## UNITED STATES OF AMERICA CONSUMER FINANCIAL PROTECTION BUREAU

### ADMINISTRATIVE PROCEEDING File No. 2013-CFPB-0011

In the Matter of

AMERICAN EXPRESS CENTURION BANK SALT LAKE CITY, UTAH CONSENT ORDER

The Consumer Financial Protection Bureau ("CFPB") has reviewed the practices of Respondent American Express Centurion Bank ("AECB" or "the Bank") relating to certain credit card add-on products and has identified violations of law. Under sections 1053 and 1055 of the Consumer Financial Protection Act of 2010 ("CFP Act"), the CFPB hereby issues, pursuant to 12 U.S.C. §§ 5563 and 5565, this Consent Order ("Order").

### I.

#### **OVERVIEW**

 The CFPB finds that AECB has engaged in violations of sections 1031 and 1036 of the CFP Act, 12 U.S.C. §§ 5531 and 5536, for deceptive and unfair marketing practices related to certain credit card add-on products, and violations of Regulation V, 12 C.F.R.
 § 1022.138(b)(7), for failing to provide the mandatory disclosure related to free credit reports.

#### II.

### **JURISDICTION**

2. The CFPB has jurisdiction over this matter pursuant to sections 1053 and 1055 of the CFP Act, 12 U.S.C. §§ 5563, 5565.

#### III.

## **STIPULATION**

3. AECB has executed a "Stipulation and Consent to the Issuance of a Consent Order" ("Stipulation"), which is incorporated by reference and is accepted by the CFPB. By this Stipulation, AECB has consented to the issuance of this Order by the CFPB pursuant to sections 1053 and 1055 of the CFP Act, 12 U.S.C. §§ 5563 and 5565, without admitting or denying any of findings of fact or violations of law, except that AECB admits the CFPB's jurisdiction over AECB and the subject matter of this action.

#### IV.

#### DEFINITIONS

- 4. For purposes of this Order, the following definitions shall apply:
  - (a) "Account Protector" shall mean the Account Protector program, a debt cancellation credit card add-on product that AECB marketed and sold to Card Members from 2004 – July 2012 that allowed Card Members to request benefit payments toward their minimum balances following certain life events, including but not limited to unemployment, disability, and other events.
  - (b) "Board" shall mean AECB's duly elected and acting Board of Directors.
  - (c) "Card" shall mean any consumer charge card or credit card issued by AECB.
  - (d) "Card Member" shall mean any consumer who has applied or applies for, and received or receives an AECB consumer charge card or credit card.
  - (e) "Credit Card Add-on Products" or "CCAO Products" shall mean any feebased or no-charge products or services AECB markets or offers to Card

Members as an add-on to a Card and that are supplementary to the credit provided by the Card, including but not limited to Account Protector, ID Protection Products, and Lost Wallet Protector.

- (f) "Effective Date" shall mean the date on which this Order is issued.
- (g) "ID Protection Products" shall mean "ID Protect" and "ID Protect Premium," that AECB marketed or sold to Card Members from November 2009 until June 2012, and shall include Single Identity – the predecessor to ID Protect – that provided consumers with reports, updates or monitoring of information appearing online and information reported to a credit reporting agency. The ID Protection Premium also provided access to a one-time triple-bureau credit report and triple-bureau credit monitoring.
- (h) "Lost Wallet Protector" shall mean the Lost Wallet Protector product marketed or sold to Card Members since November 2011, and shall include Credit Card Registry – the predecessor to Lost Wallet Protector that was marketed or sold to Card Members prior to November 2011 – which provided assistance to Card Members in replacing lost or stolen credit cards, passports, mobile phones and in making emergency notifications.
- (i) "Lost Wallet PR" shall mean the Lost Wallet Protector product AECB marketed or sold to Card Members in Puerto Rico until September 2012.
- (j) "Regional Director" shall mean the Regional Director for the West Region for the Office of Supervision for the Consumer Financial Protection Bureau.
- (k) "Sections 1031 and 1036" shall mean sections 1031 and 1036 of the CFP Act,
  12 U.S.C. §§ 5531 and 5536.

 "Service Provider" shall have the same meaning as set forth in section 1002(26) of the CFP Act, 12 U.S.C. § 5481.

#### V.

# **CFPB FINDINGS AND CONCLUSIONS**

The CFPB finds the following:

5. AECB is an insured depository institution with assets greater than \$10 billion within the meaning of 12 U.S.C. § 5515(a).

6. The Bank is a "covered person" as that term is defined by 12 U.S.C. § 5481(6).

7. With respect to the marketing of Account Protector, ID Protection Products, and Lost Wallet PR, AECB's compliance monitoring, Service Provider management, and quality assurance resulted in ineffective oversight, which failed to prevent, identify, or correct certain improper practices.

