

Driven and discerning, the Cambria® guest is striving for personal and professional success—and appreciates the small, curated things in a hotel experience. The things they can't find anywhere else. And they're willing to treat themselves, because they earned it.

The Cambria Hotels® brand gives the experienced developer an opportunity to put their unique thumbprint on a project within the proven structure of an upscale brand. Each Cambria hotel creates a unique sense of place within our design framework, optimized for operational excellence, financial performance and guest appeal.



CAMBRIA®
h o t e l s

56.4% Contribution

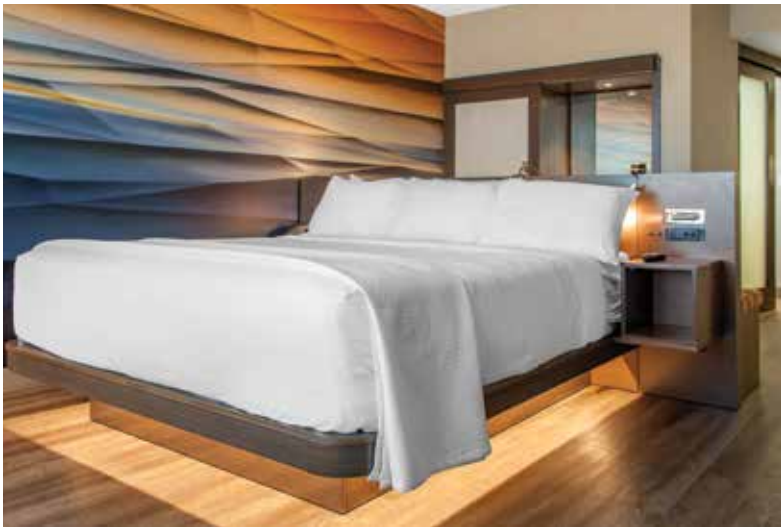
Through Choice Hotels®
Proprietary Channels*

44.7% Loyalty Contribution**

100+

Hotels Open
or Under
Development

We're growing faster than ever in the cities where guests need to be, backed by the reservations platform and loyalty program from Choice Hotels. And with our simple, thoughtful indulgences that they won't experience anywhere else, our Cambria® hotels are a place guests will want to be, too.



CAMBRIA®
hotels

*Source: See Cambria Franchise Disclosure Document dated April 1, 2018, Item 19. For the 7 hotels included in the sample, 4 hotels, or 57.1%, met or exceeded this amount. INDIVIDUAL RESULTS MAY VARY.

