

DOYLESTOWN TIRE & AUTO SERVICE CENTER



After a year of construction, Bergey's Tire & Auto Service Center of Doylestown is enjoying their new facility finished on July 23, 2019. Our new Tire & Auto Service Center delivers 10 bays to better serve our customers. Renovations included: new road signage, paved parking lot, new interior offices and updated counters, furniture, concreted bays, painted exterior and interior (including the shop), new garage doors, and new branding. If you have not had a chance to tour the new facility, take a ride down to Doylestown. One of our team members would love to show you their new "home."

Team Members L to R (picture below): Chris Carlson, Angel Mejias, Ben Bergey, Bryon Booth, Steve Leibel, and Ernie Stott

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Steven Tyson	.Chevrolet
Philip Bruno Jr	.Ambler Ford
William Fretz	.Chevrolet
Shinely DeJesus	.Lincoln
Marsha Karackai	.Ambler Ford
Mary Yingling Stevens	.Lansdale Ford
Paul Trivits	. Delmar Truck Center
Kenneth Gordon	.Chevrolet
Connor Hart	.Souderton Detail Center
Doreen Kuhn	
Tyler Clymer	
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Ryan McDermott	Souderton Detail Center
Alan Manuel	Colmar Parts Warehouse
Devon Schack	Souderton Leasing Associates
Merveille Mvindu	
Matthew Watkins	
John Bennett	
Richard Schiller	
Warren Danner Jr	
	Kennett Square Truck Center
Steven Ham	
John Marlin	
Matthew Zuercher	
William Lawson	•
	Kennett Square Truck Center
Anthony Romano III	
	Conshohocken Truck Center
Thomas Wenhold	
Michael McElroy	
Kirk Morris Sr	
Colin Dougherty	
Olivia Witt	
Nathan Garlich	
lan Cunningham	
Andrew vanEekelen	Lincoln
Clifford Griffiths	Souderton Collision Center
Donald Coccimiglio	Ambler Ford
Bryon Knaus	Pennsauken Truck Center
Brandon Maddux	Lincoln
Joshua Guy	Harrisonburg Commercial Tire
Cody Boyer	Denver Commercial Tire
Salvatore Ruffino	
Alberto Santibanez	Harrisonburg Commercial Tire
Jordan Mohn	
Jose Rodriguez	
Eric Bolks	
Douglas Kulp	
	Harrisonburg Commercial Tire
	Harrisonburg Commercial Tire
Zane Snyder	
Paul Bissey	
David Scott	
Jordan Derstine	
Andrew Pisorchik	
Jose Sanchez Vazquez	
Matthew Brad	
	Pennsauken Commercial Tire
Nicholas Currier	
Miguelito Garo Perez	
Wayne Clark	
	Pennsauken Commercial Tire
Brian Grabel	
Tyler Antorino	
Brandon Mowbray	
Carlos Mendez-Cancel	Buick GMC
Douglas Nattrass	Lincoln
John Chambers	Kennett Square Truck Center

Kobe Yoder...... Souderton Leasing Associates Willie Wise Jr. Trenton Truck Center Christopher Good Trenton Truck Center

TRANSFERS

John Stoudt	RBL Tire to Denver Commercial Tire
Maura Shisler	Souderton Fuel Center to Chevrolet
Kelsey Trautman	Lansdale Collision Center to Colmar
	Detail Center
Evan Rosenberger	Souderton Detail Center to Chrysler
	Jeep Dodge Ram
Kristopher Leggit	Souderton Detail Center to Buick GMC
Andrew Nace	Retread Technologies to Hatfield
	Commercial Tire
Nicholas Krautheim	Buick GMC Sales to Buick GMC Service
Nicholas Seaman	Conshohocken Truck Center to Souderton
	Truck Center
Monica Halter	Souderton Truck Center to Conshohocken
	Truck Center
Collin Britt	Souderton Truck Center to Souderton
	Leasing Associates



7/19/19Andrea Lord (Pennsauken Truck Center) married Lawrence Davis (Trenton Truck Center)