### Account Protector

8. AECB marketed Account Protector as a means for a Card Member to pay the minimum payment due on the Card Member's account following certain life events.

9. A Card Member enrolled in Account Protector paid a monthly fee of 0.85 percent of the Card Member's balance as of the statement closing date.

10. The Account Protector benefit payment amount was the lesser of \$500 or 2.5% of the Card Member's account balance as of the date of the qualifying event. A given benefit payment could be less than a Card Member's minimum monthly payment, requiring the Card Member to pay any difference between the benefit payment and minimum payment. For a significant percentage of Card Members enrolled in Account Protector who received benefits, the benefit payment did not always cover the minimum payment due on the Card Member's account. 11. A Card Member enrolled in Account Protector who submitted a benefit claim that was approved received a payment toward the Card Member's minimum payment due each month for the duration of the benefit period. Benefit periods varied based on the nature of the qualifying event:

- a. Card Members with approved claims for hospitalization or starting college received the benefit payment for one month;
- b. Card Members with approved claims for marriage, birth or adoption of children, home purchase, call to active military duty, relocation, loss of spouse, or divorce received the benefit payment each month for two months;
- c. Card Members with approved claims for a leave of absence from their place of employment received the benefit payment each month for up to three months; and
- d. Card Members with approved claims for involuntary unemployment or disability received the benefit payment each month for up to 24 months.

12. A Card Member who was unemployed or disabled at the time of enrollment was not eligible for a benefit payment due to unemployment or disability existing at the time of enrollment.

13. With respect to Account Protector, the improper outbound telemarketing practices included, but were not limited to, the following examples:

(a) Representing that the benefit payment amount would cover the Card
 Member's minimum payment due when, in fact, the benefit payment would be
 2.5% of a Card Member's outstanding balance on the date of the qualifying
 event, up to \$500 which frequently did not equal the minimum payment due;

- (b) Implying that benefits would last up to 24 months when, in fact, only two of the thirteen qualifying events with a benefit period covered by Account Protector included benefit periods of 24 months, and the other eleven qualifying events had benefit periods of only one, two, or three months;
- (c) Representing that there would be no fee if the balance in the account was paid off, without disclosing that the account balance had to be paid off before the end of the billing cycle, a date that always preceded the statement due date;
- (d) Disclosing on telemarketing calls that there would be no fee for balances under \$100 when, in fact, the fee for Account Protector is 0.85 percent of the Card Member's balance;
- (e) Failing to disclose near the outset of the call that Account Protector was optional and not required for the Card Member to activate or use the Card Member's account;
- (f) Representing that Account Protector would improve or maintain a Card Member's credit score; and
- (g) Implying that benefits would be immediately available when there was a claims process that had to be completed before any benefits were paid.

14. Section 1036(a)(1)(B) of the CFP Act prohibits "unfair, deceptive, or abusive" acts or practices. 12 U.S.C. § 5536(a)(1)(B).

15. Statements and omissions by AECB or its Service Providers, as set forth in the preceding Paragraphs, are material because they are likely to affect a consumer's choice or conduct regarding Account Protector and are likely to mislead consumers acting reasonably under the circumstances.

16. AECB's representations constitute deceptive acts or practices in violation of sections 1031(a) and 1036(a)(1)(B) of the CFP Act, 12 U.S.C. §§ 5531(a), 5536(a)(1)(B). These violations affected over 83,000 Card Members in the amount of at least \$15.1 million in fees and over-limit charges, as well as associated interest fees.

17. Therefore, by reason of the foregoing, AECB, through its Service Providers, engaged in deceptive acts or practices in violation of section 1036(a)(1)(B), 12 U.S.C. § 5536(a)(1)(B).

### **ID Protection Products**

18. AECB marketed the ID Protection Products as protection against identity theft for Card Members. AECB, in its offering for sale and sale of ID Protection Premium represented that in exchange for a monthly fee, AECB, through its Service Providers, would provide features that included a service to monitor Card Members' credit information.

19. The ID Protection Products had a two-step enrollment process. Following enrollment, an enrolled Card Member was sent a welcome kit that included additional information concerning the ID Protection Products. Included in the welcome kit was the first notice that additional information was required to fully-activate credit monitoring and public records monitoring benefits. Until a Card Member submitted the additional information to AECB, the Card Member would not receive the full benefit of ID Protection Products.

20. AECB did not inform Card Members during the telemarketing or enrollment processes that enrollment was a two-step process. AECB billed Card Members the full amount for ID Protection Products whether or not the Card Member completed the second step.

21. Approximately 85 percent of Card Members who enrolled in the ID Protection Products did not complete the second step of the two-step process and paid the full product fee without receiving all of the advertised benefits.