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Properties Open*

**Akron/Canton
Airport, OH**
108 Rooms
Opened 2008

Appleton, WI
105 Rooms
Opened 2007

Asheville, NC
141 Rooms
Opened 2017

Chandler, AZ
135 Rooms
Opened 2018

**Chicago-
Magnificent Mile, IL**
215 Rooms
Opened 2016

**Chicago Loop-
Theatre District, IL**
199 Rooms
Opened 2017

Cleveland-Avon, OH
112 Rooms
Opened 2014

Columbus/Polaris, OH
125 Rooms
Opened 2009

Dallas-Petro Building, TX
177 Rooms
Opened 2017

**Denver International
Airport, CO**
151 Rooms
Opened 2009

Durham, NC
146 Rooms
Opened 2017

Fort Collins, CO
90 Rooms
Opened 2008

Fort Lauderdale, FL
119 Rooms
Opened 2010

Indianapolis Airport, IN
103 Rooms
Opened 2008

LAX (El Segundo), CA
152 Rooms
Opened 2017

Madison, WI
121 Rooms
Opened 2009

**Maple Grove-
Minneapolis, MN**
129 Rooms
Opened 2009

McAllen, TX
121 Rooms
Opened 2017

**Miami Airport-
Blue Lagoon, FL**
122 Rooms
Opened 2013

Nashville, TN
224 Rooms
Opened 2018

New Orleans, LA
162 Rooms
Opened 2017

Newport, RI
146 Rooms
Opened 2017

New York-Chelsea, NY
135 Rooms
Opened 2015

**New York-
Times Square, NY**
196 Rooms
Opened 2015

**Noblesville-
Indianapolis, IN**
132 Rooms
Opened 2009

Philadelphia, PA
206 Rooms
Opened 2018

Phoenix, AZ
121 Rooms
Opened 2017

**Pittsburgh-
Downtown, PA**
142 Rooms
Opened 2010

Plano-Frisco, TX
129 Rooms
Opened 2014

**Raleigh-Durham
Airport, NC**
103 Rooms
Opened 2008

Rapid City, SD
111 Rooms
Opened 2012

Roanoke, VA
127 Rooms
Opened 2010

Rockville, MD
140 Rooms
Opened 2015

Southlake, TX
175 Rooms
Opened 2016

Traverse City, MI
92 Rooms
Opened 2009

Washington, D.C.
182 Rooms
Opened 2014

Washington, PA
105 Rooms
Opened 2010

Westfield, IN
150 Rooms
Opened 2017

**White Plains
Downtown, NY**
130 Rooms
Opened 2014

Properties

Under Development*

Anaheim, CA 350 Rooms Opening 2019	Calgary, ON 105 Rooms Opening 2019	Hillsboro, OR 144 Rooms Opening 2020	Milwaukee, WI 132 Rooms Opening 2019	Orlando, FL <i>S. Conway Rd.</i> 110 Rooms Opening 2019	Seatac, WA 156 Rooms Opening 2020
Alexandra, VA 168 Rooms Opening 2019	Charleston, SC <i>84 Ripley Point</i> 126 Rooms Opening 2018	Houston, TX <i>Will Clayton Pkwy/ Intercontinental Airport</i> 229 Rooms Opening 2019	Minneapolis, MN 100 Rooms Opening 2020	Petersburg, VA 125 Rooms Opening 2018	Seattle, WA 134 Rooms Opening 2019
Austin, TX 135 Rooms Opening 2019	Cincinnati, OH 150 Rooms Opening 2018	Indianapolis, IN 157 Rooms Opening 2019	Morristown, NJ 125 Rooms Opening 2019	Phoenix, AZ 143 Rooms Opening 2019	Shelby Township, MI 100 Rooms Opening 2019
Austin, TX <i>East Ave.</i> 205 Rooms Opening 2019	Clearwater, FL 144 Rooms Opening 2019	Las Vegas, NV 155 Rooms Opening 2018	Mount Pleasant, SC 112 Rooms Opening 2018	Phoenix, AZ <i>N. 3rd St.</i> 127 Rooms Opening 2020	Shenandoah, TX 121 Rooms Opening 2018
Austin, TX <i>E. Ben White Blvd.</i> 127 Rooms Opening 2019	College Park, MD 150 Rooms Opening 2018	Long Beach, CA 189 Rooms Opening 2019	Napa, CA 90 Rooms Opening 2019	Richardson, TX 119 Rooms Opening 2018	Staten Island, NY 128 Rooms Opening 2019
Baltimore, MD 144 Rooms Opening 2019	Denver, CO 180 Rooms Opening 2020	Los Angeles- Hollywood, CA 138 Rooms Opening 2020	Nashville, TN <i>Rachel Dr.</i> 124 Rooms Opening 2019	Rock Hill, SC 110 Rooms Opening 2020	South Windsor, CT 110 Rooms Opening 2018
Bettendorf, IA 108 Rooms Opening 2019	Detroit, MI 124 Rooms Opening 2020	Los Angeles- LA Live, CA 225 Rooms Opening 2020	Newark, NJ 130 Rooms Opening 2020	Saint Augustine, FL 101 Rooms Opening 2018	Tampa, FL 135 Rooms Opening 2019
Bloomington, MN 125 Rooms Opening 2019	Fort Lauderdale, FL 154 Rooms Opening 2020	Los Angeles- LA Live, CA 225 Rooms Opening 2020	North Charleston, SC 124 Rooms Opening 2019	Saint Petersburg, FL 146 Rooms Opening 2019	Waco, TX 135 Rooms Opening 2019
Boston, MA 159 Rooms Opening 2018	Fort Lauderdale, FL 100 Rooms Opening 2019	Los Angeles, CA <i>Spring Street</i> 180 Rooms Opening 2019	North Miami, FL 165 Rooms Opening 2019	Saint Petersburg, FL 146 Rooms Opening 2019	Washington D.C. 154 Rooms Opening 2020
Bremerton, WA 121 Rooms Opening 2020	Fort Mill, SC 124 Rooms Opening 2019	Louisville, KY 128 Rooms Opening 2019	Ocean City, MD 110 Rooms Opening 2019	San Antonio, TX 177 Rooms Opening 2019	West Orange, NJ 127 Rooms Opening 2018
Buelltton, FL 110 Rooms Opening 2019	Gainesville, FL 140 Rooms Opening 2020	Memphis, TN 140 Rooms Opening 2019	Oklahoma City, OK 130 Rooms Opening 2019	San Jose, CA 175 Rooms Opening 2019	Winston Salem, NC 124 Rooms Opening 2019
Burbank, CA 90 Rooms Opening 2019	Galveston, TX 100 Rooms Opening 2019	Miami, FL 204 Rooms Opening 2020	Omaha, NE 128 Rooms Opening 2018	Santa Barbara, CA 114 Rooms Opening 2020	
Burlington, VT 156 Rooms Opening 2021	Glendale, CA 137 Rooms Opening 2019	Miami, FL <i>NW 9th Ave</i> 175 Rooms Opening 2020	Ontario, CA 124 Rooms Opening 2020	Sarasota, FL 118 Rooms Opening 2019	
Calabasas, CA 121 Rooms Opening 2019	Hanover, MD 119 Rooms Opening 2018	Midland Loop, TX 105 Rooms Opening 2020	Orlando, FL <i>International Ave.</i> 158 Rooms Opening 2020	Savannah, GA 100 Rooms Opening 2019	

**Downtown
Asheville**



Downtown Asheville

141
GUESTROOMS

Open Since 2017

New construction hotel located in the heart of downtown, just a short drive from the vibrant river arts districts and the New Belgium Brewery complex.



