CORPORATE FINANCE SYLLABUS AND OUTLINE SPRING 2020

Aswath Damodaran

General Information

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- □ Office: Room 9-69
- □ Phone: 998-0340
- □ E-mail: adamodar@stern.nyu.edu
- Office Hours
 - Monday 9.30-10.20, 12.00 12.30
 - Wednesday 9.30-10.20, 12 12.30
 - The "fair game" principle applies.
- Teaching Assistants
 - 1. Flavia Sounis, <u>flavia.sounis@stern.nyu.edu</u>
 - 2. Mauricio Mitidieri, mfm504@stern.nyu.edu

Class structure

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For each class, please try to...

- Be here and on time: Each class will start on time. I will try to get here a few minutes ahead of class.
- Announcements: I know that this is one of the few chances you get to talk to almost the entire class. If you want to make an announcement, please let me know ahead of time and try to keep it to under 2 minutes.
- Bring your lecture note packet with you: These are available in three parts. They can be bought at the book store or downloaded from my web site by going to:
 http://www.stern.nyu.edu/~adamodar/New Home Page/cflect.htm
- If you do miss a class, please catch up: All classes will be web cast. The web casts will be online (usually) within a few hours of the class. The webcasts will be available in four formats:
 - as a stream (with a high-speed internet connection)
 - as a YouTube video (if you have a lower-speed connection or small screen device)
 - as a downloadable video file (for a computer, a tablet or a smart phone)
 - as a downloadable audio file.

- The Website: The central location for everything related to this class is on the home page for the class on my website:
 - http://www.stern.nyu.edu/~adamodar/New_Home_Page/corpfin.html
 I will try to also keep the material on NYU Classes, but I don't like closed systems. Enough said!
- The Apple iTunes U version: The class will be carried on Apple iTunes U. If you have an Apple device (an iPad or even an iPhone), you can watch the webcasts and get the class material here. To get the class, download the iTunes U app to your device and use the code (FLJ-MLN-XZL) to enroll in the class.
- YouTube Channel: There is a final option, if your broadband connection is not that great and you are watching on a Tablet/smartphone. There is a YouTube playlist for this class, where all class sessions will be loaded.

https://www.youtube.com/playlist?list=PLUkh9m2BorqlBx7_A0hq8mDJHB_udZ25Lh

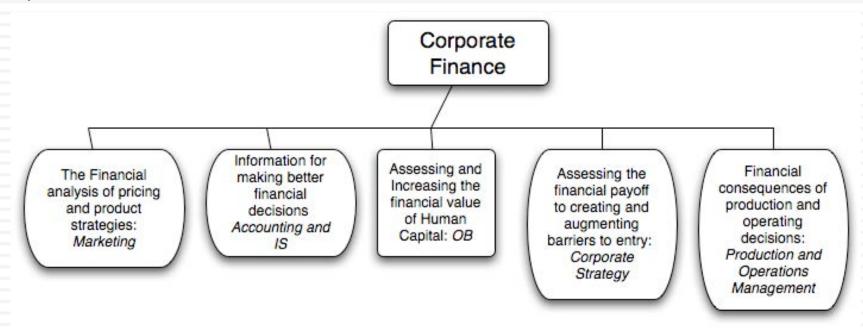
When you get a chance, check it out.

More ways that I can harass you!!

- The Google calendar: The Google calendar for the class is available at:
 - https://calendar.google.com/calendar/embed?src=stern.nyu.edu_4d5a9evu9r8jf8b913a2iv163c%40group.calendar.google.com&ctz=America%2FNew_York
- Blog: I post on finance and valuation on my blog. If you have time on your hands:
 - http://aswathdamodaran.blogspot.com/
- Twitter: I have a twitter feed (@AswathDamodaran). I don't tweet much and you will learn nothing about my personal life, but I hope to keep you posted on corporate finance and valuation.

What is corporate finance?

- Every decision that a business makes has financial implications, and any decision which affects the finances of a business is a corporate finance decision.
- Defined broadly, everything that a business does fits under the rubric of corporate finance.



Course Objectives

- To give you the capacity to understand the theory and <u>apply</u>, in real world situations, the techniques that have been developed in corporate finance.
 - Motto for class: If it cannot be applied, who cares?.
- To give you the <u>big picture</u> of corporate finance so that you can understand how things fit together.
 - Motto for class: You can forget the details, but don't miss the storyline.
- To show you that corporate finance is <u>fun</u>.
 - Question for class: Are we having fun yet?