22. With respect to the ID Protection Products, the improper practices included, but were not limited to, the following examples:

- (a) Using a two-step enrollment process in which Card Members enrolled in ID Protection Products and were billed upon enrollment, but in which AECB failed to inform Card Members that they would not receive the full benefit of the ID Protection Products until they provided additional information to AECB; and
- (b) In some cases, failing to provide the mandatory disclosure under Regulation V regarding free credit reports to some Card Members.

23. Section 1036(a)(1)(B) of the CFP Act prohibits "unfair, deceptive, or abusive" acts or practices. 12 U.S.C. § 5536(a)(1)(B).

24. AECB's acceptance of monthly payments while failing to provide credit monitoring services has resulted in substantial injury to over 77,000 Card Members in the amount of at least \$11.3 million in fees and over-limit charges, as well as associated interest fees. This injury was not reasonably avoidable by consumers and is not outweighed by any countervailing benefit to the consumers or to competition.

25. Therefore, by reason of the foregoing billing practices for its ID Protection Products as set forth in the preceding paragraphs, AECB, through its Service Providers, engaged in unfair acts and practices in violation of section 1036(a)(1)(B), 12 U.S.C. § 5536(a)(1)(B). 26. When telemarketing sales calls are made that include offers of free credit reports, Regulation V requires that the call include at the first mention of a free credit report the following disclosure: "The following notice is required by law. You have the right to a free credit report from AnnualCreditReport.com or (877) 322-8228, the only authorized source under Federal law." 12 C.F.R. § 1022.138(b)(7).

27. In some solicitations, AECB's outbound telemarketing enrollments in certain ID Protection Products offered a complimentary "trial period" of 30 days before the Card Member incurred product fees. AECB did not make the required disclosure under Regulation V in certain calls.

Therefore, by reason of the foregoing sales practices, AECB violated Regulation
 V and the Fair Credit Reporting Act. 12 C.F.R. § 1022.138(b)(7).

### Lost Wallet PR

29. AECB marketed Lost Wallet PR as a tool to assist Card Members in Puerto Rico with cancelling and replacing lost or stolen credit cards, including non-American Express cards; providing key and wallet return; suspending mobile phone services; providing emergency contact services; and providing assistance in replacing passports.

30. Ninety-seven percent of Card Members enrolled in Lost Wallet PR enrolled via telemarketing calls conducted in Spanish. Customer service representatives used English telemarketing scripts and translated the scripts into Spanish for the enrollment calls. AECB did not provide uniform approved Spanish language scripts for these enrollment calls. In addition, all written materials provided to Card Members by AECB related to Lost Wallet PR were provided in English.

31. As a result of these sales practices, some Card members likely did not understand how to access all benefits of the product or how to register additional credit or charge cards held by the Card Member and other items, such as passports, after enrollment.

32. Only 40 percent of Card Members enrolled in Lost Wallet PR registered any item beyond the Card Member's AECB Card, which was automatically registered at the time of enrollment.

33. With respect to Lost Wallet PR, the improper sales practices included, but were not limited to, failing to ensure that Card Members enrolled via telemarketing calls conducted in Spanish understood the terms of the product.

 Section 1036(a)(1)(B) of the CFP Act prohibits "unfair, deceptive, or abusive" acts or practices. 12 U.S.C. § 5536(a)(1)(B).

35. Statements and omissions by AECB or its Service Providers, as set forth in the preceding Paragraphs, are material because they are likely to affect a consumer's choice or conduct regarding Lost Wallet PR and are likely to mislead consumers acting reasonably under the circumstances.

36. AECB's representations constitute deceptive acts or practices in violation of sections 1031(a) and 1036(a)(1)(B) of the CFP Act, 12 U.S.C. §§ 5531(a), 5536(a)(1)(B). These violations affected over 79,000 Card Members in the amount of at least \$12.4 million in fees and over-limit charges, as well as associated interest fees.

37. Therefore, by reason of the foregoing, AECB, through its Service Providers, engaged in deceptive acts or practices in violation of section 1036(a)(1)(B), 12 U.S.C. § 5536(a)(1)(B).

VI.

### CORRECTIONS OF VIOLATIONS OF LAWS

IT IS HEREBY ORDERED that AECB, its officers, agents, servants and employees immediately cease and desist, and that AECB manage its business relationships with Service Providers in a manner that ensures that its Service Providers immediately cease and desist from engaging in violations of Sections 1031 and 1036 in connection with the marketing, sales, and administration of Account Protector, ID Protection Products, or Lost Wallet PR and from engaging in violations of Regulation V in connection with the marketing, sales, and administration of ID Protection Products, and it is further ordered that AECB take affirmative actions as of the Effective Date, unless otherwise specified, as follows:

38. AECB shall correct all violations of law, as described herein, and shall implement procedures to prevent their recurrence. AECB's actions as required by this paragraph shall be satisfactory to the Regional Director as determined at subsequent examinations and/or visitations.

