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CONSUMER LOAN RATES

EFFECTIVE NOVEMBER 1, 2019

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LOAN TYPE	APR**	DOWN PAYMENT	MAXIMUM FINANCE AMOUNT	MAXIMUM TERM	MONTHLY PAYMENT PER \$1,000
Holiday* Cash in a Jingle	7.99%		\$7,500.00	36 mo.	\$31.34
Personal*	9.99%		\$3,000.00 to \$15,000.00	60 mo.	\$21.24
Personal*	9.99%		\$500.00 to \$2999.00	36 mo.	\$32.26
Auto 2014-2019*	3.24%	0%	NADA Retail	48 mo.	\$22.25
Auto 2014-2019*	3.49%	0%	NADA Retail	60 mo.	\$18.19
Auto 2018-2019*	3.99%	0%	NADA Retail	72 mo.	\$15.65
Auto 2010-2013*	4.29%	0%	70% of NADA Retail	48 mo.	\$22.71
Auto 2009 and Under	5.99%	0%	60% of NADA Retail	36 mo.	\$30.42
Pool & Spa*	6.00%	0%	\$15,000.00	48 mo.	\$23.49
Motorcycle 2014–2019	2.99%	0%	\$75,000.00	60 mo.	\$17.96
Motorcycle 2014-2019	3.49%	0%	\$75,000.00	72 mo.	\$15.41
Motorcycle 2011–2013	3.99%	0%	\$75,000.00	60 mo.	\$18.41
New & 1 yr old Recreational Vehicle	7.75%	20%	\$100,000.00	144 mo.	\$10.69
Used Recreational Vehicle	8.75%	20%	\$100,000.00	72 mo.	\$17.91
Power Sports 2014–2019 (ATV, snowmobile, personal watercraft, dirt bike)	4.99%	0%	\$25,000.00	60 mo.	\$18.87
Power Sports 2014–2019 (ATV, snowmobile, personal watercraft, dirt bike)	5.49%	0%	\$25,000.00	72 mo.	\$16.33
Mobile Homes with Co-op share (Brand new unit)	6.25%	20%	\$125,000.00	240 mo.	\$7.31
Mobile Homes with Co-op share (up to 25 yrs. old)	7.50%	20%	\$125,000.00	240 mo.	\$8.06
Mobile Homes with Co-op share (26 to 30 yrs. old)	8.00%	25%	\$125,000.00	180 mo.	\$9.56
Mobile Homes with Co-op share (over 30 yrs. old)	8.50%	30%	\$125,000.00	120 mo.	\$12.40
Home Improvement	8.00%		\$25,000.00	60 mo.	\$20.28
Home Improvement	9.00%		\$25,000.00	120 mo.	\$12.67
MassSAVE HEAT Loan	0.00%		\$15,000.00	60 mo.	\$16.67

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^{*} APR reflects a 0.25% discount for payment deducted from SCU deposit account on loans

^{**} APR = Annual Percentage Rate. Rates are determined by your personal credit history