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SOCIOLOGY FINAL EXAM STUDY GUIDE

<u>Directions</u> – Use your notes, course materials and textbook in order to fill out the final review guide. Each vocabulary term needs to have a <u>definition</u> and <u>two specific examples</u> when applicable.

What is Sociology?	Qualitative Research
-The scientific study of social structure (patterned social behavior)	-Explains data in a descriptive manner
	EX: Observing the good qualities of effective teachers
Quantitative Research	Participant Observation
-Research that utilizes quantitative variables – a characteristic that can be measured numerically	-A case study where the researcher becomes a member of the group being studied
EX: High School ACT scores	
Questionnaire	Population
-A written set of questions to be answered by a research participant	-A group of people with certain specific characteristics
participant	Ex: all high school seniors in US, all retired postal workers in Illinois
Sample / Representative Sample	Closed Ended / Open Ended
-A group of people that represents a larger population -A sample that accurately reflects the characteristics of the	-Questions a person must answer by choosing a limited, predetermined set of responses Ex: Multiple-choice questions
population as a whole Ex: Randomly selecting students in the cafeteria	-Questions a person is to answer in his or her own words Ex: Short answer questions
Case Study	Sociological perspective
-Case Study: Intensive study of a single group, incident, or community	-A view that looks at behavior of groups, not individuals
Ex: Research drug use in Chicago – can be applied to other large cities as well	-It's focus is on people at a social level
Correlation	Causation
-A measure of the relationship between two variables. It can be positive or negative.	-The belief that events occur in predictable ways and that one event leads to another
Positive – when both variables go in the same direction Ex: Grades & time spent studying	See 3 steps to determine causation
Negative – when the variable changes in the opposite direction Ex: Grades & time spent watching TV	

3 Steps to Determine Causation Functionalist Perspective -Standard 1: Two variables must be correlated -Approach that emphasizes the contributions made by -Standard 2: All other possible factors must be taken into each part of society account Ex: family, economy, and religion are "parts" of a society. -Standard 3: A change in the independent variable must occur before a change in the dependent variable can occur The family contributes to society by providing for the Ex: Church attendance & juvenile delinquency reproduction and care of its new members. The economy #1 – Researchers found there's a negative correlation contributes by dealing with production, distribution, and #2 – Consider AGE (older adolescents attend church less consumption of goods and services. Religion contributes frequently & older adolescents are more likely to be by emphasizing beliefs and practices related to sacred delinquent) Therefore, NOT casual things. #3 – Do people stop attending church before they become delinguents or vice versa? Latent v. Manifest Function Dysfunction -Manifest: intended and recognized consequences of an -Negative consequence of an aspect of society aspect of society. Ex: Students go to school to learn math and reading Ex: Students get bullied at school Ex: Using e-mail because its fast and inexpensive to communicate -Latent: unintended and unrecognized consequences of an aspect of society Ex: Students go to school to learn how to socialize properly **Conflict Perspective** Symbolic Interactionist Perspective -Emphasizes conflict, competition, change, and constraint. -Focuses on the interaction among people—interaction within a society based on mutually understood symbols. -Opposite perspective of functionalism Basic Assumptions: -We learn the meaning of a symbol from the way we see Ex: Race, gender, social class, etc. others reacting to it. -We learn the meaning of symbols based on our interaction with them. -We use meanings of symbols to imagine how others with respond to our behavior Material v. Non-Material Culture Culture -Knowledge, values, customs, and physical objects that are -Material: Culture that includes physical objects shared by members of a society Ex: skyscrapers, cell phones, McDonald's -Non-Material: Culture that includes intangible items like values, beliefs, rules, customs, family systems, the economy Ex: Religion