39. AECB, whether acting directly or through its Service Providers, shall cease and desist from any marketing or solicitation of Account Protector, ID Protection Products, or Lost Wallet PR until it has submitted a compliance plan, specifically designed to eliminate all violations of Sections 1031 and 1036 and Regulation V in the marketing, sales, and administration of these products to the Regional Director for non-objection (the "Compliance Plan"). This Compliance Plan shall be designed to comply with all provisions of this Order. Within 30 days from the Effective Date, AECB shall confirm with the Regional Director that it has withdrawn or suspended any marketing or solicitation of Account Protector, ID Protection Products, and Lost Wallet PR.

# **Correct Deceptive Marketing of Account Protector**

40. AECB shall take all action necessary to eliminate all deceptive acts and practices in violation of Sections 1031 and 1036 with respect to Account Protector. In addition, AECB shall take all necessary steps to effect and maintain future compliance with Sections 1031 and 1036 when marketing or selling Account Protector, as described more particularly herein.

41. AECB, its Service Providers, or its representatives shall not make, or allow to be made, any deceptive representations, or allow to be made, any deceptive representations, statements, or omissions, expressly or by implication, in the marketing materials, telemarketing scripts and/or sales presentations used to solicit any Card Member or prospective Card Member to enroll in Account Protector, including but not limited to misrepresentations as to the following:

- (a) Any and all fees, costs, expenses and charges associated with Account Protector;
- (b) That Account Protector is optional and not required for the Card Member to activate or use his or her Card;
- (c) That Account Protector will improve or maintain a Card Member's credit score;
- (d) That Account Protector will cover a Card Member's minimum balance;
- (e) The timing of and mechanism for calculating a Card Member's benefit amount available when the Card Member uses Account Protector;
- (f) Payment terms for Account Protector, including the date AECB will use to calculate any fee incurred for Account Protector;

- (g) The length of the benefit period, including that most qualifying events carry a benefit period of one, two, or three months; and
- (h) Any material conditions, benefits and restrictions related to Account Protector.

### **Correct Unfair Practices Relating to ID Protection Products**

42. AECB shall take all action necessary to eliminate all unfair acts and practices in violation of Sections 1031 and 1036 with respect to the ID Protection Products. In addition, AECB shall take all necessary steps to effect and maintain future compliance with Sections 1031 and 1036 when marketing, selling, or administering the ID Protection Products, as described more particularly herein.

43. AECB, whether acting directly or through its Service Providers, shall disclose to Card Members during telemarketing solicitations the specific terms and features of the ID Protection Products.

44. AECB shall not charge Card Members for the ID Protection Products until the Card Members complete the steps necessary to receive the full benefits of the products.

### **Correct Regulation V Violations in Marketing Practices**

45. AECB shall take all action necessary to make all required disclosures in telemarketing sales calls that include offers of a free credit report in compliance with Regulation V. In addition, AECB shall take all necessary steps to effect and maintain future compliance with Regulation V when marketing or selling ID Protection Products as described more particularly herein.

46. If AECB continues to offer ID Protection Products that include a free credit report, or offers to Card Members at some time in the future the products or any similar products

that include a free credit report, AECB shall disclose to card members during telemarketing solicitations a disclosure consistent with the requirements of Regulation V,

12 C.F.R. § 1022.138(b)(7).

### Correct Deceptive Marketing of Lost Wallet PR

47. AECB shall take all action necessary to eliminate all deceptive acts and practices in violation of Sections 1031 and 1036 with respect to Lost Wallet PR. In addition, AECB shall take all necessary steps to effect and maintain future compliance with Sections 1031 and 1036 when marketing or selling the Lost Wallet PR, as described more particularly herein.

48. AECB, its Service Providers, or its representatives shall not make, or allow to be made, any deceptive representations, statements, or omissions, expressly or by implication, in the marketing materials, telemarketing scripts and/or sales presentations used to solicit any Card Member or prospective Card Member to enroll in Lost Wallet PR, including but not limited to misrepresentations or omissions as to the following:

- (a) That Lost Wallet PR is optional and not required for the Card Member to activate or use his or her Card,
- (b) Any steps the Card Member must take following enrollment to obtain Lost Wallet PR benefits, and
- (c) Any material conditions, benefits and restrictions related to Lost Wallet PR.

#### VII.

## COMPREHENSIVE CREDIT CARD ADD-ON PRODUCT REVIEW

IT IS FURTHER ORDERED that AECB take additional affirmative actions as follows:

### **Independent Third Party Review**

49. Within 30 days from the Effective Date, AECB shall submit to the Regional Director for non-objection the name and qualifications of an independent third party ("Add-On Review Consultant") who possesses the appropriate expertise and qualifications to review all Credit Card Add-on Products offered by AECB. At a minimum, the Add-on Review Consultant shall:

- (a) Review and assess all CCAO Products, with the exception of Account Protector, ID Protection Products, and Lost Wallet PR, for compliance with Sections 1031 and 1036 and all other applicable Federal consumer financial laws; and
- (b) Provide to the Board a detailed written report containing its analysis, assessments, and recommendations, which the Board shall review within 60 days of receipt. This review shall be recorded and noted in the Board minutes.