NEW ARRIVALS

12/20/18	Richard Kane (Pennsauken Truck) and his spouse Denise had a baby boy, Christopher Robertson. He weighed 7 lbs. 11 oz. and was 21" long.
12/22/18	Beau Mellinger (RBL Tire) and his spouse Lilly had a baby boy, Brayden Zachary. He weighed 7 lbs. 14 oz. and was 20.5" long.
12/27/18	Harry Godfrey III (Lansdale Collision Center) and his spouse Kelly had a baby boy, Tyler James. He weighed 8 lbs. 8 oz. and was 21" long.
1/7/19	Troy Radcliff (Chevrolet) and his spouse Ashley had a baby girl, Parker Sydney. She weighed 6 lbs. 4 oz. and was 18.25" long.
1/15/19	Anthony Cattani (Trenton Truck) and his spouse Amanda had a baby boy, Wyett Christopher. He weighed 8 lbs. 4 oz. and was 20.5" long.
6/14/19	Robert E. Moyer (Buick GMC) and his spouse Kathleen had a baby girl, Madeleine Rose. She weighed 7 lbs. 6 oz. and was 20.5" long.
6/17/19	Tyler Bergey (Lincoln) and his spouse Sara had a baby

girl, Teagan June. She weighed 6 lbs. 5 oz. and was

RETIREMENT CELEBRATIONS





Robert M. Yothers - Chrysler Jeep Dodge Ram

L to R: Ben Yothers, Robert M. Yothers, Robert H. Yothers



19" long.

Kevin Brown - Buick GMC
L to R: Andy Bednarczyk, Mark Clemmer, Glenn Bergey, Kevin Brown



ORGANIZATIONAL ANNOUNCEMENTS



Glenn Bergey – President of Bergey's Auto Dealerships, expressed his desire to the Board of Directors to reduce his role in 2019. Glenn wishes to spend more time with his family and friends, pursuing his interests outside of the company, while remaining active in the automotive business. He will continue to purchase used vehicles, provide advice to the management team as needed and serve on the company's Board of Directors.



David Budnick – Chief Financial Officer (CFO) will also serve as the Interim Team Leader of Bergey's Auto Dealerships.



Robert M. Yothers – After serving Bergey's for 45 years, Bob will be transitioning into a part time role. Most recently, Bob has served as the General Manager for our Chrysler Jeep Dodge Ram dealership. Bob will continue to work for Bergey's part time in Corporate Services. He will utilize his extensive knowledge in real estate, facilities and dealer operations to support our commercial real estate portfolio.



Richard S. Alderfer – Rick will become the General Manager for our Chrysler Jeep Dodge Ram dealership. He has been part of our team for 38 years, currently serving as the General Sales Manager of Chrysler Jeep Dodge Ram. In this role he utilized his gifts of superior customer relations, selling skills and pre-owned vehicle acquisitions to grow the vehicle sales department.



Ben B. Yothers - Ben will take on the role of General Sales Manager as Rick transitions to General Manager. Ben has served Bergey's for 16 years, most recently as the New Car Sales Manager since 2014. Ben is a graduate of Chrysler's Future Dealer Development Program taught jointly with the NADA Dealer Academy.



Bergey's all-new Fuel Center opened in January 2019. It is conveniently located on Route 113 and offers 24 hour fuel accessibility. Our facilities are designed to serve all types of



customers including individuals, businesses, and commercial fleets. There are two islands equipped to handle all sizes of vehicles from passenger vehicles to commercial trucks complete with dual diesel pumps and DEF to help expedite the refueling process.

√ Bergey's

2019 NORMAN L. BERGEY SCHOLARSHIP PROGRAM

Bergey's has established the Norman L. Bergey Scholarship Program to assist employees' children who plan to continue their education in college or vocational school programs. The scholarships are offered each year for full-time study at an accredited institution of the student's choice.

The first 20 applicants that applied received a \$1,000 scholarship.



