| TOTAL                                | 1,636,859                  | 17   | 1,867,722 | 73                    | 1,740,528 | 1,025,838     | 2,038,314         | 6,672,402          | 4.08         |       |  |      |  |
|                                      |                            | INDEMNITY  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |  |           | 34                    |           | 2.204         |                   | 56                 |              | 1.872 |  | 4.08 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 66                    |           | 2.300         |                   | 44                 |              | 2.550 |  | 4.85 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |           | 2.267         |                   |                    |              | 2.170 |  | 4.44 |  |

| CLASS                                | 7207                       | CLUB OR RIDING ACADEMY - & DRIVERS |         |                       |         |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|------------------------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                  |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES                          | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 120,168                    | 2                                  | 26,650  | 7                     | 119,880 | 14,007        | 112,275           | 272,812            | 2.27         |       |  |      |  |
| 2013                                 | 114,563                    | 2                                  | 33,368  | 6                     | 62,478  | 38,350        | 214,175           | 348,371            | 3.04         |       |  |      |  |
| 2014                                 | 129,048                    |                                    |         | 5                     | 112,089 |               | 85,942            | 198,031            | 1.53         |       |  |      |  |
| 2015                                 | 140,507                    | 4                                  | 228,457 | 6                     | 220,162 | 669,796       | 672,361           | 1,790,776          | 12.75        |       |  |      |  |
| 2016                                 | 135,770                    | 1                                  | 30,206  | 8                     | 236,065 | 88,571        | 228,234           | 583,076            | 4.29         |       |  |      |  |
| TOTAL                                | 640,056                    | 9                                  | 318,681 | 32                    | 750,674 | 810,724       | 1,312,987         | 3,193,066          | 4.99         |       |  |      |  |
|                                      |                            | INDEMNITY                          |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.                              |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |                                    |         | 23                    |         | 1.671         |                   | 42                 |              | 3.318 |  | 4.99 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                    |         | 77                    |         | 2.266         |                   | 58                 |              | 3.080 |  | 5.35 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                    |         |                       |         | 2.129         |                   |                    |              | 3.180 |  | 5.31 |  |

| CLASS                                | 7219                       | TRUCKING NOC-ALL EMPLOYEES-& DRIVERS |             |                       |             |               |                   |                    |              |       |  |       |  |
|--------------------------------------|----------------------------|--------------------------------------|-------------|-----------------------|-------------|---------------|-------------------|--------------------|--------------|-------|--|-------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                    |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |       |  |
|                                      |                            | NO. CASES                            | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |       |  |
| 2012                                 | 16,007,201                 | 247                                  | 43,880,265  | 968                   | 64,690,007  | 28,687,255    | 34,026,836        | 171,284,363        | 10.70        |       |  |       |  |
| 2013                                 | 16,776,249                 | 294                                  | 47,955,546  | 1,076                 | 70,167,463  | 29,964,328    | 37,644,841        | 185,732,178        | 11.07        |       |  |       |  |
| 2014                                 | 17,241,099                 | 252                                  | 53,926,301  | 1,026                 | 72,953,893  | 35,311,893    | 39,805,543        | 201,997,630        | 11.72        |       |  |       |  |
| 2015                                 | 17,753,517                 | 254                                  | 55,593,249  | 939                   | 83,168,691  | 35,098,472    | 42,483,137        | 216,343,549        | 12.19        |       |  |       |  |
| 2016                                 | 17,897,609                 | 240                                  | 56,334,720  | 897                   | 76,996,879  | 41,981,678    | 42,597,156        | 217,910,433        | 12.18        |       |  |       |  |
| TOTAL                                | 85,675,675                 | 1,287                                | 257,690,081 | 4,906                 | 367,976,933 | 171,043,626   | 196,557,513       | 993,268,153        | 11.59        |       |  |       |  |
|                                      |                            | INDEMNITY                            |             |                       |             | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |       |  |
|                                      |                            | CRED.                                |             | PURE PREM.            |             | CRED.         |                   | PURE PREM.         |              |       |  |       |  |
| INDICATED PURE PREMIUM               |                            |                                      |             | 100                   |             | 7.303         |                   | 100                |              | 4.291 |  | 11.59 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                      |             | 0                     |             | 7.784         |                   | 0                  |              | 4.566 |  | 12.35 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                      |             |                       |             | 7.303         |                   |                    |              | 4.291 |  | 11.59 |  |

| CLASS                                | 7231                       | MESSENGER SERVICE CO.-DELIVERING MAIL, PARCELS PACKAGES- ALL EMPLOYEES-& DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 949,663                    | 29   | 2,558,794  | 82                    | 2,646,293  | 1,871,110     | 2,182,602         | 9,258,799          | 9.75         |
| 2013                                 | 1,200,924                  | 46   | 5,276,262  | 103                   | 3,993,750  | 2,797,309     | 2,293,552         | 14,360,873         | 11.96        |
| 2014                                 | 1,383,558                  | 29   | 3,885,374  | 96                    | 4,109,556  | 2,549,268     | 2,539,262         | 13,083,460         | 9.46         |
| 2015                                 | 1,351,251                  | 47   | 5,170,103  | 107                   | 4,963,259  | 2,745,839     | 2,392,995         | 15,272,196         | 11.30        |
| 2016                                 | 1,568,232                  | 36   | 5,483,339  | 122                   | 6,297,722  | 3,808,581     | 3,733,986         | 19,323,628         | 12.32        |
| TOTAL                                | 6,453,628                  | 187  | 22,373,872 | 510                   | 22,010,580 | 13,772,107    | 13,142,397        | 71,298,956         | 11.05        |
|                                      |                            | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 88   |            | 6.877                 |            | 100           |                   | 4.170              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 12   |            | 6.157                 |            | 0             |                   | 3.847              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            | 6.791                 |            |               |                   | 4.170              |              |

| CLASS                                | 7309                       | STEVEDORING NOC   |        |                       |        |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 55,787                     |                   |        |                       |        |               |                   |                    |              |
| 2013                                 | 64,922                     |                   |        |                       |        |               |                   |                    |              |
| 2014                                 | 59,144                     |                   |        |                       |        |               |                   |                    |              |
| 2015                                 | 58,952                     |                   |        |                       |        |               |                   |                    |              |
| 2016                                 | 63,267                     |                   |        |                       |        |               |                   |                    |              |
| TOTAL                                | 302,072                    |                   |        |                       |        |               |                   |                    |              |
|                                      |                            | INDEMNITY         |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 9                 |        |                       |        | 8             |                   |                    |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 91                |        | 0.458                 |        | 92            |                   | 0.099              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        | 0.417                 |        |               |                   | 0.091              |              |

| CLASS                                | 7309                       | FEDERAL STEVEDORING NOC |        |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------------|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES       |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES               | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 55,787                     |                         |        | 1                     | 46,217  |               | 12,666            | 58,883             | 1.06         |
| 2013                                 | 64,922                     |                         |        |                       |         |               | 13,111            | 13,111             | 0.20         |
| 2014                                 | 59,144                     |                         |        |                       |         |               |                   |                    |              |
| 2015                                 | 58,952                     |                         |        | 1                     | 119,478 |               | 131,932           | 251,410            | 4.26         |
| 2016                                 | 63,267                     |                         |        | 3                     | 203,141 |               | 178,965           | 382,106            | 6.04         |
| TOTAL                                | 302,072                    |                         |        | 5                     | 368,836 |               | 336,674           | 705,510            | 2.34         |
|                                      |                            | INDEMNITY               |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                   |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 22                      |        | 1.221                 |         | 19            |                   | 1.115              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 78                      |        | 4.349                 |         | 81            |                   | 0.960              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                         |        | 3.661                 |         |               |                   | 0.989              |              |



| CLASS                                | 7333                       | DREDGING-ALL TYPES-PROGRAM I, INCLUDING PROGRAM II-STATE ACT AND PROGRAM II-USL ACT |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|---|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 24,253                     | 1   | 432,832 |                       |         | 126,966       | 571               | 560,369            | 23.11        |
| 2013                                 | 27,923                     |   |         | 3                     | 29,348  |               | 15,383            | 44,731             | 1.60         |
| 2014                                 | 19,597                     |   |         | 1                     | 171,249 |               | 43,606            | 214,855            | 10.96        |
| 2015                                 | 16,636                     |   |         | 1                     | 111,153 |               | 28,038            | 139,191            | 8.37         |
| 2016                                 | 17,202                     |   |         | 2                     | 79,487  |               | 119,602           | 199,089            | 11.57        |
| TOTAL                                | 105,611                    | 1   | 432,832 | 7                     | 391,237 | 126,966       | 207,200           | 1,158,235          | 10.97        |
|                                      |                            | INDEMNITY   |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 18  |         | 7.803                 |         | 16            |                   | 3.164              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 82  |         | 7.304                 |         | 84            |                   | 1.809              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         | 7.394                 |         |               |                   | 2.026              |              |

| CLASS  | 7335                       | DREDGING-ALL TYPES-PROGRAM II-STATE ACT |        |                       |        |               |                   |                    |              |
|--|----------------------------|---|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR  | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                       |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|  |                            | NO. CASES                               | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012   |                            |   |        |                       |        |               |                   |                    |              |
| 2013   |                            |   |        |                       |        |               |                   |                    |              |
| 2014   |                            |   |        |                       |        |               |                   |                    |              |
| 2015   |                            |   |        |                       |        |               |                   |                    |              |
| 2016   |                            |   |        |                       |        |               |                   |                    |              |
| TOTAL  |                            |   |        |                       |        |               |                   |                    |              |
|  |                            | INDEMNITY                               |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
| Final Pure Premium reflects differential factor of 1.111 |                            | CRED.                                   |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM                                   |                            |   |        |                       |        |               |                   |                    |              |
| PURE PREMIUM UNDERLYING PRESENT RATE                     |                            |   |        |                       |        |               |                   |                    |              |
| PURE PREMIUM DERIVED BY FORMULA                          |                            |   |        | 8.215                 |        |               |                   | 2.251              |              |

| CLASS  | 7337                       | DREDGING-ALL TYPES-PROGRAM II-USL ACT |        |                       |        |               |                   |                    |              |
|--|----------------------------|---------------------------------------|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR  | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                     |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|  |                            | NO. CASES                             | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012   |                            |                                       |        |                       |        |               |                   |                    |              |
| 2013   |                            |                                       |        |                       |        |               |                   |                    |              |
| 2014   |                            |                                       |        |                       |        |               |                   |                    |              |
| 2015   |                            |                                       |        |                       |        |               |                   |                    |              |
| 2016   |                            |                                       |        |                       |        |               |                   |                    |              |
| TOTAL  |                            |                                       |        |                       |        |               |                   |                    |              |
|  |                            | INDEMNITY                             |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
| Final Pure Premium reflects differential factor of 1.778 |                            | CRED.                                 |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM                                   |                            |                                       |        |                       |        |               |                   |                    |              |
| PURE PREMIUM UNDERLYING PRESENT RATE                     |                            |                                       |        |                       |        |               |                   |                    |              |
| PURE PREMIUM DERIVED BY FORMULA                          |                            |                                       |        | 13.147                |        |               |                   | 3.602              |              |

| CLASS                                | 7364                       | INDEPENDENT LIVERY DRIVER BENEFIT FUND |           |                       |        |               |                   |                    |              |
|--------------------------------------|----------------------------|--|-----------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                      |           | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                              | AMOUNT    | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,605,265                  | 4                                      | 131,871   |                       |        | 113,392       |                   | 245,263            | 0.15         |
| 2013                                 | 1,648,652                  | 5                                      | 498,358   | 1                     | 349    | 990,633       | 9,392             | 1,498,732          | 0.91         |
| 2014                                 | 2,254,718                  | 2                                      | 173,765   | 1                     | 596    | 69,619        | 9,571             | 253,551            | 0.11         |
| 2015                                 | 2,103,933                  | 5                                      | 370,632   | 1                     | 274    | 113,006       | 899               | 484,811            | 0.23         |
| 2016                                 | 1,692,983                  | 1                                      | 112,696   |                       |        | 14,453        | 35,864            | 163,013            | 0.10         |
| TOTAL                                | 9,305,551                  | 17                                     | 1,287,322 | 3                     | 1,219  | 1,301,103     | 55,726            | 2,645,370          | 0.28         |
|                                      |                            | INDEMNITY                              |           |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                  |           | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 39                                     |           | 0.138                 |        | 48            |                   | 0.146              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 61                                     |           | 0.579                 |        | 52            |                   | 0.306              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           | 0.407                 |        |               |                   | 0.64               |              |

| CLASS                                | 7366                       | FREIGHT HANDLERS ON PIERS OR IN TERMINALS OR AREAS ADJOINING PIERS |        |                       |        |               |                   |                    |              |
|--------------------------------------|----------------------------|--|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 10,379                     |  |        |                       |        |               |                   |                    |              |
| 2013                                 | 10,839                     |  |        |                       |        |               |                   |                    |              |
| 2014                                 | 10,015                     |  |        |                       |        |               |                   |                    |              |
| 2015                                 | 10,220                     |  |        |                       |        |               |                   |                    |              |
| 2016                                 | 11,528                     |  |        |                       |        |               |                   |                    |              |
| TOTAL                                | 52,981                     |  |        |                       |        |               |                   |                    |              |
|                                      |                            | INDEMNITY  |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 14   |        |                       |        | 13            |                   |                    |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 86   |        | 7.765                 |        | 87            |                   | 2.169              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |        | 6.678                 |        |               |                   | 1.887              |              |

| CLASS                                | 7367                       | FREIGHT HANDLERS NOC-STATE ACT ONLY |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                   |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                           | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 266,617                    | 6                                   | 321,144   | 17                    | 1,276,243 | 124,576       | 551,420           | 2,273,383          | 8.53         |
| 2013                                 | 421,622                    | 10                                  | 1,966,276 | 27                    | 1,873,205 | 716,345       | 559,040           | 5,114,866          | 12.13        |
| 2014                                 | 429,874                    | 9                                   | 820,134   | 30                    | 2,839,776 | 440,061       | 1,205,261         | 5,305,232          | 12.34        |
| 2015                                 | 445,931                    | 13                                  | 2,051,425 | 25                    | 1,686,263 | 671,590       | 1,120,790         | 5,530,068          | 12.40        |
| 2016                                 | 408,796                    | 4                                   | 344,277   | 21                    | 1,055,573 | 338,097       | 522,528           | 2,260,475          | 5.53         |
| TOTAL                                | 1,972,840                  | 42                                  | 5,503,256 | 120                   | 8,731,060 | 2,290,669     | 3,959,039         | 20,484,024         | 10.38        |
|                                      |                            | INDEMNITY                           |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                               |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 57                                  |           | 7.215                 |           | 71            |                   | 3.168              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 43                                  |           | 6.998                 |           | 29            |                   | 3.815              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                     |           | 7.122                 |           |               |                   | 3.356              |              |

| CLASS                                | 7368                       | TAXICAB OR LIVERY SERVICE-PUBLIC-ALL OTHER EMPLOYEES-& DRIVERS |            |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 2,567,527                  | 246  | 7,416,148  | 22                    | 538,252   | 9,270,468     | 1,803,777         | 19,028,645         | 7.41         |
| 2013                                 | 3,130,195                  | 275  | 8,804,838  | 35                    | 869,900   | 8,653,602     | 2,699,286         | 21,027,626         | 6.72         |
| 2014                                 | 3,398,053                  | 287  | 10,296,938 | 35                    | 824,587   | 11,229,801    | 2,895,357         | 25,246,683         | 7.43         |
| 2015                                 | 3,132,144                  | 268  | 9,114,701  | 66                    | 1,856,721 | 10,618,356    | 4,245,238         | 25,835,016         | 8.25         |
| 2016                                 | 2,712,408                  | 310  | 13,242,332 | 53                    | 1,341,141 | 16,240,978    | 3,607,662         | 34,432,113         | 12.69        |
| TOTAL                                | 14,940,327                 | 1,386  | 48,874,957 | 211                   | 5,430,601 | 56,013,205    | 15,251,320        | 125,570,083        | 8.41         |
|                                      |                            | INDEMNITY  |            |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |            | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 100  |            | 3.635                 |           | 100           |                   | 4.770              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 0  |            | 3.722                 |           | 0             |                   | 4.914              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            | 3.635                 |           |               |                   | 4.770              |              |

| CLASS                                | 7377                       | LIMOUSINE OR LIVERY SERVICE-PRIVATE-ALL OTHER EMPLOYEES-& DRIVERS |            |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|---|------------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 607,033                    | 22  | 2,238,835  | 15                    | 1,864,905 | 1,409,008     | 823,761           | 6,336,509          | 10.44        |
| 2013                                 | 742,092                    | 24  | 2,276,428  | 15                    | 340,796   | 1,648,707     | 518,674           | 4,784,605          | 6.45         |
| 2014                                 | 657,965                    | 26  | 3,013,843  | 20                    | 622,411   | 2,920,190     | 526,201           | 7,082,645          | 10.76        |
| 2015                                 | 617,458                    | 14  | 1,674,371  | 19                    | 831,335   | 1,233,068     | 638,960           | 4,377,734          | 7.09         |
| 2016                                 | 579,468                    | 20  | 2,267,236  | 20                    | 2,150,602 | 2,471,197     | 1,325,024         | 8,214,059          | 14.18        |
| TOTAL                                | 3,204,016                  | 106   | 11,470,713 | 89                    | 5,810,049 | 9,682,170     | 3,832,620         | 30,795,552         | 9.61         |
|                                      |                            | INDEMNITY   |            |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |            | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 64  |            | 5.393                 |           | 89            |                   | 4.218              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 36  |            | 5.690                 |           | 11            |                   | 4.130              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            | 5.500                 |           |               |                   | 4.208              |              |

| CLASS                                | 7380                       | DRIVERS AND HELPERS NOC-COMMERCIAL |             |                       |             |               |                   |                    |              |
|--------------------------------------|----------------------------|------------------------------------|-------------|-----------------------|-------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                  |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                          | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 11,738,146                 | 238                                | 33,362,111  | 710                   | 32,451,986  | 21,240,530    | 19,200,203        | 106,254,830        | 9.05         |
| 2013                                 | 12,357,799                 | 273                                | 31,864,146  | 865                   | 48,447,573  | 22,026,086    | 24,883,128        | 127,220,933        | 10.29        |
| 2014                                 | 12,625,216                 | 287                                | 40,308,806  | 885                   | 44,645,914  | 25,519,478    | 25,172,210        | 135,646,408        | 10.74        |
| 2015                                 | 12,867,434                 | 266                                | 41,642,306  | 835                   | 46,707,352  | 27,983,983    | 24,947,256        | 141,280,897        | 10.98        |
| 2016                                 | 13,520,787                 | 265                                | 52,814,937  | 902                   | 50,303,881  | 32,420,320    | 27,656,625        | 163,195,763        | 12.07        |
| TOTAL                                | 63,109,382                 | 1,329                              | 199,992,306 | 4,197                 | 222,556,706 | 129,190,397   | 121,859,422       | 673,598,831        | 10.67        |
|                                      |                            | INDEMNITY                          |             |                       |             | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                              |             | PURE PREM.            |             | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 100                                |             | 6.696                 |             | 100           |                   | 3.978              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 0                                  |             | 6.233                 |             | 0             |                   | 3.861              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                    |             | 6.696                 |             |               |                   | 3.978              |              |

| CLASS                                | 7390                       | BEER OR ALE DEALER-WHOLESALE-& DRIVERS |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                      |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                              | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 1,543,248                  | 85                                     | 8,626,692  | 269                   | 10,806,532 | 5,605,688     | 4,628,096         | 29,667,008  | 19.22        |                    |
| 2013                                 | 1,521,980                  | 98                                     | 10,579,498 | 263                   | 9,075,878  | 5,103,326     | 4,134,489         | 28,893,191  | 18.98        |                    |
| 2014                                 | 1,595,830                  | 119                                    | 15,304,080 | 308                   | 14,256,233 | 7,852,868     | 5,710,376         | 43,123,557  | 27.02        |                    |
| 2015                                 | 1,652,715                  | 58                                     | 7,221,536  | 266                   | 12,234,996 | 3,093,744     | 5,385,688         | 27,935,964  | 16.90        |                    |
| 2016                                 | 1,603,598                  | 45                                     | 8,424,692  | 301                   | 14,945,125 | 3,171,333     | 5,659,870         | 32,201,020  | 20.08        |                    |
| TOTAL                                | 7,917,371                  | 405                                    | 50,156,498 | 1,407                 | 61,318,764 | 24,826,959    | 25,518,519        | 161,820,740 | 20.44        |                    |
|                                      |                            |  |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |  |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |            |                       |            | 100           | 14.080            | 100         | 6.359        | 20.44              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            |                       |            | 0             | 13.524            | 0           | 6.562        | 20.09              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       |            |               | 14.080            |             | 6.359        | 20.44              |

| CLASS                                | 7394                       | DIVING-MARINE-PROGRAM I, INCLUDING PROGRAM II-STATE ACT AND PROGRAM II-USL ACT |           |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|--|-----------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 87,485                     |  |           | 1                     | 13,065  |               | 13,666            | 26,731    | 0.31         |                    |
| 2013                                 | 102,800                    | 2  | 1,473,184 | 1                     | 116,850 | 427,697       | 89,951            | 2,107,682 | 20.50        |                    |
| 2014                                 | 72,333                     |  |           |                       |         |               |                   |           |              |                    |
| 2015                                 | 83,806                     |  |           |                       |         |               | 344               | 344       | 0.00         |                    |
| 2016                                 | 85,689                     |  |           | 1                     | 160,604 |               | 540,965           | 701,569   | 8.19         |                    |
| TOTAL                                | 432,113                    | 2  | 1,473,184 | 3                     | 290,519 | 427,697       | 644,926           | 2,836,326 | 6.56         |                    |
|                                      |                            |  |           |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |  |           |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |           |                       |         | 28            | 4.082             | 28        | 2.482        | 6.56               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           |                       |         | 72            | 5.117             | 72        | 1.623        | 6.74               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |         |               | 4.827             |           | 1.864        | 6.69               |

| CLASS  | 7395                       | DIVING-MARINE-PROGRAM II-STATE ACT |        |                       |        |               |                   |         |              |                    |
|--|----------------------------|------------------------------------|--------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR  | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                  |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|  |                            | NO. CASES                          | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012   |                            |                                    |        |                       |        |               |                   |         |              |                    |
| 2013   |                            |                                    |        |                       |        |               |                   |         |              |                    |
| 2014   |                            |                                    |        |                       |        |               |                   |         |              |                    |
| 2015   |                            |                                    |        |                       |        |               |                   |         |              |                    |
| 2016   |                            |                                    |        |                       |        |               |                   |         |              |                    |
| TOTAL  |                            |                                    |        |                       |        |               |                   |         |              |                    |
|  |                            |                                    |        |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
| Final Pure Premium reflects differential factor of 1.111 |                            |                                    |        |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM                                   |                            |                                    |        |                       |        |               |                   |         |              |                    |
| PURE PREMIUM UNDERLYING PRESENT RATE                     |                            |                                    |        |                       |        |               |                   |         |              |                    |
| PURE PREMIUM DERIVED BY FORMULA                          |                            |                                    |        |                       |        |               | 5.363             |         | 2.071        | 7.43               |

| CLASS  | 7398                       | DIVING-MARINE-PROGRAM II-USL ACT |            |                       |            |               |                   |                    |              |
|--|----------------------------|----------------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR  | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|  |                            | NO. CASES                        | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012   |                            |                                  |            |                       |            |               |                   |                    |              |
| 2013   |                            |                                  |            |                       |            |               |                   |                    |              |
| 2014   |                            |                                  |            |                       |            |               |                   |                    |              |
| 2015   |                            |                                  |            |                       |            |               |                   |                    |              |
| 2016   |                            |                                  |            |                       |            |               |                   |                    |              |
| TOTAL  |                            |                                  |            |                       |            |               |                   |                    |              |
| Final Pure Premium reflects differential factor of 1.778 |                            | INDEMNITY                        |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|  |                            | CRED.                            | PURE PREM. | CRED.                 | PURE PREM. |               |                   |                    |              |
| INDICATED PURE PREMIUM                                   |                            |                                  |            |                       |            |               |                   |                    |              |
| PURE PREMIUM UNDERLYING PRESENT RATE                     |                            |                                  |            |                       |            |               |                   |                    |              |
| PURE PREMIUM DERIVED BY FORMULA                          |                            |                                  |            |                       | 8.582      |               | 3.314             |                    | 11.90        |

| CLASS                                | 7403                       | AVIATION - AERIAL APPLICATION, SEEDING, HERDING SCINTILLOMETER SURVEY - ALL OTHER EMPS. & DRIVERS |            |                       |             |               |                   |                    |              |
|--------------------------------------|----------------------------|---|------------|-----------------------|-------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 7,114,065                  | 110   | 10,328,044 | 565                   | 16,704,501  | 8,197,598     | 12,477,871        | 47,708,014         | 6.71         |
| 2013                                 | 7,064,473                  | 105   | 11,865,415 | 501                   | 17,451,804  | 8,279,932     | 12,166,670        | 49,763,821         | 7.04         |
| 2014                                 | 7,798,759                  | 75  | 6,213,394  | 597                   | 22,551,585  | 5,012,677     | 16,193,487        | 49,971,143         | 6.41         |
| 2015                                 | 9,867,686                  | 115   | 15,898,152 | 823                   | 35,452,589  | 10,439,055    | 19,342,792        | 81,132,588         | 8.22         |
| 2016                                 | 10,172,395                 | 149   | 15,943,953 | 717                   | 27,737,511  | 15,736,728    | 19,282,240        | 78,700,432         | 7.74         |
| TOTAL                                | 42,017,378                 | 554   | 60,248,958 | 3,203                 | 119,897,990 | 47,665,990    | 79,463,060        | 307,275,998        | 7.31         |
|                                      |                            | INDEMNITY   |            |                       |             | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   | PURE PREM. | CRED.                 | PURE PREM.  |               |                   |                    |              |
| INDICATED PURE PREMIUM               |                            |   |            | 100                   | 4.287       | 100           | 3.026             |                    | 7.31         |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            | 0                     | 4.287       | 0             | 2.844             |                    | 7.13         |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       | 4.287       |               | 3.026             |                    | 7.31         |

| CLASS                                | 7405                       | AVIATION AIR CARRIER-SCHEDULED, COMMUTER OR SUPPLEMENTAL-FLYING CREW |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 9,732,159                  | 54   | 4,091,846  | 200                   | 3,834,891  | 3,511,086     | 3,579,310         | 15,017,133         | 1.54         |
| 2013                                 | 9,381,409                  | 45   | 3,850,085  | 226                   | 4,670,855  | 2,905,780     | 3,991,799         | 15,418,519         | 1.64         |
| 2014                                 | 9,483,737                  | 25   | 1,787,529  | 161                   | 5,174,575  | 1,606,435     | 4,639,151         | 13,207,690         | 1.39         |
| 2015                                 | 15,431,763                 | 61   | 6,406,291  | 368                   | 10,860,171 | 4,848,576     | 7,474,880         | 29,589,918         | 1.92         |
| 2016                                 | 16,471,147                 | 56   | 6,348,583  | 356                   | 12,411,342 | 4,837,821     | 7,909,432         | 31,507,178         | 1.91         |
| TOTAL                                | 60,500,215                 | 241  | 22,484,334 | 1,311                 | 36,951,834 | 17,709,698    | 27,594,572        | 104,740,438        | 1.73         |
|                                      |                            | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  | PURE PREM. | CRED.                 | PURE PREM. |               |                   |                    |              |
| INDICATED PURE PREMIUM               |                            |  |            | 100                   | 0.982      | 100           | 0.749             |                    | 1.73         |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            | 0                     | 1.008      | 0             | 0.796             |                    | 1.80         |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       | 0.982      |               | 0.749             |                    | 1.73         |

| CLASS                                | 7421                       | AVIATION - TRANSPORT OF PERSONNEL IN CONDUCT OF EMPLOYERS BUSINESS-FLYING CREW |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|--|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 436,881                    |  |         |                       |         |               | 1,930             | 1,930              | 0.00         |
| 2013                                 | 511,681                    | 1  | 125,075 | 3                     | 22,584  | 61,699        | 18,601            | 227,959            | 0.45         |
| 2014                                 | 544,857                    |  |         | 2                     | 34,695  |               | 44,002            | 78,697             | 0.14         |
| 2015                                 | 505,087                    |  |         | 1                     | 415,612 |               | 328,683           | 744,295            | 1.47         |
| 2016                                 | 462,665                    |  |         | 1                     | 3       |               | 93,557            | 93,560             | 0.20         |
| TOTAL                                | 2,461,171                  | 1  | 125,075 | 7                     | 472,894 | 61,699        | 486,773           | 1,146,441          | 0.47         |
|                                      |                            | INDEMNITY  |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 23   |         | 0.243                 |         | 29            |                   | 0.223              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 77   |         | 0.579                 |         | 71            |                   | 0.328              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |         | 0.502                 |         |               |                   | 0.298              |              |

| CLASS                                | 7422                       | AVIATION-AERIAL APPLICATION, SEEDING, HERDING SCINTILLOMETER SURVEY-FLYING CREW |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|---|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 272,374                    |   |         |                       |         |               | 36,714            | 36,714             | 0.13         |
| 2013                                 | 267,824                    | 1   | 214,774 | 2                     | 27,299  | 363,749       | 28,054            | 633,876            | 2.37         |
| 2014                                 | 275,516                    | 1   | 279,134 | 2                     | 262,703 | 983,698       | 109,683           | 1,635,218          | 5.94         |
| 2015                                 | 314,210                    |   |         | 2                     | 19,663  |               | 50,193            | 69,856             | 0.22         |
| 2016                                 | 220,110                    | 1   | 12,236  | 1                     | 258     | 12,370        | 3,229             | 28,093             | 0.13         |
| TOTAL                                | 1,350,034                  | 3   | 506,144 | 7                     | 309,923 | 1,359,817     | 227,873           | 2,403,757          | 1.78         |
|                                      |                            | INDEMNITY   |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 28  |         | 0.604                 |         | 42            |                   | 1.176              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 72  |         | 1.641                 |         | 58            |                   | 1.517              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         | 1.351                 |         |               |                   | 1.374              |              |

| CLASS                                | 7431                       | AVIATION AIR CHARTER OR AIR TAXI: -FLYING CREW |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|--|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                              |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                                      | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 525,010                    |  |         | 1                     | 81,330  |               | 38,109            | 119,439            | 0.23         |
| 2013                                 | 483,399                    |  |         |                       |         |               | 6,805             | 6,805              | 0.01         |
| 2014                                 | 513,063                    |  |         | 1                     | 5,992   |               | 13,488            | 19,480             | 0.04         |
| 2015                                 | 620,057                    | 1  | 163,730 | 4                     | 217,272 | 30,761        | 145,509           | 557,272            | 0.90         |
| 2016                                 | 716,566                    | 1  | 45,495  |                       |         | 28,604        | 12,924            | 87,023             | 0.12         |
| TOTAL                                | 2,858,095                  | 2  | 209,225 | 6                     | 304,594 | 59,365        | 216,835           | 790,019            | 0.28         |
|                                      |                            | INDEMNITY                                      |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 23   |         | 0.180                 |         | 26            |                   | 0.097              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 77   |         | 0.479                 |         | 74            |                   | 0.217              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |         | 0.410                 |         |               |                   | 0.186              |              |

| CLASS                                | 7502                       | GAS COMPANY-NATURAL GAS-LOCAL DISTRIBUTION-ALL OPERATIONS-& DRIVERS |         |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|---|---------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 412,549                    | 1   | 71,596  | 11                    | 844,140   | 123,932       | 321,123           | 1,360,791          | 3.30         |
| 2013                                 | 350,908                    |   |         | 4                     | 239,219   |               | 87,282            | 326,501            | 0.93         |
| 2014                                 | 373,070                    | 2   | 330,648 | 12                    | 591,695   | 62,177        | 207,213           | 1,191,733          | 3.19         |
| 2015                                 | 406,045                    | 1   | 105,645 | 3                     | 362,034   | 99,497        | 102,380           | 669,556            | 1.65         |
| 2016                                 | 353,602                    | 1   | 46,291  | 9                     | 810,334   | 52,479        | 275,565           | 1,184,669          | 3.35         |
| TOTAL                                | 1,896,174                  | 5   | 554,180 | 39                    | 2,847,422 | 338,085       | 993,563           | 4,733,250          | 2.50         |
|                                      |                            | INDEMNITY   |         |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |         | PURE PREM.            |           | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |   |         | 32                    | 1.794     | 36            | 0.702             | 2.50               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |         | 68                    | 1.735     | 64            | 0.717             | 2.45               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         |                       | 1.754     |               | 0.712             | 2.47               |              |

| CLASS                                | 7515                       | GAS OR OIL PIPELINE OPERATION & DRIVERS |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                       |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                               | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 354,700                    | 4                                       | 330,658   | 5                     | 369,663   | 413,976       | 301,823           | 1,416,120          | 3.99         |
| 2013                                 | 452,485                    | 1                                       | 7,060     | 9                     | 424,747   | 4,444         | 354,459           | 790,710            | 1.75         |
| 2014                                 | 517,175                    | 5                                       | 606,740   | 11                    | 807,958   | 349,113       | 568,968           | 2,332,779          | 4.51         |
| 2015                                 | 448,319                    | 2                                       | 105,479   | 4                     | 499,799   | 229,099       | 270,318           | 1,104,695          | 2.46         |
| 2016                                 | 395,926                    | 1                                       | 12,729    | 4                     | 89,226    | 26,459        | 75,106            | 203,520            | 0.51         |
| TOTAL                                | 2,168,605                  | 13                                      | 1,062,666 | 33                    | 2,191,393 | 1,023,091     | 1,570,674         | 5,847,824          | 2.70         |
|                                      |                            | INDEMNITY                               |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                   |           | PURE PREM.            |           | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |   |           | 30                    | 1.501     | 45            | 1.196             | 2.70               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           | 70                    | 1.305     | 55            | 1.073             | 2.38               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       | 1.364     |               | 1.128             | 2.49               |              |

| CLASS                                | 7520                       | WATERWORKS OPERATION & DRIVERS |           |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--------------------------------|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES              |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                      | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,028,091                  | 21                             | 2,537,924 | 69                    | 3,429,496  | 1,727,470     | 1,424,341         | 9,119,231          | 8.87         |
| 2013                                 | 1,015,918                  | 16                             | 2,071,932 | 70                    | 4,914,770  | 874,047       | 2,090,394         | 9,951,143          | 9.80         |
| 2014                                 | 995,690                    | 11                             | 1,649,429 | 64                    | 3,876,265  | 757,870       | 1,356,587         | 7,640,151          | 7.67         |
| 2015                                 | 976,726                    | 14                             | 1,913,810 | 52                    | 4,157,715  | 1,467,162     | 1,579,960         | 9,118,647          | 9.34         |
| 2016                                 | 818,948                    | 6                              | 860,379   | 31                    | 1,828,431  | 337,716       | 694,510           | 3,721,036          | 4.54         |
| TOTAL                                | 4,835,373                  | 68                             | 9,033,474 | 286                   | 18,206,677 | 5,164,265     | 7,145,792         | 39,550,208         | 8.18         |
|                                      |                            | INDEMNITY                      |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                          |           | PURE PREM.            |            | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                                |           | 75                    | 5.634      | 87            | 2.546             | 8.18               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                |           | 25                    | 5.636      | 13            | 2.544             | 8.18               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                |           |                       | 5.635      |               | 2.546             | 8.18               |              |