50. Within 30 days from the receipt of non-objection by the Regional Director of the selection of the Add-On Review Consultant, the Bank shall develop, in consultation with the Add-On Review Consultant, and submit to the Regional Director for non-objection, a CCAO Product review schedule, that shall include, at a minimum:

(a) A list grouping all CCAO products to be reviewed with a prioritized review schedule;

- (b) The date by which the review will be, or has been, completed for each CCAO product; and
- (c) The date that the final written reports will be, or have been, completed for all CCAO products.

51. AECB shall, within 15 days of the Board's review of the Add-On Review Consultant's report, provide the Regional Director with a copy of the report.

52. If any report provided by the Add-On Review Consultant identifies any issues regarding compliance with Sections 1031 and 1036 or any other applicable Federal consumer financial law, AECB shall:

- (a) Within 120 days of receiving the Add-On Review Consultant's report, submit a remediation plan to the Regional Director for non-objection prior to implementation; and
- (b) Within 120 days of receiving the Add-On Review Consultant's report, submit to the Regional Director for non-objection an implementation plan for corrective measures to address any issues contained in the Add-On Review Consultant's report utilizing the Compliance Program and CMS established in accordance with the October 1, 2012, Joint Consent Order issued by the FDIC and CFPB, In the Matter of AMERICAN EXPRESS CENTURION BANK, SALT LAKE CITY, UTAH, Docket Numbers FDIC-12-315b, FDIC-12-216k, and 2012-CFPB-0002 (Oct. 1, 2012) ("October 2012 Consent Order").

53. AECB shall develop and implement a record-keeping system and internal audit procedures that are reasonably designed to allow the CFPB to:

(a) Review and monitor AECB's practices relating to the CCAO Products; and

(b) Confirm that AECB is in compliance with this Order and all Federal consumer financial laws, including Sections 1031 and 1036.

### VIII.

#### **ORDER FOR RESTITUTION**

#### **Payment Floor**

54. AECB shall provide restitution in an amount not less than \$40,900,000, less any restitution made by the Bank prior to the Effective Date of this Order that complies with the requirements of this Order ("Payment Floor"), for the purpose of providing restitution as required by this Section. If AECB claims to have made any restitution prior to the Effective Date of this Order that complies with the requirements of this Order, the Bank shall provide appropriate proof of such restitution to the Regional Director within 30 days of the Effective Date.

55. AECB shall make all restitution required by this Order, regardless of whether the total of such restitution exceeds the Payment Floor.

56. Upon completion of all restitution required by this Order, if the amount of restitution made is less than the Payment Floor, within 30 days of the Bureau's non-objection to the Restitution Report pursuant to Paragraph 77, AECB is ordered to pay to the Bureau, in the form of a wire transfer to the Bureau or to such agent as the Bureau may direct, and in accordance with wiring instructions to be provided by counsel for the Bureau, the difference between the amount of restitution provided and the Payment Floor.

57. Any funds paid to the CFPB under Paragraph 56 shall be deposited in the U.S. Treasury as disgorgement.

58. If the Bank has provided restitution to a Card Member pursuant to the order issued on December 24, 2013 by the Federal Deposit Insurance Corporation, then this Order shall not be construed as requiring the Bank to provide a duplicate restitution payment to that Card Member. The Bank shall provide appropriate proof of such restitution to the Regional Director.

### **Restitution Plan for Eligible Consumers**

- 59. For purposes of this restitution, the following definitions shall apply:
  - (a) Account Protector Eligible Consumers are defined as all Card Members who were subject to the deceptive pricing claims and who did not receive the benefit of the product as the Bank marketed it. Account Protector Eligible Consumers fall into one or more of three groups:
    - Card Members who bought Account Protector through inbound or outbound telemarketing ("Telemarketing Account Protector Eligible Consumers");
    - Card Members who received a benefit payment that was not sufficient to meet the minimum payment due in the billing cycle in which the payment was received, regardless of the sales channel ("Min Due Account Protector Eligible Consumers"); and
    - Card members who were denied certain benefits because the Card Member's life event experienced while enrolled in Account Protector began prior to the time of enrollment ("Denied Account Protector Eligible Consumers").

- (b) ID Protection Eligible Consumers are defined as all Card Members who purchased ID Protect and ID Protect Premium.
- (c) Lost Wallet PR Eligible Consumers are defined as all Puerto Rico Card Members who purchased Lost Wallet PR via telemarketing from July 2000 until September 2012 and did not register any item beyond the Card with which the Card Member enrolled.
- (d) Eligible Consumers are defined as all Account Protector Eligible
   Consumers, ID Protection Eligible Consumers and Lost Wallet PR
   Eligible Consumers.