RECIPIENT NAME	TEAM MEMBER	STORE
1. Victoria Adams	Michael Waller	1902
2. Juliana Alderfer	Russell (Rick) Alderfer	1101
3. Corinne Bernatowicz	Charles Bernatowicz	2101
4. Nick Cardillo	Mark Cardillo	1118
5. Kimberly Felgenhauer	John Felgenhauer	1106
6. Alexis Forde	Stephen Forde	1901
7. Jacquelyn Halteman	Barry Halteman	1101
8. Maxwell Nice	Paul Nice	1503
9. Rachael Oeltjen-Bruns	Trevis Oeltjen-Bruns	1502
10. William Jake Schenck	William Schenck	1907
11. Dayna Shelly	Jean Shelly	1101
12. Laura Stump	Eric Scott Stump	1904
13. Morgan Stump	Eric Scott Stump	1904
14. Daniel Valdes	Linda Valdes	1118
15. Kyle Valdes	Linda Valdes	1118
16. Matthew Weisberg (not pictured)	John Weisberg	1114
17. John Casey IV (not pictured)	John Casey III	1502
18. Ashley Fox (not pictured)	Brad Fox	1201
19. Matthew Mager (not pictured)	Timothy Mager	1201
20. Nicholas Morse (not pictured)	Matthew Huston	1901







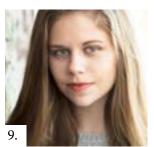
























CHEVROLET BLUE BOOK EVENT

On February 19th, Bergey's Chevrolet hosted a "VIP Event" for the Blue Book Building & Construction Network. It was a networking event in which both General Contractors and sub-contractors were in attendance.

In all, over 100 participants filled the Bergey's Chevy showroom. This was a wonderful opportunity for our team to network on both the commercial and retail side as team members mingled and answered questions about Chevrolet products.

Additionally, we were joined by our reps from General Motors Business Elite; Mid-Atlantic Accessories; and GM Financial.



KENNETT SQUARE HAS MUSHROOMED

Bergey's Truck Centers recently completed a renovation and expansion project in Kennett Square, PA, more than doubling the site's capacity in size and capabilities. The expansion was initiated in response to an increasing customer base and a burgeoning need for commercial full service leasing, sales, parts, service and tire support in Chester County.

Bergey's Kennett Square operation opened in late 2014 as a full service lease captive location for a single client. Since then, business in the Mushroom Capital of the World has literally mushroomed, and it's all thanks to service manager Will Long and the team's dedication to providing comprehensive truck solutions and top-notch customer service.

Kennett Square's leasing fleet continues to grow. And, situated adjacent to one of the largest cold storage warehouses in the region, the location's position attracts loads of new business from subsequent transport traffic. The future looks good for our team in Kennett Square!



2018 WALTER P. CHRYSLER AWARD

Bergey's Chrysler Jeep Dodge Ram has earned the Walter P. Chrysler Club Award, the Company's highest recognition for overall sales and Mopar parts sales performance. Bergey's was one of only 35 Chrysler dealerships nationwide to receive this prestigious award and it's the second time the dealership has received the award.

The Walter P. Chrysler Club is a way to nationally recognize its leading dealerships and thank them for their hard work, dedication and overall performance.



HINO CERTIFIED ULTIMATE DEALER

Bergey's Truck Center of Souderton, PA has been awarded Hino Certified Ultimate Dealer status. This standing is awarded

to dealers that are committed to delivering unmatched customer service and efficiency for the lifespan of Hino ownership and is achieved by delivering premier standards across the entire experience.

Hino has given this status to 24 dealers nationwide, including just four dealers in Pennsylvania.









MACK - OVERALL CUSTOMER SATISFACTION AWARD

In February, during the annual Mack dealer meeting, Bergey's Truck Center was honored to receive the 2018 Mack Overall Customers Satisfaction Award for our Pennsauken, New Jersey truck center.

"I want to thank all of our team for their ongoing efforts to help us achieve this level of customer satisfaction. I am humbled and proud that our team's focus to Keep Customers on the Road and their hard work, passion and innovation deliver results that our customers notice and appreciate." Dave Schlosser, VP of Commercial Operations at Bergey's Truck Centers.

Mack determines the recipient of this award based on a composite score across multiple attributes: Customer Experience Management (CEM) scores, service training levels for

technicians, purchased coverage sales, ASIST metrics, technician support statistics, and warranty metrics.



MACK HONORS BERGEY'S LEASING ASSOCIATES

Mack Leasing Systems has named Bergey's Leasing Associates the 2018 Northeast Region Member of the Year. This honor is in recognition for exceeding sales, operational and customer service goals. Bergey's Leasing also won this award in 2017.