| CLASS                                | 7536                       | CABLE INSTALLATION & DRIVERS |        |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|------------------------------|--------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES            |        | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                    | AMOUNT | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 59,848                     |                              |        | 2                     | 59,654    |               | 53,341            | 112,995            | 1.89         |
| 2013                                 | 52,622                     | 3                            | 59,104 | 4                     | 345,502   | 59,949        | 139,866           | 604,421            | 11.49        |
| 2014                                 | 102,252                    |                              |        | 15                    | 807,296   |               | 416,128           | 1,223,424          | 11.96        |
| 2015                                 | 59,941                     | 1                            | 29,506 | 6                     | 242,600   | 17,899        | 170,612           | 460,617            | 7.68         |
| 2016                                 | 67,101                     |                              |        | 1                     | 893       |               | 787               | 1,680              | 0.03         |
| TOTAL                                | 341,764                    | 4                            | 88,610 | 28                    | 1,455,945 | 77,848        | 780,734           | 2,403,137          | 7.03         |
|                                      |                            | INDEMNITY                    |        |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                        |        | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                              |        | 27                    | 4,519     | 31            | 2,512             | 7.03               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                              |        | 73                    | 6,282     | 69            | 2,739             | 9.02               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                              |        |                       | 5,806     |               | 2,669             | 8.48               |              |

| CLASS                                | 7538                       | ELECTRIC LIGHT OR POWER LINE CONSTRUCTION & DRIVERS |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                   |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 819,653                    | 1   | 218,778   | 19                    | 1,036,912 | 171,839       | 698,172           | 2,125,701          | 2.59         |
| 2013                                 | 699,941                    | 3   | 1,023,259 | 11                    | 1,382,989 | 1,031,598     | 619,625           | 4,057,471          | 5.80         |
| 2014                                 | 430,525                    | 3   | 898,006   | 13                    | 723,984   | 1,609,492     | 458,197           | 3,689,679          | 8.57         |
| 2015                                 | 666,218                    | 6   | 2,002,472 | 13                    | 856,497   | 836,442       | 602,406           | 4,297,817          | 6.45         |
| 2016                                 | 1,048,300                  | 5   | 2,600,410 | 20                    | 2,454,033 | 1,884,239     | 1,560,251         | 8,498,933          | 8.11         |
| TOTAL                                | 3,664,637                  | 18  | 6,742,925 | 76                    | 6,454,415 | 5,533,610     | 3,938,651         | 22,669,601         | 6.19         |
|                                      |                            | INDEMNITY   |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |   |           | 49                    | 3,601     | 70            | 2,585             | 6.19               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           | 51                    | 2,563     | 30            | 1,951             | 4.51               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       | 3,072     |               | 2,395             | 5.47               |              |

| CLASS                                | 7539                       | ELECTRIC LIGHT OR POWER CO.-ALL EMPLOYEES-& DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 4,609,649                  | 15  | 3,127,705  | 58                    | 2,465,018  | 1,181,750     | 1,179,541         | 7,954,014          | 1.73         |
| 2013                                 | 5,533,696                  | 11  | 2,476,740  | 62                    | 6,168,908  | 1,217,519     | 2,473,679         | 12,336,846         | 2.23         |
| 2014                                 | 6,499,425                  | 19  | 3,076,249  | 77                    | 6,076,059  | 2,903,071     | 2,663,936         | 14,719,315         | 2.26         |
| 2015                                 | 6,856,112                  | 7   | 2,058,150  | 58                    | 5,037,690  | 1,124,993     | 2,058,092         | 10,278,925         | 1.50         |
| 2016                                 | 6,886,036                  | 14  | 4,080,592  | 58                    | 6,403,236  | 2,308,133     | 3,137,945         | 15,929,906         | 2.31         |
| TOTAL                                | 30,384,918                 | 66  | 14,819,436 | 313                   | 26,150,911 | 8,735,466     | 11,513,193        | 61,219,006         | 2.01         |
|                                      |                            | INDEMNITY   |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |   |            | 86                    | 1,348      | 100           | 0,666             | 2.01               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            | 14                    | 1,257      | 0             | 0,586             | 1.84               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       | 1,335      |               | 0,666             | 2.00               |              |



| CLASS                                | 7542                       | METER READERS—UTILITY COMPANY |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES             |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                     | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 170,559                    | 2                             | 983,724   | 10                    | 395,193   | 530,344       | 129,471           | 2,038,732 | 11.95        |                    |
| 2013                                 | 295,614                    | 2                             | 627,043   | 19                    | 736,925   | 187,732       | 422,894           | 1,974,594 | 6.68         |                    |
| 2014                                 | 250,793                    | 2                             | 107,297   | 12                    | 436,292   | 34,415        | 140,748           | 718,752   | 2.87         |                    |
| 2015                                 | 288,966                    | 3                             | 258,471   | 10                    | 580,739   | 108,164       | 261,761           | 1,209,135 | 4.18         |                    |
| 2016                                 | 272,031                    | 2                             | 106,123   | 5                     | 555,960   | 43,789        | 188,395           | 894,267   | 3.29         |                    |
| TOTAL                                | 1,277,963                  | 11                            | 2,082,658 | 56                    | 2,705,109 | 904,444       | 1,143,269         | 6,835,480 | 5.35         |                    |
|                                      |                            |                               |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                               |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                               |           |                       |           | 42            | 3.746             | 47        | 1.602        | 5.35               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                               |           |                       |           | 58            | 4.841             | 53        | 2.067        | 6.91               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                               |           |                       |           |               | 4.381             |           | 1.848        | 6.23               |

| CLASS                                | 7580                       | SEWAGE DISPOSAL PLANT OPERATION & DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                         |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                                 | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 296,721                    | 1   | 552,381   | 12                    | 853,041   | 115,354       | 391,676           | 1,912,452  | 6.45         |                    |
| 2013                                 | 385,482                    | 4   | 749,953   | 11                    | 721,686   | 357,627       | 514,684           | 2,343,950  | 6.08         |                    |
| 2014                                 | 339,876                    | 5   | 1,149,437 | 16                    | 1,674,335 | 844,124       | 648,582           | 4,316,478  | 12.70        |                    |
| 2015                                 | 344,827                    | 1   | 25,729    | 2                     | 98,942    | 14,574        | 54,430            | 193,675    | 0.56         |                    |
| 2016                                 | 336,425                    |   |           | 8                     | 747,821   |               | 636,508           | 1,384,329  | 4.11         |                    |
| TOTAL                                | 1,703,331                  | 11  | 2,477,500 | 49                    | 4,095,825 | 1,331,679     | 2,245,880         | 10,150,884 | 5.96         |                    |
|                                      |                            |   |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |   |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |           |                       |           | 44            | 3.859             | 54         | 2.100        | 5.96               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           |                       |           | 56            | 4.219             | 46         | 2.204        | 6.42               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       |           |               | 4.061             |            | 2.148        | 6.21               |

| CLASS                                | 7590                       | GARBAGE WORKS     |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 318,522                    | 2                 | 647,939   | 11                    | 1,267,613 | 202,083       | 474,760           | 2,592,395  | 8.14         |                    |
| 2013                                 | 425,569                    | 1                 | 57,778    | 16                    | 515,777   | 12,837        | 409,346           | 995,738    | 2.34         |                    |
| 2014                                 | 525,554                    | 5                 | 254,123   | 19                    | 2,028,223 | 146,570       | 1,215,155         | 3,644,071  | 6.93         |                    |
| 2015                                 | 573,679                    | 13                | 2,548,150 | 39                    | 2,091,489 | 1,761,947     | 1,120,638         | 7,522,224  | 13.11        |                    |
| 2016                                 | 579,592                    | 14                | 3,158,582 | 58                    | 2,601,359 | 2,359,269     | 1,745,147         | 9,864,357  | 17.02        |                    |
| TOTAL                                | 2,422,916                  | 35                | 6,666,572 | 143                   | 8,504,461 | 4,482,706     | 4,965,046         | 24,618,785 | 10.16        |                    |
|                                      |                            |                   |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |           |                       |           | 49            | 6.261             | 64         | 3.899        | 10.16              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           |                       |           | 51            | 3.928             | 36         | 2.337        | 6.27               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       |           |               | 5.071             |            | 3.337        | 8.41               |

| CLASS                                | 7600                       | TELEPHONE OR TELEGRAPH CO.-ALL OTHER EMPLOYEES-& DRIVERS |             |                       |             |               |                   |             |              |                    |
|--------------------------------------|----------------------------|--|-------------|-----------------------|-------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 13,828,790                 | 322  | 37,186,190  | 736                   | 31,466,455  | 17,943,370    | 12,784,601        | 99,380,616  | 7.19         |                    |
| 2013                                 | 14,253,645                 | 290  | 27,694,249  | 852                   | 36,963,842  | 15,617,961    | 15,692,420        | 95,968,472  | 6.73         |                    |
| 2014                                 | 14,064,423                 | 336  | 38,095,378  | 876                   | 49,014,647  | 21,236,643    | 18,873,767        | 127,220,435 | 9.05         |                    |
| 2015                                 | 12,171,306                 | 289  | 33,719,654  | 777                   | 41,602,777  | 19,000,171    | 16,719,712        | 111,042,314 | 9.12         |                    |
| 2016                                 | 13,297,200                 | 294  | 38,185,919  | 772                   | 55,191,564  | 20,032,567    | 22,083,097        | 135,493,147 | 10.19        |                    |
| TOTAL                                | 67,615,364                 | 1,531  | 174,881,390 | 4,013                 | 214,239,285 | 93,830,712    | 86,153,597        | 569,104,984 | 8.42         |                    |
|                                      |                            |  |             |                       |             | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |  |             |                       |             | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |             |                       |             | 100           | 5.755             | 100         | 2.662        | 8.42               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |             |                       |             | 0             | 5.775             | 0           | 2.701        | 8.48               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |             |                       |             |               | 5.755             |             | 2.662        | 8.42               |

| CLASS                                | 7601                       | TELEPHONE OR TELEGRAPH OR FIRE ALARM LINE CONSTRUCTION & DRIVERS |         |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|--|---------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 341,030                    | 2  | 94,898  | 9                     | 433,029   | 117,607       | 151,904           | 797,438   | 2.34         |                    |
| 2013                                 | 326,038                    | 1  | 53,539  | 11                    | 277,706   | 60,012        | 195,053           | 586,310   | 1.80         |                    |
| 2014                                 | 335,266                    | 1  | 14,946  | 10                    | 1,410,889 | 58,339        | 974,653           | 2,458,827 | 7.33         |                    |
| 2015                                 | 382,421                    |  |         | 9                     | 475,119   |               | 881,025           | 1,356,144 | 3.55         |                    |
| 2016                                 | 375,025                    | 2  | 99,394  | 9                     | 661,198   | 67,548        | 469,124           | 1,297,264 | 3.46         |                    |
| TOTAL                                | 1,759,780                  | 6  | 262,777 | 48                    | 3,257,941 | 303,506       | 2,671,759         | 6,495,983 | 3.69         |                    |
|                                      |                            |  |         |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |  |         |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |         |                       |           | 40            | 2.001             | 52        | 1.691        | 3.69               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |         |                       |           | 60            | 3.267             | 48        | 1.946        | 5.21               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |         |                       |           |               | 2.761             |           | 1.813        | 4.57               |

| CLASS                                | 7610                       | RADIO OR TELEVISION BROADCASTING STATION-ALL EMPLOYEES-& CLERICAL, OUTSIDE SALESPERSONS, DRIVERS |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 30,351,906                 | 10   | 1,835,081  | 48                    | 1,533,684  | 1,866,381     | 1,306,994         | 6,542,140  | 0.22         |                    |
| 2013                                 | 30,127,130                 | 10   | 1,177,755  | 57                    | 2,826,407  | 504,786       | 1,900,730         | 6,409,678  | 0.21         |                    |
| 2014                                 | 34,160,186                 | 13   | 2,121,203  | 58                    | 2,170,086  | 1,528,773     | 1,794,825         | 7,614,887  | 0.22         |                    |
| 2015                                 | 31,459,851                 | 16   | 2,989,522  | 57                    | 2,704,676  | 1,572,230     | 1,676,155         | 8,942,583  | 0.28         |                    |
| 2016                                 | 32,922,477                 | 11   | 2,991,692  | 63                    | 4,855,436  | 1,546,638     | 2,369,501         | 11,763,267 | 0.36         |                    |
| TOTAL                                | 159,021,550                | 60   | 11,115,253 | 283                   | 14,090,289 | 7,018,808     | 9,048,205         | 41,272,555 | 0.26         |                    |
|                                      |                            |  |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |            |                       |            | 71            | 0.159             | 97         | 0.101        | 0.26               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            |                       |            | 29            | 0.149             | 3          | 0.102        | 0.25               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       |            |               | 0.156             |            | 0.101        | 0.26               |

| CLASS                                | 7710                       | FIREFIGHTERS-NOT VOLUNTEER-& DRIVERS |           |                       |           |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|--------------------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                    |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES                            | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 548,347                    | 7                                    | 295,157   | 27                    | 903,311   | 184,618       | 618,306           | 2,001,392          | 3.65         |       |  |      |  |
| 2013                                 | 514,794                    | 7                                    | 346,087   | 17                    | 1,028,752 | 306,130       | 554,459           | 2,235,428          | 4.34         |       |  |      |  |
| 2014                                 | 474,883                    | 5                                    | 238,248   | 20                    | 908,849   | 230,292       | 492,296           | 1,869,685          | 3.94         |       |  |      |  |
| 2015                                 | 395,847                    | 1                                    | 82,230    | 7                     | 431,630   | 128,837       | 322,433           | 965,130            | 2.44         |       |  |      |  |
| 2016                                 | 380,655                    | 1                                    | 82,047    | 10                    | 661,386   | 25,443        | 409,711           | 1,178,587          | 3.10         |       |  |      |  |
| TOTAL                                | 2,314,526                  | 21                                   | 1,043,769 | 81                    | 3,933,928 | 875,320       | 2,397,205         | 8,250,222          | 3.57         |       |  |      |  |
|                                      |                            | INDEMNITY                            |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.                                |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |                                      |           | 43                    |           | 2.151         |                   | 54                 |              | 1.414 |  | 3.57 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                      |           | 57                    |           | 2.864         |                   | 46                 |              | 1.641 |  | 4.51 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                      |           |                       |           | 2.557         |                   |                    |              | 1.518 |  | 4.08 |  |

| CLASS                                | 7720                       | POLICE OFFICERS & DRIVERS |            |                       |            |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|---------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES         |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES                 | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 4,922,020                  | 33                        | 2,757,731  | 101                   | 4,328,845  | 2,319,896     | 2,344,204         | 11,750,676         | 2.39         |       |  |      |  |
| 2013                                 | 3,821,907                  | 24                        | 2,591,178  | 74                    | 2,407,548  | 1,541,202     | 1,293,443         | 7,833,371          | 2.05         |       |  |      |  |
| 2014                                 | 2,112,622                  | 16                        | 2,449,165  | 75                    | 3,189,267  | 1,195,602     | 2,096,683         | 8,930,717          | 4.23         |       |  |      |  |
| 2015                                 | 2,142,004                  | 14                        | 1,560,279  | 79                    | 4,611,269  | 1,538,478     | 2,500,066         | 10,210,092         | 4.77         |       |  |      |  |
| 2016                                 | 2,076,977                  | 13                        | 1,741,688  | 55                    | 2,692,023  | 1,355,964     | 1,691,551         | 7,481,226          | 3.60         |       |  |      |  |
| TOTAL                                | 15,075,530                 | 100                       | 11,100,041 | 384                   | 17,228,952 | 7,951,142     | 9,925,947         | 46,206,082         | 3.07         |       |  |      |  |
|                                      |                            | INDEMNITY                 |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.                     |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |                           |            | 73                    |            | 1.879         |                   | 98                 |              | 1.186 |  | 3.07 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                           |            | 27                    |            | 1.648         |                   | 2                  |              | 1.098 |  | 2.75 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                           |            |                       |            | 1.817         |                   |                    |              | 1.184 |  | 3.00 |  |

| CLASS                                | 7723                       | DETECTIVE OR PATROL AGENCY & DRIVERS |            |                       |            |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|--------------------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                    |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES                            | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 11,766,158                 | 66                                   | 7,263,932  | 178                   | 4,672,099  | 5,226,923     | 3,604,900         | 20,767,854         | 1.77         |       |  |      |  |
| 2013                                 | 13,003,862                 | 67                                   | 5,814,609  | 190                   | 8,342,063  | 4,163,229     | 5,960,735         | 24,280,636         | 1.87         |       |  |      |  |
| 2014                                 | 15,315,987                 | 78                                   | 9,023,158  | 234                   | 10,111,133 | 6,904,227     | 6,475,028         | 32,513,546         | 2.12         |       |  |      |  |
| 2015                                 | 16,282,229                 | 86                                   | 9,071,940  | 222                   | 10,268,688 | 7,683,135     | 7,357,865         | 34,381,628         | 2.11         |       |  |      |  |
| 2016                                 | 19,040,674                 | 93                                   | 8,966,125  | 208                   | 7,553,139  | 8,216,685     | 6,193,949         | 30,929,898         | 1.62         |       |  |      |  |
| TOTAL                                | 75,408,910                 | 390                                  | 40,139,764 | 1,032                 | 40,947,122 | 32,194,199    | 29,592,477        | 142,873,562        | 1.89         |       |  |      |  |
|                                      |                            | INDEMNITY                            |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.                                |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |                                      |            | 100                   |            | 1.075         |                   | 100                |              | 0.819 |  | 1.89 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                      |            | 0                     |            | 1.140         |                   | 0                  |              | 0.871 |  | 2.01 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                      |            |                       |            | 1.075         |                   |                    |              | 0.819 |  | 1.89 |  |

| CLASS                                | 7855                       | RAILROAD CONSTRUCTION-LAYING OR RELAYING TRACKS-NO WORK ON ELEVATED RAILROADS-& DRIVERS |         |                       |           |               |                   |                    |              |  |
|--------------------------------------|----------------------------|---|---------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES   | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 113,212                    | 1   | 53,697  | 1                     | 117,503   | 16,034        | 47,907            | 235,141            | 2.08         |  |
| 2013                                 | 115,197                    | 1   | 564,826 | 4                     | 153,121   | 213,557       | 76,607            | 1,008,111          | 8.75         |  |
| 2014                                 | 171,305                    |   |         | 3                     | 432,506   |               | 208,534           | 641,040            | 3.74         |  |
| 2015                                 | 143,798                    | 1   | 5,386   | 9                     | 349,002   | 691           | 252,841           | 607,920            | 4.23         |  |
| 2016                                 | 130,487                    | 1   | 21,383  | 1                     | 73,393    | 7,825         | 47,740            | 150,341            | 1.15         |  |
| TOTAL                                | 673,999                    | 4   | 645,292 | 18                    | 1,125,525 | 238,107       | 633,629           | 2,642,553          | 3.92         |  |
|                                      |                            | INDEMNITY   |         |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.   |         | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |   |         | 30                    | 2.627     | 34            | 1.293             | 3.92               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |         | 70                    | 3.987     | 66            | 1.688             | 5.68               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         |                       | 3.579     |               | 1.554             | 5.13               |              |  |

| CLASS                                | 7998                       | HARDWARE STORE-RETAIL |           |                       |            |               |                   |                    |              |  |
|--------------------------------------|----------------------------|-----------------------|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES     |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES             | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 5,893,559                  | 58                    | 3,967,829 | 289                   | 6,595,091  | 4,375,286     | 4,909,237         | 19,847,443         | 3.37         |  |
| 2013                                 | 2,840,188                  | 15                    | 579,671   | 53                    | 958,242    | 412,626       | 830,206           | 2,780,745          | 0.98         |  |
| 2014                                 | 2,923,059                  | 15                    | 899,974   | 78                    | 2,138,054  | 368,893       | 1,661,383         | 5,068,304          | 1.73         |  |
| 2015                                 | 3,091,755                  | 20                    | 1,865,691 | 69                    | 2,344,781  | 1,204,302     | 1,853,349         | 7,268,123          | 2.35         |  |
| 2016                                 | 3,184,875                  | 17                    | 1,712,085 | 68                    | 1,904,172  | 991,157       | 1,804,905         | 6,412,319          | 2.01         |  |
| TOTAL                                | 17,933,436                 | 125                   | 9,025,250 | 557                   | 13,940,340 | 7,352,264     | 11,059,080        | 41,376,934         | 2.31         |  |
|                                      |                            | INDEMNITY             |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.                 |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                       |           | 79                    | 1.281      | 100           | 1.027             | 2.31               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                       |           | 21                    | 1.732      | 0             | 1.370             | 3.10               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                       |           |                       | 1.376      |               | 1.027             | 2.40               |              |  |

| CLASS                                | 7999                       | HARDWARE STORE-WHOLESALE |            |                       |            |               |                   |                    |              |  |
|--------------------------------------|----------------------------|--------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES        |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES                | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 4,629,516                  | 28                       | 2,138,271  | 105                   | 2,944,570  | 2,820,414     | 2,117,369         | 10,020,624         | 2.16         |  |
| 2013                                 | 4,996,911                  | 31                       | 4,143,919  | 113                   | 4,910,917  | 2,595,539     | 4,024,486         | 15,674,861         | 3.14         |  |
| 2014                                 | 5,452,718                  | 35                       | 4,343,249  | 148                   | 4,791,318  | 1,656,585     | 3,245,452         | 14,036,604         | 2.57         |  |
| 2015                                 | 5,453,882                  | 43                       | 4,907,340  | 133                   | 4,242,844  | 2,289,738     | 3,492,096         | 14,932,018         | 2.74         |  |
| 2016                                 | 5,533,815                  | 38                       | 5,729,426  | 148                   | 5,494,267  | 4,377,045     | 3,558,930         | 19,159,668         | 3.46         |  |
| TOTAL                                | 26,066,842                 | 175                      | 21,262,205 | 647                   | 22,383,916 | 13,739,321    | 16,438,333        | 73,823,775         | 2.83         |  |
|                                      |                            | INDEMNITY                |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.                    |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                          |            | 88                    | 1.674      | 100           | 1.158             | 2.83               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                          |            | 12                    | 1.527      | 0             | 1.123             | 2.65               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                          |            |                       | 1.656      |               | 1.158             | 2.81               |              |  |

| CLASS                                | 8001                       | FLORIST STORE & DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES       |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES               | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 1,476,864                  | 13                      | 1,740,881 | 29                    | 760,377   | 1,684,379     | 547,484           | 4,733,121  | 3.20         |                    |
| 2013                                 | 1,489,058                  | 18                      | 1,355,346 | 37                    | 1,511,076 | 1,171,780     | 1,830,993         | 5,869,195  | 3.94         |                    |
| 2014                                 | 1,589,126                  | 9                       | 1,033,743 | 41                    | 1,006,005 | 982,532       | 821,678           | 3,843,958  | 2.42         |                    |
| 2015                                 | 1,669,256                  | 19                      | 2,376,612 | 45                    | 1,497,122 | 1,937,817     | 932,792           | 6,744,343  | 4.04         |                    |
| 2016                                 | 1,748,747                  | 12                      | 1,068,837 | 43                    | 564,386   | 2,066,980     | 693,520           | 4,393,723  | 2.51         |                    |
| TOTAL                                | 7,973,051                  | 71                      | 7,575,419 | 195                   | 5,338,966 | 7,843,488     | 4,826,467         | 25,584,340 | 3.21         |                    |
|                                      |                            |                         |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                         |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                         |           |                       |           | 58            | 1.620             | 89         | 1.589        | 3.21               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                         |           |                       |           | 42            | 1.820             | 11         | 1.640        | 3.46               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                         |           |                       |           |               | 1.704             |            | 1.595        | 3.30               |

| CLASS                                | 8006                       | GROCERY STORE RETAIL-NO FRESH MEAT |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|------------------------------------|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                          | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 8,549,011                  | 75                                 | 5,177,648  | 190                   | 5,240,839  | 3,905,203     | 4,194,852         | 18,518,542 | 2.17         |                    |
| 2013                                 | 8,906,805                  | 81                                 | 6,550,261  | 242                   | 5,225,572  | 5,427,561     | 4,283,123         | 21,486,517 | 2.41         |                    |
| 2014                                 | 9,420,638                  | 83                                 | 5,636,628  | 226                   | 3,496,638  | 3,423,310     | 3,360,654         | 15,917,230 | 1.69         |                    |
| 2015                                 | 10,190,763                 | 65                                 | 4,276,614  | 240                   | 7,362,461  | 3,141,622     | 4,439,829         | 19,220,526 | 1.89         |                    |
| 2016                                 | 10,676,876                 | 74                                 | 7,970,525  | 230                   | 5,662,838  | 6,918,202     | 4,169,669         | 24,721,234 | 2.32         |                    |
| TOTAL                                | 47,744,093                 | 378                                | 29,611,676 | 1,128                 | 26,988,348 | 22,815,898    | 20,448,127        | 99,864,049 | 2.09         |                    |
|                                      |                            |                                    |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                                    |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                    |            |                       |            | 99            | 1.185             | 100        | 0.906        | 2.09               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                    |            |                       |            | 1             | 1.138             | 0          | 0.863        | 2.00               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                    |            |                       |            |               | 1.185             |            | 0.906        | 2.09               |

| CLASS                                | 8008                       | CLOTHING OR WEARING APPAREL STORE-RETAIL |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                        |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                                | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 28,367,192                 | 97                                       | 9,403,139  | 340                   | 8,641,635  | 6,670,840     | 6,790,673         | 31,506,287  | 1.11         |                    |
| 2013                                 | 29,256,521                 | 90                                       | 7,204,199  | 347                   | 9,334,751  | 5,755,571     | 7,437,398         | 29,731,919  | 1.02         |                    |
| 2014                                 | 29,501,350                 | 105                                      | 9,219,379  | 346                   | 8,706,160  | 6,051,858     | 9,139,355         | 33,116,752  | 1.12         |                    |
| 2015                                 | 29,746,011                 | 99                                       | 12,222,810 | 375                   | 9,828,141  | 7,602,973     | 8,656,165         | 38,310,089  | 1.29         |                    |
| 2016                                 | 29,011,725                 | 61                                       | 8,175,784  | 347                   | 11,707,160 | 5,712,353     | 7,674,714         | 33,270,011  | 1.15         |                    |
| TOTAL                                | 145,882,799                | 452                                      | 46,225,311 | 1,755                 | 48,217,847 | 31,793,595    | 39,698,305        | 165,935,058 | 1.14         |                    |
|                                      |                            |  |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |  |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |            |                       |            | 100           | 0.647             | 100         | 0.490        | 1.14               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            |                       |            | 0             | 0.614             | 0           | 0.479        | 1.09               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       |            |               | 0.647             |             | 0.490        | 1.14               |

| CLASS                                | 8012                       | QUICK PRINTING    |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 546,600                    | 3                 | 427,264   | 12                    | 186,148   | 143,854       | 154,081           | 911,347   | 1.67         |                    |
| 2013                                 | 680,507                    | 3                 | 384,118   | 5                     | 49,914    | 655,516       | 52,967            | 1,142,515 | 1.68         |                    |
| 2014                                 | 719,522                    | 3                 | 589,937   | 7                     | 209,888   | 503,745       | 154,753           | 1,458,323 | 2.03         |                    |
| 2015                                 | 734,715                    | 8                 | 796,644   | 14                    | 1,099,306 | 662,350       | 478,374           | 3,036,674 | 4.13         |                    |
| 2016                                 | 761,075                    | 4                 | 399,300   | 14                    | 722,728   | 266,727       | 267,418           | 1,656,173 | 2.18         |                    |
| TOTAL                                | 3,442,419                  | 21                | 2,597,263 | 52                    | 2,267,984 | 2,232,192     | 1,107,593         | 8,205,032 | 2.38         |                    |
|                                      |                            |                   |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |           |                       |           | 34            | 1.413             | 45        | 0.970        | 2.38               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           |                       |           | 66            | 1.084             | 55        | 0.674        | 1.76               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       |           |               | 1.196             |           | 0.807        | 2.00               |

| CLASS                                | 8013                       | JEWELRY STORE-WHOLESALE-RETAIL |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--------------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES              |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                      | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 10,983,081                 | 12                             | 1,261,554 | 33                    | 1,065,155 | 676,334       | 657,627           | 3,660,670  | 0.33         |                    |
| 2013                                 | 11,367,925                 | 11                             | 2,339,738 | 26                    | 1,617,023 | 1,528,730     | 690,620           | 6,176,111  | 0.54         |                    |
| 2014                                 | 11,707,216                 | 16                             | 2,542,458 | 28                    | 1,276,804 | 1,637,954     | 1,047,740         | 6,504,956  | 0.56         |                    |
| 2015                                 | 11,650,169                 | 9                              | 592,198   | 28                    | 965,214   | 553,971       | 1,031,031         | 3,142,414  | 0.27         |                    |
| 2016                                 | 11,607,145                 | 5                              | 549,663   | 25                    | 900,980   | 454,629       | 773,489           | 2,678,761  | 0.23         |                    |
| TOTAL                                | 57,315,536                 | 53                             | 7,285,611 | 140                   | 5,825,176 | 4,851,618     | 4,200,507         | 22,162,912 | 0.39         |                    |
|                                      |                            |                                |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                                |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                |           |                       |           | 58            | 0.229             | 84         | 0.158        | 0.39               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                |           |                       |           | 42            | 0.246             | 16         | 0.200        | 0.45               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                |           |                       |           |               | 0.236             |            | 0.165        | 0.40               |

| CLASS                                | 8016                       | PHOTOCOPY SHOPS-ALL EMPLOYEES-& CLERICAL, OUTSIDE SALESPERSONS, DRIVERS |           |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|---|-----------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 1,126,397                  | 3   | 407,777   | 10                    | 133,696 | 377,197       | 165,765           | 1,084,435 | 0.96         |                    |
| 2013                                 | 987,581                    |   |           | 10                    | 378,430 |               | 234,391           | 612,821   | 0.62         |                    |
| 2014                                 | 947,716                    | 4   | 319,025   | 7                     | 261,729 | 374,132       | 96,597            | 1,051,483 | 1.11         |                    |
| 2015                                 | 913,463                    | 2   | 632,714   | 5                     | 17,236  | 386,431       | 50,186            | 1,086,567 | 1.19         |                    |
| 2016                                 | 652,973                    |   |           | 2                     | 30,980  |               | 39,939            | 70,919    | 0.11         |                    |
| TOTAL                                | 4,628,130                  | 9   | 1,359,516 | 34                    | 822,071 | 1,137,760     | 586,878           | 3,906,225 | 0.84         |                    |
|                                      |                            |   |           |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |   |           |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |           |                       |         | 24            | 0.471             | 37        | 0.373        | 0.84               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           |                       |         | 76            | 0.329             | 63        | 0.317        | 0.65               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       |         |               | 0.363             |           | 0.338        | 0.70               |

| CLASS                                | 8017                       | RETAIL STORE NOC-NO SERVICE OF FOOD |             |                       |             |               |                   |             |              |                    |
|--------------------------------------|----------------------------|-------------------------------------|-------------|-----------------------|-------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                   |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                           | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 51,603,068                 | 263                                 | 24,726,213  | 946                   | 23,518,874  | 18,295,167    | 18,534,170        | 85,074,424  | 1.65         |                    |
| 2013                                 | 55,700,602                 | 306                                 | 29,579,858  | 1,114                 | 28,470,708  | 21,719,850    | 23,149,811        | 102,920,227 | 1.85         |                    |
| 2014                                 | 58,378,238                 | 296                                 | 30,247,798  | 1,092                 | 29,026,788  | 22,245,706    | 23,780,846        | 105,301,138 | 1.80         |                    |
| 2015                                 | 60,353,302                 | 283                                 | 27,261,711  | 1,131                 | 26,962,350  | 20,212,374    | 22,776,425        | 97,212,860  | 1.61         |                    |
| 2016                                 | 62,794,728                 | 296                                 | 32,936,439  | 1,084                 | 30,137,616  | 22,447,487    | 23,783,268        | 109,304,810 | 1.74         |                    |
| TOTAL                                | 288,829,938                | 1,444                               | 144,752,019 | 5,367                 | 138,116,336 | 104,920,584   | 112,024,520       | 499,813,459 | 1.73         |                    |
|                                      |                            |                                     |             |                       |             | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |                                     |             |                       |             | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                     |             |                       |             | 100           | 0.979             | 100         | 0.751        | 1.73               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                     |             |                       |             | 0             | 0.951             | 0           | 0.741        | 1.69               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                     |             |                       |             |               | 0.979             |             | 0.751        | 1.73               |

| CLASS                                | 8018                       | WHOLESALE STORE NOC |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|---------------------|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES           | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 9,644,931                  | 122                 | 12,505,131 | 400                   | 8,532,598  | 8,426,893     | 6,062,511         | 35,527,133  | 3.68         |                    |
| 2013                                 | 9,847,361                  | 112                 | 11,106,892 | 435                   | 15,306,775 | 7,087,446     | 9,672,143         | 43,173,256  | 4.38         |                    |
| 2014                                 | 10,777,071                 | 117                 | 10,721,165 | 484                   | 16,882,551 | 7,416,025     | 9,991,200         | 45,010,941  | 4.18         |                    |
| 2015                                 | 10,959,869                 | 118                 | 13,454,437 | 429                   | 16,623,141 | 11,358,209    | 11,407,370        | 52,843,157  | 4.82         |                    |
| 2016                                 | 11,303,937                 | 95                  | 11,759,510 | 404                   | 14,050,435 | 8,974,121     | 10,043,895        | 44,827,961  | 3.97         |                    |
| TOTAL                                | 52,533,169                 | 564                 | 59,547,135 | 2,152                 | 71,395,500 | 43,262,694    | 47,177,119        | 221,382,448 | 4.22         |                    |
|                                      |                            |                     |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |                     |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                     |            |                       |            | 100           | 2.493             | 100         | 1.722        | 4.22               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                     |            |                       |            | 0             | 2.542             | 0           | 1.713        | 4.26               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                     |            |                       |            |               | 2.493             |             | 1.722        | 4.22               |

| CLASS                                | 8021                       | MEAT DEALER-WHOLESALE |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-----------------------|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES     |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES             | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 1,200,868                  | 15                    | 1,050,255  | 77                    | 2,877,264  | 493,430       | 1,608,769         | 6,029,718  | 5.02         |                    |
| 2013                                 | 1,349,034                  | 23                    | 2,951,222  | 65                    | 2,334,690  | 1,585,727     | 1,425,570         | 8,297,209  | 6.15         |                    |
| 2014                                 | 1,389,246                  | 18                    | 2,906,668  | 74                    | 1,965,668  | 1,689,701     | 1,286,121         | 7,848,158  | 5.65         |                    |
| 2015                                 | 1,437,447                  | 20                    | 3,109,332  | 76                    | 3,157,584  | 2,295,164     | 2,790,764         | 11,352,844 | 7.90         |                    |
| 2016                                 | 1,513,830                  | 17                    | 4,242,253  | 103                   | 3,927,771  | 2,803,381     | 3,191,102         | 14,164,507 | 9.36         |                    |
| TOTAL                                | 6,890,425                  | 93                    | 14,259,730 | 395                   | 14,262,977 | 8,867,403     | 10,302,326        | 47,692,436 | 6.92         |                    |
|                                      |                            |                       |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                       |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                       |            |                       |            | 77            | 4.139             | 100        | 2.782        | 6.92               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                       |            |                       |            | 23            | 4.197             | 0          | 2.803        | 7.00               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                       |            |                       |            |               | 4.152             |            | 2.782        | 6.93               |

