



End-of-Year New Car Deals

To help with your holiday season new-car shopping, we've assembled a complete list of current manufacturer incentives, rebates, and lease deals. Browse the deals below, then research your vehicle and choose your preferred trim and options through our [Buyer's Edge Inc.](#)

Keep in mind that most of these incentives expire on January 2nd, 2013, so be sure to check the fine print. Also, some deals are regional, and the amount of potential savings depends on how well a particular model is selling, so don't expect giant discounts on high-demand models. (Though this is really a great time to get pricing on those remaining vehicles that have been lingering on dealer lots.)

Dealers want to clear their lots of excess inventory so they can earn their end-of-year bonuses and avoid paying taxes on unsold vehicle stock. They do this by offering cash-back rebates, super financing discounts, and special lease deals.

Acura is promoting its "Season of Reason" with a low 0.9% APR finance offer for 36 months on its ZDX model, as well as special 36-month lease offers with \$0 down payment and \$0 security deposit on select models. [Research Acura models here.](#)

BMW's Happier New Year sales event guarantees the next year will be even better than the last by offering special lease and finance offers that include low finance rates and special leasing terms. Shoppers who buy using BMW Financial Services can enjoy financing rates as low as 3.29% for 36 to 60 months depending on model, and special 39-month lease terms that require \$0 security deposits and low down payments. Whether you buy or lease, transactions during the BMW Happier New Year Sales Event may also qualify for a special holiday credit ranging from \$1500 to \$2000 (depending on model), while returning BMW customers may also qualify for \$750 loyalty cash on certain models. [Research your BMW choices here.](#)

Chrysler's Year End Sales Event offers special finance and lease rates including a 0% APR for 36 months on select 200 Convertibles or up to \$3,000 cash allowance on the 203 200 Sedan; Lease deals include \$299 per month for 36 months on either the 2013 300 sedan or 2013 Town & Country minivan in Touring trim. (Chrysler is also offering \$750 bonus cash in addition to all other retail offers when you trade in a competitive brand vehicle for the retail purchase of a 2012 Town & Country.) If you like horsepower, Chrysler is also offering a \$1500 cash allowance toward the purchase or lease of a powerful 2012 and 2013 Chrysler 300 or 300C with a V-8, plus 0% APR for 60 months on all 2012 Chrysler 300s models. Now through January 2, 2013, Chrysler is also targeting current owners or lessees of any Volkswagen brand vehicle with \$1,000 in Bonus Cash toward the purchase or lease of select new 2012 or 2013 Chrysler, Jeep, Dodge, Ram, or FIAT vehicles. You don't even have to trade in your current vehicle to qualify; just show your current lease agreement or registration. Offers end January 2, 2013. [Research Chrysler models here.](#)

Dodge is participating in a Year End Sales Event that offers up to \$3,000 in cash allowances and 0% APR financing rates on select models. Dodge is also offering special no-security-deposit 36-month leases based on where you're shopping. You can receive up to \$1,500 in bonus cash when you upgrade to select V-8 engines in 2012 and 2013 Dodge Charger, Challenger, or Durango models. When you purchase a Dodge Dart you'll be eligible for \$750 in cash allowance and if the vehicle has a manual transmission you'll receive an additional \$750 in bonus cash! Now through January 2, 2013, Dodge is also targeting current owners or lessees of any Volkswagen brand vehicle with \$1,000 in Bonus Cash toward the purchase or lease of select new 2012 or 2013 Chrysler, Jeep, Dodge, Ram, or FIAT vehicles. You don't even have to trade in your current vehicle to qualify; just show your current lease agreement or registration. See all Dodge models and get guaranteed savings and a hassle-free buying experience from a nationwide network of certified dealers [Buyer's Edge Inc.](#)

Ford is pitching a Year End Celebration Sales Event promising special lease offers including a super-low-cost \$139/24-month lease on the 2013 Fiesta SE four-door, a \$149/24-month lease on the 2013 Focus SE sedan (or \$299/36 months for the 2013 Focus electric), and \$229/24 months on the 2013 Fusion SE. Those who want to purchase may enjoy special financing rates from 0% to 7.6% APR for 36 to 72 months, plus \$500 to \$1500 customer cash back on many models, including the 2013 Fiesta, Fusion, Escape, and even the 2010 F-150 Truck. Visit [Buyer's Edge Inc.](#) to lock in your upfront guaranteed savings on Ford vehicles.