ISUZU CIRCLE OF EXCELLENCE

Bergey's Truck Centers received the Isuzu Circle of Excellence award for the second year in a row. This award represents excellence in five critical areas of performance: (1) Sales Training, (2) Service, Parts & Warranty Training, (3) New Truck Inventory Stocking, (4) New Parts Inventory Stocking and (5) Measure of Customer Experience.

With decades of experience and training, our Isuzu sales, parts and service teams are among the best in the business!

Pictured (L to R): Bill Cross, Isuzu parts and service DM; Mark Bergey; Mark Culver; Jim Holmes, Isuzu DSM; David Schlosser



BERGEY BULLDOGS PLACES 3RD IN MACK MASTERS

The prestigious biennial Mack Masters Competition is designed to evaluate dealer participant knowledge of Mack service systems and procedures. This year's event kicked off in November with a record 2,000+ participants on over 500 teams. After three rounds of online challenges, the Bergey Bulldogs were among the top 10 finalists and on their way to represent the US Northeast region in the Mack Masters Finals. "Our guys enjoy the whole process, as it is really about the team and dividing up the work that needs to be done and figuring out who can best handle the different tasks," says David Schlosser, VP of Commercial Operations.

The finals took place at the Mack Customer Care Center in Allentown, PA in June. The competition consisted of five stations, each with multiple issues to resolve, and scoring was determined by speed and accuracy. In the end, our own Bergey Bulldogs placed third in the world! Congratulations team! Bergey Bulldogs (L to R): Todd Heckathorn, Nat Chyle, David Schlosser, Kevin Alderfer



APPRECIATION DINNER

Bergey's annual Appreciation Dinner was held on Saturday, March 16, 2019 at Franconia Heritage Banquet Facility.

Approximately 230 team members and their guests attended. Duane Bergey was the MC for the evening and Phil Clemens led the meal with a prayer.

Everyone enjoyed a family style meal while working on trivia questions. Each guest at the table with the most correct answers received \$25.00.

During the dinner, a film was shown honoring the 134 service awardees for the year 2018. Photographs were taken of all awardees in attendance.

The evening closed with a few words from Mark Bergey and door prizes.

Flyers Tickets John Frost
Money Tree Steve Derstine
Hagey Bus Tour Thomas Procher
Lunch for Location Ralph Landes
(20) \$100 Cash Prize Drawings for Team Members
(10) \$20 Cash Prize Drawing for Guests

Our thanks to everyone who attended the dinner for making this event a success!











L to R: Mark Bergey, Kenneth Long, Loretta Goyda, Carl Keeler, Martin Moyer



Back L to R: Kevin Brown, Raymond Rawn, Keith Clemmer, Thomas Procher, Thomas Stein

Front L to R: Jerome Newport, Frederick Krikory, Brad Fox, Loretta Miller



L to R: John Felgenhauer, Jonathan Mentzer, Renita Shelly, Philip Allebach, Douglas Molina



Back L to R: Brandon Landis, Curtis Kratz, Angel Mejias, Joshua Johnson

Front L to R: Dennis Derstine, Ryan Alderfer, Dennis Hammes, Joseph Powell



Back L to R: Albert Leonhardt, Steven Fifer, Wayne S. Derstine, John Frost, Joseph McNamara

Front L to R: Scott Dement, Russell Hogg, Cynthis Hogg, Chuck Bernatowicz, John Lescher



Back L to R: David Malone, Elizabeth Mascellino, Terrence Brown, Jessica Harris, James Holmes, James Layman, Joshua Hoover, Timothy Fairfield, Christopher Helverson

Front L to R: Robert Lane, Jose Uamana, Michael Myers, Richard Moyer, Leonard Burgess, Connie Conboy, Laverne Hendricks, Genaro Perez