The Traditional Accounting Balance Sheet

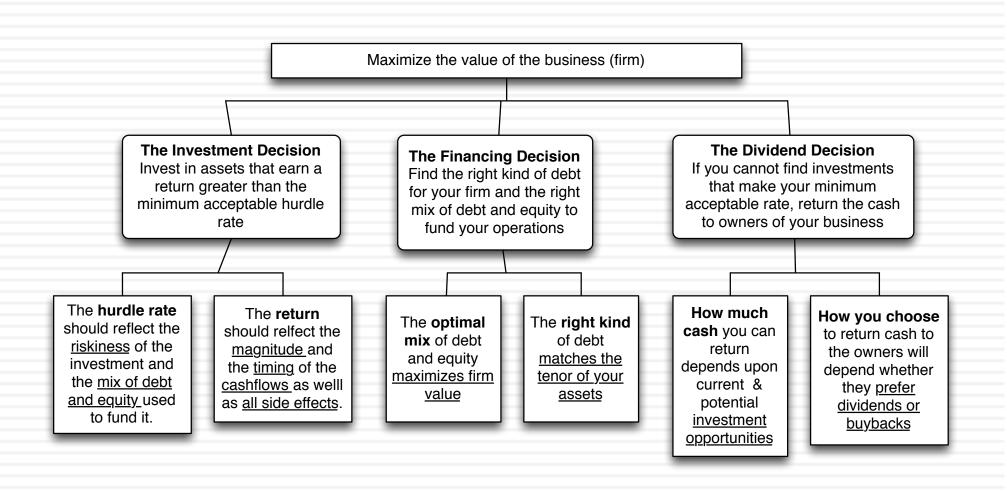
The Balance Sheet

Assets	Liabilities
Long Lived Real Assets Fixed Assets	Current Liabilities Short-term liabilities of the firm
Short-lived Assets Current Assets	Debt Debt obligations of firm
Investments in securities & Financial Investments assets of other firms	Other Liabilities Other long-term obligations
Assets which are not physical, like patents & trademarks Intangible Assets	Equity Equity investment in firm

The Financial View of the Firm

Asse	ts		Liabilities
Existing Investments Generate cashflows today Includes long lived (fixed) and short-lived(working capital) assets	Assets in Place	Debt	Fixed Claim on cash flows Little or No role in management Fixed Maturity Tax Deductible
Expected Value that will be created by future investments	Growth Assets	Equity	Residual Claim on cash flows Significant Role in management Perpetual Lives

First Principles & The Big Picture



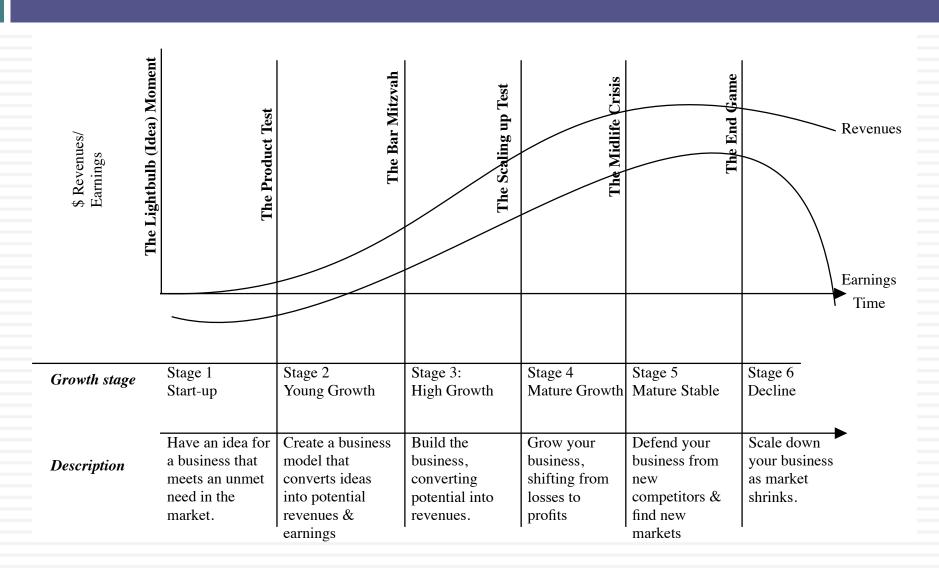
Theme 1: Corporate finance is "common sense"

- There is nothing earth shattering about any of the first principles that govern corporate finance.
 - Arguing that taking investments that make 9% with funds that cost
 10% to raise seems to be stating the obvious (the investment decision)
 - So is noting that it is better to find a funding mix which costs 10% instead of 11% (the financing decision)
 - And positing that if most of your investment opportunities generate returns less than your cost of funding, it is best to return the cash to the owners of the business and shrink the business.
- Shrewd business people, notwithstanding their lack of exposure to corporate finance theory, have always recognized these fundamentals and put them into practice.