Property Features

- Centrally located next to the historic Grove Park Arcade
- Large 4,000 sq ft outdoor terrace with views of the North Carolina mountains
- Bar offers 12+ craft beers fitting for Beer City USA
- Over 8,000 sq ft of meeting space

Boston



CAMBRIA[®]
hotels

Boston

159

GUESTROOMS

Under Development • Opening 2018

Mixed use hotel located close to the Boston Convention Center, Boston Logan Airport and TD Garden.



Property Features

- Extensive 2,300 sq. ft. fitness center
- Conveniently located near Fenway Park, Harvard and MIT
- 3,200 sq. ft. roof top bar/lounge on the 14th floor with views of downtown Boston
- Over 2,000 sq. ft. of meeting space

CAMBRIA[®]
Boston

6 West Broadway
Boston, MA 02127

**Chicago Loop
Theatre District**



CAMBRIA[®]
hotels

Chicago Loop Theatre District

Open Since 2017

198

GUESTROOMS

Adaptive reuse hotel just steps away from Chicago's famed State Street shopping and Millennium Park, and within walking distance to Chicago Transit Authority lines, United Center, and McCormick Place.



Property Features

- Historic structure originally built as a theatre and Masonic Temple, sitting above the iconic Oriental Theatre
- Two suites on the top floor with 18-foot cathedral windows original to the building
- Restored historic ceiling within bar and restaurant
- Over 2,000 sq. ft. of meeting space and game room for gatherings

CAMBRIA[®]
Chicago Loop Theatre District

32 West Randolph Street
Chicago, IL 60601

Dallas



CAMBRIA[®]
hotels

Downtown Dallas

177
GUESTROOMS

Open Since 2018

Adaptive re-use project in downtown Dallas's historic Tower Petroleum Building, located in the heart of the renowned Theater Row district.



Property Features

- Retained and enhanced the property's distinctive art deco design
- Features locally-inspired artwork, plus full service restaurant and bar
- 1,500 square feet of flexible meeting space

LAX (El Segundo)



CAMBRIA[®]
hotels

LAX (El Segundo)

152

GUESTROOMS

Open Since 2017

New construction hotel just south of LAX, located in a thriving business environment that is home to some of the region's most prestigious corporations.



Property Features

- Modern California design that takes its cues from the fashion-forward city of Los Angeles
- Spacious outdoor lounge area with large pool and multiple fire pits offers a tranquil space in the midst of the fast paced L.A. environment
- Over 1,500 sq. ft. of meeting space

Napa



CAMBRIA[®]
hotels

Under Development • Opening 2019

New construction hotel located in the heart of wine country and within close proximity to some of California's best golf courses, numerous hot springs, and Rohnert Park's top employers.



Property Features

- Immediate access to top attractions, including Napa Wine Train, Oxbow Public Market and the Silverado Trail
- Design features of the outdoor patio and pool are inspired by the fertile landscape of Northern California
- Over 1,000 sq. ft. of meeting space

Nashville



Nashville

224

GUESTROOMS

Open since 2018

New construction hotel located in Nashville's SoBro neighborhood, steps from the Music City Center, Bridgestone Arena and historic Broad Street.



Property Features

- Restaurant with over 9,400 sq. ft. and stage for live performances
- Indoor/outdoor bar connects to pool overlooking 8th Avenue
- Rooms with views of historic downtown and Music City Center
- Over 5,000 sq. ft. of meeting space

New Orleans



CAMBRIA[®]
hotels

New Orleans

156

GUESTROOMS

Open Since 2017

New construction hotel perfectly located in the Warehouse District, within walking distance to over 25 art galleries and the historic French Quarter.



Property Features

- Contemporary design inspired by the culture of the Big Easy and its historic Warehouse District
- Within an easy walking distance of the convention center, in one of the busiest convention cities in the country
- Over 1,100 sq ft of meeting space

CAMBRIA[®]

New Orleans Downtown
Warehouse District

600 Tchoupotoulis Street
New Orleans, LA 70130

Philadelphia



CAMBRIA[®]
hotels

Philadelphia

Downtown City Center

Open Since 2018

223

GUESTROOMS

New construction hotel located in the heart of downtown Philadelphia on the Avenue of the Arts, in close proximity to the Wells Fargo Center and Independence Hall.



Property Features

- Rooftop bar and restaurant in a 3,000 square foot space with unparalleled views of downtown
- Two-story entry with main sculptural staircase
- 2,500 square feet of multi-function meeting space

CAMBRIA[®]
Philadelphia

219 South Broad Street
Philadelphia, PA 19107

Washington, D.C.



CAMBRIA[®]
hotels

Washington, D.C.

182

GUESTROOMS

Open Since 2014

New construction hotel located in the heart of our nation's capital, within walking distance to the Walter E. Washington Convention Center, Chinatown and the National Mall.



Property Features

- Rooftop indoor pool, outdoor lounge with several fire-pits and panoramic views of the National monuments
- Courtyard with dramatic water feature connected to main lobby
- Over 1,200 sq. ft. of meeting space

CAMBRIA[®]
Washington, D.C. Convention Center

800 O Street NW
Washington, DC 20001