AWARD RECIPIENTS



Gerald Gehman, Chrysler Jeep Dodge Ram Richard D. Moyer, Lincoln



David Leusner, Pennsauken Truck Center



Chris A. Miller, Telford Heavy Duty Truck Parts Kenneth W. Schuler, Lansdale Collision Center Paul M. Giacobbe, Souderton Truck Center Galan P. Hackman, Colmar Parts Warehouse Steven L. Derstine, Colmar Parts Warehouse Karen C. Bergey, Hatfield Wholesale Tire Robert G. Perry, Colmar Parts Warehouse William A. Wenninger, Hatfield Commercial Tire



Brent Knechel, Souderton Collision Center Ernest A. Stott, Doylestown Tire & Auto Center Gerald L. Halteman, Conshohocken Truck Center Brian Smith, Chrysler Jeep Dodge Ram Mary Sabatine, Pennsauken Truck Center David J. Mayberry, Souderton Truck Center Sharon D. Wismer, Buick GMC Jeffrey S. Nice, Buick GMC



Andrew T. Kozlowski, Lansdale Quick Lane Carl H. Keeler, Souderton Truck Center Loretta J. Goyda, Corporate Office Mark J. Bergey, Bergey's Inc Brian J. Derstine, Chevrolet Curtis L. Derstine, Corporate Office Kenneth L. Long, Chevrolet Martin B. Moyer, Souderton Truck Center



Philip F. Allebach, Colmar Parts Warehouse
David C. Glass, Telford Heavy Duty Truck Parts
William L. Litosky, Truck Centers
Luis F. Rivera, Trenton Truck Center
Jonathan C. Mentzer, Trenton Truck Center
Albert W. Wilkerson, Delmar Truck Center
Renita C. Shelly, Buick GMC
Michael T. Pastore, New Castle Truck Center
Chad B. Bishop, Chrysler Jeep Dodge Ram
John C. Felgenhauer, Silverdale Tire & Auto Center
Douglas A. Molina, Silverdale Tire & Auto Center

20 YEARS OF SERVICE

Thomas Procher, Conshohocken Truck Center
Keith S. Clemmer, Chrysler Jeep Dodge Ram
Loretta H. Miller, Souderton Fuel Center
Jerome P. Newport, Souderton Truck Center
Harry J. Outten Jr, Lincoln
Christopher L. Fluke, Chevrolet
R Michael Ellinger, Hatfield Wholesale Tire
Frederick W. Krikory III, Telford Heavy Duty Truck Parts
Teresa A. Bergey, Souderton Fuel Center
Brad M. Fox, Chevrolet
Raymond M. Rawn, Souderton Truck Center
Thomas P. Stein, Ambler Ford
Kevin W. Brown, Chrysler Jeep Dodge Ram
Donna L. Nyce, Souderton Leasing Associates
John R. Edmonds, Lansdale Ford

15 YEARS OF SERVICE

Curtis N. Kratz, Chrysler Jeep Dodge Ram Benjamin B. Yothers, Chrysler Jeep Dodge Ram Joseph A. Powell Jr, New Castle Truck Center Richard D. Navduch, Souderton Collision Center Lawrence R. Jewart, Ambler Ford William J. Stainsby, Souderton Truck Center Angel Mejias, Doylestown Tire & Auto Center Daniel M. Marlin, Ambler Ford Timothy Ordonez, Lincoln Brandon T. Landis, Souderton Collision Center Dennis J. Hammes, Conshohocken Truck Center Joshua R. Johnson, Corporate Office Ryan P. Alderfer, Lincoln Patricia K. Planders, Corporate Office Larry K. McCreary, Lincoln Francies L. Weiss, Souderton Truck Center Robert E. Tomko, Chrysler Jeep Dodge Ram Dennis D. Derstine, Corporate Office