| CLASS                                | 8025                       | BICYCLE STORE - RETAIL |        |                       |         |               |                   |                    |              |  |
|--------------------------------------|----------------------------|------------------------|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES              | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 154,215                    | 1                      | 8,828  | 4                     | 53,506  | 6,825         | 28,142            | 97,301             | 0.63         |  |
| 2013                                 | 200,722                    |                        |        | 1                     | 577     |               | 2,138             | 2,715              | 0.01         |  |
| 2014                                 | 228,707                    |                        |        | 1                     | 11,573  |               | 70,798            | 82,371             | 0.36         |  |
| 2015                                 | 228,996                    |                        |        |                       |         |               | 24,008            | 24,008             | 0.10         |  |
| 2016                                 | 276,675                    |                        |        | 3                     | 78,033  |               | 75,083            | 153,116            | 0.55         |  |
| TOTAL                                | 1,089,315                  | 1                      | 8,828  | 9                     | 143,689 | 6,825         | 200,169           | 359,511            | 0.33         |  |
|                                      |                            | INDEMNITY              |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.                  |        | PURE PREM.            |         | CRED.         | PURE PREM.        |                    |              |  |
| INDICATED PURE PREMIUM               |                            |                        |        | 22                    | 0.140   | 28            | 0.190             | 0.33               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |        | 78                    | 1.132   | 72            | 0.660             | 1.79               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |        |                       | 0.914   |               | 0.528             | 1.44               |              |  |

| CLASS                                | 8031                       | MEAT STORE-RETAIL |           |                       |           |               |                   |                    |              |  |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 1,135,333                  | 16                | 827,956   | 35                    | 787,351   | 575,137       | 826,460           | 3,016,904          | 2.66         |  |
| 2013                                 | 1,253,420                  | 8                 | 364,305   | 31                    | 1,142,165 | 262,726       | 720,542           | 2,489,738          | 1.99         |  |
| 2014                                 | 1,276,473                  | 12                | 927,021   | 39                    | 1,163,207 | 538,523       | 1,075,740         | 3,704,491          | 2.90         |  |
| 2015                                 | 1,405,612                  | 12                | 1,921,741 | 51                    | 1,414,939 | 1,546,467     | 1,103,965         | 5,987,112          | 4.26         |  |
| 2016                                 | 1,474,440                  | 7                 | 360,540   | 33                    | 871,598   | 524,940       | 676,799           | 2,433,877          | 1.65         |  |
| TOTAL                                | 6,545,278                  | 55                | 4,401,563 | 189                   | 5,379,260 | 3,447,793     | 4,403,506         | 17,632,122         | 2.69         |  |
|                                      |                            | INDEMNITY         |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.             |           | PURE PREM.            |           | CRED.         | PURE PREM.        |                    |              |  |
| INDICATED PURE PREMIUM               |                            |                   |           | 54                    | 1.494     | 74            | 1.200             | 2.69               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           | 46                    | 1.846     | 26            | 1.277             | 3.12               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       | 1.656     |               | 1.220             | 2.88               |              |  |

| CLASS                                | 8032                       | CLOTHING OR WEARING APPAREL STORE-WHOLESALE |           |                       |           |               |                   |                    |              |  |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                           |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES                                   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 2,104,979                  | 4   | 350,364   | 27                    | 1,296,852 | 234,772       | 818,033           | 2,700,021          | 1.28         |  |
| 2013                                 | 2,117,015                  | 7   | 622,280   | 29                    | 1,343,856 | 332,660       | 1,242,777         | 3,541,573          | 1.67         |  |
| 2014                                 | 2,126,965                  | 7   | 208,939   | 25                    | 993,800   | 389,829       | 709,126           | 2,301,694          | 1.08         |  |
| 2015                                 | 2,143,420                  | 8   | 991,465   | 20                    | 930,279   | 657,474       | 909,080           | 3,488,298          | 1.63         |  |
| 2016                                 | 2,323,220                  | 5   | 137,772   | 27                    | 1,031,534 | 425,374       | 787,844           | 2,382,524          | 1.03         |  |
| TOTAL                                | 10,815,599                 | 31  | 2,310,820 | 128                   | 5,596,321 | 2,040,109     | 4,466,860         | 14,414,110         | 1.33         |  |
|                                      |                            | INDEMNITY                                   |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.                                       |           | PURE PREM.            |           | CRED.         | PURE PREM.        |                    |              |  |
| INDICATED PURE PREMIUM               |                            |   |           | 44                    | 0.731     | 64            | 0.602             | 1.33               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           | 56                    | 0.640     | 36            | 0.531             | 1.17               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       | 0.680     |               | 0.576             | 1.26               |              |  |



| CLASS                                | 8033                       | SUPERMARKET-RETAIL |             |                       |             |               |                   |                    |              |
|--------------------------------------|----------------------------|--------------------|-------------|-----------------------|-------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES          | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 19,373,318                 | 211                | 20,341,549  | 924                   | 24,565,973  | 15,113,707    | 15,879,014        | 75,900,243         | 3.92         |
| 2013                                 | 17,988,775                 | 217                | 18,145,760  | 869                   | 25,512,933  | 13,299,515    | 16,886,728        | 73,844,936         | 4.11         |
| 2014                                 | 23,810,075                 | 238                | 23,223,595  | 1,076                 | 38,325,926  | 15,857,230    | 23,448,612        | 100,855,363        | 4.24         |
| 2015                                 | 20,148,066                 | 192                | 26,476,921  | 862                   | 32,060,470  | 15,761,921    | 19,975,640        | 94,274,952         | 4.68         |
| 2016                                 | 26,601,534                 | 259                | 36,998,196  | 1,171                 | 44,992,340  | 22,679,278    | 28,647,951        | 133,317,765        | 5.01         |
| TOTAL                                | 107,921,768                | 1,117              | 125,186,021 | 4,902                 | 165,457,642 | 82,711,651    | 104,837,945       | 478,193,259        | 4.43         |
|                                      |                            | INDEMNITY          |             |                       |             | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.              | PURE PREM.  | CRED.                 | PURE PREM.  |               |                   |                    |              |
| INDICATED PURE PREMIUM               |                            |                    | 100         | 2.693                 | 100         | 1.738         |                   |                    | 4.43         |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                    | 0           | 2.535                 | 0           | 1.692         |                   |                    | 4.23         |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                    |             | 2.693                 |             | 1.738         |                   |                    | 4.43         |

| CLASS                                | 8034                       | GROCERY STORE-WHOLESALE |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES       |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES               | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 2,286,138                  | 37                      | 3,941,805  | 144                   | 5,694,597  | 1,665,358     | 2,824,446         | 14,126,206         | 6.18         |
| 2013                                 | 2,237,790                  | 39                      | 3,930,716  | 128                   | 3,189,653  | 2,813,200     | 2,134,752         | 12,068,321         | 5.39         |
| 2014                                 | 2,358,205                  | 42                      | 4,211,045  | 164                   | 4,515,325  | 2,261,178     | 2,999,291         | 13,986,839         | 5.93         |
| 2015                                 | 2,359,568                  | 33                      | 4,546,590  | 144                   | 3,897,747  | 2,596,179     | 2,768,857         | 13,809,373         | 5.85         |
| 2016                                 | 2,634,745                  | 35                      | 4,697,316  | 166                   | 5,887,857  | 2,536,113     | 3,598,747         | 16,720,033         | 6.35         |
| TOTAL                                | 11,876,446                 | 186                     | 21,327,472 | 746                   | 23,185,179 | 11,872,028    | 14,326,093        | 70,710,772         | 5.95         |
|                                      |                            | INDEMNITY               |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                   | PURE PREM. | CRED.                 | PURE PREM. |               |                   |                    |              |
| INDICATED PURE PREMIUM               |                            |                         | 94         | 3.748                 | 100        | 2.206         |                   |                    | 5.95         |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                         | 6          | 3.948                 | 0          | 2.341         |                   |                    | 6.29         |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                         |            | 3.760                 |            | 2.206         |                   |                    | 5.97         |

| CLASS                                | 8039                       | DEPARTMENT STORE-RETAIL & S & DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---------------------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                     |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                             | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 3,880,988                  | 29                                    | 2,972,115  | 102                   | 2,389,777  | 2,397,834     | 1,685,380         | 9,445,106          | 2.43         |
| 2013                                 | 3,650,595                  | 31                                    | 3,043,705  | 112                   | 2,857,989  | 2,937,402     | 1,962,379         | 10,801,475         | 2.96         |
| 2014                                 | 3,426,640                  | 37                                    | 3,086,483  | 97                    | 2,438,669  | 2,796,996     | 1,541,059         | 9,863,207          | 2.88         |
| 2015                                 | 4,504,366                  | 36                                    | 2,774,125  | 89                    | 2,344,280  | 1,966,332     | 1,430,625         | 8,515,362          | 1.89         |
| 2016                                 | 3,739,676                  | 20                                    | 1,626,896  | 87                    | 2,585,891  | 1,265,128     | 1,996,850         | 7,474,765          | 2.00         |
| TOTAL                                | 19,202,265                 | 153                                   | 13,503,324 | 487                   | 12,616,606 | 11,363,692    | 8,616,293         | 46,099,915         | 2.40         |
|                                      |                            | INDEMNITY                             |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                 | PURE PREM. | CRED.                 | PURE PREM. |               |                   |                    |              |
| INDICATED PURE PREMIUM               |                            |                                       | 73         | 1.360                 | 100        | 1.041         |                   |                    | 2.40         |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                       | 27         | 1.310                 | 0          | 0.989         |                   |                    | 2.30         |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                       |            | 1.347                 |            | 1.041         |                   |                    | 2.39         |

| CLASS                                | 8043                       | RETAIL STORE NOC-INCLUDING SERVICE OF FOOD-NOT RESTAURANTS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 2,221,025                  | 11   | 632,145   | 40                    | 749,646   | 1,266,107     | 869,772           | 3,517,670  | 1.58         |                    |
| 2013                                 | 2,387,124                  | 12   | 803,821   | 37                    | 905,252   | 1,226,667     | 738,887           | 3,674,627  | 1.54         |                    |
| 2014                                 | 3,001,373                  | 11   | 1,004,021 | 42                    | 1,121,170 | 912,092       | 1,102,898         | 4,140,181  | 1.38         |                    |
| 2015                                 | 3,470,996                  | 14   | 1,288,903 | 69                    | 1,564,331 | 720,751       | 1,284,002         | 4,857,987  | 1.40         |                    |
| 2016                                 | 4,029,131                  | 21   | 2,003,627 | 62                    | 1,885,934 | 3,307,233     | 1,359,131         | 8,555,925  | 2.12         |                    |
| TOTAL                                | 15,109,649                 | 69   | 5,732,517 | 250                   | 6,226,333 | 7,432,850     | 5,354,690         | 24,746,390 | 1.64         |                    |
|                                      |                            |  |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |           |                       |           | 51            | 0.791             | 78         | 0.846        | 1.64               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           |                       |           | 49            | 0.698             | 22         | 0.632        | 1.33               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |           |               | 0.745             |            | 0.799        | 1.54               |

| CLASS                                | 8044                       | FURNITURE STORE-WHOLESALE OR RETAIL-& DRIVERS |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                             |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                                     | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 3,862,432                  | 34  | 2,876,051  | 139                   | 4,192,937  | 1,923,401     | 3,073,968         | 12,066,357 | 3.12         |                    |
| 2013                                 | 3,991,161                  | 54  | 5,649,131  | 171                   | 6,158,384  | 3,647,895     | 3,865,959         | 19,321,369 | 4.84         |                    |
| 2014                                 | 4,175,542                  | 47  | 5,556,374  | 145                   | 5,123,525  | 3,747,654     | 2,868,831         | 17,296,384 | 4.14         |                    |
| 2015                                 | 4,669,367                  | 57  | 8,093,695  | 181                   | 7,954,061  | 5,382,527     | 4,403,867         | 25,834,150 | 5.53         |                    |
| 2016                                 | 4,703,282                  | 38  | 5,553,029  | 189                   | 6,170,000  | 3,919,672     | 4,065,404         | 19,708,105 | 4.19         |                    |
| TOTAL                                | 21,401,784                 | 230   | 27,728,280 | 825                   | 29,598,907 | 18,621,149    | 18,278,029        | 94,226,365 | 4.40         |                    |
|                                      |                            |   |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |   |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |            |                       |            | 99            | 2.679             | 100        | 1.724        | 4.40               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            |                       |            | 1             | 2.506             | 0          | 1.558        | 4.06               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       |            |               | 2.677             |            | 1.724        | 4.40               |

| CLASS                                | 8046                       | AUTOMOBILE ACCESSORIES STORE NOC-RETAIL-& DRIVERS |            |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---|------------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                 |            | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 1,766,335                  | 28  | 2,783,644  | 61                    | 1,355,722 | 3,177,264     | 1,267,632         | 8,584,262  | 4.86         |                    |
| 2013                                 | 1,858,035                  | 27  | 2,765,237  | 62                    | 1,669,779 | 2,180,458     | 1,185,101         | 7,800,575  | 4.20         |                    |
| 2014                                 | 1,857,159                  | 20  | 1,564,632  | 79                    | 1,742,377 | 1,286,675     | 1,714,354         | 6,308,038  | 3.40         |                    |
| 2015                                 | 1,953,829                  | 29  | 2,491,153  | 76                    | 2,082,076 | 2,462,518     | 1,570,535         | 8,606,282  | 4.40         |                    |
| 2016                                 | 2,026,174                  | 13  | 983,442    | 61                    | 2,002,877 | 903,195       | 1,648,028         | 5,537,542  | 2.73         |                    |
| TOTAL                                | 9,461,532                  | 117   | 10,588,108 | 339                   | 8,852,831 | 10,010,110    | 7,385,650         | 36,836,699 | 3.89         |                    |
|                                      |                            |   |            |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |   |            |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |            |                       |           | 67            | 2.055             | 100        | 1.839        | 3.89               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            |                       |           | 33            | 2.145             | 0          | 1.909        | 4.05               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       |           |               | 2.085             |            | 1.839        | 3.92               |

| CLASS                                | 8047                       | DRUG STORE-WHOLESALE |           |                       |           |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|----------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES    |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES            | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 1,023,800                  | 12                   | 1,653,177 | 29                    | 462,742   | 1,119,518     | 371,464           | 3,606,901          | 3.52         |       |  |      |  |
| 2013                                 | 1,053,550                  | 7                    | 338,704   | 20                    | 490,153   | 312,179       | 345,254           | 1,486,290          | 1.41         |       |  |      |  |
| 2014                                 | 1,229,061                  | 6                    | 349,929   | 16                    | 745,334   | 204,144       | 568,116           | 1,867,523          | 1.52         |       |  |      |  |
| 2015                                 | 1,174,288                  | 5                    | 695,287   | 11                    | 755,631   | 269,134       | 470,391           | 2,190,443          | 1.87         |       |  |      |  |
| 2016                                 | 1,317,751                  | 2                    | 477,935   | 28                    | 567,022   | 319,981       | 479,430           | 1,844,368          | 1.40         |       |  |      |  |
| TOTAL                                | 5,798,450                  | 32                   | 3,515,032 | 104                   | 3,020,882 | 2,224,956     | 2,234,655         | 10,995,525         | 1.90         |       |  |      |  |
|                                      |                            | INDEMNITY            |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.                |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |                      |           | 44                    |           | 1.127         |                   | 58                 |              | 0.769 |  | 1.90 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                      |           | 56                    |           | 1.252         |                   | 42                 |              | 0.765 |  | 2.02 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                      |           |                       |           | 1.197         |                   |                    |              | 0.767 |  | 1.96 |  |

| CLASS                                | 8048                       | FRUIT OR VEGETABLE STORE-WHOLESALE |           |                       |            |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|------------------------------------|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                  |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES                          | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 923,103                    | 11                                 | 847,848   | 58                    | 1,623,551  | 562,526       | 1,304,085         | 4,338,010          | 4.70         |       |  |      |  |
| 2013                                 | 1,001,781                  | 16                                 | 2,003,873 | 52                    | 2,657,867  | 1,156,936     | 1,220,725         | 7,039,401          | 7.03         |       |  |      |  |
| 2014                                 | 1,087,027                  | 10                                 | 1,642,519 | 54                    | 2,919,041  | 1,230,219     | 1,566,577         | 7,358,356          | 6.77         |       |  |      |  |
| 2015                                 | 1,153,237                  | 17                                 | 2,296,525 | 55                    | 2,713,246  | 1,381,756     | 1,644,992         | 8,036,519          | 6.97         |       |  |      |  |
| 2016                                 | 1,220,627                  | 13                                 | 2,054,030 | 50                    | 2,364,646  | 1,873,100     | 1,457,934         | 7,749,710          | 6.35         |       |  |      |  |
| TOTAL                                | 5,385,775                  | 67                                 | 8,844,795 | 269                   | 12,278,351 | 6,204,537     | 7,194,313         | 34,521,996         | 6.41         |       |  |      |  |
|                                      |                            | INDEMNITY                          |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.                              |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |                                    |           | 69                    |            | 3.922         |                   | 87                 |              | 2.488 |  | 6.41 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                    |           | 31                    |            | 4.022         |                   | 13                 |              | 2.306 |  | 6.33 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                    |           |                       |            | 3.953         |                   | 2.464              |              | 6.42  |  |      |  |

| CLASS                                | 8068                       | ART GALLERY & CLERICAL |         |                       |         |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|------------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES              | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 1,453,424                  | 1                      | 18,224  | 2                     | 37,716  | 10,162        | 13,615            | 79,717             | 0.05         |       |  |      |  |
| 2013                                 | 1,900,795                  |                        |         | 1                     | 40,922  |               | 48,058            | 88,980             | 0.05         |       |  |      |  |
| 2014                                 | 2,261,985                  | 1                      | 15,284  | 2                     | 29,249  | 1,402         | 24,654            | 70,589             | 0.03         |       |  |      |  |
| 2015                                 | 2,565,261                  | 1                      | 28,805  | 1                     | 62,504  | 7,223         | 30,876            | 129,408            | 0.05         |       |  |      |  |
| 2016                                 | 2,819,818                  | 2                      | 436,429 | 4                     | 260,338 | 245,757       | 198,755           | 1,141,279          | 0.40         |       |  |      |  |
| TOTAL                                | 11,001,283                 | 5                      | 498,742 | 10                    | 430,729 | 264,544       | 315,958           | 1,509,973          | 0.14         |       |  |      |  |
|                                      |                            | INDEMNITY              |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.                  |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |                        |         | 29                    |         | 0.084         |                   | 36                 |              | 0.053 |  | 0.14 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |         | 71                    |         | 0.220         |                   | 64                 |              | 0.121 |  | 0.34 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |         |                       |         | 0.181         |                   | 0.097              |              | 0.28  |  |      |  |

| CLASS                                | 8069                       | CELLULAR TELEPHONE STORE - RETAIL |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|-----------------------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                 |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                         | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 350,834                    |                                   |         | 1                     | 1,285   |               | 3,967             | 5,252              | 0.01         |
| 2013                                 | 596,352                    | 1                                 | 46,813  | 1                     | 757     | 16,231        | 6,667             | 70,468             | 0.12         |
| 2014                                 | 802,177                    |                                   |         | 2                     | 280,507 |               | 77,962            | 358,469            | 0.45         |
| 2015                                 | 964,023                    | 1                                 | 55,396  | 5                     | 322,653 | 149,731       | 142,890           | 670,670            | 0.70         |
| 2016                                 | 1,001,004                  | 2                                 | 191,113 | 4                     | 58,130  | 145,879       | 116,907           | 512,029            | 0.51         |
| TOTAL                                | 3,714,390                  | 4                                 | 293,322 | 13                    | 663,332 | 311,841       | 348,393           | 1,616,888          | 0.44         |
|                                      |                            | INDEMNITY                         |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                             |         | PURE PREM.            |         | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                                   |         | 26                    | 0.258   | 33            | 0.178             | 0.44               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                   |         | 74                    | 0.525   | 67            | 0.293             | 0.82               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                   |         |                       | 0.456   |               | 0.255             | 0.71               |              |

| CLASS                                | 8072                       | BOOK STORE-RETAIL |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,471,942                  | 5                 | 958,050   | 11                    | 164,716   | 512,082       | 159,690           | 1,794,538          | 1.22         |
| 2013                                 | 1,444,359                  | 7                 | 276,604   | 11                    | 689,300   | 245,995       | 492,726           | 1,704,625          | 1.18         |
| 2014                                 | 1,115,510                  | 2                 | 105,369   | 8                     | 112,382   | 588,943       | 150,380           | 957,074            | 0.86         |
| 2015                                 | 1,197,763                  | 1                 | 181,551   | 16                    | 305,236   | 105,673       | 237,542           | 830,002            | 0.69         |
| 2016                                 | 1,543,795                  | 4                 | 279,671   | 11                    | 297,903   | 126,978       | 203,880           | 908,432            | 0.59         |
| TOTAL                                | 6,773,369                  | 19                | 1,801,245 | 57                    | 1,569,537 | 1,579,671     | 1,244,218         | 6,194,671          | 0.92         |
|                                      |                            | INDEMNITY         |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |           | PURE PREM.            |           | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                   |           | 35                    | 0.498     | 51            | 0.417             | 0.92               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           | 65                    | 0.584     | 49            | 0.469             | 1.05               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       | 0.554     |               | 0.442             | 1.00               |              |

| CLASS                                | 8090                       | AUCTIONEERS & SALESPERSONS-OUTSIDE |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|------------------------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                  |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                          | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 718,344                    |                                    |         | 10                    | 144,378 |               | 113,785           | 258,163            | 0.36         |
| 2013                                 | 799,359                    | 3                                  | 240,924 | 10                    | 281,979 | 195,321       | 206,836           | 925,060            | 1.16         |
| 2014                                 | 987,996                    | 2                                  | 162,174 | 4                     | 105,387 | 39,084        | 100,051           | 406,696            | 0.41         |
| 2015                                 | 984,987                    |                                    |         | 2                     | 19,491  |               | 27,437            | 46,928             | 0.05         |
| 2016                                 | 872,973                    |                                    |         | 4                     | 154,038 |               | 251,908           | 405,946            | 0.47         |
| TOTAL                                | 4,363,659                  | 5                                  | 403,098 | 30                    | 705,273 | 234,405       | 700,017           | 2,042,793          | 0.47         |
|                                      |                            | INDEMNITY                          |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                              |         | PURE PREM.            |         | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                                    |         | 28                    | 0.254   | 39            | 0.214             | 0.47               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                    |         | 72                    | 0.517   | 61            | 0.372             | 0.89               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                    |         |                       | 0.443   |               | 0.310             | 0.75               |              |

| CLASS                                | 8102                       | SEED MERCHANT     |         |                       |         |               |                   |         |              |                    |
|--------------------------------------|----------------------------|-------------------|---------|-----------------------|---------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 43,258                     |                   |         | 1                     | 1,640   |               | 1,060             | 2,700   | 0.06         |                    |
| 2013                                 | 39,050                     | 1                 | 137,741 |                       |         | 373,024       | 1,904             | 512,669 | 13.13        |                    |
| 2014                                 | 38,694                     | 1                 | 86,546  | 3                     | 5,951   | 19,596        | 15,386            | 127,479 | 3.29         |                    |
| 2015                                 | 47,098                     |                   |         | 2                     | 206,707 |               | 51,520            | 258,227 | 5.48         |                    |
| 2016                                 | 45,279                     |                   |         | 1                     | 19,980  |               | 59,824            | 79,804  | 1.76         |                    |
| TOTAL                                | 213,379                    | 2                 | 224,287 | 7                     | 234,278 | 392,620       | 129,694           | 980,879 | 4.60         |                    |
|                                      |                            |                   |         |                       |         | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |         |                       |         | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |         |                       |         | 21            | 2.149             | 29      | 2.448        | 4.60               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |         |                       |         | 79            | 5.551             | 71      | 3.681        | 9.23               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |         |                       |         |               | 4.837             |         | 3.323        | 8.16               |

| CLASS                                | 8103                       | WOOL MERCHANT & DRIVERS |         |                       |        |               |                   |         |              |                    |
|--------------------------------------|----------------------------|-------------------------|---------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES       |         | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES               | AMOUNT  | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 31,175                     | 1                       | 583,704 | 1                     | 15,252 | 263,516       | 10,009            | 872,481 | 27.99        |                    |
| 2013                                 | 32,626                     |                         |         | 1                     | 33,787 |               | 45,152            | 78,939  | 2.42         |                    |
| 2014                                 | 32,866                     |                         |         | 1                     | 18,811 |               | 4,181             | 22,992  | 0.70         |                    |
| 2015                                 | 33,556                     | 1                       | 8,620   | 2                     | 6,852  | 997           | 3,309             | 19,778  | 0.59         |                    |
| 2016                                 | 33,584                     |                         |         |                       |        |               |                   |         |              |                    |
| TOTAL                                | 163,807                    | 2                       | 592,324 | 5                     | 74,702 | 264,513       | 62,651            | 994,190 | 6.07         |                    |
|                                      |                            |                         |         |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                         |         |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                         |         |                       |        | 16            | 4.072             | 22      | 1.997        | 6.07               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                         |         |                       |        | 84            | 3.730             | 78      | 2.526        | 6.26               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                         |         |                       |        |               | 3.785             |         | 2.410        | 6.20               |

| CLASS                                | 8105                       | HIDE OR LEATHER DEALER |        |                       |        |               |                   |         |              |                    |
|--------------------------------------|----------------------------|------------------------|--------|-----------------------|--------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES              | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 44,543                     |                        |        |                       |        |               | 240               | 240     | 0.01         |                    |
| 2013                                 | 57,566                     |                        |        | 1                     | 43,344 |               | 12,083            | 55,427  | 0.96         |                    |
| 2014                                 | 49,822                     |                        |        | 1                     | 6,200  |               | 49,273            | 55,473  | 1.11         |                    |
| 2015                                 | 38,276                     |                        |        | 1                     | 6,747  |               | 2,167             | 8,914   | 0.23         |                    |
| 2016                                 | 40,402                     | 1                      | 43,065 | 2                     | 11,865 | 33,809        | 7,280             | 96,019  | 2.38         |                    |
| TOTAL                                | 230,609                    | 1                      | 43,065 | 5                     | 68,156 | 33,809        | 71,043            | 216,073 | 0.94         |                    |
|                                      |                            |                        |        |                       |        | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                        |        |                       |        | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                        |        |                       |        | 15            | 0.482             | 18      | 0.455        | 0.94               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |        |                       |        | 85            | 2.268             | 82      | 0.983        | 3.25               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |        |                       |        |               | 2.000             |         | 0.888        | 2.89               |

| CLASS                                | 8106                       | IRON OR STEEL MERCHANT & DRIVERS |           |                       |           |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|----------------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES                        | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 444,973                    | 3                                | 68,224    | 26                    | 859,324   | 43,423        | 463,383           | 1,434,354          | 3.22         |       |  |      |  |
| 2013                                 | 453,943                    | 5                                | 770,367   | 34                    | 1,880,082 | 562,109       | 811,895           | 4,024,453          | 8.87         |       |  |      |  |
| 2014                                 | 505,208                    | 2                                | 162,598   | 33                    | 2,617,650 | 130,703       | 2,245,236         | 5,156,187          | 10.21        |       |  |      |  |
| 2015                                 | 533,629                    | 6                                | 318,169   | 40                    | 1,759,112 | 304,785       | 1,327,541         | 3,709,607          | 6.95         |       |  |      |  |
| 2016                                 | 552,010                    | 10                               | 1,478,557 | 48                    | 2,042,786 | 709,938       | 1,216,936         | 5,448,217          | 9.87         |       |  |      |  |
| TOTAL                                | 2,489,763                  | 26                               | 2,797,915 | 181                   | 9,158,954 | 1,750,958     | 6,064,991         | 19,772,818         | 7.94         |       |  |      |  |
|                                      |                            | INDEMNITY                        |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.                            |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |                                  |           | 53                    |           | 4.802         |                   | 72                 |              | 3.139 |  | 7.94 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                  |           | 47                    |           | 4.497         |                   | 28                 |              | 3.123 |  | 7.62 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                  |           |                       |           | 4.659         |                   |                    |              | 3.135 |  | 7.79 |  |

| CLASS                                | 8107                       | MACHINERY DEALER NOC-STORE OR YARD-& DRIVERS |           |                       |            |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|--|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                            |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES                                    | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 1,610,085                  | 15   | 3,161,912 | 52                    | 1,957,374  | 2,211,568     | 1,038,379         | 8,369,233          | 5.20         |       |  |      |  |
| 2013                                 | 1,688,987                  | 7  | 1,575,929 | 61                    | 2,237,352  | 1,081,977     | 1,148,223         | 6,043,481          | 3.58         |       |  |      |  |
| 2014                                 | 1,851,604                  | 9  | 1,522,459 | 53                    | 3,053,474  | 1,094,811     | 1,135,731         | 6,806,475          | 3.68         |       |  |      |  |
| 2015                                 | 1,942,587                  | 6  | 1,217,310 | 52                    | 3,299,612  | 1,222,724     | 2,371,835         | 8,111,481          | 4.18         |       |  |      |  |
| 2016                                 | 2,018,532                  | 4  | 444,767   | 77                    | 5,890,106  | 591,586       | 2,844,267         | 9,770,726          | 4.84         |       |  |      |  |
| TOTAL                                | 9,111,795                  | 41   | 7,922,377 | 295                   | 16,437,918 | 6,202,666     | 8,538,435         | 39,101,396         | 4.29         |       |  |      |  |
|                                      |                            | INDEMNITY                                    |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.  |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |  |           | 71                    |            | 2.673         |                   | 93                 |              | 1.618 |  | 4.29 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 29                    |            | 2.630         |                   | 7                  |              | 1.593 |  | 4.22 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |            | 2.661         |                   |                    |              | 1.616 |  | 4.28 |  |

| CLASS                                | 8111                       | PLUMBERS SUPPLIES DEALER & DRIVERS |           |                       |            |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|------------------------------------|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                  |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES                          | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 1,240,775                  | 8                                  | 1,746,587 | 47                    | 1,974,925  | 680,620       | 1,147,164         | 5,549,296          | 4.47         |       |  |      |  |
| 2013                                 | 1,381,725                  | 10                                 | 2,185,079 | 57                    | 1,642,366  | 1,069,079     | 1,002,163         | 5,898,687          | 4.27         |       |  |      |  |
| 2014                                 | 1,356,034                  | 14                                 | 1,575,495 | 48                    | 1,986,820  | 1,319,373     | 1,220,540         | 6,102,228          | 4.50         |       |  |      |  |
| 2015                                 | 1,481,515                  | 10                                 | 1,256,045 | 78                    | 2,361,130  | 1,069,568     | 1,303,906         | 5,990,649          | 4.04         |       |  |      |  |
| 2016                                 | 1,516,629                  | 19                                 | 2,286,302 | 75                    | 3,919,177  | 1,816,140     | 1,829,205         | 9,850,824          | 6.50         |       |  |      |  |
| TOTAL                                | 6,976,678                  | 61                                 | 9,049,508 | 305                   | 11,884,418 | 5,954,780     | 6,502,978         | 33,391,684         | 4.79         |       |  |      |  |
|                                      |                            | INDEMNITY                          |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.                              |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |                                    |           | 68                    |            | 3.001         |                   | 87                 |              | 1.786 |  | 4.79 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                    |           | 32                    |            | 3.009         |                   | 13                 |              | 1.779 |  | 4.79 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                    |           |                       |            | 3.004         |                   |                    |              | 1.785 |  | 4.79 |  |

| CLASS                                | 8116                       | FARM MACHINERY DEALER-ALL OPERATIONS-& DRIVERS |         |                       |           |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|--|---------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                              |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES                                      | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 488,624                    | 3  | 13,420  | 10                    | 264,884   | 72,599        | 114,933           | 465,836            | 0.95         |       |  |      |  |
| 2013                                 | 510,157                    | 6  | 387,153 | 15                    | 554,201   | 187,161       | 339,273           | 1,467,788          | 2.88         |       |  |      |  |
| 2014                                 | 530,018                    | 2  | 84,955  | 21                    | 374,452   | 163,518       | 231,666           | 854,591            | 1.61         |       |  |      |  |
| 2015                                 | 541,187                    | 3  | 120,044 | 12                    | 343,101   | 97,838        | 178,984           | 739,967            | 1.37         |       |  |      |  |
| 2016                                 | 534,211                    | 1  | 118,503 | 8                     | 320,124   | 42,875        | 111,392           | 592,894            | 1.11         |       |  |      |  |
| TOTAL                                | 2,604,197                  | 15   | 724,075 | 66                    | 1,856,762 | 563,991       | 976,248           | 4,121,076          | 1.58         |       |  |      |  |
|                                      |                            | INDEMNITY                                      |         |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.  |         | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |  |         | 36                    |           | 0.991         |                   | 45                 |              | 0.591 |  | 1.58 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |         | 64                    |           | 1.662         |                   | 55                 |              | 0.907 |  | 2.57 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |         |                       |           | 1.420         |                   |                    |              | 0.765 |  | 2.19 |  |

| CLASS                                | 8199                       | FARM OR FEED SUPPLY DEALER-RETAIL-EXCLUSIVELY |        |                       |         |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|---|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                             |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES                                     | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 71,478                     |   |        | 1                     | 1,892   |               | 8,046             | 9,938              | 0.14         |       |  |      |  |
| 2013                                 | 72,982                     |   |        | 7                     | 65,899  |               | 91,414            | 157,313            | 2.16         |       |  |      |  |
| 2014                                 | 56,432                     |   |        | 2                     | 47,788  |               | 46,833            | 94,621             | 1.68         |       |  |      |  |
| 2015                                 | 69,326                     |   |        | 2                     | 78,719  |               | 35,644            | 114,363            | 1.65         |       |  |      |  |
| 2016                                 | 57,290                     |   |        | 5                     | 652,930 |               | 448,546           | 1,101,476          | 19.23        |       |  |      |  |
| TOTAL                                | 327,508                    |   |        | 17                    | 847,228 |               | 630,483           | 1,477,711          | 4.51         |       |  |      |  |
|                                      |                            | INDEMNITY                                     |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.   |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |   |        | 19                    |         | 2.587         |                   | 23                 |              | 1.925 |  | 4.51 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |        | 81                    |         | 2.511         |                   | 77                 |              | 1.379 |  | 3.89 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |        |                       |         | 2.525         |                   |                    |              | 1.505 |  | 4.03 |  |

| CLASS                                | 8209                       | VEGETABLE PACKING & DRIVERS |           |                       |           |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|-----------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES           |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES                   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 102,303                    | 3                           | 380,278   | 3                     | 344,510   | 287,563       | 241,306           | 1,253,657          | 12.25        |       |  |      |  |
| 2013                                 | 91,102                     | 2                           | 250,788   | 3                     | 30,623    | 81,519        | 39,265            | 402,195            | 4.41         |       |  |      |  |
| 2014                                 | 121,817                    | 2                           | 109,868   | 7                     | 130,752   | 146,420       | 71,018            | 458,058            | 3.76         |       |  |      |  |
| 2015                                 | 117,944                    | 2                           | 615,188   | 9                     | 376,277   | 394,683       | 136,710           | 1,522,858          | 12.91        |       |  |      |  |
| 2016                                 | 147,083                    | 2                           | 47,328    | 19                    | 460,135   | 31,200        | 475,220           | 1,013,883          | 6.89         |       |  |      |  |
| TOTAL                                | 580,249                    | 11                          | 1,403,450 | 41                    | 1,342,297 | 941,385       | 963,519           | 4,650,651          | 8.02         |       |  |      |  |
|                                      |                            | INDEMNITY                   |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.                       |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |                             |           | 32                    |           | 4.732         |                   | 41                 |              | 3.283 |  | 8.02 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                             |           | 68                    |           | 5.375         |                   | 59                 |              | 3.235 |  | 8.61 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                             |           |                       |           | 5.169         |                   |                    |              | 3.255 |  | 8.42 |  |