Symbol	Hypothesis of Linguistic Relativity (Sapir- Whorf)
-A thing that stands for or represents something else -Can be physical objects, motions, facial expressions, images Ex: High five, wedding ring, applause, etc.	-Our perceptions of the world depend in part on the particular language we have learned -Ex: Americans have many words for time Eskimos have 20+ words for snow
Norms	Folkwaye
NOTHS	Folkways
-The rules defining appropriate and inappropriate behavior	-Norms that lack moral significance
-Define what is "normal" in a culture	-Ex: Facing the doors in an elevator
-Several types: Folkways, Mores, Laws, Taboo	Eating at a table Saying "hello" to people Sleeping in a bed at night
Mores	Taboo
-Norms that have moral dimensions and that should be followed by members of a society	-A rule of behavior, the violation of which calls for strong punishment
-Ex: Able-bodied men should work Not swearing in church	-Ex: Incest Eating dog Rape / murder Pedophilia
Law	Informal v. Formal Sanctions
-Laws are norms that are formally defined and enforced by officials -Ex: Speed limits	-Formal: Sanctions imposed by persons given special authority (boss, teacher, police officer) Ex: + Award or promotion; - arrested -Informal: Sanctions occur on a daily basis and do not need
	to come from a position of authority Ex: + high-five; - angry stare
Positive v. Negative Sanctions	Values
-Positive: Awards, praise, or benefits Ex: smile or promotion -Negative: punishments or negative consequence Ex: glare or getting arrested	-Broad ideas about what is good or desirable shared in a society Ex: Freedom, capitalism, achievement or success, efficiency, work, material comfort, etc. **Not norms!
3 Reasons for Cultural Change	Ethnocentrism
-Discovery: the process of finding some that already exists Ex: the earth is round, athletic abilities of females -Invention: the creation of something new Ex: iPod or technology	-Judging others in terms of one's own standards -Ex: Viewing your way of doing things as the "right way"
-Diffusion: the borrowing of aspects of culture from other cultures Ex: foods, Christmas trees, piñatas	

Cultural Particulars v. Cultural Universals	Subculture	
-Universals: General cultural traits that exist in all cultures Ex: sports, cooking, courtship, housing, language, medicine, joking, marriage, etc.	-A group that is part of the dominant culture but that differs from it in some important respects	
-Particulars: the unique ways in which a culture expresses universal traits Ex: differences in caring for children – some cultures have women raise the kids, some have men raise the kids, some share the responsibilities	Ex: Chinatown, the youth, musicians, circus people, Latinos	
Counterculture	Socialization	
-A Subculture deliberately and consciously opposed to certain central beliefs or attitudes of the dominant culture Ex: "goths," hippies in the 1960s, motorcycle gangs, radical religious groups, cults, etc.	-The process of learning to participate in a group -Begins at birth and continues throughout life -Necessary for survival Ex: Feral children, Rhesus Monkeys	
Self-Concept	Hidden Curriculum	
-Charles Horton Cooley -An image of yourself as having an identity separate from other people	-The informal and unofficial aspects of culture that children are taught in school Ex: discipline, order, cooperation, & conformity	
Agents of Socialization	Total Institution	
-Family: Most important agent (think, speak, internalize norms & values, develop capacity for developing relationships, acquire a self-image) -Schools: social interaction, discipline, order, cooperation, & conformity -Mass Media: shapes thoughts & values; effects of violence in the media. -Peer group: understand relationships, experience: conflict, cooperation, and competition in groups, experience new ways of thinking	-Places in which people are separated from the rest of the society and controlled by officials in charge -Ex: Mental hospitals, cults, prisons, and rehabilitation facilities	
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Anticipatory Socialization	Reference Group
-The process of preparing to accept new norms, values, attitudes, and behaviors.	-A group whose norms and values are used to guide behavior; a group whom you identify with.
-It does not generally occur in prisons or mental hospitals because it involves <i>voluntary change</i> .	-Reference groups are used as a tool for anticipatory socialization.
-Often occurs when people are moving from one stage in their lives to another	-Ex: Pre-teens look to teenagers to evaluate themselves and to acquire new norms, attitudes, values, and beliefs.
-Ex: Seniors in college—normally seen in jeans and sweatshirts—begin to dress and act more professionally as graduation approaches.	
Social Structure	Achieved v. Ascribed Status
-The patterned interaction of people in social relationships Ex: A school – students and teacher's characteristics may vary by school but they can relate in similar patterned ways	-Ascribed: a position that is neither earned nor chosen but assigned Ex: Male/female, age, sister/brother, sometimes religion and social class in some societies -Achieved: a position that is earned or chosen Ex: Spouse, parent, occupations, athlete, etc.
Role Conflict	Role Strain
-A condition in which the performance of a role in one status interferes with the performance of a role in another status Ex: Student v. Employee – difficult to balance study and work demands	-A condition in which the roles of a single status are inconsistent or conflicting Ex: Basketball coach – has to recruit for next year, which managing a team and trying to win games Ex: High School student – expectations to get good grades, join a club, play a sport, date, etc.
Group (Primary v. Secondary)	Social Aggregate
 -Group: Composed of people who share several features: They are in regular contact with one another They share some ways of thinking, feeling, and behaving They take one another's behavior into account They have one or more goals in common 	-People temporarily in the same place at the same time Ex: witnesses of a disaster or students waiting in a line for concert tickets
-Primary: People who are emotionally close, know one another well, and seek one another's company Ex: Family, best friends, etc.	
-Secondary: People who share only part of their lives while focusing on a goal or task Ex: Co-workers, volunteers during a disaster	
Social Category	Conformity
-People who share a social characteristic Ex: High School seniors, Women, New Yorkers, Latinos	-Behavior that matches group expectations Ex: conforming to the clothing trends at high school