Theme 2: Corporate finance is focused...

- It is the focus on maximizing the value of the business that gives corporate finance its focus. As a result of this singular objective, we can
 - □ Choose the "right" investment decision rule to use, given a menu of such rules.
 - Determine the "right" mix of debt and equity for a specific business
 - Examine the "right" amount of cash that should be returned to the owners of a business and the "right" amount to hold back as a cash balance.
- This certitude does come at a cost. To the extent that you accept the objective of maximizing firm value, everything in corporate finance makes complete sense. If you do not, nothing will.

Theme 3: The focus in corporate finance changes across the life cycle...



Theme 4: Corporate finance is universal...

- Every business, small or large, public or private, US or emerging market, has to make investment, financing and dividend decisions.
- The objective in corporate finance for all of these businesses remains the same: maximizing value.
- While the constraints and challenges that firms face can vary dramatically across firms, the first principles do not change.
 - A publicly traded firm, with its greater access to capital markets and more diversified investor base, may have much lower costs of debt and equity than a private business, but they both should look for the financing mix that minimizes their costs of capital.
 - A firm in an emerging markets may face greater uncertainty, when assessing new investments, than a firm in a developed market, but both firms should invest only if they believe they can generate higher returns on their investments than they face as their respective (and very different) hurdle rates.

Theme 5: If you violate first principles, you will pay a price, no matter who you are..

- There are some investors/analysts/managers who convince themselves that the first principles don't apply to them because of their superior education, standing or past successes, and then proceed to put into place strategies or schemes that violate first principles.
 - Sooner or later, these strategies will blow up and create huge costs.
 - Almost every corporate disaster or bubble has its origins in a violation of first principles.

Required Material

I. Text: Lecture Notes; They are sold in the book store in two parts. The lecture notes are also available in pdf format on the web:

http://www.stern.nyu.edu/~adamodar/New_Home_Page/cflect.htm

II. Supplementary Text:

http://people.stern.nyu.edu/adamodar/New Home Page/ACF4E/appldCF4E.htm

Applied Corporate Finance: A User's Manual (Fourth Edition) by Aswath Damodaran

III. Practice Problems/Exams:

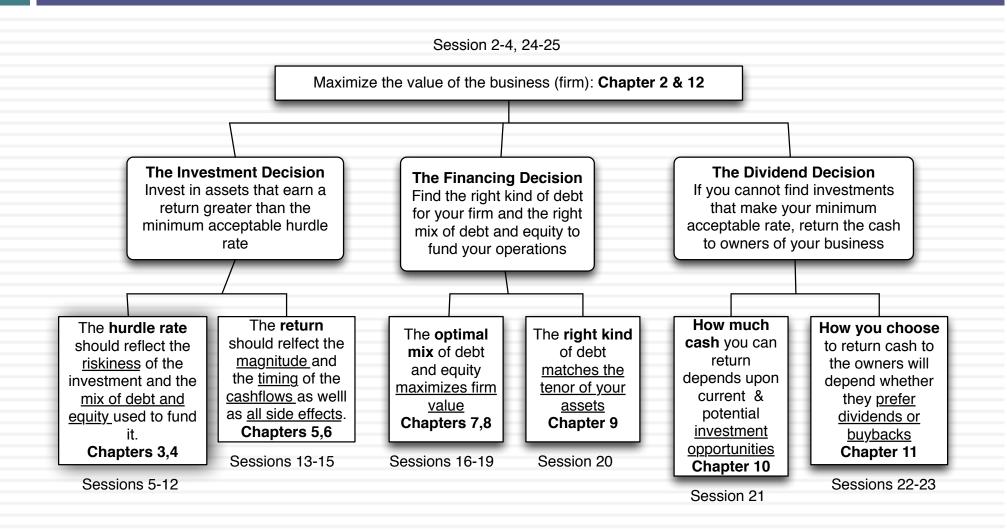
Every quiz and final exam that I have ever given is online, with solutions. http://www.stern.nyu.edu/~adamodar/New Home Page/cfprob0.html
There are also problems in the supplementary book, and solutions.

http://www.stern.nyu.edu/~adamodar/New Home Page/cfprset.htm

IV. Spreadsheets and data are accessible on my home page:

www.stern.nyu.edu/~adamodar/New Home Page/data.html www.stern.nyu.edu/~adamodar/New Home Page/spreadsh.htm

Class Structure & Chapter references



And it will be applied...