60. Within 90 days after the Effective Date, the Bank shall submit a Restitution Plan (the "Restitution Plan"), including samples of letters or other communications sent or to be sent to consumers, to the Regional Director for non-objection.

61. With respect to Account Protector Eligible Consumers, the Restitution Plan shall, at a minimum, require the Bank to:

- (a) Refund program fees to Telemarketing Account Protector Eligible Consumers as follows:
  - for those Telemarketing Account Protector Eligible Consumers who were enrolled in Account Protector for less than twelve months, a full refund of all program fees plus at least 1.3% interest calculated from the date the fees were charged until the date of reimbursement, less any benefit payment the Card Member received during that enrollment; and

- 2. for Telemarketing Account Protector Eligible Consumers who were enrolled in Account Protector for twelve months or more, restitution equivalent to twelve months of the Card Member's average program fees plus at least 1.3% interest calculated from the date the fees were charged until the date of reimbursement, less any benefit payment the Card Member received during that enrollment.
- (b) Provide restitution to Min Due Account Protector Eligible Consumers. The restitution shall be the difference between the benefit payment the Card Member received and an amount equal to at least the minimum payment due, any applicable finance charges, late fees, and over-limit fees plus at least 1.3% interest calculated from the date the finance charges and fees were charged until the date of reimbursement. Restitution shall include removing any penalty APR triggered as the result of the benefit payment being insufficient to meet the minimum payment due.
- (c) Provide restitution to Denied Account Protector Eligible Consumers. The restitution shall be the benefit payment amount the Card Member would have received (or the minimum due each relevant billing cycle, if greater), had the Card Member's benefit request not been denied, for the maximum benefit period for each event, including any applicable finance charges, late fees, and over-limit fees plus at least 1.3% interest calculated from the date the finance charges and fees were

charged until the date of reimbursement. Restitution shall include removing any penalty APR triggered as the result of the benefit payment being insufficient to meet the minimum payment due.

62. With respect to ID Protection Eligible Consumers, the Restitution Plan shall, at a minimum, require the Bank to provide full restitution of fees, including any applicable finance charges and over-limit fees, plus at least 1.3% interest calculated from the date fees were charged until the date of reimbursement.

63. With respect to Lost Wallet PR Eligible Consumers, the Restitution Plan shall, at a minimum, require the Bank to provide full restitution of fees, including any applicable finance charges and over-limit fees, plus at least 1.3% interest calculated from the date fees were charged until the date of reimbursement.

64. The Restitution Plan shall provide for processes covering all Eligible Consumers regardless of their current account status with the Bank, including open accounts, closed accounts with and without a balance, and charged-off accounts. The process shall include the following requirements:

- (a) For any open credit card account (including inactive accounts), the Bank shall deliver a statement cr dit to the account and/or otherwise send a check;
- (b) For any closed credit card account, the Bank shall decrease the account balance
  (if any) by the amount of the redress, and where the redress is greater than the
  existing account balance, mail to the Eligible Consumer a check in the amount
  of the excess;
- (c) For any charged-off account, the Bank shall decrease the charged-off balance by the amount of redres 3, and where the refund is greater than the existing charged-

off balance, the Bank shall mail to the Eligible Consumer a check in the amount of the excess;

- (d) If the account holder is deceased, and the balance is greater than the refund, the Bank shall provide a statement credit to the account, and otherwise a refund check for the remaining refund shall be sent in accordance with applicable law; and
- (e) With respect to any bankruptcy, estate, accounts in litigation and sold chargedoff accounts, the Bank shall make the refund in accordance with applicable law.

65. Within 180 days of receipt of non-objection from the Regional Director, the Bank shall implement the Restitution Plan. Restitution provided by the Bank shall not limit consumers' rights in any way.

66. The Bank shall retain for seven years all records pertaining to the Restitution Plan, including but not limited to: documentation of the processes and procedures used to determine the Eligible Consumers; the names, contact, and account information of the Eligible Consumers; any mailing records; and documentation that the appropriate restitution and equitable relief were made.

## **Review of Restitution Plan**

67. Prior to submission to the Regional Director, the Restitution Plan shall be reviewed by the Compliance Program Consultant retained pursuant to paragraph 24 of the October 2012 Consent Order or another independent third party capable of conducting this review that is acceptable to the Regional Director.

## Mailing Refunds

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68. Within 90 days from the Effective Date, AECB shall submit to the Regional Director for review a plan for mailing refunds, including the proposed text of letters or other communications that have been sent or shall be sent to Eligible Consumers regarding restitution checks or account credits. For letters sent on or after the Effective Date of the Order, the letters shall include satisfactory language explaining the reason AECB is sending a restitution check or crediting an account, including that AECB is sending the check or crediting an account as the result of an enforcement action by the CFPB. Any letters or other communications sent after the Effective Date of this Order shall also include reference to and the web address for any CFPB press releases related to this Order. AECB shall then address any comments of the Regional Director, making such changes as may be required to the proposed letters. The letters, incorporating any changes that may be required in response to comments by the Regional Director, shall be sent by mail to all Eligible Consumers entitled to receive restitution checks and/or credits to their accounts in accordance with this Order.