| CLASS                                | 8215                       | HAY, GRAIN, FEED OR FERTILIZER DEALER-& LOCAL MANAGERS, DRIVERS |         |                       |           |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|---|---------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES   | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 148,803                    | 1   | 3,242   | 4                     | 44,724    | 11,910        | 38,240            | 98,116             | 0.66         |       |  |      |  |
| 2013                                 | 155,715                    | 2   | 75,633  | 7                     | 649,417   | 186,345       | 281,579           | 1,192,974          | 7.66         |       |  |      |  |
| 2014                                 | 189,062                    | 2   | 222,330 | 5                     | 373,953   | 99,663        | 951,709           | 1,647,655          | 8.71         |       |  |      |  |
| 2015                                 | 174,338                    | 1   | 2,505   | 7                     | 425,191   | 57,569        | 281,692           | 766,957            | 4.40         |       |  |      |  |
| 2016                                 | 174,870                    |   |         | 6                     | 200,648   |               | 78,697            | 279,345            | 1.60         |       |  |      |  |
| TOTAL                                | 842,788                    | 6   | 303,710 | 29                    | 1,693,933 | 355,487       | 1,631,917         | 3,985,047          | 4.73         |       |  |      |  |
|                                      |                            | INDEMNITY   |         |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.   |         | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |   |         | 36                    |           | 2.370         |                   | 45                 |              | 2.358 |  | 4.73 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |         | 64                    |           | 4.971         |                   | 55                 |              | 2.746 |  | 7.72 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         |                       |           | 4.035         |                   |                    |              | 2.571 |  | 6.61 |  |

| CLASS                                | 8227                       | CONSTRUCTION OR ERECTION PERMANENT YARD |            |                       |            |               |                   |                    |              |       |  |       |  |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|--|-------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                       |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |       |  |
|                                      |                            | NO. CASES                               | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |       |  |
| 2012                                 | 1,019,679                  | 10                                      | 1,843,499  | 54                    | 5,297,519  | 1,019,872     | 2,490,950         | 10,651,840         | 10.45        |       |  |       |  |
| 2013                                 | 1,100,322                  | 12                                      | 3,932,963  | 72                    | 8,209,330  | 1,931,915     | 5,149,403         | 19,223,611         | 17.47        |       |  |       |  |
| 2014                                 | 1,071,404                  | 11                                      | 3,046,110  | 59                    | 7,004,960  | 1,895,846     | 3,383,851         | 15,330,767         | 14.31        |       |  |       |  |
| 2015                                 | 1,138,746                  | 10                                      | 3,309,369  | 56                    | 8,713,569  | 2,168,447     | 4,858,426         | 19,049,811         | 16.73        |       |  |       |  |
| 2016                                 | 1,187,219                  | 7                                       | 3,175,144  | 63                    | 6,079,340  | 1,659,517     | 4,200,656         | 15,114,657         | 12.73        |       |  |       |  |
| TOTAL                                | 5,517,370                  | 50                                      | 15,307,085 | 304                   | 35,304,718 | 8,675,597     | 20,083,286        | 79,370,686         | 14.39        |       |  |       |  |
|                                      |                            | INDEMNITY                               |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |       |  |
|                                      |                            | CRED.                                   |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |       |  |       |  |
| INDICATED PURE PREMIUM               |                            |   |            | 93                    |            | 9.173         |                   | 100                |              | 5.212 |  | 14.39 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            | 7                     |            | 8.469         |                   | 0                  |              | 4.755 |  | 13.22 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       |            | 9.124         |                   |                    |              | 5.212 |  | 14.34 |  |

| CLASS                                | 8232                       | BUILDING MATERIAL DEALER-NO SECOND-HAND MATERIAL-& LOCAL MANAGERS, DRIVERS |            |                       |            |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 4,520,630                  | 55   | 11,554,125 | 225                   | 10,589,853 | 9,141,537     | 6,977,947         | 38,263,462         | 8.46         |       |  |      |  |
| 2013                                 | 4,869,312                  | 68   | 8,669,405  | 256                   | 12,380,660 | 5,836,657     | 8,633,014         | 35,519,736         | 7.29         |       |  |      |  |
| 2014                                 | 4,977,583                  | 50   | 8,865,221  | 219                   | 9,962,637  | 6,013,791     | 6,129,653         | 30,971,302         | 6.22         |       |  |      |  |
| 2015                                 | 5,187,259                  | 52   | 8,236,981  | 256                   | 13,689,195 | 5,160,789     | 8,617,217         | 35,704,182         | 6.88         |       |  |      |  |
| 2016                                 | 5,503,542                  | 53   | 7,073,260  | 250                   | 13,020,777 | 4,188,456     | 7,480,516         | 31,763,009         | 5.77         |       |  |      |  |
| TOTAL                                | 25,058,326                 | 278  | 44,398,992 | 1,206                 | 59,643,122 | 30,341,230    | 37,838,347        | 172,221,691        | 6.87         |       |  |      |  |
|                                      |                            | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.  |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |  |            | 100                   |            | 4.152         |                   | 100                |              | 2.721 |  | 6.87 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            | 0                     |            | 4.500         |                   | 0                  |              | 2.830 |  | 7.33 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       |            | 4.152         |                   |                    |              | 2.721 |  | 6.87 |  |



| CLASS                                | 8235                       | DOOR, SASH OR FINISHED MILLWORK DEALER & DRIVERS |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 237,784                    | 2  | 20,959    | 12                    | 776,200   | 7,055         | 365,877           | 1,170,091          | 4.92         |
| 2013                                 | 286,614                    | 4  | 1,120,098 | 14                    | 922,178   | 459,930       | 522,313           | 3,024,519          | 10.55        |
| 2014                                 | 314,389                    | 4  | 461,003   | 13                    | 503,677   | 780,304       | 447,009           | 2,191,993          | 6.97         |
| 2015                                 | 312,835                    | 4  | 1,031,639 | 14                    | 728,913   | 439,225       | 349,647           | 2,549,424          | 8.15         |
| 2016                                 | 363,987                    | 2  | 353,192   | 15                    | 694,371   | 137,052       | 575,070           | 1,759,685          | 4.83         |
| TOTAL                                | 1,515,609                  | 16   | 2,986,891 | 68                    | 3,625,339 | 1,823,566     | 2,259,916         | 10,695,712         | 7.06         |
|                                      |                            | INDEMNITY  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |           | 39                    | 4.363     | 55            | 2.694             | 7.06               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 61                    | 3.539     | 45            | 2.554             | 6.09               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       | 3.860     |               | 2.631             | 6.49               |              |

| CLASS                                | 8263                       | JUNK DEALER & DRIVERS |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|-----------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES     |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES             | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 273,324                    | 9                     | 355,445   | 31                    | 1,187,345 | 171,504       | 544,525           | 2,258,819          | 8.26         |
| 2013                                 | 295,118                    | 8                     | 620,104   | 20                    | 1,159,785 | 498,633       | 509,739           | 2,788,261          | 9.45         |
| 2014                                 | 260,363                    | 4                     | 826,605   | 19                    | 1,111,408 | 249,575       | 808,188           | 2,995,776          | 11.51        |
| 2015                                 | 222,038                    | 3                     | 528,938   | 23                    | 720,247   | 1,050,252     | 472,796           | 2,772,233          | 12.49        |
| 2016                                 | 265,479                    | 1                     | 286,134   | 10                    | 562,267   | 93,674        | 486,446           | 1,428,521          | 5.38         |
| TOTAL                                | 1,316,322                  | 25                    | 2,617,226 | 103                   | 4,741,052 | 2,063,638     | 2,821,694         | 12,243,610         | 9.30         |
|                                      |                            | INDEMNITY             |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                 |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                       |           | 48                    | 5.590     | 62            | 3.711             | 9.30               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                       |           | 52                    | 6.827     | 38            | 3.970             | 10.80              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                       |           |                       | 6.233     |               | 3.809             | 10.04              |              |

| CLASS                                | 8264                       | BOTTLE, RUBBER, PAPER STOCK OR RAG DEALER-SECOND-HAND-& DRIVERS |           |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 808,117                    | 7   | 1,062,708 | 46                    | 2,379,756  | 823,389       | 1,300,326         | 5,566,179          | 6.89         |
| 2013                                 | 791,171                    | 12  | 2,309,634 | 34                    | 3,363,206  | 1,306,821     | 1,912,738         | 8,892,399          | 11.24        |
| 2014                                 | 778,050                    | 5   | 1,553,598 | 31                    | 2,143,388  | 739,538       | 1,686,161         | 6,122,685          | 7.87         |
| 2015                                 | 894,577                    | 13  | 1,764,314 | 45                    | 1,739,159  | 1,117,598     | 1,365,697         | 5,986,768          | 6.69         |
| 2016                                 | 891,000                    | 11  | 1,804,128 | 42                    | 4,205,189  | 1,361,343     | 2,486,308         | 9,856,968          | 11.06        |
| TOTAL                                | 4,162,915                  | 48  | 8,494,382 | 198                   | 13,830,698 | 5,348,689     | 8,751,230         | 36,424,999         | 8.75         |
|                                      |                            | INDEMNITY   |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |   |           | 65                    | 5.363      | 87            | 3.387             | 8.75               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           | 35                    | 4.559      | 13            | 3.005             | 7.56               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       | 5.082      |               | 3.337             | 8.42               |              |

| CLASS                                | 8265                       | IRON OR STEEL SCRAP DEALER & DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--------------------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                    |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                            | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 375,355                    | 5                                    | 878,617   | 37                    | 1,323,263 | 374,049       | 1,277,565         | 3,853,494  | 10.27        |                    |
| 2013                                 | 376,987                    | 12                                   | 2,044,482 | 29                    | 593,962   | 1,311,378     | 457,010           | 4,406,832  | 11.69        |                    |
| 2014                                 | 377,538                    | 2                                    | 41,043    | 22                    | 1,573,950 | 32,610        | 1,864,333         | 3,511,936  | 9.30         |                    |
| 2015                                 | 394,321                    | 4                                    | 1,032,692 | 21                    | 1,494,629 | 410,108       | 1,128,020         | 4,065,449  | 10.31        |                    |
| 2016                                 | 317,234                    | 2                                    | 66,987    | 14                    | 440,624   | 47,144        | 672,167           | 1,226,922  | 3.87         |                    |
| TOTAL                                | 1,841,435                  | 25                                   | 4,063,821 | 123                   | 5,426,428 | 2,175,289     | 5,399,095         | 17,064,633 | 9.27         |                    |
|                                      |                            |                                      |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                                      |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                      |           |                       |           | 56            | 5.154             | 75         | 4.113        | 9.27               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                      |           |                       |           | 44            | 6.977             | 25         | 4.609        | 11.59              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                      |           |                       |           |               | 5.956             |            | 4.237        | 10.19              |

| CLASS                                | 8280                       | RACING STABLE & DRIVERS |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------------|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES       |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES               | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 495,426                    | 20                      | 2,497,437  | 59                    | 2,732,641  | 1,715,576     | 2,081,048         | 9,026,702  | 18.22        |                    |
| 2013                                 | 489,319                    | 11                      | 2,216,500  | 48                    | 2,376,576  | 1,859,325     | 1,937,299         | 8,389,700  | 17.15        |                    |
| 2014                                 | 483,824                    | 11                      | 1,356,681  | 75                    | 4,381,565  | 1,121,642     | 3,405,927         | 10,265,815 | 21.22        |                    |
| 2015                                 | 467,099                    | 16                      | 1,341,554  | 66                    | 2,526,989  | 1,513,653     | 2,436,534         | 7,818,730  | 16.74        |                    |
| 2016                                 | 755,983                    | 26                      | 2,606,584  | 52                    | 2,737,537  | 3,394,103     | 2,489,256         | 11,227,480 | 14.85        |                    |
| TOTAL                                | 2,691,651                  | 84                      | 10,018,756 | 300                   | 14,755,308 | 9,604,299     | 12,350,064        | 46,728,427 | 17.36        |                    |
|                                      |                            |                         |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                         |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                         |            |                       |            | 78            | 9.204             | 100        | 8.156        | 17.36              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                         |            |                       |            | 22            | 11.009            | 0          | 8.863        | 19.87              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                         |            |                       |            |               | 9.601             |            | 8.156        | 17.76              |

| CLASS                                | 8288                       | LIVESTOCK DEALER OR COMMISSION MERCHANT-& OUTSIDE SALESPERSONS, DRIVERS |        |                       |         |               |                   |           |              |                    |
|--------------------------------------|----------------------------|---|--------|-----------------------|---------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 39,029                     |   |        | 3                     | 5,708   |               | 15,971            | 21,679    | 0.56         |                    |
| 2013                                 | 45,847                     | 1   | 41,113 | 3                     | 79,641  | 32,995        | 52,517            | 206,266   | 4.50         |                    |
| 2014                                 | 45,268                     |   |        | 2                     | 17,471  |               | 14,445            | 31,916    | 0.71         |                    |
| 2015                                 | 44,667                     |   |        | 3                     | 48,586  |               | 54,592            | 103,178   | 2.31         |                    |
| 2016                                 | 38,882                     | 1   | 13,880 | 4                     | 199,661 | 408,327       | 185,182           | 807,050   | 20.76        |                    |
| TOTAL                                | 213,693                    | 2   | 54,993 | 15                    | 351,067 | 441,322       | 322,707           | 1,170,089 | 5.48         |                    |
|                                      |                            |   |        |                       |         | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |   |        |                       |         | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |        |                       |         | 16            | 1.900             | 22        | 3.575        | 5.48               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |        |                       |         | 84            | 2.841             | 78        | 1.885        | 4.73               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |        |                       |         |               | 2.690             |           | 2.257        | 4.95               |

| CLASS                                | 8291                       | STORAGE WAREHOUSE-COLD |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|------------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES              | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 207,814                    | 2                      | 512,796   | 18                    | 618,274   | 310,320       | 368,105           | 1,809,495 | 8.71         |                    |
| 2013                                 | 179,470                    | 4                      | 348,138   | 8                     | 314,675   | 239,010       | 247,461           | 1,149,284 | 6.40         |                    |
| 2014                                 | 138,480                    | 7                      | 913,894   | 8                     | 111,625   | 677,552       | 72,607            | 1,775,678 | 12.82        |                    |
| 2015                                 | 149,733                    | 2                      | 266,474   | 5                     | 61,110    | 79,014        | 69,112            | 475,710   | 3.18         |                    |
| 2016                                 | 146,853                    | 2                      | 268,923   | 5                     | 254,074   | 151,419       | 114,783           | 789,199   | 5.37         |                    |
| TOTAL                                | 822,350                    | 17                     | 2,310,225 | 44                    | 1,359,758 | 1,457,315     | 872,068           | 5,999,366 | 7.30         |                    |
|                                      |                            |                        |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                        |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                        |           |                       |           | 35            | 4.463             | 49        | 2.833        | 7.30               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |           |                       |           | 65            | 5.013             | 51        | 3.619        | 8.63               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |           |                       |           |               | 4.821             |           | 3.234        | 8.06               |

| CLASS                                | 8292                       | STORAGE WAREHOUSE NOC |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-----------------------|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES     |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES             | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 1,466,137                  | 21                    | 1,446,632  | 89                    | 2,472,802  | 1,508,753     | 1,424,428         | 6,852,615  | 4.67         |                    |
| 2013                                 | 1,540,577                  | 32                    | 3,420,416  | 97                    | 3,210,060  | 2,032,418     | 1,740,943         | 10,403,837 | 6.75         |                    |
| 2014                                 | 1,669,255                  | 21                    | 1,582,707  | 72                    | 2,199,522  | 1,258,659     | 1,441,506         | 6,482,394  | 3.88         |                    |
| 2015                                 | 1,669,719                  | 23                    | 3,110,821  | 75                    | 2,331,275  | 2,312,383     | 1,565,853         | 9,320,332  | 5.58         |                    |
| 2016                                 | 1,667,115                  | 29                    | 4,676,519  | 106                   | 3,441,840  | 3,518,697     | 2,750,612         | 14,387,668 | 8.63         |                    |
| TOTAL                                | 8,012,803                  | 126                   | 14,237,095 | 439                   | 13,655,499 | 10,630,910    | 8,923,342         | 47,446,846 | 5.92         |                    |
|                                      |                            |                       |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                       |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                       |            |                       |            | 74            | 3.481             | 99         | 2.440        | 5.92               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                       |            |                       |            | 26            | 3.276             | 1          | 2.145        | 5.42               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                       |            |                       |            |               | 3.428             |            | 2.437        | 5.87               |

| CLASS                                | 8293                       | FURNITURE MOVING AND/OR STORAGE & DRIVERS |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                         |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                                 | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 1,267,540                  | 38  | 4,312,852  | 149                   | 4,543,590  | 3,134,213     | 4,165,182         | 16,155,837 | 12.75        |                    |
| 2013                                 | 1,287,044                  | 36  | 2,770,735  | 110                   | 4,243,236  | 2,736,152     | 2,879,452         | 12,629,575 | 9.81         |                    |
| 2014                                 | 1,273,660                  | 35  | 3,323,880  | 109                   | 4,016,477  | 2,469,054     | 2,358,822         | 12,168,233 | 9.55         |                    |
| 2015                                 | 1,388,202                  | 29  | 4,005,184  | 115                   | 6,234,294  | 2,623,542     | 4,692,301         | 17,555,321 | 12.65        |                    |
| 2016                                 | 1,345,679                  | 22  | 1,727,452  | 95                    | 4,793,022  | 1,873,953     | 3,063,814         | 11,458,241 | 8.51         |                    |
| TOTAL                                | 6,562,125                  | 160                                       | 16,140,103 | 578                   | 23,830,619 | 12,836,914    | 17,159,571        | 69,967,207 | 10.66        |                    |
|                                      |                            |   |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |   |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |            |                       |            | 92            | 6.091             | 100        | 4.571        | 10.66              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            |                       |            | 8             | 6.766             | 0          | 4.742        | 11.51              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       |            |               | 6.145             |            | 4.571        | 10.72              |

| CLASS                                | 8350                       | GASOLINE OR OIL DEALER & DRIVERS |            |                       |            |               |                   |                    |              |       |
|--------------------------------------|----------------------------|----------------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |
|                                      |                            | NO. CASES                        | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |
| 2012                                 | 1,750,410                  | 18                               | 3,461,153  | 70                    | 4,342,715  | 1,870,958     | 2,307,616         | 11,982,442         | 6.85         |       |
| 2013                                 | 1,766,587                  | 35                               | 7,206,497  | 97                    | 7,851,228  | 3,625,506     | 3,903,937         | 22,587,168         | 12.79        |       |
| 2014                                 | 1,688,528                  | 27                               | 4,108,060  | 110                   | 8,145,369  | 2,547,414     | 4,040,212         | 18,841,055         | 11.16        |       |
| 2015                                 | 1,835,210                  | 25                               | 5,768,735  | 100                   | 7,526,148  | 3,025,339     | 4,232,196         | 20,552,418         | 11.20        |       |
| 2016                                 | 1,749,681                  | 23                               | 5,402,093  | 74                    | 6,035,726  | 3,919,413     | 3,573,978         | 18,931,210         | 10.82        |       |
| TOTAL                                | 8,790,416                  | 128                              | 25,946,538 | 451                   | 33,901,186 | 14,988,630    | 18,057,939        | 92,894,293         | 10.57        |       |
|                                      |                            | INDEMNITY                        |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |
|                                      |                            | CRED.                            |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |       |
| INDICATED PURE PREMIUM               |                            | 100                              |            | 6.808                 |            | 100           |                   | 3.759              |              | 10.57 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 0                                |            | 6.622                 |            | 0             |                   | 3.933              |              | 10.56 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                  |            | 6.808                 |            |               |                   | 3.759              |              | 10.57 |

| CLASS                                | 8353                       | GAS COMPANY-GAS DEALER-L.P.G.-ALL OPERATIONS-& DRIVERS |           |                       |           |               |                   |                    |              |      |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                      |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 659,463                    | 11   | 1,460,166 | 31                    | 939,685   | 1,026,783     | 650,109           | 4,076,743          | 6.18         |      |
| 2013                                 | 669,752                    | 8  | 117,724   | 38                    | 1,427,866 | 141,558       | 663,360           | 2,350,508          | 3.51         |      |
| 2014                                 | 785,805                    | 8  | 760,109   | 56                    | 2,373,619 | 575,828       | 1,259,429         | 4,968,985          | 6.32         |      |
| 2015                                 | 700,451                    | 12   | 1,654,453 | 47                    | 2,104,157 | 1,367,005     | 1,260,340         | 6,385,955          | 9.12         |      |
| 2016                                 | 839,697                    | 8  | 1,405,420 | 36                    | 1,964,604 | 1,172,602     | 898,944           | 5,441,570          | 6.48         |      |
| TOTAL                                | 3,655,168                  | 47   | 5,397,872 | 208                   | 8,809,931 | 4,283,776     | 4,732,182         | 23,223,761         | 6.35         |      |
|                                      |                            | INDEMNITY  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 59   |           | 3.887                 |           | 77            |                   | 2.467              |              | 6.35 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 41   |           | 4.022                 |           | 23            |                   | 2.456              |              | 6.48 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           | 3.942                 |           |               |                   | 2.464              |              | 6.41 |

| CLASS                                | 8381                       | AUTOMOBILE GASOLINE STATION -SELF-SERVICE GASOLINE EXCLUSIVELY - NO CONVENIENCE STORE |         |                       |         |               |                   |                    |              |      |
|--------------------------------------|----------------------------|---|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES   | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 339,190                    | 7   | 204,287 | 16                    | 296,213 | 297,293       | 308,193           | 1,105,986          | 3.26         |      |
| 2013                                 | 308,889                    | 3   | 41,918  | 9                     | 183,454 | 106,462       | 202,561           | 534,395            | 1.73         |      |
| 2014                                 | 361,111                    | 5   | 322,547 | 4                     | 170,407 | 258,849       | 160,642           | 912,445            | 2.53         |      |
| 2015                                 | 318,959                    |   |         | 3                     | 22,040  |               | 32,033            | 54,073             | 0.17         |      |
| 2016                                 | 403,788                    | 4   | 139,808 | 10                    | 313,212 | 162,470       | 280,035           | 895,525            | 2.22         |      |
| TOTAL                                | 1,731,937                  | 19  | 708,560 | 42                    | 985,326 | 825,074       | 983,464           | 3,502,424          | 2.02         |      |
|                                      |                            | INDEMNITY   |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.   |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 29  |         | 0.978                 |         | 44            |                   | 1.044              |              | 2.02 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 71  |         | 1.503                 |         | 56            |                   | 1.298              |              | 2.80 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         | 1.351                 |         |               |                   | 1.186              |              | 2.54 |

| CLASS                                | 8382                       | AUTOMOBILE GASOLINE AND/OR SERVICE STATIONS - SELF-SERVICE GASOLINE STATION-WITH CONVENIENCE STORE |            |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|------------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 2,951,723                  | 19   | 2,118,305  | 63                    | 1,583,081 | 2,115,378     | 1,184,182         | 7,000,946  | 2.37         |                    |
| 2013                                 | 3,066,193                  | 18   | 1,701,122  | 54                    | 1,349,856 | 860,055       | 1,228,343         | 5,139,376  | 1.68         |                    |
| 2014                                 | 3,147,772                  | 21   | 1,980,931  | 58                    | 1,786,152 | 2,418,974     | 1,771,854         | 7,957,911  | 2.53         |                    |
| 2015                                 | 3,278,564                  | 15   | 1,821,751  | 73                    | 2,092,564 | 1,567,668     | 1,820,976         | 7,302,959  | 2.23         |                    |
| 2016                                 | 3,479,185                  | 21   | 3,420,845  | 84                    | 2,442,269 | 2,395,161     | 1,805,825         | 10,064,100 | 2.89         |                    |
| TOTAL                                | 15,923,437                 | 94   | 11,042,954 | 332                   | 9,253,922 | 9,357,236     | 7,811,180         | 37,465,292 | 2.35         |                    |
|                                      |                            |  |            |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |            |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |            |                       |           | 65            | 1.275             | 100        | 1.078        | 2.35               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            |                       |           | 35            | 1.176             | 0          | 1.160        | 2.34               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       |           |               | 1.240             |            | 1.078        | 2.32               |

| CLASS                                | 8385                       | BUS COMPANY-GARAGE EMPLOYEES |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|------------------------------|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES            |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                    | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 1,662,610                  | 54                           | 5,533,833  | 92                    | 3,700,632  | 3,701,919     | 2,943,595         | 15,879,979  | 9.55         |                    |
| 2013                                 | 1,852,776                  | 55                           | 6,092,436  | 117                   | 4,705,072  | 4,688,667     | 3,828,116         | 19,314,291  | 10.42        |                    |
| 2014                                 | 1,903,096                  | 49                           | 4,910,452  | 101                   | 5,109,271  | 3,542,015     | 2,934,800         | 16,496,538  | 8.67         |                    |
| 2015                                 | 1,893,527                  | 47                           | 4,420,332  | 137                   | 6,713,252  | 3,320,919     | 5,665,987         | 20,120,490  | 10.63        |                    |
| 2016                                 | 1,858,097                  | 65                           | 8,502,437  | 156                   | 9,356,842  | 6,487,013     | 7,191,581         | 31,537,873  | 16.97        |                    |
| TOTAL                                | 9,170,106                  | 270                          | 29,459,490 | 603                   | 29,585,069 | 21,740,533    | 22,564,079        | 103,349,171 | 11.27        |                    |
|                                      |                            |                              |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |                              |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                              |            |                       |            | 96            | 6.439             | 100         | 4.831        | 11.27              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                              |            |                       |            | 4             | 5.467             | 0           | 4.024        | 9.49               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                              |            |                       |            |               | 6.400             |             | 4.831        | 11.23              |

| CLASS                                | 8391                       | AUTOMOBILE SALES OR SERVICE AGENCY-ALL OPERATIONS-& DRIVERS |             |                       |             |               |                   |             |              |                    |
|--------------------------------------|----------------------------|---|-------------|-----------------------|-------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 25,785,768                 | 220   | 24,991,645  | 853                   | 31,161,115  | 21,053,108    | 19,499,335        | 96,705,203  | 3.75         |                    |
| 2013                                 | 26,422,720                 | 219   | 28,601,959  | 850                   | 33,346,156  | 16,583,103    | 22,631,508        | 101,162,726 | 3.83         |                    |
| 2014                                 | 28,067,863                 | 215   | 24,394,851  | 918                   | 40,681,846  | 17,061,560    | 24,244,922        | 106,383,179 | 3.79         |                    |
| 2015                                 | 29,150,970                 | 211   | 25,581,247  | 856                   | 37,063,438  | 19,636,260    | 24,856,873        | 107,137,818 | 3.68         |                    |
| 2016                                 | 29,712,554                 | 230   | 41,626,800  | 856                   | 42,226,941  | 27,243,111    | 25,358,443        | 136,455,295 | 4.59         |                    |
| TOTAL                                | 139,139,875                | 1,095   | 145,196,502 | 4,333                 | 184,479,496 | 101,577,142   | 116,591,081       | 547,844,221 | 3.94         |                    |
|                                      |                            |   |             |                       |             | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |   |             |                       |             | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |             |                       |             | 100           | 2.369             | 100         | 1.568        | 3.94               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |             |                       |             | 0             | 2.417             | 0           | 1.604        | 4.02               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |             |                       |             |               | 2.369             |             | 1.568        | 3.94               |

| CLASS                                | 8392                       | AUTOMOBILE PARKING LOT & DRIVERS |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|----------------------------------|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                        | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 4,010,738                  | 39                               | 3,612,908  | 83                    | 3,409,737  | 3,820,749     | 2,853,900         | 13,697,294 | 3.42         |                    |
| 2013                                 | 4,378,102                  | 50                               | 4,209,676  | 101                   | 4,048,367  | 3,821,280     | 3,500,901         | 15,580,224 | 3.56         |                    |
| 2014                                 | 4,324,113                  | 46                               | 4,095,067  | 124                   | 4,738,155  | 4,013,877     | 3,209,383         | 16,056,482 | 3.71         |                    |
| 2015                                 | 4,962,429                  | 49                               | 4,803,202  | 105                   | 2,734,542  | 3,523,984     | 2,145,611         | 13,207,339 | 2.66         |                    |
| 2016                                 | 5,274,872                  | 44                               | 2,806,974  | 85                    | 2,666,480  | 2,845,744     | 2,445,648         | 10,764,846 | 2.04         |                    |
| TOTAL                                | 22,950,254                 | 228                              | 19,527,827 | 498                   | 17,597,281 | 18,025,634    | 14,155,443        | 69,306,185 | 3.02         |                    |
|                                      |                            |                                  |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                                  |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                  |            |                       |            | 88            | 1.618             | 100        | 1.402        | 3.02               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                  |            |                       |            | 12            | 1.759             | 0          | 1.451        | 3.21               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                  |            |                       |            |               | 1.635             |            | 1.402        | 3.04               |

| CLASS                                | 8394                       | BUS COMPANY-ALL OTHER EMPLOYEES & DRIVERS |             |                       |             |               |                   |             |              |                    |
|--------------------------------------|----------------------------|---|-------------|-----------------------|-------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                         |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                                 | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 15,471,017                 | 352                                       | 30,802,100  | 595                   | 21,441,675  | 22,539,689    | 14,465,414        | 89,248,878  | 5.77         |                    |
| 2013                                 | 17,384,503                 | 454                                       | 39,304,815  | 662                   | 25,022,524  | 29,184,697    | 17,344,859        | 110,856,895 | 6.38         |                    |
| 2014                                 | 17,197,998                 | 387                                       | 36,368,615  | 640                   | 25,856,057  | 25,384,258    | 18,129,846        | 105,738,776 | 6.15         |                    |
| 2015                                 | 18,303,945                 | 368                                       | 37,988,409  | 584                   | 26,092,961  | 30,559,899    | 16,855,187        | 111,496,456 | 6.09         |                    |
| 2016                                 | 19,322,208                 | 383                                       | 44,024,862  | 602                   | 28,548,427  | 31,326,350    | 19,988,788        | 123,888,427 | 6.41         |                    |
| TOTAL                                | 87,679,671                 | 1,944                                     | 188,488,801 | 3,083                 | 126,961,644 | 138,994,893   | 86,784,094        | 541,229,432 | 6.17         |                    |
|                                      |                            |   |             |                       |             | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |   |             |                       |             | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |             |                       |             | 100           | 3.598             | 100         | 2.575        | 6.17               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |             |                       |             | 0             | 3.519             | 0           | 2.494        | 6.01               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |             |                       |             |               | 3.598             |             | 2.575        | 6.17               |

| CLASS                                | 8500                       | METAL SCRAP DEALER & DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|------------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES            |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                    | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 478,245                    | 3                            | 249,514   | 35                    | 1,713,011 | 124,153       | 1,382,735         | 3,469,413  | 7.25         |                    |
| 2013                                 | 488,745                    | 7                            | 617,211   | 28                    | 1,058,979 | 262,671       | 1,027,610         | 2,966,471  | 6.07         |                    |
| 2014                                 | 462,735                    | 8                            | 1,278,531 | 27                    | 1,548,782 | 1,448,168     | 1,012,209         | 5,287,690  | 11.43        |                    |
| 2015                                 | 396,145                    | 2                            | 811,052   | 28                    | 712,637   | 263,836       | 710,279           | 2,497,804  | 6.31         |                    |
| 2016                                 | 374,388                    | 4                            | 748,553   | 33                    | 1,298,667 | 1,676,312     | 712,452           | 4,435,984  | 11.85        |                    |
| TOTAL                                | 2,200,258                  | 24                           | 3,704,861 | 151                   | 6,332,076 | 3,775,140     | 4,845,285         | 18,657,362 | 8.48         |                    |
|                                      |                            |                              |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                              |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                              |           |                       |           | 52            | 4.562             | 75         | 3.918        | 8.48               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                              |           |                       |           | 48            | 4.845             | 25         | 3.906        | 8.75               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                              |           |                       |           |               | 4.698             |            | 3.915        | 8.61               |

| CLASS                                | 8601                       | ENGINEER OR ARCHITECT - CONSULTING |            |                       |            |                    |                   |            |              |
|--------------------------------------|----------------------------|------------------------------------|------------|-----------------------|------------|--------------------|-------------------|------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                  |            | IND NOT-LIKELY LOSSES |            | MEDICAL            | MEDICAL           | TOTAL      | TOTAL        |
|                                      |                            | NO. CASES                          | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES      | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |
| 2012                                 | 19,902,676                 | 16                                 | 1,526,641  | 60                    | 2,058,040  | 977,881            | 1,876,284         | 6,438,846  | 0.32         |
| 2013                                 | 21,454,328                 | 12                                 | 3,078,902  | 57                    | 3,833,113  | 1,425,055          | 2,896,966         | 11,234,036 | 0.52         |
| 2014                                 | 24,150,074                 | 19                                 | 3,594,990  | 59                    | 4,808,543  | 1,943,216          | 2,646,102         | 12,992,851 | 0.54         |
| 2015                                 | 26,973,133                 | 16                                 | 3,755,629  | 59                    | 3,768,552  | 2,131,364          | 3,114,612         | 12,770,157 | 0.47         |
| 2016                                 | 27,080,140                 | 13                                 | 3,108,536  | 57                    | 6,129,099  | 2,079,933          | 3,365,139         | 14,682,707 | 0.54         |
| TOTAL                                | 119,560,351                | 76                                 | 15,064,698 | 292                   | 20,597,347 | 8,557,449          | 13,899,103        | 58,118,597 | 0.49         |
|                                      |                            | INDEMNITY                          |            | MEDICAL               |            | TOTAL PURE PREMIUM |                   |            |              |
|                                      |                            | CRED.                              | PURE PREM. | CRED.                 | PURE PREM. |                    |                   |            |              |
| INDICATED PURE PREMIUM               |                            | 84                                 | 0.298      | 100                   | 0.188      | 0.49               |                   |            |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 16                                 | 0.298      | 0                     | 0.193      | 0.49               |                   |            |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                    | 0.298      |                       | 0.188      | 0.49               |                   |            |              |

| CLASS                                | 8719                       | STEVEDORING-TALLIER-STATE ACT |            |                       |            |                    |                   |        |              |
|--------------------------------------|----------------------------|-------------------------------|------------|-----------------------|------------|--------------------|-------------------|--------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES             |            | IND NOT-LIKELY LOSSES |            | MEDICAL            | MEDICAL           | TOTAL  | TOTAL        |
|                                      |                            | NO. CASES                     | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES      | NOT-LIKELY LOSSES | LOSSES | PURE PREMIUM |
| 2012                                 | 5,145                      |                               |            |                       |            |                    |                   |        |              |
| 2013                                 | 2,687                      |                               |            |                       |            |                    |                   |        |              |
| 2014                                 | 10,687                     |                               |            |                       |            |                    |                   |        |              |
| 2015                                 | 8,560                      |                               |            | 1                     | 4,013      |                    | 1,599             | 5,612  | 0.66         |
| 2016                                 | 3,097                      |                               |            |                       |            |                    |                   |        |              |
| TOTAL                                | 30,176                     |                               |            | 1                     | 4,013      |                    | 1,599             | 5,612  | 0.19         |
|                                      |                            | INDEMNITY                     |            | MEDICAL               |            | TOTAL PURE PREMIUM |                   |        |              |
|                                      |                            | CRED.                         | PURE PREM. | CRED.                 | PURE PREM. |                    |                   |        |              |
| INDICATED PURE PREMIUM               |                            | 7                             | 0.133      | 7                     | 0.053      | 0.19               |                   |        |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 93                            | 2.662      | 93                    | 0.756      | 3.42               |                   |        |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                               | 2.485      |                       | 0.707      | 3.19               |                   |        |              |