Disney

Sector: Entertainment Incorporated in: US Operations: Multinational Size: Large market cap

Bookscape

Sector: Book Retail Incorporated in: US Operations: New York Other: Privately owned

Vale

Sector: Mining/Metals Incorporated in: Brazil Operations: Multinational Size: Large market cap Other: Government stake

Applied Corporate Finance

Deutsche Bank

Sector: Bank/ Investment Bank Incorporated in: Germany Operations: Multinational Size: Large market cap Other: Regulated

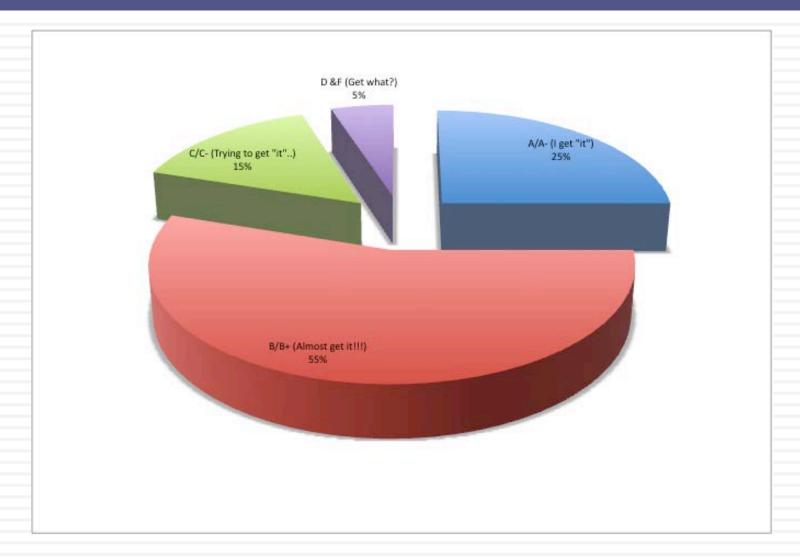
Tata Motors

Sector: Automotive Incorporated in: India Operations: Multinational Size: Mid market cap Other: Family Group

Baidu

Sector: Online Search
Incorporated in: Cayman Isl
Operations: China
Size: Mid market cap
Other: Shell company (VIE)

Grading Distribution



Grading Basis

 Group Work: Each group will be required to work on one case (you will get it in class in the fourth week) and one comprehensive project (See attached description).

□ Case: Due session 15 (April 1 before class) 10%

□ Group Project: Due Session 26 (May 11 at 5 pm) 30%

□ Individual Work:

- Quizzes: There will be three open-book and open-notes quizzes worth 10% each.
 - Quiz 1: Session 10 Covers sessions 1-9 (March 9)
 - Quiz 2: Session 16 Covers sessions 10-15 (April 6)
 - Quiz 3: Session 23- Covers session 16-22 (April 29)
- Final Exam: This will also be an open-book and open-notes cumulative exam, worth 30%. It will be on May 15, from 10 am 12pm.

Exam Ground Rules

- Quizzes will be on the designated days in the first 30 minutes of the class.
- 2. Exams are open book, open notes.
- Exams are NOT group work. You cannot consult with, talk to, communicate with or pass telepathic (or text) messages to anyone else in or out of the classroom. There are no cultural exceptions.
- 4. When time is called on the quiz, please stop writing.
- 5. Each quiz is worth 10%.
- If you have to miss a quiz for good reason, you will have to let me know (by email) at least 15 minutes before the quiz that you will be missing the quiz.
- If you miss a quiz for good reason, the 10% weight on that quiz will be reallocated across your remaining exams (quizzes and final). You cannot weight prior quizzes more.
- If you take all three quizzes, the score on your worst quiz will be pushed up to the average score across all of your other exams (the other two quizzes and the final exam) (Note: It will not be thrown out). If you miss a quiz, you will not have this option, even if you miss the quiz for good reason.
- I grade all of your quizzes and I give partial credit. So, please show all work. If you have a beef with the grading (and I do make mistakes), please come to me
- You can bring in a calculator, but no computers. You can use your tablet but only to review notes.

Good reasons for missing quiz: Physical or mental sickness (you, spouse or child), Stalled subway train, Important interview (and you cannot change time), Tickets to Yankee Opening day.

Not good reasons for missing quiz: Did not have time to prepare, Feeling overwhelmed, Not quite ready, Tickets to Red Sox or Mets opening day.

Rules of Engagement for class and group work

- □ Rules of group work
 - Pick your own groups. (If you have trouble getting picked, I will help)
 - All group work will be self policed, except in extreme circumstances.
 - There will be one grade per group, no matter how the work load is distributed among the group members
- Rules for class
 - I do not enforce attendance, but I would really like you to be here. Of course, if you have to miss a class, you can always use the webcast as a fallback.
 - Cell phones ... (Please, need I say more..)
 - All participation is welcome.