Deviance (Positive v. Negative) **Strain Theory** -Behavior that departs from societal or group norms -Theory that deviance is more likely to occur when a gap exists between cultural goals and the ability to achieve -Negative: rejects, misinterprets, or are unaware of the these goals by legitimate means norms Ex: Breaking the law, being disrespectful, etc. -Four responses to strain: Innovation -Positive: over-conformity to norms Ritualism Ex: Perfectionism, anorexia, etc. Retreatism Rebellion Innovation Rebellion -The individual accepts the goal of success but uses illegal -People reject both the legitimate goals and the approved means to achieve it means for achieving it. At the same time, they substitute a -It is the most widespread type of deviant response new set of goals and means. Ex: people engaging in robbery, drug dealing or other Ex: Some militia groups in the U.S. – live near isolation, lucrative criminal behavior to be successful. create their own currency, violate gun laws, threaten law enforcement Ex: ISIS Ritualism **Control Theory** -The individual rejects the goal (success) but continues to -Theory that compliance with social norms requires strong use legitimate means. People go through the motions bonds between individuals and society without really believing in the process -People conform because they do not want to "lose face" Ex: A teacher go goes about the daily routines of work with people they care about – family, friends, classmates without caring for the students or the quality of their teaching -Four components of the social bond: Attachment (to groups or individuals) Commitment (to social goals) Involvement (social activities) Belief (in norms and values) **Differential Association Theory** Stigma -Theory that individuals learn deviance in proportion to the -An undesirable trait or label that is used to characterize an number of deviant acts they are exposed to individual Ex: Labeled as an "ex-convict" once out of prison -3 characteristics: 1. Ratio of deviant to non-deviant individuals 2. Whether the deviance is practiced by significant 3. Age of exposure (younger children learn quicker) **Victim Discounting** Recidivism -Process of reducing the seriousness of the crimes that -A repetition of or return to criminal behavior injure people of a lower status Ex: Getting out of jail and committing another crime -If the victim is "less valuable" – then the crime is less serious and the penalty is less severe -Reasons for high rates: Ex: death of minorities or poor Basic nature of the offenders Influences of more hardened criminals

Stigma of being an ex-convict

Features of a Minority group	Assimilation
 -A group of people with physical or cultural traits different from those of the dominant group in society Ex: Latinos, women, Jewish population, etc. -5 Characteristics: Has distinctive physical or cultural characteristics that can be used to separate it from the majority Is dominated by the majority Minority traits are often believed by the dominant majority to be inferior Members of the minority have a common sense of identity Majority determines who belongs to the minority through ascribed status 	-The blending or fusing of minority groups into the dominant society -4 Types: 1. Anglo-conformity – most common form, where traditional American institutions are maintained, and people are accepted as long as they conform 2. Melting Pot – all ethnic and racial minorities voluntarily blend together 3. Tossed salad – traditions and cultures exist side by side 4. Cultural pluralism – See below 5. Accommodation – extreme form of cultural pluralism such as the Amish or Cubans in Miami
Cultural Pluralism	Genocide
-Desire to maintain some sense of identity separate from the dominant group Ex: Ethnic enclaves in Chicago (neighborhoods)	-The systematic effort to destroy an entire population Ex: Holocaust or genocide in Darfur
Population Transfer	Subjugation
-A minority is forced to move to a remote location or to leaver entirely the territory controlled by the majority Ex: Native American removal or Jewish ghettos in WWII	-Process by which a minority group is denied equal access based on everyday practice Ex: de jure or de facto segregation
Discrimination v. Prejudice	Stereotype
-Discrimination: treating people differently based on ethnicity, race, religion, or culture (ACTION) Ex: not hiring someone because of their race -Prejudice: negative attitudes towards a group (minority or majority) and its individual members (attitude or thought) Ex: the thought that people on welfare are lazy	-A distorted, exaggerated, or oversimplified image applied to a category of people Ex: women are bad drivers