| CLASS                                | 8720                       | INSPECTION OF RISKS FOR INSURANCE OR VALUATION PURPOSES NOC |            |                       |            |                    |                   |            |              |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|--------------------|-------------------|------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL            | MEDICAL           | TOTAL      | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES      | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |
| 2012                                 | 2,904,780                  | 12  | 2,258,564  | 32                    | 1,976,246  | 1,710,212          | 977,654           | 6,922,676  | 2.38         |
| 2013                                 | 3,376,528                  | 19  | 2,233,183  | 47                    | 2,353,317  | 1,589,247          | 2,219,021         | 8,394,768  | 2.49         |
| 2014                                 | 3,374,918                  | 17  | 3,011,411  | 34                    | 1,437,929  | 2,293,424          | 1,201,345         | 7,944,109  | 2.35         |
| 2015                                 | 3,683,286                  | 10  | 1,586,651  | 55                    | 3,473,438  | 924,657            | 2,626,231         | 8,610,977  | 2.34         |
| 2016                                 | 4,057,907                  | 12  | 1,941,488  | 49                    | 3,504,495  | 2,670,748          | 1,639,336         | 9,756,067  | 2.40         |
| TOTAL                                | 17,397,419                 | 70  | 11,031,297 | 217                   | 12,745,425 | 9,188,288          | 8,663,587         | 41,628,597 | 2.39         |
|                                      |                            | INDEMNITY   |            | MEDICAL               |            | TOTAL PURE PREMIUM |                   |            |              |
|                                      |                            | CRED.   | PURE PREM. | CRED.                 | PURE PREM. |                    |                   |            |              |
| INDICATED PURE PREMIUM               |                            | 72  | 1.367      | 100                   | 1.026      | 2.39               |                   |            |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 28  | 1.399      | 0                     | 1.030      | 2.43               |                   |            |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   | 1.376      |                       | 1.026      | 2.40               |                   |            |              |

| CLASS                                | 8726                       | STEAMSHIP LINE OR AGENCY-PORT EMPS-SUPERINTENDENTS, CAPTS, ENGINEERS, STEWARDS & ASSTS, PAY CLERKS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 76,212                     |  |            |                       |            |               |                   |                    |              |
| 2013                                 | 78,916                     |  |            |                       |            |               |                   |                    |              |
| 2014                                 | 83,612                     |  |            |                       |            |               |                   |                    |              |
| 2015                                 | 85,887                     |  |            |                       |            |               |                   |                    |              |
| 2016                                 | 76,220                     |  |            |                       |            |               |                   |                    |              |
| TOTAL                                | 400,847                    |  |            |                       |            |               |                   |                    |              |
|                                      |                            | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  | PURE PREM. | CRED.                 | PURE PREM. |               |                   |                    |              |
| INDICATED PURE PREMIUM               |                            | 11   |            | 11                    |            |               |                   |                    |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 89   | 0.550      | 89                    | 0.167      |               |                   |                    | 0.72         |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  | 0.490      |                       | 0.149      |               |                   |                    | 0.64         |

| CLASS                                | 8726                       | FEDERAL           | STEAMSHIP LINE OR AGENCY-PORT EMPS-SUPERINTENDENTS, CAPTS, ENGINEERS, STEWARDS & ASSTS, PAY CLERKS |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|--|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |  | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT   | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 76,212                     |                   |  |                       |            |               | 1,653             | 1,653              | 0.02         |
| 2013                                 | 78,916                     | 1                 | 1,132  | 2                     | 16,950     | 349           | 19,262            | 37,693             | 0.48         |
| 2014                                 | 83,612                     |                   |  |                       |            |               | 3,231             | 3,231              | 0.04         |
| 2015                                 | 85,887                     |                   |  | 1                     | 14,884     |               | 74,432            | 89,316             | 1.04         |
| 2016                                 | 76,220                     |                   |  |                       |            |               | 19,726            | 19,726             | 0.26         |
| TOTAL                                | 400,847                    | 1                 | 1,132  | 3                     | 31,834     | 349           | 118,304           | 151,619            | 0.38         |
|                                      |                            | INDEMNITY         |  |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             | PURE PREM.   | CRED.                 | PURE PREM. |               |                   |                    |              |
| INDICATED PURE PREMIUM               |                            | 19                | 0.082  | 23                    | 0.296      |               |                   |                    | 0.38         |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 81                | 2.113  | 77                    | 1.104      |               |                   |                    | 3.22         |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   | 1.727  |                       | 0.918      |               |                   |                    | 2.65         |

| CLASS                                | 8731                       | STEVEDORING-TALLIER-STATE ACT |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES             |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                     | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 170,696                    | 1                             | 69,057     | 3                     | 440,466    | 139,624       | 107,260           | 756,407            | 4.43         |
| 2013                                 | 181,052                    |                               |            | 3                     | 644,902    |               | 180,377           | 825,279            | 4.56         |
| 2014                                 | 162,684                    | 1                             | 5,982      | 3                     | 498,568    | 5,383         | 268,088           | 778,021            | 4.78         |
| 2015                                 | 160,441                    | 1                             | 228,173    | 1                     | 57,373     | 62,045        | 20,737            | 368,328            | 2.30         |
| 2016                                 | 155,109                    |                               |            |                       |            |               | 16,068            | 16,068             | 0.10         |
| TOTAL                                | 829,982                    | 3                             | 303,212    | 10                    | 1,641,309  | 207,052       | 592,530           | 2,744,103          | 3.31         |
|                                      |                            | INDEMNITY                     |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                         | PURE PREM. | CRED.                 | PURE PREM. |               |                   |                    |              |
| INDICATED PURE PREMIUM               |                            | 26                            | 2.343      | 28                    | 0.963      |               |                   |                    | 3.31         |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 74                            | 2.366      | 72                    | 0.901      |               |                   |                    | 3.27         |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                               | 2.360      |                       | 0.918      |               |                   |                    | 3.28         |



| CLASS                                | 8742                       | SALESPERSONS, COLLECTORS OR MESSENGERS-OUTSIDE |             |                       |             |               |                   |             |              |                    |
|--------------------------------------|----------------------------|--|-------------|-----------------------|-------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                              |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                                      | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 246,208,060                | 189  | 27,180,029  | 432                   | 19,799,072  | 19,155,979    | 14,365,791        | 80,500,871  | 0.33         |                    |
| 2013                                 | 263,519,367                | 204  | 26,081,246  | 467                   | 24,871,895  | 17,924,894    | 18,503,536        | 87,381,571  | 0.33         |                    |
| 2014                                 | 276,848,668                | 201  | 27,908,890  | 495                   | 24,762,499  | 17,262,083    | 16,678,281        | 86,611,753  | 0.31         |                    |
| 2015                                 | 291,302,478                | 209  | 25,980,490  | 523                   | 27,671,071  | 19,163,697    | 19,237,617        | 92,052,875  | 0.32         |                    |
| 2016                                 | 313,952,682                | 205  | 33,689,335  | 513                   | 35,459,387  | 23,381,067    | 21,495,693        | 114,025,482 | 0.36         |                    |
| TOTAL                                | 1,391,831,255              | 1,008  | 140,839,990 | 2,430                 | 132,563,924 | 96,887,720    | 90,280,918        | 460,572,552 | 0.33         |                    |
|                                      |                            |  |             |                       |             | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |  |             |                       |             | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |             |                       |             | 100           | 0.196             | 100         | 0.134        | 0.33               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |             |                       |             | 0             | 0.190             | 0           | 0.131        | 0.32               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |             |                       |             |               | 0.196             |             | 0.134        | 0.33               |

| CLASS                                | 8745                       | NEWS AGENT OR DISTRIBUTOR OF MAGAZINES OR OTHER PERIODICALS-NOT RETAIL DLR-& OUTSIDE SALESPERSONS, D |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 436,312                    | 11   | 784,487   | 22                    | 484,283   | 518,839       | 394,836           | 2,182,445  | 5.00         |                    |
| 2013                                 | 246,286                    | 6  | 966,257   | 21                    | 1,327,646 | 532,439       | 552,562           | 3,378,904  | 13.72        |                    |
| 2014                                 | 234,848                    | 6  | 670,333   | 10                    | 418,757   | 341,498       | 211,589           | 1,642,177  | 6.99         |                    |
| 2015                                 | 212,596                    | 3  | 197,775   | 18                    | 1,327,824 | 166,205       | 617,637           | 2,309,441  | 10.86        |                    |
| 2016                                 | 231,909                    | 2  | 291,435   | 14                    | 542,622   | 132,671       | 321,096           | 1,287,824  | 5.55         |                    |
| TOTAL                                | 1,361,951                  | 28   | 2,910,287 | 85                    | 4,101,132 | 1,691,652     | 2,097,720         | 10,800,791 | 7.93         |                    |
|                                      |                            |  |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |           |                       |           | 40            | 5.148             | 54         | 2.782        | 7.93               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           |                       |           | 60            | 4.227             | 46         | 2.790        | 7.02               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |           |               | 4.595             |            | 2.786        | 7.38               |

| CLASS                                | 8747                       | SHOWROOM SALESPERSONS |         |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-----------------------|---------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES     |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES             | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 3,901,023                  |                       |         | 6                     | 159,960   |               | 223,383           | 383,343   | 0.10         |                    |
| 2013                                 | 3,945,531                  | 1                     | 253,720 | 3                     | 793,006   | 67,240        | 393,645           | 1,507,611 | 0.38         |                    |
| 2014                                 | 4,312,316                  | 1                     | 239,071 | 8                     | 320,567   | 218,701       | 697,341           | 1,475,680 | 0.34         |                    |
| 2015                                 | 4,307,681                  |                       |         | 5                     | 83,852    |               | 86,222            | 170,074   | 0.04         |                    |
| 2016                                 | 4,575,234                  | 2                     | 84,431  | 6                     | 117,786   | 52,003        | 158,091           | 412,311   | 0.09         |                    |
| TOTAL                                | 21,041,785                 | 4                     | 577,222 | 28                    | 1,475,171 | 337,944       | 1,558,682         | 3,949,019 | 0.19         |                    |
|                                      |                            |                       |         |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                       |         |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                       |         |                       |           | 30            | 0.098             | 38        | 0.090        | 0.19               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                       |         |                       |           | 70            | 0.125             | 62        | 0.072        | 0.20               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                       |         |                       |           |               | 0.117             |           | 0.079        | 0.20               |

| CLASS                                | 8748                       | AUTOMOBILE SALESPERSONS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES       |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES               | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 10,595,866                 | 29                      | 5,024,771  | 62                    | 2,255,998  | 2,856,157     | 1,986,993         | 12,123,919         | 1.14         |
| 2013                                 | 11,193,702                 | 25                      | 3,797,814  | 65                    | 3,774,070  | 2,411,753     | 3,108,118         | 13,091,755         | 1.17         |
| 2014                                 | 11,864,758                 | 33                      | 8,684,153  | 55                    | 5,542,320  | 5,721,998     | 3,050,185         | 22,998,656         | 1.94         |
| 2015                                 | 12,524,867                 | 27                      | 3,397,898  | 48                    | 2,732,755  | 2,072,630     | 1,849,992         | 10,053,275         | 0.80         |
| 2016                                 | 12,607,306                 | 19                      | 4,033,926  | 66                    | 4,198,333  | 1,937,718     | 2,665,965         | 12,835,942         | 1.02         |
| TOTAL                                | 58,786,499                 | 133                     | 24,938,562 | 296                   | 18,503,476 | 15,000,256    | 12,661,253        | 71,103,547         | 1.21         |
|                                      |                            | INDEMNITY               |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                   |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                         |            | 93                    | 0.739      | 100           | 0.471             | 1.21               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                         |            | 7                     | 0.790      | 0             | 0.554             | 1.34               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                         |            | 0.743                 |            | 0.471         |                   | 1.21               |              |

| CLASS                                | 8751                       | ROUTE SALESPERSONS & ROUTE SUPERVISORS |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                      |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                              | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 548,374                    | 5                                      | 383,247   | 25                    | 1,069,037 | 260,657       | 342,651           | 2,055,592          | 3.75         |
| 2013                                 | 533,750                    | 7                                      | 1,110,893 | 18                    | 816,576   | 873,197       | 499,343           | 3,300,009          | 6.18         |
| 2014                                 | 592,546                    | 9                                      | 1,000,068 | 27                    | 669,683   | 534,623       | 438,007           | 2,642,381          | 4.46         |
| 2015                                 | 570,746                    | 5                                      | 404,689   | 17                    | 936,303   | 363,328       | 623,226           | 2,327,546          | 4.08         |
| 2016                                 | 625,937                    | 8                                      | 539,538   | 23                    | 1,809,949 | 320,988       | 928,018           | 3,598,493          | 5.75         |
| TOTAL                                | 2,871,353                  | 34                                     | 3,438,435 | 110                   | 5,301,548 | 2,352,793     | 2,831,245         | 13,924,021         | 4.85         |
|                                      |                            | INDEMNITY                              |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |           | 45                    | 3.044     | 60            | 1.805             | 4.85               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 55                    | 2.658     | 40            | 1.698             | 4.36               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           | 2.832                 |           | 1.762         |                   | 4.59               |              |

| CLASS                                | 8755                       | LABOR UNION-ALL EMPLOYEEES |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|----------------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES          |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 3,782,846                  | 9                          | 1,677,642 | 6                     | 1,058,109 | 589,935       | 845,436           | 4,171,122          | 1.10         |
| 2013                                 | 4,083,646                  | 2                          | 325,826   | 13                    | 772,757   | 230,259       | 459,932           | 1,788,774          | 0.44         |
| 2014                                 | 4,141,162                  | 4                          | 285,734   | 17                    | 1,015,538 | 273,843       | 952,067           | 2,527,182          | 0.61         |
| 2015                                 | 4,166,489                  | 3                          | 752,889   | 16                    | 840,411   | 430,925       | 368,559           | 2,392,784          | 0.57         |
| 2016                                 | 4,334,340                  | 5                          | 1,296,049 | 11                    | 1,212,100 | 878,250       | 630,740           | 4,017,139          | 0.93         |
| TOTAL                                | 20,508,483                 | 23                         | 4,338,140 | 63                    | 4,898,915 | 2,403,212     | 3,256,734         | 14,897,001         | 0.73         |
|                                      |                            | INDEMNITY                  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                      |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                            |           | 48                    | 0.450     | 60            | 0.276             | 0.73               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                            |           | 52                    | 0.429     | 40            | 0.242             | 0.67               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                            |           | 0.439                 |           | 0.262         |                   | 0.70               |              |

| CLASS                                | 8800                       | MAILING OR ADDRESSING COMPANY |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES             |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                     | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 708,866                    | 4                             | 391,042   | 29                    | 708,583   | 191,994       | 462,360           | 1,753,979 | 2.47         |                    |
| 2013                                 | 816,605                    | 3                             | 313,549   | 18                    | 535,901   | 162,895       | 463,744           | 1,476,089 | 1.81         |                    |
| 2014                                 | 853,226                    | 6                             | 503,521   | 13                    | 293,386   | 509,395       | 111,564           | 1,417,866 | 1.66         |                    |
| 2015                                 | 826,954                    | 4                             | 360,897   | 24                    | 683,066   | 193,747       | 384,790           | 1,622,500 | 1.96         |                    |
| 2016                                 | 999,603                    | 5                             | 1,157,890 | 16                    | 818,717   | 522,721       | 429,371           | 2,928,699 | 2.93         |                    |
| TOTAL                                | 4,205,254                  | 22                            | 2,726,899 | 100                   | 3,039,653 | 1,580,752     | 1,851,829         | 9,199,133 | 2.19         |                    |
|                                      |                            |                               |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                               |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                               |           |                       |           | 40            | 1.371             | 53        | 0.816        | 2.19               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                               |           |                       |           | 60            | 1.346             | 47        | 0.848        | 2.19               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                               |           |                       |           |               | 1.356             |           | 0.831        | 2.19               |

| CLASS                                | 8802                       | VINYL LETTER PROCESSING |        |                       |         |               |                   |         |              |                    |
|--------------------------------------|----------------------------|-------------------------|--------|-----------------------|---------|---------------|-------------------|---------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES       |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL   | TOTAL        |                    |
|                                      |                            | NO. CASES               | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES  | PURE PREMIUM |                    |
| 2012                                 | 105,830                    |                         |        | 1                     | 28,223  |               | 27,200            | 55,423  | 0.52         |                    |
| 2013                                 | 118,644                    |                         |        | 3                     | 14,509  |               | 30,357            | 44,866  | 0.38         |                    |
| 2014                                 | 132,999                    | 1                       | 123    | 2                     | 341,128 | 758           | 160,011           | 502,020 | 3.77         |                    |
| 2015                                 | 131,229                    |                         |        |                       |         |               | 705               | 705     | 0.01         |                    |
| 2016                                 | 143,087                    | 1                       | 90,103 | 4                     | 89,071  | 79,911        | 42,922            | 302,007 | 2.11         |                    |
| TOTAL                                | 631,789                    | 2                       | 90,226 | 10                    | 472,931 | 80,669        | 261,195           | 905,021 | 1.43         |                    |
|                                      |                            |                         |        |                       |         | INDEMNITY     |                   | MEDICAL |              | TOTAL PURE PREMIUM |
|                                      |                            |                         |        |                       |         | CRED.         | PURE PREM.        | CRED.   | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                         |        |                       |         | 15            | 0.891             | 21      | 0.541        | 1.43               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                         |        |                       |         | 85            | 0.748             | 79      | 0.590        | 1.34               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                         |        |                       |         |               | 0.769             |         | 0.580        | 1.35               |

| CLASS                                | 8803                       | CLERICAL SERVICE CONTRACTOR-TRAVELING |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---------------------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                     |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                             | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 70,258,872                 | 5                                     | 284,792   | 33                    | 1,869,367 | 137,458       | 904,325           | 3,195,942  | 0.05         |                    |
| 2013                                 | 74,458,735                 | 10                                    | 1,861,297 | 40                    | 1,792,657 | 798,168       | 1,300,042         | 5,752,164  | 0.08         |                    |
| 2014                                 | 82,167,335                 | 11                                    | 1,070,928 | 16                    | 852,830   | 708,772       | 770,063           | 3,402,593  | 0.04         |                    |
| 2015                                 | 89,755,283                 | 9                                     | 786,882   | 34                    | 2,180,161 | 637,295       | 1,149,423         | 4,753,761  | 0.05         |                    |
| 2016                                 | 85,353,565                 | 12                                    | 1,214,462 | 22                    | 1,709,609 | 853,005       | 1,458,315         | 5,235,391  | 0.06         |                    |
| TOTAL                                | 401,993,790                | 47                                    | 5,218,361 | 145                   | 8,404,624 | 3,134,698     | 5,582,168         | 22,339,851 | 0.06         |                    |
|                                      |                            |                                       |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                                       |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                       |           |                       |           | 59            | 0.034             | 76         | 0.022        | 0.06               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                       |           |                       |           | 41            | 0.037             | 24         | 0.022        | 0.06               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                       |           |                       |           |               | 0.035             |            | 0.022        | 0.06               |

| CLASS                                | 8809                       | EXECUTIVE OFFICERS NOC-NOT FOREMEN, WORKERS OR SALESPERSONS |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 122,286,917                | 57  | 8,392,592  | 119                   | 6,521,716  | 4,114,449     | 4,468,486         | 23,497,243  | 0.19         |                    |
| 2013                                 | 127,064,127                | 70  | 8,367,447  | 174                   | 8,816,316  | 5,123,870     | 6,850,594         | 29,158,227  | 0.23         |                    |
| 2014                                 | 131,982,733                | 86  | 9,564,056  | 217                   | 12,099,315 | 6,976,963     | 8,649,669         | 37,290,003  | 0.28         |                    |
| 2015                                 | 134,738,839                | 55  | 7,616,012  | 155                   | 6,771,948  | 5,002,533     | 5,176,312         | 24,566,805  | 0.18         |                    |
| 2016                                 | 137,134,230                | 47  | 6,695,017  | 97                    | 7,362,973  | 5,097,192     | 5,152,749         | 24,307,931  | 0.18         |                    |
| TOTAL                                | 653,206,846                | 315   | 40,635,124 | 762                   | 41,572,268 | 26,315,007    | 30,297,810        | 138,820,209 | 0.21         |                    |
|                                      |                            |   |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |   |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |            |                       |            | 100           | 0.126             | 100         | 0.087        | 0.21               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            |                       |            | 0             | 0.129             | 0           | 0.091        | 0.22               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       |            |               | 0.126             |             | 0.087        | 0.21               |

| CLASS                                | 8810                       | CLERICAL OFFICE EMPLOYEES NOC |             |                       |             |               |                   |               |              |                    |
|--------------------------------------|----------------------------|-------------------------------|-------------|-----------------------|-------------|---------------|-------------------|---------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES             |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL         | TOTAL        |                    |
|                                      |                            | NO. CASES                     | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES        | PURE PREMIUM |                    |
| 2012                                 | 1,531,517,527              | 562                           | 54,694,671  | 1,537                 | 66,042,062  | 38,981,929    | 44,134,637        | 203,853,299   | 0.13         |                    |
| 2013                                 | 1,664,031,623              | 560                           | 63,155,341  | 1,696                 | 81,531,076  | 39,788,248    | 57,084,427        | 241,559,092   | 0.15         |                    |
| 2014                                 | 1,740,588,071              | 533                           | 58,020,083  | 1,696                 | 85,749,507  | 39,035,118    | 58,393,791        | 241,198,499   | 0.14         |                    |
| 2015                                 | 1,793,424,039              | 472                           | 66,871,057  | 1,536                 | 72,779,793  | 44,898,711    | 51,259,528        | 235,809,089   | 0.13         |                    |
| 2016                                 | 1,883,072,955              | 706                           | 87,131,659  | 2,111                 | 105,677,276 | 56,041,331    | 68,504,943        | 317,355,209   | 0.17         |                    |
| TOTAL                                | 8,612,634,215              | 2,833                         | 329,872,811 | 8,576                 | 411,779,714 | 218,745,337   | 279,377,326       | 1,239,775,188 | 0.14         |                    |
|                                      |                            |                               |             |                       |             | INDEMNITY     |                   | MEDICAL       |              | TOTAL PURE PREMIUM |
|                                      |                            |                               |             |                       |             | CRED.         | PURE PREM.        | CRED.         | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                               |             |                       |             | 100           | 0.086             | 100           | 0.058        | 0.14               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                               |             |                       |             | 0             | 0.084             | 0             | 0.058        | 0.14               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                               |             |                       |             |               | 0.086             |               | 0.058        | 0.14               |

| CLASS                                | 8820                       | ATTORNEY-ALL EMPLOYEES-& CLERICAL, MESSENGERS, DRIVERS |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                      |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 122,388,500                | 32   | 4,019,196  | 118                   | 6,508,223  | 2,876,549     | 3,796,521         | 17,200,489 | 0.14         |                    |
| 2013                                 | 124,311,596                | 33   | 3,730,228  | 100                   | 5,095,326  | 2,600,622     | 3,609,484         | 15,035,660 | 0.12         |                    |
| 2014                                 | 128,206,919                | 34   | 4,327,665  | 93                    | 6,560,554  | 3,446,986     | 3,849,143         | 18,184,348 | 0.14         |                    |
| 2015                                 | 131,926,099                | 20   | 2,895,509  | 101                   | 5,801,739  | 2,172,049     | 4,034,658         | 14,903,955 | 0.11         |                    |
| 2016                                 | 141,400,529                | 40   | 8,764,418  | 79                    | 6,095,329  | 5,260,965     | 4,753,162         | 24,873,874 | 0.18         |                    |
| TOTAL                                | 648,233,643                | 159  | 23,737,016 | 491                   | 30,061,171 | 16,357,171    | 20,042,968        | 90,198,326 | 0.14         |                    |
|                                      |                            |  |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |            |                       |            | 97            | 0.083             | 100        | 0.056        | 0.14               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            |                       |            | 3             | 0.080             | 0          | 0.052        | 0.13               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       |            |               | 0.083             |            | 0.056        | 0.14               |

| CLASS                                | 8829                       | CONVALESCENT OR NURSING HOME-ALL EMPLOYEES |             |                       |             |               |                   |             |              |                    |
|--------------------------------------|----------------------------|--|-------------|-----------------------|-------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                          |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                                  | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 38,217,039                 | 525  | 47,285,613  | 1,630                 | 47,413,911  | 30,486,213    | 28,262,496        | 153,448,233 | 4.02         |                    |
| 2013                                 | 39,836,797                 | 559  | 50,063,259  | 1,515                 | 44,134,726  | 31,186,973    | 29,403,955        | 154,788,913 | 3.89         |                    |
| 2014                                 | 39,382,184                 | 596  | 55,869,048  | 1,452                 | 46,654,711  | 36,289,052    | 28,851,246        | 167,664,057 | 4.26         |                    |
| 2015                                 | 39,929,643                 | 449  | 47,364,353  | 1,443                 | 46,372,142  | 29,107,378    | 27,853,561        | 150,697,434 | 3.77         |                    |
| 2016                                 | 39,270,425                 | 426  | 48,963,133  | 1,403                 | 41,765,360  | 28,984,392    | 26,343,683        | 146,056,568 | 3.72         |                    |
| TOTAL                                | 196,636,088                | 2,555                                      | 249,545,406 | 7,443                 | 226,340,850 | 156,054,008   | 140,714,941       | 772,655,205 | 3.93         |                    |
|                                      |                            |  |             |                       |             | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |  |             |                       |             | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |             |                       |             | 100           | 2.420             | 100         | 1.509        | 3.93               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |             |                       |             | 0             | 2.441             | 0           | 1.579        | 4.02               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |             |                       |             |               | 2.420             |             | 1.509        | 3.93               |

| CLASS                                | 8831                       | VETERINARY HOSPITAL & DRIVERS |           |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-------------------------------|-----------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES             |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                     | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 6,186,878                  | 22                            | 1,857,969 | 128                   | 2,375,797  | 2,557,284     | 3,173,007         | 9,964,057  | 1.61         |                    |
| 2013                                 | 6,563,222                  | 22                            | 1,599,352 | 143                   | 3,254,492  | 1,137,233     | 3,390,871         | 9,381,948  | 1.43         |                    |
| 2014                                 | 7,256,979                  | 17                            | 1,502,862 | 152                   | 2,294,761  | 1,008,715     | 2,798,875         | 7,605,213  | 1.05         |                    |
| 2015                                 | 7,739,305                  | 20                            | 2,737,280 | 153                   | 3,548,196  | 2,274,916     | 4,072,457         | 12,632,849 | 1.63         |                    |
| 2016                                 | 8,328,986                  | 18                            | 2,164,935 | 186                   | 4,298,024  | 2,024,505     | 4,525,528         | 13,012,992 | 1.56         |                    |
| TOTAL                                | 36,075,370                 | 99                            | 9,862,398 | 762                   | 15,771,270 | 9,002,653     | 17,960,738        | 52,597,059 | 1.46         |                    |
|                                      |                            |                               |           |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                               |           |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                               |           |                       |            | 73            | 0.711             | 100        | 0.747        | 1.46               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                               |           |                       |            | 27            | 0.710             | 0          | 0.719        | 1.43               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                               |           |                       |            |               | 0.711             |            | 0.747        | 1.46               |

| CLASS                                | 8832                       | PHYSICIAN & CLERICAL |             |                       |             |               |                   |             |              |                    |
|--------------------------------------|----------------------------|----------------------|-------------|-----------------------|-------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES    |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES            | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 154,102,742                | 175                  | 20,612,464  | 468                   | 24,294,522  | 13,620,904    | 16,594,828        | 75,122,718  | 0.49         |                    |
| 2013                                 | 163,696,808                | 150                  | 20,107,079  | 508                   | 25,147,265  | 14,311,481    | 17,306,661        | 76,872,486  | 0.47         |                    |
| 2014                                 | 174,080,407                | 148                  | 17,993,460  | 458                   | 23,203,905  | 13,110,211    | 15,788,059        | 70,095,635  | 0.40         |                    |
| 2015                                 | 181,414,661                | 149                  | 19,484,569  | 458                   | 25,996,494  | 14,778,520    | 16,566,642        | 76,826,225  | 0.42         |                    |
| 2016                                 | 192,635,038                | 152                  | 23,651,373  | 483                   | 29,538,102  | 17,311,917    | 19,829,836        | 90,331,228  | 0.47         |                    |
| TOTAL                                | 865,929,656                | 774                  | 101,848,945 | 2,375                 | 128,180,288 | 73,133,033    | 86,086,026        | 389,248,292 | 0.45         |                    |
|                                      |                            |                      |             |                       |             | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |                      |             |                       |             | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                      |             |                       |             | 100           | 0.266             | 100         | 0.184        | 0.45               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                      |             |                       |             | 0             | 0.276             | 0           | 0.189        | 0.47               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                      |             |                       |             |               | 0.266             |             | 0.184        | 0.45               |

| CLASS                                | 8833                       | HOSPITAL-PROFESSIONAL EMPLOYEES |             |                       |             |               |                   |               |              |                    |
|--------------------------------------|----------------------------|---------------------------------|-------------|-----------------------|-------------|---------------|-------------------|---------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES               |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL         | TOTAL        |                    |
|                                      |                            | NO. CASES                       | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES        | PURE PREMIUM |                    |
| 2012                                 | 128,026,913                | 727                             | 76,666,381  | 1,897                 | 56,876,702  | 44,150,428    | 31,980,050        | 209,673,561   | 1.64         |                    |
| 2013                                 | 142,336,188                | 728                             | 71,825,726  | 1,940                 | 64,494,665  | 39,859,170    | 35,740,368        | 211,919,929   | 1.49         |                    |
| 2014                                 | 153,469,566                | 752                             | 77,849,104  | 2,022                 | 70,690,405  | 42,138,547    | 38,068,757        | 228,746,813   | 1.49         |                    |
| 2015                                 | 147,171,088                | 573                             | 66,508,096  | 1,847                 | 79,284,796  | 35,693,554    | 41,615,366        | 223,101,812   | 1.52         |                    |
| 2016                                 | 159,468,774                | 385                             | 47,176,433  | 1,427                 | 59,039,783  | 24,720,811    | 32,867,693        | 163,804,720   | 1.03         |                    |
| TOTAL                                | 730,472,529                | 3,165                           | 340,025,740 | 9,133                 | 330,386,351 | 186,562,510   | 180,272,234       | 1,037,246,835 | 1.42         |                    |
|                                      |                            |                                 |             |                       |             | INDEMNITY     |                   | MEDICAL       |              | TOTAL PURE PREMIUM |
|                                      |                            |                                 |             |                       |             | CRED.         | PURE PREM.        | CRED.         | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                 |             |                       |             | 100           | 0.918             | 100           | 0.502        | 1.42               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                 |             |                       |             | 0             | 0.969             | 0             | 0.543        | 1.51               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                 |             |                       |             |               | 0.918             |               | 0.502        | 1.42               |

| CLASS                                | 8838                       | PUBLIC LIBRARY-PROFESSIONAL EMPLOYEES-INCLUDES ATTENDANTS & USHERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 6,563,511                  | 10   | 824,268   | 46                    | 1,176,240 | 610,023       | 951,934           | 3,562,465  | 0.54         |                    |
| 2013                                 | 6,801,754                  | 6  | 693,567   | 32                    | 913,867   | 435,294       | 1,030,510         | 3,073,238  | 0.45         |                    |
| 2014                                 | 7,184,779                  | 15   | 2,168,269 | 37                    | 1,209,948 | 1,254,896     | 1,070,023         | 5,703,136  | 0.79         |                    |
| 2015                                 | 7,499,660                  | 13   | 1,226,627 | 49                    | 1,589,758 | 890,668       | 996,305           | 4,703,358  | 0.63         |                    |
| 2016                                 | 8,067,055                  | 11   | 2,505,768 | 48                    | 2,675,645 | 1,246,857     | 1,955,972         | 8,384,242  | 1.04         |                    |
| TOTAL                                | 36,116,759                 | 55   | 7,418,499 | 212                   | 7,565,458 | 4,437,738     | 6,004,744         | 25,426,439 | 0.70         |                    |
|                                      |                            |  |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |           |                       |           | 51            | 0.415             | 77         | 0.289        | 0.70               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           |                       |           | 49            | 0.291             | 23         | 0.250        | 0.54               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |           |               | 0.354             |            | 0.280        | 0.63               |

| CLASS                                | 8840                       | RELIGIOUS HOUSE OF WORSHIP-PROFESSIONAL EMPLOYEES |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                 |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 5,933,044                  | 11  | 1,211,349 | 24                    | 1,117,634 | 952,054       | 389,459           | 3,670,496  | 0.62         |                    |
| 2013                                 | 5,902,936                  | 9   | 1,372,854 | 24                    | 512,371   | 744,271       | 451,826           | 3,081,322  | 0.52         |                    |
| 2014                                 | 6,363,548                  | 4   | 350,693   | 20                    | 810,916   | 475,157       | 1,082,465         | 2,719,231  | 0.43         |                    |
| 2015                                 | 6,397,732                  | 8   | 1,139,700 | 20                    | 553,804   | 789,485       | 615,820           | 3,098,809  | 0.48         |                    |
| 2016                                 | 6,708,996                  | 11  | 1,995,870 | 20                    | 1,372,713 | 1,146,855     | 1,673,823         | 6,189,261  | 0.92         |                    |
| TOTAL                                | 31,306,256                 | 43  | 6,070,466 | 108                   | 4,367,438 | 4,107,822     | 4,213,393         | 18,759,119 | 0.60         |                    |
|                                      |                            |   |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |   |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |           |                       |           | 47            | 0.333             | 72         | 0.266        | 0.60               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           |                       |           | 53            | 0.265             | 28         | 0.250        | 0.52               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       |           |               | 0.297             |            | 0.262        | 0.56               |

| CLASS                                | 8854                       | HEALTH CARE SERVICES -MEDICAL OR OTHER PROFESSIONAL SERVICES-TRAVELING |             |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--|-------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |             | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT      | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 11,824,019                 | 165  | 13,976,556  | 337                   | 9,721,818  | 11,531,256    | 7,166,352         | 42,395,982         | 3.59         |
| 2013                                 | 11,161,730                 | 227  | 22,548,564  | 372                   | 13,986,529 | 17,850,699    | 11,080,385        | 65,466,177         | 5.87         |
| 2014                                 | 11,225,482                 | 222  | 21,458,824  | 405                   | 17,109,678 | 17,093,593    | 12,244,264        | 67,906,359         | 6.05         |
| 2015                                 | 12,076,032                 | 174  | 21,131,702  | 373                   | 13,338,942 | 16,724,791    | 9,663,939         | 60,859,374         | 5.04         |
| 2016                                 | 12,966,452                 | 179  | 24,981,327  | 407                   | 14,771,364 | 16,324,689    | 10,151,456        | 66,228,836         | 5.11         |
| TOTAL                                | 59,253,715                 | 967  | 104,096,973 | 1,894                 | 68,928,331 | 79,525,028    | 50,306,396        | 302,856,728        | 5.11         |
|                                      |                            | INDEMNITY  |             |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |             | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 100  |             | 2.920                 |            | 100           |                   | 2.191              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 0  |             | 2.771                 |            | 0             |                   | 2.136              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |             | 2.920                 |            |               |                   | 2.191              |              |

| CLASS                                | 8857                       | SOCIAL CASE WORKERS-TRAVELING |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES             |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                     | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 5,635,512                  | 48                            | 4,436,362  | 150                   | 4,169,635  | 2,453,157     | 3,711,690         | 14,770,844         | 2.62         |
| 2013                                 | 6,200,683                  | 54                            | 5,073,027  | 154                   | 5,717,963  | 3,940,074     | 4,107,489         | 18,838,553         | 3.04         |
| 2014                                 | 6,682,392                  | 62                            | 5,374,414  | 158                   | 5,599,768  | 5,297,680     | 5,257,635         | 21,529,497         | 3.22         |
| 2015                                 | 7,339,189                  | 71                            | 7,172,912  | 190                   | 6,129,583  | 8,149,361     | 4,696,480         | 26,148,336         | 3.56         |
| 2016                                 | 8,008,637                  | 75                            | 7,854,778  | 167                   | 7,845,060  | 5,266,220     | 4,887,169         | 25,853,227         | 3.23         |
| TOTAL                                | 33,866,413                 | 310                           | 29,911,493 | 819                   | 29,462,009 | 25,106,492    | 22,660,463        | 107,140,457        | 3.16         |
|                                      |                            | INDEMNITY                     |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                         |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 100                           |            | 1.753                 |            | 100           |                   | 1.410              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 0                             |            | 1.743                 |            | 0             |                   | 1.341              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                               |            | 1.753                 |            |               |                   | 1.410              |              |