General Motors is offering seasonal incentives on its Buick, Cadillac, Chevrolet, and GMC brands. As part of its Calendar Year End Sales Event, Chevrolet is offering from \$500 to \$2000 bonus cash and super low financing rates from 0% to 3.9% APR for 48 to 60 months for qualified buyers on certain 2013 Chevy models. Buick is offering a similar deal on the 2013 Enclave and LaCrosse, as well as special 24-month offers on the 2013 Verano and Regal. For shoppers willing to purchase from the remaining 2012 models, Buick is offering super-low 0% financing rates on select 2012 LaCrosse and Enclave models. Meanwhile GMC is offering 0% APR/60-72 month financing rates, and \$500 to \$1,500 consumer cash for qualified buyers on any new GMC, plus "Best of the Remaining" deals on the 2012 Acadia and 2012 GMC Terrain. [See savings in your area.](#)

Honda is promoting its Happy Honda Days sales event by offering financing rates as low as 0.9% for 24 to 60 months or special 36-month leases on selected models. [Research your Honda choices here.](#)

Hyundai is offering Holiday Bonus Cash of \$1,500 on any new Sonata, plus Hyundai will match dollar for dollar up to \$500 for a customer who buys a new 2012 or 2013 Hyundai using their Motozuma.com account funds as a down payment. Bonus Cash and Motozuma offers are valid until January 2, 2013. Research these cars and get upfront pricing on Hyundai models from a [Program Certified Dealer.](#)

Infiniti is promoting its Limited-Engagement Winter Event offering the most attractive offers of the year on its entire line of luxury performance vehicles. Research all the Infiniti models and lock in your upfront guaranteed savings here at [Buyer's Edge Inc.](#)

Kia Motors is offering from \$500 to \$2500 bonus cash on most 2013 Kia models (excluding Optima Hybrid), as well as super low 0% to 1.9% APR financing rates for qualified buyers. Kia is also offering special 39-month lease rates as well. [Research Kia cars and trucks here.](#)

Lexus is celebrating its annual "December to Remember" sales and leasing event with APRs as low as 0.9% for up to 60 months and special 36-month lease deals on select models depending on your region. Research Lexus models and lock in your upfront guaranteed savings here at [Buyer's Edge Inc.](#)

Lincoln dealers are promoting a "Get More Than You Wished For" Sales and Lease Event that promises great 2.9% to 6.9% APR from 36 to 72 months on select 2013 Lincoln models, as well as 36-month Red Carpet lease Deals. Lincoln is also offering a 4-Year/50,000 Mile Complimentary Maintenance Plan that includes oil changes, tire rotations, and multi-point inspections with purchase or lease, but this offer expires on December 31, 2012, so act soon. [Research the model you want.](#)

Mercedes-Benz is offering special 30-month lease deals to qualified buyers and 2.49% APR sales incentives from 24 to 36 months on many models in its collection through December 31, 2012. Choose from among their many models, including the sporty C-Class to the elegant S-Class, and visit a dealer to discover what incentives are available in your area. Research all Mercedes-Benz models and get guaranteed savings and a hassle-free buying experience from a nationwide network of [Program Certified Dealers.](#)

Participating Mini dealers are offering 0.9% APR financing for up to 60 months or on most 2013 models, or \$259 per month on a 36-month lease of a 2013 Mini Cooper Hardtop. Buyers of Minis also receive "Boot to Bonnet" no-cost maintenance for three years/36,000 miles and 24-hour roadside assistance for the first four years and unlimited miles. Choose your Mini [and lock in your upfront savings here.](#)

Get great holiday offers from Nissan's Year-End "Season to Save" Sales Event, with deals on the full lineup of sedans, crossovers, trucks and SUVs. Start with \$1,000 cash back on the Juke, up to \$3,500 savings on the Rogue, \$199 per month lease on the Altima sedan, or consider special financing rates of 0% for 36 months on the Quest minivan and Versa hatchback, depending on your geographic region. Research Nissan models and prices here at [Buyer's Edge Inc.](#)

Toyota's annual Toyotathon deals vary regionally with a variety of leases and sales offers including from \$500 to \$3,000 cash back on select 2012 and 2013 Toyota models through January 7, 2013. New Toyota purchases also include 24-hour roadside assistance, as well as the ToyotaCare maintenance plan which covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first. [Research all Toyota models here.](#)

Volvo's Holiday Sales Event is offering low lease plans and 0% finance rates on select vehicles in the Volvo lineup. All new Volvos also carry the Safe + Secure Coverage Plan, which covers 5 years complimentary factory scheduled maintenance, 5 years unlimited mileage roadside assistance, and 5 years wear & tear coverage including brakes, rotors, and wiper blades. If you currently own or lease a Volvo, or have owned or leased a Volvo within the past 6 months, you can also add in the Volvo Loyalty Bonus and get \$1,000 towards the lease or the purchase of a new 2012 or 2013 Volvo. Offer expires January 2, 2013. Get guaranteed savings on Volvo models.