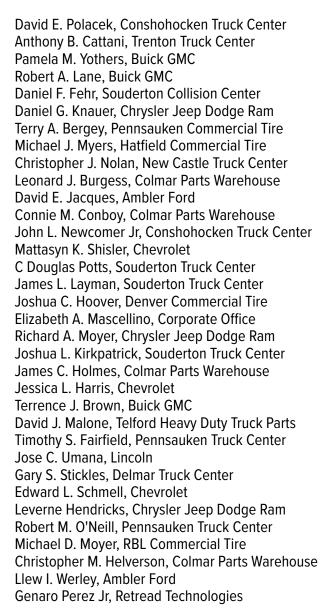
YEARS OF SERVICE

Patrick T. Benner, Chevrolet Wayne S. Derstine, Colmar Parts Warehouse Eugene J. LaBelle, New Castle Truck Center Alexander Serrano, Pennsauken Truck Center Steven L. Fifer, Delmar Truck Center Rodger J. Horos, Colmar Parts Warehouse Albert M. Leonhardt, Lincoln Edward J. Trice, Lincoln Richard C. Pearcey, Lincoln Cynthis S. Hogg, Lansdale Ford Russell J. Hogg, Lincoln Charles K. Bernatowicz, Lincoln Monica G. Halter, Souderton Truck Center Brandynn A. Knauer, Lansdale Collision Center Saul Flieder, Lincoln Andrew Bednarczyk, Buick GMC Joel Rodriguez, Retread Technologies Scott R. DeMent, Buick GMC Michael T. Gaul, Chrysler Jeep Dodge Ram Karen C. Hamlin, Pennsauken Truck Center Lorrie H. Brown, Pennsauken Truck Center Gregory S. Yoder, Souderton Truck Center John S. Frost Jr, Vineland Truck Center John W. Lesher III, Hatfield Commercial Tire Joseph McNamara, Chevrolet Larry A. Carrier, Telford Heavy Duty Truck Parts Harry A. Godfrey, Lansdale Collision Center

5 YEARS OF SERVICE

John P. Conway Jr, New Castle Truck Center Robert B. Morgan, Ambler Ford







We wish to extend recognition to the Team Member Appreciation Committee for a job well done. Members: Debra Baker (HR), Kevin Bergey (Lincoln), Glenda Leatherman (Buick GMC), Mark Bergey (Corporate), Becca Kulp (Souderton Truck Center), Liz Mascellino (HR), Jessica Reyes (HR) and Melissa Schummer (HR).



CUSTOMER LETTERS

To: Bergey's Ford of Lansdale

I ordered a 2019 Raptor from Jeff back in August last year. Jeff was informative, and applied no pressure at all. The other dealerships were abrasive, and showed no appreciation for my potential business with them. I have purchased many vehicles over the years, so I have a lot of experiences to compare to. Jeff initially set himself apart by being fluent with electronic communication. Not only is he good at it, but he is also super responsive. I was also very impressed that Jeff would pro-actively take the time throughout the months to stay in contact. Jeff sets the bar in my opinion, and gives me a whole new expectation for buying a car at this point. I work in the automotive industry, so I talk "cars" to "car people" all day, so I will continue to share my amazing experience with others, every opportunity I get. Jeremy



Jeff Greenly



Will Kuntz

To: Bergey's Chrysler Jeep Dodge Ram

In my lifetime, I have purchased more than 20 cars and trucks. In that time, I have never developed a good relationship with the service department. I was made to feel like I was just a license plate number that was treated as a source of revenue. I fully expected nothing more when my 2015 Grand Cherokee developed some problems while under warranty. On my first visit to the dealership, I met Mr. Kuntz and was pleasantly surprised. I was greeted with a handshake and a smile, he listened to my description of the problem, and took the necessary actions to get it resolved. On all future visits, I always felt like he has a genuine concern in making sure I'm satisfied with the Jeep, and also not to oversell products or services that are not needed. It is being treated like that will keep me coming back time after time.

To: Bergey's Buick GMC

We moved to Telford in March of 2006. Whenever we have needed service on either of our two Cadillacs, Dante Battistini has always delivered. He is courteous and helpful; no matter the size of the job or even the simplest question we might have. Dante has always been a gentleman of the utmost order and always goes out of his way to address any matter I bring to him. He goes the extra mile. In all honesty, I have never been more impressed or better served by a representative of any dealership as I have been by Mr. Battistini and the Telford Bergey's team in general. I have convinced several of our neighbors to either buy from or have their car serviced at Bergey's as a result.



Dante Battistini



RICK DAVIS - PATRIOT AWARD

Rick Davis was nominated by Matthew Maginnis for a "Patriot Award". This award is given to individuals and companies who have shown exemplary support of their employees who serve in the National Guard and Reserve. Congratulations Rick!

Joe