| CLASS                                | 8864                       | DEVELOPMENTAL ORGANIZATIONS - INCL. WORKSHOP - ALL EMPLOYEES & SALESPERSONS, DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 11,421,664                 | 137  | 8,808,592  | 555                   | 11,899,974 | 7,846,864     | 9,646,182         | 38,201,612         | 3.34         |
| 2013                                 | 11,529,156                 | 149  | 11,514,676 | 480                   | 10,540,853 | 8,453,319     | 8,664,376         | 39,173,224         | 3.40         |
| 2014                                 | 11,545,026                 | 144  | 10,856,611 | 454                   | 10,165,616 | 8,582,106     | 7,586,243         | 37,190,576         | 3.22         |
| 2015                                 | 13,110,307                 | 169  | 10,593,969 | 520                   | 13,678,310 | 10,186,835    | 11,393,851        | 45,852,965         | 3.50         |
| 2016                                 | 13,459,603                 | 166  | 14,243,460 | 604                   | 14,167,349 | 10,158,297    | 11,433,757        | 50,002,863         | 3.72         |
| TOTAL                                | 61,065,756                 | 765  | 56,017,308 | 2,613                 | 60,452,102 | 45,227,421    | 48,724,409        | 210,421,240        | 3.45         |
|                                      |                            | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 100  |            | 1.907                 |            | 100           |                   | 1.539              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 0  |            | 1.923                 |            | 0             |                   | 1.511              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            | 1.907                 |            |               |                   | 1.539              |              |

| CLASS                                | 8865                       | ALCOHOL OR DRUG REHABILITATION FACILITY-ALL EMPLOYEES-& CLERICAL |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 13,957,791                 | 186  | 18,085,996 | 548                   | 14,579,069 | 10,922,330    | 10,726,109        | 54,313,504  | 3.89         |                    |
| 2013                                 | 13,389,491                 | 177  | 12,488,534 | 515                   | 14,078,251 | 9,389,053     | 10,371,841        | 46,327,679  | 3.46         |                    |
| 2014                                 | 13,920,101                 | 158  | 11,501,071 | 553                   | 16,321,688 | 8,480,357     | 12,057,199        | 48,360,315  | 3.47         |                    |
| 2015                                 | 14,900,453                 | 185  | 17,015,589 | 633                   | 16,121,146 | 14,000,784    | 13,386,551        | 60,524,070  | 4.06         |                    |
| 2016                                 | 15,701,698                 | 172  | 19,946,037 | 575                   | 16,738,493 | 16,046,286    | 12,421,321        | 65,152,137  | 4.15         |                    |
| TOTAL                                | 71,869,534                 | 878  | 79,037,227 | 2,824                 | 77,838,647 | 58,838,810    | 58,963,021        | 274,677,705 | 3.82         |                    |
|                                      |                            |  |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |  |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |            |                       |            | 100           | 2.183             | 100         | 1.639        | 3.82               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            |                       |            | 0             | 2.153             | 0           | 1.550        | 3.70               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       |            |               | 2.183             |             | 1.639        | 3.82               |

| CLASS                                | 8866                       | ASSISTED LIVING FACILITY-ALL EMPLOYEES-& CLERICAL |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                 |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 2,938,026                  | 39  | 5,015,531  | 140                   | 2,863,301  | 3,656,080     | 2,177,492         | 13,712,404 | 4.67         |                    |
| 2013                                 | 3,796,866                  | 43  | 2,842,449  | 145                   | 3,908,792  | 1,969,767     | 2,777,637         | 11,498,645 | 3.03         |                    |
| 2014                                 | 3,910,255                  | 42  | 2,778,034  | 160                   | 3,250,875  | 2,064,791     | 2,370,486         | 10,464,186 | 2.68         |                    |
| 2015                                 | 4,306,798                  | 41  | 3,540,486  | 129                   | 2,767,306  | 2,438,777     | 2,187,096         | 10,933,665 | 2.54         |                    |
| 2016                                 | 4,688,102                  | 39  | 4,024,457  | 132                   | 3,388,957  | 3,191,078     | 2,700,329         | 13,304,821 | 2.84         |                    |
| TOTAL                                | 19,640,047                 | 204   | 18,200,957 | 706                   | 16,179,231 | 13,320,493    | 12,213,040        | 59,913,721 | 3.05         |                    |
|                                      |                            |   |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |   |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |            |                       |            | 84            | 1.751             | 100        | 1.300        | 3.05               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            |                       |            | 16            | 1.849             | 0          | 1.366        | 3.22               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       |            |               | 1.767             |            | 1.300        | 3.07               |

| CLASS                                | 8868                       | SCHOOL-PROFESSIONAL EMPLOYEES & CLERICAL |            |                       |             |               |                   |             |              |                    |
|--------------------------------------|----------------------------|--|------------|-----------------------|-------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                        |            | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                                | AMOUNT     | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 130,039,033                | 200                                      | 14,456,871 | 669                   | 19,091,972  | 10,624,076    | 16,535,836        | 60,708,755  | 0.47         |                    |
| 2013                                 | 132,407,050                | 193                                      | 14,970,690 | 639                   | 19,302,927  | 10,138,343    | 15,388,700        | 59,800,660  | 0.45         |                    |
| 2014                                 | 139,142,680                | 188                                      | 19,610,155 | 645                   | 20,377,848  | 13,910,950    | 16,941,669        | 70,840,622  | 0.51         |                    |
| 2015                                 | 135,204,343                | 173                                      | 14,660,746 | 696                   | 21,771,175  | 11,892,201    | 16,669,287        | 64,993,409  | 0.48         |                    |
| 2016                                 | 142,991,891                | 148                                      | 16,996,801 | 686                   | 25,123,040  | 10,366,685    | 18,933,166        | 71,419,692  | 0.50         |                    |
| TOTAL                                | 679,784,997                | 902                                      | 80,695,263 | 3,335                 | 105,666,962 | 56,932,255    | 84,468,658        | 327,763,138 | 0.48         |                    |
|                                      |                            |  |            |                       |             | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |  |            |                       |             | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |            |                       |             | 100           | 0.274             | 100         | 0.208        | 0.48               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            |                       |             | 0             | 0.288             | 0           | 0.222        | 0.51               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       |             |               | 0.274             |             | 0.208        | 0.48               |



| CLASS                                | 8869                       | DAY CARE CENTERS-CHILDREN-PROFESSIONAL EMPLOYEES & CLERICAL, SALESPERSONS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 8,309,520                  | 21  | 1,157,201  | 86                    | 1,988,876  | 802,092       | 1,657,426         | 5,605,595          | 0.67         |
| 2013                                 | 10,043,645                 | 35  | 2,950,310  | 103                   | 1,992,422  | 2,547,998     | 1,918,865         | 9,409,595          | 0.94         |
| 2014                                 | 11,206,509                 | 34  | 3,773,554  | 115                   | 4,323,544  | 2,123,882     | 3,485,343         | 13,706,323         | 1.22         |
| 2015                                 | 11,993,764                 | 33  | 3,235,229  | 132                   | 3,061,029  | 2,977,599     | 2,753,482         | 12,027,339         | 1.00         |
| 2016                                 | 13,122,837                 | 38  | 4,854,005  | 133                   | 3,776,855  | 2,534,640     | 2,867,113         | 14,032,613         | 1.07         |
| TOTAL                                | 54,676,275                 | 161   | 15,970,299 | 569                   | 15,142,726 | 10,986,211    | 12,682,229        | 54,781,465         | 1.00         |
|                                      |                            | INDEMNITY   |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 77  |            | 0.569                 |            | 100           |                   | 0.433              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 23  |            | 0.526                 |            | 0             |                   | 0.453              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            | 0.559                 |            |               |                   | 0.433              |              |

| CLASS                                | 8871                       | TELECOMMUTER CLERICAL EMPLOYEES |           |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|---------------------------------|-----------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES               |           | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                       | AMOUNT    | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 3,421,842                  | 1                               | 29,726    | 3                     | 40,033  | 60,766        | 118,182           | 248,707            | 0.07         |
| 2013                                 | 4,214,154                  | 1                               | 41,666    | 4                     | 250,177 | 7,694         | 271,208           | 570,745            | 0.14         |
| 2014                                 | 4,522,311                  | 2                               | 66,973    | 2                     | 135,800 | 76,928        | 164,873           | 444,574            | 0.10         |
| 2015                                 | 6,563,765                  | 1                               | 272,688   | 5                     | 384,232 | 206,690       | 242,810           | 1,106,420          | 0.17         |
| 2016                                 | 7,074,152                  | 3                               | 882,162   | 3                     | 48,064  | 662,557       | 125,661           | 1,718,444          | 0.24         |
| TOTAL                                | 25,796,224                 | 8                               | 1,293,215 | 17                    | 858,306 | 1,014,635     | 922,734           | 4,088,890          | 0.16         |
|                                      |                            | INDEMNITY                       |           |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                           |           | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 35                              |           | 0.083                 |         | 44            |                   | 0.075              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 65                              |           | 0.155                 |         | 56            |                   | 0.085              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                 |           | 0.130                 |         |               |                   | 0.081              |              |

| CLASS                                | 8901                       | TELEPHONE OR TELEGRAPH CO-OFFICE OR EXCHANGE EMPLOYEES & CLERICAL |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 19,128,844                 | 3   | 565,091   | 4                     | 291,605   | 90,872        | 207,992           | 1,155,560          | 0.06         |
| 2013                                 | 12,746,003                 | 5   | 713,488   | 19                    | 1,124,873 | 531,712       | 594,674           | 2,964,747          | 0.23         |
| 2014                                 | 17,864,460                 | 4   | 555,064   | 12                    | 296,360   | 260,356       | 232,802           | 1,344,582          | 0.08         |
| 2015                                 | 13,795,078                 | 12  | 1,423,963 | 17                    | 850,787   | 909,173       | 551,402           | 3,735,325          | 0.27         |
| 2016                                 | 15,659,308                 | 16  | 3,073,345 | 34                    | 2,457,043 | 1,465,741     | 1,186,291         | 8,182,420          | 0.52         |
| TOTAL                                | 79,193,693                 | 40  | 6,330,951 | 86                    | 5,020,668 | 3,257,854     | 2,773,161         | 17,382,634         | 0.22         |
|                                      |                            | INDEMNITY   |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            | 38  |           | 0.143                 |           | 45            |                   | 0.076              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 62  |           | 0.062                 |           | 55            |                   | 0.030              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           | 0.093                 |           |               |                   | 0.051              |              |

| CLASS                                | 9014                       | EXTERMINATOR & DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES              | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 2,106,943                  | 27                     | 2,613,961  | 86                    | 4,060,552  | 1,554,426     | 2,595,193         | 10,824,132         | 5.14         |
| 2013                                 | 2,372,796                  | 35                     | 3,419,886  | 87                    | 3,576,000  | 2,693,201     | 2,576,828         | 12,265,915         | 5.17         |
| 2014                                 | 2,593,909                  | 38                     | 4,218,074  | 98                    | 5,270,675  | 2,704,552     | 3,237,942         | 15,431,243         | 5.95         |
| 2015                                 | 2,380,846                  | 32                     | 4,419,867  | 68                    | 3,568,683  | 2,499,956     | 2,572,051         | 13,060,557         | 5.49         |
| 2016                                 | 3,004,223                  | 50                     | 7,483,712  | 109                   | 6,274,245  | 5,049,364     | 3,641,742         | 22,449,063         | 7.47         |
| TOTAL                                | 12,458,717                 | 182                    | 22,155,500 | 448                   | 22,750,155 | 14,501,499    | 14,623,756        | 74,030,910         | 5.94         |
|                                      |                            | INDEMNITY              |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                  |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                        |            | 87                    | 3.604      | 100           | 2.338             | 5.94               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |            | 13                    | 3.146      | 0             | 2.206             | 5.35               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |            |                       | 3.544      |               | 2.338             | 5.88               |              |

| CLASS                                | 9015                       | BATHS             |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,359,042                  | 6                 | 658,602   | 32                    | 844,369   | 669,321       | 585,599           | 2,757,891          | 2.03         |
| 2013                                 | 1,353,364                  | 5                 | 284,262   | 42                    | 1,466,860 | 94,198        | 954,918           | 2,800,238          | 2.07         |
| 2014                                 | 1,244,331                  | 3                 | 147,776   | 21                    | 1,271,037 | 225,576       | 555,557           | 2,199,946          | 1.77         |
| 2015                                 | 1,566,373                  | 15                | 2,073,706 | 28                    | 962,452   | 1,000,816     | 624,449           | 4,661,423          | 2.98         |
| 2016                                 | 1,942,346                  | 5                 | 965,945   | 30                    | 2,310,201 | 685,085       | 1,591,282         | 5,552,513          | 2.86         |
| TOTAL                                | 7,465,456                  | 34                | 4,130,291 | 153                   | 6,854,919 | 2,674,996     | 4,311,805         | 17,972,011         | 2.41         |
|                                      |                            | INDEMNITY         |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                   |           | 48                    | 1.471     | 65            | 0.936             | 2.41               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           | 52                    | 1.197     | 35            | 0.795             | 1.99               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       | 1.329     |               | 0.887             | 2.22               |              |

| CLASS                                | 9016                       | AMUSEMENT PARK OR EXHIBITION OPERATION & DRIVERS |           |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,144,078                  | 23   | 2,214,182 | 84                    | 2,499,180  | 1,964,059     | 1,727,069         | 8,404,490          | 7.35         |
| 2013                                 | 1,219,635                  | 21   | 1,402,652 | 87                    | 2,899,317  | 844,112       | 2,350,114         | 7,496,195          | 6.15         |
| 2014                                 | 1,308,622                  | 8  | 174,945   | 80                    | 2,682,611  | 225,213       | 1,610,180         | 4,692,949          | 3.59         |
| 2015                                 | 1,281,149                  | 11   | 1,221,459 | 56                    | 1,902,129  | 951,541       | 1,153,031         | 5,228,160          | 4.08         |
| 2016                                 | 1,231,960                  | 8  | 545,326   | 44                    | 1,724,670  | 662,916       | 1,111,928         | 4,044,840          | 3.28         |
| TOTAL                                | 6,185,444                  | 71   | 5,558,564 | 351                   | 11,707,907 | 4,647,841     | 7,952,322         | 29,866,634         | 4.83         |
|                                      |                            | INDEMNITY  |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |           | 70                    | 2.791      | 95            | 2.037             | 4.83               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 30                    | 3.632      | 5             | 2.460             | 6.09               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       | 3.043      |               | 2.058             | 5.10               |              |

| CLASS                                | 9019                       | BRIDGE OR VEHICULAR TUNNEL OPERATION & DRIVERS |           |                       |           |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                              |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES                                      | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 490,406                    | 1  | 353,096   | 19                    | 1,097,506 | 122,174       | 572,056           | 2,144,832          | 4.37         |       |  |      |  |
| 2013                                 | 453,794                    | 3  | 605,427   | 25                    | 1,337,428 | 709,981       | 854,752           | 3,507,588          | 7.73         |       |  |      |  |
| 2014                                 | 446,554                    | 2  | 913,163   | 23                    | 1,165,775 | 285,780       | 574,480           | 2,939,198          | 6.58         |       |  |      |  |
| 2015                                 | 442,981                    |  |           | 5                     | 247,929   |               | 116,306           | 364,235            | 0.82         |       |  |      |  |
| 2016                                 | 434,825                    | 1  | 1,189,835 | 6                     | 347,377   | 355,870       | 144,538           | 2,037,620          | 4.69         |       |  |      |  |
| TOTAL                                | 2,268,560                  | 7  | 3,061,521 | 78                    | 4,196,015 | 1,473,805     | 2,262,132         | 10,993,473         | 4.85         |       |  |      |  |
|                                      |                            | INDEMNITY                                      |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |  |           | 43                    |           | 3.199         |                   | 51                 |              | 1.647 |  | 4.85 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 57                    |           | 2.951         |                   | 49                 |              | 1.426 |  | 4.38 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |           | 3.058         |                   |                    |              | 1.539 |  | 4.60 |  |

| CLASS                                | 9025                       | CLEANING OUTSIDE SURFACES OF BUILDINGS & DRIVERS |           |                       |           |               |                   |                    |              |       |  |       |  |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|--|-------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |       |  |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |       |  |
| 2012                                 | 52,986                     | 3  | 1,064,084 | 2                     | 112,389   | 938,320       | 139,885           | 2,254,678          | 42.55        |       |  |       |  |
| 2013                                 | 57,941                     |  |           | 6                     | 738,986   |               | 540,060           | 1,279,046          | 22.07        |       |  |       |  |
| 2014                                 | 59,970                     | 2  | 54,067    | 7                     | 362,950   | 150,258       | 147,260           | 714,535            | 11.91        |       |  |       |  |
| 2015                                 | 66,640                     | 1  | 78,478    | 7                     | 580,914   | 22,670        | 448,262           | 1,130,324          | 16.96        |       |  |       |  |
| 2016                                 | 82,276                     | 2  | 326,438   | 2                     | 16,092    | 120,805       | 25,598            | 488,933            | 5.94         |       |  |       |  |
| TOTAL                                | 319,813                    | 8  | 1,523,067 | 24                    | 1,811,331 | 1,232,053     | 1,301,065         | 5,867,516          | 18.35        |       |  |       |  |
|                                      |                            | INDEMNITY  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |       |  |
|                                      |                            | CRED.  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |  |       |  |
| INDICATED PURE PREMIUM               |                            |  |           | 35                    |           | 10.426        |                   | 48                 |              | 7.921 |  | 18.35 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 65                    |           | 12.564        |                   | 52                 |              | 8.686 |  | 21.25 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |           | 11.816        |                   |                    |              | 8.319 |  | 20.14 |  |

| CLASS                                | 9026                       | BUILDING OPERATION-COMMERCIAL-NO DWELLING OCCUPANCY EXCEPT BY OWNER OR CUSTODIAN |             |                       |             |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|--|-------------|-----------------------|-------------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES  | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 16,013,852                 | 140  | 25,335,745  | 404                   | 23,309,987  | 16,236,088    | 13,664,053        | 78,545,873         | 4.90         |       |  |      |  |
| 2013                                 | 16,700,017                 | 164  | 27,435,320  | 479                   | 33,730,086  | 19,357,133    | 19,898,866        | 100,421,405        | 6.01         |       |  |      |  |
| 2014                                 | 18,345,736                 | 134  | 21,831,805  | 480                   | 29,298,353  | 14,105,370    | 18,271,893        | 83,507,421         | 4.55         |       |  |      |  |
| 2015                                 | 19,096,297                 | 143  | 24,978,264  | 487                   | 36,097,901  | 17,547,326    | 22,209,858        | 100,833,349        | 5.28         |       |  |      |  |
| 2016                                 | 19,429,099                 | 126  | 24,117,961  | 441                   | 27,593,799  | 18,734,622    | 16,738,745        | 87,185,127         | 4.49         |       |  |      |  |
| TOTAL                                | 89,585,001                 | 707  | 123,699,095 | 2,291                 | 150,030,126 | 85,980,539    | 90,783,415        | 450,493,175        | 5.03         |       |  |      |  |
|                                      |                            | INDEMNITY  |             |                       |             | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.  |             | PURE PREM.            |             | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |  |             | 100                   |             | 3.056         |                   | 100                |              | 1.973 |  | 5.03 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |             | 0                     |             | 3.095         |                   | 0                  |              | 1.948 |  | 5.04 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |             |                       |             | 3.056         |                   |                    |              | 1.973 |  | 5.03 |  |

| CLASS                                | 9027                       | BUILDING OPERATION-DWELLING OR DWELLING/COMMERCIAL OCC. NO MORE THAN ONE STORY FOR COMM. PURPOSES |        |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|---|--------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |        | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 2,299                      |   |        |                       |         |               | 5,621             | 5,621              | 2.44         |
| 2013                                 | 7,963                      |   |        |                       |         |               | 2,013             | 2,013              | 0.25         |
| 2014                                 | 11,979                     |   |        | 1                     | 16,864  |               | 10,080            | 26,944             | 2.25         |
| 2015                                 | 2,535                      |   |        | 2                     | 85,816  |               | 83,837            | 169,653            | 66.92        |
| 2016                                 | 42,935                     |   |        |                       |         |               |                   |                    |              |
| TOTAL                                | 67,711                     |   |        | 3                     | 102,680 |               | 101,551           | 204,231            | 3.02         |
|                                      |                            | INDEMNITY   |        |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |        | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |   |        | 18                    | 1.516   | 22            | 1.500             | 3.02               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |        | 82                    | 11.829  | 78            | 5.967             | 17.80              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |        |                       | 9.973   |               | 4.984             | 14.96              |              |

| CLASS                                | 9028                       | BUILDING OPERATION NOC-DWELLING OR COMBINED DWELLING AND COMMERCIAL OCCUPANCY |             |                       |             |               |                   |                    |              |
|--------------------------------------|----------------------------|---|-------------|-----------------------|-------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 32,843,844                 | 187   | 27,919,132  | 743                   | 37,941,829  | 16,222,855    | 23,157,888        | 105,241,704        | 3.20         |
| 2013                                 | 33,860,041                 | 283   | 42,724,884  | 837                   | 42,894,557  | 27,410,053    | 28,509,118        | 141,538,612        | 4.18         |
| 2014                                 | 35,492,147                 | 260   | 40,493,107  | 749                   | 41,528,981  | 27,404,083    | 25,348,933        | 134,775,104        | 3.80         |
| 2015                                 | 37,343,813                 | 235   | 44,709,087  | 761                   | 40,581,054  | 26,626,684    | 26,228,729        | 138,145,554        | 3.70         |
| 2016                                 | 38,576,154                 | 241   | 49,776,660  | 759                   | 39,636,918  | 30,833,945    | 28,720,147        | 148,967,670        | 3.86         |
| TOTAL                                | 178,115,999                | 1,206   | 205,622,870 | 3,849                 | 202,583,339 | 128,497,620   | 131,964,815       | 668,668,644        | 3.75         |
|                                      |                            | INDEMNITY   |             |                       |             | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |             | PURE PREM.            |             | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |   |             | 100                   | 2.292       | 100           | 1.462             | 3.75               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |             | 0                     | 2.245       | 0             | 1.433             | 3.68               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |             |                       | 2.292       |               | 1.462             | 3.75               |              |

| CLASS                                | 9029                       | BUILDING NOC-MAINTENANCE OR ORDINARY REPAIR ONLY-NOT CONTRACTORS |            |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 911,270                    | 12   | 1,528,024  | 34                    | 1,394,913 | 1,200,149     | 791,088           | 4,914,174          | 5.39         |
| 2013                                 | 1,015,268                  | 12   | 2,137,904  | 40                    | 1,699,838 | 1,257,194     | 959,466           | 6,054,402          | 5.96         |
| 2014                                 | 1,103,499                  | 20   | 3,153,268  | 44                    | 1,849,229 | 2,009,215     | 1,481,693         | 8,493,405          | 7.70         |
| 2015                                 | 1,175,574                  | 11   | 2,014,230  | 33                    | 2,392,222 | 1,286,721     | 1,656,494         | 7,349,667          | 6.25         |
| 2016                                 | 1,035,705                  | 11   | 2,205,526  | 46                    | 2,149,390 | 1,247,480     | 1,201,931         | 6,804,327          | 6.57         |
| TOTAL                                | 5,241,316                  | 66   | 11,038,952 | 197                   | 9,485,592 | 7,000,759     | 6,090,672         | 33,615,975         | 6.41         |
|                                      |                            | INDEMNITY  |            |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |            | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |            | 65                    | 3.916     | 89            | 2.498             | 6.41               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            | 35                    | 3.653     | 11            | 2.514             | 6.17               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       | 3.824     |               | 2.500             | 6.32               |              |

| CLASS                                | 9030                       | BUILDING SERVICE CONTRACTOR |             |                       |             |               |                   |                    |              |      |
|--------------------------------------|----------------------------|-----------------------------|-------------|-----------------------|-------------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES           |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES                   | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 14,505,468                 | 207                         | 27,150,357  | 515                   | 23,890,321  | 18,753,835    | 16,832,610        | 86,627,123         | 5.97         |      |
| 2013                                 | 14,909,781                 | 195                         | 24,006,249  | 467                   | 24,320,801  | 20,948,572    | 18,473,391        | 87,749,013         | 5.89         |      |
| 2014                                 | 15,778,624                 | 185                         | 26,320,506  | 413                   | 23,410,622  | 19,964,350    | 19,548,239        | 89,243,717         | 5.66         |      |
| 2015                                 | 16,015,044                 | 180                         | 27,961,703  | 448                   | 28,658,165  | 23,411,920    | 20,817,712        | 100,849,500        | 6.30         |      |
| 2016                                 | 17,307,995                 | 183                         | 40,245,574  | 489                   | 26,440,800  | 29,297,697    | 19,393,161        | 115,377,232        | 6.67         |      |
| TOTAL                                | 78,516,912                 | 950                         | 145,684,389 | 2,332                 | 126,720,709 | 112,376,374   | 95,065,113        | 479,846,585        | 6.11         |      |
|                                      |                            | INDEMNITY                   |             |                       |             | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.                       |             | PURE PREM.            |             | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 100                         |             | 3.469                 |             | 100           |                   | 2.642              |              | 6.11 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 0                           |             | 3.475                 |             | 0             |                   | 2.597              |              | 6.07 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                             |             | 3.469                 |             |               |                   | 2.642              |              | 6.11 |

| CLASS                                | 9040                       | HOSPITAL-ALL OTHER EMPLOYEES |             |                       |             |               |                   |                    |              |      |
|--------------------------------------|----------------------------|------------------------------|-------------|-----------------------|-------------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES            |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES                    | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 11,624,855                 | 161                          | 15,566,695  | 681                   | 18,512,858  | 10,683,007    | 10,137,485        | 54,900,045         | 4.72         |      |
| 2013                                 | 11,952,511                 | 200                          | 20,905,360  | 802                   | 26,562,719  | 12,691,611    | 14,621,299        | 74,780,989         | 6.26         |      |
| 2014                                 | 12,847,709                 | 230                          | 24,624,788  | 790                   | 26,468,188  | 13,762,501    | 15,052,395        | 79,907,872         | 6.22         |      |
| 2015                                 | 12,506,156                 | 157                          | 16,656,501  | 739                   | 21,870,147  | 11,678,287    | 14,017,566        | 64,222,501         | 5.14         |      |
| 2016                                 | 12,948,836                 | 230                          | 25,097,929  | 916                   | 30,323,134  | 13,620,103    | 16,651,651        | 85,692,817         | 6.62         |      |
| TOTAL                                | 61,880,067                 | 978                          | 102,851,273 | 3,928                 | 123,737,046 | 62,435,509    | 70,480,396        | 359,504,224        | 5.81         |      |
|                                      |                            | INDEMNITY                    |             |                       |             | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.                        |             | PURE PREM.            |             | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 100                          |             | 3.662                 |             | 100           |                   | 2.148              |              | 5.81 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 0                            |             | 3.439                 |             | 0             |                   | 1.983              |              | 5.42 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                              |             | 3.662                 |             |               |                   | 2.148              |              | 5.81 |

| CLASS                                | 9044                       | HOTEL-CASINO GAMBLING-ALL OTHER EMPLOYEES-& OUTSIDE SALESPERSONS |           |                       |           |               |                   |                    |              |      |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 540,749                    | 8  | 959,862   | 42                    | 1,616,230 | 696,447       | 1,772,396         | 5,044,935          | 9.33         |      |
| 2013                                 | 66,585                     |  |           | 6                     | 44,256    |               | 22,302            | 66,558             | 1.00         |      |
| 2014                                 | 656,098                    | 3  | 847,003   | 10                    | 426,435   | 893,419       | 269,412           | 2,436,269          | 3.71         |      |
| 2015                                 | 24,135                     |  |           |                       |           |               | 9,536             | 9,536              | 0.40         |      |
| 2016                                 | 23,294                     |  |           |                       |           |               | 1,985             | 1,985              | 0.09         |      |
| TOTAL                                | 1,310,861                  | 11   | 1,806,865 | 58                    | 2,086,921 | 1,589,866     | 2,075,631         | 7,559,283          | 5.77         |      |
|                                      |                            | INDEMNITY  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 37   |           | 2.970                 |           | 55            |                   | 2.796              |              | 5.77 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 63   |           | 3.493                 |           | 45            |                   | 3.014              |              | 6.51 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           | 3.299                 |           |               |                   | 2.894              |              | 6.19 |

| CLASS                                | 9048                       | CAMP OPERATION-RECREATIONAL OR EDUCATIONAL-ALL EMPLOYEES-& DRIVERS |           |                       |           |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 1,532,736                  | 11   | 1,454,572 | 50                    | 1,101,724 | 1,205,369     | 1,127,824         | 4,889,489          | 3.19         |       |  |      |  |
| 2013                                 | 1,553,601                  | 6  | 380,533   | 48                    | 1,156,641 | 331,722       | 1,536,636         | 3,405,532          | 2.19         |       |  |      |  |
| 2014                                 | 1,645,418                  | 8  | 825,202   | 50                    | 1,140,332 | 417,092       | 1,797,577         | 4,180,203          | 2.54         |       |  |      |  |
| 2015                                 | 1,674,954                  | 5  | 84,762    | 49                    | 1,187,851 | 582,328       | 1,397,445         | 3,252,386          | 1.94         |       |  |      |  |
| 2016                                 | 1,784,588                  | 12   | 386,480   | 75                    | 2,990,450 | 408,185       | 2,761,331         | 6,546,446          | 3.67         |       |  |      |  |
| TOTAL                                | 8,191,297                  | 42   | 3,131,549 | 272                   | 7,576,998 | 2,944,696     | 8,620,813         | 22,274,056         | 2.72         |       |  |      |  |
|                                      |                            | INDEMNITY  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |  |           | 51                    |           | 1.307         |                   | 87                 |              | 1.412 |  | 2.72 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 49                    |           | 1.286         |                   | 13                 |              | 1.509 |  | 2.80 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |           | 1.297         |                   |                    |              | 1.425 |  | 2.72 |  |

| CLASS                                | 9051                       | HEALTH CARE SERVICES-DAILY LIVING SKILLS SERVICES-TRAVELING |             |                       |             |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|---|-------------|-----------------------|-------------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES   | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 27,604,530                 | 499   | 48,874,174  | 650                   | 22,276,112  | 43,292,314    | 22,301,089        | 136,743,689        | 4.95         |       |  |      |  |
| 2013                                 | 32,203,727                 | 519   | 47,961,003  | 735                   | 31,650,364  | 40,634,699    | 27,389,343        | 147,635,409        | 4.58         |       |  |      |  |
| 2014                                 | 35,748,986                 | 510   | 48,804,654  | 802                   | 31,427,950  | 43,222,645    | 26,437,576        | 149,892,825        | 4.19         |       |  |      |  |
| 2015                                 | 39,230,009                 | 517   | 50,124,662  | 927                   | 32,659,971  | 44,891,907    | 25,300,825        | 152,977,365        | 3.90         |       |  |      |  |
| 2016                                 | 41,742,000                 | 474   | 52,134,002  | 899                   | 33,544,883  | 44,517,379    | 25,867,594        | 156,063,858        | 3.74         |       |  |      |  |
| TOTAL                                | 176,529,252                | 2,519   | 247,898,495 | 4,013                 | 151,559,280 | 216,558,944   | 127,296,427       | 743,313,146        | 4.21         |       |  |      |  |
|                                      |                            | INDEMNITY   |             |                       |             | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.   |             | PURE PREM.            |             | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |   |             | 100                   |             | 2.263         |                   | 100                |              | 1.948 |  | 4.21 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |             | 0                     |             | 2.398         |                   | 0                  |              | 2.070 |  | 4.47 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |             |                       |             | 2.263         |                   |                    |              | 1.948 |  | 4.21 |  |

| CLASS                                | 9052                       | HOTEL NOC-ALL OTHER EMPLOYEES-& DRIVERS |             |                       |             |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|---|-------------|-----------------------|-------------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                       |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES                               | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 19,402,444                 | 229                                     | 19,894,356  | 733                   | 28,020,748  | 12,951,026    | 15,942,648        | 76,808,778         | 3.96         |       |  |      |  |
| 2013                                 | 20,387,502                 | 223                                     | 20,141,680  | 745                   | 28,954,694  | 15,466,542    | 17,628,163        | 82,191,079         | 4.03         |       |  |      |  |
| 2014                                 | 21,647,195                 | 197                                     | 19,432,668  | 655                   | 26,286,167  | 14,328,757    | 15,183,598        | 75,231,190         | 3.48         |       |  |      |  |
| 2015                                 | 23,216,890                 | 228                                     | 27,914,524  | 674                   | 24,891,089  | 16,772,301    | 14,634,666        | 84,212,580         | 3.63         |       |  |      |  |
| 2016                                 | 23,797,535                 | 228                                     | 24,914,244  | 700                   | 26,410,215  | 16,325,173    | 17,447,312        | 85,096,944         | 3.58         |       |  |      |  |
| TOTAL                                | 108,451,566                | 1,105                                   | 112,297,472 | 3,507                 | 134,562,913 | 75,843,799    | 80,836,387        | 403,540,571        | 3.72         |       |  |      |  |
|                                      |                            | INDEMNITY                               |             |                       |             | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.                                   |             | PURE PREM.            |             | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |   |             | 100                   |             | 2.276         |                   | 100                |              | 1.445 |  | 3.72 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |             | 0                     |             | 2.268         |                   | 0                  |              | 1.435 |  | 3.70 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |             |                       |             | 2.276         |                   |                    |              | 1.445 |  | 3.72 |  |

| CLASS                                | 9055                       | EXERCISE OR HEALTH INSTITUTE |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|------------------------------|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES            |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                    | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 5,618,993                  | 18                           | 2,146,102  | 74                    | 1,504,390  | 2,088,821     | 1,041,499         | 6,780,812  | 1.21         |                    |
| 2013                                 | 6,294,299                  | 27                           | 1,414,936  | 110                   | 2,658,698  | 1,463,423     | 2,386,153         | 7,923,210  | 1.26         |                    |
| 2014                                 | 6,550,997                  | 27                           | 1,976,323  | 89                    | 2,698,569  | 1,435,820     | 2,319,190         | 8,429,902  | 1.29         |                    |
| 2015                                 | 6,598,726                  | 23                           | 2,115,851  | 70                    | 2,573,331  | 1,261,684     | 1,813,800         | 7,764,666  | 1.18         |                    |
| 2016                                 | 7,481,776                  | 24                           | 2,512,145  | 96                    | 3,297,770  | 2,132,243     | 2,837,724         | 10,779,882 | 1.44         |                    |
| TOTAL                                | 32,544,791                 | 119                          | 10,165,357 | 439                   | 12,732,758 | 8,381,991     | 10,398,366        | 41,678,472 | 1.28         |                    |
|                                      |                            |                              |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                              |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                              |            |                       |            | 71            | 0.704             | 100        | 0.577        | 1.28               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                              |            |                       |            | 29            | 0.730             | 0          | 0.603        | 1.33               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                              |            |                       |            |               | 0.712             |            | 0.577        | 1.29               |