69. When AECB makes cash restitution by check made payable to any consumer receiving restitution under this Order ("Eligible Consumer"), AECB shall send the check by United States Postal Service first-class mail, address correction service requested, to the Eligible Consumer's last address as maintained by AECB's records. AECB shall make reasonable attempts to obtain a current address for any Eligible Consumer whose notification letter and/or restitution check is returned for any reason, using standard address search methodologies, and shall promptly re-mail all returned letters and/or restitution checks to current addresses, if any. If the check for any eligible consumer is returned to AECB after such second mailing by AECB, or if a current mailing address cannot be identified using standard address search methodologies, AECB shall retain the restitution amount of such Eligible Consumer for a period of three-

hundred sixty (360) days from the date the restitution check was originally mailed, during which period such amount may be claimed by such Eligible Consumer upon appropriate proof of identity. After such time these monies shall be disposed of in accordance with the Restitution Plan.

#### Engagement of Independent Accounting Firm

70. AECB shall utilize, at its own expense, the services of the independent certified accounting firm ("Firm") retained as part of the October 2012 Consent Order, or within 15 days after the Regional Director's non-objection pursuant to Paragraph 71, retain, at its own expense, a different Firm acceptable to the Regional Director to determine compliance with the Restitution Plans. The Firm shall determine compliance in accordance with the attestation standards established by the American Institute of Certified Public Accountants for agreed-upon procedures for engagements.

71. If AECB elects to engage a different Firm, prior to engagement, and no later than 60 days from the Effective Date, AECB shall submit the name and qualifications of the Firm, together with the proposed engagement letter with the Firm and the proposed agreed-upon procedures, to the Regional Director for non-objection. If AECB intends to utilize the services of the Firm retained pursuant to the October 2012 Consent Order, no later than 60 days from the Effective Date, AECB shall submit notification of that intent, together with the proposed engagement letter with the Firm and the proposed agreed-upon procedures, to the Regional Director for non-objection.

72. The engagement letter between AECB and the Firm shall grant the CFPB access to the Firm's staff, work-papers, and materials prepared in the course of the Firm's engagement and preparation of the reports required by this Order.

73. If AECB elects to engage a different Firm, to be acceptable to the Regional Director, the Firm must be an objective and unaffiliated third party and, at a minimum, comply with the Code of Conduct of the appropriate State Board of Accountancy.

74. Within 15 days after submission of the Firm's name, the Regional Director shall notify AECB in writing of the CFPB's objection or non-objection thereto.

75. The Firm shall submit the Restitution Report called for in Paragraph 77 to the Regional Director for non-objection within 90 days after the Bank completes implementation of the Restitution Plan.

## **Report on Restitution**

76. The Firm shall review and verify that the Bank accurately identified the Eligible Consumers, calculated restitution correctly, and made the appropriate account credits or cash refunds to Eligible Consumers.

77. The Firm shall prepare a detailed written report of its assessment of AECB's compliance with the Restitution Plan ("Restitution Report"). The Restitution Report shall also include the following:

- (a) The processes and procedures by which AECB determined the restitution amounts described in Paragraphs 61 – 63;
- (b) The total number of each such class of Eligible Consumers;
- (c) The total amount of restitution made to each such class of Eligible Consumers under the Restitution Plan; and
- (d) The total amount of interest paid.

#### IX.

### ORDER TO PAY CIVIL MONEY PENALTY

78. IT IS FURTHER ORDERED that by reason of the violations of law and/or regulations set forth in Section V of this Order, and after taking into account the Stipulation and taking into account the factors set forth in 12 U.S.C. § 5565(c)(3): AECB shall pay civil money penalties of \$3,600,000 to the CFPB, in accordance with section 1017(d) of the CFP Act, 12 U.S.C. § 5497(d), as directed by the CFPB and as set forth herein.

79. Within 10 days of the Effective Date, AECB shall pay the civil money penalty in the form of a wire transfer to the CFPB or to such agent as the CFPB may direct, and in accordance with wiring instructions to be provided by counsel for the CFPB.

80. The civil money penalty paid pursuant to this Order shall be deposited in the Civil Penalty Fund of the CFPB in accordance with section 1017(d) of the CFP Act,

12 U.S.C. § 5497(d).

81. In the event of any default on AECB's obligation to make payment under this Section, interest, computed pursuant to 28 U.S.C. § 1961, as amended, shall accrue on any outstanding amounts not paid from the date of default to the date of payment, and shall immediately become due and payable.