| CLASS                                | 9058                       | HOTEL NOC-RESTAURANT EMPLOYEES |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|--------------------------------|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES              |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                      | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 7,011,631                  | 78                             | 6,053,300  | 277                   | 11,279,109 | 4,364,510     | 5,658,521         | 27,355,440  | 3.90         |                    |
| 2013                                 | 7,344,822                  | 98                             | 10,378,217 | 319                   | 13,681,546 | 6,157,528     | 6,828,336         | 37,045,627  | 5.04         |                    |
| 2014                                 | 8,034,910                  | 101                            | 8,128,131  | 394                   | 14,561,486 | 4,846,185     | 9,661,090         | 37,196,892  | 4.63         |                    |
| 2015                                 | 8,478,453                  | 121                            | 12,356,382 | 407                   | 16,694,583 | 8,056,574     | 9,446,902         | 46,554,441  | 5.49         |                    |
| 2016                                 | 7,551,223                  | 118                            | 15,191,330 | 357                   | 15,276,996 | 10,687,518    | 8,598,042         | 49,753,886  | 6.59         |                    |
| TOTAL                                | 38,421,039                 | 516                            | 52,107,360 | 1,754                 | 71,493,720 | 34,112,315    | 40,192,891        | 197,906,286 | 5.15         |                    |
|                                      |                            |                                |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |                                |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                |            |                       |            | 100           | 3.217             | 100         | 1.934        | 5.15               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                |            |                       |            | 0             | 2.696             | 0           | 1.610        | 4.31               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                |            |                       |            |               | 3.217             |             | 1.934        | 5.15               |

| CLASS                                | 9059                       | DAY CARE CENTERS-CHILDREN-ALL OTHER EMPLOYEES-& DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                       |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 315,189                    | 7   | 567,857   | 19                    | 513,191   | 693,037       | 371,893           | 2,145,978  | 6.81         |                    |
| 2013                                 | 441,536                    | 9   | 675,520   | 30                    | 859,265   | 580,064       | 1,027,892         | 3,142,741  | 7.12         |                    |
| 2014                                 | 485,774                    | 18  | 1,189,785 | 54                    | 1,024,211 | 1,546,339     | 1,108,421         | 4,868,756  | 10.02        |                    |
| 2015                                 | 521,709                    | 21  | 1,752,193 | 66                    | 1,783,917 | 1,590,420     | 1,534,907         | 6,661,437  | 12.77        |                    |
| 2016                                 | 552,194                    | 26  | 2,080,086 | 59                    | 2,081,199 | 1,252,603     | 1,787,419         | 7,201,307  | 13.04        |                    |
| TOTAL                                | 2,316,402                  | 81  | 6,265,441 | 228                   | 6,261,783 | 5,662,463     | 5,830,532         | 24,020,219 | 10.37        |                    |
|                                      |                            |   |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |   |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |           |                       |           | 54            | 5.408             | 81         | 4.962        | 10.37              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           |                       |           | 46            | 5.164             | 19         | 4.472        | 9.64               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       |           |               | 5.296             |            | 4.869        | 10.17              |

| CLASS                                | 9060                       | CLUB-COUNTRY, GOLF, FISHING OR YACHT-& CLERICAL |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                               |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                                       | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 5,748,089                  | 21  | 1,578,301  | 133                   | 2,950,579  | 2,516,147     | 3,033,160         | 10,078,187 | 1.75         |                    |
| 2013                                 | 5,864,414                  | 24  | 2,793,848  | 108                   | 2,802,769  | 2,043,942     | 2,688,666         | 10,329,225 | 1.76         |                    |
| 2014                                 | 5,937,103                  | 26  | 3,220,315  | 106                   | 3,008,666  | 3,320,766     | 2,067,154         | 11,616,901 | 1.96         |                    |
| 2015                                 | 6,135,023                  | 27  | 2,017,824  | 98                    | 3,026,149  | 2,284,602     | 2,184,273         | 9,512,848  | 1.55         |                    |
| 2016                                 | 6,259,381                  | 16  | 1,130,277  | 98                    | 4,962,213  | 977,933       | 3,231,543         | 10,301,966 | 1.65         |                    |
| TOTAL                                | 29,944,010                 | 114   | 10,740,565 | 543                   | 16,750,376 | 11,143,390    | 13,204,796        | 51,839,127 | 1.73         |                    |
|                                      |                            |   |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |   |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |            |                       |            | 77            | 0.918             | 100        | 0.813        | 1.73               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            |                       |            | 23            | 0.969             | 0          | 0.910        | 1.88               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       |            |               | 0.930             |            | 0.813        | 1.74               |

| CLASS                                | 9061                       | CLUBS NOC-ALL EMPLOYEES-& CLERICAL |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|------------------------------------|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                          | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 4,771,213                  | 23                                 | 1,918,561  | 111                   | 3,223,143  | 1,506,453     | 2,092,780         | 8,740,937  | 1.83         |                    |
| 2013                                 | 5,273,010                  | 29                                 | 2,549,370  | 126                   | 3,840,984  | 1,841,434     | 2,342,345         | 10,574,133 | 2.01         |                    |
| 2014                                 | 5,278,941                  | 25                                 | 3,663,015  | 118                   | 4,417,951  | 2,040,070     | 2,768,475         | 12,889,511 | 2.44         |                    |
| 2015                                 | 5,466,197                  | 37                                 | 2,178,826  | 126                   | 3,348,968  | 3,181,890     | 2,831,423         | 11,541,107 | 2.11         |                    |
| 2016                                 | 5,829,366                  | 41                                 | 7,119,854  | 137                   | 4,348,770  | 3,352,233     | 2,988,565         | 17,809,422 | 3.06         |                    |
| TOTAL                                | 26,618,727                 | 155                                | 17,429,626 | 618                   | 19,179,816 | 11,922,080    | 13,023,588        | 61,555,110 | 2.31         |                    |
|                                      |                            |                                    |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                                    |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                    |            |                       |            | 83            | 1.375             | 100        | 0.937        | 2.31               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                    |            |                       |            | 17            | 1.294             | 0          | 0.915        | 2.21               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                    |            |                       |            |               | 1.361             |            | 0.937        | 2.30               |

| CLASS                                | 9063                       | YMCA, YWCA, YMHA OR YWHA, INSTITUTION-ALL EMPLOYEES-& CLERICAL |           |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|-----------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 7,260,201                  | 37   | 2,727,259 | 110                   | 2,494,419  | 2,005,143     | 2,350,119         | 9,576,940  | 1.32         |                    |
| 2013                                 | 7,901,974                  | 26   | 2,117,278 | 107                   | 2,844,595  | 1,176,822     | 2,717,766         | 8,856,461  | 1.12         |                    |
| 2014                                 | 8,569,949                  | 21   | 1,044,621 | 102                   | 3,185,930  | 1,342,962     | 3,563,437         | 9,136,950  | 1.07         |                    |
| 2015                                 | 9,901,064                  | 23   | 2,005,506 | 107                   | 3,902,102  | 1,785,079     | 3,025,632         | 10,718,319 | 1.08         |                    |
| 2016                                 | 10,096,050                 | 27   | 1,881,198 | 99                    | 3,340,963  | 1,816,854     | 2,789,444         | 9,828,459  | 0.97         |                    |
| TOTAL                                | 43,729,238                 | 134  | 9,775,862 | 525                   | 15,768,009 | 8,126,860     | 14,446,398        | 48,117,129 | 1.10         |                    |
|                                      |                            |  |           |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |           |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |           |                       |            | 75            | 0.584             | 100        | 0.516        | 1.10               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           |                       |            | 25            | 0.624             | 0          | 0.533        | 1.16               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |            |               | 0.594             |            | 0.516        | 1.11               |



| CLASS                                | 9065                       | CLUB-TENNIS-& CLERICAL |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|------------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES              | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 903,462                    | 2                      | 406,039   | 15                    | 664,658   | 400,316       | 254,771           | 1,725,784 | 1.91         |                    |
| 2013                                 | 883,984                    | 1                      | 4,549     | 8                     | 520,886   | 20,996        | 332,827           | 879,258   | 0.99         |                    |
| 2014                                 | 987,373                    | 3                      | 908,729   | 9                     | 118,467   | 153,141       | 92,704            | 1,273,041 | 1.29         |                    |
| 2015                                 | 1,086,965                  | 6                      | 711,640   | 10                    | 629,759   | 770,246       | 356,370           | 2,468,015 | 2.27         |                    |
| 2016                                 | 1,136,686                  | 1                      | 39,948    | 13                    | 410,305   | 26,057        | 301,012           | 777,322   | 0.68         |                    |
| TOTAL                                | 4,998,470                  | 13                     | 2,070,905 | 55                    | 2,344,075 | 1,370,756     | 1,337,684         | 7,123,420 | 1.43         |                    |
|                                      |                            |                        |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                        |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                        |           |                       |           | 36            | 0.883             | 46        | 0.542        | 1.43               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |           |                       |           | 64            | 0.852             | 54        | 0.504        | 1.36               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |           |                       |           |               | 0.863             |           | 0.521        | 1.38               |

| CLASS                                | 9071                       | RESTAURANT-FULL-SERVICE-INCLUDING ENTERTAINERS AND/OR MUSICIANS |             |                       |             |               |                   |             |              |                    |
|--------------------------------------|----------------------------|---|-------------|-----------------------|-------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |             | IND NOT-LIKELY LOSSES |             | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT      | NO. CASES             | AMOUNT      | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 54,495,083                 | 313   | 25,617,510  | 1,348                 | 28,828,841  | 23,386,461    | 25,342,879        | 103,175,691 | 1.89         |                    |
| 2013                                 | 57,211,399                 | 382   | 27,662,859  | 1,387                 | 33,924,650  | 25,040,239    | 27,998,191        | 114,625,939 | 2.00         |                    |
| 2014                                 | 61,294,727                 | 441   | 38,786,171  | 1,431                 | 35,368,108  | 31,616,045    | 31,819,501        | 137,589,825 | 2.24         |                    |
| 2015                                 | 66,208,849                 | 403   | 42,299,098  | 1,563                 | 39,761,938  | 32,359,676    | 32,643,669        | 147,064,381 | 2.22         |                    |
| 2016                                 | 72,067,846                 | 380   | 51,124,094  | 1,760                 | 48,884,222  | 37,198,248    | 38,730,465        | 175,937,029 | 2.44         |                    |
| TOTAL                                | 311,277,904                | 1,919   | 185,489,732 | 7,489                 | 186,767,759 | 149,600,669   | 156,534,705       | 678,392,865 | 2.18         |                    |
|                                      |                            |   |             |                       |             | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |   |             |                       |             | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |             |                       |             | 100           | 1.196             | 100         | 0.983        | 2.18               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |             |                       |             | 0             | 1.151             | 0           | 0.978        | 2.13               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |             |                       |             |               | 1.196             |             | 0.983        | 2.18               |

| CLASS                                | 9072                       | RESTAURANT FAST FOOD & DRIVERS |             |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|--------------------------------|-------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES              |             | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                      | AMOUNT      | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 26,456,496                 | 222                            | 16,062,145  | 747                   | 14,140,189 | 14,147,737    | 12,171,622        | 56,521,693  | 2.14         |                    |
| 2013                                 | 28,203,118                 | 241                            | 17,279,563  | 761                   | 18,211,378 | 15,046,605    | 15,345,899        | 65,883,445  | 2.34         |                    |
| 2014                                 | 30,632,239                 | 290                            | 23,063,963  | 806                   | 18,180,049 | 18,254,749    | 16,623,414        | 76,122,175  | 2.49         |                    |
| 2015                                 | 33,906,366                 | 277                            | 24,121,969  | 984                   | 21,285,833 | 19,792,702    | 18,911,210        | 84,111,714  | 2.48         |                    |
| 2016                                 | 36,791,673                 | 250                            | 30,831,152  | 987                   | 23,808,368 | 24,653,025    | 19,153,445        | 98,445,990  | 2.68         |                    |
| TOTAL                                | 155,989,892                | 1,280                          | 111,358,792 | 4,285                 | 95,625,817 | 91,894,818    | 82,205,590        | 381,085,017 | 2.44         |                    |
|                                      |                            |                                |             |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |                                |             |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                |             |                       |            | 100           | 1.327             | 100         | 1.116        | 2.44               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                |             |                       |            | 0             | 1.322             | 0           | 1.146        | 2.47               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                |             |                       |            |               | 1.327             |             | 1.116        | 2.44               |

| CLASS                                | 9074                       | BAR, DANCE CLUB, LOUNGE, NIGHTCLUB OR TAVERN-INCLUDING ENTERTAINERS AND/OR MUSICIANS |           |                       |            |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|--|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 4,095,587                  | 13   | 1,261,164 | 63                    | 1,641,945  | 1,391,904     | 1,483,259         | 5,778,272          | 1.41         |       |  |      |  |
| 2013                                 | 4,366,450                  | 18   | 1,821,198 | 56                    | 1,461,130  | 1,631,899     | 1,468,461         | 6,382,688          | 1.46         |       |  |      |  |
| 2014                                 | 4,634,792                  | 8  | 700,778   | 71                    | 1,969,734  | 440,461       | 1,462,234         | 4,573,207          | 0.99         |       |  |      |  |
| 2015                                 | 5,287,941                  | 26   | 2,149,800 | 87                    | 2,995,036  | 1,834,603     | 2,367,668         | 9,347,107          | 1.77         |       |  |      |  |
| 2016                                 | 5,836,285                  | 20   | 2,265,203 | 68                    | 2,028,759  | 1,599,434     | 1,911,866         | 7,805,262          | 1.34         |       |  |      |  |
| TOTAL                                | 24,221,055                 | 85   | 8,198,143 | 345                   | 10,096,604 | 6,898,301     | 8,693,488         | 33,886,536         | 1.40         |       |  |      |  |
|                                      |                            | INDEMNITY  |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.  |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |  |           | 63                    |            | 0.755         |                   | 96                 |              | 0.644 |  | 1.40 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 37                    |            | 0.730         |                   | 4                  |              | 0.656 |  | 1.39 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |            | 0.746         |                   |                    |              | 0.644 |  | 1.39 |  |

| CLASS                                | 9088                       | FIREWORKS EXHIBITION & DRIVERS |         |                       |         |               |                   |                    |              |       |  |       |  |
|--------------------------------------|----------------------------|--------------------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|-------|--|-------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES              |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |       |  |
|                                      |                            | NO. CASES                      | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |       |  |
| 2012                                 | 26,769                     |                                |         |                       |         |               | 2,502             | 2,502              | 0.09         |       |  |       |  |
| 2013                                 | 31,603                     | 1                              | 726,836 | 1                     | 71,501  | 361,827       | 33,139            | 1,193,303          | 37.76        |       |  |       |  |
| 2014                                 | 30,866                     |                                |         |                       |         |               | 1,642             | 1,642              | 0.05         |       |  |       |  |
| 2015                                 | 22,230                     |                                |         | 1                     | 13,852  |               | 2,999             | 16,851             | 0.76         |       |  |       |  |
| 2016                                 | 23,510                     |                                |         | 3                     | 57,055  |               | 70,532            | 127,587            | 5.43         |       |  |       |  |
| TOTAL                                | 134,978                    | 1                              | 726,836 | 5                     | 142,408 | 361,827       | 110,814           | 1,341,885          | 9.94         |       |  |       |  |
|                                      |                            | INDEMNITY                      |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |       |  |
|                                      |                            | CRED.                          |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |       |  |       |  |
| INDICATED PURE PREMIUM               |                            |                                |         | 20                    |         | 6.440         |                   | 27                 |              | 3.502 |  | 9.94  |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                |         | 80                    |         | 7.040         |                   | 73                 |              | 4.806 |  | 11.85 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                |         |                       |         | 6.920         |                   |                    |              | 4.454 |  | 11.37 |  |

| CLASS                                | 9089                       | BILLIARD HALL     |        |                       |        |               |                   |                    |              |       |  |      |  |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|-------|--|------|--|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |       |  |      |  |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |       |  |      |  |
| 2012                                 | 68,420                     |                   |        | 1                     | 1,611  |               | 1,591             | 3,202              | 0.05         |       |  |      |  |
| 2013                                 | 79,540                     |                   |        |                       |        |               |                   |                    |              |       |  |      |  |
| 2014                                 | 59,402                     |                   |        | 1                     | 59,338 |               | 42,067            | 101,405            | 1.71         |       |  |      |  |
| 2015                                 | 66,514                     |                   |        |                       |        |               |                   |                    |              |       |  |      |  |
| 2016                                 | 79,927                     |                   |        |                       |        |               |                   |                    |              |       |  |      |  |
| TOTAL                                | 353,803                    |                   |        | 2                     | 60,949 |               | 43,658            | 104,607            | 0.30         |       |  |      |  |
|                                      |                            | INDEMNITY         |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |       |  |      |  |
|                                      |                            | CRED.             |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |       |  |      |  |
| INDICATED PURE PREMIUM               |                            |                   |        | 8                     |        | 0.172         |                   | 11                 |              | 0.123 |  | 0.30 |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |        | 92                    |        | 0.311         |                   | 89                 |              | 0.187 |  | 0.50 |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        |                       |        | 0.300         |                   |                    |              | 0.180 |  | 0.48 |  |

| CLASS                                | 9093                       | BOWLING LANE      |         |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|-------------------|---------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |         | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES         | AMOUNT  | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 650,277                    |                   |         | 27                    | 605,203   |               | 683,599           | 1,288,802 | 1.98         |                    |
| 2013                                 | 641,187                    | 4                 | 374,115 | 15                    | 239,469   | 960,040       | 181,810           | 1,755,434 | 2.74         |                    |
| 2014                                 | 698,283                    | 3                 | 100,316 | 17                    | 372,497   | 842,993       | 340,400           | 1,656,206 | 2.37         |                    |
| 2015                                 | 728,015                    | 3                 | 76,941  | 20                    | 306,813   | 104,871       | 306,459           | 795,084   | 1.09         |                    |
| 2016                                 | 828,943                    | 1                 | 129,894 | 15                    | 437,286   | 39,550        | 333,512           | 940,242   | 1.13         |                    |
| TOTAL                                | 3,546,705                  | 11                | 681,266 | 94                    | 1,961,268 | 1,947,454     | 1,845,780         | 6,435,768 | 1.82         |                    |
|                                      |                            |                   |         |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                   |         |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                   |         |                       |           | 33            | 0.745             | 58        | 1.070        | 1.82               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |         |                       |           | 67            | 0.947             | 42        | 1.270        | 2.22               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |         |                       |           |               | 0.880             |           | 1.154        | 2.03               |

| CLASS                                | 9101                       | SCHOOL OR COLLEGE-ALL OTHER EMPLOYEES-& DRIVERS |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                               |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                                       | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 10,140,185                 | 77  | 7,663,991  | 355                   | 10,568,580 | 5,686,278     | 6,284,138         | 30,202,987  | 2.98         |                    |
| 2013                                 | 9,986,551                  | 103   | 10,560,856 | 348                   | 12,313,833 | 7,922,453     | 7,986,557         | 38,783,699  | 3.88         |                    |
| 2014                                 | 9,823,658                  | 75  | 5,415,885  | 334                   | 12,513,613 | 3,699,290     | 8,836,107         | 30,464,895  | 3.10         |                    |
| 2015                                 | 9,459,151                  | 82  | 7,963,740  | 289                   | 10,859,620 | 5,904,528     | 7,706,216         | 32,434,104  | 3.43         |                    |
| 2016                                 | 9,836,526                  | 72  | 10,355,869 | 292                   | 11,392,609 | 8,200,134     | 8,046,954         | 37,995,566  | 3.86         |                    |
| TOTAL                                | 49,246,071                 | 409   | 41,960,341 | 1,618                 | 57,648,255 | 31,412,683    | 38,859,972        | 169,881,251 | 3.45         |                    |
|                                      |                            |   |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |   |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |            |                       |            | 100           | 2.023             | 100         | 1.427        | 3.45               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            |                       |            | 0             | 2.034             | 0           | 1.434        | 3.47               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       |            |               | 2.023             |             | 1.427        | 3.45               |

| CLASS                                | 9102                       | PARK NOC-ALL EMPLOYEES & DRIVERS |           |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|----------------------------------|-----------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                        | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 1,938,654                  | 15                               | 988,871   | 95                    | 2,688,871  | 355,283       | 1,810,378         | 5,843,403  | 3.01         |                    |
| 2013                                 | 1,983,251                  | 9                                | 1,358,215 | 89                    | 4,408,473  | 1,006,612     | 2,199,879         | 8,973,179  | 4.52         |                    |
| 2014                                 | 2,107,312                  | 23                               | 2,714,946 | 92                    | 5,049,040  | 1,569,489     | 2,806,213         | 12,139,688 | 5.76         |                    |
| 2015                                 | 2,243,587                  | 21                               | 2,149,211 | 98                    | 4,945,188  | 1,372,430     | 2,971,675         | 11,438,504 | 5.10         |                    |
| 2016                                 | 2,190,133                  | 12                               | 1,382,138 | 44                    | 861,594    | 935,141       | 1,226,730         | 4,405,603  | 2.01         |                    |
| TOTAL                                | 10,462,937                 | 80                               | 8,593,381 | 418                   | 17,953,166 | 5,238,955     | 11,014,875        | 42,800,377 | 4.09         |                    |
|                                      |                            |                                  |           |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                                  |           |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                                  |           |                       |            | 78            | 2.537             | 100        | 1.553        | 4.09               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                                  |           |                       |            | 22            | 2.813             | 0          | 1.841        | 4.65               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                  |           |                       |            |               | 2.598             |            | 1.553        | 4.15               |

| CLASS                                | 9149                       | THEATRE-DRIVE-IN-ALL EMPLOYEES-& DRIVERS |        |                       |        |               |                   |                    |              |
|--------------------------------------|----------------------------|--|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                        |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                                | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 38,195                     |  |        | 1                     | 46,094 |               | 8,342             | 54,436             | 1.43         |
| 2013                                 | 38,075                     |  |        |                       |        |               | 1,901             | 1,901              | 0.05         |
| 2014                                 | 40,072                     |  |        | 1                     | 8,333  |               | 6,278             | 14,611             | 0.36         |
| 2015                                 | 68,810                     |  |        | 2                     | 16,836 |               | 12,693            | 29,529             | 0.43         |
| 2016                                 | 74,658                     |  |        |                       |        |               | 700               | 700                | 0.01         |
| TOTAL                                | 259,810                    |  |        | 4                     | 71,263 |               | 29,914            | 101,177            | 0.39         |
|                                      |                            | INDEMNITY                                |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                                    |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |        | 12                    | 0.274  | 17            | 0.115             | 0.39               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |        | 88                    | 1.064  | 83            | 0.825             | 1.89               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |        |                       |        |               |                   | 0.704              | 1.67         |

| CLASS                                | 9157                       | THEATRE PROD. PLAYERS/ ENTS. DANCE, SKATE, PERFORM ACROBATICS -PLAYERS, ENTS, MUSICIANS |           |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,872,912                  | 21  | 920,931   | 154                   | 3,670,963  | 1,194,154     | 3,755,264         | 9,541,312          | 5.09         |
| 2013                                 | 1,841,407                  | 16  | 619,487   | 120                   | 3,361,607  | 393,290       | 3,213,031         | 7,587,415          | 4.12         |
| 2014                                 | 2,196,410                  | 25  | 2,524,416 | 162                   | 3,595,465  | 1,213,467     | 3,462,297         | 10,795,645         | 4.92         |
| 2015                                 | 2,076,381                  | 17  | 2,412,596 | 155                   | 3,616,577  | 1,327,208     | 3,975,093         | 11,331,474         | 5.46         |
| 2016                                 | 2,075,576                  | 22  | 3,496,161 | 158                   | 5,793,456  | 1,560,147     | 4,608,431         | 15,458,195         | 7.45         |
| TOTAL                                | 10,062,686                 | 101   | 9,973,591 | 749                   | 20,038,068 | 5,688,266     | 19,014,116        | 54,714,041         | 5.44         |
|                                      |                            | INDEMNITY   |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |   |           | 77                    | 2.982      | 100           | 2.455             | 5.44               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           | 23                    | 2.845      | 0             | 2.397             | 5.24               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       |            |               |                   | 2.455              | 5.41         |

| CLASS                                | 9158                       | THEATRE PROD. PLAYERS/ENTS. DANCE, SKATE, PERFORM ACROBATICS -ALL OTHER EMPLOYEES |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,796,289                  | 13  | 1,420,562 | 43                    | 1,474,910 | 456,298       | 1,415,776         | 4,767,546          | 2.65         |
| 2013                                 | 1,628,640                  | 5   | 1,019,095 | 31                    | 497,650   | 539,647       | 822,918           | 2,879,310          | 1.77         |
| 2014                                 | 2,067,884                  | 12  | 1,529,856 | 40                    | 1,447,460 | 820,570       | 1,278,504         | 5,076,390          | 2.45         |
| 2015                                 | 2,113,597                  | 5   | 714,265   | 66                    | 2,355,747 | 774,648       | 2,220,463         | 6,065,123          | 2.87         |
| 2016                                 | 2,178,930                  | 13  | 1,698,630 | 44                    | 2,824,425 | 968,253       | 2,094,636         | 7,585,944          | 3.48         |
| TOTAL                                | 9,785,340                  | 48  | 6,382,408 | 224                   | 8,600,192 | 3,559,416     | 7,832,297         | 26,374,313         | 2.70         |
|                                      |                            | INDEMNITY   |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |   |           | 55                    | 1.531     | 78            | 1.164             | 2.70               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           | 45                    | 1.297     | 22            | 0.969             | 2.27               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       |           |               |                   | 1.121              | 2.55         |

| CLASS                                | 9159                       | THEATRICAL PRODUCTION NOC-PLAYERS, ENTERTAINERS OR MUSICIANS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 3,484,811                  | 8  | 1,977,740 | 37                    | 1,194,729 | 552,278       | 1,279,354         | 5,004,101  | 1.44         |                    |
| 2013                                 | 3,586,258                  | 15   | 2,230,865 | 47                    | 2,018,152 | 1,775,099     | 1,801,734         | 7,825,850  | 2.18         |                    |
| 2014                                 | 3,801,443                  | 9  | 491,645   | 50                    | 1,863,850 | 914,557       | 1,642,655         | 4,912,707  | 1.29         |                    |
| 2015                                 | 3,876,659                  | 10   | 492,126   | 55                    | 2,137,055 | 1,070,592     | 2,275,091         | 5,974,864  | 1.54         |                    |
| 2016                                 | 3,873,547                  | 7  | 1,780,827 | 44                    | 1,674,098 | 1,606,108     | 1,753,325         | 6,814,358  | 1.76         |                    |
| TOTAL                                | 18,622,718                 | 49   | 6,973,203 | 233                   | 8,887,884 | 5,918,634     | 8,752,159         | 30,531,880 | 1.64         |                    |
|                                      |                            |  |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |           |                       |           | 59            | 0.852             | 92         | 0.788        | 1.64               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           |                       |           | 41            | 0.803             | 8          | 0.769        | 1.57               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |           |               | 0.832             |            | 0.786        | 1.62               |

| CLASS                                | 9160                       | THEATRICAL PRODUCTION NOC-ALL OTHER EMPLOYEES |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                             |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                                     | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 5,469,404                  | 19  | 2,312,866  | 76                    | 3,276,957  | 1,818,035     | 2,593,114         | 10,000,972 | 1.83         |                    |
| 2013                                 | 5,314,238                  | 16  | 2,377,445  | 99                    | 3,765,538  | 1,421,297     | 2,917,223         | 10,481,503 | 1.97         |                    |
| 2014                                 | 5,158,239                  | 15  | 2,907,501  | 71                    | 2,483,425  | 1,973,352     | 2,014,286         | 9,378,564  | 1.82         |                    |
| 2015                                 | 5,778,614                  | 6   | 1,148,511  | 82                    | 3,960,333  | 487,725       | 3,448,434         | 9,045,003  | 1.57         |                    |
| 2016                                 | 6,158,428                  | 15  | 3,454,024  | 113                   | 5,657,594  | 1,770,320     | 4,130,461         | 15,012,399 | 2.44         |                    |
| TOTAL                                | 27,878,923                 | 71  | 12,200,347 | 441                   | 19,143,847 | 7,470,729     | 15,103,518        | 53,918,441 | 1.93         |                    |
|                                      |                            |   |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |   |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |            |                       |            | 76            | 1.124             | 100        | 0.810        | 1.93               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            |                       |            | 24            | 1.008             | 0          | 0.724        | 1.73               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       |            |               | 1.096             |            | 0.810        | 1.91               |

| CLASS                                | 9178                       | ATHLETIC TEAM OR PARK-NON-CONTACT SPORTS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                        |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                                | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 1,127,794                  | 2  | 48,053    | 37                    | 1,283,918 | 102,287       | 1,384,053         | 2,818,311  | 2.50         |                    |
| 2013                                 | 1,252,838                  | 6  | 266,798   | 32                    | 1,245,919 | 107,627       | 2,381,818         | 4,002,162  | 3.19         |                    |
| 2014                                 | 1,164,964                  | 7  | 846,790   | 43                    | 2,084,240 | 286,855       | 2,816,044         | 6,033,929  | 5.18         |                    |
| 2015                                 | 1,344,447                  | 6  | 1,052,673 | 73                    | 3,580,117 | 198,298       | 3,771,213         | 8,602,301  | 6.40         |                    |
| 2016                                 | 1,434,733                  | 5  | 1,018,660 | 39                    | 1,566,928 | 461,956       | 3,886,132         | 6,933,676  | 4.83         |                    |
| TOTAL                                | 6,324,776                  | 26                                       | 3,232,974 | 224                   | 9,761,122 | 1,157,023     | 14,239,260        | 28,390,379 | 4.49         |                    |
|                                      |                            |  |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |           |                       |           | 52            | 2.054             | 92         | 2.434        | 4.49               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           |                       |           | 48            | 1.685             | 8          | 2.225        | 3.91               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       |           |               | 1.877             |            | 2.417        | 4.29               |

| CLASS                                | 9179                       | ATHLETIC TEAM OR PARK-CONTACT SPORTS |           |                       |            |               |                   |                    |              |      |
|--------------------------------------|----------------------------|--------------------------------------|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                    |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES                            | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 550,669                    | 11                                   | 1,016,532 | 62                    | 2,824,889  | 213,781       | 1,507,447         | 5,562,649          | 10.10        |      |
| 2013                                 | 618,806                    | 9                                    | 680,415   | 59                    | 2,964,312  | 642,910       | 2,415,811         | 6,703,448          | 10.83        |      |
| 2014                                 | 698,631                    | 2                                    | 696,724   | 33                    | 1,294,485  | 183,910       | 1,947,820         | 4,122,939          | 5.90         |      |
| 2015                                 | 720,146                    | 8                                    | 1,340,576 | 64                    | 2,838,260  | 483,832       | 2,474,697         | 7,137,365          | 9.91         |      |
| 2016                                 | 795,321                    | 9                                    | 464,049   | 34                    | 2,392,173  | 273,725       | 2,280,214         | 5,410,161          | 6.80         |      |
| TOTAL                                | 3,383,573                  | 39                                   | 4,198,296 | 252                   | 12,314,119 | 1,798,158     | 10,625,989        | 28,936,562         | 8.55         |      |
|                                      |                            | INDEMNITY                            |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.                                |           | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 60                                   |           | 4.880                 |            | 89            |                   | 3.672              |              | 8.55 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 40                                   |           | 4.517                 |            | 11            |                   | 3.844              |              | 8.36 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                                      |           | 4.735                 |            |               |                   | 3.691              |              | 8.43 |

| CLASS                                | 9180                       | AMUSEMENT DEVICE OPERATION NOC-NOT TRAVELING-& DRIVERS |           |                       |           |               |                   |                    |              |      |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                      |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 299,038                    | 2  | 362,401   | 10                    | 184,840   | 52,682        | 250,337           | 850,260            | 2.84         |      |
| 2013                                 | 347,025                    | 2  | 178,915   | 14                    | 146,858   | 76,995        | 144,694           | 547,462            | 1.58         |      |
| 2014                                 | 367,334                    | 3  | 213,505   | 14                    | 632,505   | 161,240       | 776,432           | 1,783,682          | 4.86         |      |
| 2015                                 | 367,035                    | 3  | 107,860   | 17                    | 992,194   | 259,779       | 789,819           | 2,149,652          | 5.86         |      |
| 2016                                 | 406,307                    | 1  | 174,518   | 20                    | 368,870   | 378,114       | 449,406           | 1,370,908          | 3.37         |      |
| TOTAL                                | 1,786,739                  | 11   | 1,037,199 | 75                    | 2,325,267 | 928,810       | 2,410,688         | 6,701,964          | 3.75         |      |
|                                      |                            | INDEMNITY  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 31   |           | 1.882                 |           | 46            |                   | 1.869              |              | 3.75 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 69   |           | 1.600                 |           | 54            |                   | 1.422              |              | 3.02 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           | 1.687                 |           |               |                   | 1.628              |              | 3.32 |

| CLASS                                | 9182                       | ATHLETIC TEAM OR PARK-OPERATION OF PARK-& DRIVERS |           |                       |           |               |                   |                    |              |      |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                 |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |      |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |      |
| 2012                                 | 1,109,627                  | 6   | 1,204,223 | 25                    | 611,353   | 654,201       | 563,958           | 3,033,735          | 2.73         |      |
| 2013                                 | 1,149,484                  | 5   | 231,618   | 19                    | 961,099   | 128,093       | 604,002           | 1,924,812          | 1.67         |      |
| 2014                                 | 1,618,268                  | 8   | 1,538,086 | 20                    | 270,883   | 916,494       | 527,013           | 3,252,476          | 2.01         |      |
| 2015                                 | 1,456,660                  | 4   | 215,785   | 13                    | 226,469   | 313,265       | 425,040           | 1,180,559          | 0.81         |      |
| 2016                                 | 1,533,401                  | 6   | 538,526   | 17                    | 489,567   | 301,671       | 912,109           | 2,241,873          | 1.46         |      |
| TOTAL                                | 6,867,440                  | 29  | 3,728,238 | 94                    | 2,559,371 | 2,313,724     | 3,032,122         | 11,633,455         | 1.69         |      |
|                                      |                            | INDEMNITY   |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |      |
|                                      |                            | CRED.   |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |      |
| INDICATED PURE PREMIUM               |                            | 44  |           | 0.916                 |           | 62            |                   | 0.778              |              | 1.69 |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            | 56  |           | 1.022                 |           | 38            |                   | 0.764              |              | 1.79 |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           | 0.975                 |           |               |                   | 0.773              |              | 1.75 |

| CLASS                                | 9186                       | CARNIVAL, CIRCUS OR AMUSEMENT DEVICE OPERATOR-TRAVELING-ALL EMPLOYEES-& DRIVERS |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|---|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 82,657                     |   |         | 6                     | 160,876 |               | 433,016           | 593,892            | 7.19         |
| 2013                                 | 81,592                     | 2   | 389,047 | 2                     | 9,534   | 144,623       | 152,527           | 695,731            | 8.53         |
| 2014                                 | 88,938                     |   |         | 5                     | 66,518  |               | 213,282           | 279,800            | 3.15         |
| 2015                                 | 91,155                     |   |         | 6                     | 107,572 |               | 209,141           | 316,713            | 3.47         |
| 2016                                 | 52,880                     | 2   | 114,020 | 1                     | 3,924   | 52,297        | 37,268            | 207,509            | 3.92         |
| TOTAL                                | 397,222                    | 4   | 503,067 | 20                    | 348,424 | 196,920       | 1,045,234         | 2,093,645          | 5.27         |
|                                      |                            | INDEMNITY   |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |         | PURE PREM.            |         | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |   |         | 24                    | 2.144   | 41            | 3.127             | 5.27               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |         | 76                    | 3.755   | 59            | 4.632             | 8.39               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |         | 3.368                 |         | 4.015         |                   | 7.38               |              |