82. AECB shall relinquish all dominion, control, and title to the funds paid to the fullest extent permitted by law and no part of the funds shall be returned to AECB.

83. AECB shall treat the civil money penalty as a penalty paid to the government for all purposes. Regardless of how the CFPB ultimately uses those funds, AECB shall not:

- Claim, assert, or apply for a tax deduction or tax credit with regard to any federal, state, or local tax for any civil money penalty that AECB pays pursuant to this Order; or
- b. Seek or accept, directly or indirectly, reimbursement or indemnification from any source, including but not limited to payment made pursuant to any insurance policy, with regard to any civil money penalty that AECB pays pursuant to this Order.

#### X.

#### NOTIFICATION AND REPORTING REQUIREMENTS

84. Within 30 days from the end of each calendar quarter following the Effective Date, AECB shall provide a written progress report addressing each provision of this Order and detailing the form, manner, results and dates of any actions taken to secure compliance with the provisions of this Order to the Regional Director. All progress reports and other written responses to this Order shall be reviewed by the Board and made a part of the Board minutes. The progress reports shall be true and accurate and accompanied by a certification of compliance signed by the Chairman of the Board and the Bank President. The certification of compliance shall include the following:

- (a) A statement confirming that AECB is in compliance with all provisions of this Order; or
- (b) If AECB is not in compliance with all provisions of this Order, AECB must provide:
  - i. A list of the provisions with which AECB is not yet in compliance, an explanation of why AECB is not yet in compliance with each specific

provision, and a description of the actions AECB has taken to comply with the provision; and

 A statement as to when AECB will be in full compliance with this Order.

# XI.

#### NOTICES

85. IT IS FURTHER ORDERED that, unless otherwise directed in writing by the Regional Director, all submissions, requests, communications, consents or other documents relating to this Order shall be in writing and shall be sent by overnight courier (not the U.S.

Postal Service), as follows:

To the CFPB: Regional Director, CFPB Western Region Consumer Financial Protection Bureau 301 Howard Street Suite 1200 San Francisco, CA 94105

The subject line shall include the Docket Number and shall begin: In re American Express

Centurion Bank.

86. Provided however that AECB may send such reports or notifications by first-class mail, but only if AECB contemporaneously sends an electronic version of such report or notification to: <u>Enforcement\_Compliance@cfpb.gov</u>.

### XII.

## **COMPLIANCE AND EXTENSIONS OF TIME**

87. IT IS FURTHER ORDERED that, upon a written showing of good cause, the

Regional Director may, in his/her discretion, modify any non-material provisions of this Order

(e.g., reasonable extensions of time). Any such modification by the Regional Director shall be in writing.

#### XIII.

#### ADMINISTRATIVE PROVISIONS

88. Except as set forth in Paragraph 92, the provisions of this Order shall not bar, estop or otherwise prevent the CFPB or any other federal or state agency or department from taking any other action against AECB.

89. This Order is intended to be, and shall be construed to be, a final order issued pursuant to section 1053 of the CFP Act, 12 U.S.C. § 5563, and expressly does not form, and may not be construed to form, a contract binding the CFPB or the United States.

90. This Order shall be effective on the date of issuance.

91. Calculation of time limitations for compliance with the terms of this Order shall be based on calendar days, unless otherwise noted.

92. This Order constitutes a settlement of the administrative proceeding against the Bank contemplated by the CFPB, based on the conduct described in the CFPB Findings and Conclusions set forth in this Order. The CFPB releases and discharges the Bank from all potential liability (other than as set forth in this Order) for a cease and desist or other order or civil money penalty that has been or might have been asserted by the CFPB based on AECB's conduct, as described in the CFPB Findings and Conclusions, to the extent such conduct was known to the CFPB as of the Effective Date. Notwithstanding the foregoing, the practices alleged in this Order may be utilized by the CFPB in future enforcement actions against the Bank and its affiliates to establish a pattern or practice of violations or the continuation of a pattern or practice of violations or to calculate the amount of any penalty. This release shall not preclude or affect any right of the CFPB to determine and ensure compliance with the terms and provisions of this Order, or to seek penalties for any violations thereof.

93. The provisions of this Order shall be binding on AECB, its officers, agents, servants, employees, other institution-affiliated parties, and any successors and assigns thereof.

94. The provisions of this Order shall remain effective and enforceable except to the extent that and until such time as any provision has been modified, terminated, suspended, or set aside by the CFPB.

95. Any violation of this Order may result in the imposition by the CFPB of the maximum amount of civil money penalties allowed under section 1055(c) of the CFP Act,
12 U.S.C. §5565(c).

96. The provisions of this Order shall be enforceable by the CFPB.

Issued this 24 May of December , 2013.

O Contra

Richard Cordray Director Consumer Financial Protection Bureau