| CLASS                                | 9220                       | CEMETERY OPERATION & DRIVERS |           |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|------------------------------|-----------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES            |           | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                    | AMOUNT    | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,027,747                  | 13                           | 3,105,459 | 70                    | 3,380,091  | 1,999,877     | 1,793,646         | 10,279,073         | 10.00        |
| 2013                                 | 1,021,744                  | 15                           | 2,534,707 | 65                    | 3,624,729  | 1,054,944     | 2,295,976         | 9,510,356          | 9.31         |
| 2014                                 | 970,420                    | 13                           | 2,696,876 | 47                    | 3,077,722  | 1,385,388     | 1,793,025         | 8,953,011          | 9.23         |
| 2015                                 | 1,028,427                  | 6                            | 149,615   | 57                    | 3,015,941  | 173,413       | 1,826,546         | 5,165,515          | 5.02         |
| 2016                                 | 1,027,858                  | 8                            | 823,942   | 72                    | 4,850,082  | 1,324,563     | 2,420,953         | 9,419,540          | 9.16         |
| TOTAL                                | 5,076,196                  | 55                           | 9,310,599 | 311                   | 17,948,565 | 5,938,185     | 10,130,146        | 43,327,495         | 8.54         |
|                                      |                            | INDEMNITY                    |           |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                        |           | PURE PREM.            |            | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                              |           | 79                    | 5.370      | 100           | 3.165             | 8.54               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                              |           | 21                    | 6.004      | 0             | 3.485             | 9.49               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                              |           | 5.503                 |            | 3.165         |                   | 8.67               |              |

| CLASS                                | 9402                       | STREET CLEANING & DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---------------------------|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES         |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES                 | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,626,007                  | 18                        | 5,252,941  | 66                    | 4,607,551  | 2,927,396     | 2,262,068         | 15,049,956         | 9.26         |
| 2013                                 | 1,835,872                  | 27                        | 3,621,345  | 87                    | 5,493,034  | 2,061,890     | 2,444,220         | 13,620,489         | 7.42         |
| 2014                                 | 2,043,589                  | 25                        | 3,598,592  | 79                    | 4,115,118  | 3,018,562     | 2,960,260         | 13,692,532         | 6.70         |
| 2015                                 | 2,016,492                  | 15                        | 2,432,506  | 65                    | 2,595,857  | 1,710,274     | 1,808,648         | 8,547,285          | 4.24         |
| 2016                                 | 2,141,480                  | 37                        | 10,009,190 | 83                    | 3,354,867  | 5,810,985     | 2,907,848         | 22,082,890         | 10.31        |
| TOTAL                                | 9,663,440                  | 122                       | 24,914,574 | 380                   | 20,166,427 | 15,529,107    | 12,383,044        | 72,993,152         | 7.55         |
|                                      |                            | INDEMNITY                 |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                     |            | PURE PREM.            |            | CRED.         | PURE PREM.        |                    |              |
| INDICATED PURE PREMIUM               |                            |                           |            | 89                    | 4.665      | 100           | 2.888             | 7.55               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                           |            | 11                    | 4.320      | 0             | 2.644             | 6.96               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                           |            | 4.627                 |            | 2.888         |                   | 7.52               |              |

| CLASS                                | 9403                       | GARBAGE, ASHES OR REFUSE COLLECTION & DRIVERS |            |                       |            |               |                   |             |              |                    |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|-------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                             |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL       | TOTAL        |                    |
|                                      |                            | NO. CASES                                     | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES      | PURE PREMIUM |                    |
| 2012                                 | 3,164,845                  | 84  | 13,020,655 | 312                   | 16,345,889 | 8,548,654     | 8,178,818         | 46,094,016  | 14.56        |                    |
| 2013                                 | 3,418,848                  | 81  | 11,537,025 | 335                   | 18,530,877 | 7,808,056     | 8,961,944         | 46,837,902  | 13.70        |                    |
| 2014                                 | 3,305,073                  | 61  | 10,239,690 | 294                   | 19,119,537 | 5,242,859     | 10,817,701        | 45,419,787  | 13.74        |                    |
| 2015                                 | 3,381,544                  | 64  | 11,309,382 | 244                   | 17,036,759 | 8,894,515     | 9,619,398         | 46,860,054  | 13.86        |                    |
| 2016                                 | 3,464,281                  | 64  | 12,317,041 | 247                   | 13,448,648 | 10,161,487    | 8,707,053         | 44,634,229  | 12.88        |                    |
| TOTAL                                | 16,734,591                 | 354   | 58,423,793 | 1,432                 | 84,481,710 | 40,655,571    | 46,284,914        | 229,845,988 | 13.74        |                    |
|                                      |                            |   |            |                       |            | INDEMNITY     |                   | MEDICAL     |              | TOTAL PURE PREMIUM |
|                                      |                            |   |            |                       |            | CRED.         | PURE PREM.        | CRED.       | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |            |                       |            | 100           | 8.540             | 100         | 5.195        | 13.74              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            |                       |            | 0             | 9.209             | 0           | 5.141        | 14.35              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       |            |               | 8.540             |             | 5.195        | 13.74              |

| CLASS                                | 9410                       | MUNICIPAL, TOWNSHIP, COUNTY OR STATE EMPLOYEE NOC |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                 |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 206,333                    | 1   | 10,749    | 12                    | 1,083,408 | 4,575         | 345,862           | 1,444,594 | 7.00         |                    |
| 2013                                 | 192,657                    | 2   | 393,093   | 14                    | 765,307   | 226,878       | 378,904           | 1,764,182 | 9.16         |                    |
| 2014                                 | 181,830                    | 6   | 344,025   | 27                    | 750,865   | 239,587       | 469,047           | 1,803,524 | 9.92         |                    |
| 2015                                 | 147,766                    | 3   | 59,411    | 16                    | 1,063,230 | 60,107        | 565,324           | 1,748,072 | 11.83        |                    |
| 2016                                 | 167,016                    | 1   | 661,969   | 7                     | 123,545   | 158,729       | 75,377            | 1,019,620 | 6.10         |                    |
| TOTAL                                | 895,602                    | 13  | 1,469,247 | 76                    | 3,786,355 | 689,876       | 1,834,514         | 7,779,992 | 8.69         |                    |
|                                      |                            |   |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |   |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |   |           |                       |           | 38            | 5.868             | 49        | 2.819        | 8.69               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           |                       |           | 62            | 5.649             | 51        | 3.280        | 8.93               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       |           |               | 5.732             |           | 3.054        | 8.79               |

| CLASS                                | 9501                       | PAINTING-SHOP ONLY & DRIVERS |           |                       |           |               |                   |           |              |                    |
|--------------------------------------|----------------------------|------------------------------|-----------|-----------------------|-----------|---------------|-------------------|-----------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES            |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL     | TOTAL        |                    |
|                                      |                            | NO. CASES                    | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES    | PURE PREMIUM |                    |
| 2012                                 | 644,235                    | 2                            | 237,983   | 13                    | 386,216   | 270,363       | 296,125           | 1,190,687 | 1.85         |                    |
| 2013                                 | 674,896                    | 2                            | 368,541   | 8                     | 327,286   | 282,618       | 208,268           | 1,186,713 | 1.76         |                    |
| 2014                                 | 675,557                    | 7                            | 489,052   | 22                    | 457,959   | 271,956       | 249,712           | 1,468,679 | 2.17         |                    |
| 2015                                 | 656,131                    | 1                            | 130,966   | 22                    | 905,954   | 86,640        | 1,018,581         | 2,142,141 | 3.26         |                    |
| 2016                                 | 665,398                    | 1                            | 195,869   | 15                    | 748,263   | 268,206       | 296,012           | 1,508,350 | 2.27         |                    |
| TOTAL                                | 3,316,217                  | 13                           | 1,422,411 | 80                    | 2,825,678 | 1,179,783     | 2,068,698         | 7,496,570 | 2.26         |                    |
|                                      |                            |                              |           |                       |           | INDEMNITY     |                   | MEDICAL   |              | TOTAL PURE PREMIUM |
|                                      |                            |                              |           |                       |           | CRED.         | PURE PREM.        | CRED.     | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                              |           |                       |           | 37            | 1.281             | 47        | 0.980        | 2.26               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                              |           |                       |           | 63            | 1.390             | 53        | 0.817        | 2.21               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                              |           |                       |           |               | 1.350             |           | 0.894        | 2.24               |



| CLASS                                | 9505                       | AUTOMOBILE, BUS, TRUCK OR TRAILER BODY MFG.-PAINTING |           |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|--|-----------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                    |           | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 84,520                     | 2  | 490,955   | 3                     | 99,531  | 382,966       | 43,195            | 1,016,647          | 12.03        |
| 2013                                 | 95,967                     | 1  | 15,100    | 2                     | 35,998  | 16,821        | 45,153            | 113,072            | 1.18         |
| 2014                                 | 110,534                    | 2  | 182,945   | 3                     | 45,938  | 157,715       | 57,741            | 444,339            | 4.02         |
| 2015                                 | 98,097                     |  |           | 2                     | 34,179  |               | 35,398            | 69,577             | 0.71         |
| 2016                                 | 97,007                     | 1  | 414,931   | 5                     | 99,204  | 113,486       | 83,925            | 711,546            | 7.33         |
| TOTAL                                | 486,125                    | 6  | 1,103,931 | 15                    | 314,850 | 670,988       | 265,412           | 2,355,181          | 4.85         |
|                                      |                            | INDEMNITY  |           |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |           | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |           | 24                    | 2,919   | 35            | 1,926             | 4.85               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 76                    | 3,160   | 65            | 2,543             | 5.70               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       | 3.102   |               | 2.327             | 5.43               |              |

| CLASS                                | 9519                       | HOUSEHOLD APPLIANCES-ELECTRICAL-INSTALLATION, SERVICE OR REPAIR-& DRIVERS |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 2,812,916                  | 46  | 5,071,088  | 126                   | 3,291,583  | 3,207,374     | 2,258,364         | 13,828,409         | 4.92         |
| 2013                                 | 2,868,836                  | 39  | 4,211,954  | 114                   | 4,256,208  | 2,084,214     | 2,315,833         | 12,868,209         | 4.49         |
| 2014                                 | 3,191,593                  | 33  | 4,376,032  | 101                   | 4,478,285  | 2,815,665     | 2,443,157         | 14,113,139         | 4.42         |
| 2015                                 | 3,296,234                  | 43  | 5,848,215  | 91                    | 5,601,266  | 3,502,550     | 2,755,714         | 17,707,745         | 5.37         |
| 2016                                 | 3,250,131                  | 33  | 4,180,215  | 102                   | 5,502,718  | 2,905,178     | 3,758,418         | 16,346,529         | 5.03         |
| TOTAL                                | 15,419,710                 | 194   | 23,687,504 | 534                   | 23,130,060 | 14,514,981    | 13,531,486        | 74,864,031         | 4.86         |
|                                      |                            | INDEMNITY   |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |   |            | 95                    | 3,036      | 100           | 1,819             | 4.86               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            | 5                     | 3,203      | 0             | 1,898             | 5.10               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       | 3.044      |               | 1.819             | 4.86               |              |

| CLASS                                | 9521                       | HOUSE FURNISHINGS INSTALLATION NOC & UPHOLSTERING |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|---|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES                                 |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 1,513,002                  | 17  | 2,608,574  | 48                    | 2,808,708  | 1,192,079     | 1,313,350         | 7,922,711          | 5.24         |
| 2013                                 | 1,708,790                  | 20  | 5,567,150  | 48                    | 1,961,662  | 2,794,387     | 1,208,641         | 11,531,840         | 6.75         |
| 2014                                 | 1,748,125                  | 8   | 920,379    | 42                    | 3,058,098  | 819,458       | 1,789,355         | 6,587,290          | 3.77         |
| 2015                                 | 1,806,071                  | 18  | 3,471,009  | 47                    | 2,599,140  | 1,858,303     | 1,613,061         | 9,541,513          | 5.28         |
| 2016                                 | 1,945,816                  | 13  | 4,033,273  | 51                    | 3,322,998  | 1,830,091     | 1,703,060         | 10,889,422         | 5.60         |
| TOTAL                                | 8,721,804                  | 76  | 16,600,385 | 236                   | 13,750,606 | 8,494,318     | 7,627,467         | 46,472,776         | 5.33         |
|                                      |                            | INDEMNITY   |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |   |            | 79                    | 3,480      | 100           | 1,848             | 5.33               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |            | 21                    | 3,564      | 0             | 1,994             | 5.56               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |            |                       | 3.498      |               | 1.848             | 5.35               |              |

| CLASS                                | 9522                       | UPHOLSTERING      |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|-------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES         | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 437,158                    | 1                 | 60,271  | 10                    | 186,528 | 40,415        | 102,700           | 389,914            | 0.89         |
| 2013                                 | 441,847                    | 2                 | 219,757 | 7                     | 134,920 | 93,577        | 84,420            | 532,674            | 1.21         |
| 2014                                 | 460,641                    | 2                 | 126,383 | 7                     | 399,992 | 282,360       | 131,085           | 939,820            | 2.04         |
| 2015                                 | 469,511                    | 3                 | 71,067  | 6                     | 83,901  | 54,938        | 99,402            | 309,308            | 0.66         |
| 2016                                 | 456,915                    | 2                 | 272,074 | 3                     | 103,642 | 125,320       | 76,836            | 577,872            | 1.26         |
| TOTAL                                | 2,266,072                  | 10                | 749,552 | 33                    | 908,983 | 596,610       | 494,443           | 2,749,588          | 1.21         |
|                                      |                            | INDEMNITY         |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.             |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                   |         | 31                    | 0.732   | 37            | 0.481             | 1.21               |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |         | 69                    | 1.313   | 63            | 0.644             | 1.96               |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |         | 1.133                 |         | 0.584         |                   | 1.72               |              |

| CLASS                                | 9526                       | SCAFFOLDS, HOD HOISTS, CONSTRUCTION ELEVATORS-BUILT-UP FROM GROUND-INSTALLATION, REP. OR REMOVAL-& D |            |                       |            |               |                   |                    |              |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 348,730                    | 9  | 1,516,080  | 35                    | 1,783,543  | 716,228       | 1,292,105         | 5,307,956          | 15.22        |
| 2013                                 | 474,708                    | 8  | 1,600,648  | 19                    | 1,202,237  | 1,401,894     | 565,655           | 4,770,434          | 10.05        |
| 2014                                 | 445,786                    | 6  | 1,925,750  | 28                    | 4,300,200  | 890,282       | 2,507,161         | 9,623,393          | 21.59        |
| 2015                                 | 571,639                    | 8  | 4,424,831  | 21                    | 1,240,130  | 1,802,483     | 802,686           | 8,270,130          | 14.47        |
| 2016                                 | 603,689                    | 8  | 2,788,476  | 22                    | 2,131,424  | 1,697,221     | 1,619,724         | 8,236,845          | 13.64        |
| TOTAL                                | 2,444,552                  | 39   | 12,255,785 | 125                   | 10,657,534 | 6,508,108     | 6,787,331         | 36,208,758         | 14.81        |
|                                      |                            | INDEMNITY  |            |                       |            | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |            | PURE PREM.            |            | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |            | 68                    | 9.373      | 88            | 5.439             | 14.81              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            | 32                    | 8.798      | 12            | 5.219             | 14.02              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            | 9.189                 |            | 5.413         |                   | 14.60              |              |

| CLASS                                | 9527                       | SCAFFOLDS-SIDEWALK BRIDGES-NOT OVER ONE STORY IN HEIGHT-INSTALLATION, REPAIR OR REMOVAL-& DRIVER |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 109,186                    | 2  | 935,127   | 5                     | 839,853   | 146,056       | 1,058,060         | 2,979,096          | 27.28        |
| 2013                                 | 102,940                    | 5  | 1,640,430 | 9                     | 357,322   | 1,537,173     | 334,906           | 3,869,831          | 37.59        |
| 2014                                 | 69,336                     | 2  | 883,355   | 11                    | 1,154,562 | 995,793       | 772,286           | 3,805,996          | 54.89        |
| 2015                                 | 86,073                     | 6  | 810,232   | 12                    | 1,300,547 | 824,296       | 568,892           | 3,503,967          | 40.71        |
| 2016                                 | 101,756                    | 3  | 572,015   | 10                    | 760,833   | 574,552       | 388,622           | 2,296,022          | 22.56        |
| TOTAL                                | 469,291                    | 18   | 4,841,159 | 47                    | 4,413,117 | 4,077,870     | 3,122,766         | 16,454,912         | 35.06        |
|                                      |                            | INDEMNITY  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |           | 48                    | 19.720    | 71            | 15.344            | 35.06              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 52                    | 18.482    | 29            | 15.699            | 34.18              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           | 19.076                |           | 15.447        |                   | 34.52              |              |

| CLASS                                | 9534                       | MOBILE CRANE AND HOISTING SERVICE CONTRACTORS NOC & DRIVERS |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|---|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 255,084                    | 6   | 2,049,788 | 11                    | 1,370,453 | 921,815       | 717,572           | 5,059,628          | 19.84        |
| 2013                                 | 290,362                    |   |           | 13                    | 555,992   |               | 309,300           | 865,292            | 2.98         |
| 2014                                 | 340,312                    | 5   | 1,766,039 | 13                    | 1,256,873 | 1,176,901     | 803,985           | 5,003,798          | 14.70        |
| 2015                                 | 419,677                    | 1   | 425,045   | 12                    | 1,128,110 | 221,520       | 1,129,094         | 2,903,769          | 6.92         |
| 2016                                 | 491,020                    | 3   | 465,258   | 10                    | 4,180,851 | 1,754,746     | 1,922,781         | 8,323,636          | 16.95        |
| TOTAL                                | 1,796,455                  | 15  | 4,706,130 | 59                    | 8,492,279 | 4,074,982     | 4,882,732         | 22,156,123         | 12.33        |
|                                      |                            | INDEMNITY   |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.   |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |   |           | 57                    | 7.347     | 70            | 4.986             | 12.33              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |           | 43                    | 7.713     | 30            | 3.926             | 11.64              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |           |                       | 7.504     |               | 4.668             | 12.17              |              |

| CLASS                                | 9539                       | AWNING, TENT OR CANVAS GOODS ERECTION, REMOVAL OR REPAIR & DRIVERS |           |                       |           |               |                   |                    |              |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 163,651                    | 1  | 156,017   | 17                    | 859,385   | 75,302        | 483,361           | 1,574,065          | 9.62         |
| 2013                                 | 180,212                    | 5  | 678,269   | 19                    | 661,616   | 837,931       | 361,889           | 2,539,705          | 14.09        |
| 2014                                 | 191,099                    | 2  | 204,595   | 14                    | 392,190   | 290,185       | 310,328           | 1,197,298          | 6.27         |
| 2015                                 | 205,895                    | 5  | 550,001   | 15                    | 641,451   | 457,978       | 379,044           | 2,028,474          | 9.85         |
| 2016                                 | 225,486                    | 7  | 868,499   | 16                    | 755,342   | 964,798       | 385,777           | 2,974,416          | 13.19        |
| TOTAL                                | 966,343                    | 20   | 2,457,381 | 81                    | 3,309,984 | 2,626,194     | 1,920,399         | 10,313,958         | 10.67        |
|                                      |                            | INDEMNITY  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |  |           | 43                    | 5.968     | 60            | 4.705             | 10.67              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 57                    | 7.016     | 40            | 5.058             | 12.07              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       | 6.565     |               | 4.846             | 11.41              |              |

| CLASS                                | 9545                       | BILL POSTING & DRIVERS |         |                       |         |               |                   |                    |              |
|--------------------------------------|----------------------------|------------------------|---------|-----------------------|---------|---------------|-------------------|--------------------|--------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES      |         | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |
|                                      |                            | NO. CASES              | AMOUNT  | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |
| 2012                                 | 8,170                      |                        |         | 1                     | 18,982  |               | 7,465             | 26,447             | 3.24         |
| 2013                                 | 12,449                     |                        |         | 2                     | 408,326 |               | 186,032           | 594,358            | 47.74        |
| 2014                                 | 11,614                     | 1                      | 361,738 | 1                     | 6,123   | 356,820       | 2,357             | 727,038            | 62.60        |
| 2015                                 | 11,351                     |                        |         |                       |         |               | 489               | 489                | 0.04         |
| 2016                                 | 13,526                     |                        |         |                       |         |               | 1,354             | 1,354              | 0.10         |
| TOTAL                                | 57,110                     | 1                      | 361,738 | 4                     | 433,431 | 356,820       | 197,697           | 1,349,686          | 23.63        |
|                                      |                            | INDEMNITY              |         |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |
|                                      |                            | CRED.                  |         | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |
| INDICATED PURE PREMIUM               |                            |                        |         | 17                    | 13.923  | 20            | 9.710             | 23.63              |              |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                        |         | 83                    | 11.554  | 80            | 5.349             | 16.90              |              |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                        |         |                       | 11.957  |               | 6.221             | 18.18              |              |

| CLASS                                | 9549                       | ADVERTISING COMPANY & DRIVERS |           |                       |         |               |                   |                    |              |  |
|--------------------------------------|----------------------------|-------------------------------|-----------|-----------------------|---------|---------------|-------------------|--------------------|--------------|--|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES             |           | IND NOT-LIKELY LOSSES |         | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES                     | AMOUNT    | NO. CASES             | AMOUNT  | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 98,819                     | 1                             | 969       | 3                     | 96,090  | 486           | 77,550            | 175,095            | 1.77         |  |
| 2013                                 | 107,805                    | 2                             | 644,402   | 5                     | 137,825 | 177,159       | 68,336            | 1,027,722          | 9.53         |  |
| 2014                                 | 119,118                    | 2                             | 321,501   | 4                     | 70,722  | 228,326       | 37,331            | 657,880            | 5.52         |  |
| 2015                                 | 141,689                    | 1                             | 432,452   | 2                     | 19,762  | 505,227       | 39,251            | 996,692            | 7.03         |  |
| 2016                                 | 211,420                    | 2                             | 205,531   | 1                     | 5,146   | 228,168       | 22,845            | 461,690            | 2.18         |  |
| TOTAL                                | 678,851                    | 8                             | 1,604,855 | 15                    | 329,545 | 1,139,366     | 245,313           | 3,319,079          | 4.89         |  |
|                                      |                            | INDEMNITY                     |           |                       |         | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.                         |           | PURE PREM.            |         | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |                               |           | 25                    | 2.850   | 28            | 2.040             | 4.89               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                               |           | 75                    | 2.679   | 72            | 1.110             | 3.79               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                               |           |                       | 2.722   |               | 1.370             | 4.09               |              |  |

| CLASS                                | 9552                       | SIGN ERECTION OR REPAIR-AWAY FROM SHOP-NOT OUTDOOR ADVERTISING COMPANIES-& DRIVERS |           |                       |           |               |                   |                    |              |  |
|--------------------------------------|----------------------------|--|-----------|-----------------------|-----------|---------------|-------------------|--------------------|--------------|--|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES  | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 163,675                    | 2  | 114,964   | 9                     | 572,811   | 68,461        | 571,421           | 1,327,657          | 8.11         |  |
| 2013                                 | 166,594                    | 1  | 4,139     | 5                     | 452,051   | 14,553        | 246,439           | 717,182            | 4.30         |  |
| 2014                                 | 134,413                    | 4  | 980,027   | 8                     | 1,655,284 | 511,313       | 1,095,888         | 4,242,512          | 31.56        |  |
| 2015                                 | 155,730                    | 2  | 429,626   | 13                    | 842,776   | 541,537       | 1,121,089         | 2,935,028          | 18.85        |  |
| 2016                                 | 148,823                    | 4  | 1,992,036 | 6                     | 590,469   | 1,206,917     | 255,632           | 4,045,054          | 27.18        |  |
| TOTAL                                | 769,235                    | 13   | 3,520,792 | 41                    | 4,113,391 | 2,342,781     | 3,290,469         | 13,267,433         | 17.25        |  |
|                                      |                            | INDEMNITY  |           |                       |           | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.  |           | PURE PREM.            |           | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |  |           | 44                    | 9.924     | 57            | 7.323             | 17.25              |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |           | 56                    | 9.053     | 43            | 5.531             | 14.58              |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |           |                       | 9.436     |               | 6.552             | 15.99              |              |  |

| CLASS                                | 9553                       | SIGN PAINTING OR LETTERING ON BUILDINGS OR STRUCTURES & DRIVERS |        |                       |        |               |                   |                    |              |  |
|--------------------------------------|----------------------------|---|--------|-----------------------|--------|---------------|-------------------|--------------------|--------------|--|
| POLICY<br>YEAR                       | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES   |        | IND NOT-LIKELY LOSSES |        | MEDICAL       | MEDICAL           | TOTAL              | TOTAL        |  |
|                                      |                            | NO. CASES   | AMOUNT | NO. CASES             | AMOUNT | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES             | PURE PREMIUM |  |
| 2012                                 | 5,919                      |   |        |                       |        |               |                   |                    |              |  |
| 2013                                 | 5,559                      |   |        | 1                     | 1,682  |               | 2,629             | 4,311              | 0.78         |  |
| 2014                                 | 5,465                      |   |        |                       |        |               | 528               | 528                | 0.10         |  |
| 2015                                 | 4,919                      |   |        |                       |        |               |                   |                    |              |  |
| 2016                                 | 8,314                      |   |        |                       |        |               |                   |                    |              |  |
| TOTAL                                | 30,176                     |   |        | 1                     | 1,682  |               | 3,157             | 4,839              | 0.16         |  |
|                                      |                            | INDEMNITY   |        |                       |        | MEDICAL       |                   | TOTAL PURE PREMIUM |              |  |
|                                      |                            | CRED.   |        | PURE PREM.            |        | CRED.         |                   | PURE PREM.         |              |  |
| INDICATED PURE PREMIUM               |                            |   |        | 10                    | 0.056  | 11            | 0.105             | 0.16               |              |  |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |   |        | 90                    | 5.774  | 89            | 2.137             | 7.91               |              |  |
| PURE PREMIUM DERIVED BY FORMULA      |                            |   |        |                       | 5.202  |               | 1.913             | 7.12               |              |  |

| CLASS                                | 9585                       | SHOE REPAIR SHOP  |        |                       |         |                          |                              |                    |                       |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|---------|--------------------------|------------------------------|--------------------|-----------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |         | MEDICAL<br>LIKELY LOSSES | MEDICAL<br>NOT-LIKELY LOSSES | TOTAL<br>LOSSES    | TOTAL<br>PURE PREMIUM |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT  |                          |                              |                    |                       |
| 2012                                 | 77,129                     |                   |        | 3                     | 27,857  |                          | 44,615                       | 72,472             | 0.94                  |
| 2013                                 | 82,581                     |                   |        |                       |         |                          |                              |                    |                       |
| 2014                                 | 81,330                     |                   |        | 1                     | 214,352 |                          | 135,528                      | 349,880            | 4.30                  |
| 2015                                 | 89,831                     |                   |        |                       |         |                          |                              |                    |                       |
| 2016                                 | 99,416                     |                   |        |                       |         |                          | 682                          | 682                | 0.01                  |
| TOTAL                                | 430,287                    |                   |        | 4                     | 242,209 |                          | 180,825                      | 423,034            | 0.98                  |
|                                      |                            | INDEMNITY         |        |                       |         | MEDICAL                  |                              | TOTAL PURE PREMIUM |                       |
|                                      |                            | CRED.             |        | PURE PREM.            |         | CRED.                    |                              | PURE PREM.         |                       |
| INDICATED PURE PREMIUM               |                            |                   |        | 12                    | 0.563   | 17                       | 0.420                        | 0.98               |                       |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |        | 88                    | 0.629   | 83                       | 0.476                        | 1.11               |                       |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        |                       | 0.621   |                          | 0.466                        | 1.09               |                       |

| CLASS                                | 9586                       | BARBER SHOP       |           |                       |            |                          |                              |                    |                       |
|--------------------------------------|----------------------------|-------------------|-----------|-----------------------|------------|--------------------------|------------------------------|--------------------|-----------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |           | IND NOT-LIKELY LOSSES |            | MEDICAL<br>LIKELY LOSSES | MEDICAL<br>NOT-LIKELY LOSSES | TOTAL<br>LOSSES    | TOTAL<br>PURE PREMIUM |
|                                      |                            | NO. CASES         | AMOUNT    | NO. CASES             | AMOUNT     |                          |                              |                    |                       |
| 2012                                 | 9,120,273                  | 20                | 1,539,055 | 60                    | 1,585,852  | 824,193                  | 1,103,644                    | 5,052,744          | 0.55                  |
| 2013                                 | 9,527,643                  | 25                | 1,666,740 | 61                    | 2,420,191  | 1,240,845                | 1,532,248                    | 6,860,024          | 0.72                  |
| 2014                                 | 10,328,490                 | 17                | 2,328,433 | 53                    | 1,797,516  | 2,399,368                | 1,751,814                    | 8,277,131          | 0.80                  |
| 2015                                 | 11,385,628                 | 23                | 1,349,599 | 72                    | 2,464,232  | 1,114,303                | 1,501,915                    | 6,430,049          | 0.56                  |
| 2016                                 | 12,209,516                 | 16                | 2,542,064 | 78                    | 2,647,836  | 1,581,224                | 1,740,427                    | 8,511,551          | 0.70                  |
| TOTAL                                | 52,571,550                 | 101               | 9,425,891 | 324                   | 10,915,627 | 7,159,933                | 7,630,048                    | 35,131,499         | 0.67                  |
|                                      |                            | INDEMNITY         |           |                       |            | MEDICAL                  |                              | TOTAL PURE PREMIUM |                       |
|                                      |                            | CRED.             |           | PURE PREM.            |            | CRED.                    |                              | PURE PREM.         |                       |
| INDICATED PURE PREMIUM               |                            |                   |           | 66                    | 0.387      | 95                       | 0.281                        | 0.67               |                       |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |           | 34                    | 0.378      | 5                        | 0.291                        | 0.67               |                       |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |           |                       | 0.384      |                          | 0.282                        | 0.67               |                       |

| CLASS                                | 9600                       | TAXIDERMIST       |        |                       |        |                          |                              |                    |                       |
|--------------------------------------|----------------------------|-------------------|--------|-----------------------|--------|--------------------------|------------------------------|--------------------|-----------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES |        | IND NOT-LIKELY LOSSES |        | MEDICAL<br>LIKELY LOSSES | MEDICAL<br>NOT-LIKELY LOSSES | TOTAL<br>LOSSES    | TOTAL<br>PURE PREMIUM |
|                                      |                            | NO. CASES         | AMOUNT | NO. CASES             | AMOUNT |                          |                              |                    |                       |
| 2012                                 | 4,210                      |                   |        | 1                     | 15,326 |                          | 7,046                        | 22,372             | 5.31                  |
| 2013                                 | 5,052                      |                   |        |                       |        |                          |                              |                    |                       |
| 2014                                 | 4,904                      |                   |        |                       |        |                          |                              |                    |                       |
| 2015                                 | 4,711                      | 1                 | 32,347 |                       |        | 46,703                   | 17,220                       | 96,270             | 20.44                 |
| 2016                                 | 8,135                      |                   |        | 1                     | 61,582 |                          | 29,494                       | 91,076             | 11.20                 |
| TOTAL                                | 27,012                     | 1                 | 32,347 | 2                     | 76,908 | 46,703                   | 53,760                       | 209,718            | 7.76                  |
|                                      |                            | INDEMNITY         |        |                       |        | MEDICAL                  |                              | TOTAL PURE PREMIUM |                       |
|                                      |                            | CRED.             |        | PURE PREM.            |        | CRED.                    |                              | PURE PREM.         |                       |
| INDICATED PURE PREMIUM               |                            |                   |        | 5                     | 4.045  | 6                        | 3.719                        | 7.76               |                       |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                   |        | 95                    | 1.375  | 94                       | 0.544                        | 1.92               |                       |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                   |        |                       | 1.509  |                          | 0.735                        | 2.24               |                       |

| CLASS                                | 9610                       | MOTION PICTURE PRODUCTION-IN STUDIOS OR OUTSIDE ALL OPERATIONS UP TO THE DEVELOP. OF NEGATIVES-& D |            |                       |            |               |                   |            |              |                    |
|--------------------------------------|----------------------------|--|------------|-----------------------|------------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES  |            | IND NOT-LIKELY LOSSES |            | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES  | AMOUNT     | NO. CASES             | AMOUNT     | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 11,385,323                 | 20   | 2,330,857  | 93                    | 3,292,167  | 1,743,801     | 2,338,217         | 9,705,042  | 0.85         |                    |
| 2013                                 | 12,087,142                 | 9  | 448,729    | 107                   | 4,952,901  | 239,055       | 3,482,547         | 9,123,232  | 0.75         |                    |
| 2014                                 | 14,782,434                 | 30   | 5,120,551  | 138                   | 6,627,568  | 3,503,850     | 5,386,011         | 20,637,980 | 1.40         |                    |
| 2015                                 | 15,590,237                 | 23   | 5,499,224  | 120                   | 6,222,001  | 2,650,457     | 4,303,659         | 18,675,341 | 1.20         |                    |
| 2016                                 | 16,616,209                 | 22   | 4,762,968  | 120                   | 9,000,664  | 3,166,073     | 6,471,764         | 23,401,469 | 1.41         |                    |
| TOTAL                                | 70,461,345                 | 104  | 18,162,329 | 578                   | 30,095,301 | 11,303,236    | 21,982,198        | 81,543,064 | 1.16         |                    |
|                                      |                            |  |            |                       |            | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |  |            |                       |            | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |  |            |                       |            | 91            | 0.685             | 100        | 0.472        | 1.16               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |  |            |                       |            | 9             | 0.629             | 0          | 0.435        | 1.06               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |  |            |                       |            |               | 0.680             |            | 0.472        | 1.15               |

| CLASS                                | 9620                       | FUNERAL DIRECTORS & DRIVERS |           |                       |           |               |                   |            |              |                    |
|--------------------------------------|----------------------------|-----------------------------|-----------|-----------------------|-----------|---------------|-------------------|------------|--------------|--------------------|
| POLICY YEAR                          | PAYROLL<br>( IN HUNDREDS ) | IND LIKELY LOSSES           |           | IND NOT-LIKELY LOSSES |           | MEDICAL       | MEDICAL           | TOTAL      | TOTAL        |                    |
|                                      |                            | NO. CASES                   | AMOUNT    | NO. CASES             | AMOUNT    | LIKELY LOSSES | NOT-LIKELY LOSSES | LOSSES     | PURE PREMIUM |                    |
| 2012                                 | 1,566,609                  | 5                           | 1,606,171 | 9                     | 600,190   | 964,176       | 337,762           | 3,508,299  | 2.24         |                    |
| 2013                                 | 1,560,387                  | 4                           | 845,696   | 18                    | 1,377,186 | 1,177,825     | 811,410           | 4,212,117  | 2.70         |                    |
| 2014                                 | 1,613,646                  | 6                           | 437,944   | 15                    | 1,092,905 | 421,972       | 697,005           | 2,649,826  | 1.64         |                    |
| 2015                                 | 1,640,766                  | 5                           | 714,901   | 17                    | 977,982   | 692,584       | 932,870           | 3,318,337  | 2.02         |                    |
| 2016                                 | 1,599,475                  | 3                           | 68,311    | 12                    | 373,491   | 84,169        | 512,639           | 1,038,610  | 0.65         |                    |
| TOTAL                                | 7,980,883                  | 23                          | 3,673,023 | 71                    | 4,421,754 | 3,340,726     | 3,291,686         | 14,727,189 | 1.85         |                    |
|                                      |                            |                             |           |                       |           | INDEMNITY     |                   | MEDICAL    |              | TOTAL PURE PREMIUM |
|                                      |                            |                             |           |                       |           | CRED.         | PURE PREM.        | CRED.      | PURE PREM.   |                    |
| INDICATED PURE PREMIUM               |                            |                             |           |                       |           | 48            | 1.014             | 68         | 0.831        | 1.85               |
| PURE PREMIUM UNDERLYING PRESENT RATE |                            |                             |           |                       |           | 52            | 1.119             | 32         | 0.833        | 1.95               |
| PURE PREMIUM DERIVED BY FORMULA      |                            |                             |           |                       |           |               | 1.069             |            | 0.832        | 1.90               |